



St. John's
Transportation
Commission

June 30

2021

MONTHLY FINANCIAL STATEMENTS

Issued: JULY 20, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,051,710	\$1,051,710	\$0	\$6,872,510	\$6,872,510	\$0
Passenger Revenue	219,488	249,710	(30,222)	1,156,595	1,129,900	26,695
Low Income Pass Revenue	147,294	157,500	(10,206)	944,567	1,008,000	(63,433)
Mt. Pearl Revenue	88,542	88,300	242	528,487	534,940	(6,453)
Paradise Revenue	25,765	23,490	2,275	141,841	138,210	3,631
Charter Revenue	0	7,000	(7,000)	0	14,700	(14,700)
Transit Advertising Revenue	13,578	22,250	(8,672)	67,289	93,500	(26,211)
Community Bus Revenue	5,716	0	5,716	32,149	0	32,149
Other Income	6,186	10,000	(3,814)	55,444	60,000	(4,556)
TOTAL REVENUE	\$1,558,279	\$1,609,960	(\$51,681)	\$9,798,882	\$9,851,760	(\$52,878)
OPERATIONS						
Operators Salaries	\$412,446	\$436,860	\$24,414	\$2,560,775	\$2,658,350	\$97,575
Salaries Operations	101,266	101,670	404	613,504	626,450	12,946
Diesel Fuel	149,526	129,750	(19,776)	862,351	840,270	(22,081)
Company Vehicles	3,228	3,130	(98)	15,531	18,220	2,689
Licenses	5,290	4,900	(390)	36,779	36,700	(79)
Communications Expense	1,929	2,230	301	12,940	13,380	440
Miscellaneous	1,241	1,100	(141)	8,527	4,950	(3,577)
Uniforms & Clothing	5,666	6,020	354	35,451	34,920	(531)
Advertising Expense	2,338	3,430	1,092	19,033	23,380	4,347
Bus Charter Expense	0	3,910	3,910	0	8,630	8,630
Transit Advertising Expense	7,855	8,530	675	46,695	48,160	1,465
Community Bus Expense	9,148	0	(9,148)	52,738	0	(52,738)
Promotions Expense	1,544	5,980	4,436	13,665	35,880	22,215
Registration & Membership	915	330	(585)	15,022	20,040	5,018
Schedules & Transfers	1,691	1,650	(41)	10,092	8,900	(1,192)
TOTAL OPERATIONS	\$704,083	\$709,490	\$5,407	\$4,303,103	\$4,378,230	\$75,127
MAINTENANCE						
Garage Salaries	\$172,913	\$184,180	\$11,267	\$1,075,146	\$1,106,310	\$31,164
Wash Salaries	33,318	33,130	(188)	206,609	213,160	6,551
Shop Tools & Equipment	1,409	1,150	(259)	12,076	8,800	(3,276)
Stock Parts	68,852	62,500	(6,352)	390,103	360,000	(30,103)
Garage Expense	7,042	8,240	1,198	43,335	38,970	(4,365)
Bus Lubricants	7,420	6,150	(1,270)	53,286	53,700	414
Tire Expense	4,574	5,500	926	41,402	45,100	3,698
Body Shop Supplies	219	800	581	1,126	4,600	3,474
Bus Wash	0	1,230	1,230	4,951	6,360	1,409
Building & Yards	8,394	8,050	(344)	82,219	76,240	(5,979)
Utilities	20,471	24,000	3,529	200,076	241,500	41,424
Maintenance Vehicles	3,933	5,000	1,067	21,036	21,800	764

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JUNE, 2021



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	13,497	3,250	(10,247)	23,240	16,750	(6,490)
Janitorial & Sanitation	3,614	3,550	(64)	21,774	21,300	(474)
Farebox Repairs	455	1,300	845	7,033	8,100	1,067
Capital Out of Revenue	0	0	0	0	0	0
TOTAL MAINTENANCE	\$346,111	\$348,030	\$1,919	\$2,183,412	\$2,222,690	\$39,278
FINANCE & ADMINISTRATION						
Administration Salaries	\$68,898	\$70,410	\$1,512	\$448,926	\$439,510	(\$9,416)
Employer's Payroll Tax	15,855	16,640	785	101,945	101,520	(425)
Sick Leave	19,000	19,000	0	114,000	114,000	0
Worker's Compensation	11,370	11,810	440	74,009	72,080	(1,929)
Employment Insurance	16,852	16,860	8	107,102	113,110	6,008
Group Insurance	49,077	60,820	11,743	299,473	360,380	60,907
Retiring Allowance Expense	3,600	3,600	0	21,600	21,600	0
CPP Expense	39,147	41,330	2,183	246,983	252,610	5,627
Pension Expense	115,806	119,850	4,044	719,304	754,220	34,916
Audit & Legal Fees	2,000	2,000	0	20,656	20,200	(456)
Telephone Expense	2,724	2,810	86	15,105	15,660	555
Computer Expense	20,547	19,760	(787)	105,756	107,770	2,014
Office Supplies Expense	4,159	5,250	1,091	25,328	30,840	5,512
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	4,030	4,200	170	21,772	20,600	(1,172)
Fleet Insurance Expense	33,999	33,370	(629)	203,994	200,220	(3,774)
General Insurance Expense	5,284	6,530	1,246	31,602	39,180	7,578
Miscellaneous Expense	4,309	5,410	1,101	23,260	24,560	1,300
Capital Out of Revenue	0	0	0	8,697	8,700	3
TOTAL FINANCE & ADMIN.	\$416,657	\$439,650	\$20,810	\$2,589,512	\$2,706,140	\$116,628
Total Expenses	\$1,466,851	\$1,497,170	\$30,319	\$9,076,027	\$9,307,060	\$231,033
NET BEFORE DEBT	\$91,428	\$112,790	(\$21,362)	\$722,855	\$544,700	\$178,155
DEBT CHARGES						
Loan Interest Expense	4,611	5,590	979	\$28,393	\$33,300	\$4,907
Bank Loan Payment	102,000	107,200	5,200	502,000	511,400	9,400
TOTAL SURPLUS/(COST) OF SERVICE	(\$15,183)	\$0	(\$15,183)	\$192,462	\$0	\$192,462

