



St. John's
Transportation
Commission

January 31

2024

MONTHLY FINANCIAL STATEMENTS

Issued: FEBRUARY 20, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JANUARY, 2024



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,158,910	\$1,158,910	\$0	\$1,158,910	\$1,158,910	\$0
Passenger Revenue	574,895	459,760	115,135	574,895	459,760	115,135
Low Income Pass Revenue	162,505	167,130	(4,625)	162,505	167,130	(4,625)
On Demand Pilot Grant	5,000	0	5,000	5,000	0	5,000
Mt. Pearl Revenue	88,865	95,810	(6,945)	88,865	95,810	(6,945)
Paradise Revenue	25,884	26,970	(1,086)	25,884	26,970	(1,086)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	8,485	12,250	(3,765)	8,485	12,250	(3,765)
ICIP Funding	0	0	0	0	0	0
Other Income	25,521	12,000	13,521	25,521	12,000	13,521
TOTAL REVENUE	\$2,050,065	\$1,932,830	\$117,235	\$2,050,065	\$1,932,830	\$117,235
OPERATIONS						
Operators Salaries	\$487,325	\$470,980	(\$16,345)	\$487,325	\$470,980	(\$16,345)
Salaries Operations	103,787	112,340	8,553	103,787	112,340	8,553
Diesel Fuel	281,194	388,360	107,166	281,194	388,360	107,166
Company Vehicles	2,684	3,430	746	2,684	3,430	746
Licenses	4,600	4,600	0	4,600	4,600	0
Communications Expense	1,929	2,230	301	1,929	2,230	301
Miscellaneous	75	600	525	75	600	525
Uniforms & Clothing	5,363	5,420	57	5,363	5,420	57
Advertising Expense	1,727	3,480	1,753	1,727	3,480	1,753
Bus Charter Expense	0	0	0	0	0	0
Transit Advertising Expense	7,032	7,570	538	7,032	7,570	538
Promotions Expense	6,738	7,130	392	6,738	7,130	392
Registration & Membership	12,291	11,380	(911)	12,291	11,380	(911)
Schedules & Transfers	2,184	1,530	(654)	2,184	1,530	(654)
TOTAL OPERATIONS	\$916,929	\$1,019,050	\$102,121	\$916,929	\$1,019,050	\$102,121
MAINTENANCE						
Garage Salaries	\$200,236	\$181,020	(\$19,216)	\$200,236	\$181,020	(\$19,216)
Wash Salaries	25,179	25,300	121	25,179	25,300	121
Shop Tools & Equipment	2,993	1,750	(1,243)	2,993	1,750	(1,243)
Stock Parts	119,370	116,450	(2,920)	119,370	116,450	(2,920)
Garage Expense	9,869	6,320	(3,549)	9,869	6,320	(3,549)
Bus Lubricants	18,884	11,920	(6,964)	18,884	11,920	(6,964)
Tire Expense	15,170	20,400	5,230	15,170	20,400	5,230
Body Shop Supplies	793	800	7	793	800	7
Bus Wash	1	100	99	1	100	99
Building & Yards	12,218	11,930	(288)	12,218	11,930	(288)
Utilities	50,592	45,200	(5,392)	50,592	45,200	(5,392)
Maintenance Vehicles	4,465	4,300	(165)	4,465	4,300	(165)
Bus Stop & Shelters	1,971	4,600	2,629	1,971	4,600	2,629
Janitorial & Sanitation	4,447	3,500	(947)	4,447	3,500	(947)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 JANUARY, 2024



	JANUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Farebox Repairs	1,148	1,400	252	1,148	1,400	252
Capital Out of Revenue	0	0	0	0	0	0
TOTAL MAINTENANCE	\$467,336	\$434,990	(\$32,346)	\$467,336	\$434,990	(\$32,346)
FINANCE & ADMINISTRATION						
Administration Salaries	\$73,136	\$72,820	(\$316)	\$73,136	\$72,820	(\$316)
Employer's Payroll Tax	17,843	17,400	(443)	17,843	17,400	(443)
Sick Leave	19,000	19,000	0	19,000	19,000	0
Worker's Compensation	17,665	17,230	(435)	17,665	17,230	(435)
Employment Insurance	20,596	20,220	(376)	20,596	20,220	(376)
Retiring Allowance Expense	4,000	4,000	0	4,000	4,000	0
Group Insurance	58,802	59,170	368	58,802	59,170	368
CPP Expense	50,656	48,770	(1,886)	50,656	48,770	(1,886)
Pension Expense	114,609	105,350	(9,259)	114,609	105,350	(9,259)
Audit & Legal Fees	16,600	16,600	0	16,600	16,600	0
Telephone Expense	2,208	2,600	392	2,208	2,600	392
2 Computer Expense	27,903	31,660	3,757	27,903	31,660	3,757
Office Supplies Expense	9,178	6,370	(2,808)	9,178	6,370	(2,808)
Travel Expense	0	0	0	0	0	0
Training Expense	1,117	1,600	483	1,117	1,600	483
Fleet Insurance Expense	39,978	41,500	1,522	39,978	41,500	1,522
General Insurance Expense	5,828	6,100	272	5,828	6,100	272
Miscellaneous Expense	11,790	7,400	(4,390)	11,790	7,400	(4,390)
Capital Out of Revenue	0	0	0	0	0	0
TOTAL FINANCE & ADMIN.	\$490,909	\$477,790	(\$13,119)	\$490,909	\$477,790	(\$13,119)
Total Expenses	\$1,875,174	\$1,931,830	\$56,656	\$1,875,174	\$1,931,830	\$56,656
NET BEFORE DEBT	\$174,891	\$1,000	\$173,891	\$174,891	\$1,000	\$173,891
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	1,000	1,000	0	1,000	1,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$174,891	\$0	\$174,891	\$174,891	\$0	\$174,891
LESS: ICIP Funding received	\$0	\$0	\$0	\$0	\$0	\$0
SURPLUS/(COST) OF SERVICE	\$174,891	\$0	\$174,891	\$174,891	\$0	\$174,891

