



St. John's
Transportation
Commission

January 31

2023

MONTHLY FINANCIAL STATEMENTS

Issued: FEBRUARY 21, 2023

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JANUARY, 2023



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,260,370	\$1,260,370	\$0	\$1,260,370	\$1,260,370	\$0
Passenger Revenue	463,614	357,560	106,054	463,614	357,560	106,054
Low Income Pass Revenue	163,083	163,630	(547)	163,083	163,630	(547)
Mt. Pearl Revenue	93,585	102,960	(9,375)	93,585	102,960	(9,375)
Paradise Revenue	25,827	28,000	(2,173)	25,827	28,000	(2,173)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	4,276	12,250	(7,974)	4,276	12,250	(7,974)
Community Bus Revenue	1,968	1,600	368	1,968	1,600	368
ICIP Funding	54,030	0	54,030	54,030	0	54,030
Other Income	26,343	10,000	16,343	26,343	10,000	16,343
TOTAL REVENUE	\$2,093,096	\$1,936,370	\$156,726	\$2,093,096	\$1,936,370	\$156,726
OPERATIONS						
Operators Salaries	\$433,591	\$438,230	\$4,639	\$433,591	\$438,230	\$4,639
Salaries Operations	99,831	103,290	3,459	99,831	103,290	3,459
Diesel Fuel	325,755	415,190	89,435	325,755	415,190	89,435
Company Vehicles	2,085	3,010	925	2,085	3,010	925
Licenses	4,600	4,600	0	4,600	4,600	0
Communications Expense	1,929	2,230	301	1,929	2,230	301
Miscellaneous	674	600	(74)	674	600	(74)
Uniforms & Clothing	5,402	5,420	18	5,402	5,420	18
Advertising Expense	3,202	3,480	278	3,202	3,480	278
Bus Charter Expense	0	0	0	0	0	0
Transit Advertising Expense	5,052	7,500	2,448	5,052	7,500	2,448
Community Bus Expense	9,883	10,810	927	9,883	10,810	927
Promotions Expense	5,531	6,680	1,149	5,531	6,680	1,149
Registration & Membership	12,816	10,880	(1,936)	12,816	10,880	(1,936)
Schedules & Transfers	1,127	1,250	123	1,127	1,250	123
TOTAL OPERATIONS	\$911,478	\$1,013,170	\$101,692	\$911,478	\$1,013,170	\$101,692
MAINTENANCE						
Garage Salaries	\$184,255	\$180,180	(\$4,075)	\$184,255	\$180,180	(\$4,075)
Wash Salaries	24,397	25,280	883	24,397	25,280	883
Shop Tools & Equipment	435	1,750	1,315	435	1,750	1,315
Stock Parts	66,873	83,840	16,967	66,873	83,840	16,967
Garage Expense	8,205	6,220	(1,985)	8,205	6,220	(1,985)
Bus Lubricants	13,827	18,790	4,963	13,827	18,790	4,963
Tire Expense	19,688	16,960	(2,728)	19,688	16,960	(2,728)
Body Shop Supplies	836	780	(56)	836	780	(56)
Bus Wash	0	100	100	0	100	100
Building & Yards	9,517	11,130	1,613	9,517	11,130	1,613
Utilities	37,935	41,200	3,265	37,935	41,200	3,265

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JANUARY, 2023



	JANUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	5,896	4,300	(1,596)	5,896	4,300	(1,596)
Bus Stop & Shelters	4,065	4,600	535	4,065	4,600	535
Janitorial & Sanitation	1,926	3,500	1,574	1,926	3,500	1,574
Farebox Repairs	644	1,400	756	644	1,400	756
Capital Out of Revenue	88,773	0	(88,773)	88,773	0	(88,773)
TOTAL MAINTENANCE	\$467,272	\$400,030	(\$67,242)	\$467,272	\$400,030	(\$67,242)
FINANCE & ADMINISTRATION						
Administration Salaries	\$71,355	\$71,290	(\$65)	\$71,355	\$71,290	(\$65)
Employer's Payroll Tax	16,393	16,450	57	16,393	16,450	57
Sick Leave	19,000	19,000	0	19,000	19,000	0
Worker's Compensation	15,578	16,120	542	15,578	16,120	542
Employment Insurance	19,075	18,770	(305)	19,075	18,770	(305)
Group Insurance	50,609	51,610	1,001	50,609	51,610	1,001
Retiring Allowance Expense	3,600	3,600	0	3,600	3,600	0
CPP Expense	47,784	45,930	(1,854)	47,784	45,930	(1,854)
Pension Expense	119,019	117,830	(1,189)	119,019	117,830	(1,189)
Audit & Legal Fees	2,000	2,000	0	2,000	2,000	0
Telephone Expense	2,232	2,550	318	2,232	2,550	318
Computer Expense	23,768	22,750	(1,018)	23,768	22,750	(1,018)
Office Supplies Expense	7,590	6,370	(1,220)	7,590	6,370	(1,220)
Travel Expense	0	0	0	0	0	0
Training Expense	0	1,600	1,600	0	1,600	1,600
Fleet Insurance Expense	40,164	39,750	(414)	40,164	39,750	(414)
General Insurance Expense	5,722	5,550	(172)	5,722	5,550	(172)
Miscellaneous Expense	7,216	5,300	(1,916)	7,216	5,300	(1,916)
TOTAL FINANCE & ADMIN.	\$451,105	\$446,470	(\$2,781)	\$451,105	\$446,470	(\$4,635)
Total Expenses	\$1,829,855	\$1,859,670	\$29,815	\$1,829,855	\$1,859,670	\$29,815
NET BEFORE DEBT	\$263,241	\$76,700	\$186,541	\$263,241	\$76,700	\$186,541
DEBT CHARGES						
Loan Interest Expense	6,572	8,700	2,128	\$6,572	\$8,700	\$2,128
Bank Loan Payment	68,000	68,000	0	68,000	68,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$188,669	\$0	\$188,669	\$188,669	\$0	\$188,669

