



St. John's  
Transportation  
Commission

April 30

2023

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MONTHLY FINANCIAL STATEMENTS

Issued: MAY 18, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
APRIL, 2023



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>		32%	471,830			
SJMC Subsidy	\$1,328,380	\$1,328,380	\$0	\$5,391,590	\$5,391,590	\$0
Passenger Revenue	472,896	321,300	151,596	1,915,854	1,392,980	522,874
Low Income Pass Revenue	149,585	150,530	(945)	638,291	641,420	(3,129)
Mt. Pearl Revenue	85,903	89,640	(3,737)	360,017	386,800	(26,783)
Paradise Revenue	24,680	25,120	(440)	101,908	106,970	(5,062)
Charter Revenue	100	700	(600)	100	700	(600)
Transit Advertising Revenue	18,768	17,250	1,518	42,974	54,000	(11,026)
Community Bus Revenue	1,687	1,600	87	7,481	6,400	1,081
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	16,812	10,000	6,812	97,267	40,000	57,267
<b>TOTAL REVENUE</b>	<b>\$2,098,811</b>	<b>\$1,944,520</b>	<b>\$154,291</b>	<b>\$9,682,477</b>	<b>\$8,020,860</b>	<b>\$1,661,617</b>
<b>OPERATIONS</b>						
Operators Salaries	\$479,858	\$485,660	\$5,802	\$1,922,876	\$1,948,830	\$25,954
Salaries Operations	105,974	110,380	4,406	440,458	449,940	9,482
Diesel Fuel	235,731	374,610	138,879	1,110,701	1,611,720	501,019
Company Vehicles	1,797	3,010	1,213	9,272	12,040	2,768
Licenses	5,185	4,600	(585)	26,806	26,050	(756)
Communications Expense	2,127	2,230	103	10,000	8,920	(1,080)
Miscellaneous	498	670	172	3,183	2,970	(213)
Uniforms & Clothing	5,417	5,420	3	21,181	21,680	499
Advertising Expense	15,031	16,880	1,849	32,148	36,120	3,972
Bus Charter Expense	0	510	510	0	610	610
Transit Advertising Expense	5,977	8,000	2,023	24,078	31,300	7,222
Community Bus Expense	8,742	9,010	268	39,339	40,170	831
Promotions Expense	4,973	6,680	1,707	24,343	26,720	2,377
Registration & Membership	1,027	5,640	4,613	15,443	18,730	3,287
Schedules & Transfers	994	1,250	256	4,207	5,000	793
<b>TOTAL OPERATIONS</b>	<b>\$873,331</b>	<b>\$1,034,550</b>	<b>\$161,219</b>	<b>\$3,684,035</b>	<b>\$4,240,800</b>	<b>\$556,765</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$193,745	\$194,450	\$705	\$795,679	\$791,240	(\$4,439)
Wash Salaries	25,574	27,580	2,006	106,276	111,420	5,144
Shop Tools & Equipment	0	2,650	2,650	7,590	10,820	3,230
Stock Parts	62,224	64,960	2,736	403,516	278,520	(124,996)
Garage Expense	8,543	6,310	(2,233)	29,255	27,520	(1,735)
Bus Lubricants	31,119	13,680	(17,439)	61,989	52,230	(9,759)
Tire Expense	9,424	10,280	856	43,260	46,460	3,200
Body Shop Supplies	(15)	790	805	1,619	4,640	3,021
Bus Wash	7	1,470	1,463	60	2,970	2,910
Building & Yards	16,378	10,630	(5,748)	84,062	64,720	(19,342)
Utilities	31,853	33,100	1,247	147,448	153,800	6,352
Maintenance Vehicles	2,830	5,800	2,970	16,675	21,000	4,325

