



St. John's  
Transportation  
Commission

MAY  
2025

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## MONTHLY FINANCIAL STATEMENTS

*Issued On: JUNE 18, 2025*

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**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>METROBUS</b>						
<b>REVENUE</b>						
SJMC Subsidy	\$1,467,350	\$1,467,350	\$0	\$6,326,880	\$6,326,880	\$0
Passenger Revenue	496,478	547,420	(50,942)	2,564,499	2,723,370	(158,871)
Low Income Pass Revenue	148,217	150,530	(2,313)	780,871	791,950	(11,080)
On Demand Pilot Grant	5,828	0	5,828	29,140	0	29,140
Mt. Pearl Revenue	88,369	87,370	999	435,563	432,980	2,583
Paradise Revenue	35,112	35,320	(208)	171,264	173,040	(1,776)
Transit Advertising Revenue	18,478	17,250	1,228	111,055	71,250	39,805
Other Income	19,749	15,000	4,749	109,376	75,000	34,376
<b>TOTAL REVENUE</b>	<b>\$2,279,581</b>	<b>\$2,320,240</b>	<b>(\$40,659)</b>	<b>\$10,528,648</b>	<b>\$10,594,470</b>	<b>(\$65,823)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$626,385	\$635,270	\$8,885	\$2,801,487	\$2,840,500	\$39,013
Salaries Operations	157,229	151,170	(6,059)	660,828	668,470	7,642
Diesel Fuel	207,031	326,570	119,539	1,286,281	1,610,870	324,589
Company Vehicles	2,062	3,040	978	14,098	15,200	1,102
Licenses	4,600	5,100	500	32,437	32,000	(437)
Communications Expense	2,513	2,230	(283)	23,152	11,150	(12,002)
1 On-Board Security Services	16,593	12,800	(3,793)	61,973	56,320	(5,653)
Miscellaneous	1,409	1,100	(309)	4,191	5,570	1,379
Uniforms & Clothing	5,710	5,720	10	28,010	27,400	(610)
Advertising Expense	4,050	4,830	780	13,452	24,950	11,498
Transit Advertising Expense	10,838	9,750	(1,088)	41,647	44,820	3,173
Promotions Expense	3,902	7,130	3,228	21,536	35,650	14,114
Registration & Membership	472	5,650	5,178	15,995	23,040	7,045
Schedules & Transfers	1,508	1,530	22	8,032	7,650	(382)
<b>TOTAL OPERATIONS</b>	<b>\$1,044,302</b>	<b>\$1,171,890</b>	<b>\$127,588</b>	<b>\$5,013,119</b>	<b>\$5,403,590</b>	<b>\$390,471</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$242,832	\$249,380	\$6,548	\$1,051,662	\$1,110,510	\$58,848
Wash Salaries	27,238	33,380	6,142	138,213	146,780	8,567
Shop Tools & Equipment	890	1,450	560	8,497	13,600	5,103
Stock Parts	147,035	128,950	(18,085)	686,732	560,750	(125,982)
Garage Expense	15,905	9,590	(6,315)	54,284	37,480	(16,804)
Bus Lubricants	19,496	25,270	5,774	72,903	80,210	7,307
Tire Expense	19,388	20,000	612	51,620	67,100	15,480
Body Shop Supplies	272	1,800	1,528	1,813	6,500	4,687
Bus Wash	760	270	(490)	2,453	3,240	787
Building & Yards	68,715	28,230	(40,485)	173,567	94,450	(79,117)
Utilities	29,320	31,900	2,580	200,238	214,500	14,262
Maintenance Vehicles	3,410	3,300	(110)	18,182	24,300	6,118
Bus Stop & Shelters	1,630	4,350	2,720	9,572	18,600	9,028

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
MAY, 2025



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation	3,045	4,600	1,555	16,615	18,600	1,985
Farebox Repairs	0	1,400	1,400	5,882	6,800	918
Capital Out of Revenue	58,633	0	(58,633)	58,633	0	(58,633)
<b>TOTAL MAINTENANCE</b>	<b>\$638,569</b>	<b>\$543,870</b>	<b>(\$94,699)</b>	<b>\$2,550,867</b>	<b>\$2,403,420</b>	<b>(\$147,447)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$92,176	\$92,240	\$64	\$406,907	\$407,200	\$293
Employer's Payroll Tax	23,238	23,410	172	102,144	104,310	2,166
Sick Leave	20,000	20,000	0	100,000	100,000	0
Worker's Compensation	23,839	24,110	271	104,612	107,440	2,828
Employment Insurance	26,043	27,200	1,157	115,261	121,210	5,949
Retiring Allowance Expense	4,000	4,000	0	20,000	20,000	0
Group Insurance	60,652	55,850	(4,802)	313,672	299,110	(14,562)
CPP Expense	65,404	66,640	1,236	287,847	295,320	7,473
Pension Expense	128,777	128,070	(707)	595,262	581,490	(13,772)
Professional Fees	2,000	2,000	0	49,974	36,000	(13,974)
Telephone Expense	3,040	2,650	(390)	14,666	13,550	(1,116)
2 Computer Expense	32,836	36,030	3,194	128,793	162,710	33,917
Office Supplies Expense	6,504	5,600	(904)	25,112	30,340	5,228
Travel Expense	0	9,380	9,380	1,901	9,380	7,479
Training Expense	2,075	10,200	8,125	31,958	25,300	(6,658)
Fleet Insurance Expense	40,506	41,500	994	202,530	207,500	4,970
General Insurance Expense	6,135	6,100	(35)	30,675	30,500	(175)
Miscellaneous Expense	9,060	7,400	(1,660)	42,341	31,900	(10,441)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$546,285</b>	<b>\$562,380</b>	<b>\$16,095</b>	<b>\$2,573,654</b>	<b>\$2,583,260</b>	<b>\$9,606</b>
Total Expenses	\$2,229,156	\$2,278,140	\$48,984	\$10,137,640	\$10,390,270	\$252,630
<b>NET BEFORE DEBT</b>	<b>\$50,425</b>	<b>\$42,100</b>	<b>\$8,325</b>	<b>\$391,008</b>	<b>\$204,200</b>	<b>\$186,808</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	12,100	12,100	\$0	\$58,200	\$58,200
Bank Loan Payment	0	30,000	30,000	0	146,000	146,000
<b>SUB-TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$50,425</b>	<b>\$0</b>	<b>\$50,425</b>	<b>\$391,008</b>	<b>\$0</b>	<b>\$391,008</b>
Capital Out of Revenue	\$54,672		(\$54,672)	\$6,650,614	\$0	(\$6,650,614)
LESS: ICIP Funding	40,091	0	(40,091)	4,811,538	0	4,811,538
<b>NET Capital out of Revenue</b>	<b>(\$14,581)</b>	<b>\$0</b>	<b>(\$94,763)</b>	<b>(\$1,839,076)</b>	<b>\$0</b>	<b>(\$1,839,076)</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$35,844</b>	<b>\$0</b>	<b>\$35,844</b>	<b>(\$1,448,068)</b>	<b>\$0</b>	<b>(\$1,448,068)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
MAY, 2025



