



St. John's
Transportation
Commission

June 30

2024

MONTHLY FINANCIAL STATEMENTS

Issued: JULY 17 , 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 JUNE, 2024



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,123,740	\$1,123,740	\$0	\$7,448,080	\$7,448,080	\$0
Passenger Revenue	508,087	517,460	(9,373)	3,191,167	2,903,110	288,057
Low Income Pass Revenue	149,311	147,030	2,281	935,660	942,480	(6,820)
On Demand Pilot Grant	8,750	0	8,750	37,500	0	37,500
Mt. Pearl Revenue	81,577	87,040	(5,463)	501,618	547,470	(45,852)
Paradise Revenue	33,760	25,870	7,890	190,960	158,660	32,300
Charter Revenue	680	7,000	(6,320)	7,594	14,700	(7,106)
Transit Advertising Revenue	15,200	22,250	(7,050)	79,549	93,500	(13,951)
Other Income	29,830	12,000	17,830	207,093	72,000	135,093
TOTAL REVENUE	\$1,950,935	\$1,942,390	\$8,545	\$12,599,221	\$12,180,000	\$419,221
OPERATIONS						
Operators Salaries	\$516,072	\$527,310	\$11,238	\$3,227,824	\$3,222,570	(\$5,254)
Salaries Operations	114,525	119,200	4,675	714,756	755,560	40,804
Diesel Fuel	255,451	342,990	87,539	1,633,048	2,248,290	615,242
Company Vehicles	1,789	3,430	1,641	13,802	20,580	6,778
Licenses	5,120	4,600	(520)	37,218	36,600	(618)
Communications Expense	2,138	2,230	92	12,342	13,380	1,038
Miscellaneous	606	1,100	494	8,325	4,670	(3,655)
Uniforms & Clothing	5,296	5,720	424	32,520	33,120	600
Advertising Expense	27,772	21,430	(6,342)	59,225	63,380	4,155
Bus Charter Expense	909	4,510	3,601	7,826	9,860	2,034
Transit Advertising Expense	7,024	8,630	1,606	42,051	49,100	7,049
Promotions Expense	5,612	7,130	1,518	36,630	42,780	6,150
Registration & Membership	433	380	(53)	16,986	21,190	4,204
Schedules & Transfers	3,546	1,930	(1,616)	12,073	9,580	(2,493)
TOTAL OPERATIONS	\$946,293	\$1,050,590	\$104,297	\$5,854,626	\$6,530,660	\$676,034
MAINTENANCE						
Garage Salaries	\$172,150	\$199,930	\$27,780	\$1,208,134	\$1,223,820	\$15,686
Wash Salaries	20,031	27,580	7,549	159,998	171,750	11,752
Shop Tools & Equipment	337	1,600	1,263	11,879	14,250	2,371
Stock Parts	90,632	90,450	(182)	653,101	594,700	(58,401)
Garage Expense	9,623	6,390	(3,233)	55,071	43,870	(11,201)
Bus Lubricants	17,797	13,750	(4,047)	84,908	85,960	1,052
Tire Expense	9,412	12,300	2,888	67,811	77,000	9,189
Body Shop Supplies	0	800	800	1,769	7,300	5,531
Bus Wash	202	1,470	1,268	2,366	4,710	2,344
Building & Yards	18,061	16,330	(1,731)	90,143	82,480	(7,663)
Utilities	13,901	22,500	8,599	213,982	226,100	12,118
Maintenance Vehicles	4,038	5,800	1,762	28,102	30,100	1,998
Bus Stop & Shelters	1,509	2,250	741	20,185	20,850	665
Janitorial & Sanitation	3,317	3,500	183	21,653	22,100	447
Farebox Repairs	129	1,300	1,171	1,489	8,100	6,611