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
APRIL, 2023



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	3,392	2,250	(1,142)	11,008	14,250	3,242
Janitorial & Sanitation	3,623	3,500	(123)	13,764	14,000	236
Farebox Repairs	0	1,300	1,300	877	5,400	4,523
Capital Out of Revenue	6,806	0	(6,806)	117,558	0	(117,558)
<b>TOTAL MAINTENANCE</b>	<b>\$395,503</b>	<b>\$378,750</b>	<b>(\$16,753)</b>	<b>\$1,840,636</b>	<b>\$1,598,990</b>	<b>(\$241,646)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$71,205	\$71,290	\$85	\$302,010	\$302,440	\$430
Employer's Payroll Tax	17,390	17,880	490	71,890	72,450	560
Sick Leave	19,000	19,000	0	76,000	76,000	0
Worker's Compensation	16,086	17,520	1,434	66,788	70,990	4,202
Employment Insurance	19,655	20,390	735	81,231	82,650	1,419
Group Insurance	51,895	51,610	(285)	199,633	201,340	1,707
Retiring Allowance Expense	3,600	3,600	0	14,400	14,400	0
CPP Expense	49,265	49,180	(85)	203,466	200,990	(2,476)
Pension Expense	116,304	117,830	1,526	487,993	494,200	6,207
Audit & Legal Fees	9,404	6,400	(3,004)	19,680	16,600	(3,080)
Telephone Expense	2,506	2,550	44	9,526	10,500	974
Computer Expense	17,040	20,650	3,610	99,421	95,270	(4,151)
Office Supplies Expense	6,830	5,770	(1,060)	22,583	24,940	2,357
Travel Expense	0	0	0	0	0	0
Training Expense	1,563	600	(963)	5,669	8,200	2,531
Fleet Insurance Expense	40,164	39,750	(414)	160,656	159,000	(1,656)
General Insurance Expense	5,722	5,550	(172)	22,888	22,200	(688)
Miscellaneous Expense	4,162	3,750	(412)	22,381	19,100	(3,281)
Capital Out of Revenue	0	0	0	1,512	0	(1,512)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$451,791</b>	<b>\$453,320</b>	<b>\$1,614</b>	<b>\$1,867,727</b>	<b>\$1,871,270</b>	<b>\$3,543</b>
Total Expenses	\$1,720,625	\$1,866,620	\$145,995	\$7,392,398	\$7,711,060	\$318,662
<b>NET BEFORE DEBT</b>	<b>\$378,186</b>	<b>\$77,900</b>	<b>\$300,286</b>	<b>\$2,290,079</b>	<b>\$309,800</b>	<b>\$1,980,279</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,427	9,900	(527)	\$44,264	\$37,800	(\$6,464)
Bank Loan Payment	68,000	68,000	0	272,000	272,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$299,759</b>	<b>\$0</b>	<b>\$299,759</b>	<b>\$1,973,815</b>	<b>\$0</b>	<b>\$1,973,815</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
APRIL, 2023



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$397,880	\$397,880	\$0	\$1,569,060	\$1,569,060	\$0
Passenger Revenue	13,095	11,000	2,095	50,465	44,000	6,465
Low Income Pass Revenue	11,415	10,470	945	47,711	44,580	3,131
Mt Pearl & Eastern Health Charges	8,553	7,730	823	106,984	31,250	75,734
Government Grant	7,875	7,900	(25)	31,500	31,600	(100)
<b>TOTAL REVENUE</b>	<b>\$438,818</b>	<b>\$434,980</b>	<b>\$3,838</b>	<b>\$1,805,720</b>	<b>\$1,720,490</b>	<b>\$85,230</b>
<b>EXPENSES</b>						
Contractor Subsidy	\$260,668	\$346,150	\$85,482	\$1,101,898	\$1,359,950	\$258,052
Administration Salaries	10,846	10,080	(766)	44,105	42,340	(1,765)
Employer's Payroll Tax	218	200	(18)	887	850	(37)
Worker's Compensation	202	200	(2)	820	830	10
Employment Insurance	248	320	72	1,007	1,350	343
Group Insurance	184	190	6	776	770	(6)
CPP Expense	616	600	(16)	2,500	2,520	20
Pension Expense	644	710	66	2,672	2,960	288
Gasoline Expense	28,421	44,630	16,209	122,354	178,520	56,166
Professional Fees	3,457	2,280	(1,177)	14,626	9,120	(5,506)
Telephone Expense	42	360	318	168	1,440	1,272
Computer Expense	13,997	15,550	1,553	59,729	65,200	5,471
Office Supplies Expense	158	250	92	252	1,000	748
Promotions Expense	95	310	215	751	1,240	489
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,268	3,650	(3,618)	23,471	14,600	(8,871)
<b>TOTAL EXPENSE</b>	<b>\$327,064</b>	<b>\$425,480</b>	<b>\$98,416</b>	<b>\$1,376,016</b>	<b>\$1,682,690</b>	<b>\$306,674</b>
<b>NET BEFORE DEBT</b>	<b>\$111,754</b>	<b>\$9,500</b>	<b>\$102,254</b>	<b>\$429,704</b>	<b>\$37,800</b>	<b>\$391,904</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,691	1,500	(191)	\$12,853	\$5,800	(\$7,053)
Bank Loan Payment	8,000	8,000	0	32,000	32,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$102,063</b>	<b>\$0</b>	<b>\$102,063</b>	<b>\$384,851</b>	<b>\$0</b>	<b>\$384,851</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	5,854	9,310	3,456	23,154	36,540	13,386
TAXI TRIPS *	4,738	3,990	(748)	18,499	15,660	(2,839)
<b>TOTAL TRIPS</b>	<b>10,592</b>	<b>13,300</b>	<b>2,708</b>	<b>41,653</b>	<b>52,200</b>	<b>10,547</b>

\* Taxi Actual 46% vs Taxi Budget 30% in January

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%		
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%		
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%		
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%		
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%		
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%		
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%		
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	969,245	294.02%	1,054,136	8.76%	785,375	-25.50%	545,471	-30.55%	873,030	60.05%	1,424,596	63.18%
Total Year	2,999,802	4.16%	3,277,811	9.27%	1,937,805		2,258,870		3,530,379		1,424,596	
Weekdays	84		84		80		84		84		83	
Saturdays	17		17		15		17		17		16	
Sundays	17		17		16		17		17		17	
No Service	1		1		9		1		1		3	
Stats	1		1		1		1		1		1	
	<b>120</b>		<b>120</b>		<b>121</b>		<b>120</b>		<b>120</b>		<b>120</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	25.60%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	19.53%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	33.14%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	36.83%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%			
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%			
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%			
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%			
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%			
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%			
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%			
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%			
Year-to-date	<u>847,779</u>	<u>288.20%</u>	<u>914,914</u>	<u>7.92%</u>	<u>700,142</u>	<u>-23.47%</u>	<u>461,910</u>	<u>-34.03%</u>	<u>739,951</u>	<u>60.19%</u>	<u>1,179,541</u>	<u>59.41%</u>	<u>28.92%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>1,179,541</u>		

