



St. John's  
Transportation  
Commission

June 30

2023

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MONTHLY FINANCIAL STATEMENTS

Issued: JULY 19, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JUNE, 2023



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,567,080	\$1,567,080	\$0	\$8,241,210	\$8,241,210	\$0
Passenger Revenue	459,603	347,140	112,463	2,867,161	2,087,010	780,151
Low Income Pass Revenue	149,601	150,530	(929)	937,509	942,480	(4,971)
Mt. Pearl Revenue	93,003	96,270	(3,267)	547,565	579,850	(32,285)
Paradise Revenue	26,743	27,230	(487)	155,423	161,430	(6,007)
Charter Revenue	2,168	7,000	(4,832)	4,872	14,700	(9,828)
Transit Advertising Revenue	17,640	22,250	(4,610)	69,439	93,500	(24,061)
Community Bus Revenue	2,192	1,600	592	11,781	9,600	2,181
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	135,347	10,000	125,347	259,244	60,000	199,244
<b>TOTAL REVENUE</b>	<b>\$2,453,377</b>	<b>\$2,229,100</b>	<b>\$224,277</b>	<b>\$14,221,199</b>	<b>\$12,189,780</b>	<b>\$2,031,419</b>
<b>OPERATIONS</b>						
Operators Salaries	\$609,146	\$599,950	(\$9,196)	\$2,986,135	\$3,005,560	\$19,425
Salaries Operations	142,593	135,750	(6,843)	694,796	692,110	(2,686)
Diesel Fuel	216,522	388,550	172,028	1,554,027	2,401,000	846,973
Company Vehicles	1,832	3,010	1,178	12,916	18,060	5,144
Licenses	5,286	4,600	(686)	36,692	35,640	(1,052)
Communications Expense	4,590	2,230	(2,360)	16,717	13,380	(3,337)
Miscellaneous	1,804	1,100	(704)	5,442	4,670	(772)
Uniforms & Clothing	5,483	5,720	237	32,007	33,120	1,113
Advertising Expense	9,539	12,430	2,891	56,071	63,380	7,309
Bus Charter Expense	2,219	4,460	2,241	4,227	9,740	5,513
Transit Advertising Expense	7,168	9,380	2,212	36,610	48,680	12,070
Community Bus Expense	9,428	10,520	1,092	60,534	61,000	466
Promotions Expense	5,487	6,680	1,193	39,461	40,080	619
Registration & Membership	397	380	(17)	17,467	20,690	3,223
Schedules & Transfers	1,409	1,650	241	6,664	7,900	1,236
<b>TOTAL OPERATIONS</b>	<b>\$1,022,903</b>	<b>\$1,186,410</b>	<b>\$163,507</b>	<b>\$5,559,766</b>	<b>\$6,455,010</b>	<b>\$895,244</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$236,147	\$243,370	\$7,223	\$1,192,692	\$1,216,990	\$24,298
Wash Salaries	29,551	33,930	4,379	159,977	171,800	11,823
Shop Tools & Equipment	252	1,600	1,348	9,527	13,870	4,343
Stock Parts	104,109	64,840	(39,269)	594,210	427,200	(167,010)
Garage Expense	12,385	6,290	(6,095)	50,245	43,300	(6,945)
Bus Lubricants	15,360	13,520	(1,840)	81,637	70,390	(11,247)
Tire Expense	12,209	10,560	(1,649)	62,278	64,880	2,602
Body Shop Supplies	(20)	780	800	1,579	7,200	5,621
Bus Wash	50	1,470	1,420	188	4,710	4,522
Building & Yards	21,737	15,230	(6,507)	122,339	97,480	(24,859)
Utilities	24,649	22,900	(1,749)	203,310	206,300	2,990
Maintenance Vehicles	3,203	3,300	97	25,339	27,600	2,261
Bus Stop & Shelters	3,075	4,250	1,175	15,875	20,850	4,975
Janitorial & Sanitation	3,238	3,500	262	20,597	22,100	1,503

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JUNE, 2023



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Farebox Repairs	0	1,300	1,300	3,884	8,100	4,216
Capital Out of Revenue	26,030	0	(26,030)	161,066	0	(161,066)
<b>TOTAL MAINTENANCE</b>	<b>\$491,975</b>	<b>\$426,840</b>	<b>(\$65,135)</b>	<b>\$2,704,743</b>	<b>\$2,402,770</b>	<b>(\$301,973)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$89,490	\$90,440	\$950	\$462,830	\$464,170	\$1,340
Employer's Payroll Tax	22,329	22,210	(119)	111,414	111,610	196
Sick Leave	19,000	19,000	0	114,000	114,000	0
Worker's Compensation	20,489	21,760	1,271	103,107	109,370	6,263
Employment Insurance	24,666	23,330	(1,336)	125,007	125,330	323
Group Insurance	46,128	46,510	382	296,797	299,460	2,663
Retiring Allowance Expense	3,600	3,600	0	21,600	21,600	0
CPP Expense	62,178	61,070	(1,108)	313,605	308,510	(5,095)
Pension Expense	135,553	140,710	5,157	738,223	752,740	14,517
Audit & Legal Fees	9,300	2,000	(7,300)	31,058	20,600	(10,458)
Telephone Expense	2,237	2,850	613	13,949	15,900	1,951
Computer Expense	32,695	30,320	(2,375)	151,151	144,990	(6,161)
Office Supplies Expense	7,144	6,250	(894)	33,619	36,840	3,221
Travel Expense	0	0	0	2,643	9,380	6,737
Training Expense	14,451	15,200	749	26,012	29,600	3,588
Fleet Insurance Expense	40,164	39,750	(414)	240,984	238,500	(2,484)
General Insurance Expense	5,722	5,550	(172)	34,332	33,300	(1,032)
Miscellaneous Expense	7,692	6,100	(1,592)	37,637	29,500	(8,137)
Capital Out of Revenue	0	0	0	4,050	0	(4,050)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$542,838</b>	<b>\$536,650</b>	<b>(\$5,080)</b>	<b>\$2,862,018</b>	<b>\$2,865,400</b>	<b>\$3,382</b>
Total Expenses	\$2,057,716	\$2,149,900	\$92,184	\$11,126,527	\$11,723,180	\$596,653
<b>NET BEFORE DEBT</b>	<b>\$395,661</b>	<b>\$79,200</b>	<b>\$316,461</b>	<b>\$3,094,672</b>	<b>\$466,600</b>	<b>\$2,628,072</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	9,812	9,200	(612)	\$64,544	\$56,600	(\$7,944)
Bank Loan Payment	70,000	70,000	0	410,000	410,000	0
<b>NET TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$315,849</b>	<b>\$0</b>	<b>\$315,849</b>	<b>\$2,620,128</b>	<b>\$0</b>	<b>\$2,620,128</b>
<b>LESS: ICIP Funding received</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$1,126,995)</b>	<b>\$0</b>	<b>\$1,126,995</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$315,849</b>	<b>\$0</b>	<b>\$315,849</b>	<b>\$1,493,133</b>	<b>\$0</b>	<b>\$1,493,133</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JUNE, 2023