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JANUARY, 2024



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$377,670	377,670	\$0	\$377,670	\$377,670	\$0
Passenger Revenue	12,728	12,500	228	12,728	12,500	228
Low Income Pass Revenue	12,495	11,370	1,125	12,495	11,370	1,125
Mt Pearl & Eastern Health Charges	7,048	6,720	328	7,048	6,720	328
Government Grant	7,875	7,900	(25)	7,875	7,900	(25)
TOTAL REVENUE	\$417,816	\$416,160	\$1,656	\$417,816	\$416,160	\$1,656
EXPENSES						
Contractor Expense	\$270,135	\$332,720	\$62,585	\$270,135	\$332,720	\$62,585
Administration Salaries	11,486	10,290	(1,196)	11,486	10,290	(1,196)
Employer's Payroll Tax	231	210	(21)	231	210	(21)
Worker's Compensation	228	200	(28)	228	200	(28)
Employment Insurance	267	330	63	267	330	63
Group Insurance	383	180	(203)	383	180	(203)
CPP Expense	654	610	(44)	654	610	(44)
3 Pension Expense	657	720	63	657	720	63
Gasoline Expense	26,409	45,900	19,491	26,409	45,900	19,491
Professional Fees	2,216	2,280	64	2,216	2,280	64
Telephone Expense	42	360	318	42	360	318
Computer Expense	17,121	15,550	(1,571)	17,121	15,550	(1,571)
Office Supplies Expense	253	250	(3)	253	250	(3)
Promotions Expense	126	310	184	126	310	184
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,660	6,250	590	5,660	6,250	590
TOTAL EXPENSE	\$335,868	\$416,160	\$80,292	\$335,868	\$416,160	\$80,292
NET BEFORE DEBT	\$81,948	\$0	\$81,948	\$81,948	\$0	\$81,948
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE	\$81,948	\$0	\$81,948	\$81,948	\$0	\$81,948
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	6,949	8,750	1,801	6,949	8,750	1,801
TAXI TRIPS *	3,334	3,750	416	3,334	3,750	416
TOTAL TRIPS	10,283	12,500	2,217	10,283	12,500	2,217

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%		
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%		
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%		
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%		
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%		
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%		
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>271,038</u>		<u>228,072</u>	<u>-15.85%</u>	<u>163,498</u>	<u>-28.31%</u>	<u>149,721</u>	<u>-8.43%</u>	<u>358,076</u>	<u>139.16%</u>	<u>413,286</u>	<u>15.42%</u>
Total Year	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>413,286</u>	
Weekdays	22		16		20		21		22		22	
Saturdays	4		3		5		4		4		4	
Sundays	4		3		5		5		4		4	
No Service	1		9		1		1		2		1	
Stats	0		0		0		0		0		0	
	31		31		31		31		32		31	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%		
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%		
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%		
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%		
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%		
5 July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%		
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>236,644</u>		<u>209,658</u>	-11.40%	<u>146,552</u>	-30.10%	<u>129,588</u>	-11.58%	<u>297,214</u>	129.35%	<u>333,642</u>	12.26%
Total Year	<u>2,845,618</u>	8.16%	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>333,642</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JANUARY, 2024



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$27,493	\$20,610	\$6,883	\$27,493	\$20,610	\$6,883
City of Mount Pearl Billing	88,865	95,810	(6,945)	88,865	95,810	(6,945)
Total Revenue	\$116,357	\$116,420	(\$63)	\$116,357	\$116,420	(\$63)
*Less Variable Expenses						
Operating Expenses	\$50,347	\$53,747	\$3,400	\$50,347	\$53,747	\$3,400
Maintenance Expenses	22,192	19,838	(2,354)	22,192	19,838	(2,354)
Finance & Admin. Expenses	17,258	15,915	(1,343)	17,258	15,915	(1,343)
Total Expenses	\$89,797	\$89,500	(\$297)	\$89,797	\$89,500	(\$297)
6 Total Overhead Contribution	\$26,560	\$26,920	(\$360)	\$26,560	\$26,920	(\$360)
Mount Pearl Kilometers	15,131.0	15,131.0	0.0	15,131.0	15,131.0	0.0
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	30.1					
Riders Per Hour^ - Route 22	27.2					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	30.1	27.2				
2016-2024	20.0	16.4				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JANUARY, 2024