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$253,620	\$253,620	\$0	\$1,722,300	\$1,722,300	\$0
Passenger Revenue	11,659	16,100	(4,441)	59,686	100,100	(40,414)
Low Income Pass Revenue	10,206	0	10,206	63,434	0	63,434
Mount Pearl Admin	5,850	5,560	290	39,791	41,420	(1,629)
Government Grant	7,875	7,900	(25)	47,250	47,400	(150)
TOTAL REVENUE	\$289,210	\$283,180	\$6,030	\$1,932,461	\$1,911,220	\$21,241
EXPENSES						
MVT Subsidy	\$270,888	\$240,390	(\$30,498)	\$1,272,876	\$1,591,920	\$319,044
Administration Salaries	11,235	10,700	(535)	67,285	66,750	(535)
Employer's Payroll Tax	226	210	(16)	1,351	1,320	(31)
Worker's Compensation	165	150	(15)	987	940	(47)
Employment Insurance	249	240	(9)	1,489	1,500	11
Group Insurance	301	190	(111)	1,866	1,160	(706)
CPP Expense	586	580	(6)	3,498	3,630	132
Pension Expense	749	640	(109)	4,371	3,990	(381)
Professional Fees	5,939	7,540	1,601	13,334	45,240	31,906
Telephone Expense	293	360	67	2,103	2,160	57
Computer Expense	3,040	2,300	(740)	71,502	72,530	1,028
Office Supplies Expense	90	250	160	2,058	1,500	(558)
Promotions Expense	129	310	181	684	1,860	1,176
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,810	2,550	(2,260)	20,911	15,330	(5,581)
TOTAL EXPENSE	\$298,700	\$266,410	(\$32,290)	\$1,464,315	\$1,812,330	\$348,015
NET BEFORE DEBT	(\$9,490)	\$16,770	(\$26,260)	\$468,146	\$98,890	\$369,256
DEBT CHARGES						
Loan Interest Expense	251	270	19	\$1,782	\$1,890	\$108
Bank Loan Payment	17,000	16,500	(500)	97,000	97,000	0
TOTAL SURPLUS/(COST) OF SERVICE	(\$26,741)	\$0	(\$26,741)	\$369,364	\$0	\$369,364

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	6,387	4,801	(1,586)	29,859	31,841	1,982
TAXI TRIPS *	2,559	3,200	641	12,152	21,210	9,058
TOTAL TRIPS	8,946	8,001	(945)	42,011	53,051	11,040

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	2016		2017		2018		2019		2020		2021	
	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021
January	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%
February	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%
March	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%
April	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%
May	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%
June	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%
July	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%		
August	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%		
September	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%		
October	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%		
November	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%		
December	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%		
Year-to-date	<u>1,473,631</u>	<u>-50.92%</u>	<u>1,415,769</u>	<u>-3.93%</u>	<u>1,435,381</u>	<u>1.39%</u>	<u>1,569,113</u>	<u>9.32%</u>	<u>967,753</u>	<u>-38.32%</u>	<u>915,145</u>	<u>-5.44%</u>
Total Year	<u>2,965,177</u>	<u>-1.24%</u>	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>915,145</u>	
Weekdays	126		127		126		125		115		125	
Saturdays	26		25		26		26		24		26	
Sundays	26		25		25		26		24		26	
No Service	1		1		1		1		16		1	
Stats	3		3		3		3		3		3	
	182		181		181		181		182		181	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2021