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$382,930	\$382,930	\$0	\$2,359,880	\$2,359,880	\$0
Passenger Revenue	10,840	11,000	(160)	74,989	66,000	8,989
Low Income Pass Revenue	11,399	10,470	929	70,493	65,520	4,973
Mt Pearl & Eastern Health Charges	7,021	8,170	(1,149)	123,073	47,470	75,603
Government Grant	7,875	7,900	(25)	47,250	47,400	(150)
<b>TOTAL REVENUE</b>	<b>\$420,065</b>	<b>\$420,470</b>	<b>(\$405)</b>	<b>\$2,675,685</b>	<b>\$2,586,270</b>	<b>\$89,415</b>
<b>EXPENSES</b>						
Contractor Subsidy	\$268,029	\$328,280	\$60,251	\$1,664,835	\$2,042,210	\$377,375
Administration Salaries	13,461	12,850	(611)	67,973	65,270	(2,703)
Employer's Payroll Tax	271	260	(11)	1,367	1,310	(57)
Worker's Compensation	250	250	0	1,263	1,280	17
Employment Insurance	307	410	103	1,552	2,080	528
Group Insurance	230	230	0	1,190	1,190	0
CPP Expense	765	760	(5)	3,855	3,880	25
Pension Expense	805	900	95	4,121	4,570	449
Gasoline Expense	26,378	44,630	18,252	180,846	267,780	86,934
Professional Fees	2,482	2,280	(202)	19,945	13,680	(6,265)
Telephone Expense	42	360	318	252	2,160	1,908
Computer Expense	14,037	15,550	1,513	88,417	96,300	7,883
Office Supplies Expense	2	250	248	1,507	1,500	(7)
Promotions Expense	115	310	195	1,013	1,860	847
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,732	3,650	(3,082)	36,853	21,900	(14,953)
<b>TOTAL EXPENSE</b>	<b>\$333,906</b>	<b>\$410,970</b>	<b>\$77,064</b>	<b>\$2,074,989</b>	<b>\$2,529,470</b>	<b>\$454,481</b>
<b>NET BEFORE DEBT</b>	<b>\$86,159</b>	<b>\$9,500</b>	<b>\$76,659</b>	<b>\$600,696</b>	<b>\$56,800</b>	<b>\$543,896</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,624	1,500	(124)	\$16,190	\$8,800	(\$7,390)
Bank Loan Payment	8,000	8,000	0	48,000	48,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$76,535</b>	<b>\$0</b>	<b>\$76,535</b>	<b>\$536,506</b>	<b>\$0</b>	<b>\$536,506</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,501	8,890	2,389	36,864	55,020	18,156
TAXI TRIPS *	4,253	3,810	(443)	27,222	23,580	(3,642)
<b>TOTAL TRIPS</b>	<b>10,754</b>	<b>12,700</b>	<b>1,946</b>	<b>64,086</b>	<b>78,600</b>	<b>14,514</b>

\* Taxi Actual 46% vs Taxi Budget 30% in January

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%		
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%		
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%		
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%		
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%		
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	<u>1,435,381</u>	<u>483.51%</u>	<u>1,569,113</u>	<u>9.32%</u>	<u>967,753</u>	<u>-38.32%</u>	<u>915,145</u>	<u>-5.44%</u>	<u>1,470,928</u>	<u>60.73%</u>	<u>2,229,555</u>	<u>51.57%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>2,229,555</u>	
Weekdays	127		126		122		126		127		127	
Saturdays	26		26		24		26		25		24	
Sundays	25		26		25		26		26		25	
No Service	1		1		9		1		1		3	
Stats	2		2		2		2		2		2	
	<b>181</b>		<b>181</b>		<b>182</b>		<b>181</b>		<b>181</b>		<b>181</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%		
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%		
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%		
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%		
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%		
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%		
Year-to-date	<u>1,254,231</u>	<u>474.32%</u>	<u>1,359,956</u>	<u>8.43%</u>	<u>858,733</u>	<u>-36.86%</u>	<u>769,888</u>	<u>-10.35%</u>	<u>1,239,121</u>	<u>60.95%</u>	<u>1,838,644</u>	<u>48.38%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>1,838,644</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
JUNE, 2023



