



St. John's  
Transportation  
Commission

February 29

2024

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MONTHLY FINANCIAL STATEMENTS

Issued: MARCH 20, 2024

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
FEBRUARY, 2024



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,448,680	\$1,448,680	\$0	\$2,607,590	\$2,607,590	\$0
Passenger Revenue	500,709	396,510	104,199	1,075,604	856,270	219,334
Low Income Pass Revenue	162,488	167,130	(4,642)	324,993	334,260	(9,267)
On Demand Pilot Grant	5,000	0	5,000	10,000	0	10,000
Mt. Pearl Revenue	75,199	92,490	(17,291)	164,064	188,300	(24,236)
Paradise Revenue	30,120	26,150	3,970	56,004	53,120	2,884
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	5,750	12,250	(6,500)	14,235	24,500	(10,265)
Other Income	29,228	12,000	17,228	54,749	24,000	30,749
<b>TOTAL REVENUE</b>	<b>\$2,257,174</b>	<b>\$2,155,210</b>	<b>\$101,964</b>	<b>\$4,307,239</b>	<b>\$4,088,040</b>	<b>\$219,199</b>
<b>OPERATIONS</b>						
Operators Salaries	\$598,980	\$581,500	(\$17,480)	\$1,086,305	\$1,052,480	(\$33,825)
Salaries Operations	133,155	141,090	7,935	236,942	253,430	16,488
Diesel Fuel	259,122	373,520	114,398	540,316	761,880	221,564
Company Vehicles	2,064	3,430	1,366	4,748	6,860	2,112
Licenses	12,358	12,600	242	16,958	17,200	242
Communications Expense	2,070	2,230	160	3,999	4,460	461
Miscellaneous	1,890	600	(1,290)	1,965	1,200	(765)
Uniforms & Clothing	5,529	5,420	(109)	10,892	10,840	(52)
Advertising Expense	9,186	9,880	694	10,913	13,360	2,447
Transit Advertising Expense	6,059	8,380	2,321	13,091	15,950	2,859
Promotions Expense	5,592	7,130	1,538	12,330	14,260	1,930
Registration & Membership	397	1,680	1,283	12,688	13,060	372
Schedules & Transfers	1,251	1,530	279	3,435	3,060	(375)
Capital Out of Revenue	0	0	0	0	0	0
<b>TOTAL OPERATIONS</b>	<b>\$1,037,653</b>	<b>\$1,148,990</b>	<b>\$111,337</b>	<b>\$1,954,582</b>	<b>\$2,168,040</b>	<b>\$213,458</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$249,095	\$226,030	(\$23,065)	\$449,331	\$407,050	(\$42,281)
Wash Salaries	31,606	31,500	(106)	56,785	56,800	15
Shop Tools & Equipment	2,317	4,450	2,133	5,310	6,200	890
Stock Parts	136,630	90,450	(46,180)	256,000	206,900	(49,100)
Garage Expense	7,677	8,790	1,113	17,546	15,110	(2,436)
Bus Lubricants	14,009	25,350	11,341	32,893	37,270	4,377
Tire Expense	7,428	12,500	5,072	22,598	32,900	10,302
Body Shop Supplies	0	800	800	793	1,600	807
Bus Wash	637	1,300	663	638	1,400	762
Building & Yards	16,053	17,030	977	28,271	28,960	689
Utilities	43,666	42,200	(1,466)	94,258	87,400	(6,858)
Maintenance Vehicles	5,640	6,800	1,160	10,105	11,100	995
Bus Stop & Shelters	1,845	3,000	1,155	3,816	7,600	3,784
Janitorial & Sanitation	2,812	3,500	688	7,259	7,000	(259)
Farebox Repairs	212	1,300	1,088	1,360	2,700	1,340

ST. JOHN'S TRANSPORTATION COMMISSION  
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
 FEBRUARY, 2024



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	0	0	0
<b>TOTAL MAINTENANCE</b>	<b>\$519,627</b>	<b>\$475,000</b>	<b>(\$44,627)</b>	<b>\$986,963</b>	<b>\$909,990</b>	<b>(\$76,973)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$90,165	\$90,490	\$325	\$163,301	\$163,310	\$9
Employer's Payroll Tax	22,271	21,560	(711)	40,114	38,960	(1,154)
Sick Leave	19,000	19,000	0	38,000	38,000	0
Worker's Compensation	21,984	21,340	(644)	39,649	38,570	(1,079)
Employment Insurance	25,577	25,050	(527)	46,173	45,270	(903)
Retiring Allowance Expense	4,000	4,000	0	8,000	8,000	0
Group Insurance	54,438	53,260	(1,178)	113,240	112,430	(810)
CPP Expense	62,984	61,140	(1,844)	113,640	109,910	(3,730)
Pension Expense	120,247	124,190	3,943	234,856	229,540	(5,316)
Audit & Legal Fees	14,130	15,000	870	30,730	31,600	870
Telephone Expense	2,257	2,600	343	4,465	5,200	735
2 Computer Expense	21,463	23,240	1,777	49,366	54,900	5,534
Office Supplies Expense	3,527	7,350	3,823	12,705	13,720	1,015
Travel Expense	0	0	0	0	0	0
Training Expense	8,042	6,800	(1,242)	9,159	8,400	(759)
Fleet Insurance Expense	39,978	41,500	1,522	79,956	83,000	3,044
General Insurance Expense	5,828	6,100	272	11,656	12,200	544
Miscellaneous Expense	5,468	7,300	1,832	17,258	14,700	(2,558)
Capital Out of Revenue	8,673	0	(8,673)	8,673	0	(8,673)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$530,032</b>	<b>\$529,920</b>	<b>(\$112)</b>	<b>\$1,020,941</b>	<b>\$1,007,710</b>	<b>(\$13,231)</b>
Total Expenses	\$2,087,312	\$2,153,910	\$66,598	\$3,962,486	\$4,085,740	\$123,254
<b>NET BEFORE DEBT</b>	<b>\$169,862</b>	<b>\$1,300</b>	<b>\$168,562</b>	<b>\$344,753</b>	<b>\$2,300</b>	<b>\$342,453</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	300	300	\$0	\$300	\$300
Bank Loan Payment	0	1,000	1,000	0	2,000	2,000
<b>NET TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$169,862</b>	<b>\$0</b>	<b>\$169,862</b>	<b>\$344,753</b>	<b>\$0</b>	<b>\$344,753</b>
<b>LESS: ICIP Funding received</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$169,862</b>	<b>\$0</b>	<b>\$169,862</b>	<b>\$344,753</b>	<b>\$0</b>	<b>\$344,753</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
FEBRUARY, 2024