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,112	\$2,037	\$1,075	\$3,112	\$2,037	\$1,075
Town of Paradise Billing	25,884	26,970	(1,086)	25,884	26,970	(1,086)
Total Revenue	\$28,995	\$29,007	(\$12)	\$28,995	\$29,007	(\$12)
*Less Variable Expenses						
Operating Expenses	\$12,546	\$13,393	\$847	\$12,546	\$13,393	\$847
Maintenance Expenses	5,530	4,943	(587)	5,530	4,943	(587)
Finance & Admin. Expenses	4,300	3,966	(334)	4,300	3,966	(334)
Total Expenses	\$22,376	\$22,302	(\$74)	\$22,376	\$22,302	(\$74)
Total Overhead Contribution	\$6,619	\$6,705	(\$86)	\$6,619	\$6,705	(\$86)
7 Paradise Kilometers	3,770.5	3,770.5	0.0	3,770.5	3,770.5	0.0
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	16.8					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	16.8					
2016-2024	8.0					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0
EXPENSES						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	\$0	\$0	\$0	\$0	\$0	\$0

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JANUARY, 2024



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$6,235	\$10,000	(\$3,765)	\$6,235	\$10,000	(\$3,765)
Total Revenues	\$6,235	\$10,000	(\$3,765)	\$6,235	\$10,000	(\$3,765)
EXPENSES						
Salaries	\$3,256	\$3,260	\$4	\$3,256	\$3,260	\$4
Sales Commission	736	1,110	374	736	1,110	374
Sign Production	910	580	(330)	910	580	(330)
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	485	490	5
Telephone	42	60	18	42	60	18
Advertising	300	890	590	300	890	590
Sign Installations	943	630	(313)	943	630	(313)
9 Entertainment	0	190	190	0	190	190
Advertising Software	360	360	0	360	360	0
Total Expenses	\$7,032	\$7,570	\$538	\$7,032	\$7,570	\$538
PROFIT / (LOSS)	(\$797)	\$2,430	(\$3,227)	(\$797)	\$2,430	(\$3,227)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$2,250	\$2,250	\$0
TOTAL PROFIT / (LOSS)	\$1,453	\$4,680	(\$3,227)	\$1,453	\$4,680	(\$3,227)

KEY PERFORMANCE INDICATORS

	1 MTH 2024	1 MTH 2023	1 MTH 2022	1 MTH 2021	1 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	32.10	31.22	14.21	14.60	27.09	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	22.39	26.90	18.13	12.73	15.48	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	39.80	36.2%	28.2%	27.0%	25.2%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.01	26.27	28.47	25.27	36.07	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.78	1.75	2.82	2.39	1.77	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	59.38	52.10	40.99	35.48	49.82	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.54	5.32	10.82	9.46	7.77	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	161.5	162.3	153.4	145.9	112.0	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	867	974	445	569	515	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	5.37	6.00	2.90	3.90	4.60	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	-	8,970	-	-	50,000	85,000
PASSENGER REVENUE	1,652	1,968	978	1,137	747	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	10.23	12.12	6.37	7.79	86.79	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	315.3	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	1,535	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	4.87	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	5,000	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	2,486	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	23.75	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS	1 MTH 2024	% of Paid Trips	1 MTH 2023	% of Paid Trips	1 MTH 2022	% of Paid Trips	1 MTH 2021	% of Paid Trips	1 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	6,949	63.9%	5,631	52.6%	4,099	82.5%	5,293	62.0%	5,746	62.0%	71,402	53.8%	68,185	#REF!	65,456	#REF!	52,523	61.6%
TAXI TRIPS (St. John's)	3,334	30.7%	4,824	45.1%	618	12.4%	2,914	34.1%	3,093	33.4%	53,614	40.4%	41,837	#REF!	31,768	#REF!	29,196	34.3%
TOTAL TRIPS (St. John's)	10,283		10,455		4,717		8,207		8,839		125,016		110,022		97,224		81,719	
NO SHOWS (St. John's)	593	5.5%	248	2.3%	250	5.0%	326	3.8%	428	4.6%	7,679	5.8%	6,023	#REF!	4,499	#REF!	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	10,876		10,703		4,967		8,533		9,267		132,695		116,045		101,723		85,235	
CANCELLATIONS (St. John's)	8,463	77.8%	6,550	61.2%	2,848	57.3%	3,660	42.9%	8,326	89.8%	89,315	67.3%	58,465	#REF!	48,379	#REF!	71,522	83.9%
GOBUS rides on METROBUS	2,190	20.1%	2,094	19.6%	1,225	24.7%	1,269	14.9%	1,061	11.4%	32,396	24.4%	26,263	#REF!	20,396	#REF!	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	28.76		27.86		36.40		34.50		31.66		30.79		35.29		32.21		31.91	

