



St. John's
Transportation
Commission

February 28

2023

MONTHLY FINANCIAL STATEMENTS

Issued: MARCH 22, 2023

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,269,690	\$1,269,690	\$0	\$2,530,060	\$2,530,060	\$0
Passenger Revenue	435,351	323,370	111,981	935,196	680,930	254,266
Low Income Pass Revenue	162,873	163,630	(757)	325,956	327,260	(1,304)
Mt. Pearl Revenue	81,696	91,290	(9,594)	175,281	194,250	(18,969)
Paradise Revenue	23,606	25,450	(1,844)	49,433	53,450	(4,017)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	7,280	12,250	(4,970)	11,556	24,500	(12,944)
Community Bus Revenue	1,489	1,600	(111)	3,457	3,200	257
ICIP Funding	1,734,230	0	1,734,230	1,788,260	0	1,788,260
Other Income	37,126	10,000	27,126	63,469	20,000	43,469
TOTAL REVENUE	\$3,753,341	\$1,897,280	\$1,856,061	\$5,882,668	\$3,833,650	\$2,049,018
OPERATIONS						
Operators Salaries	\$441,109	\$437,560	(\$3,549)	\$874,700	\$875,790	\$1,090
Salaries Operations	100,984	103,190	2,206	200,815	206,480	5,665
Diesel Fuel	265,877	390,560	124,683	591,632	805,750	214,118
Company Vehicles	2,371	3,010	639	4,456	6,020	1,564
Licenses	12,031	11,600	(431)	16,631	16,200	(431)
Communications Expense	4,015	2,230	(1,785)	5,944	4,460	(1,484)
Miscellaneous	1,124	600	(524)	1,798	1,200	(598)
Uniforms & Clothing	5,099	5,420	321	10,501	10,840	339
Advertising Expense	1,728	2,880	1,152	4,930	6,360	1,430
Bus Charter Expense	0	0	0	0	0	0
Transit Advertising Expense	5,312	7,500	2,188	10,364	15,000	4,636
Community Bus Expense	8,912	9,380	468	18,795	20,190	1,395
Promotions Expense	5,855	6,680	825	11,386	13,360	1,974
Registration & Membership	573	1,680	1,107	13,389	12,560	(829)
Schedules & Transfers	1,040	1,250	210	2,167	2,500	333
TOTAL OPERATIONS	\$856,030	\$983,540	\$127,510	\$1,767,508	\$1,996,710	\$229,202
MAINTENANCE						
Garage Salaries	\$184,237	\$180,140	(\$4,097)	\$368,492	\$360,320	(\$8,172)
Wash Salaries	23,312	25,280	1,968	47,709	50,560	2,851
Shop Tools & Equipment	3,963	4,250	287	4,398	6,000	1,602
Stock Parts	178,214	64,920	(113,294)	245,087	148,760	(96,327)
Garage Expense	6,334	8,700	2,366	14,539	14,920	381
Bus Lubricants	7,126	10,130	3,004	20,953	28,920	7,967
Tire Expense	6,409	10,470	4,061	26,097	27,430	1,333
Body Shop Supplies	364	790	426	1,200	1,570	370
Bus Wash	0	1,300	1,300	0	1,400	1,400
Building & Yards	44,195	27,430	(16,765)	53,712	38,560	(15,152)
Utilities	37,837	37,700	(137)	75,772	78,900	3,128
Maintenance Vehicles	4,111	6,800	2,689	10,007	11,100	1,093

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2023



	FEBRUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,714	3,000	1,286	5,779	7,600	1,821
Janitorial & Sanitation	3,436	3,500	64	7,165	7,000	(165)
Farebox Repairs	0	1,300	1,300	644	2,700	2,056
Capital Out of Revenue	0	0	0	88,773	0	(88,773)
TOTAL MAINTENANCE	\$501,252	\$385,710	(\$115,542)	\$970,327	\$785,740	(\$184,587)
FINANCE & ADMINISTRATION						
Administration Salaries	\$70,880	\$71,290	\$410	\$142,235	\$142,580	\$345
Employer's Payroll Tax	17,204	16,430	(774)	33,597	32,880	(717)
Sick Leave	19,000	19,000	0	38,000	38,000	0
Worker's Compensation	15,789	16,100	311	31,367	32,220	853
Employment Insurance	18,864	18,750	(114)	37,939	37,520	(419)
Group Insurance	51,297	51,610	313	101,906	103,220	1,314
Retiring Allowance Expense	3,600	3,600	0	7,200	7,200	0
CPP Expense	47,250	45,370	(1,880)	95,034	91,300	(3,734)
Pension Expense	114,946	117,830	2,884	233,965	235,660	1,695
Audit & Legal Fees	6,276	6,200	(76)	8,276	8,200	(76)
Telephone Expense	2,225	2,550	325	4,457	5,100	643
Computer Expense	23,334	21,350	(1,984)	47,102	44,100	(3,002)
Office Supplies Expense	4,267	7,350	3,083	11,857	13,720	1,863
Travel Expense	0	0	0	0	0	0
Training Expense	391	1,800	1,409	391	3,400	3,009
Fleet Insurance Expense	40,164	39,750	(414)	80,328	79,500	(828)
General Insurance Expense	5,722	5,550	(172)	11,444	11,100	(344)
Miscellaneous Expense	5,056	6,200	1,144	12,272	11,500	(772)
Capital Out of Revenue	1,512	0	(1,512)	1,512	0	(1,512)
TOTAL FINANCE & ADMIN.	\$447,777	\$450,730	\$4,833	\$898,882	\$897,200	(\$1,682)
Total Expenses	\$1,805,059	\$1,819,980	\$14,921	\$3,636,717	\$3,679,650	\$42,933
NET BEFORE DEBT	\$1,948,282	\$77,300	\$1,870,982	\$2,245,951	\$154,000	\$2,091,951
DEBT CHARGES						
Loan Interest Expense	10,119	9,300	(819)	\$22,786	\$18,000	(\$4,786)
Bank Loan Payment	68,000	68,000	0	136,000	136,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$1,870,163	\$0	\$1,870,163	\$2,087,165	\$0	\$2,087,165