			YEAR TO DATE			
	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>GOBUS</b>						
<b>REVENUE</b>						
SJMC Subsidy	\$398,080	\$398,080	\$0	\$1,916,110	\$1,916,110	\$0
Passenger Revenue	12,894	12,500	394	61,768	62,500	(732)
Low Income Pass Revenue	12,783	10,470	2,313	66,132	55,050	11,082
Mt Pearl & Eastern Health Charges	8,326	7,560	766	42,512	35,220	7,292
Government Grant	7,875	7,900	(25)	39,375	39,500	(125)
<b>TOTAL REVENUE</b>	<b>\$439,958</b>	<b>\$436,510</b>	<b>\$3,448</b>	<b>\$2,125,897</b>	<b>\$2,108,380</b>	<b>\$17,517</b>
<b>EXPENSES</b>						
Contractor Expense	\$364,604	\$350,520	(\$14,084)	\$1,685,132	\$1,697,270	\$12,138
Administration Salaries	15,553	15,550	(3)	69,519	67,930	(1,589)
Employer's Payroll Tax	314	310	(4)	1,401	1,360	(41)
Worker's Compensation	323	320	(3)	1,442	1,400	(42)
Employment Insurance	357	510	153	1,597	2,210	613
Group Insurance	542	500	(42)	2,321	2,200	(121)
CPP Expense	893	930	37	3,990	4,050	60
Pension Expense	967	1,090	123	3,989	4,760	771
Gasoline Expense	38,175	40,500	2,325	194,027	202,500	8,473
Professional Fees	2,748	2,750	2	15,868	13,750	(2,118)
Telephone Expense	42	60	18	210	300	90
Computer Expense	15,430	14,270	(1,160)	76,145	74,650	(1,495)
Office Supplies Expense	0	250	250	30	1,250	1,220
Promotions Expense	55	200	145	1,854	1,000	(854)
Travel Expense	0	2,500	2,500	0	2,500	2,500
Training Expense	0	0	0	1,643	0	(1,643)
Miscellaneous Expense	9,053	6,250	(2,803)	37,772	31,250	(6,522)
<b>TOTAL EXPENSE</b>	<b>\$449,056</b>	<b>\$436,510</b>	<b>(\$12,546)</b>	<b>\$2,096,941</b>	<b>\$2,108,380</b>	<b>\$11,439</b>
<b>NET BEFORE DEBT</b>	<b>(\$9,098)</b>	<b>\$0</b>	<b>(\$9,098)</b>	<b>\$28,956</b>	<b>\$0</b>	<b>\$28,956</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$9,098)</b>	<b>\$0</b>	<b>(\$9,098)</b>	<b>\$28,956</b>	<b>\$0</b>	<b>\$28,956</b>
<b>CONTRACTOR TRIPS INFORMATION</b>						
BUS TRIPS	9,594	9,110	(484)	44,272	43,825	(447)
TAXI TRIPS (incl. taxi no shows) *	3,689	3,905	216	17,544	18,777	1,233
<b>TOTAL TRIPS</b>	<b>13,283</b>	<b>13,015</b>	<b>(268)</b>	<b>61,816</b>	<b>62,602</b>	<b>786</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
MONTHLY RIDERSHIP STATISTICS  
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%	426,236	-5.46%
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%		
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	859,034	-73.79%	725,032	-15.60%	1,165,754	60.79%	1,829,176	56.91%	2,092,093	14.37%	2,043,515	-2.32%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		2,043,515	
Weekdays	99		104		105		105		104		105	
Saturdays	21		22		21		21		20		22	
Sundays	21		22		22		21		20		21	
No Service	9		1		1		2		6		1	
Stats	2		2		2		2		2		2	
	152		151		151		151		152		151	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%	340,137	-5.78%
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%		
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	763,381	-73.17%	611,782	-19.86%	984,863	60.98%	1,510,649	53.39%	1,681,166	11.29%	1,634,181	-2.79%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		1,634,181	