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$383,830	383,830	\$0	\$761,500	\$761,500	\$0
Passenger Revenue	9,510	12,500	(2,990)	22,238	25,000	(2,762)
Low Income Pass Revenue	12,513	11,370	1,143	25,008	22,740	2,268
Mt Pearl & Eastern Health Charges	7,256	7,590	(334)	14,304	14,310	(6)
Government Grant	7,875	7,900	(25)	15,750	15,800	(50)
<b>TOTAL REVENUE</b>	<b>\$420,984</b>	<b>\$423,190</b>	<b>(\$2,206)</b>	<b>\$838,800</b>	<b>\$839,350</b>	<b>(\$550)</b>
<b>EXPENSES</b>						
Contractor Expense	\$260,151	\$333,440	\$73,289	\$530,286	\$666,160	\$135,874
Administration Salaries	14,844	13,010	(1,834)	26,330	23,300	(3,030)
Employer's Payroll Tax	298	260	(38)	529	470	(59)
Worker's Compensation	295	260	(35)	523	460	(63)
Employment Insurance	345	420	75	612	750	138
Group Insurance	478	220	(258)	861	400	(461)
CPP Expense	847	770	(77)	1,501	1,380	(121)
3 Pension Expense	821	910	89	1,478	1,630	152
Gasoline Expense	32,374	45,900	13,526	58,783	91,800	33,017
Professional Fees	2,659	2,280	(379)	4,875	4,560	(315)
Telephone Expense	42	360	318	84	720	636
Computer Expense	14,016	18,550	4,534	31,137	34,100	2,963
Office Supplies Expense	45	250	205	298	500	202
Promotions Expense	104	310	206	230	620	390
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,018	6,250	1,232	10,678	12,500	1,822
<b>TOTAL EXPENSE</b>	<b>\$332,337</b>	<b>\$423,190</b>	<b>\$90,853</b>	<b>\$668,205</b>	<b>\$839,350</b>	<b>\$171,145</b>
<b>NET BEFORE DEBT</b>	<b>\$88,647</b>	<b>\$0</b>	<b>\$88,647</b>	<b>\$170,595</b>	<b>\$0</b>	<b>\$170,595</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	\$0	\$0	\$0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$88,647</b>	<b>\$0</b>	<b>\$88,647</b>	<b>\$170,595</b>	<b>\$0</b>	<b>\$170,595</b>
<b>CONTRACTOR TRIPS INFORMATION</b>						
BUS TRIPS	6,150	8,820	2,670	13,099	17,570	4,471
TAXI TRIPS *	3,839	3,780	(59)	7,173	7,530	357
<b>TOTAL TRIPS</b>	<b>9,989</b>	<b>12,600</b>	<b>2,611</b>	<b>20,272</b>	<b>25,100</b>	<b>4,828</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%		
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%		
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%		
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%		
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%		
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>516,160</u>		<u>521,689</u>	1.07%	<u>271,142</u>	-48.03%	<u>358,265</u>	32.13%	<u>664,651</u>	85.52%	<u>795,014</u>	19.61%
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>795,014</u>	
Weekdays	42		38		40		41		41		41	
Saturdays	8		7		9		8		8		8	
Sundays	8		6		9		9		8		7	
No Service	1		9		1		1		2		4	
Stats	0		0		0		0		0		0	
	<b>59</b>		<b>60</b>		<b>59</b>		<b>59</b>		<b>59</b>		<b>60</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%		
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%		
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%		
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%		
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%		
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>448,470</u>		<u>474,921</u>	5.90%	<u>234,116</u>	-50.70%	<u>306,006</u>	30.71%	<u>550,415</u>	79.87%	<u>640,199</u>	16.31%
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>640,199</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
FEBRUARY, 2024