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$377,830	\$377,830	\$0	\$758,100	\$758,100	\$0
Passenger Revenue	10,397	11,000	(603)	27,934	22,000	5,934
Low Income Pass Revenue	12,128	11,370	758	24,046	22,740	1,306
Mt Pearl & Eastern Health Charges	42,354	7,960	34,394	88,940	15,500	73,440
Government Grant	7,875	7,900	(25)	15,750	15,800	(50)
TOTAL REVENUE	\$450,584	\$416,060	\$34,524	\$914,770	\$834,140	\$80,630
EXPENSES						
Contractor Subsidy	\$269,951	\$327,570	\$57,619	\$558,881	\$654,410	\$95,529
Administration Salaries	10,394	9,890	(504)	20,238	19,660	(578)
Employer's Payroll Tax	209	200	(9)	407	400	(7)
Worker's Compensation	193	190	(3)	376	380	4
Employment Insurance	237	320	83	462	630	168
Group Insurance	182	180	(2)	364	360	(4)
CPP Expense	589	590	1	1,146	1,170	24
Pension Expense	624	690	66	1,248	1,370	122
Gasoline Expense	31,601	44,630	13,029	64,231	89,260	25,029
Professional Fees	3,280	2,280	(1,000)	7,889	4,560	(3,329)
Telephone Expense	42	360	318	84	720	636
Computer Expense	14,288	15,550	1,262	31,439	34,100	2,661
Office Supplies Expense	2	250	248	92	500	408
Promotions Expense	102	310	208	509	620	111
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,489	3,650	(839)	9,947	7,300	(2,647)
TOTAL EXPENSE	\$336,183	\$406,660	\$70,477	\$697,313	\$815,440	\$118,127
NET BEFORE DEBT	\$114,401	\$9,400	\$105,001	\$217,457	\$18,700	\$198,757
DEBT CHARGES						
Loan Interest Expense	9,385	1,400	(7,985)	\$9,385	\$2,700	(\$6,685)
Bank Loan Payment	8,000	8,000	0	16,000	16,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$97,016	\$0	\$97,016	\$192,072	\$0	\$192,072

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,444	8,820	3,376	11,075	17,570	6,495
TAXI TRIPS *	3,957	3,780	(177)	8,781	7,530	(1,251)
TOTAL TRIPS	9,401	12,600	3,199	19,856	25,100	5,244

* Taxi Actual 46% vs Taxi Budget 30% in January

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	32.11%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	25.07%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%			
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%			
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%			
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%			
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%			
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%			
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%			
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%			
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%			
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%			
Year-to-date	<u>479,835</u>	<u>95.06%</u>	<u>516,160</u>	<u>7.57%</u>	<u>521,689</u>	<u>1.07%</u>	<u>271,142</u>	<u>-48.03%</u>	<u>358,265</u>	<u>32.13%</u>	<u>664,651</u>	<u>85.52%</u>	<u>28.77%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>664,651</u>		
Weekdays	42		42		38		40		41		41		
Saturdays	8		8		7		9		8		7		
Sundays	8		8		6		9		9		8		
No Service	1		1		9		1		1		3		
Stats	0		0		0		0		0		0		
	59		59		60		59		59		59		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	25.60%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	19.53%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%			
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%			
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%			
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%			
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%			
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%			
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%			
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%			
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%			
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%			
Year-to-date	419,245	91.98%	448,470	6.97%	474,921	5.90%	234,116	-50.70%	306,006	30.71%	550,415	79.87%	22.73%
Total Year	2,631,008	3.23%	2,845,618	8.16%	1,690,116		1,911,827		2,960,704		550,415		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$22,968	\$17,977	\$4,991	\$45,253	\$33,538	\$11,715
City of Mount Pearl Billing	81,696	91,290	(9,594)	175,281	194,250	(18,969)
Total Revenue	\$104,664	\$109,267	(\$4,603)	\$220,534	\$227,788	(\$7,254)
*Less Variable Expenses						
Operating Expenses	\$47,144	\$52,969	\$5,825	\$96,994	\$107,086	\$10,092
Maintenance Expenses	23,147	16,859	(6,288)	41,355	35,463	(5,892)
Finance & Admin. Expenses	16,432	16,103	(329)	33,103	32,278	(825)
Total Expenses	\$86,723	\$85,931	(\$792)	\$171,452	\$174,827	\$3,375
Total Overhead Contribution	\$17,941	\$23,336	(\$5,395)	\$49,082	\$52,961	(\$3,879)
Mount Pearl Kilometers	13,645.9	14,251.3	(605.4)	28,752.8	29,707.8	(955.0)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	23.9					
Riders Per Hour^ - Route 22	23.3					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	23.5	23.7				
2015-2023	18.9	15.4				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,970	\$1,226	\$744	\$3,962	\$2,128	\$1,834
Town of Paradise Billing	23,606	25,450	(1,844)	49,433	53,450	(4,017)
Total Revenue	\$25,576	\$26,676	(\$1,100)	\$53,395	\$55,578	(\$2,183)
*Less Variable Expenses						
Operating Expenses	\$11,520	\$12,935	\$1,415	\$23,488	\$26,131	\$2,643
Maintenance Expenses	5,656	4,117	(1,539)	10,028	8,653	(1,375)
Finance & Admin. Expenses	4,015	3,932	(83)	8,018	7,876	(142)
Total Expenses	\$21,191	\$20,984	(\$207)	\$41,534	\$42,660	\$1,126
Total Overhead Contribution	\$4,385	\$5,692	(\$1,307)	\$11,861	\$12,918	(\$1,057)
Paradise Kilometers	3,334.6	3,480.1	(145.5)	6,961.6	7,249.0	(287.4)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	11.8					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	12.1					
2016-2023	6.9					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0
EXPENSES						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	\$0	\$0	\$0	\$0	\$0	\$0

