



St. John's  
Transportation  
Commission

January 31

2020

---

MONTHLY FINANCIAL STATEMENTS

Issued: FEBRUARY 25, 2020

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JANUARY, 2020



|                             | JANUARY            |                    |                   | YEAR TO DATE       |                    |                   |
|-----------------------------|--------------------|--------------------|-------------------|--------------------|--------------------|-------------------|
|                             | ACTUAL             | BUDGET             | VARIANCE          | ACTUAL             | BUDGET             | VARIANCE          |
| <b>REVENUE</b>              |                    |                    |                   |                    |                    |                   |
| SJMC Subsidy                | \$1,278,240        | \$1,152,030        | \$126,210         | \$1,278,240        | \$1,152,030        | \$126,210         |
| Passenger Revenue           | 403,684            | 548,190            | (144,506)         | 403,684            | 548,190            | (144,506)         |
| Mt. Pearl Revenue           | 68,549             | 88,100             | (19,551)          | 68,549             | 88,100             | (19,551)          |
| Paradise Revenue            | 17,517             | 23,680             | (6,163)           | 17,517             | 23,680             | (6,163)           |
| Charter Revenue             | 0                  | 0                  | 0                 | 0                  | 0                  | 0                 |
| Transit Advertising Revenue | 15,777             | 12,250             | 3,527             | 15,777             | 12,250             | 3,527             |
| Community Bus Revenue       | 9,717              | 8,330              | 1,387             | 9,717              | 8,330              | 1,387             |
| Other Income                | 17,041             | 10,000             | 7,041             | 17,041             | 10,000             | 7,041             |
| <b>TOTAL REVENUE</b>        | <b>\$1,810,525</b> | <b>\$1,842,580</b> | <b>(\$32,055)</b> | <b>\$1,810,525</b> | <b>\$1,842,580</b> | <b>(\$32,055)</b> |
| <b>OPERATIONS</b>           |                    |                    |                   |                    |                    |                   |
| Operators Salaries          | \$516,945          | \$514,020          | (\$2,925)         | \$516,945          | \$514,020          | (\$2,925)         |
| Salaries Operations         | 129,900            | 131,380            | 1,480             | 129,900            | 131,380            | 1,480             |
| Diesel Fuel                 | 130,305            | 177,540            | 47,235            | 130,305            | 177,540            | 47,235            |
| Company Vehicles            | 3,207              | 3,290              | 83                | 3,207              | 3,290              | 83                |
| Licenses                    | 4,900              | 4,900              | 0                 | 4,900              | 4,900              | 0                 |
| Communications Expense      | 2,070              | 2,230              | 160               | 2,070              | 2,230              | 160               |
| Miscellaneous               | 700                | 600                | (100)             | 700                | 600                | (100)             |
| Uniforms & Clothing         | 5,949              | 5,990              | 41                | 5,949              | 5,990              | 41                |
| Advertising Expense         | 9,891              | 10,630             | 739               | 9,891              | 10,630             | 739               |
| Bus Charter Expense         | 0                  | 0                  | 0                 | 0                  | 0                  | 0                 |
| Transit Advertising Expense | 8,006              | 8,510              | 504               | 8,006              | 8,510              | 504               |
| Community Bus Expense       | 8,278              | 8,830              | 552               | 8,278              | 8,830              | 552               |
| Promotions Expense          | 1,826              | 1,980              | 154               | 1,826              | 1,980              | 154               |
| Registration & Membership   | 10,981             | 11,940             | 959               | 10,981             | 11,940             | 959               |
| Schedules & Transfers       | 992                | 1,600              | 608               | 992                | 1,600              | 608               |
| <b>TOTAL OPERATIONS</b>     | <b>\$833,950</b>   | <b>\$883,440</b>   | <b>\$49,490</b>   | <b>\$833,950</b>   | <b>\$883,440</b>   | <b>\$49,490</b>   |
| <b>MAINTENANCE</b>          |                    |                    |                   |                    |                    |                   |
| Garage Salaries             | \$211,654          | \$216,670          | \$5,016           | \$211,654          | \$216,670          | \$5,016           |
| Wash Salaries               | 30,095             | 30,900             | 805               | 30,095             | 30,900             | 805               |
| Shop Tools & Equipment      | 1,192              | 1,300              | 108               | 1,192              | 1,300              | 108               |
| Stock Parts                 | 42,300             | 43,740             | 1,440             | 42,300             | 43,740             | 1,440             |
| Garage Expense              | 6,390              | 6,220              | (170)             | 6,390              | 6,220              | (170)             |
| Bus Lubricants              | 5,996              | 6,870              | 874               | 5,996              | 6,870              | 874               |
| Tire Expense                | 7,152              | 7,380              | 228               | 7,152              | 7,380              | 228               |
| Body Shop Supplies          | 136                | 1,340              | 1,204             | 136                | 1,340              | 1,204             |
| Bus Wash                    | 0                  | 890                | 890               | 0                  | 890                | 890               |
| Building & Yards            | 9,974              | 10,750             | 776               | 9,974              | 10,750             | 776               |
| Utilities                   | 54,007             | 46,300             | (7,707)           | 54,007             | 46,300             | (7,707)           |

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JANUARY, 2020



|  | JANUARY          |                  |                 | YEAR TO DATE     |                  |                 |
|--|------------------|------------------|-----------------|------------------|------------------|-----------------|
|  | ACTUAL           | BUDGET           | VARIANCE        | ACTUAL           | BUDGET           | VARIANCE        |
| Maintenance Vehicles                   | 9,260            | 2,950            | (6,310)         | 9,260            | 2,950            | (6,310)         |
| Bus Stop & Shelters                    | 1,786            | 2,600            | 814             | 1,786            | 2,600            | 814             |
| Janitorial & Sanitation                | 3,534            | 3,550            | 16              | 3,534            | 3,550            | 16              |
| Farebox Repairs                        | 0                | 1,400            | 1,400           | 0                | 1,400            | 1,400           |
| <b>TOTAL MAINTENANCE</b>               | <b>\$383,476</b> | <b>\$382,860</b> | <b>(\$616)</b>  | <b>\$383,476</b> | <b>\$382,860</b> | <b>(\$616)</b>  |
| <b>FINANCE &amp; ADMINISTRATION</b>    |                  |                  |                 |                  |                  |                 |
| Administration Salaries                | \$87,860         | \$87,460         | (\$400)         | \$87,860         | \$87,460         | (\$400)         |
| Employer's Payroll Tax                 | 19,743           | 19,730           | (13)            | 19,743           | 19,730           | (13)            |
| Sick Leave                             | 19,000           | 19,000           | 0               | 19,000           | 19,000           | 0               |
| Worker's Compensation                  | 14,018           | 14,010           | (8)             | 14,018           | 14,010           | (8)             |
| Employment Insurance                   | 21,647           | 22,410           | 763             | 21,647           | 22,410           | 763             |
| Group Insurance                        | 49,616           | 50,310           | 694             | 49,616           | 50,310           | 694             |
| CPP Expense                            | 48,311           | 47,790           | (521)           | 48,311           | 47,790           | (521)           |
| Pension Expense                        | 124,113          | 127,980          | 3,867           | 124,113          | 127,980          | 3,867           |
| Audit & Legal Fees                     | 2,000            | 2,000            | 0               | 2,000            | 2,000            | 0               |
| Telephone Expense                      | 2,482            | 2,910            | 428             | 2,482            | 2,910            | 428             |
| Computer Expense                       | 14,259           | 15,000           | 741             | 14,259           | 15,000           | 741             |
| Office Supplies Expense                | 5,148            | 7,060            | 1,912           | 5,148            | 7,060            | 1,912           |
| Travel Expense                         | 0                | 0                | 0               | 0                | 0                | 0               |
| Training Expense                       | 0                | 0                | 0               | 0                | 0                | 0               |
| Fleet Insurance Expense                | 26,828           | 28,920           | 2,092           | 26,828           | 28,920           | 2,092           |
| General Insurance Expense              | 3,105            | 3,200            | 95              | 3,105            | 3,200            | 95              |
| Miscellaneous Expense                  | 5,684            | 5,710            | 26              | 5,684            | 5,710            | 26              |
| <b>TOTAL FINANCE &amp; ADMIN.</b>      | <b>\$443,814</b> | <b>\$453,490</b> | <b>\$10,197</b> | <b>\$443,814</b> | <b>\$453,490</b> | <b>\$9,676</b>  |
| Total Expenses                         | \$1,661,240      | \$1,719,790      | \$58,550        | \$1,661,240      | \$1,719,790      | \$58,550        |
| <b>NET BEFORE DEBT</b>                 | <b>\$149,285</b> | <b>\$122,790</b> | <b>\$26,495</b> | <b>\$149,285</b> | <b>\$122,790</b> | <b>\$26,495</b> |
| <b>DEBT CHARGES</b>                    |                  |                  |                 |                  |                  |                 |
| Loan Interest Expense                  | 13,418           | 15,290           | 1,872           | \$13,418         | \$15,290         | \$1,872         |
| Bank Loan Payment                      | 97,000           | 107,500          | 10,500          | 97,000           | 107,500          | 10,500          |
| <b>TOTAL SURPLUS/(COST) OF SERVICE</b> | <b>\$38,867</b>  | <b>\$0</b>       | <b>\$38,867</b> | <b>\$38,867</b>  | <b>\$0</b>       | <b>\$38,867</b> |