Month	Percentage change		Percentage change		Percentage change		Percentage change		Percentage change		Percentage change	
	2016	2015/2016	2017	2016/2017	2018	2017/2018	2019	2018/2019	2020	2019/2020	2021	2020/2021
January	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%
February	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%
March	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%
April	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%
May	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%
June	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%
July	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%		
August	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%		
September	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%		
October	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%		
November	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%		
December	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%		
Year-to-date	<u>1,295,879</u>	<u>-51.19%</u>	<u>1,253,739</u>	<u>-3.25%</u>	<u>1,254,231</u>	<u>0.04%</u>	<u>1,359,956</u>	<u>8.43%</u>	<u>858,733</u>	<u>-36.86%</u>	<u>769,888</u>	<u>-10.35%</u>
Total Year	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>769,888</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$19,634	\$17,689	\$1,945	\$105,780	\$86,377	\$19,403
City of Mount Pearl Billing	88,542	88,300	242	528,487	534,940	(6,453)
Total Revenue	\$108,176	\$105,989	\$2,187	\$634,267	\$621,317	\$12,950
*Less Variable Expenses						
Operating Expenses	\$44,210	\$43,558	(\$652)	\$263,776	\$254,893	(\$8,883)
Maintenance Expenses	19,282	19,308	26	116,522	111,035	(5,487)
Finance & Admin. Expenses	17,707	18,547	840	107,790	108,499	709
Total Expenses	\$81,199	\$81,413	\$214	\$488,088	\$474,427	(\$13,661)
Total Overhead Contribution	\$26,977	\$24,576	\$2,401	\$146,179	\$146,890	(\$711)
Mount Pearl Kilometers	15,453.7	15,145.5	308.2	90,609.5	88,786.9	1,822.5
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	18.6					
Riders Per Hour^ - Route 22	13.2					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	15.4	9.6				
2021	14.5	11.2				
2015-2021	18.5	14.9				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$946	\$953	(\$7)	\$5,633	\$4,682	\$951
Town of Paradise Billing	26,791	23,490	3,301	141,841	138,210	3,631
Total Revenue	\$27,737	\$24,443	\$3,294	\$147,474	\$142,892	\$4,582
*Less Variable Expenses						
Operating Expenses	\$11,336	\$10,045	(\$1,291)	\$62,653	\$58,600	(\$4,053)
Maintenance Expenses	4,944	4,453	(491)	27,638	25,528	(2,110)
Finance & Admin. Expenses	4,540	4,277	(263)	25,576	24,944	(632)
Total Expenses	\$20,820	\$18,775	(\$2,045)	\$115,867	\$109,072	(\$6,795)
Total Overhead Contribution	\$6,917	\$5,668	\$1,249	\$31,607	\$33,820	(\$2,213)
Paradise Kilometers	3,962.5	3,492.8	469.7	21,067.6	20,419.4	648.2
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	5.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	4.0					
2016-2021	6.3					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$7,000	(\$7,000)	\$0	\$14,700	(\$14,700)
Total Revenue	\$0	\$7,000	(\$7,000)	\$0	\$14,700	(\$14,700)
EXPENSES						
Operators Salary Expense	\$0	\$2,190	\$2,190	\$0	\$4,600	\$4,600
Operation's Salaries Expense	0	300	300	0	600	600
Diesel Fuel Expense	0	290	290	0	610	610
Maintenance Expenses *	0	1,130	1,130	0	2,370	2,370
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$3,910	\$3,910	\$0	\$8,530	\$8,530
PROFIT / (LOSS)	\$0	\$3,090	(\$3,090)	\$0	\$6,170	(\$6,170)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$11,328	\$20,000	(\$8,672)	\$53,789	\$80,000	(\$26,211)
Total Revenues	\$11,328	\$20,000	(\$8,672)	\$53,789	\$80,000	(\$26,211)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$24,454	\$24,440	(\$14)
Sales Commission	1,413	2,110	697	6,221	8,660	2,439
Sign Production	(495)	580	1,075	2,508	3,480	972
Promotion	87	0	(87)	87	0	(87)
Vehicle	485	370	(115)	2,910	2,220	(690)
Telephone	52	80	28	272	480	208
Advertising	876	300	(576)	4,039	1,800	(2,239)
Sign Installations	1,164	630	(534)	4,044	3,780	(264)
Entertainment	0	190	190	0	1,140	1,140
Advertising Software	360	360	0	2,160	2,160	0
Total Expenses	\$7,855	\$8,530	\$675	\$46,695	\$48,160	\$1,465
PROFIT / (LOSS)	\$3,473	\$11,470	(\$7,997)	\$7,094	\$31,840	(\$24,746)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$13,500	\$13,500	\$0
TOTAL PROFIT / (LOSS)	\$5,723	\$13,720	(\$7,997)	\$20,594	\$45,340	(\$24,746)

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ST. JOHN'S TRANSPORTATION COMMISSION
COMMUNITY BUS FINANCIAL STATEMENT
JUNE, 2021



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,316	\$0	\$1,316	\$6,749	\$0	\$6,749
Government Grant	4,400	0	4,400	25,400	0	25,400
Total Revenues	\$5,716	\$0	\$5,716	\$32,149	\$0	\$32,149
EXPENSES						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$33,259	\$0	(\$33,259)
Operations Salaries	0	0	0	0	0	0
Benefits	637	0	(637)	3,704	0	(3,704)
Diesel / Gas	1,607	0	(1,607)	9,039	0	(9,039)
Maintenance Expenses	1,189	0	(1,189)	6,711	0	(6,711)
Other	0	0	0	26	0	(26)
Total Expenses	\$9,149	\$0	(\$9,149)	\$52,739	\$0	(\$52,739)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$3,433)	\$0	(\$3,433)	(\$20,590)	\$0	(\$20,590)
West # 1 (Mon) X 4	106			866		
East # 1 (Tue) X 5	97			427		
West # 2 (Wed) X 5	187			732		
East # 2 (Thu) X 4	93			548		
Bidgoods (Fri) X 4	184			790		
	667			3,363		