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$26,018	\$19,253	\$6,765	\$53,511	\$39,863	\$13,648
City of Mount Pearl Billing	75,199	92,490	(17,291)	164,063	188,300	(24,237)
<b>Total Revenue</b>	<b>\$101,217</b>	<b>\$111,743</b>	<b>(\$10,526)</b>	<b>\$217,574</b>	<b>\$228,163</b>	<b>(\$10,589)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$57,438	\$60,926	\$3,488	\$107,785	\$114,673	\$6,888
Maintenance Expenses	25,427	21,692	(3,735)	47,619	41,530	(6,089)
Finance & Admin. Expenses	18,788	17,996	(792)	36,046	33,911	(2,135)
<b>Total Expenses</b>	<b>\$101,653</b>	<b>\$100,614</b>	<b>(\$1,039)</b>	<b>\$191,450</b>	<b>\$190,114</b>	<b>(\$1,336)</b>
<b>6 Total Overhead Contribution</b>	<b>(\$436)</b>	<b>\$11,129</b>	<b>(\$11,565)</b>	<b>\$26,124</b>	<b>\$38,049</b>	<b>(\$11,925)</b>
Mount Pearl Kilometers	13,162.1	14,536.1	(1,374.0)	28,293.1	29,667.1	(1,374.0)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	32.6					
Riders Per Hour^ - Route 22	26.4					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	31.3	26.9				
<b>2016-2024</b>	<b>20.2</b>	<b>16.5</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,835	\$1,736	\$1,099	\$5,947	\$3,773	\$2,174
Town of Paradise Billing	30,120	26,150	3,970	56,004	53,120	2,884
<b>Total Revenue</b>	<b>\$32,956</b>	<b>\$27,886</b>	<b>\$5,070</b>	<b>\$61,951</b>	<b>\$56,893</b>	<b>\$5,058</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$18,701	\$15,195	(\$3,506)	\$31,247	\$28,588	(\$2,659)
Maintenance Expenses	8,279	5,410	(2,869)	13,809	10,353	(3,456)
Finance & Admin. Expenses	6,117	4,488	(1,629)	10,417	8,454	(1,963)
<b>Total Expenses</b>	<b>\$33,097</b>	<b>\$25,093</b>	<b>(\$8,004)</b>	<b>\$55,473</b>	<b>\$47,395</b>	<b>(\$8,078)</b>
<b>Total Overhead Contribution</b>	<b>(\$142)</b>	<b>\$2,793</b>	<b>(\$2,935)</b>	<b>\$6,478</b>	<b>\$9,498</b>	<b>(\$3,020)</b>
7						
Paradise Kilometers	4,285.5	3,625.2	660.3	8,056.0	7,395.7	660.3
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	13.5					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	15.0					
<b>2016-2024</b>	<b>8.1</b>					

\*Based on actual/budget kilometers and cost per kilometer





	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>PROFIT / (LOSS)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

8

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
TRANSIT ADVERTISING FINANCIAL STATEMENT  
FEBRUARY, 2024



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$3,500	\$10,000	(\$6,500)	\$9,735	\$20,000	(\$10,265)
<b>Total Revenues</b>	<b>\$3,500</b>	<b>\$10,000</b>	<b>(\$6,500)</b>	<b>\$9,735</b>	<b>\$20,000</b>	<b>(\$10,265)</b>
<b>EXPENSES</b>						
Salaries	\$4,070	\$4,070	\$0	\$7,326	\$7,330	\$4
Sales Commission	463	1,110	647	1,199	2,220	1,021
Sign Production	0	580	580	910	1,160	250
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	970	980	10
Telephone	42	60	18	84	120	36
Advertising	300	890	590	600	1,780	1,180
Sign Installations	339	630	291	1,282	1,260	(22)
9 Entertainment	0	190	190	0	380	380
Advertising Software	360	360	0	720	720	0
<b>Total Expenses</b>	<b>\$6,059</b>	<b>\$8,380</b>	<b>\$2,321</b>	<b>\$13,091</b>	<b>\$15,950</b>	<b>\$2,859</b>
<b>PROFIT / (LOSS)</b>	<b>(\$2,559)</b>	<b>\$1,620</b>	<b>(\$4,179)</b>	<b>(\$3,356)</b>	<b>\$4,050</b>	<b>(\$7,406)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$4,500	\$4,500	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>(\$309)</b>	<b>\$3,870</b>	<b>(\$4,179)</b>	<b>\$1,144</b>	<b>\$8,550</b>	<b>(\$7,406)</b>

KEY PERFORMANCE INDICATORS

	2 MTH 2024	2 MTH 2023	2 MTH 2022	2 MTH 2021	2 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
<b>FULL SYSTEM</b>									
PASSENGERS PER HOUR	32.68	28.89	16.30	12.59	26.68	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	22.21	25.72	18.73	13.01	14.85	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.8%	36.2%	27.5%	24.4%	28.6%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	34.39	31.48	25.83	25.59	28.69	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.76	1.90	2.41	2.54	1.67	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	58.16	55.33	40.03	32.80	45.68	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.98	5.71	9.33	11.23	6.42	5.03	6.42	9.23	10.29
<b>ROUTE 28 (Community Bus)</b>									
REVENUE HOURS	299.9	298.9	300.3	290.2	257.2	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	1,813	1,711	1,163	941	1,149	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.05	5.72	3.87	3.24	4.47	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	-	16,770	-	-	50,000	85,000
PASSENGER REVENUE	3,393	3,457	2,451	1,896	1,907	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.31	11.57	8.16	6.53	72.62	12.41	10.53	35.17	55.38
<b>ROUTE 29 (On -Demand)</b>									
REVENUE HOURS	587.5	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	3,009	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.12	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	10,000	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	4,791	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	25.17	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