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JANUARY, 2023



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$380,270	\$380,270	\$0	\$380,270	\$380,270	\$0
Passenger Revenue	17,537	11,000	6,537	17,537	11,000	6,537
Low Income Pass Revenue	11,918	11,370	548	11,918	11,370	548
Mt Pearl & Eastern Health Charges	46,586	7,540	39,046	46,586	7,540	39,046
Government Grant	7,875	7,900	(25)	7,875	7,900	(25)
TOTAL REVENUE	\$464,186	\$418,080	\$46,106	\$464,186	\$418,080	\$46,106
EXPENSES						
Contractor Subsidy	\$288,930	\$326,840	\$37,910	\$288,930	\$326,840	\$37,910
Administration Salaries	9,844	9,770	(74)	9,844	9,770	(74)
Employer's Payroll Tax	198	200	2	198	200	2
Worker's Compensation	183	190	7	183	190	7
Employment Insurance	225	310	85	225	310	85
Group Insurance	182	180	(2)	182	180	(2)
CPP Expense	557	580	23	557	580	23
Pension Expense	624	680	56	624	680	56
Gasoline Expense	32,630	44,630	12,000	32,630	44,630	12,000
Professional Fees	4,609	2,280	(2,329)	4,609	2,280	(2,329)
Telephone Expense	42	360	318	42	360	318
Computer Expense	17,151	18,550	1,399	17,151	18,550	1,399
Office Supplies Expense	90	250	160	90	250	160
Promotions Expense	407	310	(97)	407	310	(97)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,458	3,650	(1,808)	5,458	3,650	(1,808)
TOTAL EXPENSE	\$361,130	\$408,780	\$47,650	\$361,130	\$408,780	\$47,650
NET BEFORE DEBT	\$103,056	\$9,300	\$93,756	\$103,056	\$9,300	\$93,756
DEBT CHARGES						
Loan Interest Expense	6,095	1,300	(4,795)	\$6,095	\$1,300	(\$4,795)
Bank Loan Payment	8,000	8,000	0	8,000	8,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$88,961	\$0	\$88,961	\$88,961	\$0	\$88,961

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,631	8,750	3,119	5,631	8,750	3,119
TAXI TRIPS *	4,824	3,750	(1,074)	4,824	3,750	(1,074)
TOTAL TRIPS	10,455	12,500	2,045	10,455	12,500	2,045

* Taxi Actual 46% vs Taxi Budget 30% in January

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	32.11%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%			
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%			
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%			
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%			
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%			
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%			
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%			
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%			
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%			
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%			
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%			
Year-to-date	<u>252,948</u>	<u>2.83%</u>	<u>271,038</u>	<u>7.15%</u>	<u>228,072</u>	<u>-15.85%</u>	<u>163,498</u>	<u>-28.31%</u>	<u>149,721</u>	<u>-8.43%</u>	<u>358,076</u>	<u>139.16%</u>	<u>32.11%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>358,076</u>		
Weekdays	22		22		16		20		21		22		
Saturdays	4		4		3		5		4		3		
Sundays	4		4		3		5		5		4		
No Service	1		1		9		1		1		2		
Stats	0		0		0		0		0		0		
	31		31		31		31		31		31		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%		
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%		
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%		
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%		
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%		
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%		
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%		
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%		
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%		
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%		
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%		
Year-to-date	<u>222,408</u>	<u>1.84%</u>	<u>236,644</u>	<u>6.40%</u>	<u>209,658</u>	<u>-11.40%</u>	<u>146,552</u>	<u>-30.10%</u>	<u>129,588</u>	<u>-11.58%</u>	<u>297,214</u>	<u>129.35%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>297,214</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JANUARY, 2023



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$22,285	\$15,561	\$6,724	\$22,285	\$15,561	\$6,724
City of Mount Pearl Billing	93,585	102,960	(9,375)	93,585	102,960	(9,375)
Total Revenue	\$115,870	\$118,521	(\$2,651)	\$115,870	\$118,521	(\$2,651)
*Less Variable Expenses						
Operating Expenses	\$49,850	\$54,117	\$4,267	\$49,850	\$54,117	\$4,267
Maintenance Expenses	18,208	18,604	396	18,208	18,604	396
Finance & Admin. Expenses	16,671	16,175	(496)	16,671	16,175	(496)
Total Expenses	\$84,729	\$88,896	\$4,167	\$84,729	\$88,896	\$4,167
Total Overhead Contribution	\$31,141	\$29,625	\$1,516	\$31,141	\$29,625	\$1,516
Mount Pearl Kilometers	15,106.9	15,456.5	(349.6)	15,106.9	15,456.5	(349.6)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	23.1					
Riders Per Hour^ - Route 22	24.1					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	23.1	24.1				
2015-2023	18.8	15.4				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JANUARY, 2023



