



St. John's  
Transportation  
Commission

May 31

2023

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MONTHLY FINANCIAL STATEMENTS

Issued: JUNE 19, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
MAY, 2023



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,282,540	\$1,282,540	\$0	\$6,674,130	\$6,674,130	\$0
Passenger Revenue	491,704	346,890	144,814	2,407,558	1,739,870	667,688
Low Income Pass Revenue	149,617	150,530	(913)	787,908	791,950	(4,042)
Mt. Pearl Revenue	94,545	96,780	(2,235)	454,562	483,580	(29,018)
Paradise Revenue	26,772	27,230	(458)	128,680	134,200	(5,520)
Charter Revenue	2,604	7,000	(4,396)	2,704	7,700	(4,996)
Transit Advertising Revenue	8,825	17,250	(8,425)	51,799	71,250	(19,451)
Community Bus Revenue	2,108	1,600	508	9,589	8,000	1,589
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	26,630	10,000	16,630	123,897	50,000	73,897
<b>TOTAL REVENUE</b>	<b>\$2,085,345</b>	<b>\$1,939,820</b>	<b>\$145,525</b>	<b>\$11,767,822</b>	<b>\$9,960,680</b>	<b>\$1,807,142</b>
<b>OPERATIONS</b>						
Operators Salaries	\$454,113	\$456,780	\$2,667	\$2,376,989	\$2,405,610	\$28,621
Salaries Operations	111,745	106,420	(5,325)	552,203	556,360	4,157
Diesel Fuel	226,804	400,730	173,926	1,337,505	2,012,450	674,945
Company Vehicles	1,812	3,010	1,198	11,084	15,050	3,966
Licenses	4,600	4,990	390	31,406	31,040	(366)
Communications Expense	2,127	2,230	103	12,127	11,150	(977)
Miscellaneous	455	600	145	3,638	3,570	(68)
Uniforms & Clothing	5,343	5,720	377	26,524	27,400	876
Advertising Expense	14,384	14,830	446	46,532	50,950	4,418
Bus Charter Expense	2,008	4,670	2,662	2,008	5,280	3,272
Transit Advertising Expense	5,364	8,000	2,636	29,442	39,300	9,858
Community Bus Expense	11,767	10,310	(1,457)	51,106	50,480	(626)
Promotions Expense	9,631	6,680	(2,951)	33,974	33,400	(574)
Registration & Membership	1,627	1,580	(47)	17,070	20,310	3,240
Schedules & Transfers	1,048	1,250	202	5,255	6,250	995
<b>TOTAL OPERATIONS</b>	<b>\$852,828</b>	<b>\$1,027,800</b>	<b>\$174,972</b>	<b>\$4,536,863</b>	<b>\$5,268,600</b>	<b>\$731,737</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$160,866	\$182,380	\$21,514	\$956,545	\$973,620	\$17,075
Wash Salaries	24,150	26,450	2,300	130,426	137,870	7,444
Shop Tools & Equipment	1,685	1,450	(235)	9,275	12,270	2,995
Stock Parts	86,585	83,840	(2,745)	490,101	362,360	(127,741)
Garage Expense	8,605	9,490	885	37,860	37,010	(850)
Bus Lubricants	4,288	4,640	352	66,277	56,870	(9,407)
Tire Expense	6,809	7,860	1,051	50,069	54,320	4,251
Body Shop Supplies	(20)	1,780	1,800	1,599	6,420	4,821
Bus Wash	78	270	192	138	3,240	3,102
Building & Yards	16,540	17,530	990	100,602	82,250	(18,352)
Utilities	31,213	29,600	(1,613)	178,661	183,400	4,739
Maintenance Vehicles	5,461	3,300	(2,161)	22,136	24,300	2,164

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
MAY, 2023



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,792	2,350	558	12,800	16,600	3,800
Janitorial & Sanitation	3,595	4,600	1,005	17,359	18,600	1,241
Farebox Repairs	3,007	1,400	(1,607)	3,884	6,800	2,916
Capital Out of Revenue	17,478	0	(17,478)	135,036	0	(135,036)
<b>TOTAL MAINTENANCE</b>	<b>\$372,132</b>	<b>\$376,940</b>	<b>\$4,808</b>	<b>\$2,212,768</b>	<b>\$1,975,930</b>	<b>(\$236,838)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$71,330	\$71,290	(\$40)	\$373,340	\$373,730	\$390
Employer's Payroll Tax	17,195	16,950	(245)	89,085	89,400	315
Sick Leave	19,000	19,000	0	95,000	95,000	0
Worker's Compensation	15,830	16,620	790	82,618	87,610	4,992
Employment Insurance	19,110	19,350	240	100,341	102,000	1,659
Group Insurance	51,036	51,610	574	250,669	252,950	2,281
Retiring Allowance Expense	3,600	3,600	0	18,000	18,000	0
CPP Expense	47,961	46,450	(1,511)	251,427	247,440	(3,987)
Pension Expense	114,677	117,830	3,153	602,670	612,030	9,360
Audit & Legal Fees	2,078	2,000	(78)	21,758	18,600	(3,158)
Telephone Expense	2,186	2,550	364	11,712	13,050	1,338
Computer Expense	19,035	19,400	365	118,456	114,670	(3,786)
Office Supplies Expense	3,892	5,650	1,758	26,475	30,590	4,115
Travel Expense	2,643	9,380	6,737	2,643	9,380	6,737
Training Expense	5,892	6,200	308	11,561	14,400	2,839
Fleet Insurance Expense	40,164	39,750	(414)	200,820	198,750	(2,070)
General Insurance Expense	5,722	5,550	(172)	28,610	27,750	(860)
Miscellaneous Expense	7,564	4,300	(3,264)	29,945	23,400	(6,545)
Capital Out of Revenue	2,538	0	(2,538)	4,050	0	(4,050)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$451,453</b>	<b>\$457,480</b>	<b>\$7,538</b>	<b>\$2,319,180</b>	<b>\$2,328,750</b>	<b>\$9,570</b>
Total Expenses	\$1,676,413	\$1,862,220	\$185,807	\$9,068,811	\$9,573,280	\$504,469
<b>NET BEFORE DEBT</b>	<b>\$408,932</b>	<b>\$77,600</b>	<b>\$331,332</b>	<b>\$2,699,011</b>	<b>\$387,400</b>	<b>\$2,311,611</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,468	9,600	(868)	\$54,732	\$47,400	(\$7,332)
Bank Loan Payment	68,000	68,000	0	340,000	340,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$330,464</b>	<b>\$0</b>	<b>\$330,464</b>	<b>\$2,304,279</b>	<b>\$0</b>	<b>\$2,304,279</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
MAY, 2023