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$25,306	\$22,254	\$3,052	\$144,940	\$116,989	\$27,951
City of Mount Pearl Billing	93,003	96,270	(3,267)	547,565	579,850	(32,285)
<b>Total Revenue</b>	<b>\$118,309</b>	<b>\$118,524</b>	<b>(\$215)</b>	<b>\$692,505</b>	<b>\$696,839</b>	<b>(\$4,334)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$56,955	\$65,112	\$8,157	\$303,241	\$345,142	\$41,901
Maintenance Expenses	23,806	21,506	(2,300)	122,536	112,181	(10,355)
Finance & Admin. Expenses	19,399	19,380	(19)	104,137	102,993	(1,144)
<b>Total Expenses</b>	<b>\$100,160</b>	<b>\$105,998</b>	<b>\$5,838</b>	<b>\$529,914</b>	<b>\$560,316</b>	<b>\$30,402</b>
<b>Total Overhead Contribution</b>	<b>\$18,149</b>	<b>\$12,526</b>	<b>\$5,623</b>	<b>\$162,591</b>	<b>\$136,523</b>	<b>\$26,068</b>
Mount Pearl Kilometers	15,424.9	15,456.5	(31.6)	90,287.4	90,878.3	(590.9)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	31.5					
Riders Per Hour^ - Route 22	24.5					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	27.1	24.4				
<b>2015-2023</b>	<b>19.3</b>	<b>15.8</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 JUNE, 2023



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,177	\$27,230	(\$25,054)	\$12,522	\$34,213	(\$21,691)
Town of Paradise Billing	26,743	1,678	25,065	155,424	135,878	19,546
<b>Total Revenue</b>	<b>\$28,920</b>	<b>\$28,908</b>	<b>\$12</b>	<b>\$167,946</b>	<b>\$170,091</b>	<b>(\$2,145)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$13,922	\$15,885	\$1,963	\$73,573	\$84,255	\$10,682
Maintenance Expenses	5,819	5,246	(573)	29,746	27,383	(2,363)
Finance & Admin. Expenses	4,742	4,728	(14)	25,266	25,143	(123)
<b>Total Expenses</b>	<b>\$24,483</b>	<b>\$25,859</b>	<b>\$1,376</b>	<b>\$128,585</b>	<b>\$136,781</b>	<b>\$8,196</b>
<b>Total Overhead Contribution</b>	<b>\$4,437</b>	<b>\$3,049</b>	<b>\$1,388</b>	<b>\$39,361</b>	<b>\$33,310</b>	<b>\$6,051</b>
Paradise Kilometers	3,770.5	3,770.7	(0.2)	21,896.5	22,184.6	(288.1)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	13.8					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	12.9					
<b>2016-2023</b>	<b>7.2</b>					

\*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$2,168	\$7,000	(\$4,832)	\$4,872	\$14,700	(\$9,828)
<b>Total Revenue</b>	<b>\$2,168</b>	<b>\$7,000</b>	<b>(\$4,832)</b>	<b>\$4,872</b>	<b>\$14,700</b>	<b>(\$9,828)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$1,200	\$2,280	\$1,080	\$2,281	\$4,740	\$2,459
Operation's Salaries Expense	300	300	0	500	700	200
Diesel Fuel Expense	252	760	508	391	1,600	1,209
Maintenance Expenses *	467	1,120	653	1,055	2,350	1,295
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$2,219</b>	<b>\$4,460</b>	<b>\$2,241</b>	<b>\$4,227</b>	<b>\$9,740</b>	<b>\$5,513</b>
<b>PROFIT / (LOSS)</b>	<b>(\$51)</b>	<b>\$2,540</b>	<b>(\$2,591)</b>	<b>\$645</b>	<b>\$4,960</b>	<b>(\$4,315)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$15,390	\$20,000	(\$4,610)	\$55,939	\$80,000	(\$24,061)
<b>Total Revenues</b>	<b>\$15,390</b>	<b>\$20,000</b>	<b>(\$4,610)</b>	<b>\$55,939</b>	<b>\$80,000</b>	<b>(\$24,061)</b>
<b>EXPENSES</b>						
Salaries	\$4,055	\$4,070	\$15	\$20,817	\$20,820	\$3
Sales Commission	1,652	2,110	458	5,789	8,660	2,871
Sign Production	(50)	580	630	(120)	3,480	3,600
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	2,910	2,940	30
Telephone	52	60	8	278	360	82
Advertising	275	890	615	1,650	5,340	3,690
Sign Installations	339	630	291	3,126	3,780	654
Entertainment	0	190	190	0	1,140	1,140
Advertising Software	360	360	0	2,160	2,160	0
<b>Total Expenses</b>	<b>\$7,168</b>	<b>\$9,380</b>	<b>\$2,212</b>	<b>\$36,610</b>	<b>\$48,680</b>	<b>\$12,070</b>
<b>PROFIT / (LOSS)</b>	<b>\$8,222</b>	<b>\$10,620</b>	<b>(\$2,398)</b>	<b>\$19,329</b>	<b>\$31,320</b>	<b>(\$11,991)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$13,500	\$13,500	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$10,472</b>	<b>\$12,870</b>	<b>(\$2,398)</b>	<b>\$32,829</b>	<b>\$44,820</b>	<b>(\$11,991)</b>

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	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$2,192	\$1,600	\$592	\$11,781	\$9,600	\$2,181
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$2,192</b>	<b>\$1,600</b>	<b>\$592</b>	<b>\$11,781</b>	<b>\$9,600</b>	<b>\$2,181</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,831	\$5,950	\$119	\$34,456	\$34,050	(\$406)
Operations Salaries	0	0	0	0	0	0
Benefits	704	730	26	4,158	4,160	2
Diesel / Gas	1,614	2,540	926	10,410	15,230	4,820
Maintenance Expenses	1,279	1,300	21	7,308	7,560	252
Other*	0	0	0	4,201	0	(4,201)
<b>Total Expenses</b>	<b>\$9,428</b>	<b>\$10,520</b>	<b>\$1,092</b>	<b>\$60,533</b>	<b>\$61,000</b>	<b>\$467</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$7,235)</b>	<b>(\$8,920)</b>	<b>\$1,685</b>	<b>(\$48,752)</b>	<b>(\$51,400)</b>	<b>\$2,648</b>
West # 1 (Mon) X 4	181			1,063		
East # 1 (Tue) X 4	159			909		
West # 2 (Wed) X 4	212			1,262		
East # 2 (Thu) X 5	219			1,116		
Bidgoods (Fri) X 5	312			1,477		
	<b>1,083</b>			<b>5,827</b>		