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,030	\$10,000	(\$4,970)	\$7,056	\$20,000	(\$12,944)
Total Revenues	\$5,030	\$10,000	(\$4,970)	\$7,056	\$20,000	(\$12,944)
EXPENSES						
Salaries	\$3,192	\$3,190	(\$2)	\$6,385	\$6,380	(\$5)
Sales Commission	616	1,110	494	931	\$2,220	1,289
Sign Production	0	580	580	40	\$1,160	1,120
Promotion	0	0	0	0	\$0	0
Vehicle	485	490	5	970	\$980	10
Telephone	45	60	15	90	\$120	30
Advertising	275	890	615	550	\$1,780	1,230
Sign Installations	339	630	291	678	\$1,260	582
Entertainment	0	190	190	0	\$380	380
Advertising Software	360	360	0	720	\$720	0
Total Expenses	\$5,312	\$7,500	\$2,188	\$10,364	\$15,000	\$4,636
PROFIT / (LOSS)	(\$282)	\$2,500	(\$2,782)	(\$3,308)	\$5,000	(\$8,308)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$4,500	\$4,500	\$0
TOTAL PROFIT / (LOSS)	\$1,968	\$4,750	(\$2,782)	\$1,192	\$9,500	(\$8,308)

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ST. JOHN'S TRANSPORTATION COMMISSION
 COMMUNITY BUS FINANCIAL STATEMENT
 FEBRUARY, 2023



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,489	\$1,600	(\$111)	\$3,457	\$3,200	\$257
Government Grant	0	0	0	0	0	0
Total Revenues	\$1,489	\$1,600	(\$111)	\$3,457	\$3,200	\$257
EXPENSES						
Operators Salaries	\$5,301	\$5,300	(\$1)	\$11,132	\$11,130	(\$2)
Operations Salaries	0	0	0	0	0	0
Benefits	640	650	10	1,343	1,360	17
Diesel / Gas	1,495	2,250	755	3,422	5,220	1,798
Maintenance Expenses	1,094	1,180	86	2,352	2,480	128
Other*	382	0	(382)	546	0	(546)
Total Expenses	\$8,912	\$9,380	\$468	\$18,795	\$20,190	\$1,395
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$7,423)	(\$7,780)	\$357	(\$15,338)	(\$16,990)	\$1,652
West # 1 (Mon) X 4	174			362		
East # 1 (Tue) X 3	93			266		
West # 2 (Wed) X 4	128			310		
East # 2 (Thu) X 4	153			334		
Bidgoods (Fri) X 4	189			439		
	737			1,711		
Riders Per Hour*	5.3					
* Riders per hour average:						
2014	2.3					
2015	4.2					
2016	5.5					
2017	5.9					
2018	5.7					
2019	5.5					
2020	3.9					
2021	4.0					
2022	5.2					
2023	5.7					
2014-2023	4.9					
				* Other expenses consist of:		
				Power Steering pump	370	
				Oil & filter	121	
				Miscellaneous	55	
					546	

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
FEBRUARY, 2023



KEY PERFORMANCE INDICATORS	2 MTH	2 MTH	2 MTH	2 MTH	2 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	28.89	16.30	12.59	26.68	23.21	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	25.72	18.73	13.01	14.85	14.23	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.2%	27.5%	24.4%	28.6%	31.6%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.48	25.83	25.59	28.69	26.60	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.90	2.41	2.54	1.67	1.97	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	55.33	40.03	32.80	45.68	47.00	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.71	9.33	11.23	6.42	6.86	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
FEBRUARY, 2023