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$407,890	\$407,890	\$0	\$1,976,950	\$1,976,950	\$0
Passenger Revenue	13,684	11,000	2,684	64,149	55,000	9,149
Low Income Pass Revenue	11,383	10,470	913	59,094	55,050	4,044
Mt Pearl & Eastern Health Charges	9,068	8,050	1,018	116,052	39,300	76,752
Government Grant	7,875	7,900	(25)	39,375	39,500	(125)
<b>TOTAL REVENUE</b>	<b>\$449,900</b>	<b>\$445,310</b>	<b>\$4,590</b>	<b>\$2,255,620</b>	<b>\$2,165,800</b>	<b>\$89,820</b>
<b>EXPENSES</b>						
Contractor Subsidy	\$294,909	\$353,980	\$59,071	\$1,396,807	\$1,713,930	\$317,123
Administration Salaries	10,407	10,080	(327)	54,512	52,420	(2,092)
Employer's Payroll Tax	209	200	(9)	1,096	1,050	(46)
Worker's Compensation	193	200	7	1,013	1,030	17
Employment Insurance	238	320	82	1,245	1,670	425
Group Insurance	184	190	6	960	960	0
CPP Expense	590	600	10	3,090	3,120	30
Pension Expense	644	710	66	3,316	3,670	354
Gasoline Expense	32,114	44,630	12,516	154,468	223,150	68,682
Professional Fees	2,837	2,280	(557)	17,463	11,400	(6,063)
Telephone Expense	42	360	318	210	1,800	1,590
Computer Expense	14,651	15,550	899	74,380	80,750	6,370
Office Supplies Expense	1,253	250	(1,003)	1,505	1,250	(255)
Promotions Expense	147	310	163	898	1,550	652
Travel Expense	0	2,500	2,500	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,650	3,650	(3,000)	30,121	18,250	(11,871)
<b>TOTAL EXPENSE</b>	<b>\$365,068</b>	<b>\$435,810</b>	<b>\$70,742</b>	<b>\$1,741,083</b>	<b>\$2,118,500</b>	<b>\$377,417</b>
<b>NET BEFORE DEBT</b>	<b>\$84,832</b>	<b>\$9,500</b>	<b>\$75,332</b>	<b>\$514,537</b>	<b>\$47,300</b>	<b>\$467,237</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,713	1,500	(213)	\$14,566	\$7,300	(\$7,266)
Bank Loan Payment	8,000	8,000	0	40,000	40,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$75,119</b>	<b>\$0</b>	<b>\$75,119</b>	<b>\$459,971</b>	<b>\$0</b>	<b>\$459,971</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	7,209	9,590	2,381	30,363	46,130	15,767
TAXI TRIPS *	4,470	4,110	(360)	22,969	19,770	(3,199)
<b>TOTAL TRIPS</b>	<b>11,679</b>	<b>13,700</b>	<b>2,021</b>	<b>53,332</b>	<b>65,900</b>	<b>12,568</b>

\* Taxi Actual 46% vs Taxi Budget 30% in January

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%		
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%		
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%		
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%		
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%		
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%		
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	<u>1,203,440</u>	<u>389.22%</u>	<u>1,317,088</u>	<u>9.44%</u>	<u>859,034</u>	<u>-34.78%</u>	<u>725,032</u>	<u>-15.60%</u>	<u>1,165,754</u>	<u>60.79%</u>	<u>1,829,176</u>	<u>56.91%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>1,829,176</u>	
Weekdays	106		106		100		104		105		105	
Saturdays	21		21		20		22		21		20	
Sundays	21		21		21		22		22		21	
No Service	1		1		9		1		1		3	
Stats	2		2		2		2		2		2	
	<b>151</b>		<b>151</b>		<b>152</b>		<b>151</b>		<b>151</b>		<b>151</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%		
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%		
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%		
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%		
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%		
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%		
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%		
Year-to-date	<u>1,051,359</u>	<u>381.42%</u>	<u>1,141,205</u>	<u>8.55%</u>	<u>763,381</u>	<u>-33.11%</u>	<u>611,782</u>	<u>-19.86%</u>	<u>984,863</u>	<u>60.98%</u>	<u>1,510,649</u>	<u>53.39%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>1,510,649</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
MAY, 2023



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$25,537	\$21,735	\$3,802	\$119,634	\$94,735	\$24,899
City of Mount Pearl Billing	94,545	96,780	(2,235)	454,562	483,580	(29,018)
<b>Total Revenue</b>	<b>\$120,082</b>	<b>\$118,515</b>	<b>\$1,567</b>	<b>\$574,195</b>	<b>\$578,315</b>	<b>(\$4,120)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$45,489	\$54,245	\$8,756	\$246,286	\$280,030	\$33,744
Maintenance Expenses	16,663	17,583	920	98,730	90,675	(8,055)
Finance & Admin. Expenses	16,325	16,198	(127)	84,738	83,613	(1,125)
<b>Total Expenses</b>	<b>\$78,477</b>	<b>\$88,026</b>	<b>\$9,549</b>	<b>\$429,754</b>	<b>\$454,318</b>	<b>\$24,564</b>
<b>Total Overhead Contribution</b>	<b>\$41,605</b>	<b>\$30,489</b>	<b>\$11,116</b>	<b>\$144,441</b>	<b>\$123,997</b>	<b>\$20,444</b>
Mount Pearl Kilometers	15,656.0	15,456.5	199.5	74,862.5	75,421.8	(559.3)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	29.9					
Riders Per Hour^ - Route 22	24.9					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	26.2	24.4				
<b>2015-2023</b>	<b>19.2</b>	<b>15.7</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 MAY, 2023