Riders Per Hour\* 6.7

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.3
<b>2014-2023</b>	<b>5.0</b>

\* Other expenses consist of:

Power Steering pump	370
Oil & filter	121
Filter, intake hose & clamp	273
Carrier bearing & brakes	310
Steerint box, cooler	1,175
Coupler, heater hose & clamps	233
Batteries	556
Miscellaneous	1,163

**4,201**

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JUNE, 2023



KEY PERFORMANCE INDICATORS	6 MTH	6 MTH	6 MTH	6 MTH	6 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	30.92	20.69	14.30	16.03	23.00	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.55	23.32	13.48	11.59	14.51	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.3%	27.5%	23.9%	21.8%	30.8%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.72	27.53	28.38	30.47	26.98	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.71	1.93	2.30	1.98	1.89	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	53.72	41.18	33.89	32.69	44.35	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.20	7.59	10.50	10.01	6.72	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JUNE, 2023



KEY PERFORMANCE INDICATORS	6 MTH	% of	6 MTH	% of	6 MTH	% of	6 MTH	% of	6 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	36,864	54.2%	31,277	61.2%	29,859	68.2%	22,434	59.5%	48,413	59.3%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	27,222	40.0%	17,345	33.9%	12,152	27.8%	13,513	35.8%	29,932	36.7%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS (St. John's)</b>	<b>64,086</b>		<b>48,622</b>		<b>42,011</b>		<b>35,947</b>		<b>78,345</b>		<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS (St. John's)	3,888	5.7%	2,475	4.8%	1,760	4.0%	1,776	4.7%	3,274	4.0%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>67,974</b>		<b>51,097</b>		<b>43,771</b>		<b>37,723</b>		<b>81,619</b>		<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS (St. John's)	44,221	65.1%	23,188	45.4%	22,546	51.5%	47,051	124.7%	33,524	41.1%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	13,900	20.4%	12,231	23.9%	7,816	17.9%	5,122	13.6%	10,719	13.1%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.45		36.04		32.20		32.92		30.63		35.29		32.21		31.91		30.06	

**REVENUES**

PASSENGER REVENUE		2023	2022	Variance
\$112,463	Cash Revenue	\$100,797	\$99,178	\$1,619
	10-Ride Passes	\$123,494	\$103,248	\$20,246
	Monthly Passes	\$228,625	\$148,992	\$79,633
	Other (double-rides, Go-Cards, etc)	\$7,657	\$6,557	\$1,100
	M-Card fees	\$3,020	\$3,205	(\$186)
	Credits / Discounts / Allocations	(\$2,568)	(\$2,633)	\$65
	Commission Paid	(\$1,421)	(\$1,343)	(\$78)
	<b>Total Revenue</b>	<b>\$459,603</b>	<b>\$357,204</b>	<b>\$102,399</b>

- ☆ Cash revenue up 1% from last year while cash ridership was down 1%.
- ☆ 10-Ride pass revenue was up 19% from last year. 10-Ride riders were up 21% & sales were up 19%.
- ☆ Monthly pass revenue was up 53% from last year. Monthly riders were up 53% & sales were up 53%.
- ☆ LIF riders were up 27% from 2022.
- ☆ Ridership of 400,379 was 31% higher than 2022 (305,174) and 39% higher than budget (286,820).  
*NOTE: There were 22 week days in 2023 vs 22 in 2022.*
- ☆ Avg fare (incl. LIFT) of \$1.52 compared to \$1.70 last year and \$1.77 budget.
- ☆ Rides per pass ratio was 29.2 (LIFT passes incl.) compared to 26.2 last year and 50.6 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.6%	14.7%	47.0%	25.7%
2022	17.1%	17.2%	37.9%	27.8%
2021	18.3%	16.5%	31.5%	33.7%
2020	32.6%	16.3%	51.1%	0.0%
2019	25.4%	17.1%	57.5%	0.0%
2018	28.0%	17.0%	55.0%	0.0%
2017	30.1%	17.4%	52.5%	0.0%

LOW INCOME PASS REVENUE (\$929) ☆ 6,919 active cards at end of month - 109,637 rides this month (27% of total rides).

MOUNT PEARL REVENUE (\$3,267) ☆ Ridership revenues higher than budget.  
(See Mount Pearl statement for more information).

CHARTER REVENUE (\$4,832) ☆ Less billable hours than budgeted (17 vs 40).  
(See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$4,610) ☆ Sales booked for the month were lower than budget.  
(See Transit Advertising statement for more information).