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 JUNE, 2024



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Capital Out of Revenue	26,023	0	(26,023)	26,023	0	(26,023)
TOTAL MAINTENANCE	\$387,162	\$405,950	\$18,788	\$2,646,614	\$2,613,090	(\$33,524)
FINANCE & ADMINISTRATION						
Administration Salaries	\$73,902	\$74,280	\$378	\$473,490	\$473,720	\$230
Employer's Payroll Tax	17,991	19,130	1,139	116,333	117,850	1,517
Sick Leave	19,000	19,000	0	114,000	114,000	0
Worker's Compensation	17,569	18,940	1,371	114,681	116,670	1,989
Employment Insurance	20,201	20,230	29	133,032	134,950	1,918
Retiring Allowance Expense	4,000	4,000	0	24,000	24,000	0
Group Insurance	61,165	59,170	(1,995)	348,619	343,200	(5,419)
CPP Expense	50,183	53,910	3,727	328,407	332,610	4,203
Pension Expense	100,834	105,350	4,516	661,145	669,780	8,635
Audit & Legal Fees	9,395	2,000	(7,395)	93,577	87,000	(6,577)
Telephone Expense	2,929	2,900	(29)	14,779	16,200	1,421
2 Computer Expense	27,117	24,290	(2,827)	148,517	164,050	15,533
Office Supplies Expense	5,928	6,250	322	30,391	36,840	6,449
Travel Expense	0	0	0	4,570	9,380	4,810
Training Expense	5,763	3,200	(2,563)	30,045	29,600	(445)
Fleet Insurance Expense	39,978	41,500	1,522	239,868	249,000	9,132
General Insurance Expense	5,828	6,100	272	34,968	36,600	1,632
Miscellaneous Expense	12,425	7,300	(5,125)	50,969	39,200	(11,769)
Capital Out of Revenue	10,496	0	(10,496)	477,320	0	(477,320)
TOTAL FINANCE & ADMIN.	\$484,704	\$467,550	(\$17,154)	\$3,438,711	\$2,994,650	(\$444,061)
Total Expenses	\$1,818,159	\$1,924,090	\$105,931	\$11,939,951	\$12,138,400	\$198,449
NET BEFORE DEBT	\$132,776	\$18,300	\$114,476	\$659,270	\$41,600	\$617,670
DEBT CHARGES						
Loan Interest Expense	0	3,300	3,300	\$0	\$9,600	\$9,600
Bank Loan Payment	0	15,000	15,000	0	32,000	32,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$132,776	\$0	\$132,776	\$659,270	\$0	\$659,270
LESS: ICIP Funding	\$5,750	\$0	\$5,750	\$370,924	\$0	\$370,924
SURPLUS/(COST) OF SERVICE	\$138,526	\$0	\$138,526	\$1,030,194	\$0	\$1,030,194

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JUNE, 2024



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$382,580	382,580	\$0	\$2,369,530	\$2,369,530	\$0
Passenger Revenue	10,326	12,500	(2,174)	65,878	75,000	(9,122)
Low Income Pass Revenue	11,689	10,470	1,219	72,341	65,520	6,821
Mt Pearl & Eastern Health Charges	7,853	7,230	623	45,062	43,430	1,632
Government Grant	7,875	7,900	(25)	47,250	47,400	(150)
TOTAL REVENUE	\$420,323	\$420,680	(\$357)	\$2,600,061	\$2,600,880	(\$819)
EXPENSES						
Contractor Expense	\$274,702	\$334,160	\$59,458	\$1,703,982	\$2,078,850	\$374,868
Administration Salaries	11,965	10,830	(1,135)	77,267	68,640	(8,627)
Employer's Payroll Tax	240	220	(20)	1,552	1,380	(172)
Worker's Compensation	238	210	(28)	1,535	1,350	(185)
Employment Insurance	278	350	72	1,796	2,230	434
Group Insurance	385	210	(175)	2,492	1,260	(1,232)
CPP Expense	683	640	(43)	4,408	4,070	(338)
3 Pension Expense	692	760	68	4,344	4,800	456
Gasoline Expense	39,628	45,900	6,272	201,201	275,400	74,199
Professional Fees	1,862	2,280	418	15,513	13,680	(1,833)
Telephone Expense	37	360	323	247	2,160	1,913
Computer Expense	14,081	15,550	1,469	86,489	96,300	9,811
Office Supplies Expense	2	250	248	674	1,500	826
Promotions Expense	148	310	162	738	1,860	1,122
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,248	6,250	(998)	37,276	37,500	224
TOTAL EXPENSE	\$352,189	\$418,280	\$66,091	\$2,139,514	\$2,593,480	\$453,966
NET BEFORE DEBT	\$68,134	\$2,400	\$65,734	\$460,547	\$7,400	\$453,147
DEBT CHARGES						
Loan Interest Expense	\$0	\$400	\$400	\$0	\$2,400	\$2,400
Bank Loan Payment	0	2,000	2,000	0	5,000	5,000
TOTAL SURPLUS/(COST) OF SERVICE	\$68,134	\$0	\$68,134	\$460,547	\$0	\$460,547
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,108	8,890	1,782	42,878	55,020	12,142
TAXI TRIPS (incl. taxi no shows) *	3,304	3,810	506	22,232	23,580	1,348
TOTAL TRIPS	10,412	12,700	2,288	65,110	78,600	13,490