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,992	\$902	\$1,090	\$1,992	\$902	\$1,090
Town of Paradise Billing	25,827	28,000	(2,173)	25,827	28,000	(2,173)
Total Revenue	\$27,819	\$28,902	(\$1,083)	\$27,819	\$28,902	(\$1,083)
*Less Variable Expenses						
Operating Expenses	\$11,968	\$13,196	\$1,228	\$11,968	\$13,196	\$1,228
Maintenance Expenses	4,372	4,536	164	4,372	4,536	164
Finance & Admin. Expenses	4,003	3,944	(59)	4,003	3,944	(59)
Total Expenses	\$20,343	\$21,676	\$1,333	\$20,343	\$21,676	\$1,333
Total Overhead Contribution	\$7,476	\$7,226	\$250	\$7,476	\$7,226	\$250
Paradise Kilometers	3,627.0	3,768.9	(141.9)	3,627.0	3,768.9	(141.9)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	12.4					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	12.4					
2016-2023	6.8					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0
EXPENSES						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	\$0	\$0	\$0	\$0	\$0	\$0

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JANUARY, 2023



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$2,026	\$10,000	(\$7,974)	\$2,026	\$10,000	(\$7,974)
Total Revenues	\$2,026	\$10,000	(\$7,974)	\$2,026	\$10,000	(\$7,974)
EXPENSES						
Salaries	\$3,193	\$3,190	(\$3)	\$3,193	\$3,190	(\$3)
Sales Commission	315	1,110	795	315	1,110	795
Sign Production	40	580	540	40	580	540
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	485	490	5
Telephone	45	60	15	45	60	15
Advertising	275	890	615	275	890	615
Sign Installations	339	630	291	339	630	291
Entertainment	0	190	190	0	190	190
Advertising Software	360	360	0	360	360	0
Total Expenses	\$5,052	\$7,500	\$2,448	\$5,052	\$7,500	\$2,448
PROFIT / (LOSS)	(\$3,026)	\$2,500	(\$5,526)	(\$3,026)	\$2,500	(\$5,526)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$2,250	\$2,250	\$0
TOTAL PROFIT / (LOSS)	(\$776)	\$4,750	(\$5,526)	(\$776)	\$4,750	(\$5,526)

6



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,968	\$1,600	\$368	\$1,968	\$1,600	\$368
Government Grant	0	0	0	0	0	0
Total Revenues	\$1,968	\$1,600	\$368	\$1,968	\$1,600	\$368
EXPENSES						
Operators Salaries	\$5,831	\$5,830	(\$1)	\$5,831	\$5,830	(\$1)
Operations Salaries	0	0	0	0	0	0
Benefits	703	710	7	703	710	7
Diesel / Gas	1,927	2,970	1,043	1,927	2,970	1,043
Maintenance Expenses	1,258	1,300	42	1,258	1,300	42
Other*	164	0	(164)	164	0	(164)
Total Expenses	\$9,883	\$10,810	\$927	\$9,883	\$10,810	\$927
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$7,915)	(\$9,210)	\$1,295	(\$7,915)	(\$9,210)	\$1,295
West # 1 (Mon) X 5	188			188		
East # 1 (Tue) X 5	173			173		
West # 2 (Wed) X 4	182			182		
East # 2 (Thu) X 4	181			181		
Bidgoods (Fri) X 4	250			250		
	974			974		

Riders Per Hour* 6.0

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.0
2014-2023	4.9

* Other expenses consist of:

Oil & filter	121
Miscellaneous	43
	164

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JANUARY, 2023



KEY PERFORMANCE INDICATORS	1 MTH	1 MTH	1 MTH	1 MTH	1 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	31.22	14.21	14.60	27.09	23.73	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	26.90	18.13	12.73	15.48	14.30	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.2%	28.2%	27.0%	25.2%	31.1%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	26.27	28.47	25.27	36.07	29.43	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.75	2.82	2.39	1.77	2.02	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	52.10	40.99	35.48	49.82	49.05	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.32	10.82	9.46	7.77	7.09	6.42	9.23	10.29	6.44

11

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JANUARY, 2023



KEY PERFORMANCE INDICATORS	1 MTH	% of	1 MTH	% of	1 MTH	% of	1 MTH	% of	1 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	5,631	52.6%	4,099	82.5%	5,293	62.0%	5,746	62.0%	7,809	59.3%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	4,824	45.1%	618	12.4%	2,914	34.1%	3,093	33.4%	4,687	35.6%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS (St. John's)	10,455		4,717		8,207		8,839		12,496		110,022		97,224		81,719		156,097	
NO SHOWS (St. John's)	248	2.3%	250	5.0%	326	3.8%	428	4.6%	683	5.2%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS (St. John's)	10,703		4,967		8,533		9,267		13,179		116,045		101,723		85,235		162,082	
CANCELLATIONS (St. John's)	6,550	61.2%	2,848	57.3%	3,660	42.9%	8,326	89.8%	6,244	47.4%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	2,094	19.6%	1,225	24.7%	1,269	14.9%	1,061	11.4%	1,284	9.7%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	27.86		36.40		34.50		31.66		31.45		35.29		32.21		31.91		30.06	