OTHER INCOME \$125,347 ☆ Interest earned on bank balance higher than budget. \$11,198  
☆ Reimbursement for damages when City plow t-boned bus 1831 in Jan 2022. \$110,089

**OPERATIONS DEPT**

OPERATORS SALARIES (\$9,196)	☆ More operator hours at lower pay scale than budgeted.	\$14,471
	☆ Operators on RTW in call centre.	(\$5,271)
	☆ Weekly overshift higher than budget.	(\$4,179)
	☆ OT, Stat, temp pay, net of docked time, higher than budget.	(\$13,878)
		<b>(\$8,857)</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

JUNE, 2023



OPERATIONS SALARIES (\$6,843)	<ul style="list-style-type: none"> <li>☆ Temporary supervisor costs not budgeted.</li> <li>☆ Overtime &amp; stat pay higher than budget.</li> </ul>	(\$4,773) (\$1,261) <hr/> <hr/> <b>(\$6,034)</b>
DIESEL FUEL EXPENSE \$172,028	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 155,420 litres @ \$2.5000 /L</li> <li>☆ Actual Usage: 161,319 litres @ \$1.3422 /L</li> </ul>	\$388,550 (\$216,522) <hr/> <hr/> <b>\$172,028</b>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (155,420 - 161,319) @ \$2.5000 /L</li> <li>☆ Price Variance: 161,319 @ (\$2.5000 - \$1.3422)</li> </ul>	(\$14,748) \$186,775 <hr/> <hr/> <b>\$172,028</b>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 61.2 L / 100KM vs budget of 58.0 L / 100KM.</li> <li>☆ Actual total KM was 265,530 vs budget of 269,718.</li> </ul>	
COMMUNICATIONS EXPENSE (\$2,360)	<ul style="list-style-type: none"> <li>☆ Move equipment from 0151 to 0135 (bus from Moncton).</li> </ul>	(\$2,660)
ADVERTISING EXPENSE \$2,891	<ul style="list-style-type: none"> <li>☆ Budget not fully utilized in June.</li> </ul>	
CHARTER EXPENSE \$2,241	<ul style="list-style-type: none"> <li>☆ Operating hours budget of 50 vs actual of 24. (See Charter statement for more information).</li> </ul>	
TRANSIT ADVERTISING EXPENSE \$2,212	<ul style="list-style-type: none"> <li>☆ Lower sales meant lower sales commissions and sign production costs.</li> </ul>	

**MAINTENANCE DEPT**

GARAGE SALARIES \$7,223	<ul style="list-style-type: none"> <li>☆ Four Mechanic positions empty for month or part of month.</li> <li>☆ Several positions at lower scale.</li> <li>☆ Overtime higher than budget.</li> </ul>	\$28,430 \$5,869 (\$27,504) <hr/> <hr/> <b>\$6,795</b>
WASH SALARIES \$4,379	<ul style="list-style-type: none"> <li>☆ Two positions on step 1 (all budgeted step 4).</li> <li>☆ New Foreman on lower scale than budget.</li> <li>☆ Overtime and Stat pay less than budget.</li> </ul>	\$1,660 \$953 \$1,879 <hr/> <hr/> <b>\$4,492</b>
STOCK PARTS EXPENSE (\$39,269)	<ul style="list-style-type: none"> <li>☆ Expenses much higher than budget again this month.</li> <li>☆ Issue found with handheld barcode parts scanner. Since sometime early 2023 parts issued using the scanner began downloading without dates thus were not getting picked up on monthly parts issuance reports. Issue found while preparing for mid-year inventory count. Issue has been corrected but the backlog of parts issued using this device is picked up on this months report.</li> </ul>	