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JANUARY, 2020



|  | JANUARY          |                  |                  | YEAR TO DATE     |                  |                  |
|--|------------------|------------------|------------------|------------------|------------------|------------------|
|  | ACTUAL           | BUDGET           | VARIANCE         | ACTUAL           | BUDGET           | VARIANCE         |
| <b>REVENUE</b>                         |                  |                  |                  |                  |                  |                  |
| SJMC Subsidy                           | \$378,190        | \$372,730        | \$5,460          | \$378,190        | \$372,730        | \$5,460          |
| Passenger Revenue                      | 17,380           | 27,000           | (9,620)          | 17,380           | 27,000           | (9,620)          |
| Mount Pearl Admin                      | 5,740            | 7,260            | (1,520)          | 5,740            | 7,260            | (1,520)          |
| Government Grant                       | 7,875            | 7,900            | (25)             | 7,875            | 7,900            | (25)             |
| <b>TOTAL REVENUE</b>                   | <b>\$409,185</b> | <b>\$414,890</b> | <b>(\$5,705)</b> | <b>\$409,185</b> | <b>\$414,890</b> | <b>(\$5,705)</b> |
| <b>EXPENSES</b>                        |                  |                  |                  |                  |                  |                  |
| MVT Subsidy                            | \$266,741        | \$372,790        | \$106,049        | \$266,741        | \$372,790        | \$106,049        |
| Administration Salaries                | 12,637           | 12,540           | (97)             | 12,637           | 12,540           | (97)             |
| Employer's Payroll Tax                 | 254              | 250              | (4)              | 254              | 250              | (4)              |
| Worker's Compensation                  | 180              | 180              | 0                | 180              | 180              | 0                |
| Employment Insurance                   | 280              | 280              | 0                | 280              | 280              | 0                |
| Group Insurance                        | 358              | 220              | (138)            | 358              | 220              | (138)            |
| CPP Expense                            | 632              | 660              | 28               | 632              | 660              | 28               |
| Pension Expense                        | 813              | 750              | (63)             | 813              | 750              | (63)             |
| Promotions Expense                     | 93               | 310              | 217              | 93               | 310              | 217              |
| Telephone Expense                      | 251              | 360              | 109              | 251              | 360              | 109              |
| Professional Fees                      | 1,862            | 1,900            | 38               | 1,862            | 1,900            | 38               |
| Computer Expense                       | 6,508            | 3,500            | (3,008)          | 6,508            | 3,500            | (3,008)          |
| Office Supplies Expense                | 674              | 250              | (424)            | 674              | 250              | (424)            |
| Travel Expense                         | 0                | 0                | 0                | 0                | 0                | 0                |
| Training Expense                       | 0                | 0                | 0                | 0                | 0                | 0                |
| Miscellaneous Expense                  | 2,297            | 3,650            | 1,353            | 2,297            | 3,650            | 1,353            |
| <b>TOTAL EXPENSE</b>                   | <b>\$293,580</b> | <b>\$397,640</b> | <b>\$104,060</b> | <b>\$293,580</b> | <b>\$397,640</b> | <b>\$104,060</b> |
| <b>NET BEFORE DEBT</b>                 | <b>\$115,605</b> | <b>\$17,250</b>  | <b>\$98,355</b>  | <b>\$115,605</b> | <b>\$17,250</b>  | <b>\$98,355</b>  |
| <b>DEBT CHARGES</b>                    |                  |                  |                  |                  |                  |                  |
| Loan Interest Expense                  | 1,276            | 1,250            | (26)             | \$1,276          | \$1,250          | (\$26)           |
| Bank Loan Payment                      | 16,000           | 16,000           | 0                | 16,000           | 16,000           | 0                |
| <b>TOTAL SURPLUS/(COST) OF SERVICE</b> | <b>\$98,329</b>  | <b>\$0</b>       | <b>\$98,329</b>  | <b>\$98,329</b>  | <b>\$0</b>       | <b>\$98,329</b>  |

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2015 to DECEMBER 2020



| Month        | 2015      |                             | 2016      |                             | 2017      |                             | 2018      |                             | 2019      |                             | 2020      |                             |
|--------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|
|              | Ridership | Percentage change 2014/2015 | Ridership | Percentage change 2015/2016 | Ridership | Percentage change 2016/2017 | Ridership | Percentage change 2017/2018 | Ridership | Percentage change 2018/2019 | Ridership | Percentage change 2019/2020 |
| January      | 258,346   | 11.55%                      | 249,788   | -3.31%                      | 245,991   | -1.52%                      | 252,948   | 2.83%                       | 271,038   | 7.15%                       | 228,072   | -15.85% **                  |
| February     | 234,673   | 2.72%                       | 246,727   | 5.14%                       | 212,883   | -13.72%                     | 226,887   | 6.58%                       | 245,122   | 8.04%                       |           |                             |
| March        | 263,328   | 3.42%                       | 264,549   | 0.46%                       | 269,695   | 1.95%                       | 255,246   | -5.36%                      | 284,308   | 11.39%                      |           |                             |
| April        | 240,169   | 5.72%                       | 238,238   | -0.80%                      | 217,414   | -8.74%                      | 234,164   | 7.70%                       | 253,668   | 8.33%                       |           |                             |
| May          | 242,510   | 1.99%                       | 236,557   | -2.45%                      | 239,758   | 1.35%                       | 234,195   | -2.32%                      | 262,952   | 12.28%                      |           |                             |
| June         | 243,836   | 4.42%                       | 237,772   | -2.49%                      | 230,028   | -3.26%                      | 231,941   | 0.83%                       | 252,025   | 8.66%                       |           |                             |
| July         | 232,824   | -2.24%                      | 223,924   | -3.82%                      | 217,931   | -2.68%                      | 237,102   | 8.80%                       | 256,666   | 8.25%                       |           |                             |
| August       | 236,134   | 2.32%                       | 234,994   | -0.48%                      | 228,138   | -2.92%                      | 247,044   | 8.29%                       | 265,350   | 7.41%                       |           |                             |
| September    | 273,145   | -5.03%                      | 276,487   | 1.22%                       | 268,151   | -3.01%                      | 281,581   | 5.01%                       | 315,538   | 12.06%                      |           |                             |
| October      | 286,252   | -3.07%                      | 276,778   | -3.31%                      | 275,603   | -0.42%                      | 299,274   | 8.59%                       | 326,677   | 9.16%                       |           |                             |
| November     | 267,124   | -0.47%                      | 271,693   | 1.71%                       | 269,013   | -0.99%                      | 283,236   | 5.29%                       | 301,765   | 6.54%                       |           |                             |
| December     | 223,969   | -3.15%                      | 207,670   | -7.28%                      | 205,510   | -1.04%                      | 216,184   | 5.19%                       | 242,702   | 12.27%                      |           |                             |
| Year-to-date | 258,346   | 11.55%                      | 249,788   | -3.31%                      | 245,991   | -1.52%                      | 252,948   | 2.83%                       | 271,038   | 7.15%                       | 228,072   | -15.85%                     |
| Total Year   | 3,002,310 | 1.27%                       | 2,965,177 | -1.24%                      | 2,880,115 | -2.87%                      | 2,999,802 | 4.16%                       | 3,277,811 | 9.27%                       | 228,072   |                             |
| Weekdays     | 21        |                             | 20        |                             | 22        |                             | 22        |                             | 22        |                             | 16        |                             |
| Saturdays    | 5         |                             | 5         |                             | 4         |                             | 4         |                             | 4         |                             | 3         |                             |
| Sundays      | 4         |                             | 5         |                             | 4         |                             | 4         |                             | 4         |                             | 3         |                             |
| SOE          | 0         |                             | 0         |                             | 0         |                             | 0         |                             | 0         |                             | 8         |                             |
| Stats        | 1         |                             | 1         |                             | 1         |                             | 1         |                             | 1         |                             | 1         |                             |
|              | <b>31</b> |                             | <b>31</b> |                             | <b>31</b> |                             | <b>31</b> |                             | <b>31</b> |                             | <b>31</b> |                             |