KEY PERFORMANCE INDICATORS	2 MTH	% of	2 MTH	% of	2 MTH	% of	2 MTH	% of	2 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	11,075	54.0%	8,660	74.4%	8,285	64.6%	13,164	60.4%	15,434	58.8%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	8,781	42.8%	2,439	21.0%	4,002	31.2%	7,562	34.7%	9,606	36.6%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS (St. John's)	19,856		11,099		12,287		20,726		25,040		110,022		97,224		81,719		156,097	
NO SHOWS (St. John's)	668	3.3%	534	4.6%	533	4.2%	1,076	4.9%	1,220	4.6%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS (St. John's)	20,524		11,633		12,820		21,802		26,260		116,045		101,723		85,235		162,082	
CANCELLATIONS (St. John's)	13,959	68.0%	5,356	46.0%	8,265	64.5%	16,494	75.7%	11,131	42.4%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	3,827	18.6%	2,878	24.7%	1,987	15.5%	2,041	9.4%	2,572	9.8%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.51		37.14		35.03		30.96		32.24		35.29		32.21		31.91		30.06	

REVENUES

PASSENGER REVENUE		<u>2023</u>	<u>2022</u>	<u>Variance</u>
\$111,981	Cash Revenue	\$75,768	\$67,582	\$8,186
	10-Ride Passes	\$103,239	\$80,874	\$22,365
	Monthly Passes	\$250,531	\$124,595	\$125,936
	Other (double-rides, Go-Cards, etc)	\$6,284	\$5,207	\$1,077
	M-Card fees	\$2,811	\$2,824	(\$13)
	Credits / Discounts / Allocations	(\$1,968)	(\$1,637)	(\$331)
	Commission Paid	(\$1,314)	(\$1,253)	(\$61)
	Total Revenue	<u>\$435,351</u>	<u>\$278,192</u>	<u>\$157,159</u>

- ☆ Cash revenue up 12% from last year while cash ridership up 11%.
- ☆ 10-Ride pass revenue was up 27% from last year. 10-Ride riders were up 17% & sales were up 27%.
- ☆ Monthly pass revenue was up 101% from last year. Monthly riders were up 87% & sales were up 102%.
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆ Ridership of 306,575 was 47% higher than 2022 (208,544) and 15% higher than budget (267,183).
 NOTE: There were 20 week days in 2023 and in 2022 but 1 less service day this year due to storm on Feb 14.
- ☆ Avg fare (Incl. LIFT) of \$1.95 compared to \$2.11 last year and \$1.87 budget.
- ☆ Rides per pass ratio was 22.7 (LIFT passes incl.) compared to 19.2 last year and 42.9 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.3%	14.7%	48.5%	24.4%
2022	17.7%	18.2%	36.3%	27.8%
2021	17.8%	15.9%	32.3%	34.0%
2020	38.9%	14.2%	46.9%	0.0%
2019	24.0%	16.9%	59.0%	0.0%
2018	25.8%	16.9%	57.3%	0.0%
2017	29.1%	16.9%	53.9%	0.0%

LOW INCOME PASS REVENUE ☆ 6,483 active cards at end of month - 75,819 rides this month (24% of total rides).
 (\$757)

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget.
 (\$9,594) ☆ Storm on February 14 and no service for the day, resulting in fewer KM billed to Mt Pearl.
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.
 (\$4,970) (See Transit Advertising statement for more information).

ICIP FUNDING ☆ Funding claim on 16 new GOBUS's. Claim for the 17th has also been submitted, awaiting receipt.
 \$1,734,230

OTHER INCOME	☆ Accident damage reimbursement for 3 not at fault accidents.	\$18,346
\$27,126	☆ Interest earned on bank balance higher than budget.	\$8,533
	☆ Other miscellaneous receipts.	\$247
		<u>\$27,126</u>

OPERATIONS DEPT

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$8,517
(\$3,549)	☆ Vacation weeks taken lower than budget (3 vs 7).	\$3,976
	☆ Overtime & temp pay (net of docked time) higher than budget.	\$0
		<u>\$12,493</u>

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 FEBRUARY, 2023



OPERATIONS SALARIES \$2,206	☆ Overtime & Stat pay less than budget.	\$1,582
DIESEL FUEL EXPENSE \$124,683	☆ Budgeted Usage: 156,224 litres @ \$2.5000 /L ☆ Actual Usage: 154,230 litres @ \$1.7239 /L	\$390,560 (\$265,877) <hr style="border-top: 3px double #000;"/> \$124,683
	☆ Volume Variance: (156,224 - 154,230) @ \$2.5000 /L ☆ Price Variance: 154,230 @ (\$2.5000 - \$1.7239)	\$4,985 \$119,698 <hr style="border-top: 3px double #000;"/> \$124,683
	☆ Actual burn was 64.9 L / 100KM vs budget of 61.5 L / 100KM. ☆ Actual total KM was 239,128 vs budget of 255,485.	
TRANSIT ADVERTISING EXPENSE \$2,188	☆ Sales Commissions less than budget due to lower sales. (See Transit Advertising statement for more information).	