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$27,491	\$28,553	(\$1,062)	\$133,359	\$136,233	(\$2,874)
City of Mount Pearl Billing	88,369	87,370	999	435,564	432,980	2,584
<b>Total Revenue</b>	<b>\$115,860</b>	<b>\$115,923</b>	<b>(\$63)</b>	<b>\$568,923</b>	<b>\$569,213</b>	<b>(\$290)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$53,448	\$59,951	\$6,503	\$256,968	\$275,063	\$18,095
Maintenance Expenses	25,200	24,944	(256)	110,126	106,697	(3,429)
Finance & Admin. Expenses	18,765	18,607	(158)	86,469	86,731	262
<b>Total Expenses</b>	<b>\$97,413</b>	<b>\$103,502</b>	<b>\$6,089</b>	<b>\$453,563</b>	<b>\$468,491</b>	<b>\$14,928</b>
6 <b>Total Overhead Contribution</b>	<b>\$18,447</b>	<b>\$12,421</b>	<b>\$6,026</b>	<b>\$115,360</b>	<b>\$100,722</b>	<b>\$14,638</b>
Mount Pearl Kilometers	15,046.8	15,046.8	0.0	73,886.1	73,886.0	0.1
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	34.2	26.8				
Riders Per Hour^ - Route 22						
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	32.0	25.8				
<b>2016-2025</b>	<b>21.5</b>	<b>17.6</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$3,861	\$3,666	\$195	\$18,176	\$16,492	\$1,684
Town of Paradise Billing	35,112	35,320	(208)	171,264	173,040	(1,776)
<b>Total Revenue</b>	<b>\$38,973</b>	<b>\$38,986</b>	<b>(\$13)</b>	<b>\$189,441</b>	<b>\$189,532</b>	<b>(\$91)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$17,979	\$20,166	\$2,187	\$85,565	\$91,599	\$6,034
Maintenance Expenses	8,477	8,391	(86)	36,683	35,539	(1,144)
Finance & Admin. Expenses	6,312	6,259	(53)	28,793	28,880	87
<b>Total Expenses</b>	<b>\$32,768</b>	<b>\$34,816</b>	<b>\$2,048</b>	<b>\$151,041</b>	<b>\$156,018</b>	<b>\$4,977</b>
<b>Total Overhead Contribution</b>	<b>\$6,205</b>	<b>\$4,170</b>	<b>\$2,035</b>	<b>\$38,400</b>	<b>\$33,514</b>	<b>\$4,886</b>

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Paradise Kilometers	5,061.4	5,061.4	(0.0)	24,602.7	24,602.8	(0.0)
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour\* 15.9

\* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	14.6
<b>2016-2025</b>	<b>9.5</b>

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
TRANSIT ADVERTISING FINANCIAL STATEMENT  
MAY, 2025



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$16,228	\$15,000	\$1,228	\$99,805	\$60,000	\$39,805
<b>Total Revenues</b>	<b>\$16,228</b>	<b>\$15,000</b>	<b>\$1,228</b>	<b>\$99,805</b>	<b>\$60,000</b>	<b>\$39,805</b>
<b>EXPENSES</b>						
Salaries	\$4,152	\$4,150	(\$2)	\$18,270	\$18,260	(\$10)
Sales Commission	2,404	2,400	(4)	10,577	10,560	(17)
Sign Production	2,340	580	(1,760)	4,425	2,900	(1,525)
Promotion	0	0	0	0	0	0
Vehicle	510	490	(20)	3,000	2,450	(550)
Telephone	52	60	8	230	300	70
Advertising	300	890	590	1,500	4,450	2,950
Sign Installations	344	630	286	344	3,150	2,806
8 Entertainment	0	190	190	0	950	950
Advertising Software	736	360	(376)	3,301	1,800	(1,501)
<b>Total Expenses</b>	<b>\$10,838</b>	<b>\$9,750</b>	<b>(\$1,088)</b>	<b>\$41,647</b>	<b>\$44,820</b>	<b>\$3,173</b>
<b>PROFIT / (LOSS)</b>	<b>\$5,390</b>	<b>\$5,250</b>	<b>\$140</b>	<b>\$58,158</b>	<b>\$15,180</b>	<b>\$42,978</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$11,250	\$11,250	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$7,640</b>	<b>\$7,500</b>	<b>\$140</b>	<b>\$69,408</b>	<b>\$26,430</b>	<b>\$42,978</b>

KEY PERFORMANCE INDICATORS

	5 MTH 2025	5 MTH 2024	5 MTH 2023	5 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
<b>FULL SYSTEM</b>								
PASSENGERS PER HOUR	31.05	33.34	30.51	19.75	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	19.54	21.95	22.30	22.79	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	34.3%	36.8%	36.4%	27.6%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.30	30.49	28.90	26.75	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.64	1.66	1.75	2.00	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	52.52	56.31	54.15	40.60	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.96	4.63	5.17	7.75	4.52	5.03	6.42	9.23
<b>ROUTE 28 (Community Bus)</b>								
REVENUE HOURS	763.0	761.2	769.9	768.8	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	5,115	4,871	4,744	3,549	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.70	6.40	6.16	4.62	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	8,121	8,575	9,589	7,297	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.64	11.27	12.45	9.49	10.92	12.41	10.53	35.17
<b>ROUTE 29 (On -Demand)</b>								
REVENUE HOURS	1,491.4	1,490.3	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	9,809	8,011	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.58	5.38	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	43,750	28,750	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	14,963	9,590	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	39.37	25.73	n/a	n/a	33.32	22.84	n/a	n/a