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2015 to DECEMBER 2020



| Month        | 2015             |                             | 2016             |                             | 2017             |                             | 2018             |                             | 2019             |                             | 2020           |                             |
|--------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|----------------|-----------------------------|
|              | Ridership        | Percentage change 2014/2015 | Ridership        | Percentage change 2015/2016 | Ridership        | Percentage change 2016/2017 | Ridership        | Percentage change 2017/2018 | Ridership        | Percentage change 2018/2019 | Ridership      | Percentage change 2019/2020 |
| January      | 229,186          | 16.33%                      | 220,583          | -3.75%                      | 218,385          | -1.00%                      | 222,408          | 1.84%                       | 236,644          | 6.40%                       | 209,658        | -11.40%                     |
| February     | 207,090          | 7.88%                       | 216,374          | 4.48%                       | 187,771          | -13.22%                     | 196,837          | 4.83%                       | 211,826          | 7.61%                       |                |                             |
| March        | 232,646          | 9.06%                       | 232,591          | -0.02%                      | 239,814          | 3.11%                       | 222,806          | -7.09%                      | 246,623          | 10.69%                      |                |                             |
| April        | 211,471          | 11.34%                      | 209,045          | -1.15%                      | 192,439          | -7.94%                      | 205,728          | 6.91%                       | 219,821          | 6.85%                       |                |                             |
| May          | 213,542          | 5.11%                       | 207,959          | -2.61%                      | 211,286          | 1.60%                       | 203,580          | -3.65%                      | 226,291          | 11.16%                      |                |                             |
| June         | 215,080          | 4.54%                       | 209,327          | -2.67%                      | 204,044          | -2.52%                      | 202,872          | -0.57%                      | 218,751          | 7.83%                       |                |                             |
| July         | 206,202          | -1.83%                      | 198,377          | -3.79%                      | 193,925          | -2.24%                      | 209,506          | 8.03%                       | 223,562          | 6.71%                       |                |                             |
| August       | 211,517          | 2.93%                       | 210,112          | -0.66%                      | 204,278          | -2.78%                      | 219,859          | 7.63%                       | 233,520          | 6.21%                       |                |                             |
| September    | 241,494          | -5.49%                      | 245,427          | 1.63%                       | 237,683          | -3.16%                      | 248,466          | 4.54%                       | 275,090          | 10.72%                      |                |                             |
| October      | 252,873          | -3.52%                      | 244,424          | -3.34%                      | 241,775          | -1.08%                      | 261,538          | 8.17%                       | 282,342          | 7.95%                       |                |                             |
| November     | 235,679          | -1.37%                      | 239,114          | 1.46%                       | 236,279          | -1.19%                      | 247,460          | 4.73%                       | 260,755          | 5.37%                       |                |                             |
| December     | 198,020          | -3.90%                      | 185,159          | -6.49%                      | 181,057          | -2.22%                      | 189,948          | 4.91%                       | 210,393          | 10.76%                      |                |                             |
| Year-to-date | <u>229,186</u>   | <u>16.33%</u>               | <u>220,583</u>   | <u>-3.75%</u>               | <u>218,385</u>   | <u>-1.00%</u>               | <u>222,408</u>   | <u>1.84%</u>                | <u>236,644</u>   | <u>6.40%</u>                | <u>209,658</u> | <u>-11.40%</u>              |
| Total Year   | <u>2,654,800</u> | <u>2.93%</u>                | <u>2,618,492</u> | <u>-1.37%</u>               | <u>2,548,736</u> | <u>-2.66%</u>               | <u>2,631,008</u> | <u>3.23%</u>                | <u>2,845,618</u> | <u>8.16%</u>                | <u>209,658</u> |                             |

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
JANUARY, 2020



|                                    | ACTUAL           | JANUARY<br>BUDGET | VARIANCE          | ACTUAL           | YTD<br>BUDGET    | VARIANCE          |
|------------------------------------|------------------|-------------------|-------------------|------------------|------------------|-------------------|
| <b>REVENUES</b>                    |                  |                   |                   |                  |                  |                   |
| Passenger Revenue                  | \$10,224         | \$19,743          | (\$9,519)         | \$10,224         | \$19,743         | (\$9,519)         |
| City of Mount Pearl Billing        | 68,549           | 88,100            | (19,551)          | 68,549           | 88,100           | (19,551)          |
| <b>Total Revenue</b>               | <b>\$78,773</b>  | <b>\$107,843</b>  | <b>(\$29,070)</b> | <b>\$78,773</b>  | <b>\$107,843</b> | <b>(\$29,070)</b> |
| <b>*Less Variable Expenses</b>     |                  |                   |                   |                  |                  |                   |
| Operating Expenses                 | \$47,260         | \$48,915          | \$1,655           | \$47,260         | \$48,915         | \$1,655           |
| Maintenance Expenses               | 18,185           | 18,389            | 204               | 18,185           | 18,389           | 204               |
| Finance & Admin. Expenses          | 17,757           | 17,637            | (120)             | 17,757           | 17,637           | (120)             |
| <b>Total Expenses</b>              | <b>\$83,202</b>  | <b>\$84,941</b>   | <b>\$1,739</b>    | <b>\$83,202</b>  | <b>\$84,941</b>  | <b>\$1,739</b>    |
| <b>Total Overhead Contribution</b> | <b>(\$4,429)</b> | <b>\$22,902</b>   | <b>(\$27,331)</b> | <b>(\$4,429)</b> | <b>\$22,902</b>  | <b>(\$27,331)</b> |
| Mount Pearl Kilometers             | 11,063.6         | 15,145.5          | (4,081.9)         | 11,063.6         | 15,145.5         | (4,081.9)         |
| Cost per Kilometer                 | \$7.12           | \$7.12            |                   | \$7.12           | \$7.12           |                   |
| Riders Per Hour^ - Route 21        | 22.8             |                   |                   |                  |                  |                   |
| Riders Per Hour^ - Route 22        | 15.9             |                   |                   |                  |                  |                   |
| ^ Riders per hour average:         |                  |                   |                   |                  |                  |                   |
|                                    | <b>Route 21</b>  | <b>Route 22</b>   |                   |                  |                  |                   |
| 2015                               | 20.5             | 17.5              |                   |                  |                  |                   |
| 2016                               | 20.6             | 16.6              |                   |                  |                  |                   |
| 2017                               | 19.6             | 15.7              |                   |                  |                  |                   |
| 2018                               | 18.7             | 15.1              |                   |                  |                  |                   |
| 2019                               | 20.1             | 17.6              |                   |                  |                  |                   |
| 2020                               | 22.8             | 15.9              |                   |                  |                  |                   |
| <b>2015-2020</b>                   | <b>19.9</b>      | <b>16.1</b>       |                   |                  |                  |                   |