	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$24,524	\$19,228	\$5,296	\$94,097	\$73,000	\$21,097
City of Mount Pearl Billing	85,903	89,640	(3,737)	360,017	386,800	(26,783)
<b>Total Revenue</b>	<b>\$110,427</b>	<b>\$108,868</b>	<b>\$1,559</b>	<b>\$454,114</b>	<b>\$459,800</b>	<b>(\$5,686)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$46,474	\$53,645	\$7,171	\$200,797	\$225,785	\$24,988
Maintenance Expenses	18,442	17,447	(995)	82,067	73,092	(8,975)
Finance & Admin. Expenses	16,355	16,226	(129)	68,413	67,415	(998)
<b>Total Expenses</b>	<b>\$81,271</b>	<b>\$87,318</b>	<b>\$6,047</b>	<b>\$351,277</b>	<b>\$366,292</b>	<b>\$15,015</b>
<b>Total Overhead Contribution</b>	<b>\$29,156</b>	<b>\$21,550</b>	<b>\$7,606</b>	<b>\$102,837</b>	<b>\$93,508</b>	<b>\$9,329</b>
Mount Pearl Kilometers	14,397.3	14,198.4	198.9	59,206.5	59,965.3	(758.8)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	27.9					
Riders Per Hour^ - Route 22	25.6					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	25.2	24.2				
<b>2015-2023</b>	<b>19.0</b>	<b>15.6</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 APRIL, 2023



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,997	\$1,558	\$439	\$8,198	\$5,312	\$2,886
Town of Paradise Billing	24,680	25,120	(440)	101,909	106,970	(5,061)
<b>Total Revenue</b>	<b>\$26,677</b>	<b>\$26,678</b>	<b>(\$1)</b>	<b>\$110,107</b>	<b>\$112,282</b>	<b>(\$2,175)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$11,227	\$13,149	\$1,922	\$48,696	\$55,143	\$6,447
Maintenance Expenses	4,455	4,276	(179)	19,914	17,850	(2,064)
Finance & Admin. Expenses	3,951	3,977	26	16,592	16,465	(127)
<b>Total Expenses</b>	<b>\$19,633</b>	<b>\$21,402</b>	<b>\$1,769</b>	<b>\$85,202</b>	<b>\$89,458</b>	<b>\$4,256</b>
<b>Total Overhead Contribution</b>	<b>\$7,044</b>	<b>\$5,276</b>	<b>\$1,768</b>	<b>\$24,905</b>	<b>\$22,824</b>	<b>\$2,081</b>
Paradise Kilometers	3,478.1	3,480.1	(2.0)	14,355.5	14,645.0	(289.5)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	12.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	12.5					
<b>2016-2023</b>	<b>7.0</b>					

\*Based on actual/budget kilometers and cost per kilometer





	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$100	\$700	(\$600)	\$100	\$700	(\$600)
<b>Total Revenue</b>	<b>\$100</b>	<b>\$700</b>	<b>(\$600)</b>	<b>\$100</b>	<b>\$700</b>	<b>(\$600)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$0	\$220	\$220	\$0	\$220	\$220
Operation's Salaries Expense	0	100	100	0	200	200
Diesel Fuel Expense	0	80	80	0	80	80
Maintenance Expenses *	0	110	110	0	110	110
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$0</b>	<b>\$510</b>	<b>\$510</b>	<b>\$0</b>	<b>\$610</b>	<b>\$610</b>
<b>PROFIT / (LOSS)</b>	<b>\$100</b>	<b>\$190</b>	<b>(\$90)</b>	<b>\$100</b>	<b>\$90</b>	<b>\$10</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 APRIL, 2023



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$16,518	\$15,000	\$1,518	\$33,974	\$45,000	(\$11,026)
<b>Total Revenues</b>	<b>\$16,518</b>	<b>\$15,000</b>	<b>\$1,518</b>	<b>\$33,974</b>	<b>\$45,000</b>	<b>(\$11,026)</b>
<b>EXPENSES</b>						
Salaries	\$3,193	\$3,190	(\$3)	\$13,569	\$13,560	(\$9)
Sales Commission	1,283	1,610	327	3,367	\$4,940	1,573
Sign Production	0	580	580	40	\$2,320	2,280
Promotion	0	0	0	0	\$0	0
Vehicle	485	490	5	1,940	\$1,960	20
Telephone	42	60	18	174	\$240	66
Advertising	275	890	615	1,100	\$3,560	2,460
Sign Installations	339	630	291	2,448	\$2,520	72
Entertainment	0	190	190	0	\$760	760
Advertising Software	360	360	0	1,440	\$1,440	0
<b>Total Expenses</b>	<b>\$5,977</b>	<b>\$8,000</b>	<b>\$2,023</b>	<b>\$24,078</b>	<b>\$31,300</b>	<b>\$7,222</b>
<b>PROFIT / (LOSS)</b>	<b>\$10,541</b>	<b>\$7,000</b>	<b>\$3,541</b>	<b>\$9,896</b>	<b>\$13,700</b>	<b>(\$3,804)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$9,000	\$9,000	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$12,791</b>	<b>\$9,250</b>	<b>\$3,541</b>	<b>\$18,896</b>	<b>\$22,700</b>	<b>(\$3,804)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
APRIL, 2023