REVENUES

		2024	2023	Variance
PASSENGER REVENUE				
\$115,135	Cash Revenue	\$83,104	\$89,846	(\$6,742)
	10-Ride Passes	\$136,386	\$120,852	\$15,534
	Monthly Passes	\$346,114	\$248,090	\$98,024
	Other (double-rides, Go-Cards, etc)	\$10,839	\$6,606	\$4,233
	M-Card fees	\$4,312	\$4,877	(\$565)
	Credits / Discounts / Allocations	(\$3,040)	(\$3,542)	\$502
	Commission Paid	(\$2,820)	(\$3,116)	\$296
	Total Revenue	\$574,895	\$463,614	\$111,282

- ☆ Cash revenue down 5% from last year while cash ridership was down 4%.
- ☆ 10-Ride pass revenue was up 13% from last year. 10-Ride riders were up 7% & sales were up 13%.
- ☆ Monthly pass revenue was up 39% from last year. Monthly riders were up 27% & sales were up 40%.
- ☆ LIF riders were up 6.5% from 2023.
- ☆ Ridership of 413,286 was 15% higher than 2023 (358,077) and 12% higher than budget (367,815).

NOTE: There were 22 week days in 2024 and in 2023.

- ☆ Avg fare (Incl. LIFT) of \$1.78 compared to \$1.72 last year and \$1.70 budget.
- ☆ Rides per pass ratio was 26.0 (LIFT passes incl.) compared to 26.6 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	10.5%	13.5%	53.7%	22.3%
2023	12.5%	14.6%	48.6%	24.2%
2022	19.8%	17.7%	33.7%	28.7%
2021	18.8%	16.8%	31.7%	32.7%
2020	24.1%	17.6%	58.2%	0.0%
2019	24.9%	17.1%	57.9%	0.0%
2018	26.8%	17.1%	56.0%	0.0%

LOW INCOME PASS REVENUE ☆ 7,417 active cards at end of month - 92,195 rides this month (22% of total rides).
 (\$4,625)

ON DEMAND PILOT GRANT ☆ Fifth month recognizing \$5,000 for 8 months - funds received from Memorial University.
 \$5,000

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget, resulting in lower direct billing.
 (\$6,945) (See Mount Pearl statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$12,850
 \$13,521

OPERATIONS DEPT

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$9,660
(\$16,345)	☆ Operators on RTW in call centre.	(\$7,263)
	☆ Floater Holidays used higher than budget.	(\$12,082)
	☆ Vacation weeks less than budget (5 vs 7).	\$2,703
	☆ Overtime and temporary pay (net of docked time) higher than budget.	(\$8,960)
		(\$15,942)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JANUARY, 2024



OPERATIONS SALARIES \$8,553	<ul style="list-style-type: none"> ☆ Additional Supervisor position not yet filled. ☆ Overtime & stat pay less than budget. 	<table border="0"> <tr><td>\$5,650</td></tr> <tr><td>\$2,420</td></tr> <tr><td>\$8,070</td></tr> </table>	\$5,650	\$2,420	\$8,070		
\$5,650							
\$2,420							
\$8,070							
FUEL EXPENSE \$107,166	<ul style="list-style-type: none"> ☆ Budgeted Usage: 169,708 litres @ \$2.2500 /L ☆ Actual Usage: 173,098 litres @ \$1.6055 /L ☆ On Demand Bus Gasoline @ Depot less than budget. 	<table border="0"> <tr><td>\$381,843</td></tr> <tr><td>(\$277,913)</td></tr> <tr><td>sub-total \$103,930</td></tr> <tr><td>\$3,236</td></tr> <tr><td>Total Variance \$107,166</td></tr> </table>	\$381,843	(\$277,913)	sub-total \$103,930	\$3,236	Total Variance \$107,166
\$381,843							
(\$277,913)							
sub-total \$103,930							
\$3,236							
Total Variance \$107,166							
	<ul style="list-style-type: none"> ☆ Volume Variance: (169,708 - 173,098) @ \$2.2500 /L ☆ Price Variance: 173,098 @ (\$2.5000 - \$1.6055) ☆ On Demand Bus Gasoline @ Depot less than budget. 	<table border="0"> <tr><td>(\$7,628)</td></tr> <tr><td>\$111,558</td></tr> <tr><td>sub-total \$103,930</td></tr> <tr><td>\$3,236</td></tr> <tr><td>Total Variance \$107,166</td></tr> </table>	(\$7,628)	\$111,558	sub-total \$103,930	\$3,236	Total Variance \$107,166
(\$7,628)							
\$111,558							
sub-total \$103,930							
\$3,236							
Total Variance \$107,166							
	<ul style="list-style-type: none"> ☆ Actual burn was 67.0 L / 100KM vs budget of 63.0 L / 100KM. ☆ Actual total KM was 265,808 vs budget of 276,800. 						