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 JANUARY, 2020



|                                    | ACTUAL           | JANUARY<br>BUDGET | VARIANCE         | ACTUAL           | YTD<br>BUDGET   | VARIANCE         |
|------------------------------------|------------------|-------------------|------------------|------------------|-----------------|------------------|
| <b>REVENUES</b>                    |                  |                   |                  |                  |                 |                  |
| Passenger Revenue                  | \$658            | \$1,192           | (\$534)          | \$658            | \$1,192         | (\$534)          |
| Town of Paradise Billing           | 17,517           | 23,680            | (6,163)          | 17,517           | 23,680          | (6,163)          |
| <b>Total Revenue</b>               | <b>\$18,175</b>  | <b>\$24,872</b>   | <b>(\$6,697)</b> | <b>\$18,175</b>  | <b>\$24,872</b> | <b>(\$6,697)</b> |
| <b>*Less Variable Expenses</b>     |                  |                   |                  |                  |                 |                  |
| Operating Expenses                 | \$10,904         | \$11,281          | \$377            | \$10,904         | \$11,281        | \$377            |
| Maintenance Expenses               | 4,196            | 4,241             | 45               | 4,196            | 4,241           | 45               |
| Finance & Admin. Expenses          | 4,097            | 4,067             | (30)             | 4,097            | 4,067           | (30)             |
| <b>Total Expenses</b>              | <b>\$19,197</b>  | <b>\$19,589</b>   | <b>\$392</b>     | <b>\$19,197</b>  | <b>\$19,589</b> | <b>\$392</b>     |
| <b>Total Overhead Contribution</b> | <b>(\$1,022)</b> | <b>\$5,283</b>    | <b>(\$6,305)</b> | <b>(\$1,022)</b> | <b>\$5,283</b>  | <b>(\$6,305)</b> |
| Paradise Kilometers                | 2,552.6          | 3,492.8           | (940.2)          | 2,552.6          | 3,492.8         | (940.2)          |
| Cost per Kilometer                 | \$7.12           | \$7.12            |                  | \$7.12           | \$7.12          |                  |
| Riders Per Hour*                   | 8.3              |                   |                  |                  |                 |                  |
| * Riders per hour average:         |                  |                   |                  |                  |                 |                  |
| 2016 (Jun-Dec)                     | 7.2              |                   |                  |                  |                 |                  |
| 2017                               | 7.7              |                   |                  |                  |                 |                  |
| 2018                               | 7.2              |                   |                  |                  |                 |                  |
| 2019                               | 6.4              |                   |                  |                  |                 |                  |
| 2020                               | 8.3              |                   |                  |                  |                 |                  |
| <b>2016-2020</b>                   | <b>7.3</b>       |                   |                  |                  |                 |                  |

\*Based on actual/budget kilometers and cost per kilometer





|                                | ACTUAL     | JANUARY<br>BUDGET | VARIANCE   | ACTUAL     | YEAR TO DATE<br>BUDGET | VARIANCE   |
|--------------------------------|------------|-------------------|------------|------------|------------------------|------------|
| <b>REVENUES</b>                |            |                   |            |            |                        |            |
| Charter Revenue                | \$0        | \$0               | \$0        | \$0        | \$0                    | \$0        |
| <b>Total Revenue</b>           | <b>\$0</b> | <b>\$0</b>        | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>             | <b>\$0</b> |
| <b>EXPENSES</b>                |            |                   |            |            |                        |            |
| Operators Salary Expense       | \$0        | \$0               | \$0        | \$0        | \$0                    | \$0        |
| Operation's Salaries Expense   | 0          | 0                 | 0          | 0          | 0                      | 0          |
| Diesel Fuel Expense            | 0          | 0                 | 0          | 0          | 0                      | 0          |
| Maintenance Expenses *         | 0          | 0                 | 0          | 0          | 0                      | 0          |
| Meals & Miscellaneous Expenses | 0          | 0                 | 0          | 0          | 0                      | 0          |
| Marketing Expense              | 0          | 0                 | 0          | 0          | 0                      | 0          |
| Administration Expense         | 0          | 0                 | 0          | 0          | 0                      | 0          |
| <b>Total Expenses</b>          | <b>\$0</b> | <b>\$0</b>        | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>             | <b>\$0</b> |
| <b>PROFIT / (LOSS)</b>         | <b>\$0</b> | <b>\$0</b>        | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>             | <b>\$0</b> |

∞

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 JANUARY, 2020



|                                    | ACTUAL          | JANUARY<br>BUDGET | VARIANCE       | ACTUAL          | YEAR TO DATE<br>BUDGET | VARIANCE       |
|------------------------------------|-----------------|-------------------|----------------|-----------------|------------------------|----------------|
| <b>REVENUES</b>                    |                 |                   |                |                 |                        |                |
| Metrobus Transit Advertising       | \$13,527        | \$10,000          | \$3,527        | \$13,527        | \$10,000               | \$3,527        |
| <b>Total Revenues</b>              | <b>\$13,527</b> | <b>\$10,000</b>   | <b>\$3,527</b> | <b>\$13,527</b> | <b>\$10,000</b>        | <b>\$3,527</b> |
| <b>EXPENSES</b>                    |                 |                   |                |                 |                        |                |
| Salaries                           | \$4,891         | \$4,890           | (\$1)          | \$4,891         | \$4,890                | (\$1)          |
| Sales Commission                   | 1,465           | 1,110             | (355)          | 1,465           | 1,110                  | (355)          |
| Sign Production                    | (473)           | 580               | 1,053          | (473)           | 580                    | 1,053          |
| Promotion                          | 0               | 0                 | 0              | 0               | 0                      | 0              |
| Vehicle                            | 485             | 370               | (115)          | 485             | 370                    | (115)          |
| Telephone                          | 58              | 80                | 22             | 58              | 80                     | 22             |
| Advertising                        | 880             | 300               | (580)          | 880             | 300                    | (580)          |
| Sign Installations                 | 339             | 630               | 291            | 339             | 630                    | 291            |
| Entertainment                      | 0               | 190               | 190            | 0               | 190                    | 190            |
| Advertising Software               | 360             | 360               | 0              | 360             | 360                    | 0              |
| <b>Total Expenses</b>              | <b>\$8,005</b>  | <b>\$8,510</b>    | <b>\$505</b>   | <b>\$8,005</b>  | <b>\$8,510</b>         | <b>\$505</b>   |
| <b>PROFIT / (LOSS)</b>             | <b>\$5,522</b>  | <b>\$1,490</b>    | <b>\$4,032</b> | <b>\$5,522</b>  | <b>\$1,490</b>         | <b>\$4,032</b> |
| Contra Transit Advertising Revenue | \$2,250         | \$2,250           | \$0            | \$2,250         | \$2,250                | \$0            |
| <b>TOTAL PROFIT / (LOSS)</b>       | <b>\$7,772</b>  | <b>\$3,740</b>    | <b>\$4,032</b> | <b>\$7,772</b>  | <b>\$3,740</b>         | <b>\$4,032</b> |

ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
JANUARY, 2020



|                            | ACTUAL         | JANUARY BUDGET   | VARIANCE       | ACTUAL         | YEAR TO DATE BUDGET | VARIANCE       |
|----------------------------|----------------|------------------|----------------|----------------|---------------------|----------------|
| <b>Community Bus</b>       |                |                  |                |                |                     |                |
| Fares                      | \$747          | \$0              | \$747          | \$747          | \$0                 | \$747          |
| Government Grant           | 8,970          | 8,330            | 640            | 8,970          | 8,330               | 640            |
| <b>Total Revenues</b>      | <b>\$9,717</b> | <b>\$8,330</b>   | <b>\$1,387</b> | <b>\$9,717</b> | <b>\$8,330</b>      | <b>\$1,387</b> |
| <b>EXPENSES</b>            |                |                  |                |                |                     |                |
| Operators Salaries         | \$5,976        | \$5,720          | (\$256)        | \$5,976        | \$5,720             | (\$256)        |
| Operations Salaries        | 0              | 0                | 0              | 0              | 0                   | 0              |
| Benefits                   | 654            | 580              | (74)           | 654            | 580                 | (74)           |
| Diesel / Gas               | 885            | 1,300            | 415            | 885            | 1,300               | 415            |
| Maintenance Expenses       | 763            | 1,130            | 367            | 763            | 1,130               | 367            |
| Other                      | 0              | 100              | 100            | 0              | 100                 | 100            |
| <b>Total Expenses</b>      | <b>\$8,278</b> | <b>\$8,830</b>   | <b>\$552</b>   | <b>\$8,278</b> | <b>\$8,830</b>      | <b>\$552</b>   |
| Capital Debt Payment       | \$1,800        | \$1,800          | \$0            | \$1,800        | \$1,800             | \$0            |
| <b>PROFIT / (LOSS)</b>     | <b>(\$361)</b> | <b>(\$2,300)</b> | <b>\$1,939</b> | <b>(\$361)</b> | <b>(\$2,300)</b>    | <b>\$1,939</b> |
| West # 1 (Mon) X 3         | 74             | 0                | 74             | 74             |                     |                |
| East # 1 (Tue) X 3         | 50             | 0                | 50             | 50             |                     |                |
| West # 2 (Wed) X 3         | 104            | 0                | 104            | 104            |                     |                |
| East # 2 (Thu) X 4         | 162            | 0                | 162            | 162            |                     |                |
| Bidgoods (Fri) X 3         | 125            | 0                | 125            | 125            |                     |                |
|                            | <b>515</b>     | <b>0</b>         | <b>515</b>     | <b>515</b>     |                     |                |
| Riders Per Hour*           | 4.6            |                  |                |                |                     |                |
| * Riders per hour average: |                |                  |                |                |                     |                |
| 2014                       | 2.3            |                  |                |                |                     |                |
| 2015                       | 4.2            |                  |                |                |                     |                |
| 2016                       | 5.5            |                  |                |                |                     |                |
| 2017                       | 5.9            |                  |                |                |                     |                |
| 2018                       | 5.7            |                  |                |                |                     |                |
| 2019                       | 5.5            |                  |                |                |                     |                |
| 2020                       | 4.6            |                  |                |                |                     |                |
| <b>2014-2020</b>           | <b>5.1</b>     |                  |                |                |                     |                |