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KEY PERFORMANCE INDICATORS	5 MTH 2025	% of Paid Trips	5 MTH 2024	% of Paid Trips	5 MTH 2023	% of Paid Trips	5 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	44,272	68.8%	35,770	62.5%	30,363	53.8%	25,026	61.7%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	17,544	27.3%	18,928	33.1%	22,969	40.7%	13,654	33.6%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
<b>TOTAL TRIPS (St. John's)</b>	<b>61,816</b>		<b>54,698</b>		<b>53,332</b>		<b>38,680</b>		<b>134,538</b>		<b>125,016</b>		<b>110,022</b>		<b>97,224</b>	
NO SHOWS (St. John's)	2,526	3.9%	2,505	4.4%	3,087	5.5%	1,911	4.7%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>64,342</b>		<b>57,203</b>		<b>56,419</b>		<b>40,591</b>		<b>140,461</b>		<b>132,695</b>		<b>116,045</b>		<b>101,723</b>	
CANCELLATIONS (St. John's)	40,082	62.3%	41,846	73.2%	36,062	63.9%	18,306	45.1%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	14,124	22.0%	11,680	20.4%	11,269	20.0%	9,773	24.1%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.53		29.15		28.44		36.11		29.56		30.79		35.29		31.60	

**REVENUES**

PASSENGER REVENUE (\$50,942)		2025	2024	Variance
	Cash Revenue	\$81,010	\$93,015	(\$12,005)
	10-Ride Passes	\$144,239	\$141,588	\$2,651
	Monthly Passes	\$264,447	\$289,028	(\$24,581)
	Other (double-rides, Go-Cards, etc)	\$10,135	\$8,500	\$1,635
	M-Card fees	\$2,744	\$4,121	(\$1,377)
	Credits / Discounts / Allocations	(\$4,629)	(\$730)	(\$3,899)
	Commission Paid	(\$1,468)	(\$2,131)	\$663
	<b>Total Revenue</b>	<b>\$496,478</b>	<b>\$533,391</b>	<b>(\$36,913)</b>

- ☆ Cash revenue down 13% from last year & cash ridership down 13.5%.
- ☆ 10-Ride pass revenue was up 1.9% from last year. 10-Ride riders were up 4.5% & sales were up 1.9%.
- ☆ Monthly pass revenue was down 7.9% from last year. Monthly riders were down 12.4% & sales were down 8.0%.
- ☆ LIF riders were up 6.7% from 2024.
- ☆ Ridership of 426,236 was 5.5% lower than 2024 (450,858) and 4.3% lower than budget (445,175).  
*NOTE: There were 21 week days in 2025 vs 22 in 2024.*
- ☆ Avg fare (Incl. LIFT) of \$1.51 compared to \$1.59 last year and \$1.57 budget.
- ☆ Rides per pass ratio was 26.4 (LIFT passes incl.) compared to 29.9 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.5%	15.0%	49.5%	26.0%
2024	10.7%	13.8%	51.9%	23.7%
2023	12.4%	14.9%	47.4%	25.3%
2022	17.0%	17.7%	37.6%	27.7%
2021	18.1%	16.5%	31.6%	33.7%
2020	32.8%	15.6%	51.6%	0.0%
2019	24.9%	17.1%	58.0%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ☆ 1st month in 2nd year of 3-year agreement with Memorial University.
  - ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.  
This is 85 passes @ 50% discount rate.

**OPERATIONS DEPT**

OPERATORS SALARIES \$8,885	☆ More operator hours at lower pay scale than budgeted.	\$12,225
	☆ Temp, OT, stat, floaters, net of docked time less than budget.	\$6,377
	☆ Vacation weeks taken higher than budget (19 vs 15).	(\$5,515)
	☆ Weekly overshift higher than budget.	(\$3,152)
		<b>\$9,935</b>

OPERATIONS SALARIES (\$6,059)	☆ Temporary supervisor costs not budgeted.	(\$7,200)
	☆ Overtime, etc less than budget.	\$966
		<b>(\$6,234)</b>

FUEL EXPENSE \$119,539	☆ Budgeted Usage: 179,230 litres @ \$1.8000 /L	\$322,614
	☆ Actual Usage: 161,363 litres @ \$1.2557 /L	(\$202,624)
		<b>\$119,990</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**	(\$451)
	<b>Total Variance</b>	<b>\$119,539</b>

## ST. JOHN'S TRANSPORTATION COMMISSION

## BUDGET VARIANCES (CONTINUED...)

MAY, 2025



FUEL EXPENSE (Cont'd)	☆ Volume Variance:	(179,230 - 161,363) @ \$1.8000 /L	\$32,161
\$119,539	☆ Price Variance:	161,363 @ (\$1.8000 - \$1.2557)	\$87,830
		<b>sub-total</b>	<b>\$119,990</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$451)
	<b>Total Variance</b>		<b>\$119,539</b>
	☆ Actual burn was 59.2 L / 100KM vs budget of 65.0 L / 100KM.		
	☆ Actual total KM was 282,214 vs budget of 282,450.		