REVENUES

PASSENGER REVENUE	2023	2022	Variance
\$106,054			
Cash Revenue	\$89,846	\$61,893	\$27,953
10-Ride Passes	\$120,852	\$66,690	\$54,162
Monthly Passes	\$248,090	\$127,640	\$120,450
Other (double-rides, Go-Cards, etc)	\$6,606	\$3,901	\$2,705
M-Card fees	\$4,877	\$2,876	\$2,001
Credits / Discounts / Allocations	(\$3,542)	(\$1,575)	(\$1,967)
Commission Paid	(\$3,116)	(\$1,900)	(\$1,216)
Total Revenue	\$463,614	\$259,525	\$204,088

- ☆ Cash revenue up 45% from last year while cash ridership up 51%.
- ☆ 10-Ride pass revenue was up 81% from last year. 10-Ride riders were up 97% & sales were up 81%.
- ☆ Monthly pass revenue was up 94% from last year. Monthly riders were up 245% & sales were up 93%.
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆ Ridership of 358,077 was 139% higher than 2022 (149,721) and 21% higher than budget (295,431).
 NOTE: There were 22 week days in 2023 vs 21 last year.
- ☆ Avg fare (Incl. LIFT) of \$1.75 compared to \$1.73 last year and \$1.78 budget.
- ☆ Rides per pass ratio was 26.6 (LIFT passes incl.) compared to 13.3 last year and 41.2 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.5%	14.6%	48.6%	24.2%
2022	19.8%	17.7%	33.7%	28.7%
2021	18.8%	16.8%	31.7%	32.7%
2020	24.1%	17.6%	58.2%	0.0%
2019	24.9%	17.1%	57.9%	0.0%
2018	26.8%	17.1%	56.0%	0.0%
2017	29.7%	17.0%	53.3%	0.0%

LOW INCOME PASS REVENUE (\$547) ☆ 6,456 active cards at end of month - 86,636 rides this month (24% of total rides).

MOUNT PEARL REVENUE (\$9,375) ☆ Ridership revenues higher than budget.
 ☆ Storm on January 21 and no service for the day, resulting in fewer KM billed to Mt Pearl.
 (See Mount Pearl statement for more information).

PARADISE REVENUE (\$2,173) ☆ Ridership revenues higher than budget.
 ☆ Storm on January 21 and no service for the day, resulting in fewer KM billed to Mt Pearl.
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE (\$7,974) ☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

ICIP Funding \$54,030 ☆ Funding claim on new Shelter Van paid for in January.

OTHER INCOME	☆ Accident damage reimbursement for 2 not at fault accidents.	\$5,034
\$16,343	☆ Interest earned on bank balance higher than budget.	\$8,892
	☆ Other miscellaneous receipts.	\$2,417
		\$16,343

OPERATIONS DEPT

OPERATORS SALARIES \$4,639	<ul style="list-style-type: none"> ☆ More operator hours at lower pay scale than budgeted. ☆ Vacation higher than budget (9 vs 7). ☆ Overtime, stat & temp pay (net of docked time) higher than budget. 	\$7,890 (\$2,650) (\$991) <hr/> \$4,249
DIESEL FUEL EXPENSE \$89,435	<ul style="list-style-type: none"> ☆ Budgeted Usage: 166,076 litres @ \$2.5000 /L ☆ Actual Usage: 168,028 litres @ \$1.9387 /L ☆ Volume Variance: (166,076 - 168,028) @ \$2.5000 /L ☆ Price Variance: 168,028 @ (\$2.5000 - \$1.9387) ☆ Actual burn was 64.1 L / 100KM vs budget of 60.5 L / 100KM. ☆ Actual total KM was 263,746 vs budget of 276,467. 	\$415,190 (\$325,755) <hr/> \$89,435 <hr/> (\$4,880) \$94,315 <hr/> \$89,435
TRANSIT ADVERTISING EXPENSE \$2,448	<ul style="list-style-type: none"> ☆ Sales Commissions less than budget due to lower sales. (See Transit Advertising statement for more information). 	

MAINTENANCE DEPT

GARAGE SALARIES (\$4,075)	<ul style="list-style-type: none"> ☆ 1 Mechanic position empty for month (extra apprentice). ☆ 1 Mechanic position empty last 3 weeks of month (moved to Foreman) - NET. ☆ 1 Mechanic position empty last 3 weeks of month (moved to Wash Foreman) ☆ Overtime higher than budget (Net of Docked time). 	\$2,530 (\$606) \$4,749 (\$11,061) <hr/> (\$4,388)
STOCK PARTS EXPENSE \$16,967	<ul style="list-style-type: none"> ☆ Parts used in the month less than forecasted. 	
BUS LUBRICANTS \$4,963	<ul style="list-style-type: none"> ☆ Expense less than budget for current month - timing of purchases. 	
TIRE EXPENSE (\$15,203)	<ul style="list-style-type: none"> ☆ Expense higher than budget for current month - timing of purchases. 	
UTILITIES EXPENSE \$3,265	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Rate increase of 5% budgeted, not yet materialized. ☆ Budget is a 3 yr rolling average - January consisting of 2020-2021-2022. ☆ Current billing had 393,600 kWh & 819 kVA & while 3 year avg is 374,000 kWh & 1,000 kVA 	BUDGET \$41,200 ACTUAL (\$37,935) <hr/> \$3,265
CAPITAL OUT OF REVENUE (\$88,773)	<ul style="list-style-type: none"> ☆ New Shelter van total. ICIP funding claim of \$54,030 submitted. 	