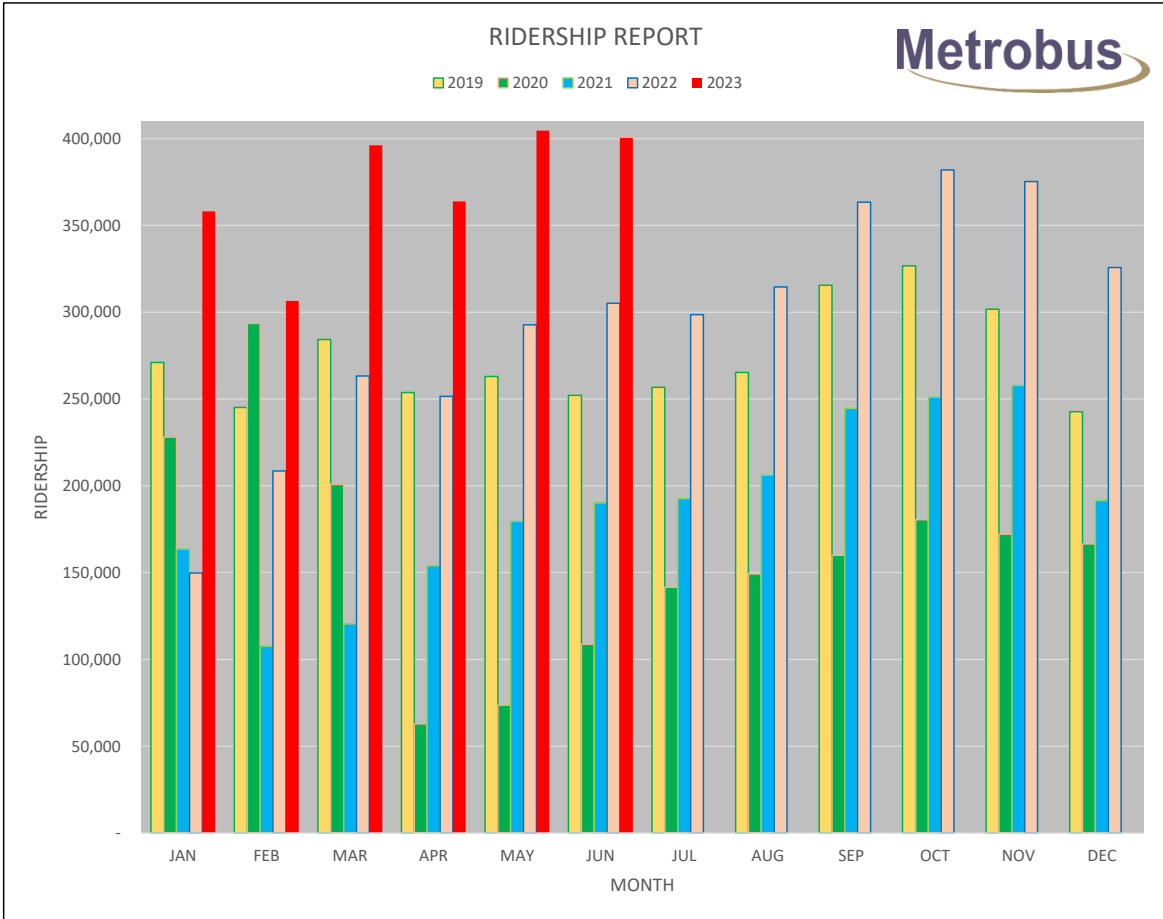
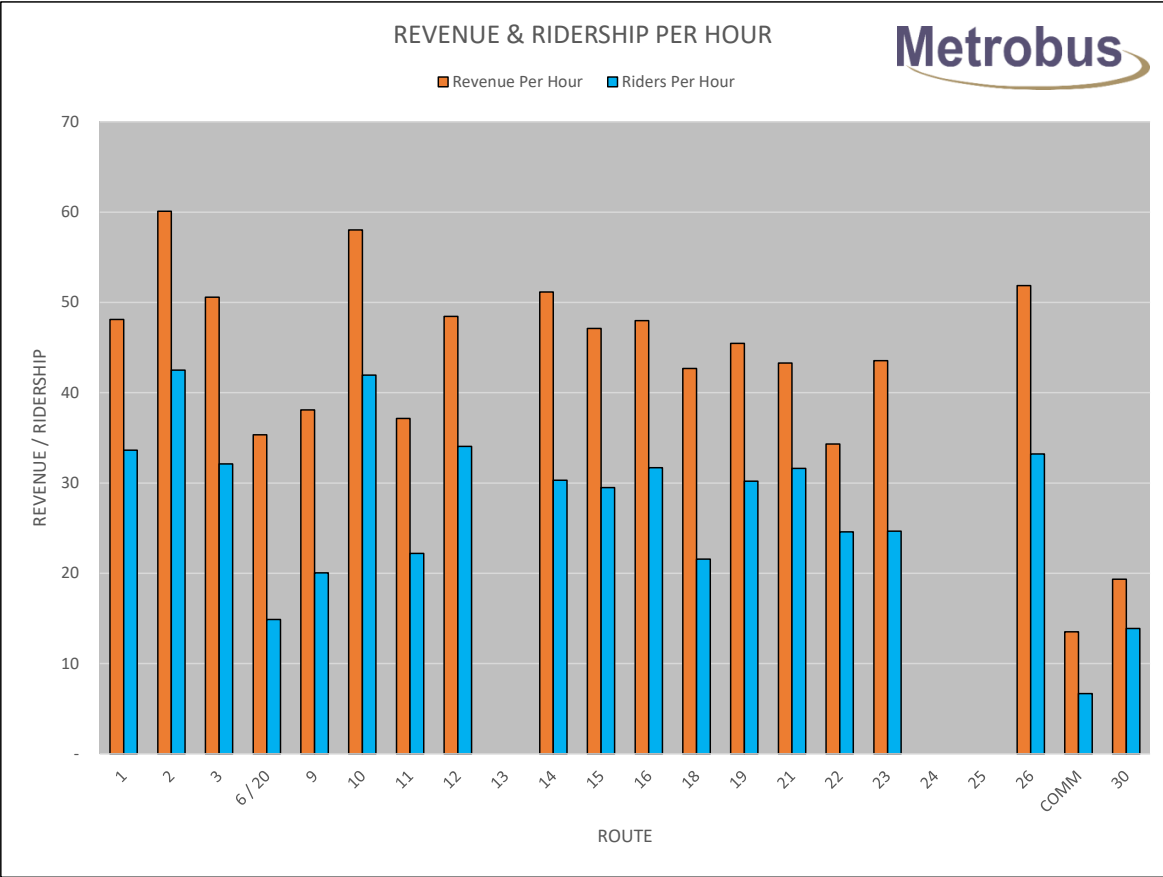
GARAGE EXPENSE (\$6,095)	☆ Contractual foreman support costs not budgeted.	(\$6,087)
BUILDING & YARDS (\$6,507)	☆ PC board and PCB control board - ramp 4. ☆ Repairs to heating system.	(\$4,909) (\$4,359)
CAPITAL OUT OF REVENUE (\$26,030)	☆ m-Card validator, driver console and tablet x 3 for on-demand service pilot.	

**FINANCE & HUMAN RESOURCES**

PENSION EXPENSE \$5,157	☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses.	
PROFESSIONAL FEES (\$7,300)	☆ CUTRIC study invoice for Phase 4.	
COMPUTER EXPENSE (\$2,375)	☆ Replacement hard drives for camera system onboard numerous buses.	(\$2,424)