## ON-BOARD SECURITY SERVICES

(\$3,793)

☆ BUDGET - On-board security	400 hours @ \$32.00	\$12,800
		<b>\$12,800</b>
☆ ACTUAL - On-board security guard	347 hours @ \$29.20	(\$10,132)
☆ ACTUAL - On-board security patrol vehicle	177 hours @ \$36.50	(\$6,461)
	<b>524 hours total</b>	<b>(\$16,593)</b>
		<b>(\$3,793)</b>

**MAINTENANCE DEPT**

GARAGE SALARIES	☆ Mechanic position empty for month (apprentice in school).	\$8,230
\$6,548	☆ Five positions at lower pay step.	\$1,746
	☆ One mechanic position empty for first week (school).	\$1,646
	☆ Overtime, net of docked time, higher than budget.	(\$4,971)
		<b>\$6,651</b>

WASH SALARIES	☆ One utility wash position empty for the month.	\$5,100
\$6,142	☆ Two positions at lower pay step.	\$1,849
	☆ Overtime, net of docked time, higher than budget.	(\$790)
		<b>\$6,159</b>

STOCK PARTS EXPENSE	☆ Expenses higher than budget for the month.	
(\$18,085)	☆ Higher costed expenses include:	
	☆ Injector - Bus 0964	(\$9,281)
	☆ Fuel pump - Bus 1204	(\$4,921)
	☆ Rebuilt transmission - Bus 1522	(\$7,548)
	☆ Rebuilt transmission - Bus 1520	(\$9,199)

GARAGE EXPENSE	☆ Towing services for month.	(\$1,944)
(\$6,315)	☆ Timing of general purchases vs budget.	(\$4,368)
		<b>(\$6,312)</b>

BUS LUBRICANTS	☆ Timing of purchases vs budgeted month.	
\$5,774		

BUILDING & YARDS EXPENSE	☆ New wash bay door.	(\$38,902)
(\$40,485)		

CAPITAL OUT OF REVENUE (\$58,633)	☆ New pickup work truck for maintenance - 2024 Silverado	(\$58,633)
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### FINANCE & HUMAN RESOURCES