MAINTENANCE DEPT

GARAGE SALARIES (\$4,097)	☆ 1 Mechanic position empty for last 3 weeks (resigned). ☆ 1 Mechanic position empty for month (extra apprentice). ☆ 1 Mechanic position empty for month (moved to Foreman). ☆ 1 Mechanic position empty for month (moved to Wash Foreman). ☆ 1 Utility worker short last 3 weeks of month - illness. ☆ Overtime higher than budget (Net of Docked time).	\$4,750 \$2,530 \$6,330 \$6,330 \$4,135 (\$28,301) <hr style="border-top: 3px double #000;"/> (\$4,226)
STOCK PARTS EXPENSE (\$113,294)	☆ Larger items for the month include: ☆ Parts related to Bus 1207 involved in T-Bone accident in Dec (some may be recoverable). ☆ Rear axles for bus 1831 and 1832. ☆ Air compressor bus 1313. ☆ Cylinder head & fuel injector & overhaul kit bus 1523. ☆ Exhaust Gas Recirculation Pumps bus 0965, 1208, 1203. ☆ DPF filter and oxidation catalyst bus 1203. ☆ Engine overhaul kit bus 1203. ☆ Rad Core bus 1066 ☆ ECM Module bus 0147 ☆ Parts for transmission rebuild ongoing.	\$18,441 \$22,942 \$8,686 \$12,668 \$5,033 \$3,921 \$7,227 \$3,560 \$4,423 \$3,549 <hr style="border-top: 3px double #000;"/> \$90,450
GARAGE EXPENSE \$2,366	☆ Expense less than budget for current month - timing of purchases.	
BUS LUBRICANTS \$3,004	☆ Expense less than budget for current month - timing of purchases.	
TIRE EXPENSE \$4,061	☆ Expense higher than budget for current month - timing of purchases.	

BUILDING & YARDS (\$16,765) ☆ New overhead storage door # 2 required. Not budgeted. (\$16,039)

MAINTENANCE VEHICLES \$2,689 ☆ Timing of expenses - \$2,500 scrubber repairs budgeted in February.

FINANCE & HUMAN RESOURCES

PENSION EXPENSE \$2,884 ☆ Union DB members lower than budget in January.

OFFICE SUPPLIES \$3,083 ☆ Expense lower than budget for current month - timing of purchases.

GOBUS

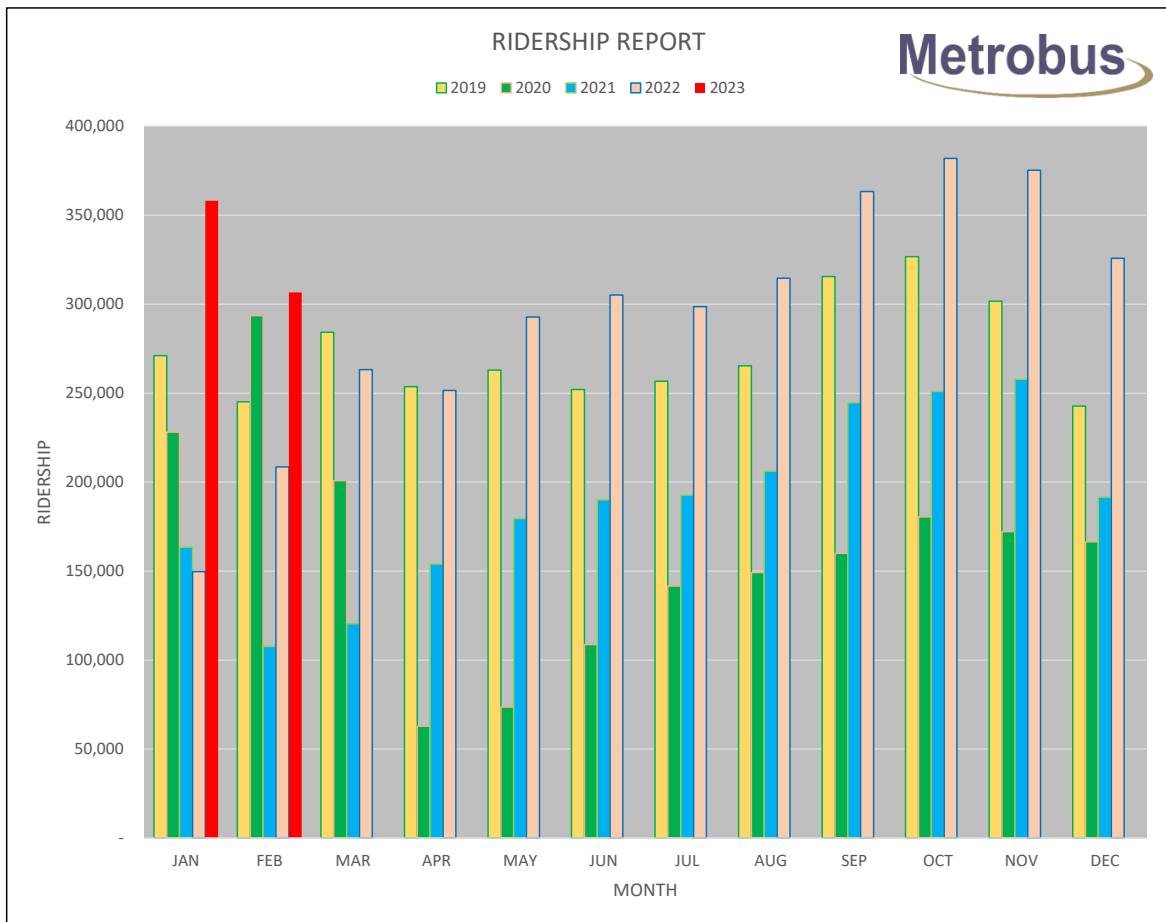
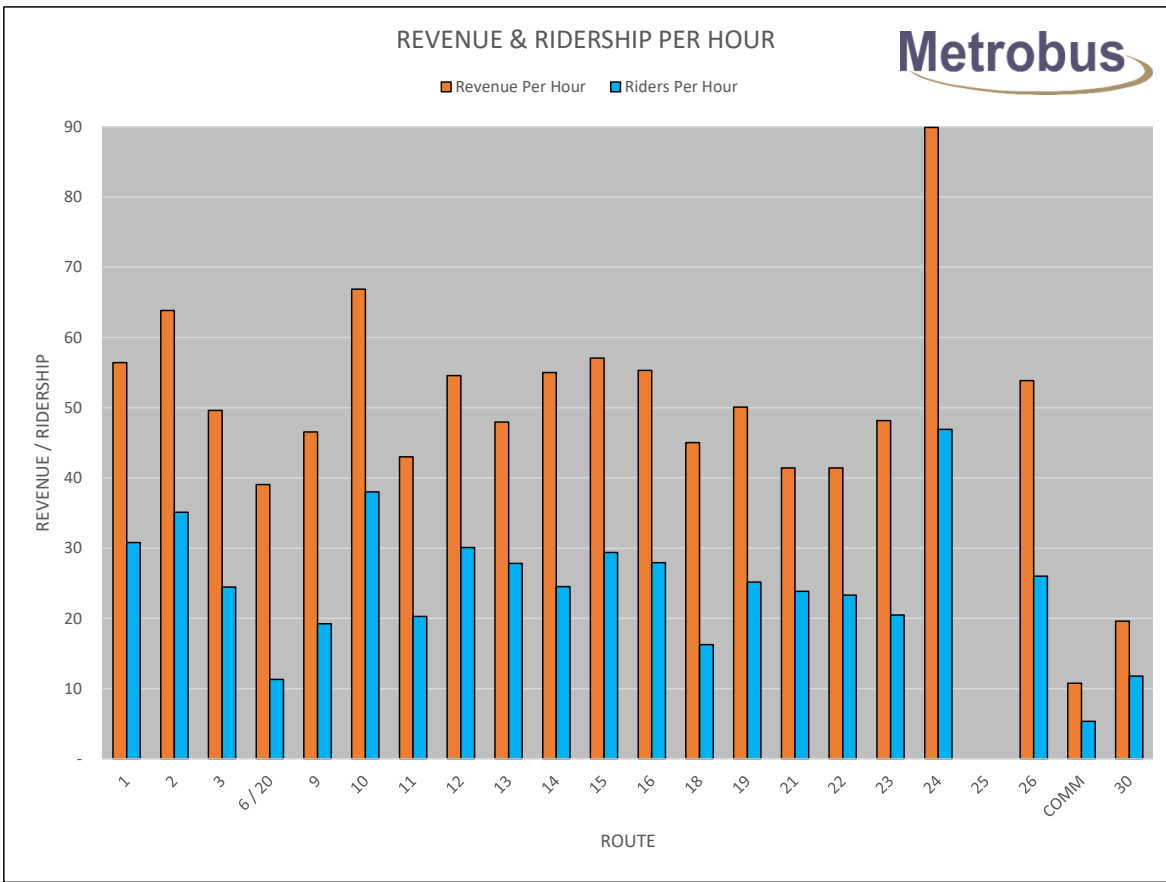
LOW INCOME PASS REVENUE \$758 ☆ 483 active Go-Cards at the end of the month representing 6.9% of all active LIFT cards.