10

KEY PERFORMANCE INDICATORS

	2 MTH 2024	% of Paid Trips	2 MTH 2023	% of Paid Trips	2 MTH 2022	% of Paid Trips	2 MTH 2021	% of Paid Trips	2 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	13,099	61.4%	11,075	54.0%	8,660	74.4%	8,285	64.6%	13,164	60.4%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	7,173	33.6%	8,781	42.8%	2,439	21.0%	4,002	31.2%	7,562	34.7%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
<b>TOTAL TRIPS (St. John's)</b>	<b>20,272</b>		<b>19,856</b>		<b>11,099</b>		<b>12,287</b>		<b>20,726</b>		<b>125,016</b>		<b>110,022</b>		<b>99,086</b>		<b>81,719</b>	
NO SHOWS (St. John's)	1,047	4.9%	668	3.3%	534	4.6%	533	4.2%	1,076	4.9%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>21,319</b>		<b>20,524</b>		<b>11,633</b>		<b>12,820</b>		<b>21,802</b>		<b>132,695</b>		<b>116,045</b>		<b>103,585</b>		<b>85,235</b>	
CANCELLATIONS (St. John's)	16,962	79.6%	13,959	68.0%	5,356	46.0%	8,265	64.5%	16,494	75.7%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	4,143	19.4%	3,827	18.6%	2,878	24.7%	1,987	15.5%	2,041	9.4%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.15		28.51		37.14		35.03		30.96		30.79		35.29		31.60		31.91	

**REVENUES**

		2024	2023	Variance
PASSENGER REVENUE				
\$104,199	Cash Revenue	\$73,898	\$75,768	(\$1,870)
	10-Ride Passes	\$116,847	\$103,239	\$13,608
	Monthly Passes	\$305,010	\$250,531	\$54,479
	Other (double-rides, Go-Cards, etc)	\$6,895	\$6,284	\$612
	M-Card fees	\$2,787	\$2,811	(\$24)
	Credits / Discounts / Allocations	(\$3,409)	(\$1,968)	(\$1,441)
	Commission Paid	(\$1,319)	(\$1,314)	(\$5)
	<b>Total Revenue</b>	<b>\$500,709</b>	<b>\$435,351</b>	<b>\$65,358</b>

- ☆ Cash revenue down 2.5% from last year while cash ridership was up 5%. (U12 Child rides up 4%).
- ☆ 10-Ride pass revenue was up 13% from last year. 10-Ride riders were up 7% & sales were up 13%.
- ☆ Monthly pass revenue was up 22% from last year. Monthly riders were up 36% & sales were up 22%.
- ☆ LIF riders were up 17% from 2023.
- ☆ Ridership of 381,729 was 24% higher than 2023 (306,576) and 20% higher than budget (317,010).

NOTE: There were 19 week days in 2024 and in 2023 but 3 no service days this year due to storms vs 1 last year

- ☆ Avg fare (Incl. LIFT) of \$1.74 compared to \$1.92 last year and \$1.77 budget.
- ☆ Rides per pass ratio was 24.9 (LIFT passes incl.) compared to 22.7 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	10.4%	13.5%	53.3%	22.8%
2023	12.3%	14.7%	48.5%	24.4%
2022	17.7%	18.2%	36.3%	27.8%
2021	17.8%	15.9%	32.3%	34.0%
2020	38.9%	14.2%	46.9%	0.0%
2019	24.0%	16.9%	59.0%	0.0%
2018	25.8%	16.9%	57.3%	0.0%

LOW INCOME PASS REVENUE ☆ 7,502 active cards at end of month - 89,196 rides this month (23% of total rides).  
 (\$4,642)

ON DEMAND PILOT GRANT ☆ Sixth month recognizing \$5,000 for 8 months - funds received from Memorial University.  
 \$5,000

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget (particularly LIF), resulting in lower direct billing.  
 (\$17,291) ☆ Fewer KM Billed than budget due to storm days.  
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$6,500) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$14,590  
 \$17,228

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$11,730
(\$17,480)	☆ Operators on RTW in call centre.	(\$9,244)
	☆ Floater Holidays used less than budget.	\$4,064
	☆ Weekly overshift higher than budget.	(\$4,982)
	☆ Overtime and temporary pay (net of docked time) higher than budget.	(\$18,402)
		<b>(\$16,834)</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

FEBRUARY, 2024



OPERATIONS SALARIES \$7,935	<ul style="list-style-type: none"> <li>☆ Additional Supervisor position not yet filled.</li> <li>☆ Overtime &amp; stat pay less than budget.</li> </ul>	<p style="margin: 0;">\$7,060</p> <p style="margin: 0;">\$583</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>\$7,643</b></p>
FUEL EXPENSE \$114,398	<ul style="list-style-type: none"> <li>☆ Budgeted Usage:       163,244 litres @ \$2.2500 /L</li> <li>☆ Actual Usage:         153,426 litres @ \$1.6608 /L</li> <li>☆ On Demand Bus Gasoline @ Depot less than budget.</li> </ul>	<p style="margin: 0;">\$367,300</p> <p style="margin: 0;">(\$254,810)</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>sub-total       \$112,490</b></p> <hr style="border: 1px solid black;"/> <p style="margin: 0;">\$1,908</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>Total Variance       \$114,398</b></p>
	<ul style="list-style-type: none"> <li>☆ Volume Variance:       (163,244 - 153,426) @ \$2.2500 /L</li> <li>☆ Price Variance:         153,426 @ (\$2.2500 - \$1.6608)</li> <li>☆ On Demand Bus Gasoline @ Depot less than budget.</li> </ul>	<p style="margin: 0;">\$22,091</p> <p style="margin: 0;">\$90,400</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>sub-total       \$112,490</b></p> <hr style="border: 1px solid black;"/> <p style="margin: 0;">\$1,908</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>Total Variance       \$114,398</b></p>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 67.0 L / 100KM vs budget of 63.0 L / 100KM.</li> <li>☆ Actual total KM was 265,808 vs budget of 231,550.</li> </ul>	