TRAVEL EXPENSE \$9,380	☆ CUTA Spring Summit travel not used.
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TRAINING EXPENSE \$8,125	☆ Timing of training vs budgeted month.
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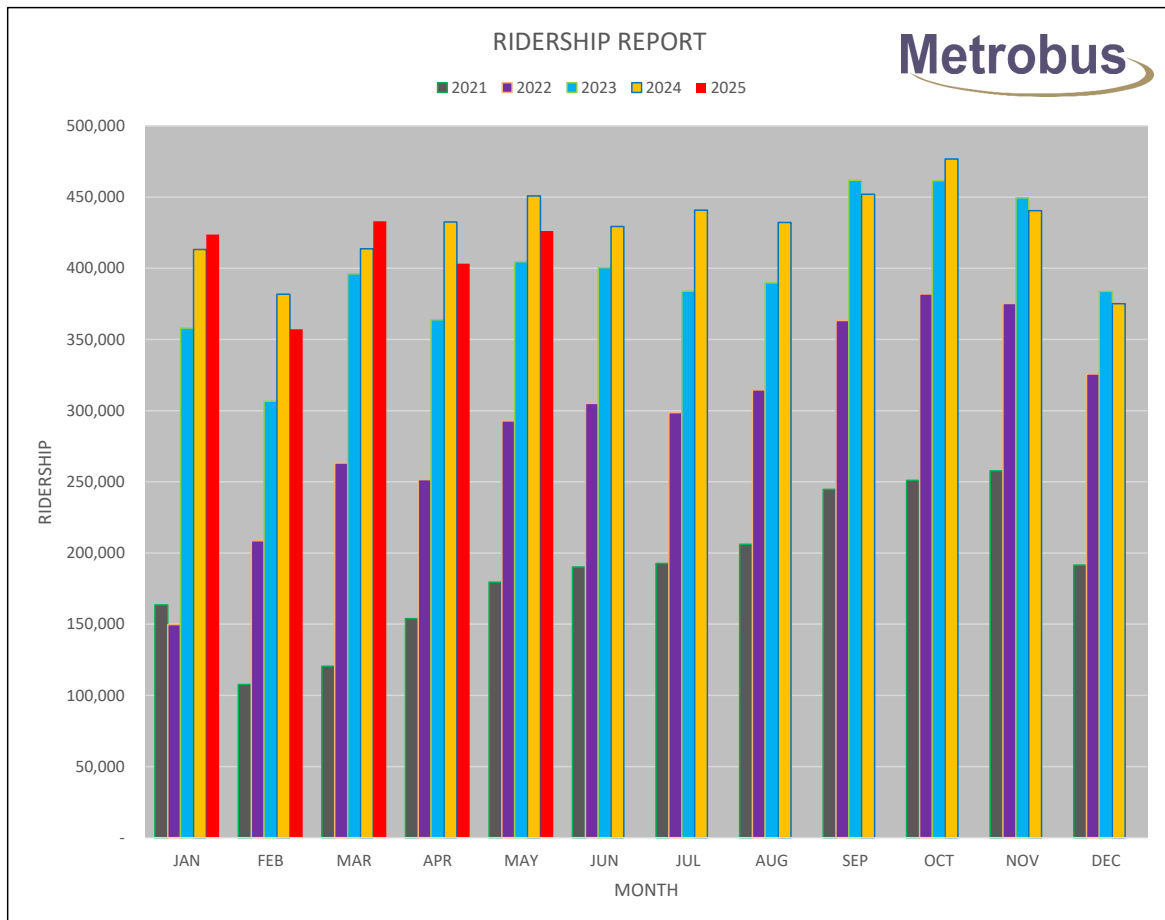
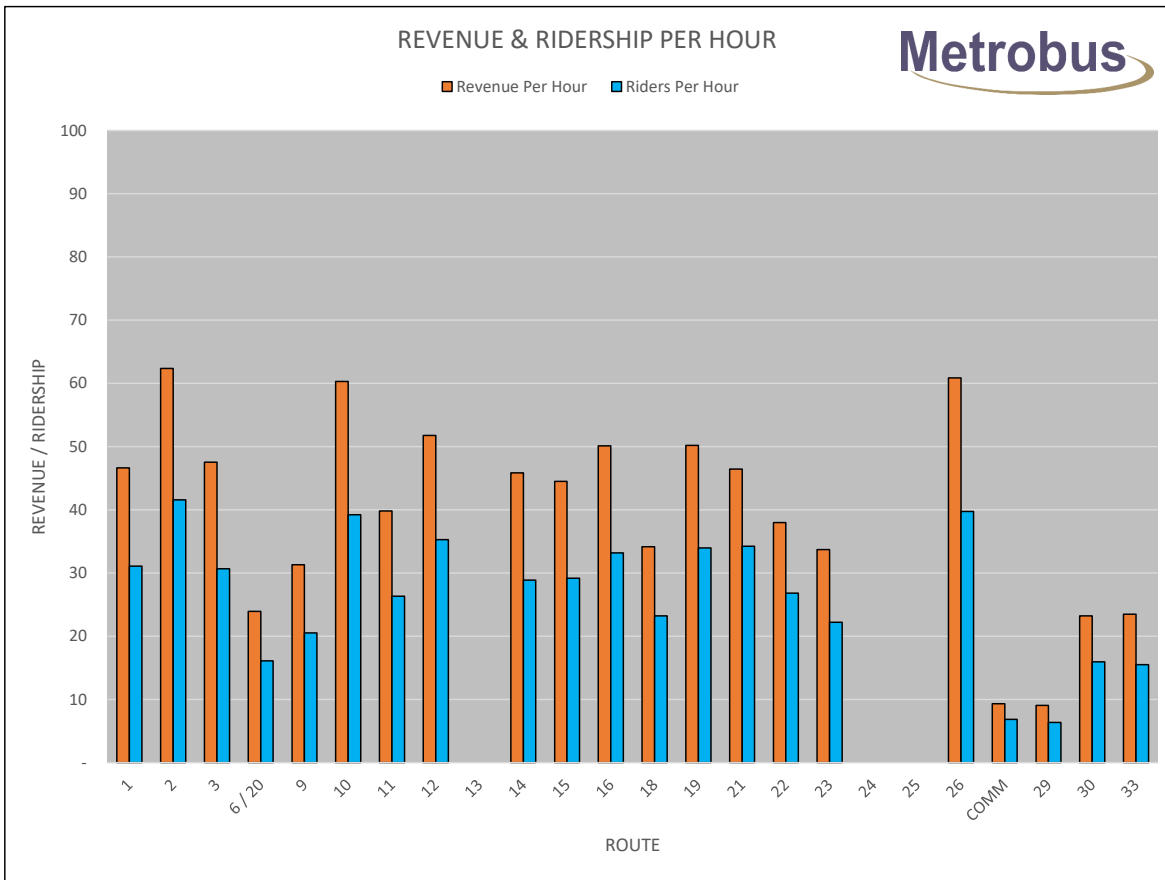
BANK LOAN PAYMENT & INTEREST \$42,100	☆ Debt related to 8 Hybrid buses and on-board stop announcement system budgeted but not utilized yet.