ST. JOHN'S TRANSPORTATION COMMISSION  
 KEY PERFORMANCE INDICATORS  
 JANUARY, 2020



| KEY PERFORMANCE INDICATORS                 | 1 MTH | 1 MTH | TOTAL | TOTAL | TOTAL | TOTAL | TOTAL |
|--|-------|-------|-------|-------|-------|-------|-------|
|  | 2020  | 2019  | 2019  | 2018  | 2017  | 2016  | 2015  |
| PASSENGERS PER HOUR                        | 27.09 | 23.73 | 24.21 | 22.08 | 21.47 | 22.12 | 22.80 |
| ENERGY EFFIC. (Diesel / Rev Hours)         | 15.48 | 14.30 | 14.36 | 14.49 | 12.12 | 11.07 | 12.97 |
| FINANCIAL PERFORMANCE (Op Rev / Op Cost)   | 25.2% | 31.1% | 32.7% | 31.2% | 33%   | 30%   | 32%   |
| MAINTENANCE EFFIC. (Bus Maint / Rev Hours) | 36.07 | 29.43 | 26.68 | 25.59 | 25.06 | 25.88 | 24.32 |
| AVERAGE FARE                               | 1.77  | 2.02  | 1.87  | 1.92  | 1.95  | 1.76  | 1.79  |
| OPERATING REVENUE / HOUR                   | 49.82 | 49.05 | 46.40 | 43.80 | 43.47 | 40.87 | 42.92 |
| TOTAL COST PER RIDER                       | 7.77  | 7.09  | 6.44  | 6.97  | 6.99  | 6.95  | 6.78  |

11

ST. JOHN'S TRANSPORTATION COMMISSION  
 KEY PERFORMANCE INDICATORS  
 JANUARY, 2020



| KEY PERFORMANCE INDICATORS | 1 MTH        | % of       | 1 MTH         | % of       | TOTAL          | % of       | TOTAL          | % of       | TOTAL          | % of       | TOTAL          | % of       | TOTAL          | % of       |
|----------------------------|--------------|------------|---------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|
|                            | 2020         | Paid Trips | 2019          | Paid Trips | 2018           | Paid Trips | 2018           | Paid Trips | 2017           | Paid Trips | 2016           | Paid Trips | 2015           | Paid Trips |
| BUS TRIPS                  | 5,746        | 62.0%      | 7,809         | 59.3%      | 98,012         | 60.5%      | 89,970         | 60.5%      | 72,581         | 56.1%      | 78,520         | 67.2%      | 78,711         | 74.7%      |
| TAXI TRIPS                 | 3,093        | 33.4%      | 4,687         | 35.6%      | 58,085         | 35.8%      | 51,870         | 34.9%      | 49,297         | 38.1%      | 29,891         | 25.6%      | 19,571         | 18.6%      |
| <b>TOTAL TRIPS</b>         | <b>8,839</b> |            | <b>12,496</b> |            | <b>156,097</b> |            | <b>141,840</b> |            | <b>121,878</b> |            | <b>108,411</b> |            | <b>98,282</b>  |            |
| NO SHOWS                   | 428          | 4.6%       | 683           | 5.2%       | 5,985          | 3.7%       | 6,832          | 4.6%       | 7,474          | 5.8%       | 8,405          | 7.2%       | 7,058          | 6.7%       |
| <b>TOTAL PAID TRIPS</b>    | <b>9,267</b> |            | <b>13,179</b> |            | <b>162,082</b> |            | <b>148,672</b> |            | <b>129,352</b> |            | <b>116,816</b> |            | <b>105,340</b> |            |
| CANCELLATIONS              | 8,326        | 89.8%      | 6,244         | 47.4%      | 70,239         | 43.3%      | 57,627         | 38.8%      | 24,825         | 19.2%      | 12,935         | 11.1%      | 12,730         | 12.1%      |
| GOBUS rides on METROBUS    | 1,061        | 11.4%      | 1,284         | 9.7%       | 23,976         | 14.8%      | 19,346         | 13.0%      | 14,264         | 11.0%      | 8,741          | 7.5%       | 4,807          | 4.6%       |

**REVENUES**

CITY SUBSIDY ☆ Additional subsidy accrual for free rides period Jan 25-31 after end of SOE.  
 \$126,210

| PASSENGER REVENUE                   | 2020             | 2019             | Variance           |
|-------------------------------------|------------------|------------------|--------------------|
| (\$144,506)                         |                  |                  |                    |
| Cash Revenue                        | \$78,686         | \$152,976        | (\$74,290)         |
| 10-Ride Passes                      | \$71,302         | \$112,928        | (\$41,626)         |
| Monthly Passes                      | \$251,096        | \$277,890        | (\$26,794)         |
| Other (double-rides, Go-Cards, etc) | \$4,467          | \$5,200          | (\$733)            |
| M-Card fees                         | \$4,986          | \$6,377          | (\$1,391)          |
| Credits / Discounts / Allocations   | (\$3,214)        | (\$3,397)        | \$183              |
| Commission Paid                     | (\$3,639)        | (\$3,780)        | \$141              |
| <b>Total Revenue</b>                | <b>\$403,684</b> | <b>\$548,194</b> | <b>(\$144,510)</b> |

- ☆ Storm on Jan 16 left us with no service for 8 days (SOE). Started again Jan 25th with two weeks free rides.
- ☆ Cash revenue down 48.5% from 2019 but cash ridership up 82% (\* key being used in free period to count riders).
- ☆ 10-Ride pass revenue was down 36.9% from 2019. 10-Ride riders were down 47.5% while sales were down 36.8%
- ☆ Monthly pass revenue was down 9.6% from 2019. Monthly riders were down 48.8% while sales were down 9.3%.
- ☆ Ridership of 228,072 was 15.9% lower than 2019 (271,039) and 15.9% lower than budget (271,039).  
 NOTE: There were 16 week days in 2019 but 22 in 2018. The SOE meant 6 weekdays + 1 sat + 1 sun were lost.
- ☆ Avg fare of \$1.77 compared to \$2.02 in 2019 and \$2.02 budget.
- ☆ Rides per pass ratio was 23.3 compared to 41.2 in 2019. Not a usable metric this month as free rides and lost SOE days meant passes were not used like normal.
- ☆ Cash % at time of SOE was 2019 starts off at 24.1.

|      | Cash  | 10R   | Mth   |
|------|-------|-------|-------|
| 2020 | 24.1% | 17.6% | 58.2% |
| 2019 | 24.9% | 17.1% | 57.9% |
| 2018 | 26.8% | 17.1% | 56.0% |
| 2017 | 29.7% | 17.0% | 53.3% |
| 2016 | 31.6% | 15.8% | 52.7% |

MOUNT PEARL REVENUE ☆ Actual KM less than budget due to SOE.  
 (See Mount Pearl statement for more information).  
 (\$19,551)

PARADISE REVENUE ☆ Actual KM less than budget due to SOE.  
 (See Paradise statement for more information).  
 (\$6,163)