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,148	\$1,671	\$477	\$10,346	\$6,983	\$3,363
Town of Paradise Billing	26,772	27,230	(458)	128,681	134,200	(5,519)
<b>Total Revenue</b>	<b>\$28,920</b>	<b>\$28,901</b>	<b>\$19</b>	<b>\$139,026</b>	<b>\$141,183</b>	<b>(\$2,157)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$10,955	\$13,227	\$2,272	\$59,651	\$68,370	\$8,719
Maintenance Expenses	4,013	4,287	274	23,927	22,137	(1,790)
Finance & Admin. Expenses	3,932	3,950	18	20,524	20,415	(109)
<b>Total Expenses</b>	<b>\$18,900</b>	<b>\$21,464</b>	<b>\$2,564</b>	<b>\$104,102</b>	<b>\$110,922</b>	<b>\$6,820</b>
<b>Total Overhead Contribution</b>	<b>\$10,020</b>	<b>\$7,437</b>	<b>\$2,583</b>	<b>\$34,924</b>	<b>\$30,261</b>	<b>\$4,663</b>
Paradise Kilometers	3,770.5	3,768.9	1.6	18,126.0	18,413.9	(287.9)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	13.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	12.6					
<b>2016-2023</b>	<b>7.1</b>					

\*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$2,604	\$7,000	(\$4,396)	\$2,704	\$7,700	(\$4,996)
<b>Total Revenue</b>	<b>\$2,604</b>	<b>\$7,000</b>	<b>(\$4,396)</b>	<b>\$2,704</b>	<b>\$7,700</b>	<b>(\$4,996)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$1,081	\$2,240	\$1,159	\$1,081	\$2,460	\$1,379
Operation's Salaries Expense	200	200	0	200	400	200
Diesel Fuel Expense	139	760	621	139	840	701
Maintenance Expenses *	588	1,120	532	588	1,230	642
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	350	350	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$2,008</b>	<b>\$4,670</b>	<b>\$2,662</b>	<b>\$2,008</b>	<b>\$5,280</b>	<b>\$3,272</b>
<b>PROFIT / (LOSS)</b>	<b>\$596</b>	<b>\$2,330</b>	<b>(\$1,734)</b>	<b>\$696</b>	<b>\$2,420</b>	<b>(\$1,724)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 MAY, 2023



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$6,575	\$15,000	(\$8,425)	\$40,549	\$60,000	(\$19,451)
<b>Total Revenues</b>	<b>\$6,575</b>	<b>\$15,000</b>	<b>(\$8,425)</b>	<b>\$40,549</b>	<b>\$60,000</b>	<b>(\$19,451)</b>
<b>EXPENSES</b>						
Salaries	\$3,193	\$3,190	(\$3)	\$16,762	\$16,750	(\$12)
Sales Commission	770	1,610	840	4,137	6,550	2,413
Sign Production	(110)	580	690	(70)	2,900	2,970
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	2,425	2,450	25
Telephone	52	60	8	226	300	74
Advertising	275	890	615	1,375	4,450	3,075
Sign Installations	339	630	291	2,787	3,150	363
Entertainment	0	190	190	0	950	950
Advertising Software	360	360	0	1,800	1,800	0
<b>Total Expenses</b>	<b>\$5,364</b>	<b>\$8,000</b>	<b>\$2,636</b>	<b>\$29,442</b>	<b>\$39,300</b>	<b>\$9,858</b>
<b>PROFIT / (LOSS)</b>	<b>\$1,211</b>	<b>\$7,000</b>	<b>(\$5,789)</b>	<b>\$11,107</b>	<b>\$20,700</b>	<b>(\$9,593)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$11,250	\$11,250	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$3,461</b>	<b>\$9,250</b>	<b>(\$5,789)</b>	<b>\$22,357</b>	<b>\$31,950</b>	<b>(\$9,593)</b>

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	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$2,108	\$0	\$2,108	\$9,589	\$6,400	\$3,189
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$2,108</b>	<b>\$0</b>	<b>\$2,108</b>	<b>\$9,589</b>	<b>\$6,400</b>	<b>\$3,189</b>
<b>EXPENSES</b>						
Operators Salaries	\$6,096	\$0	(\$6,096)	\$28,625	\$22,270	(\$6,355)
Operations Salaries	0	0	0	0	0	0
Benefits	736	0	(736)	3,454	2,720	(734)
Diesel / Gas	1,582	0	(1,582)	8,796	10,220	1,424
Maintenance Expenses	1,264	0	(1,264)	6,029	4,960	(1,069)
Other*	2,089	0	(2,089)	4,201	0	(4,201)
<b>Total Expenses</b>	<b>\$11,767</b>	<b>\$0</b>	<b>(\$11,767)</b>	<b>\$51,106</b>	<b>\$40,170</b>	<b>(\$10,936)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$9,659)</b>	<b>\$0</b>	<b>(\$9,659)</b>	<b>(\$41,517)</b>	<b>(\$33,770)</b>	<b>(\$7,747)</b>
West # 1 (Mon) X 4	164			882		
East # 1 (Tue) X 5	198			750		
West # 2 (Wed) X 5	250			1,050		
East # 2 (Thu) X 4	183			897		
Bidgoods (Fri) X 4	250			1,165		
	<b>1045</b>			<b>4,744</b>		

Riders Per Hour\*

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.2
<b>2014-2023</b>	<b>4.9</b>

\* Other expenses consist of:

Power Steering pump	370
Oil & filter	121
Filter, intake hose & clamp	273
Carrier bearing & brakes	310
Steerint box, cooler	1175
Coupler, heater hose & clamps	233
Batteries	556
Miscellaneous	1,163
	<b>4,201</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MAY, 2023