FINANCE & HUMAN RESOURCES

LOAN INTEREST EXPENSE ☆ Actual Interest rate 5.8% vs budget of 5.0%.
 \$2,128

GOBUS

PASSENGER REVENUE -
 ACCESSIBLE SERVICES ☆ Pass sales higher than budget.
 \$6,537 ☆ Cash fares due form TOK. (\$3,710). - All rides not paid by Go-Card x \$2.50.

LOW INCOME PASS REVENUE ☆ 474 active Go-Cards at the end of the month representing 6.8% of all active LIFT cards.
 \$548

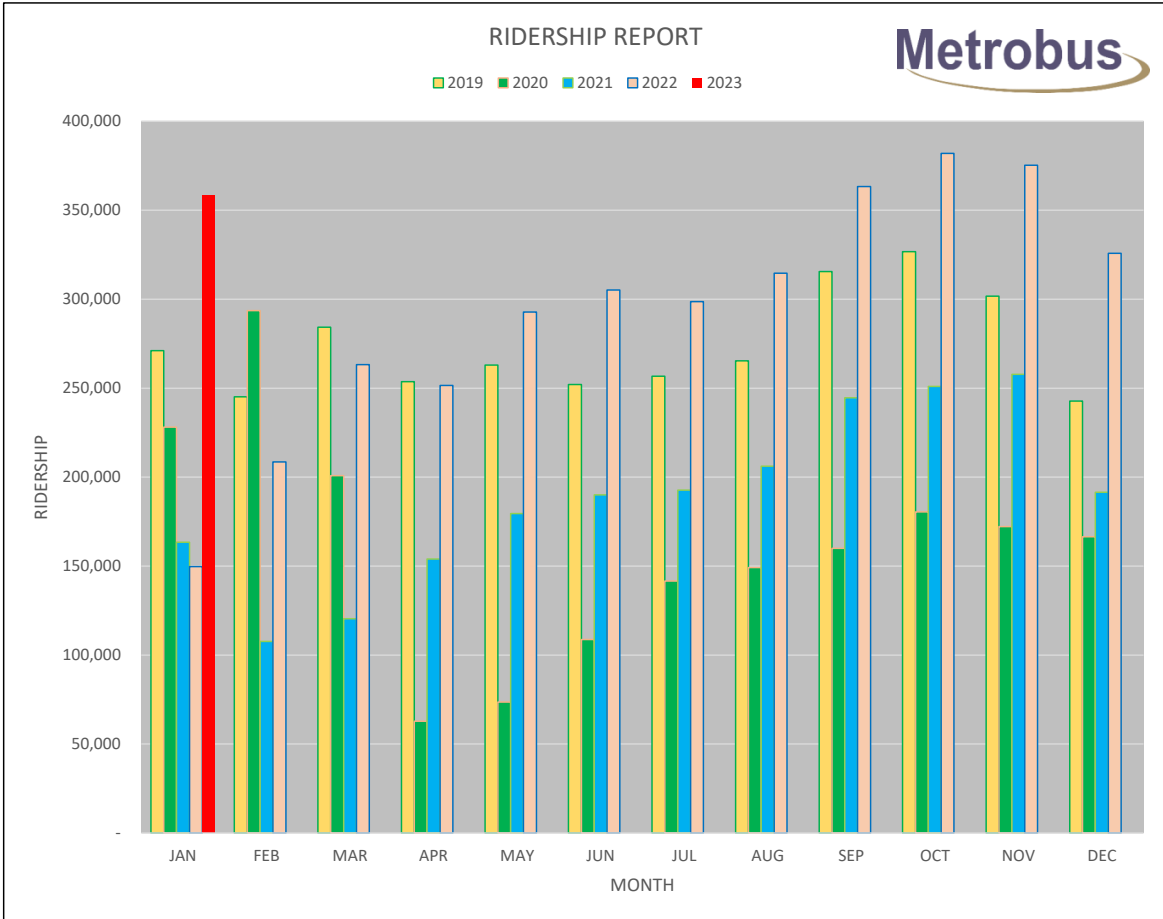
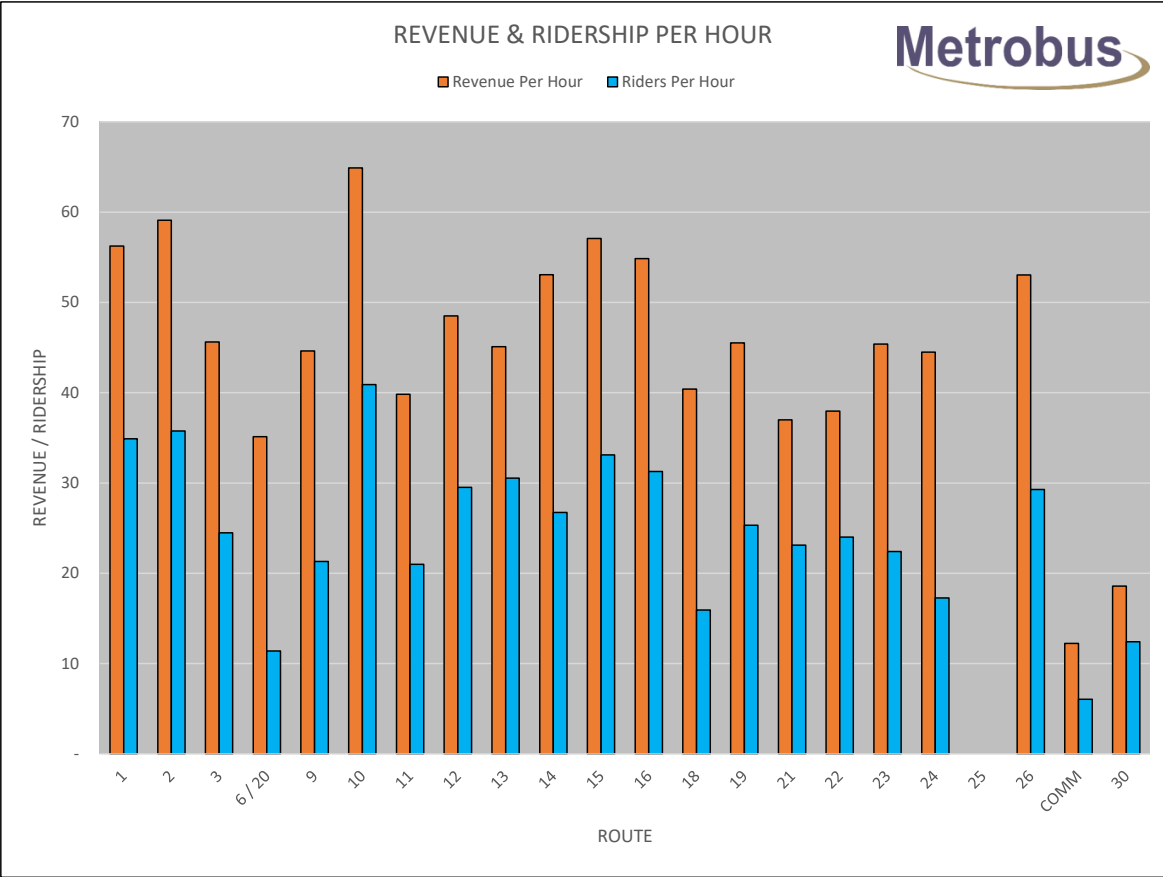
MT PEARL & E. HEALTH CHARGES	☆ Trips and No Shows Rebilling to Mount Pearl	\$34,501
\$39,046	☆ Trips and No Shows Rebilling to Eastern Health	\$884
	☆ Fuel Rebilling to Mount Pearl for % of bus litres.	\$4,572
	☆ Fuel Rebilling to Eastern Health for % of bus litres.	\$119
	☆ Mount Pearl Admin Fee for January less than budget.	(\$1,030)
		<u>\$39,046</u>