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Riders Per Hour*

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	3.7
2014-2021	4.9

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Total Other	26

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JUNE, 2021



KEY PERFORMANCE INDICATORS	6 MTH	6 MTH	6 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2020	2019	2018	2017
PASSENGERS PER HOUR	14.30	16.03	23.00	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	13.48	11.59	14.51	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	23.9%	21.8%	30.8%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.38	30.47	26.98	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.30	1.98	1.89	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	33.89	32.69	44.35	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	10.50	10.01	6.72	10.59	6.44	6.97	6.99

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JUNE, 2021



KEY PERFORMANCE INDICATORS	6 MTH		6 MTH	% of	6 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	
BUS TRIPS	29,859	68.2%	22,434	59.5%	48,413	59.3%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	12,152	27.8%	13,513	35.8%	29,932	36.7%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
TOTAL TRIPS	42,011		35,947		78,345		81,719		156,097		141,840		121,878	
NO SHOWS	1,760	4.0%	1,776	4.7%	3,274	4.0%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
TOTAL PAID TRIPS	43,771		37,723		81,619		85,235		162,082		148,672		129,352	
CANCELLATIONS	22,546	51.5%	47,051	124.7%	33,524	41.1%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	7,816	17.9%	5,122	13.6%	10,719	13.1%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

REVENUES

PASSENGER REVENUE		<u>2021</u>	<u>2020</u>	<u>Variance</u>
(\$30,222)	Cash Revenue	\$70,781	\$74,848	(\$4,067)
	10-Ride Passes	\$64,093	\$54,518	\$9,575
	Monthly Passes	\$81,093	\$123,164	(\$42,071)
	Other (double-rides, Go-Cards, etc)	\$4,565	\$3,418	\$1,148
	M-Card fees	\$1,482	\$2,066	(\$584)
	Credits / Discounts / Allocations	(\$1,378)	(\$1,839)	\$461
	Commission Paid	(\$1,148)	(\$1,221)	\$73
	Total Revenue	<u>\$219,488</u>	<u>\$254,954</u>	<u>(\$35,466)</u>

- ☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**
- ☆☆ Cash revenue down 5.4% from 2020 while cash ridership up 7.2%.
- ☆☆ 10-Ride pass revenue was up 17.6% from 2020. 10-Ride riders were up 31% & sales were up 17.9%.
- ☆☆ Monthly pass revenue was down 34.2% from 2020. Monthly riders were up 14% & sales were down 31.8%.
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2020.
- ☆☆ Ridership of 190,113 was 75% higher than 2020 (108,719) but 9.7% lower than budget (210,510).
 NOTE: There were 21 week days in 2021 and 21 last year.
- ☆☆ Avg fare (Incl. LIFT) of \$1.93 compared to \$2.35 in 2020 and \$1.93 budget.
- ☆☆ Rides per pass ratio was 20.2 (LIFT passes incl.) compared to 32.7 in 2020, and 50.6 in 2019.
- ☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.3%	16.5%	31.5%	33.7%
2020	32.6%	16.3%	51.1%	0.0%
2019	25.4%	17.1%	57.5%	0.0%
2018	28.0%	17.0%	55.0%	0.0%
2017	30.1%	17.4%	52.5%	0.0%
2016	32.1%	16.2%	51.8%	0.0%

- LOW INCOME PASS REVENUE (\$10,206)
 - ☆☆ Month 10 of program - 4,992 active cards at end of month - 64,404 rides this month.
 - ☆☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

- PARADISE REVENUE \$2,275
 - ☆☆ KM adjustment needed for Jan-Apr resulting in higher KM billed in June (300 X \$7.00).
 (See Paradise statement for more information).

- CHARTER REVENUE (\$7,000)
 - ☆☆ No charters in June.
 (See Charter statement for more information).

- TRANSIT ADVERTISING REVENUE (\$8,672)
 - ☆☆ Sales booked for June lower than budget.
 (See Transit Advertising statement for more information).

- COMMUNITY BUS REVENUE \$5,716
 - ☆☆ Service not budgeted due to lack of committed Government funding. Funding was received in April - \$50,000 for the full year.
 (See Community Bus statement for more information).

- OTHER INCOME (\$3,814)
 - ☆☆ Miscellaneous receipts, bank interest, and ITC's lower than budget.