MT PEARL & E. HEALTH CHARGES \$34,394	☆ Trips and No Shows Rebilling to Mount Pearl		\$31,261
	☆ Trips and No Shows Rebilling to Eastern Health		\$841
	☆ Fuel Rebilling to Mount Pearl for % of bus litres.		\$3,919
	☆ Fuel Rebilling to Eastern Health for % of bus litres.		\$93
	☆ Mount Pearl Admin Fee for February less than budget.		(\$1,720)
			\$34,394

CONTRACTOR SUBSIDY EXP \$57,619	☆ BUDGET - Ridership Bus:	8,820 rides @ \$26.06	\$229,849
	☆ BUDGET - Ridership Taxi:	3,780 rides @ \$23.99	\$90,684
	☆ BUDGET - No Shows:	540 rides @ \$13.03	\$7,036
			\$327,570
	☆ ACTUAL - Ridership Bus:	5,444 rides @ \$26.06	(\$141,871)
	☆ ACTUAL - Ridership Taxi: incl. no shows of 333	4,290 rides @ \$21.08	(\$90,446)
	☆ ACTUAL - No Shows:	420 rides @ \$13.03	(\$5,473)
			(\$237,790)
		SUB-TOTAL VARIANCE	\$89,781
	☆ Ridership Bus (MT Pearl & E. Health) Rebilled:	842 rides @ \$26.06	(\$21,943)
	☆ Ridership Taxi (MT Pearl & E. Health) Rebilled:	452 rides @ \$21.46	(\$9,529)
	☆ No Shows (MT Pearl & E. Health) Rebilled:	53 rides @ \$13.03	(\$691)
			(\$32,162)
			\$57,619

GASOLINE EXPENSE \$13,029	☆ Budgeted Usage:	29,170 litres @ \$1.5300 /L	\$44,630
	☆ Actual Usage:	21,250 litres @ \$1.4871 /L	(\$31,601)
			\$13,029
	☆ Volume Variance:	(29,170 - 21,250) @ \$1.5300 /L	\$12,118
	☆ Price Variance:	21,250 @ (\$1.5300 - \$1.4871)	\$912
			\$13,029