KEY PERFORMANCE INDICATORS	4 MTH	4 MTH	4 MTH	4 MTH	4 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	30.04	18.67	12.77	19.18	23.22	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.42	21.08	13.27	12.77	14.62	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.7%	26.9%	22.8%	24.0%	32.1%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.40	27.61	29.04	30.66	27.01	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.79	2.09	2.51	1.89	1.93	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	54.76	39.97	32.93	37.22	45.75	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.41	8.25	11.93	8.65	6.64	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
APRIL, 2023



KEY PERFORMANCE INDICATORS	4 MTH	% of	4 MTH	% of	4 MTH	% of	4 MTH	% of	4 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	23,154	52.3%	19,106	63.2%	17,591	68.4%	18,660	59.3%	32,198	59.2%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	18,499	41.8%	9,731	32.2%	7,026	27.3%	11,206	35.6%	19,758	36.3%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS (St. John's)</b>	<b>41,653</b>		<b>28,837</b>		<b>24,617</b>		<b>29,866</b>		<b>51,956</b>		<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS (St. John's)	2,601	5.9%	1,415	4.7%	1,087	4.2%	1,583	5.0%	2,457	4.5%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>44,254</b>		<b>30,252</b>		<b>25,704</b>		<b>31,449</b>		<b>54,413</b>		<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS (St. John's)	28,765	65.0%	13,436	44.4%	15,775	61.4%	32,100	102.1%	22,839	42.0%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	8,686	19.6%	7,281	24.1%	4,337	16.9%	3,552	11.3%	6,169	11.3%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.43		36.19		32.79		31.72		31.17		35.29		32.21		31.91		30.06	

**REVENUES**

PASSENGER REVENUE		2023	2022	Variance
\$126,226	Cash Revenue	\$91,250	\$81,188	\$10,062
	10-Ride Passes	\$129,159	\$94,500	\$34,659
	Monthly Passes	\$245,590	\$130,954	\$114,636
	Other (double-rides, Go-Cards, etc)	\$7,033	\$5,808	\$1,225
	M-Card fees	\$3,442	\$2,327	\$1,115
	Credits / Discounts / Allocations	(\$1,687)	(\$1,767)	\$80
	Commission Paid	(\$1,890)	(\$1,371)	(\$519)
	<b>Total Revenue</b>	<b>\$472,896</b>	<b>\$311,638</b>	<b>\$161,258</b>

- ☆ Cash revenue up 12% from last year while cash ridership up 7%.
- ☆ 10-Ride pass revenue was up 37% from last year. 10-Ride riders were up 24% & sales were up 36%.
- ☆ Monthly pass revenue was up 88% from last year. Monthly riders were up 83% & sales were up 88%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 363,836 was 45% higher than 2022 (251,554) and 37% higher than budget (265,475).  
*NOTE: There were 19 week days in 2023 vs 20 in 2022.*
- ☆ Avg fare (incl. LIFT) of \$1.71 compared to \$1.88 last year and \$1.82 budget.
- ☆ Rides per pass ratio was 26.1 (LIFT passes incl.) compared to 21.9 last year and 42.5 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.4%	14.9%	47.9%	24.8%
2022	17.0%	18.1%	37.1%	27.9%
2021	18.0%	16.4%	32.4%	33.2%
2020	33.2%	15.1%	51.6%	0.0%
2019	24.4%	16.9%	58.6%	0.0%
2018	26.8%	16.8%	56.3%	0.0%
2017	29.0%	17.2%	53.8%	0.0%

LOW INCOME PASS REVENUE (S945) ☆ 6,647 active cards at end of month - 94,228 rides this month (25.8% of total rides).

MOUNT PEARL REVENUE (S3,737) ☆ Ridership revenues higher than budget.  
(See Mount Pearl statement for more information).

OTHER INCOME	☆ Interest earned on bank balance higher than budget.	\$4,572
\$6,812	☆ Other miscellaneous receipts.	\$2,240
		<b>\$6,812</b>

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$8,360
\$5,802	☆ Vacation weeks taken higher than budget (17 vs 15).	(\$2,650)
		<b>\$5,710</b>

OPERATORS SALARIES	☆ Retro amounts - step increases overdue.	(\$1,064)
\$4,406	☆ Overtime & stat pay less than budget.	\$5,722
		<b>\$4,658</b>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