CONTRACTOR SUBSIDY EXP \$37,910	☆ BUDGET - Ridership Bus:	8,750 rides @ \$26.06	\$228,025
	☆ BUDGET - Ridership Taxi:	3,750 rides @ \$23.99	\$89,955
	☆ BUDGET - No Shows:	680 rides @ \$13.03	\$8,860
			<u>\$326,840</u>
	☆ ACTUAL - Ridership Bus:	5,631 rides @ \$26.06	(\$146,744)
	☆ ACTUAL - Ridership Taxi:	4,824 rides @ \$21.46	(\$103,548)
	☆ ACTUAL - No Shows:	248 rides @ \$13.03	(\$3,231)
			<u>(\$253,523)</u>
		SUB-TOTAL VARIANCE	<u>\$73,318</u>
		☆ Ridership Bus (MT Pearl & E. Health) Rebilled:	948 rides @ \$26.06
	☆ Ridership Taxi (MT Pearl & E. Health) Rebilled:	475 rides @ \$21.46	(\$10,195)
	☆ No Shows (MT Pearl & E. Health) Rebilled:	39 rides @ \$13.03	(\$508)
		<u>(\$35,408)</u>	
		<u>\$37,910</u>	

GASOLINE EXPENSE \$12,000	☆ Budgeted Usage:	29,170 litres @ \$1.5300 /L	\$44,630
	☆ Actual Usage:	22,162 litres @ \$1.4724 /L	(\$32,630)
			<u>\$12,000</u>
	☆ Volume Variance:	(29,170 - 22,162) @ \$1.5300 /L	\$10,722
	☆ Price Variance:	22,162 @ (\$1.5300 - \$1.4724)	\$1,278
			<u>\$12,000</u>

PROFESSIONAL FEES ☆ Budget 25 assessments vs actual 52. (\$2,329)