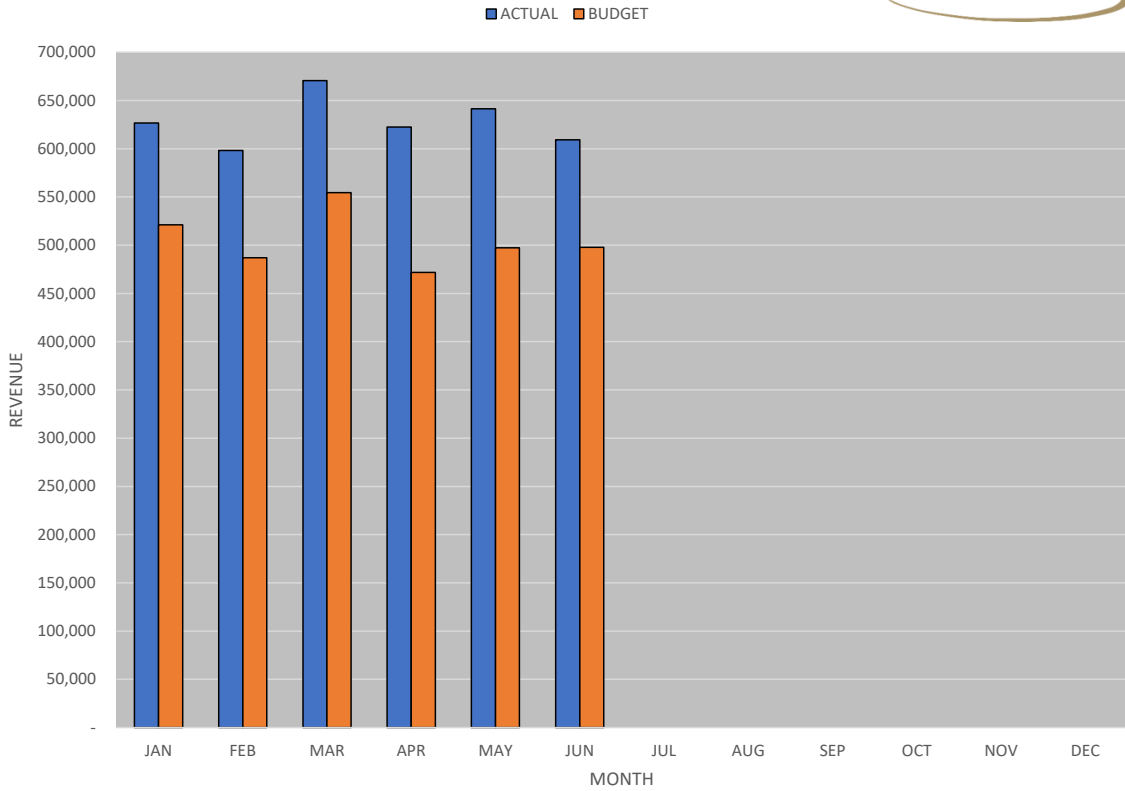
**GOBUS**

LOW INCOME PASS REVENUE \$929	☆ 527 active Go-Cards at the end of the month representing 7.1% of all active LIFT cards.	
CONTRACTOR SUBSIDY EXP \$60,251	☆ BUDGET - Ridership Bus: 8,890 rides @ \$26.06 ☆ BUDGET - Ridership Taxi: 3,810 rides @ \$23.99 ☆ BUDGET - No Shows: 400 rides @ \$13.03 ☆ ACTUAL - Ridership Bus: 6,501 rides @ \$26.06 ☆ ACTUAL - Ridership Taxi: incl. taxi no shows. 4,253 rides @ \$21.83 ☆ ACTUAL - No Shows: 450 rides @ \$13.03	\$231,673 \$91,395 \$5,212 <hr/> <b>\$328,280</b> (\$169,423) (\$92,744) (\$5,864) <hr/> <b>(\$268,031)</b> <hr/> <b>\$60,251</b>
GASOLINE EXPENSE \$18,252	☆ Budgeted Usage: 29,170 litres @ \$1.5300 /L ☆ Actual Usage: 22,594 litres @ \$1.2280 /L ☆ Actual Adj - Apr & May cost estimate was slightly too high. ☆ Volume Variance: (29,170 - 22,594) @ \$1.5300 /L ☆ Price Variance: 22,594 @ (\$1.5300 - \$1.2280) ☆ Actual Adj - Apr & May cost estimate was slightly too high.	\$44,630 (\$27,745) \$1,367 <hr/> <b>\$18,252</b> \$10,061 \$6,823 \$1,367 <hr/> <b>\$18,252</b>
MISCELLANEOUS EXPENSE (\$3,082)	☆ Allocation for GOBUS rides on Metrobus higher than budget (2,631 vs 1,460).	