MAINTENANCE DEPT

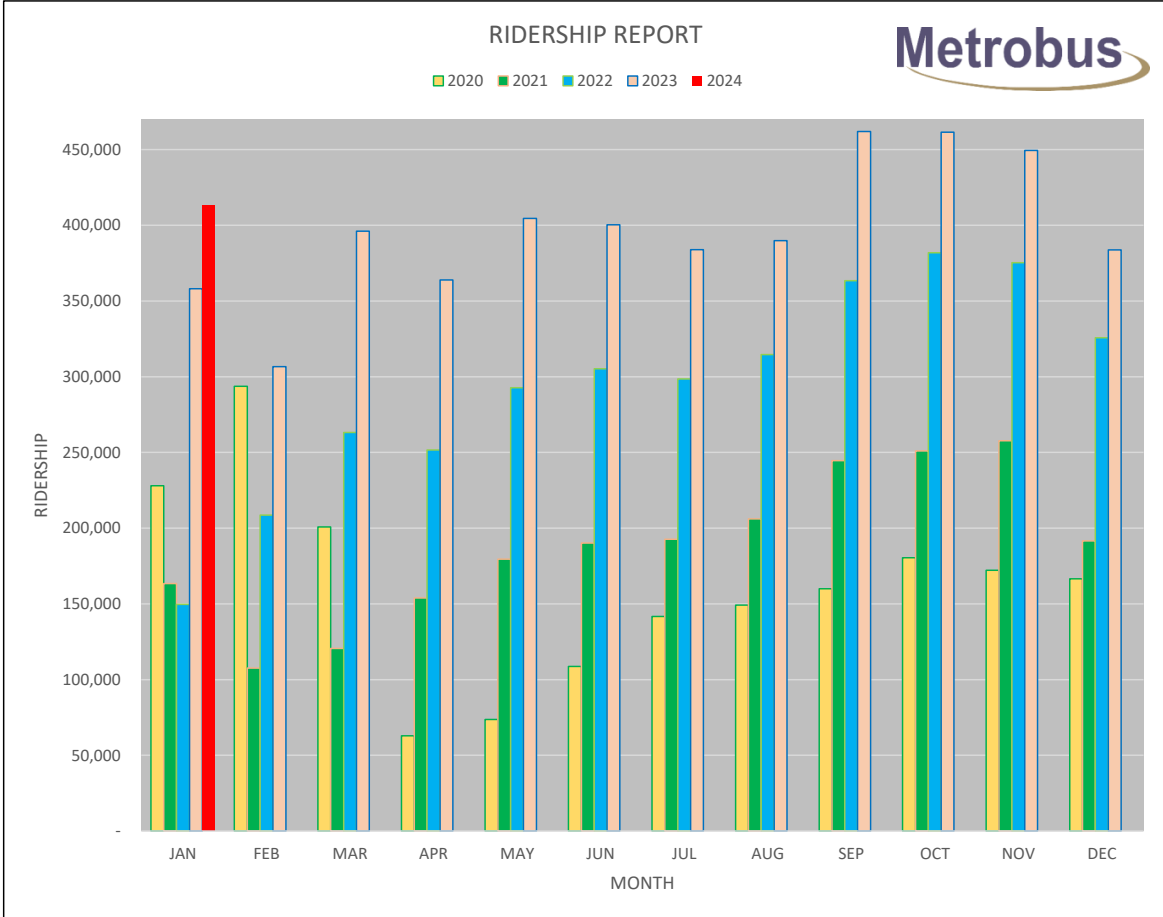
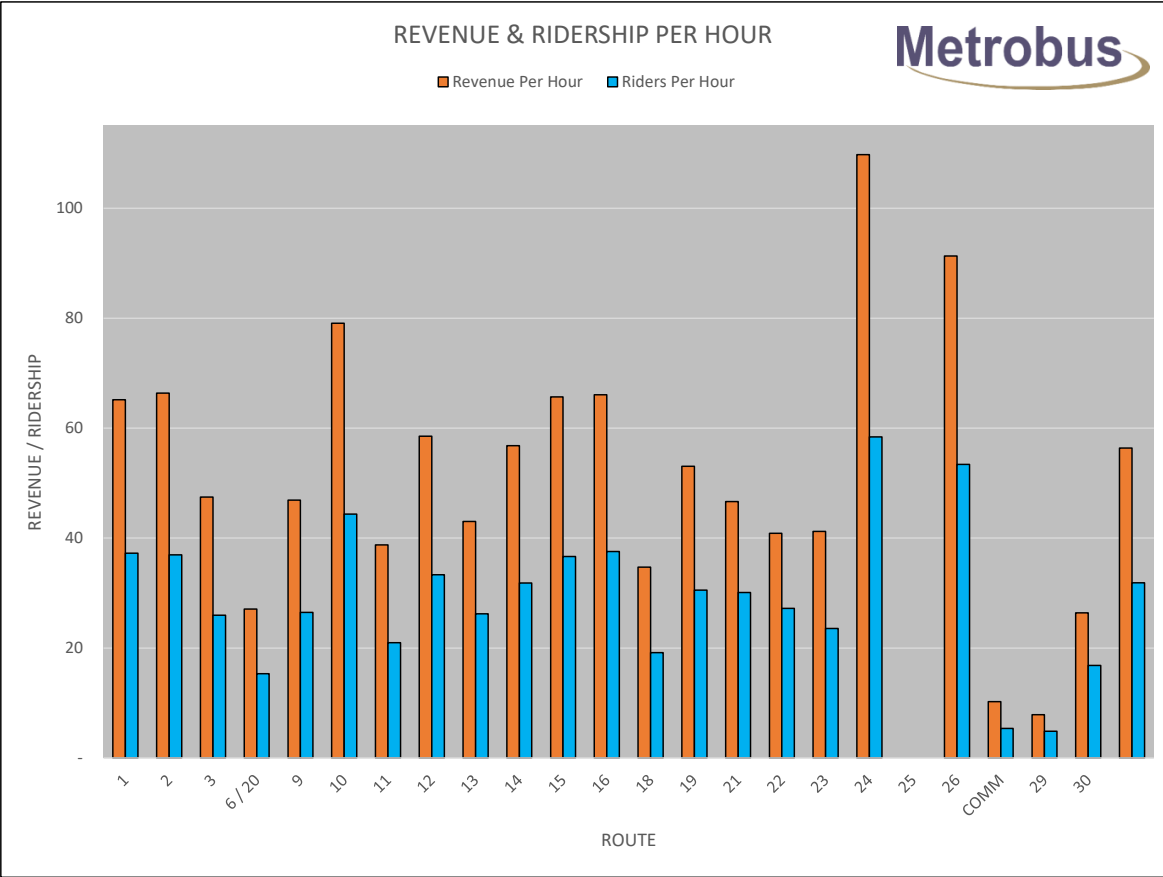
GARAGE SALARIES (\$19,216)	<ul style="list-style-type: none"> ☆ Two mechanic positions empty for month or part of month. ☆ Several positions at lower scale. ☆ Overtime, net of docked time, higher than budget. 	<table border="0"> <tr><td>\$11,467</td></tr> <tr><td>\$2,103</td></tr> <tr><td>(\$33,548)</td></tr> <tr><td>(\$19,978)</td></tr> </table>	\$11,467	\$2,103	(\$33,548)	(\$19,978)
\$11,467						
\$2,103						
(\$33,548)						
(\$19,978)						
BUS LUBRICANTS (\$6,964)	<ul style="list-style-type: none"> ☆ Timing of purchases vs budgeted month. 					
TIRE EXPENSE \$5,230	<ul style="list-style-type: none"> ☆ Timing of purchases vs budgeted month. 					
UTILITIES EXPENSE (\$5,392)	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity 	<table border="0"> <tr><td>BUDGET \$45,200</td></tr> <tr><td>ACTUAL (\$50,592)</td></tr> <tr><td>(\$5,392)</td></tr> </table>	BUDGET \$45,200	ACTUAL (\$50,592)	(\$5,392)	
BUDGET \$45,200						
ACTUAL (\$50,592)						
(\$5,392)						
	<ul style="list-style-type: none"> ☆ Current billing had 393,300 kWh & 1,195 kVA & while last year had 393,600 kWh & 819 kVA 					