TRANSIT ADVERTISING REVENUE ☆ Sales bookings for January were higher than budgeted.  
 (See Transit Advertising statement for more information).  
 \$3,527

|              |   |                |
|--------------|---|----------------|
| OTHER INCOME | ☆ Damages received from accident January 18, 2018 that was not our fault. | \$4,433        |
| \$7,041      | ☆ Bank interest higher than budget.                                       | \$1,592        |
|              | ☆ Miscellaneous other amounts higher than budget.                         | \$1,016        |
|              |   | <b>\$7,041</b> |

**OPERATIONS DEPT**

|                    |  |                  |
|--------------------|--|------------------|
| OPERATORS SALARIES | ☆ More temp hours at lower pay scales than budget (\$79K vs \$70K budget). | \$8,418          |
| (\$2,925)          | ☆ Union business & company business higher than budget.                    | (\$386)          |
|                    | ☆ Floaters higher than budget (50 vs 10).                                  | (\$10,394)       |
|                    |  | <b>(\$2,362)</b> |

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

JANUARY, 2020



|                                 |  |  |
|---------------------------------|--|--|
| DIESEL FUEL EXPENSE<br>\$47,235 | ☆ Budgeted Usage: 153,050 litres @ \$1.1600 /L<br>☆ Actual Usage: 115,889 litres @ \$1.1244 /L                       | \$177,540<br>(\$130,305)<br><hr/> <b>\$47,235</b><br><hr/> \$43,110<br>\$4,126<br><hr/> <b>\$47,235</b><br><hr/> |
|                                 | ☆ Volume Variance: (153,050 - 115,889) @ \$1.16 /L<br>☆ Price Variance: 115,889 @ (\$1.16 - \$1.1244)                |  |
|                                 | ☆ Actual burn was 63.2 L / 100KM vs budget of 59.6 L / 100KM.<br>☆ Actual total KM was 182,148 vs budget of 255,284. |  |

**MAINTENANCE DEPT**

|                            |  |   |
|----------------------------|--|---|
| GARAGE SALARIES<br>\$5,016 | ☆ Bodyman short for 5 weeks.<br>☆ Mechanic short for 1 week & filled then by 4th year apprentice.<br>☆ Apprentice at 70% wage rate.<br>☆ OT & stat pay higher than budget. | \$7,756<br>\$2,172<br>\$2,327<br>(\$7,540)<br><hr/> <b>\$4,715</b><br><hr/> |
|----------------------------|--|---|

|                                |  |   |
|--------------------------------|--|---|
| UTILITIES EXPENSE<br>(\$7,707) | ☆ Messenger Drive electricity<br>☆ Messenger Drive electricity<br>☆ Messenger Drive electricity<br>☆ Messenger Drive electricity | BUDGET \$46,300<br>ACCRUAL Dec 15-31 \$20,675<br>ACTUAL to JAN 16th (\$50,360)<br>ACCRUAL Jan 17-31 (\$24,322)<br><hr/> <b>(\$7,707)</b><br><hr/> |
|--------------------------------|--|---|

☆ January billing had 446,700 kWh & 1370 kVA & while last year had 438,900 kWh & 904 kVA.

|                                   |  |   |
|-----------------------------------|--|---|
| MAINTENANCE VEHICLES<br>(\$6,310) | ☆ Unbudgeted repairs to both loaders.<br>☆ Gas / diesel expenses higher than budget. | (\$5,095)<br>(\$890)<br><hr/> <b>(\$5,985)</b><br><hr/> |
|-----------------------------------|--|---|

**FINANCE & HUMAN RESOURCES**

|                            |  |  |
|----------------------------|--|--|
| PENSION EXPENSE<br>\$3,867 | ☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget. |  |
|----------------------------|--|--|

|                                    |   |  |
|------------------------------------|---|--|
| FLEET INSURANCE EXPENSE<br>\$2,092 | ☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020. |  |
|------------------------------------|---|--|

|                               |   |  |
|-------------------------------|---|--|
| BANK LOAN PAYMENT<br>\$10,500 | ☆ New debt payments for transit signal priority and PTIF2 projects not started. Also no debt payments needed on camera system or 2014 loader as these debts were paid off in December 2019. |  |
|-------------------------------|---|--|

**GOBUS**

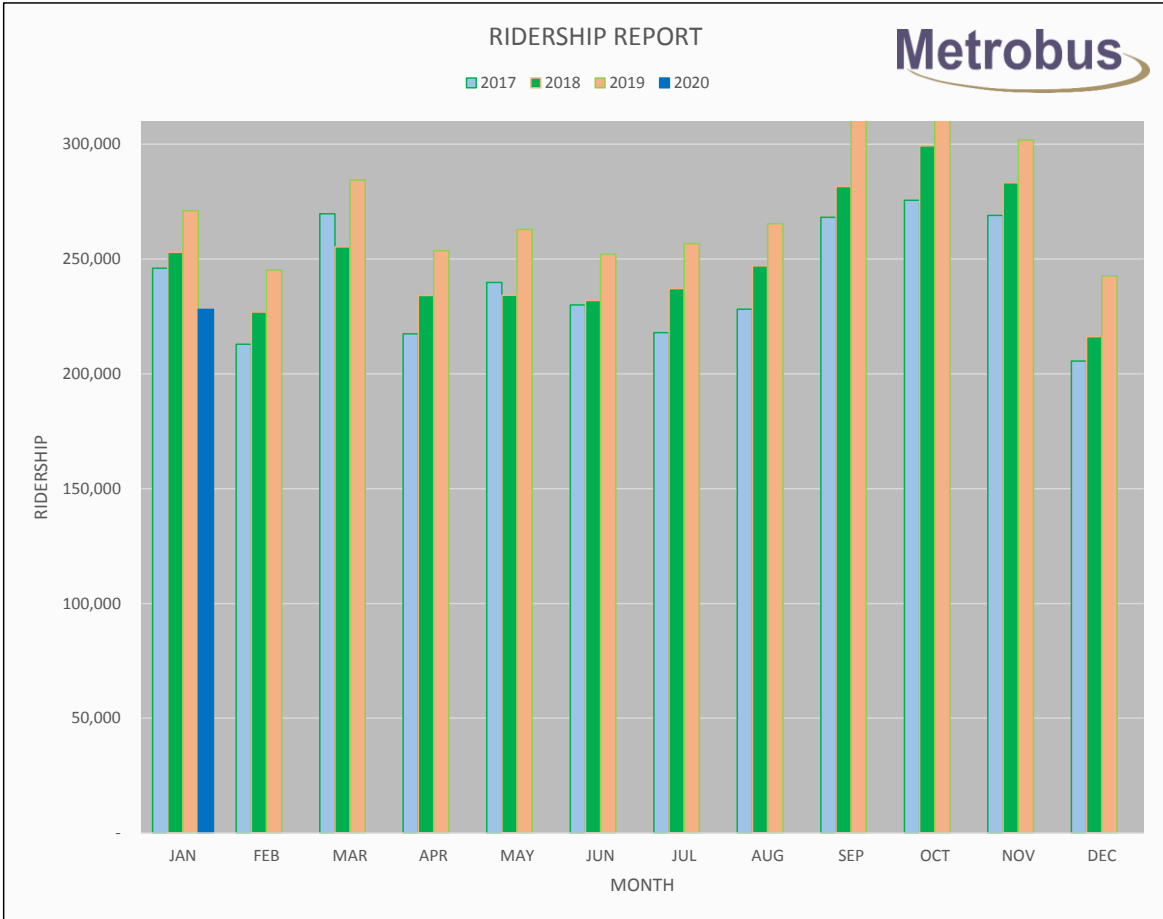
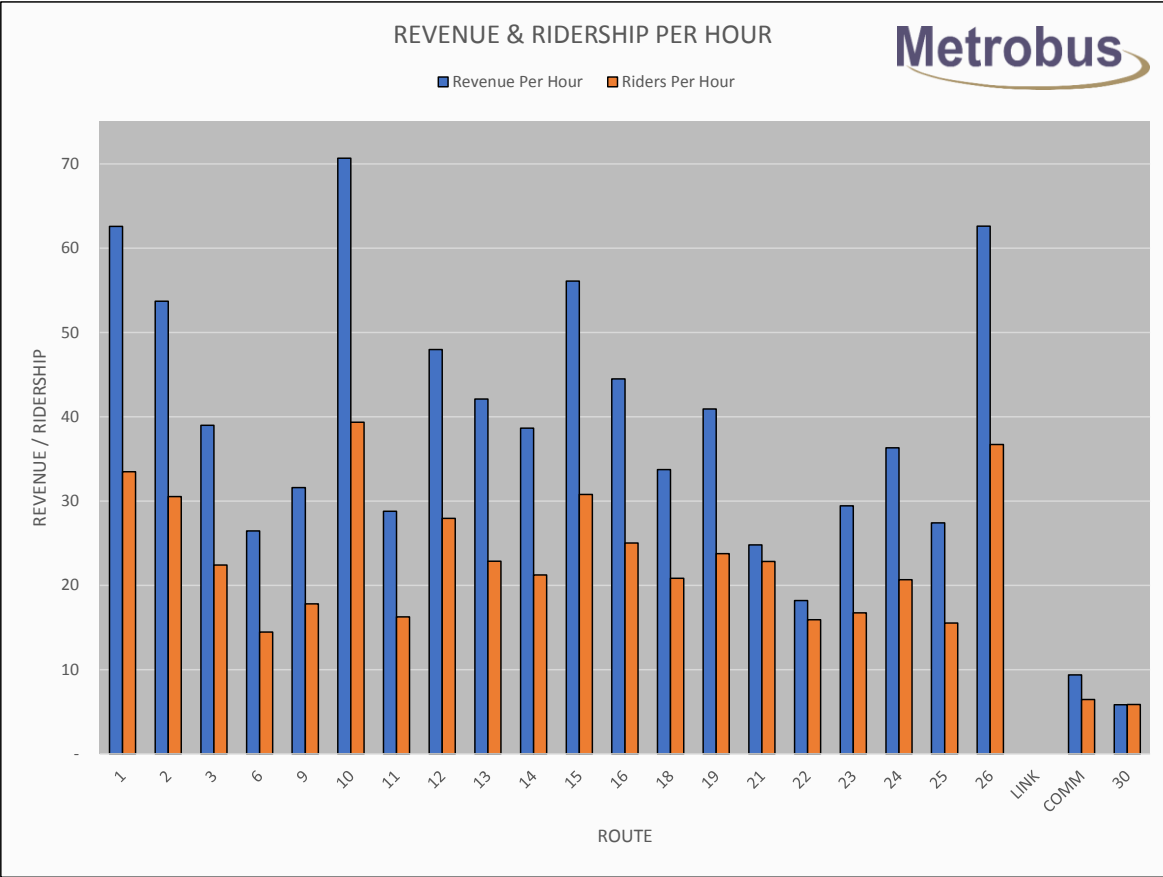
|                         |   |  |
|-------------------------|---|--|
| CITY SUSBIDY<br>\$5,460 | ☆ Additonal subsidy accrual for free rides period Jan 25-31 after end of SOE. |  |
|-------------------------|---|--|