APRIL, 2023



**OPERATIONS DEPT**

DIESEL FUEL EXPENSE	☆ Budgeted Usage:	149,844 litres @ \$2.5000 /L	\$374,610
\$138,879	☆ Actual Usage:	158,902 litres @ \$1.4835 /L	(\$235,731)
			<b>\$138,879</b>
	☆ Volume Variance:	(149,844 - 158,902) @ \$2.5000 /L	(\$22,645)
	☆ Price Variance:	154,230 @ (\$2.5000 - \$1.4835)	\$161,524
			<b>\$138,879</b>
	☆	<i>Actual burn was 61.9 L / 100KM vs budget of 58.0 L / 100KM.</i>	
	☆	<i>Actual total KM was 258,106 vs budget of 259,890.</i>	

REGISTRATIONS & MEMBERSHIPS ☆ CUTA Conference registrations lower than budget (1 vs 4).  
 \$4,613 *One other registration for conference went through in March.*

**MAINTENANCE DEPT**

WASH SALARIES	☆ Two positions on step 1 (all budgeted step 4).	\$1,282
\$2,006	☆ New Foreman on lower scale than budget.	\$721
		<b>\$2,003</b>
SHOP TOOLS & EQUIPMENT	☆ Budget not utilized during the month (timing of purchases).	
\$2,650		
STOCK PARTS EXPENSE	☆ Expenses less than budget this month. Still over YTD.	
\$2,736		
GARAGE EXPENSE	☆ Tow 1630, 0147, Shelter Van to depot during month.	(\$1,340)
(\$2,233)	☆ Other miscellaneous items higher than budget.	(\$893)
		<b>(\$2,233)</b>
BUS LUBRICANTS	☆ Additional quantities of Duradrive fluid, 15W40, coolant ordered before potential increase.	
(\$17,439)		
BUILDING & YARDS	☆ Replacement of Air Vents in Glycol system not budgeted.	(\$7,269)
(\$5,748)		
MAINTENANCE VEHICLES	☆ Scrubber repairs budget in April not utilized (timing of purchases).	
\$2,970		
CAPITAL OUT OF REVENUE	☆ UPC and electrical supplies needed in advance of Radio System Upgrade.	
(\$6,806)		

**FINANCE & HUMAN RESOURCES**

AUDIT & LEGAL FEES (\$3,004) ☆ Audit fee for 2022 audit was higher than tendered amount - additional work due to auditing standards changes - approved by City for all City entities.

COMPUTER EXPENSE \$3,610 ☆ Timing of purchases this month. Still over budget YTD slightly.

**GOBUS**

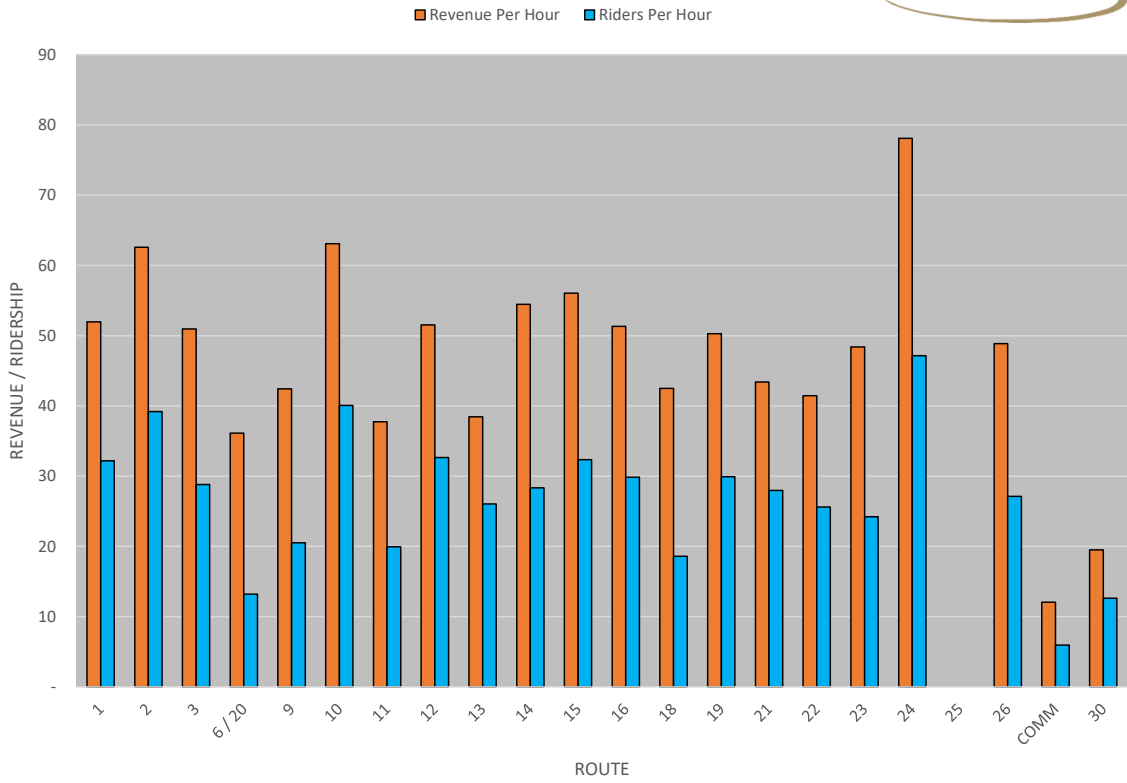
LOW INCOME PASS REVENUE \$945 ☆ 507 active Go-Cards at the end of the month representing 7% of all active LIFT cards.