OPERATIONS DEPT

OPERATORS SALARIES \$24,414	<ul style="list-style-type: none"> ☆ More operator hours at lower pay scale than budgeted. \$4,149 ☆ Employee working call centre on RTW. (\$3,279) ☆ Vacation weeks less than budget (18 vs 30). \$15,590 ☆ Overtime & temp paid time (net of docked time) less than budget.. \$8,103 	<hr/> <hr/> \$24,563
DIESEL FUEL EXPENSE (\$19,776)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 133,763 litres @ \$0.9700 /L \$129,750 ☆ Actual Usage: 138,232 litres @ \$1.0817 /L (\$149,526) 	<hr/> <hr/> (\$19,776)
	<ul style="list-style-type: none"> ☆ Volume Variance: (133,763 - 138,232) @ \$0.97 /L (\$4,335) ☆ Price Variance: 137,294 @ (\$0.97 - \$1.0634) (\$15,442) 	<hr/> <hr/> (\$19,776)
	<ul style="list-style-type: none"> ☆ Actual burn was 59.1 L / 100KM vs budget of 56.5 L / 100KM. ☆ Actual total KM was 236,258 vs budget of 239,740. 	
CHARTER EXPENSE \$3,910	<ul style="list-style-type: none"> ☆ No charters during the month. (See Charter statement for more information). 	
COMMUNITY BUS EXPENSE (\$9,148)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information). 	
PROMOTIONS EXPENSE \$4,436	<ul style="list-style-type: none"> ☆ Air Miles earned in the month much lower than budgeted. 	

MAINTENANCE DEPT

GARAGE SALARIES \$11,267	<ul style="list-style-type: none"> ☆ Mechanic short for the first three weeks of month due to retirement. \$4,654 ☆ Casual worker did not start in June. Budgeted for June 1. \$1,840 ☆ Overtime & stat pay less than budget. \$3,327 ☆ Foreman at lower pay rate due to retirement. \$704 	<hr/> <hr/> \$10,525
STOCK PARTS EXPENSE (\$6,352)	<ul style="list-style-type: none"> ☆ Overall parts expenses higher than budget. A number of buses are down for repairs. 	
UTILITIES EXPENSE \$3,529	<ul style="list-style-type: none"> ☆ Messenger Drive electricity BUDGET \$22,500 ☆ Messenger Drive electricity ACTUAL (\$19,519) ☆ Messenger Drive water BUDGET \$1,500 ☆ Messenger Drive water ACTUAL (\$952) 	<hr/> <hr/> \$3,529
	<ul style="list-style-type: none"> ☆ Current billing had 183,300 kWh & 914 kVA & while last year had 214,500 kWh & 925 kVA ☆ Budget is a 3 yr rolling average - June consisting of 2018-2019-2020. 	

BUS STOPS & SHELTERS ☆ Second payment RE: replacement of system wide bus stops with new design (\$10,856)
 (\$10,247)

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE ☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had
 \$11,743 budgeted an 8% increase based on early feedback from Mercer on potential increases.

PENSION EXPENSE ☆ More DC union members than budgeted.
 \$4,044

BANK LOAN PAYMENT ☆ Account based PIM debt not yet taken and debt for accessibility app not taken.
 \$5,200

GOBUS

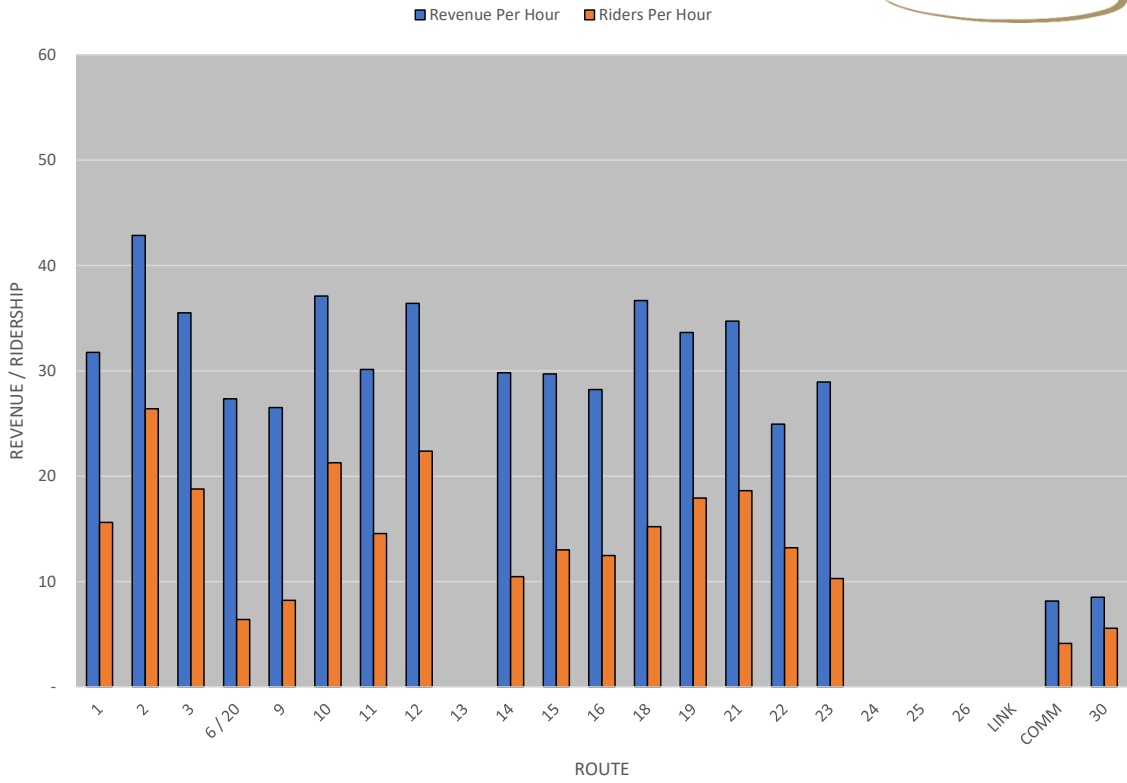
PASSENGER REVENUE -
 ACCESSIBLE SERVICES ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.
 (\$4,441)