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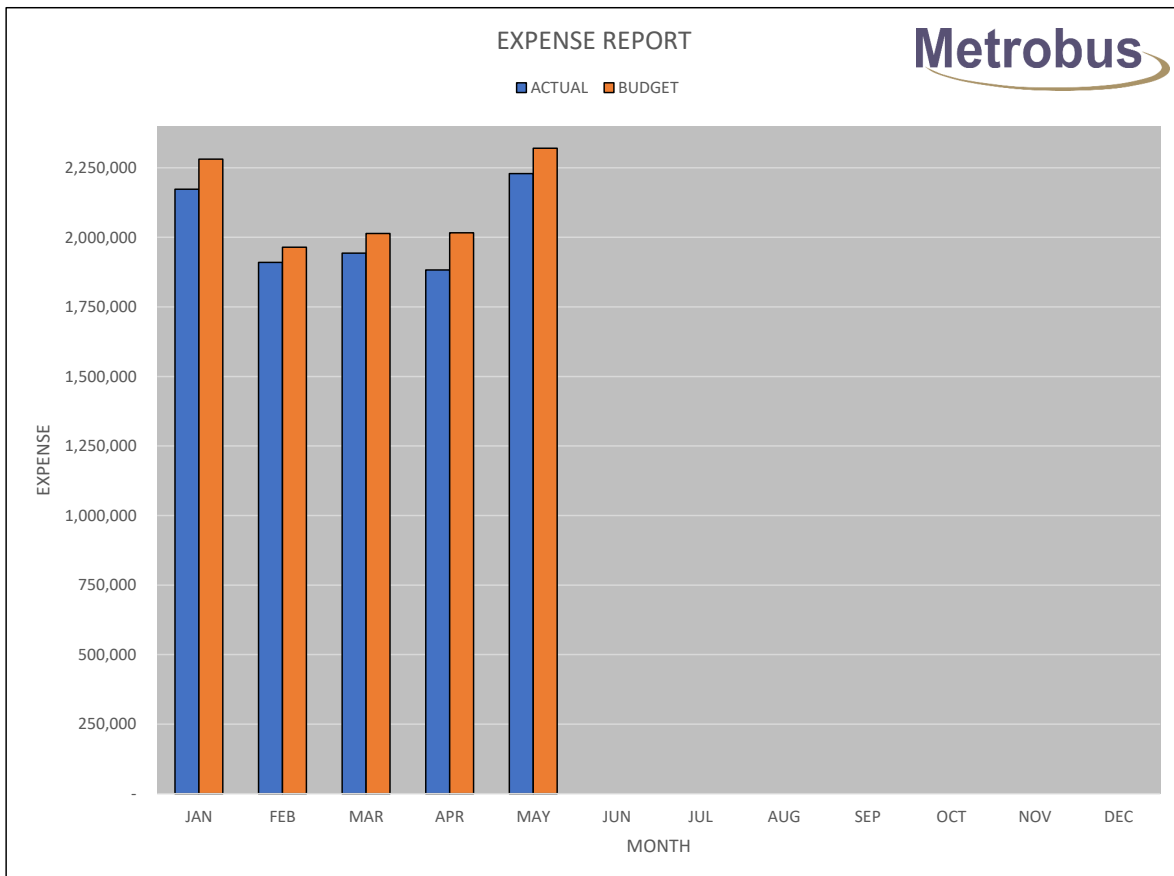
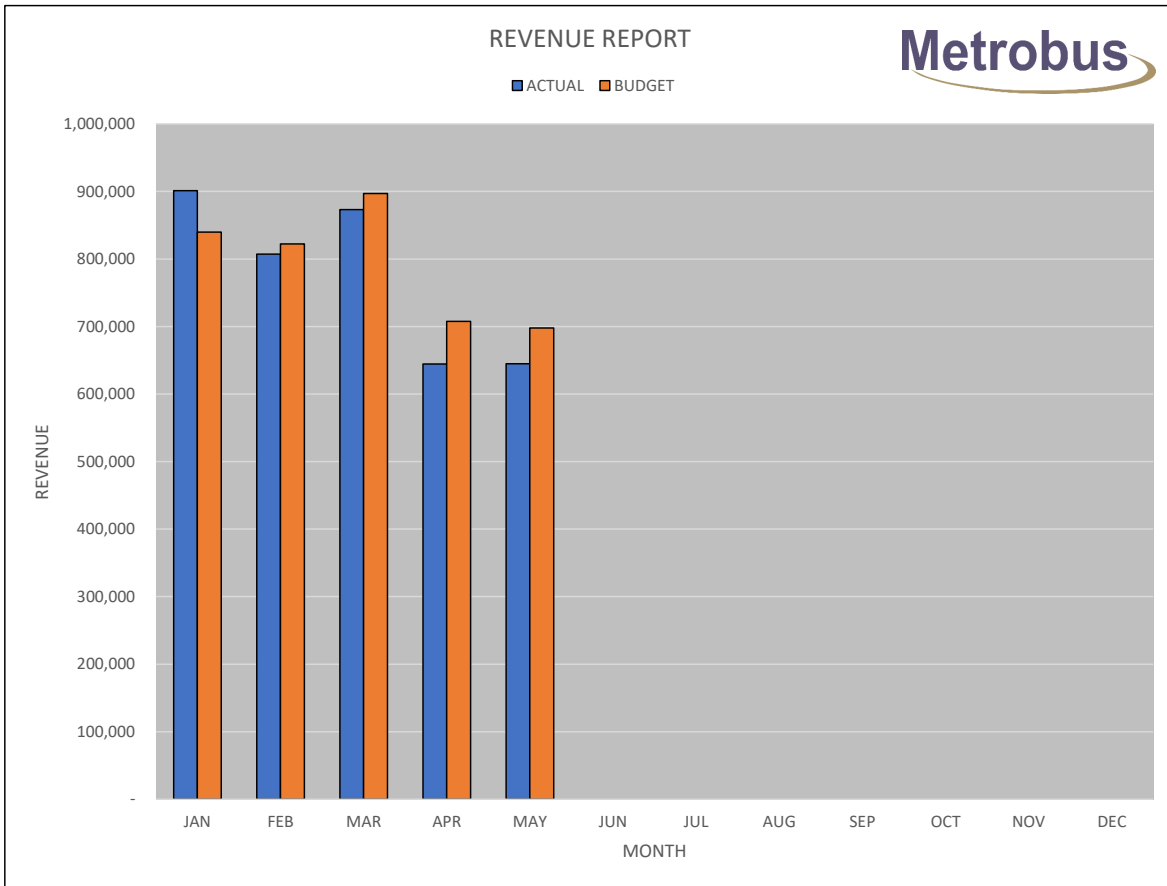
CAPITAL OUT OF REVENUE (\$54,672)	☆ Sienna (2025) purchase - lease to TOK for use in para-transit service.	(\$54,672)
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ICIP FUNDING \$40,091	☆ Funding claim for Sienna (2025) purchase .	\$40,091
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### GOBUS