CONTRACTOR SUBSIDY EXP \$85,482	☆ BUDGET - Ridership Bus:	9,310 rides @ \$26.06	\$242,619
	☆ BUDGET - Ridership Taxi:	3,990 rides @ \$23.99	\$95,713
	☆ BUDGET - No Shows:	600 rides @ \$13.03	\$7,818
			<u><b>\$346,150</b></u>
	☆ ACTUAL - Ridership Bus:	5,854 rides @ \$26.06	(\$152,555)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows:	4,738 rides @ \$20.78	(\$103,266)
	☆ ACTUAL - No Shows:	372 rides @ \$13.03	(\$4,847)
			<u><b>(\$260,668)</b></u>
			<u><b>\$85,482</b></u>

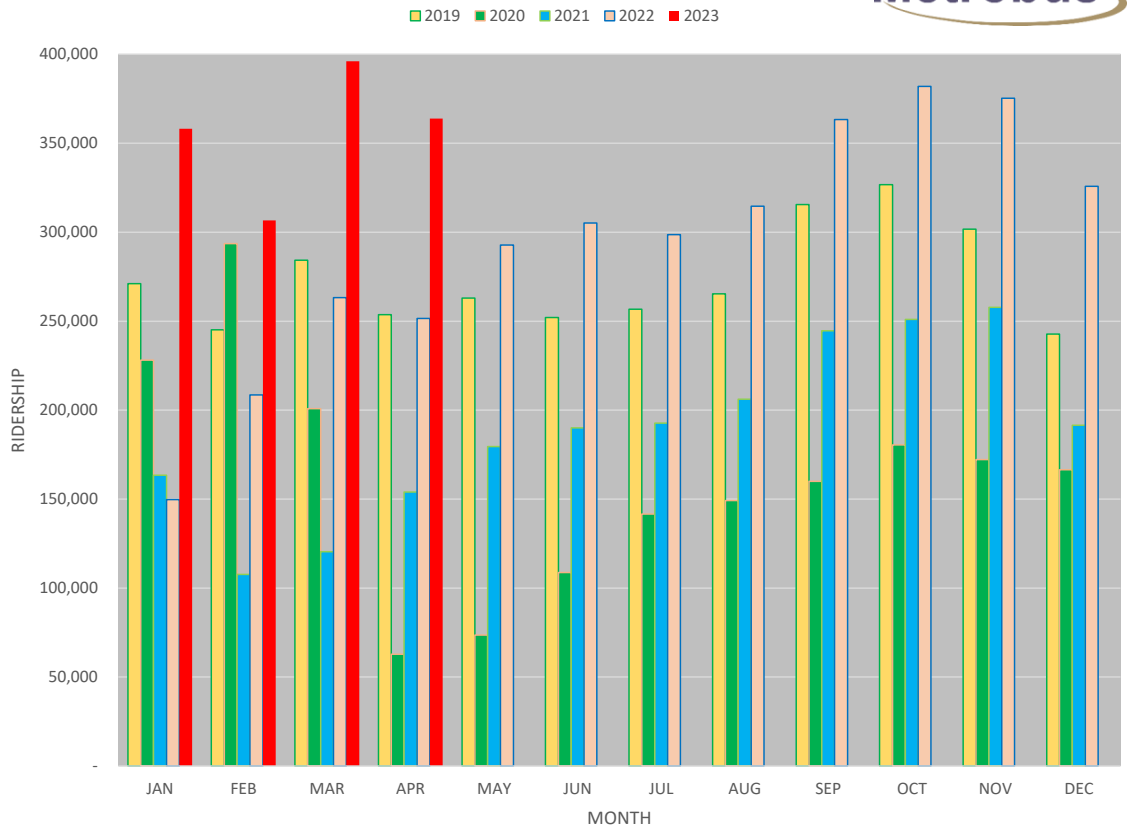
GASOLINE EXPENSE \$16,209	☆ Budgeted Usage:	29,170 litres @ \$1.5300 /L	\$44,630
	☆ Actual Usage:	22,423 litres @ \$1.2675 /L	(\$28,421)
			<u><b>\$16,209</b></u>
	☆ Volume Variance:	(29,170 - 22,423) @ \$1.5300 /L	\$10,323
	☆ Price Variance:	22,423 @ (\$1.5300 - \$1.2675)	\$5,886
			<u><b>\$16,209</b></u>

MISCELLANEOUS EXPENSE (\$2,585) ☆ Allocation for GOBUS rides on Metrobus higher than budget (2,432 vs 1,460).