KEY PERFORMANCE INDICATORS	5 MTH	5 MTH	5 MTH	5 MTH	5 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	30.51	19.75	13.61	16.97	23.03	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	22.30	22.79	13.38	11.95	14.66	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.4%	27.6%	23.5%	22.3%	30.9%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.90	26.75	28.56	30.38	26.92	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.75	2.00	2.39	1.94	1.90	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	54.15	40.60	33.56	33.82	44.74	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.17	7.75	11.08	9.59	6.75	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MAY, 2023



KEY PERFORMANCE INDICATORS	5 MTH	% of	5 MTH	% of	5 MTH	% of	5 MTH	% of	5 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	30,363	53.8%	25,026	61.7%	23,472	68.1%	19,996	59.2%	40,546	59.2%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	22,969	40.7%	13,654	33.6%	9,593	27.8%	12,142	35.9%	25,108	36.6%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS (St. John's)</b>	<b>53,332</b>		<b>38,680</b>		<b>33,065</b>		<b>32,138</b>		<b>65,654</b>		<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS (St. John's)	3,087	5.5%	1,911	4.7%	1,418	4.1%	1,654	4.9%	2,875	4.2%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>56,419</b>		<b>40,591</b>		<b>34,483</b>		<b>33,792</b>		<b>68,529</b>		<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS (St. John's)	36,062	63.9%	18,306	45.1%	18,984	55.1%	39,726	117.6%	28,410	41.5%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	11,269	20.0%	9,773	24.1%	5,989	17.4%	4,075	12.1%	8,411	12.3%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.44		36.11		32.44		32.75		30.83		35.29		32.21		31.91		30.06	

**REVENUES**

	<b>2023</b>	<b>2022</b>	<b>Variance</b>
PASSENGER REVENUE			
\$144,814 Cash Revenue	\$97,820	\$91,314	\$6,506
10-Ride Passes	\$140,130	\$105,066	\$35,064
Monthly Passes	\$248,364	\$158,084	\$90,280
Other (double-rides, Go-Cards, etc)	\$9,671	\$7,845	\$1,826
M-Card fees	\$4,191	\$4,154	\$37
Credits / Discounts / Allocations	(\$6,308)	(\$1,793)	(\$4,515)
Commission Paid	(\$2,164)	(\$1,834)	(\$330)
<b>Total Revenue</b>	<b>\$491,704</b>	<b>\$362,836</b>	<b>\$128,868</b>

- ☆ Cash revenue up 7% from last year while cash ridership up 2.5%.
- ☆ 10-Ride pass revenue was up 33% from last year. 10-Ride riders were up 25% & sales were up 33%.
- ☆ Monthly pass revenue was up 57% from last year. Monthly riders were up 59% & sales were up 58%.  
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆ Ridership of 404,580 was 38% higher than 2022 (292,724) and 41% higher than budget (286,619).  
 NOTE: There were 22 week days in 2023 vs 21 in 2022.
- ☆ Avg fare (incl. LIFT) of \$1.59 compared to \$1.79 last year and \$1.77 budget.
- ☆ Rides per pass ratio was 28.9 (LIFT passes incl.) compared to 24.9 last year and 52.5 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.4%	14.9%	47.4%	25.3%
2022	17.0%	17.7%	37.6%	27.7%
2021	18.1%	16.5%	31.6%	33.7%
2020	32.8%	15.6%	51.6%	0.0%
2019	24.9%	17.1%	58.0%	0.0%
2018	27.4%	16.9%	55.7%	0.0%
2017	29.6%	17.3%	53.1%	0.0%

LOW INCOME PASS REVENUE ☆ 6,798 active cards at end of month - 109,391 rides this month (27% of total rides).  
 (\$913)

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget.  
 (\$2,235) (See Mount Pearl statement for more information).

CHARTER REVENUE ☆ Less billable hours than budgeted (21 vs 40). Town of Paradise received rate discount as well.  
 (\$4,396) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$8,425) (See Transit Advertising statement for more information).

OTHER INCOME	☆ Interest earned on bank balance higher than budget.	\$9,165
\$16,630	☆ Other miscellaneous receipts (bus damage claims, tax credits, etc).	\$7,465
		<b>\$16,630</b>

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$9,605
\$2,667	☆ Vacation weeks taken higher than budget (20 vs 15).	(\$6,626)
		<b>\$2,979</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

MAY, 2023



OPERATORS SALARIES (\$5,325)	<ul style="list-style-type: none"> <li>☆ Temporary supervisor costs not budgeted.</li> <li>☆ Overtime &amp; stat pay less than budget.</li> </ul>	(\$8,306) \$3,430 <hr style="border-top: 3px double black;"/> (\$4,876)
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DIESEL FUEL EXPENSE \$173,926	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 160,292 litres @ \$2.5000 /L</li> <li>☆ Actual Usage: 170,298 litres @ \$1.3318 /L</li> </ul>	\$400,730 (\$226,804) <hr style="border-top: 3px double black;"/> \$173,926
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<ul style="list-style-type: none"> <li>☆ Volume Variance: (160,292 - 170,298) @ \$2.5000 /L</li> <li>☆ Price Variance: 170,298 @ (\$2.5000 - \$1.3318)</li> </ul>	(\$25,015) \$198,941 <hr style="border-top: 3px double black;"/> \$173,926
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☆ Actual burn was 62.0 L / 100KM vs budget of 58.0 L / 100KM.  
 ☆ Actual total KM was 276,596 vs budget of 278,070.