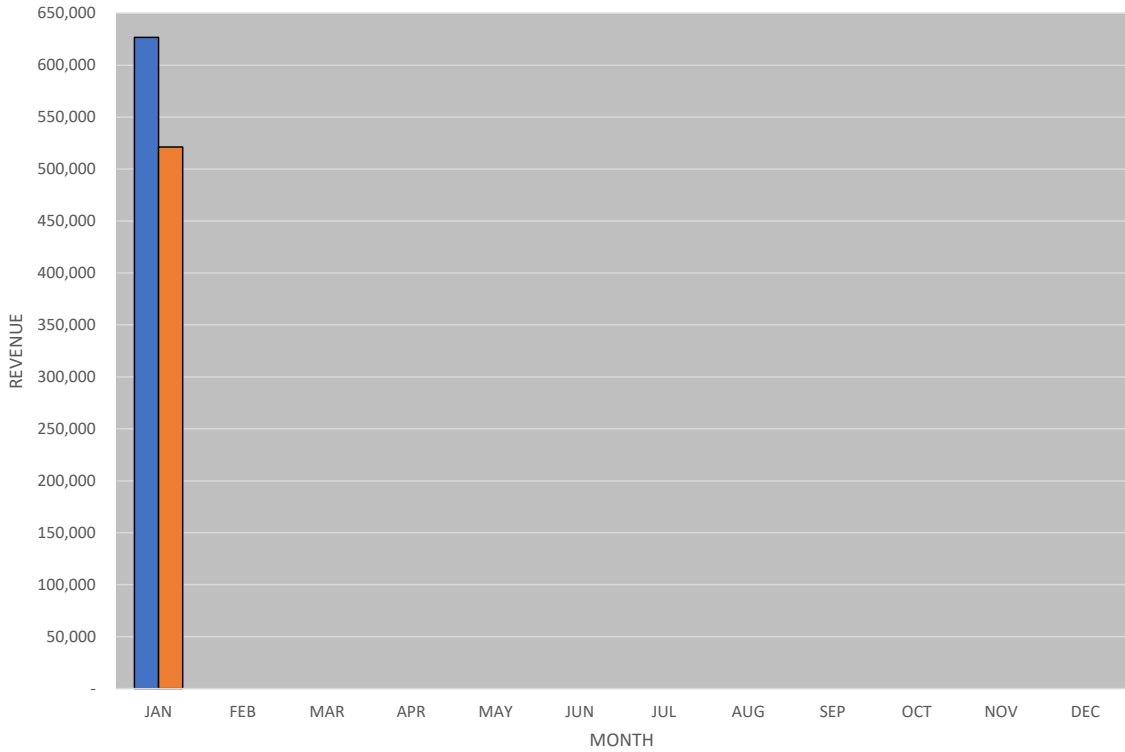
LOAN INTEREST EXPENSE ☆ Actual Interest rate 5.8% vs budget of 5.0%.
 (\$4,795) ☆ Interim loan taken in January to cover cost of 17 paratransit buses. Waiting on funding receipt.