CONTRACTOR EXPENSE (\$14,084)	☆ BUDGET - Ridership Bus:	9,110 rides @ \$27.38	\$249,432
	☆ BUDGET - Ridership Taxi:	3,905 rides @ \$24.50	\$95,681
	☆ BUDGET - No Shows:	395 rides @ \$13.69	\$5,408
			<b>\$350,520</b>
	☆ ACTUAL - Ridership Bus:	9,594 rides @ \$27.38	(\$262,654)
	☆ ACTUAL - Ridership Taxi: incl. 217 taxi no shows.	3,689 rides @ \$25.97	(\$95,803)
	☆ ACTUAL - No Shows:	449 rides @ \$13.69	(\$6,147)
			<b>(\$364,604)</b>
			<b>(\$14,084)</b>

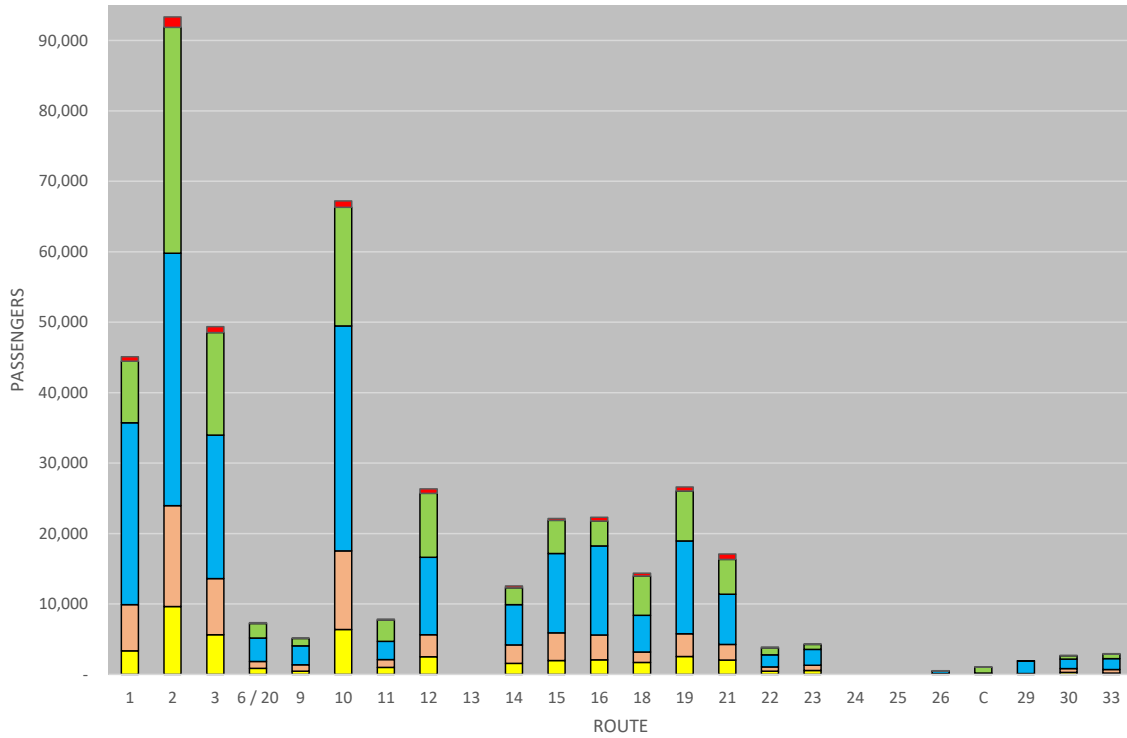




# TOTAL PASSENGERS BY ROUTE



■ Cash 
 ■ 10-Ride 
 ■ Monthly 
 ■ LIF 
 ■ Cash Transfers



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,430.50		\$66,728.67	\$230,729.64	0.29	0.35
2	2,209.33		\$137,829.21	\$356,349.46	0.39	0.42
3	1,581.28		\$75,178.08	\$255,049.40	0.29	0.31
6	448.45		\$10,735.59	\$72,331.85	0.15	0.17
9	248.43		\$7,774.87	\$40,070.02	0.19	0.23
10	1,691.40		\$102,022.71	\$272,810.98	0.37	0.43
11	293.38		\$11,682.69	\$47,320.14	0.25	0.27
12	728.23		\$37,706.03	\$117,458.40	0.32	0.35
13	0.00		\$0.00	\$0.00		0.26
14	425.55		\$19,516.79	\$68,638.24	0.28	0.31
15	749.23		\$33,352.06	\$120,845.55	0.28	0.33
16	656.38		\$32,888.79	\$105,869.50	0.31	0.35
18	601.73		\$20,560.72	\$97,054.84	0.21	0.23
19	766.65		\$38,478.29	\$123,655.28	0.31	0.35
21	477.53	\$62,527.60	\$22,173.17	\$77,022.25	0.29	0.30
22	140.07	\$25,841.84	\$5,317.75	\$22,592.31	0.24	0.25
23	191.50		\$6,452.65	\$30,887.61	0.21	0.23
24	0.00		\$0.00	\$0.00		0.37
26	12.18		\$741.43	\$1,964.55	0.38	0.71
28 - Community	152.86		\$1,426.95	\$24,655.25	0.06	0.07
29 - On-Demand	300.93	\$5,828.00	\$2,724.04	\$48,537.90	0.06	0.07
30	166.40	\$35,111.96	\$3,860.82	\$26,839.16	0.14	0.15
33	185.43		\$4,355.86	\$29,908.56	0.15	0.19
	<b>13,457.44</b>	<b>\$129,309.40</b>	<b>\$641,507.16</b>	<b>\$2,170,590.87</b>	<b>0.30</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$161.29

Total Expenses	\$2,229,156
Debt Interest	\$0
Debt Payment	\$0