**MAINTENANCE DEPT**

GARAGE SALARIES (\$23,065)	<ul style="list-style-type: none"> <li>☆ One mechanic position empty for month.</li> <li>☆ Several positions at lower scale.</li> <li>☆ Overtime, net of docked time, higher than budget.</li> </ul>	<p style="margin: 0;">\$8,070</p> <p style="margin: 0;">\$1,886</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;">(\$33,016)</p> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>(\$23,060)</b></p>																		
STOCK PARTS EXPENSE (\$46,180)	<ul style="list-style-type: none"> <li>☆ Expenses continue to be much higher than budget.</li> <li style="padding-left: 20px;">Higher costed expenses include:</li> </ul>	<table border="0" style="width: 100%;"> <tr> <td style="padding-left: 40px;">Fuel pump</td> <td style="padding-left: 20px;">Bus 0861</td> <td style="text-align: right;">(\$5,485)</td> </tr> <tr> <td style="padding-left: 40px;">Engine parts</td> <td style="padding-left: 20px;">Bus 1521</td> <td style="text-align: right;">(\$17,430)</td> </tr> <tr> <td style="padding-left: 40px;">Hold on Straps</td> <td style="padding-left: 20px;">All buses</td> <td style="text-align: right;">(\$7,480)</td> </tr> <tr> <td style="padding-left: 40px;">Fuel injector</td> <td style="padding-left: 20px;">Bus 0861</td> <td style="text-align: right;">(\$6,029)</td> </tr> <tr> <td style="padding-left: 40px;">Fuel injectors</td> <td style="padding-left: 20px;">Buses 0754-0756</td> <td style="text-align: right;">(\$7,834)</td> </tr> <tr> <td style="padding-left: 40px;">Turbo</td> <td style="padding-left: 20px;">Bus 1521</td> <td style="text-align: right;">(\$5,973)</td> </tr> </table> <hr style="border: 1px solid black;"/> <p style="margin: 0;"><b>(\$50,231)</b></p>	Fuel pump	Bus 0861	(\$5,485)	Engine parts	Bus 1521	(\$17,430)	Hold on Straps	All buses	(\$7,480)	Fuel injector	Bus 0861	(\$6,029)	Fuel injectors	Buses 0754-0756	(\$7,834)	Turbo	Bus 1521	(\$5,973)
Fuel pump	Bus 0861	(\$5,485)																		
Engine parts	Bus 1521	(\$17,430)																		
Hold on Straps	All buses	(\$7,480)																		
Fuel injector	Bus 0861	(\$6,029)																		
Fuel injectors	Buses 0754-0756	(\$7,834)																		
Turbo	Bus 1521	(\$5,973)																		
BUS LUBRICANTS \$11,341	<ul style="list-style-type: none"> <li>☆ Timing of purchases vs budgeted month.</li> </ul>																			
TIRE EXPENSE \$5,072	<ul style="list-style-type: none"> <li>☆ Timing of purchases vs budgeted month.</li> </ul>																			