CHARTER EXPENSE \$2,662	<ul style="list-style-type: none"> <li>☆ Operating hours budget of 50 vs actual of 22. <i>(See Charter statement for more information).</i></li> </ul>
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TRANSIT ADVERTISING EXPENSE \$2,636	<ul style="list-style-type: none"> <li>☆ Lower sales meant lower sales commissions and sign production costs.</li> </ul>
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PROMOTIONS EXPENSE (\$2,951)	<ul style="list-style-type: none"> <li>☆ Canada Day totes.</li> </ul>	(\$2,537)
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**MAINTENANCE DEPT**

GARAGE SALARIES \$21,514	<ul style="list-style-type: none"> <li>☆ One Mechanic on leave for month.</li> <li>☆ Three Mechanic positions empty for month.</li> <li>☆ Four Mechanic / apprentice budgeted positions at lower rates for month.</li> <li>☆ Overtime higher than budget.</li> </ul>	\$6,330 \$18,990 \$3,583 (\$7,258) <hr style="border-top: 3px double black;"/> \$21,645
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WASH SALARIES \$2,300	<ul style="list-style-type: none"> <li>☆ Two positions on step 1 (all budgeted step 4).</li> <li>☆ New Foreman on lower scale than budget.</li> <li>☆ Overtime and Stat pay less than budget.</li> </ul>	\$1,282 \$721 294.00 <hr style="border-top: 3px double black;"/> \$2,297