LOW INCOME PASS REVENUE ☆ Month 10 - 346 active Go-Cards at the end of the month representing 6.3% of all active LIFT cards.
 \$10,206

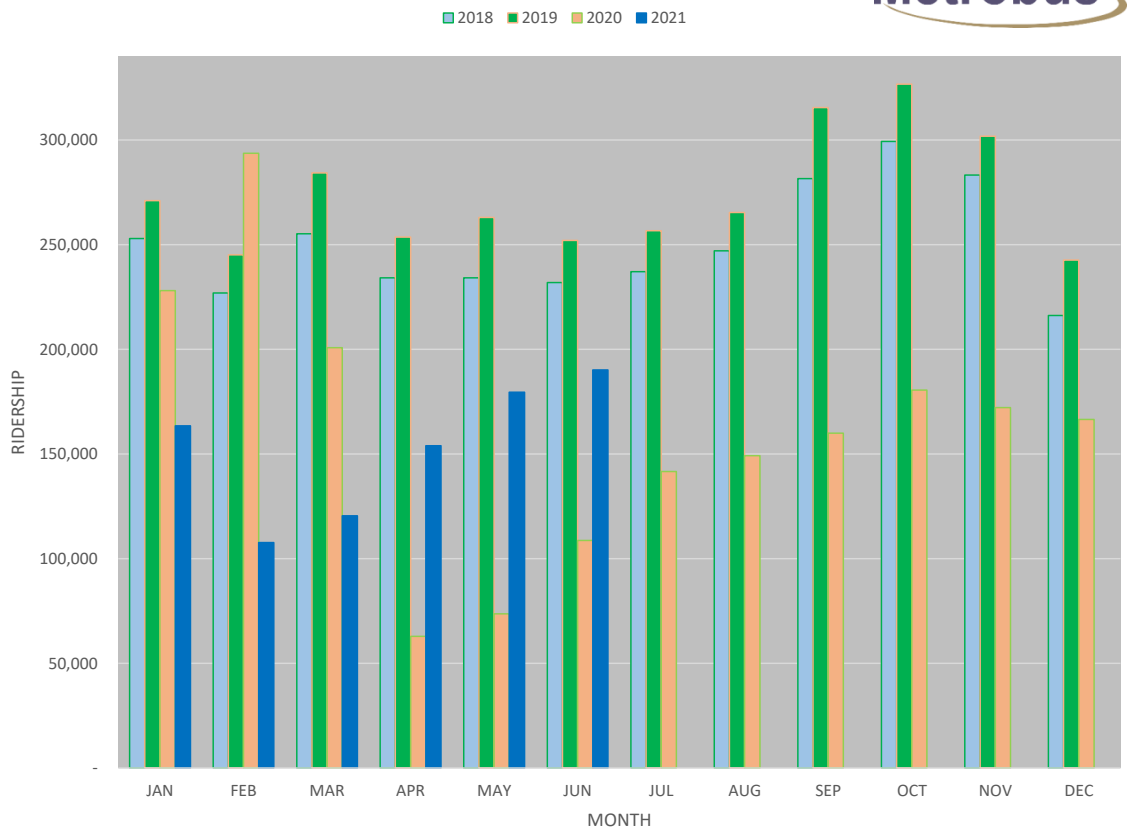
MVT SUBSIDY EXPENSE (\$30,498)	☆ BUDGET - Credit to MVT for GO-Card usage:	7,511 rides @ \$2.50	\$18,778
	☆ BUDGET - Ridership Subsidy:	8,001 rides @ \$27.26	\$218,107
	☆ BUDGET - No Show Subsidy:	280 rides @ \$12.51	\$3,505
			\$240,390
	☆ ACTUAL - Credit to MVT for GO-Card usage:	8,455 rides @ \$2.50	(\$22,043)
	☆ ACTUAL - Ridership Subsidy:	8,946 rides @ \$27.26	(\$244,566)
	☆ ACTUAL - No Show Subsidy:	342 rides @ \$12.51	(\$4,278)
			(\$270,888)
			(\$30,498)

MISCELLANEOUS EXPENSE ☆ Go-card rides on Metrobus allocation higher than budget.
 (\$2,260)