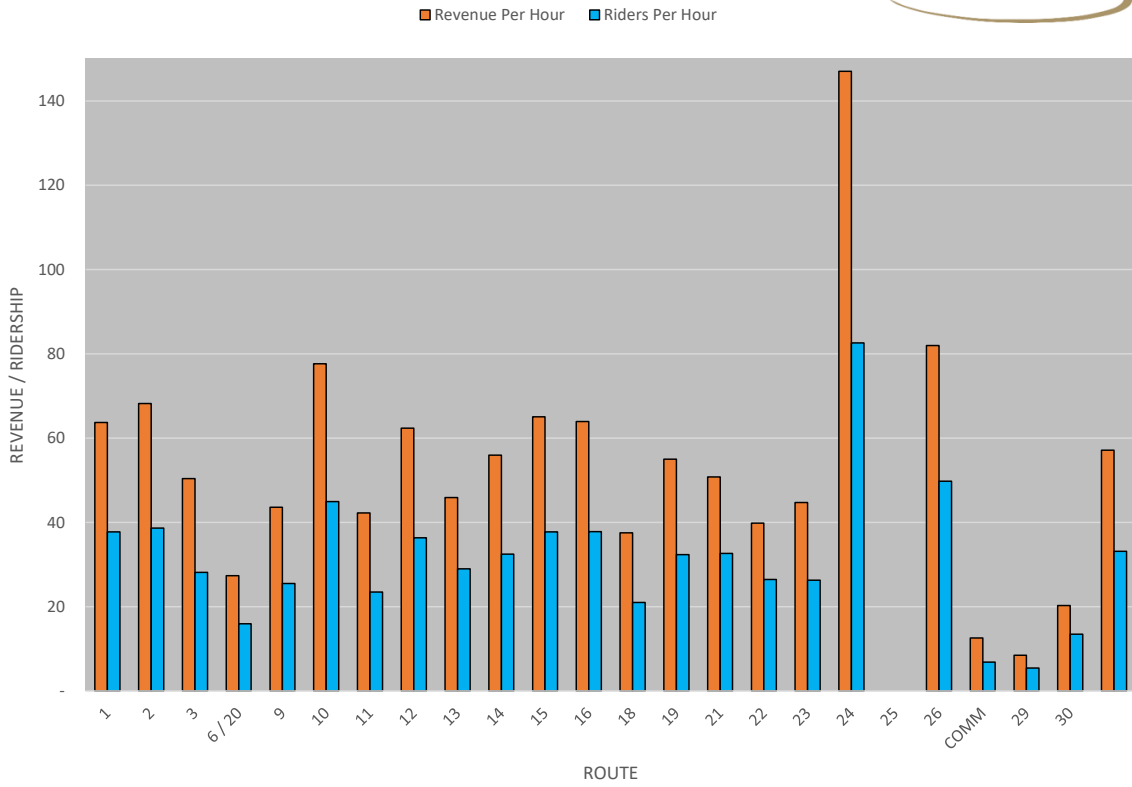
**FINANCE & HUMAN RESOURCES**

CAPITAL OUT OF REVENUE (\$8,673)	<ul style="list-style-type: none"> <li>☆ Camera system for the 18th GOBUS unit which recently arrived.</li> </ul>	
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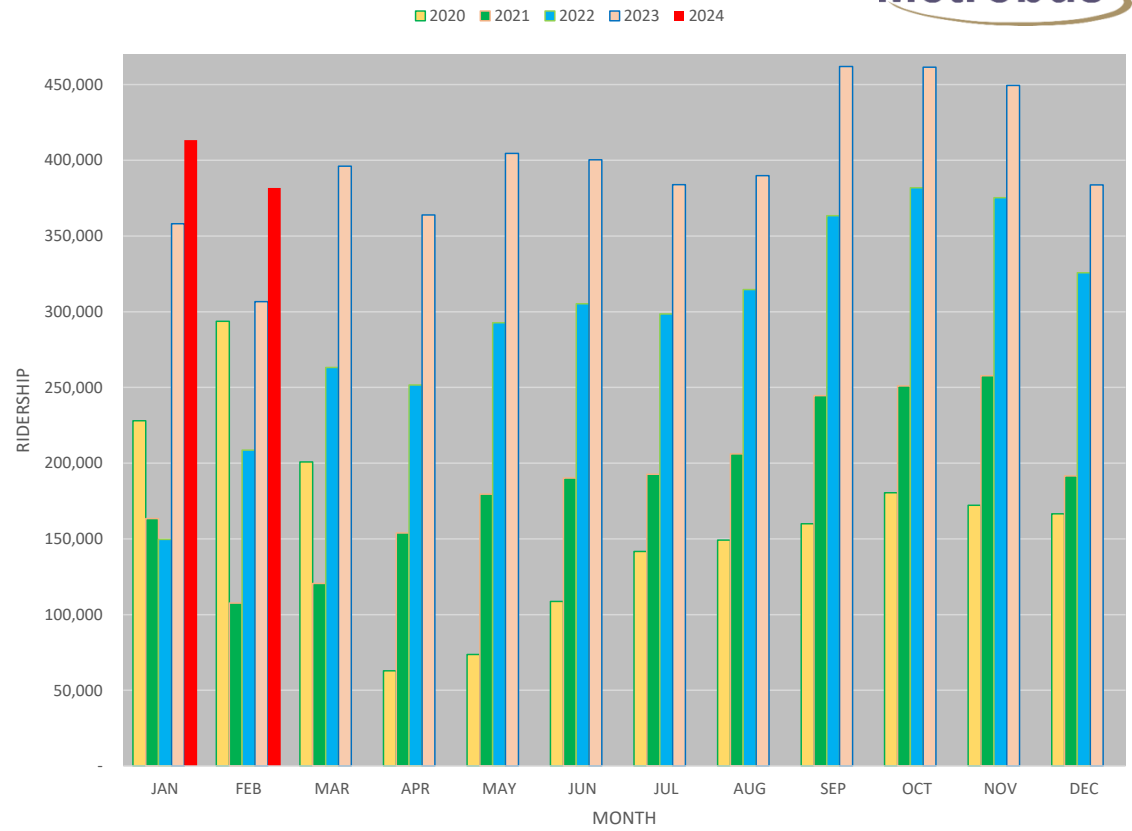
**GOBUS**

CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,820 rides @ \$26.71	\$235,582
\$73,289	☆ BUDGET - Ridership Taxi:	3,780 rides @ \$23.99	\$90,649
	☆ BUDGET - No Shows:	540 rides @ \$13.35	\$7,209
			<u>\$333,440</u>
	☆ ACTUAL - Ridership Bus:	6,150 rides @ \$26.71	(\$164,267)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	3,839 rides @ \$22.98	(\$89,825)
	☆ ACTUAL - No Shows:	454 rides @ \$13.35	(\$6,061)
			<u>(\$260,152)</u>
			<u>\$73,289</u>
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
\$13,526	☆ Actual Usage:	20,245 litres @ \$1.588 / L	(\$32,374)
			<u>\$13,526</u>
	☆ Volume Variance:	(27,000 - 20,245) @ \$1.7000 / L	\$11,484
	☆ Price Variance:	20,245 @ (\$1.7000 - \$1.588) / L	\$2,042
			<u>\$13,526</u>