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STOCK PARTS EXPENSE (\$2,745)	<ul style="list-style-type: none"> <li>☆ Expenses higher than budget again this month.</li> <li> <ul style="list-style-type: none"> <li>☆ Larger items include:                             <ul style="list-style-type: none"> <li>☆ Turbocharger - Bus 1310 (\$6,102)</li> <li>☆ Turbocharger - Bus 1209 (\$6,102)</li> <li>☆ Fuel pump - Bus 1310 (\$4,168)</li> </ul> </li> </ul> </li> </ul>	(\$6,102) (\$6,102) (\$4,168)
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MAINTENANCE VEHICLES (\$2,161)	<ul style="list-style-type: none"> <li>☆ Timing issue - Scrubber repairs of \$1,910 this month but no budget while \$2,500 budgeted last month with no actual expenses.</li> </ul>
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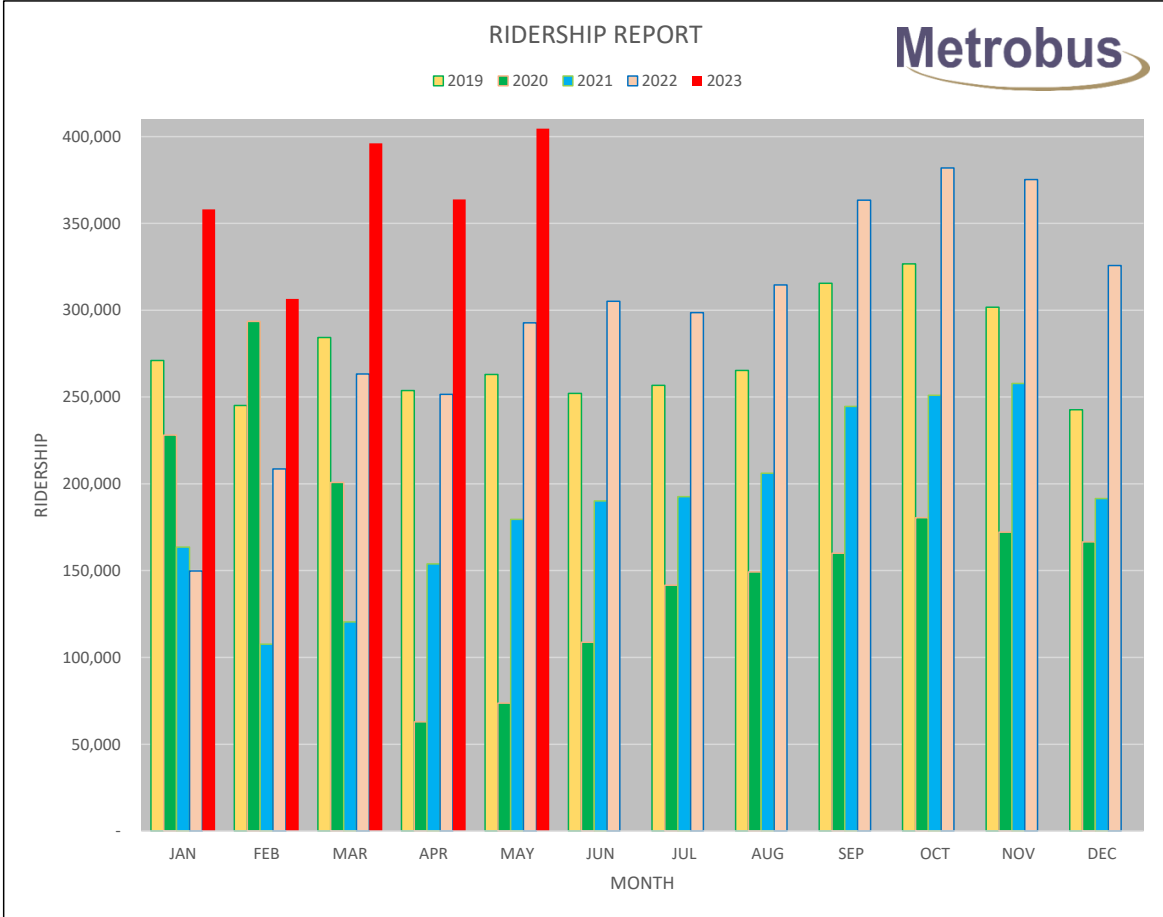
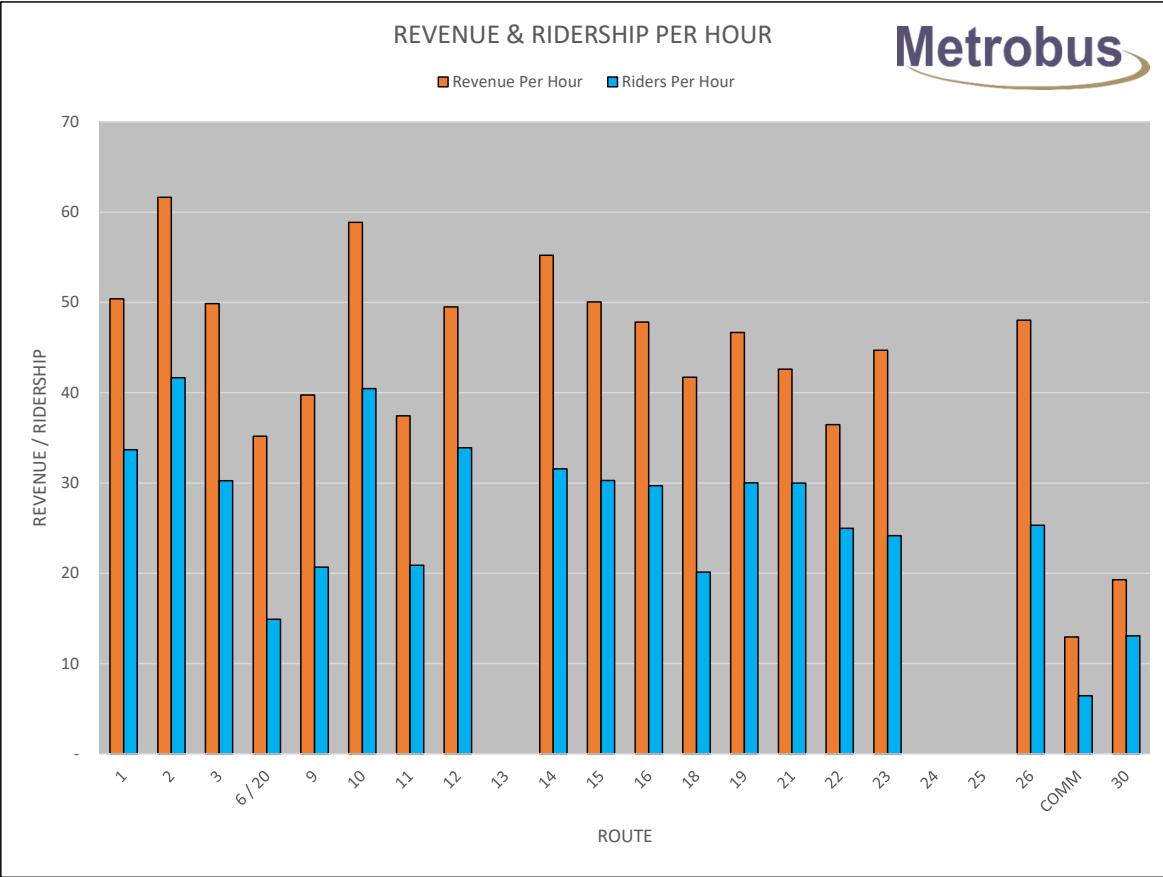
CAPITAL OUT OF REVENUE (\$17,478)	<ul style="list-style-type: none"> <li>☆ Cost of &amp; and install of camera system from old GOBUS fleet to new GOBUS fleet by HiTech. <i>Billing was delayed as detailed daily logs were requested.</i></li> </ul>
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**FINANCE & HUMAN RESOURCES**