|   |  |  |
|---|--|--|
| PASSENGER REVENUE -<br>ACCESSIBLE SERVICES<br>(\$9,620) | ☆ Pass sales lower than budget mainly due to the SOE and free ridership period from Jan 25-31. |  |
|---|--|--|

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**BUDGET VARIANCES (CONTINUED...)**  
 JANUARY, 2020



|   |  |                        |                    |
|---|--|------------------------|--------------------|
| PASSENGER REVENUE -<br>ACCESSIBLE SERVICES<br>(\$9,620) | ☆ Pass sales lower than budget mainly due to the SOE and free ridership period from Jan 25-31. |                        |                    |
| MVT SUBSIDY EXPENSE<br>\$106,049                        | ☆ BUDGET - Credit to MVT for GO-Card usage:  | 11,800 rides @ \$2.50  | \$29,500           |
|   | ☆ BUDGET - Ridership Subsidy:  | 12,500 rides @ \$27.06 | \$338,286          |
|   | ☆ BUDGET - No Show Subsidy:  | 400 rides @ \$12.51    | \$5,004            |
|   |  |                        | <b>\$372,790</b>   |
|   | ☆ ACTUAL - Credit to MVT for GO-Card usage:  | 8,508 rides @ \$2.50   | (\$21,270)         |
|   | ☆ ACTUAL - Ridership Subsidy:  | 8,839 rides @ \$27.06  | (\$240,116)        |
|   | ☆ ACTUAL - No Show Subsidy:  | 428 rides @ \$12.51    | (\$5,354)          |
|   |  |                        | <b>(\$266,741)</b> |
|   |  |                        | <b>\$106,049</b>   |
| COMPUTER EXPENSE<br>(\$3,008)                           | ☆ Google cloud user fees not budgeted.   |                        | (\$2,725)          |