FINANCE & HUMAN RESOURCES

PENSION EXPENSE (\$9,259)	<ul style="list-style-type: none"> ☆ Solvency deficit payment required for employee who left organization. ☆ Slightly more DC members than budgeted (less DB). ☆ Special pension payment less than budget. 	<table border="0"> <tr><td>(\$11,123)</td></tr> <tr><td>(\$1,916)</td></tr> <tr><td>\$3,780</td></tr> <tr><td>(\$9,259)</td></tr> </table>	(\$11,123)	(\$1,916)	\$3,780	(\$9,259)
(\$11,123)						
(\$1,916)						
\$3,780						
(\$9,259)						

GOBUS

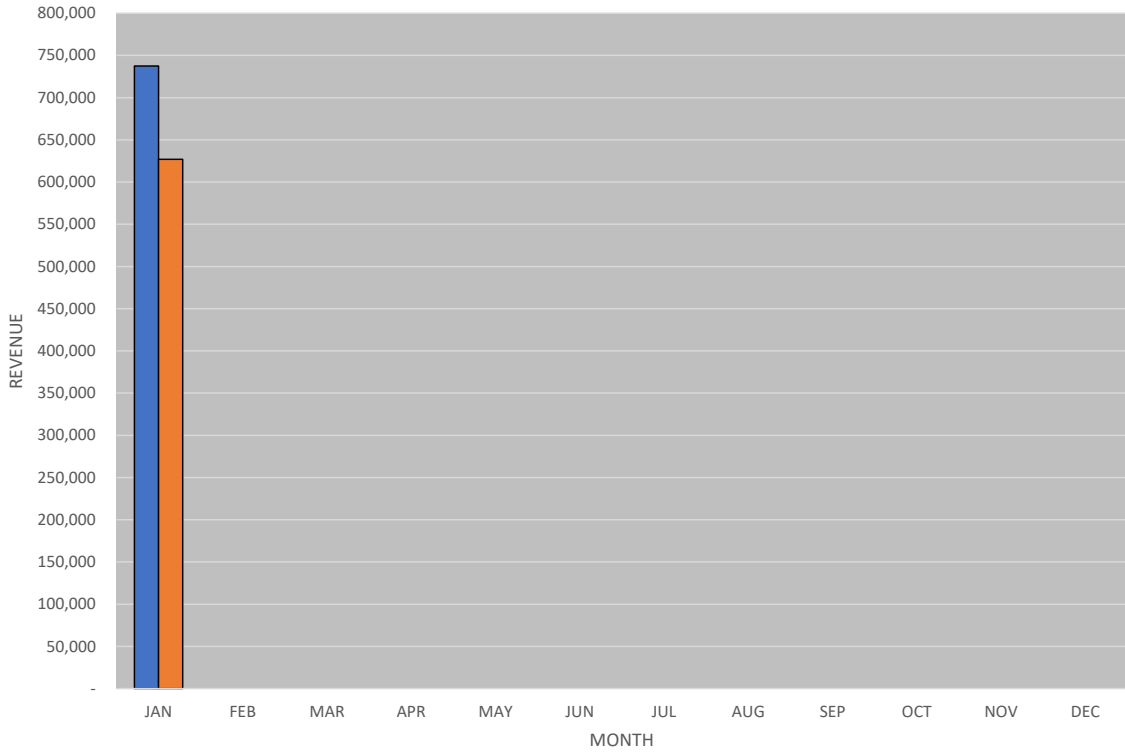
CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,750 rides @ \$26.71	\$233,710
\$62,585	☆ BUDGET - Ridership Taxi:	3,750 rides @ \$23.99	\$89,933
	☆ BUDGET - No Shows:	680 rides @ \$13.35	\$9,078
			<u>\$332,720</u>
	☆ ACTUAL - Ridership Bus:	6,949 rides @ \$26.71	(\$185,608)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	3,334 rides @ \$22.98	(\$76,611)
	☆ ACTUAL - No Shows:	593 rides @ \$13.35	(\$7,917)
			<u>(\$270,136)</u>
			<u><u>\$62,585</u></u>
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
\$19,491	☆ Actual Usage:	23,494 litres @ \$1.1241 / L	(\$26,409)
			<u>\$19,491</u>
	☆ Volume Variance:	(27,000 - 23,494) @ \$1.7000 / L	\$5,961
	☆ Price Variance:	21,794 @ (\$1.5300 - \$1.7436) / L	\$13,530
			<u>\$19,491</u>