REVENUE & RIDERSHIP PER HOUR



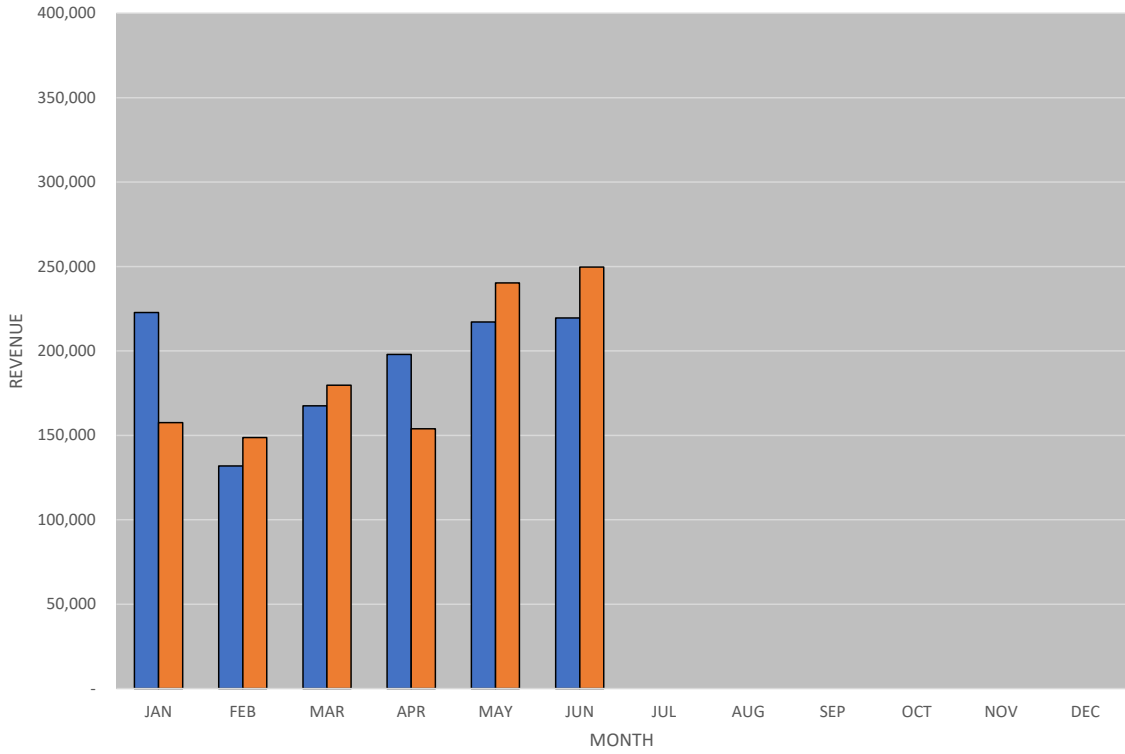
RIDERSHIP REPORT



REVENUE REPORT



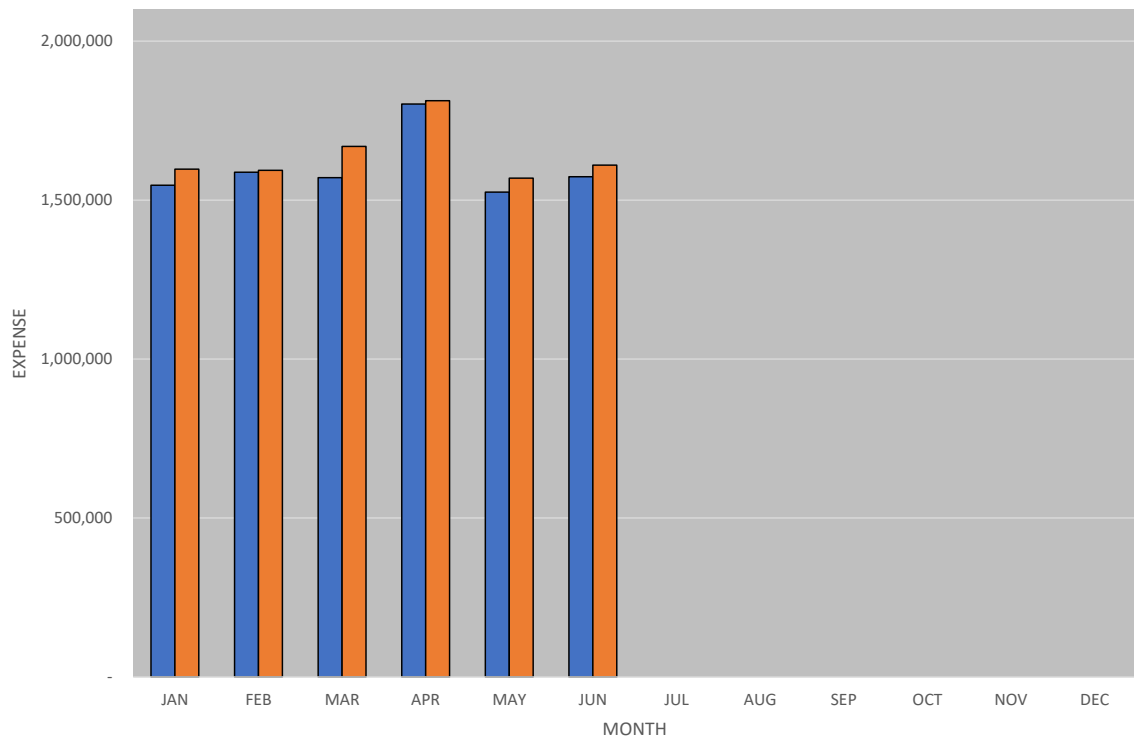
■ ACTUAL ■ BUDGET



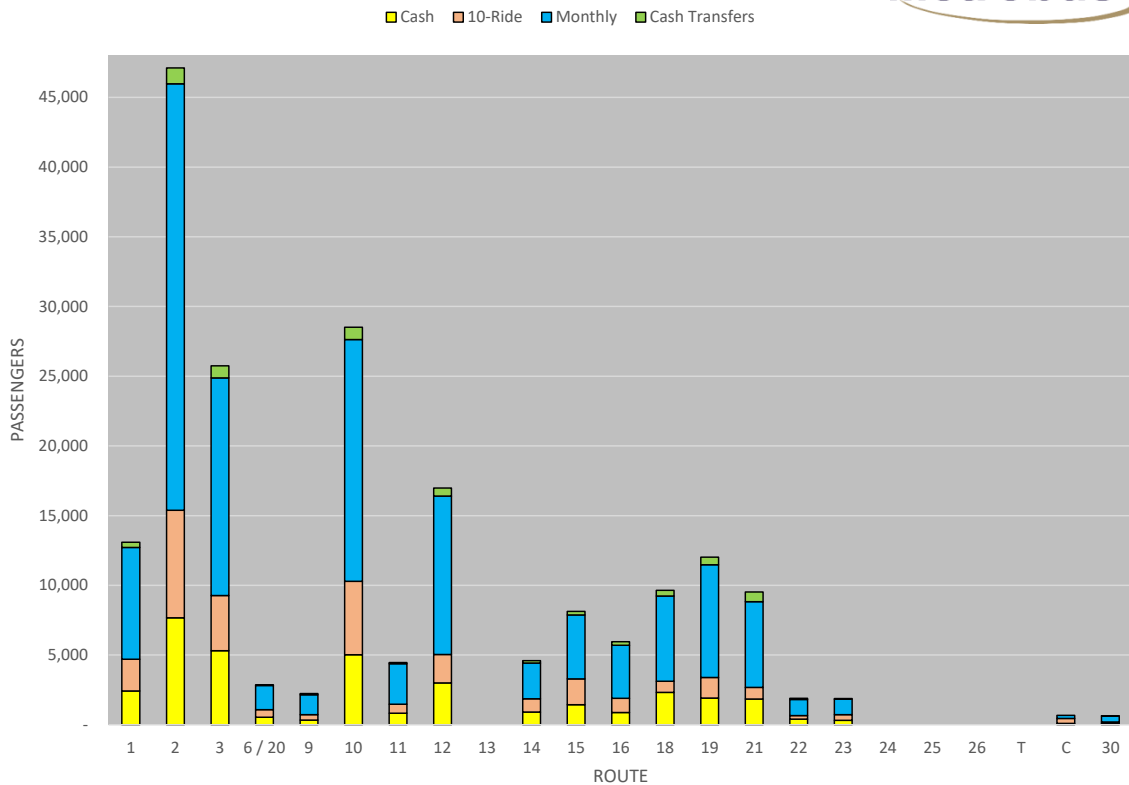
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	814.26		\$25,856.76	\$120,163.61	0.22	0.20
2	1,741.60		\$74,641.04	\$257,014.88	0.29	0.27
3	1,324.42		\$47,020.17	\$195,449.96	0.24	0.22
6	439.00		\$12,003.22	\$64,784.99	0.19	0.19
9	262.24		\$6,954.31	\$38,699.81	0.18	0.18
10	1,298.74		\$48,180.63	\$191,660.26	0.25	0.23
11	300.24		\$9,050.61	\$44,307.62	0.20	0.20
12	732.56		\$26,668.62	\$108,106.81	0.25	0.22
14	424.00		\$12,639.56	\$62,571.38	0.20	0.20
15	606.06		\$18,003.40	\$89,438.70	0.20	0.19
16	456.92		\$12,894.27	\$67,429.51	0.19	0.18
18	606.64		\$22,250.38	\$89,524.29	0.25	0.25
19	640.40		\$21,549.07	\$94,506.39	0.23	0.22
21	473.68	\$63,857.21	\$16,444.69	\$69,902.85	0.24	0.20
22	137.50	\$24,684.78	\$3,430.42	\$20,291.43	0.17	0.16
23	178.00		\$5,151.26	\$26,268.17	0.20	0.20
28	161.45	\$4,400.00	\$1,316.25	\$9,148.00	0.14	0.12
30	111.26	\$26,791.28	\$946.22	\$16,419.08	0.06	0.06
	10,708.97	\$119,733.27	\$365,000.87	\$1,565,687.72	0.23	0.22

Cost / revenue hour (includes regular debt payments & special pension):

\$147.57

Total Expenses	\$1,466,851
Debt Interest	\$4,611
Debt Payment	\$102,000