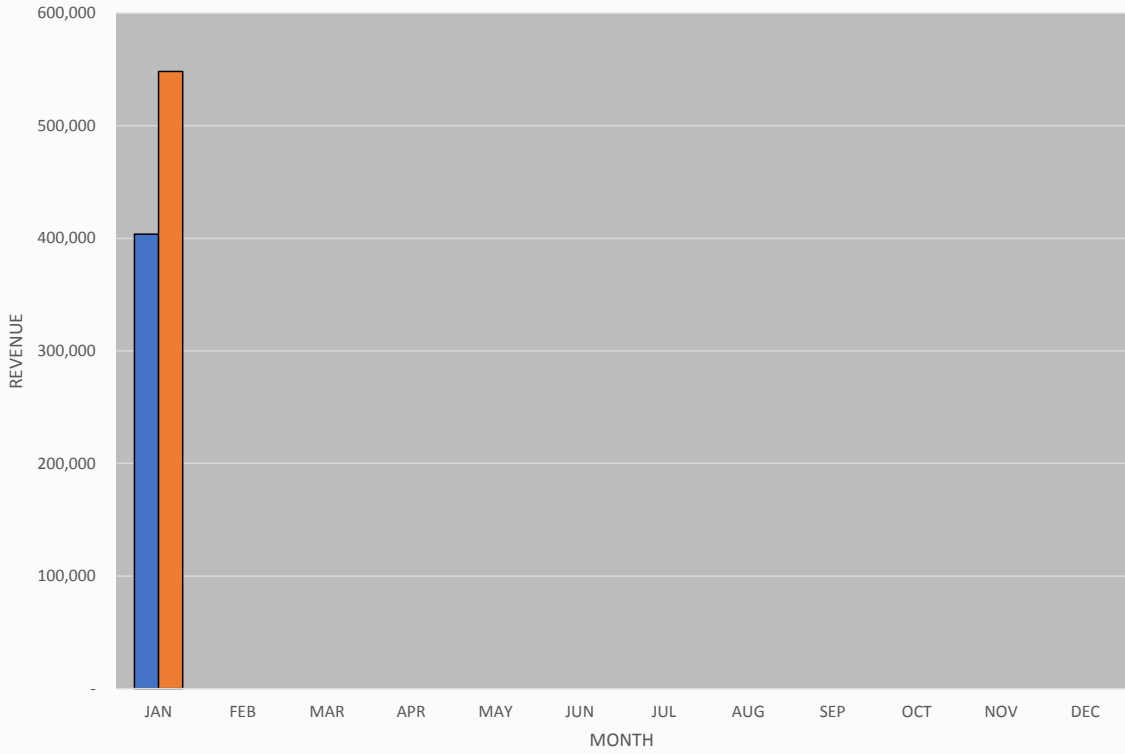




REVENUE REPORT



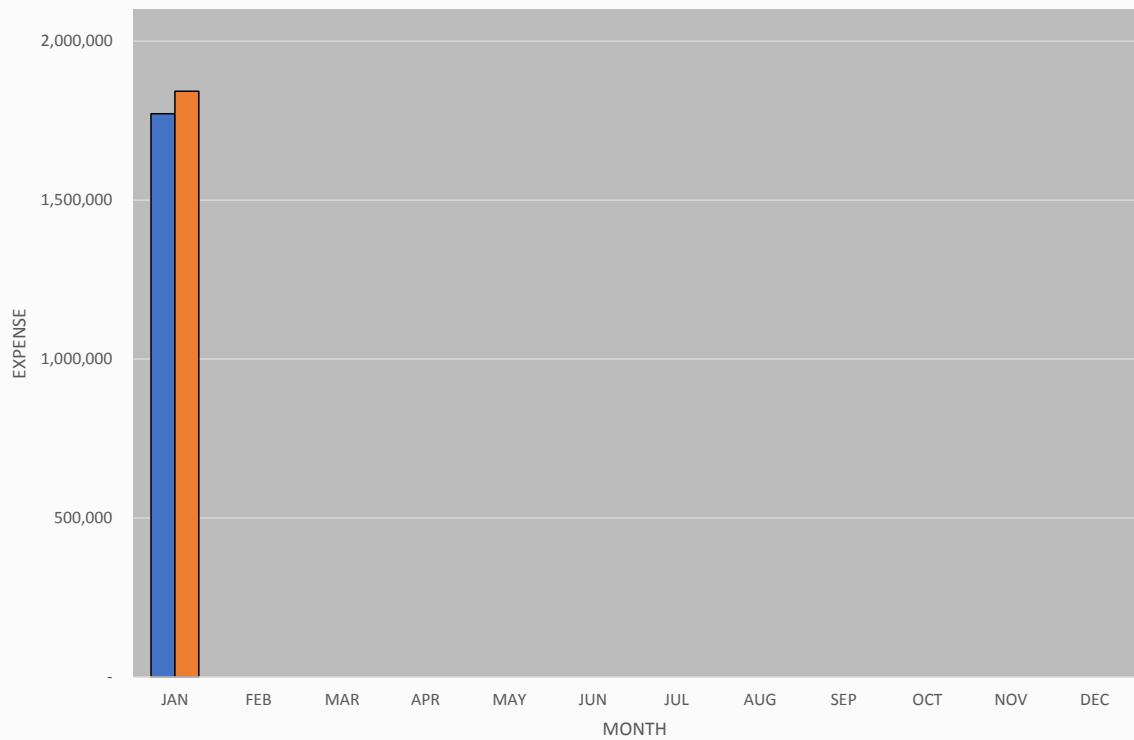
■ ACTUAL ■ BUDGET



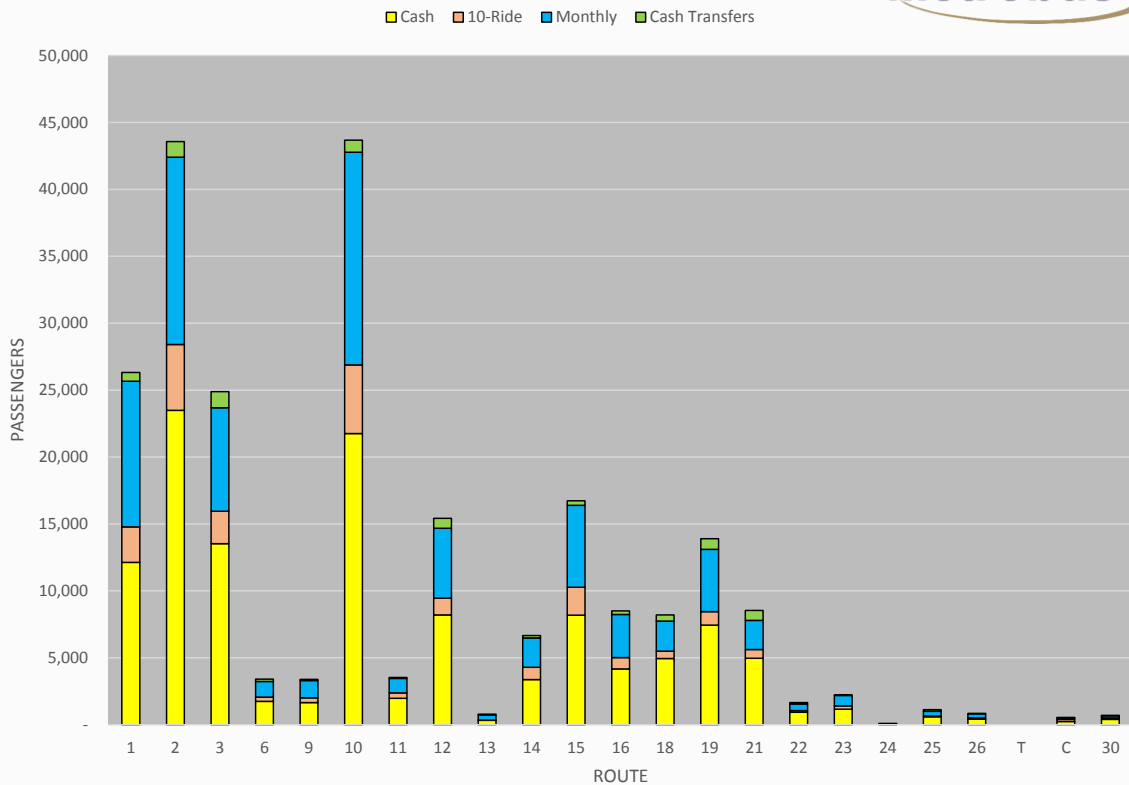
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



| ROUTE | REVENUE HOURS   | DIRECT BILLING     | REVENUE             | COST                  | RC RATIOS   |             |
|-------|-----------------|--------------------|---------------------|-----------------------|-------------|-------------|
|       |                 |                    |                     |                       | MONTHLY     | YTD         |
| 1     | 766.30          |                    | \$47,971.67         | \$161,123.00          | 0.30        | 0.30        |
| 2     | 1,388.36        |                    | \$74,570.14         | \$291,917.96          | 0.26        | 0.26        |
| 3     | 1,056.83        |                    | \$41,194.94         | \$222,210.13          | 0.19        | 0.19        |
| 6     | 222.79          |                    | \$5,896.35          | \$46,844.05           | 0.13        | 0.13        |
| 9     | 185.39          |                    | \$5,856.43          | \$38,980.29           | 0.15        | 0.15        |
| 10    | 1,086.68        |                    | \$76,817.05         | \$228,486.42          | 0.34        | 0.34        |
| 11    | 212.62          |                    | \$6,119.07          | \$44,705.69           | 0.14        | 0.14        |
| 12    | 525.21          |                    | \$25,201.45         | \$110,431.18          | 0.23        | 0.23        |
| 13    | 32.56           |                    | \$1,370.77          | \$6,846.10            | 0.20        | 0.20        |
| 14    | 305.34          |                    | \$11,804.09         | \$64,201.09           | 0.18        | 0.18        |
| 15    | 532.46          |                    | \$29,863.83         | \$111,955.57          | 0.27        | 0.27        |
| 16    | 329.23          |                    | \$14,648.58         | \$69,224.23           | 0.21        | 0.21        |
| 18    | 371.51          |                    | \$12,529.86         | \$78,114.06           | 0.16        | 0.16        |
| 19    | 551.70          |                    | \$22,577.04         | \$116,000.99          | 0.19        | 0.19        |
| 21    | 341.01          | \$49,814.51        | \$8,459.84          | \$71,701.10           | 0.12        | 0.12        |
| 22    | 97.00           | \$18,734.53        | \$1,763.95          | \$20,395.32           | 0.09        | 0.09        |
| 23    | 131.00          |                    | \$3,857.48          | \$27,544.19           | 0.14        | 0.14        |
| 24    | 5.03            |                    | \$182.72            | \$1,057.61            | 0.17        | 0.17        |
| 25    | 64.52           |                    | \$1,767.81          | \$13,566.04           | 0.13        | 0.13        |
| 26    | 22.50           |                    | \$1,408.87          | \$4,730.87            | 0.30        | 0.30        |
| 27    | 0.00            |                    |                     |                       |             |             |
| 28    | 79.70           | \$8,970.00         | \$746.65            | \$10,078.00           | 0.07        | 0.07        |
| 30    | 112.51          | \$17,516.91        | \$657.60            | \$23,656.47           | 0.03        | 0.03        |
|       | <b>8,420.25</b> | <b>\$95,035.95</b> | <b>\$395,266.19</b> | <b>\$1,763,770.38</b> | <b>0.22</b> | <b>0.22</b> |

Cost / revenue hour (includes regular debt payments & special pension): \$210.26

|                |             |
|----------------|-------------|
| Total Expenses | \$1,661,240 |
| Debt Interest  | \$13,418    |
| Debt Payment   | \$97,000    |