PENSION EXPENSE \$3,153	☆ Fewer union EE's in May - (empty maintenance positions) meaning lower pension expenses.
TRAVEL EXPENSE \$6,737	☆ 4 Representatives budgeted to attended CUTA - 2 attended. GM flight booked using AC credit from last fall - cancellation.
MISCELLANEOUS EXPENSE (\$3,264)	☆ Bank fees higher than budget as estore sales continue to surpass expectations.
CAPITAL OUT OF REVENUE (\$2,538)	☆ Engineering services for radio system upgrade.

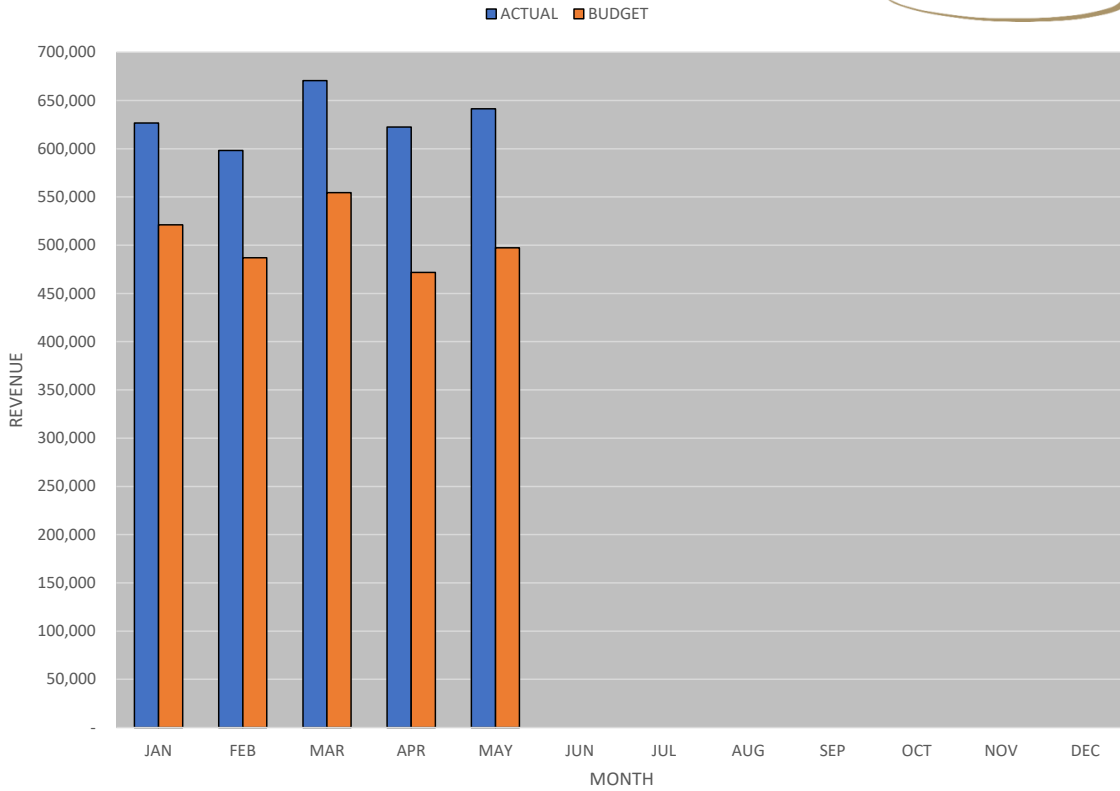
**GOBUS**

PASSENGER REVENUE \$2,685	☆ Pass sales and onboard cash fares higher than anticipated.																											
LOW INCOME PASS REVENUE \$913	☆ 517 active Go-Cards at the end of the month representing 7.1% of all active LIFT cards.																											
CONTRACTOR SUBSIDY EXP \$59,071	<table border="0"> <tr> <td>☆ BUDGET - Ridership Bus:</td> <td>9,590 rides @ \$26.06</td> <td>\$249,915</td> </tr> <tr> <td>☆ BUDGET - Ridership Taxi:</td> <td>4,110 rides @ \$23.99</td> <td>\$98,592</td> </tr> <tr> <td>☆ BUDGET - No Shows:</td> <td>420 rides @ \$13.03</td> <td>\$5,473</td> </tr> <tr> <td></td> <td></td> <td><u><b>\$353,980</b></u></td> </tr> <tr> <td>☆ ACTUAL - Ridership Bus:</td> <td>7,209 rides @ \$26.06</td> <td>(\$187,867)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Taxi: incl. taxi no shows.</td> <td>4,470 rides @ \$22.53</td> <td>(\$100,710)</td> </tr> <tr> <td>☆ ACTUAL - No Shows:</td> <td>486 rides @ \$13.03</td> <td>(\$6,333)</td> </tr> <tr> <td></td> <td></td> <td><u><b>(\$294,909)</b></u></td> </tr> <tr> <td></td> <td></td> <td><u><u><b>\$59,072</b></u></u></td> </tr> </table>	☆ BUDGET - Ridership Bus:	9,590 rides @ \$26.06	\$249,915	☆ BUDGET - Ridership Taxi:	4,110 rides @ \$23.99	\$98,592	☆ BUDGET - No Shows:	420 rides @ \$13.03	\$5,473			<u><b>\$353,980</b></u>	☆ ACTUAL - Ridership Bus:	7,209 rides @ \$26.06	(\$187,867)	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	4,470 rides @ \$22.53	(\$100,710)	☆ ACTUAL - No Shows:	486 rides @ \$13.03	(\$6,333)			<u><b>(\$294,909)</b></u>			<u><u><b>\$59,072</b></u></u>
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GASOLINE EXPENSE \$12,516	<table border="0"> <tr> <td>☆ Budgeted Usage:</td> <td>29,170 litres @ \$1.5300 /L</td> <td>\$44,630</td> </tr> <tr> <td>☆ Actual Usage:</td> <td>24,777 litres @ \$1.2961 /L</td> <td>(\$32,114)</td> </tr> <tr> <td></td> <td></td> <td><u><b>\$12,516</b></u></td> </tr> <tr> <td>☆ Volume Variance:</td> <td>(29,170 - 24,777) @ \$1.5300 /L</td> <td>\$6,721</td> </tr> <tr> <td>☆ Price Variance:</td> <td>24,777 @ (\$1.5300 - \$1.2961)</td> <td>\$5,794</td> </tr> <tr> <td></td> <td></td> <td><u><u><b>\$12,516</b></u></u></td> </tr> </table>	☆ Budgeted Usage:	29,170 litres @ \$1.5300 /L	\$44,630	☆ Actual Usage:	24,777 litres @ \$1.2961 /L	(\$32,114)			<u><b>\$12,516</b></u>	☆ Volume Variance:	(29,170 - 24,777) @ \$1.5300 /L	\$6,721	☆ Price Variance:	24,777 @ (\$1.5300 - \$1.2961)	\$5,794			<u><u><b>\$12,516</b></u></u>									
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MISCELLANEOUS EXPENSE (\$2,585)	☆ Allocation for GOBUS rides on Metrobus higher than budget (2,583 vs 1,460).																											