REVENUE REPORT



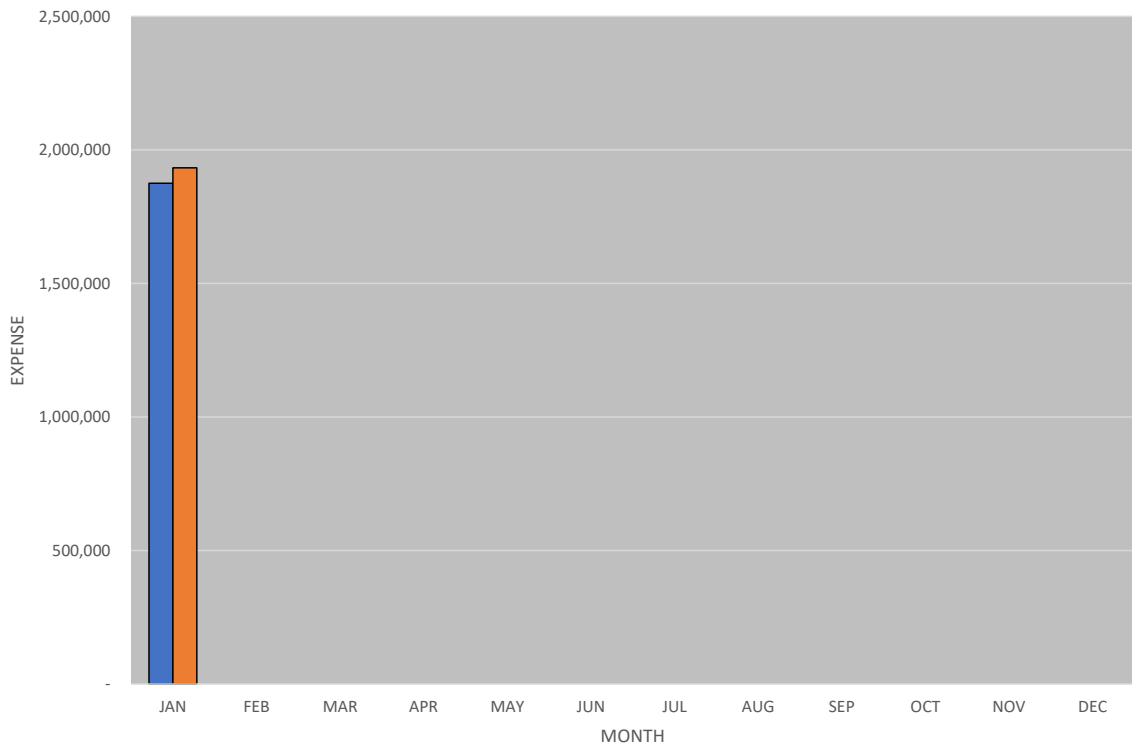
■ ACTUAL ■ BUDGET



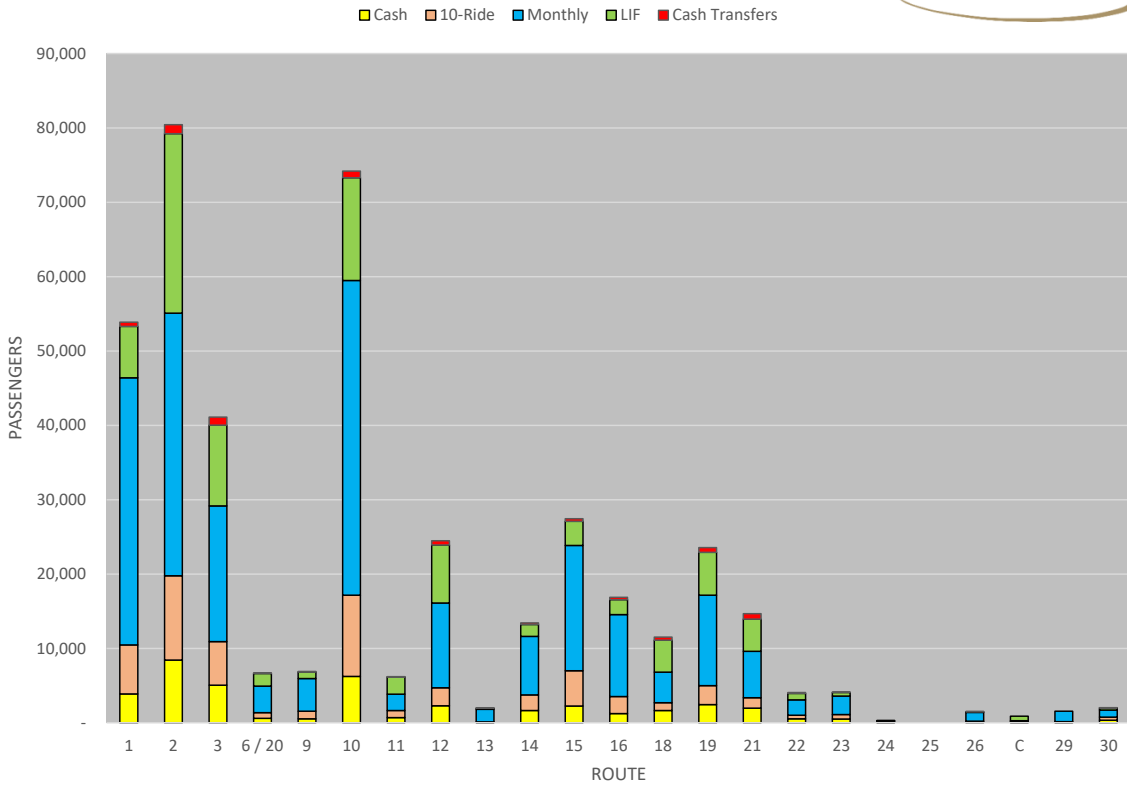
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,430.83		\$93,238.88	\$207,594.83	0.45	0.45
2	2,144.58		\$142,340.00	\$311,150.68	0.46	0.46
3	1,540.06		\$73,104.32	\$223,442.69	0.33	0.33
6	432.36		\$11,718.21	\$62,729.82	0.19	0.19
9	257.76		\$12,088.13	\$37,397.63	0.32	0.32
10	1,652.15		\$130,656.10	\$239,705.49	0.55	0.55
11	293.13		\$11,364.40	\$42,529.35	0.27	0.27
12	716.57		\$41,943.60	\$103,964.99	0.40	0.40
13	75.24		\$3,238.16	\$10,916.35	0.30	0.30
14	415.30		\$23,591.70	\$60,254.63	0.39	0.39
15	739.07		\$48,546.17	\$107,229.45	0.45	0.45
16	440.62		\$29,124.87	\$63,928.23	0.46	0.46
18	580.23		\$20,135.00	\$84,183.83	0.24	0.24
19	750.15		\$39,799.49	\$108,837.01	0.37	0.37
21	462.86	\$62,171.09	\$21,585.31	\$67,154.97	0.32	0.32
22	144.49	\$26,693.70	\$5,907.29	\$20,963.62	0.28	0.28
23	172.75		\$7,118.89	\$25,063.78	0.28	0.28
24	5.50		\$603.81	\$797.98	0.76	0.76
26	27.50		\$2,511.62	\$3,989.89	0.63	0.63
28	161.45		\$1,652.50	\$23,424.30	0.07	0.07
29	315.26	\$5,000.00	\$2,486.42	\$45,740.13	0.05	0.05
30	117.92	\$25,883.51	\$3,111.64	\$17,108.66	0.18	0.18
	12,875.78	\$119,748.30	\$725,866.50	\$1,868,108.29	0.39	0.39

Cost / revenue hour (includes regular debt payments & special pension):

\$145.09

Total Expenses	\$1,875,174
Debt Interest	\$0
Debt Payment	\$0