REVENUE REPORT



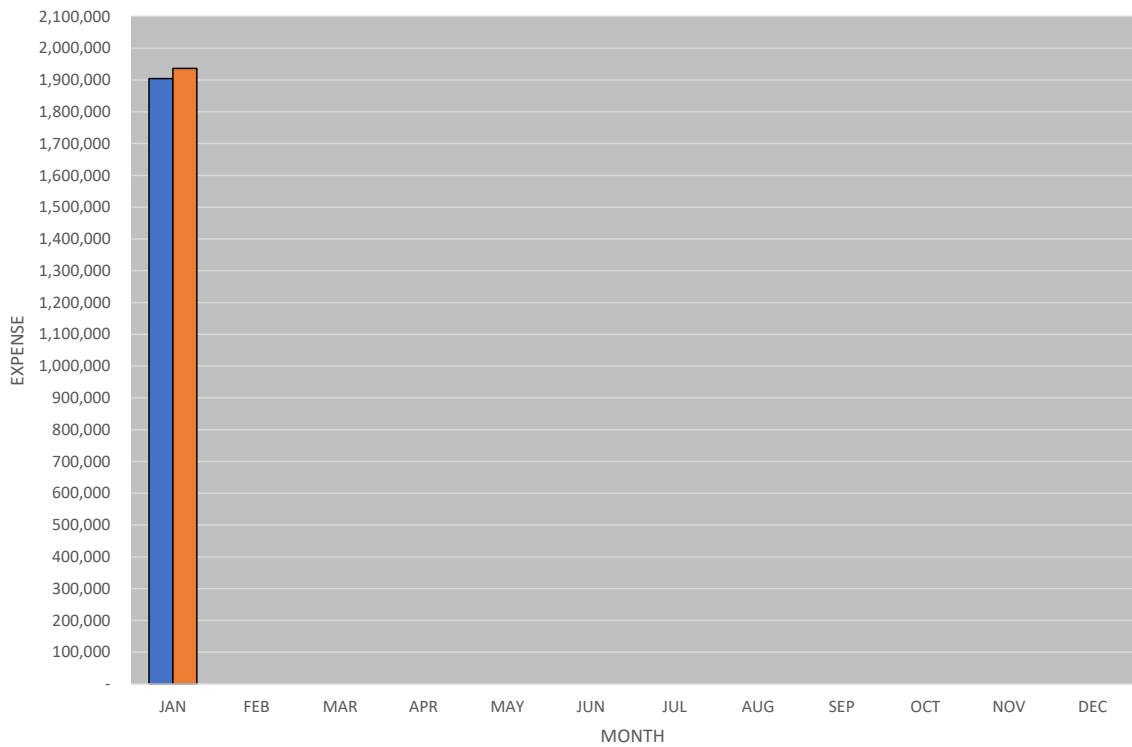
■ ACTUAL ■ BUDGET



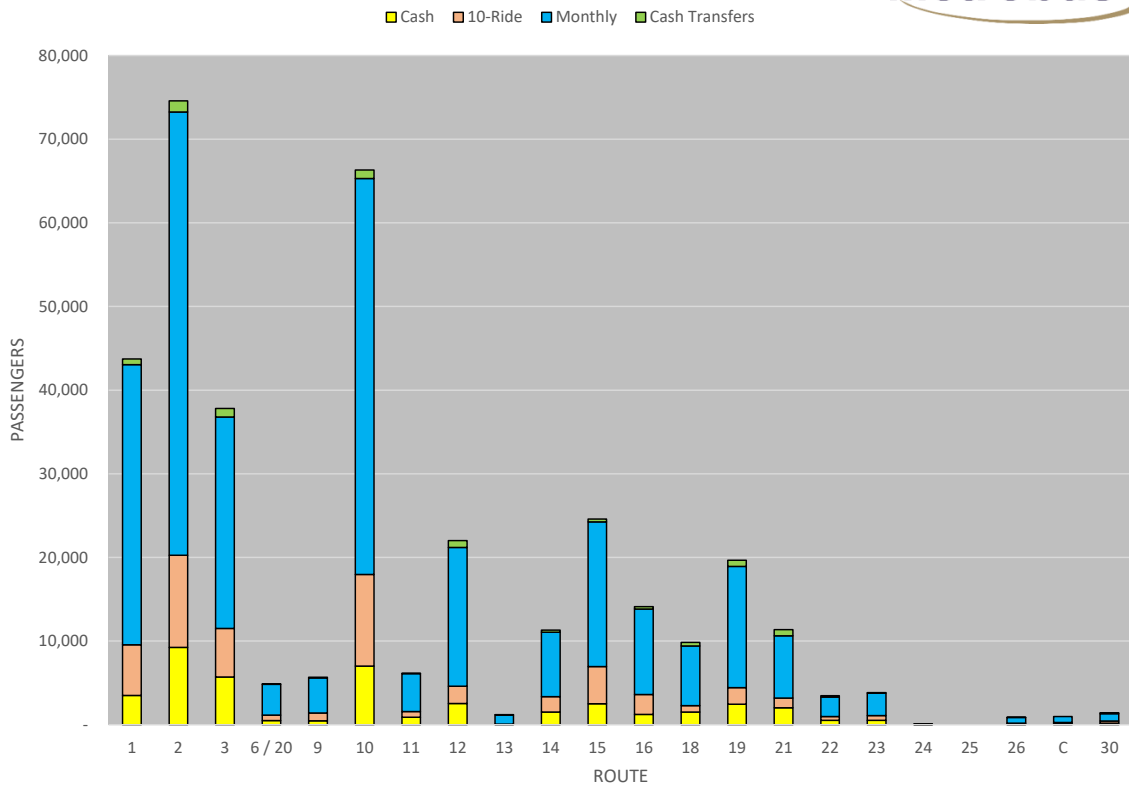
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,233.57		\$69,381.61	\$185,899.00	0.37	0.37
2	2,047.65		\$121,039.47	\$308,580.86	0.39	0.39
3	1,502.94		\$68,561.13	\$226,493.06	0.30	0.30
6	424.50		\$14,907.42	\$63,972.15	0.23	0.23
9	262.24		\$11,703.39	\$39,519.57	0.30	0.30
10	1,596.98		\$103,646.30	\$240,664.89	0.43	0.43
11	290.74		\$11,578.74	\$43,814.52	0.26	0.26
12	717.56		\$34,798.14	\$108,136.29	0.32	0.32
13	38.50		\$1,736.13	\$5,801.95	0.30	0.30
14	414.00		\$21,974.38	\$62,389.80	0.35	0.35
15	732.08		\$41,779.09	\$110,324.46	0.38	0.38
16	441.92		\$24,241.11	\$66,597.34	0.36	0.36
18	590.56		\$23,862.31	\$88,997.39	0.27	0.27
19	747.55		\$34,016.55	\$112,655.79	0.30	0.30
21	459.51	\$68,226.59	\$16,996.49	\$69,248.16	0.25	0.25
22	137.50	\$25,358.38	\$5,220.81	\$20,721.25	0.25	0.25
23	169.00		\$7,670.33	\$25,468.30	0.30	0.30
24	5.50		\$244.73	\$828.85	0.30	0.30
26	29.26		\$1,552.05	\$4,409.48	0.35	0.35
28	161.03	\$0.00	\$1,968.32	\$9,883.00	0.20	0.20
30	107.26	\$25,826.76	\$1,992.33	\$16,164.08	0.12	0.12
	12,109.85	\$119,411.73	\$618,870.83	\$1,810,570.17	0.34	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$150.70

Total Expenses	\$1,829,855
Debt Interest	\$6,572
Debt Payment	\$68,000