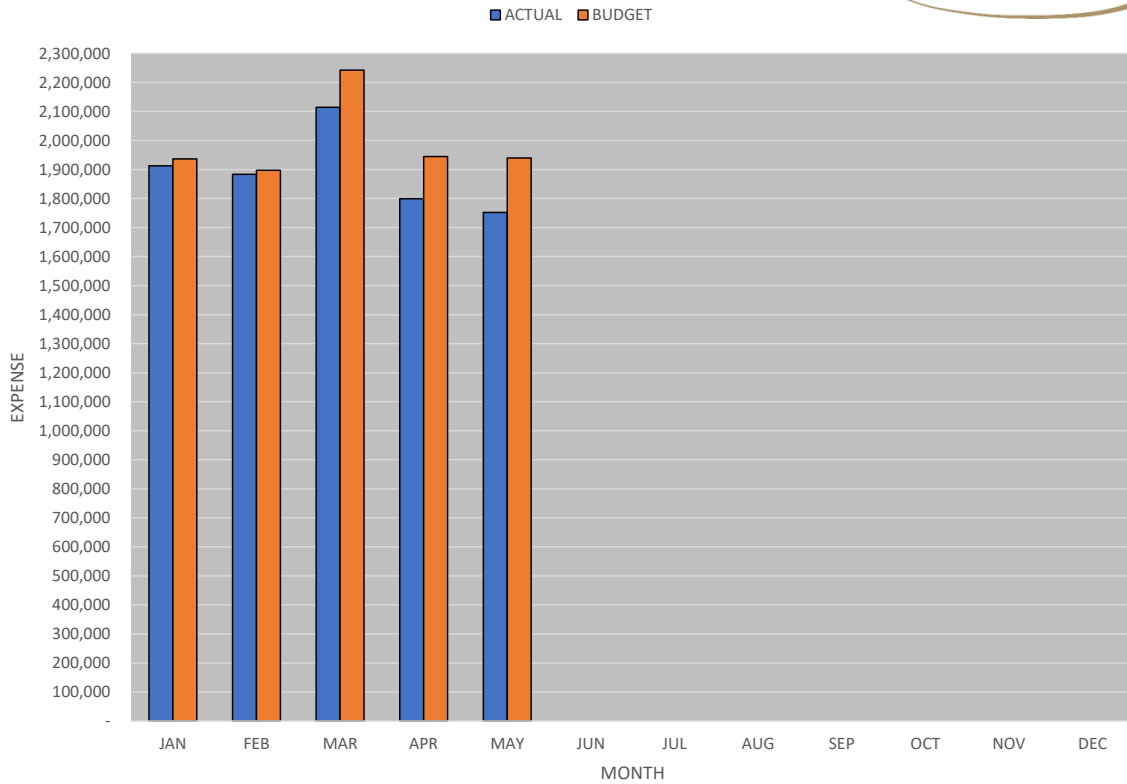




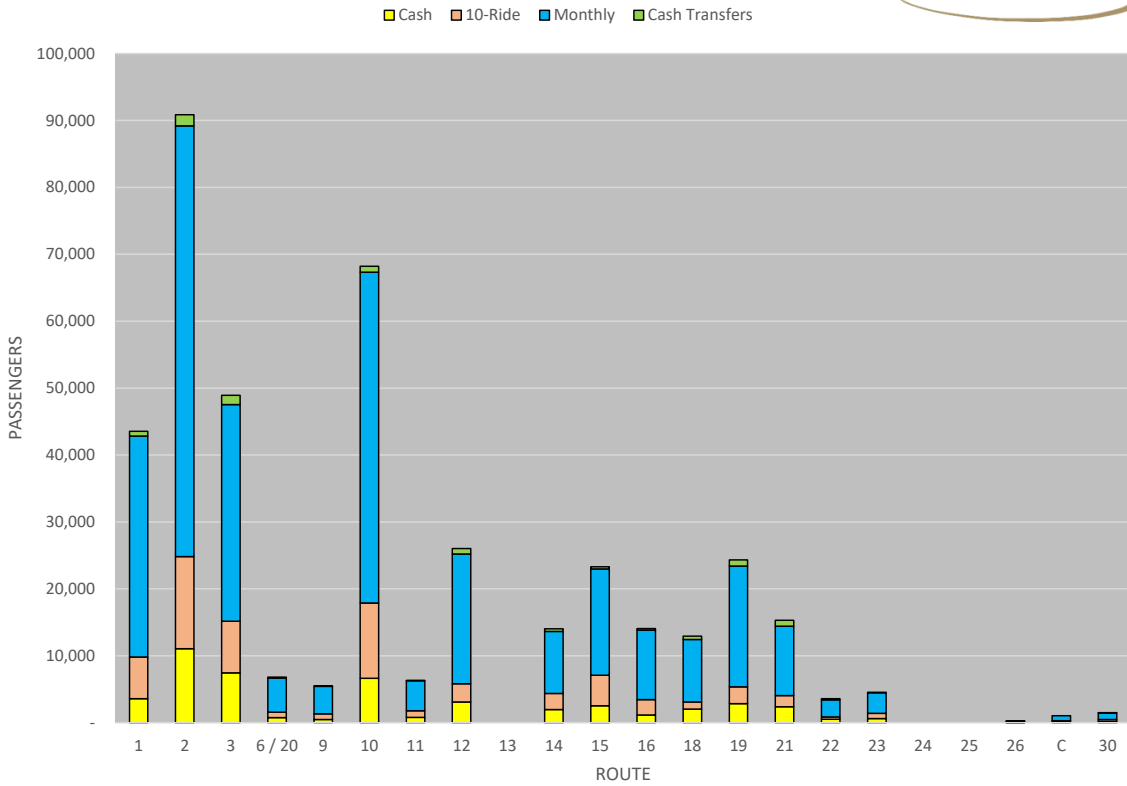
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,271.07		\$64,043.20	\$175,816.94	0.36	0.35
2	2,140.75		\$131,964.42	\$296,112.82	0.45	0.39
3	1,571.86		\$78,374.52	\$217,422.82	0.36	0.31
6	449.00		\$15,798.68	\$62,106.58	0.25	0.23
9	262.24		\$10,420.33	\$36,273.56	0.29	0.28
10	1,663.56		\$97,905.55	\$230,106.95	0.43	0.41
11	300.24		\$11,240.50	\$41,529.80	0.27	0.25
12	744.39		\$36,849.08	\$102,965.51	0.36	0.32
13	0.00		\$0.00	\$0.00	n/a	0.27
14	432.00		\$23,857.62	\$59,755.10	0.40	0.35
15	758.91		\$37,977.97	\$104,973.95	0.36	0.36
16	465.84		\$22,282.99	\$64,435.92	0.35	0.34
18	618.47		\$25,802.52	\$85,548.01	0.30	0.27
19	780.71		\$36,432.40	\$107,989.37	0.34	0.30
21	481.68	\$69,017.26	\$20,522.32	\$66,626.94	0.31	0.26
22	137.50	\$25,527.28	\$5,014.66	\$19,019.28	0.26	0.25
23	186.00		\$8,313.04	\$25,727.89	0.32	0.30
24	0.00		\$0.00	\$0.00	n/a	0.45
26	9.24		\$443.70	\$1,278.10	0.35	0.33
28	162.81	\$0.00	\$2,107.90	\$11,767.00	0.18	0.19
30	111.26	\$26,772.12	\$2,147.62	\$15,389.71	0.14	0.12
	<b>12,547.53</b>	<b>\$121,316.66</b>	<b>\$631,499.03</b>	<b>\$1,724,846.24</b>	<b>0.37</b>	<b>0.34</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$138.32

Total Expenses	\$1,673,770
Debt Interest	\$10,468
Debt Payment	\$68,000