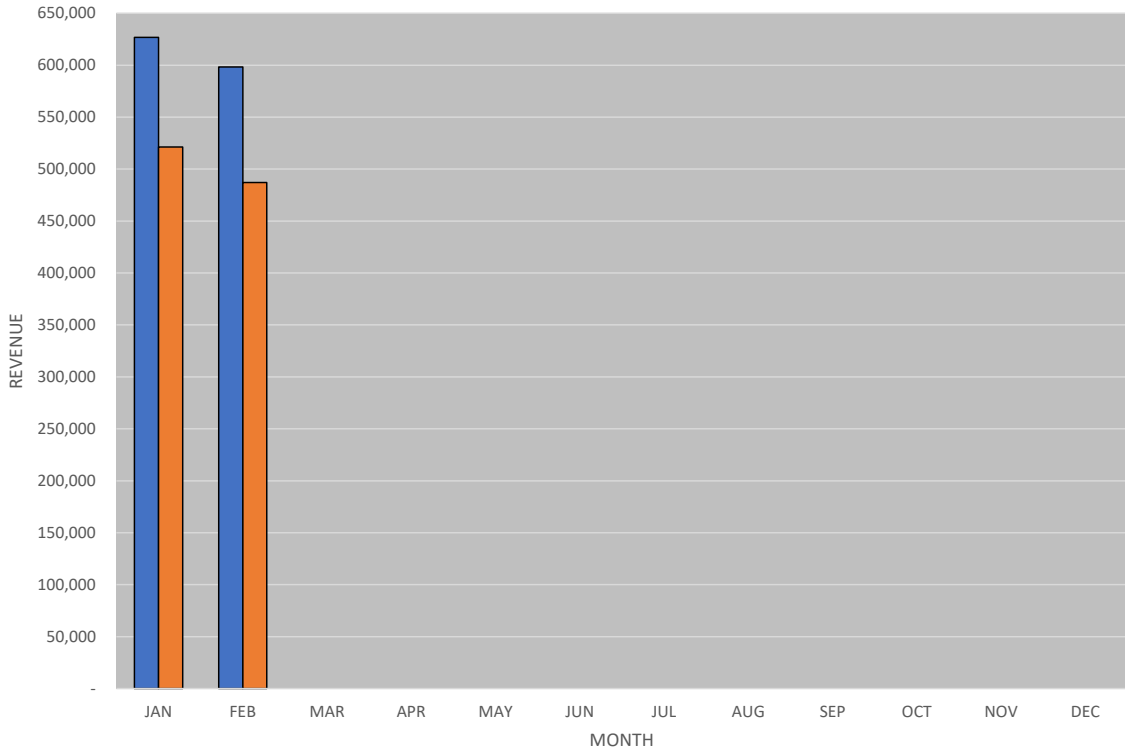
LOAN INTEREST EXPENSE (\$7,985) ☆ Actual Interest rate 5.9% vs budget of 5.0%.
 ☆ Interim loan taken January 27-February 27 to cover cost of 17 paratransit buses.