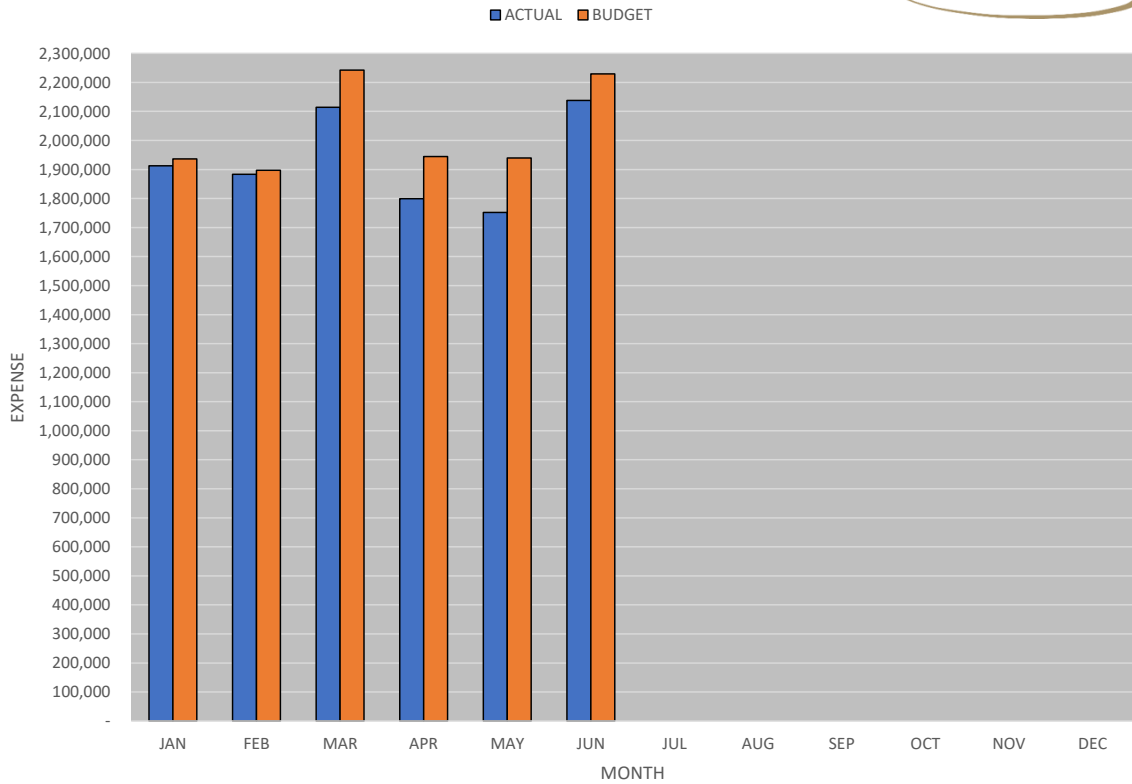




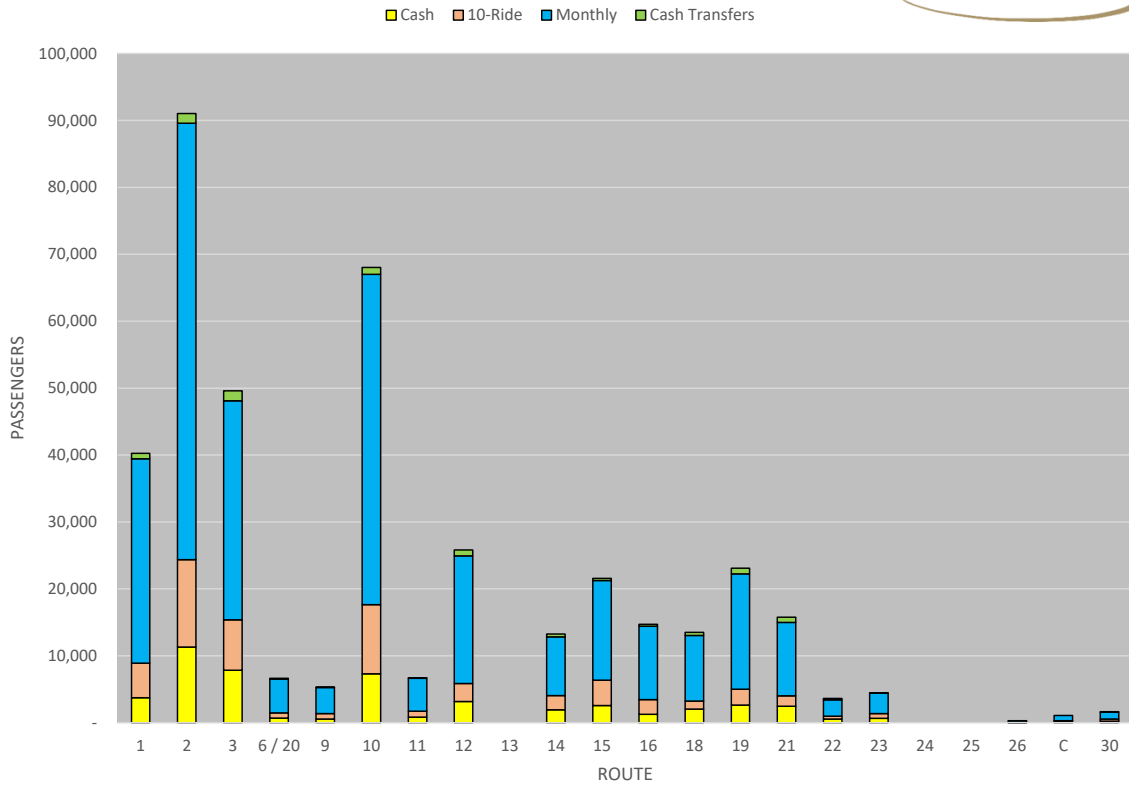
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,173.14		\$56,445.42	\$205,199.78	0.28	0.33
2	2,107.80		\$126,697.26	\$368,685.84	0.34	0.38
3	1,498.39		\$75,788.31	\$262,090.89	0.29	0.31
6	439.00		\$15,517.90	\$76,787.69	0.20	0.23
9	261.79		\$9,972.88	\$45,791.00	0.22	0.27
10	1,597.06		\$92,666.39	\$279,349.75	0.33	0.40
11	299.54		\$11,125.96	\$52,394.04	0.21	0.24
12	732.16		\$35,476.60	\$128,065.77	0.28	0.32
13	0.00		\$0.00	\$0.00	n/a	0.27
14	424.00		\$21,685.62	\$74,163.96	0.29	0.34
15	720.03		\$33,929.84	\$125,944.05	0.27	0.34
16	455.22		\$21,838.32	\$79,624.81	0.27	0.33
18	603.74		\$25,769.39	\$105,603.18	0.24	0.26
19	737.18		\$33,522.28	\$128,943.84	0.26	0.30
21	474.08	\$66,798.83	\$20,519.52	\$82,923.70	0.25	0.26
22	139.60	\$26,204.02	\$4,790.27	\$24,418.13	0.20	0.24
23	179.25		\$7,806.28	\$31,353.51	0.25	0.29
24			\$0.00	\$0.00	n/a	0.45
26	9.24		\$479.25	\$1,616.21	0.30	0.33
28	162.06	\$0.00	\$2,192.45	\$9,428.00	0.23	0.19
30	112.51	\$26,743.00	\$2,177.00	\$19,679.69	0.11	0.12
	<b>12,125.79</b>	<b>\$119,745.85</b>	<b>\$598,400.95</b>	<b>\$2,102,063.83</b>	<b>0.28</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$174.92

Total Expenses	\$2,057,716
Debt Interest	\$9,812
Debt Payment	\$70,000