### REVENUE & RIDERSHIP PER HOUR

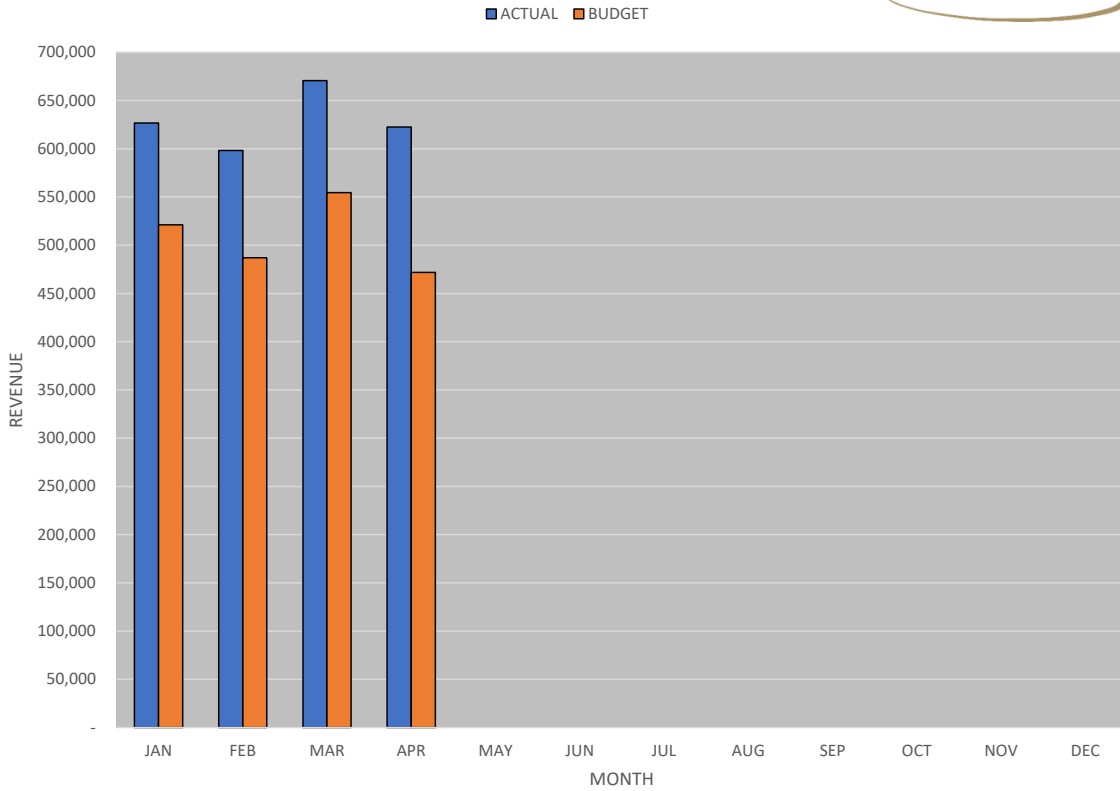


### RIDERSHIP REPORT

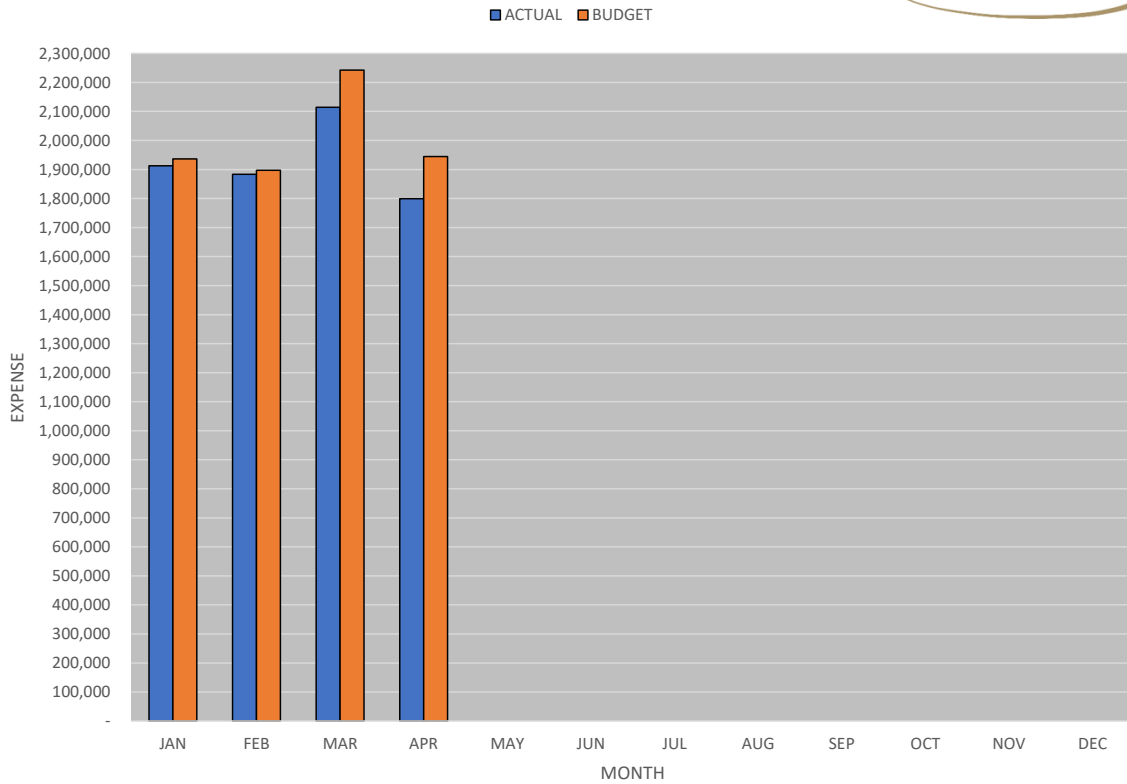




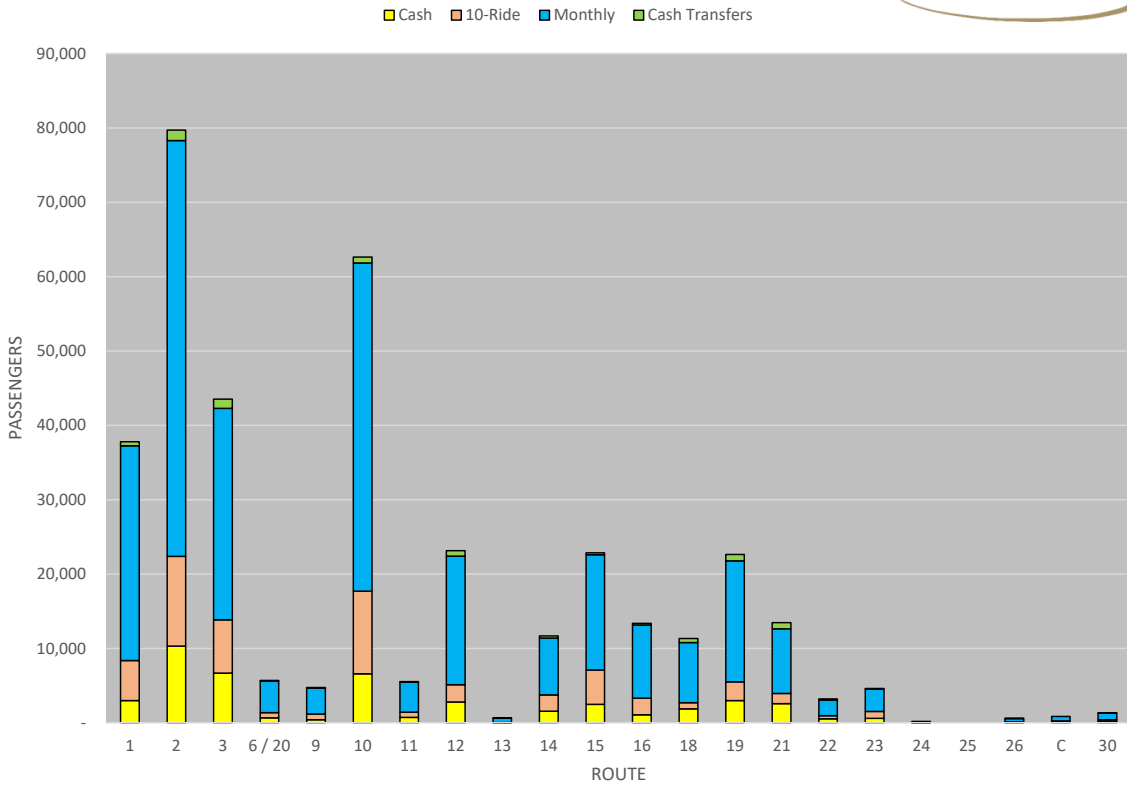
### REVENUE REPORT



### EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,157.31		\$60,165.55	\$178,346.10	0.34	0.34
2	1,997.60		\$125,062.10	\$307,838.15	0.41	0.38
3	1,467.29		\$74,785.81	\$226,115.26	0.33	0.30
6	427.00		\$15,430.39	\$65,802.41	0.23	0.23
9	226.48		\$9,613.35	\$34,901.47	0.28	0.28
10	1,542.88		\$97,385.96	\$237,763.98	0.41	0.41
11	273.98		\$10,341.91	\$42,221.41	0.24	0.25
12	685.96		\$35,352.65	\$105,709.18	0.33	0.32
13	24.50		\$942.61	\$3,775.55	0.25	0.27
14	402.00		\$21,896.14	\$61,949.81	0.35	0.34
15	698.50		\$39,167.14	\$107,641.64	0.36	0.35
16	440.50		\$22,618.19	\$67,882.81	0.33	0.34
18	578.88		\$24,605.97	\$89,207.72	0.28	0.26
19	727.11		\$36,556.19	\$112,050.56	0.33	0.30
21	451.35	\$64,451.02	\$19,599.14	\$69,554.84	0.28	0.25
22	118.75	\$21,452.23	\$4,924.90	\$18,299.85	0.27	0.24
23	188.00		\$9,101.71	\$28,971.55	0.31	0.29
24	3.50		\$273.36	\$539.36	0.51	0.45
26	20.72		\$1,012.96	\$3,193.03	0.32	0.33
28	139.87	\$0.00	\$1,686.75	\$8,742.00	0.19	0.19
30	102.27	\$24,680.20	\$1,996.83	\$15,760.22	0.13	0.12
	<b>11,674.45</b>	<b>\$110,583.45</b>	<b>\$612,519.59</b>	<b>\$1,786,266.92</b>	<b>0.34</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$154.10

Total Expenses	\$1,720,625
Debt Interest	\$10,427
Debt Payment	\$68,000