REVENUE REPORT



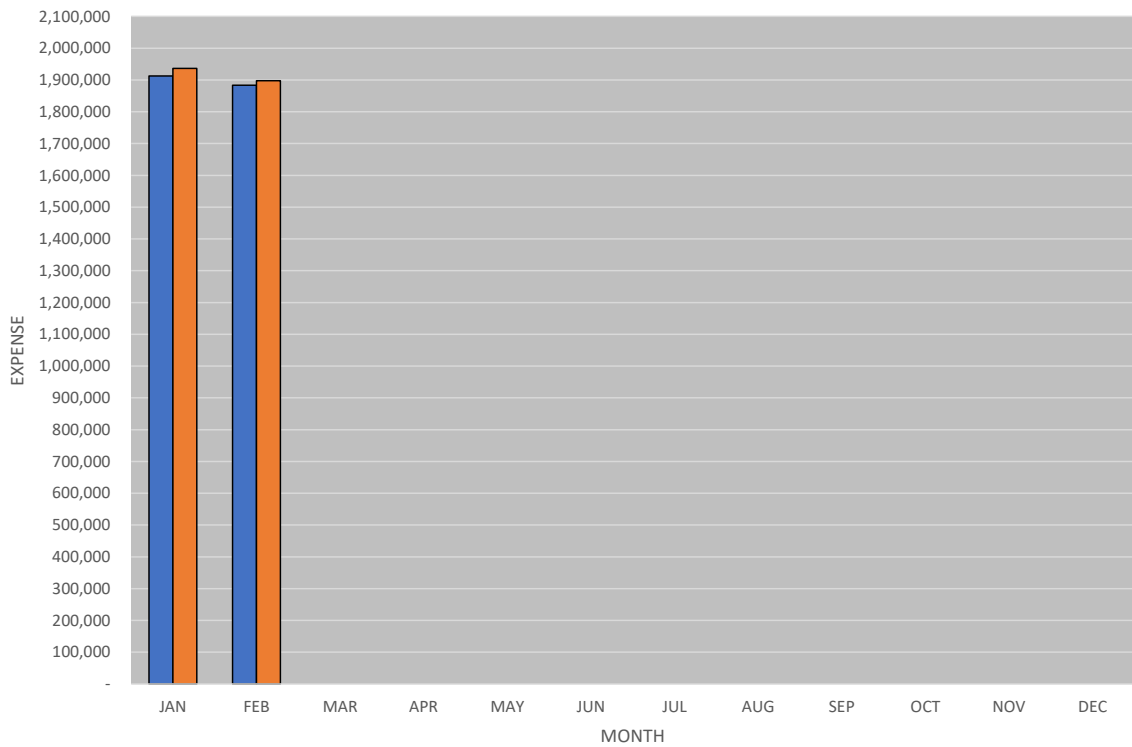
■ ACTUAL ■ BUDGET



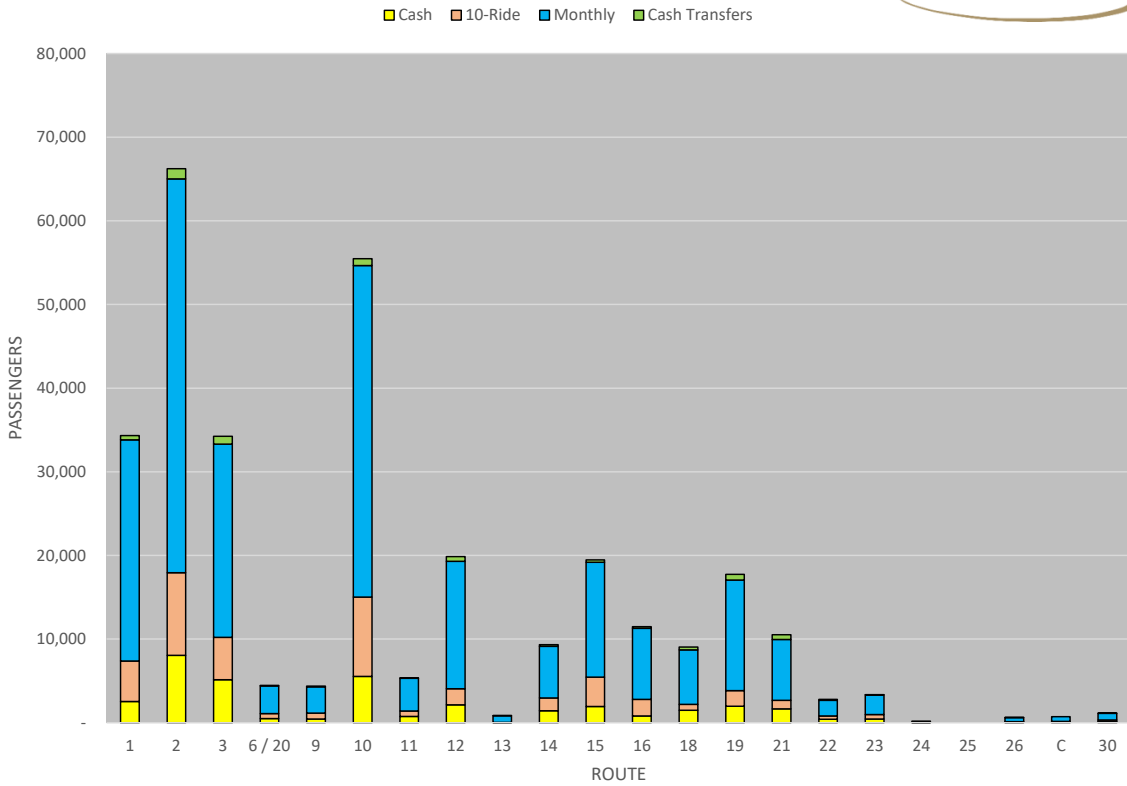
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,097.54		\$61,945.21	\$190,577.94	0.33	0.35
2	1,852.07		\$118,277.48	\$321,595.29	0.37	0.38
3	1,360.54		\$67,524.26	\$236,245.53	0.29	0.29
6	388.75		\$15,184.37	\$67,502.94	0.22	0.23
9	222.90		\$10,373.78	\$38,704.58	0.27	0.28
10	1,437.72		\$96,153.44	\$249,647.14	0.39	0.41
11	261.48		\$11,249.86	\$45,403.65	0.25	0.26
12	641.14		\$35,000.28	\$111,328.19	0.31	0.32
13	30.33		\$1,455.26	\$5,266.53	0.28	0.29
14	372.75		\$20,509.48	\$64,724.68	0.32	0.33
15	652.76		\$37,246.56	\$113,345.90	0.33	0.35
16	404.24		\$22,357.89	\$70,192.64	0.32	0.34
18	535.06		\$24,096.75	\$92,908.35	0.26	0.26
19	677.87		\$33,955.37	\$117,706.02	0.29	0.30
21	417.51	\$60,091.80	\$17,290.14	\$72,496.85	0.24	0.24
22	115.25	\$21,604.22	\$4,772.91	\$20,012.13	0.24	0.25
23	163.00		\$7,850.26	\$28,303.48	0.28	0.29
24	4.17		\$374.85	\$724.08	0.52	0.40
26	23.36		\$1,258.62	\$4,056.25	0.31	0.33
28	137.94	\$0.00	\$1,488.56	\$8,912.00	0.17	0.18
30	96.19	\$23,606.29	\$1,885.08	\$16,702.53	0.11	0.12
	10,892.57	\$105,302.31	\$590,250.42	\$1,876,356.71	0.31	0.33

Cost / revenue hour (includes regular debt payments & special pension):

\$173.64

Total Expenses	\$1,805,059
Debt Interest	\$10,119
Debt Payment	\$68,000