### REVENUE & RIDERSHIP PER HOUR



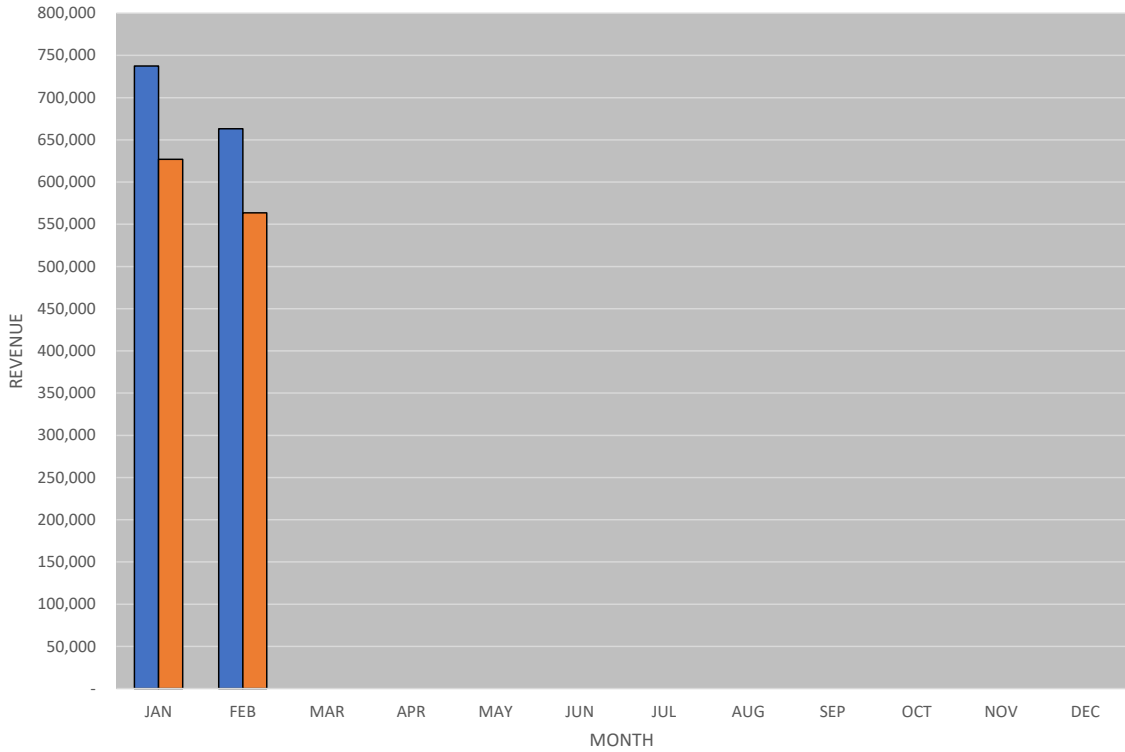
### RIDERSHIP REPORT



REVENUE REPORT



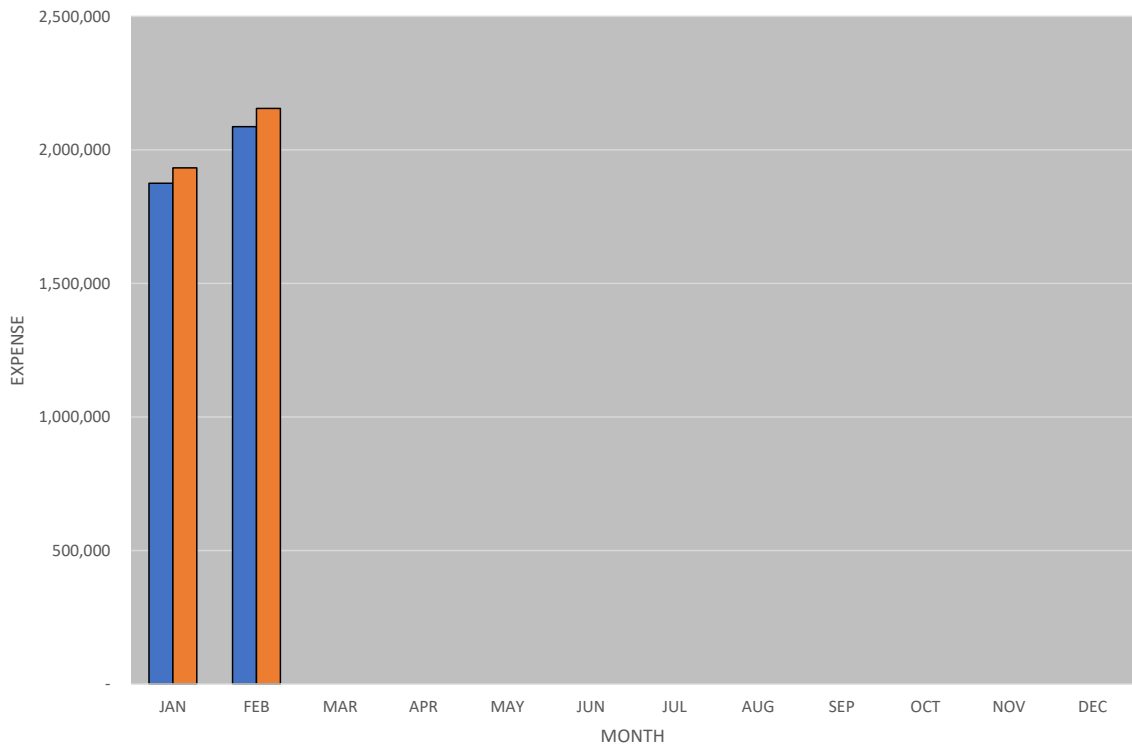
■ ACTUAL ■ BUDGET



EXPENSE REPORT

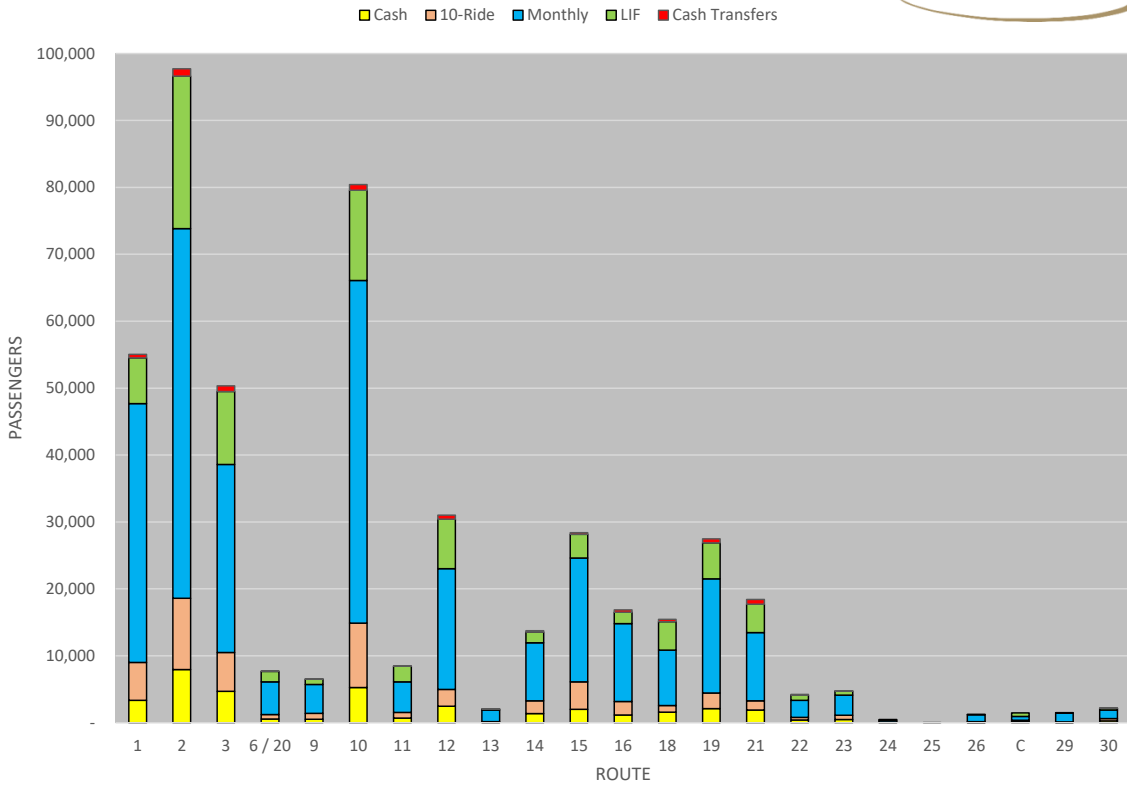


■ ACTUAL ■ BUDGET





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,262.92		\$80,480.94	\$228,569.58	0.35	0.40
2	1,909.76		\$130,235.39	\$345,637.91	0.38	0.42
3	1,371.24		\$69,112.75	\$248,173.87	0.28	0.30
6	382.69		\$10,460.53	\$69,261.15	0.15	0.17
9	224.77		\$9,801.18	\$40,680.00	0.24	0.28
10	1,471.24		\$114,276.51	\$266,272.37	0.43	0.48
11	260.62		\$11,013.06	\$47,168.31	0.23	0.25
12	633.08		\$39,464.78	\$114,577.98	0.34	0.37
13	64.98		\$2,984.12	\$11,760.41	0.25	0.27
14	368.06		\$20,598.01	\$66,613.34	0.31	0.35
15	652.08		\$42,429.80	\$118,016.70	0.36	0.40
16	392.21		\$25,072.31	\$70,984.13	0.35	0.40
18	517.33		\$19,417.45	\$93,628.97	0.21	0.22
19	664.74		\$36,557.23	\$120,307.97	0.30	0.33
21	412.95	\$52,091.24	\$20,969.91	\$74,737.76	0.28	0.30
22	126.73	\$23,107.40	\$5,048.00	\$22,936.23	0.22	0.25
23	157.17		\$7,029.46	\$28,445.41	0.25	0.26
24	4.75		\$698.36	\$859.68	0.81	0.79
26	23.75		\$1,946.40	\$4,298.39	0.45	0.54
28	138.44		\$1,741.03	\$25,055.56	0.07	0.07
29	272.27	\$5,000.00	\$2,305.22	\$49,276.79	0.05	0.05
30	139.89	\$30,120.37	\$2,835.13	\$25,317.99	0.11	0.14
	<b>11,451.67</b>	<b>\$110,319.01</b>	<b>\$654,481.90</b>	<b>\$2,072,580.49</b>	<b>0.32</b>	<b>0.35</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$180.98

Total Expenses	\$2,087,312
Debt Interest	\$0
Debt Payment	\$0