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%		
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>1,569,113</u>		<u>967,753</u>	<u>-38.32%</u>	<u>915,145</u>	<u>-5.44%</u>	<u>1,470,928</u>	<u>60.73%</u>	<u>2,229,555</u>	<u>51.57%</u>	<u>2,521,419</u>	<u>13.09%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>2,521,419</u>	
Weekdays	126		123		126		127		127		125	
Saturdays	26		24		26		25		25		26	
Sundays	26		24		26		26		25		25	
No Service	1		9		1		1		2		4	
Stats	2		2		2		2		2		2	
	181		182		181		181		181		182	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%		
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>1,359,956</u>		<u>858,733</u>	<u>-36.86%</u>	<u>769,888</u>	<u>-10.35%</u>	<u>1,239,121</u>	<u>60.95%</u>	<u>1,838,644</u>	<u>48.38%</u>	<u>2,026,355</u>	<u>10.21%</u>
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>2,026,355</u>	

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	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$29,558	\$24,156	\$5,402	\$166,688	\$135,932	\$30,756
City of Mount Pearl Billing	81,577	87,040	(5,463)	501,618	547,470	(45,852)
Total Revenue	\$111,135	\$111,196	(\$61)	\$668,306	\$683,402	(\$15,096)
*Less Variable Expenses						
Operating Expenses	\$50,689	\$56,417	\$5,728	\$318,449	\$345,133	\$26,684
Maintenance Expenses	18,021	19,890	1,869	125,153	120,991	(4,162)
Finance & Admin. Expenses	16,386	16,880	494	103,591	101,439	(2,152)
Total Expenses	\$85,096	\$93,187	\$8,091	\$547,193	\$567,563	\$20,370
6 Total Overhead Contribution	\$26,039	\$18,009	\$8,030	\$121,113	\$115,839	\$5,274
Mount Pearl Kilometers	14,451.9	14,451.9	0.0	86,905.8	88,832.8	(1,927.0)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	36.4					
Riders Per Hour^ - Route 22	32.6					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	33.5	28.0				
2016-2024	20.7	17.0				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JUNE, 2024



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,739	\$2,007	\$1,732	\$19,842	\$12,008	\$7,834
Town of Paradise Billing	33,760	25,870	7,890	190,959	158,660	32,299
Total Revenue	\$37,499	\$27,877	\$9,622	\$210,801	\$170,668	\$40,133
*Less Variable Expenses						
Operating Expenses	\$17,103	\$14,145	(\$2,958)	\$100,792	\$86,188	(\$14,604)
Maintenance Expenses	6,081	4,987	(1,094)	39,391	30,212	(9,179)
Finance & Admin. Expenses	5,529	4,232	(1,297)	32,716	25,331	(7,385)
Total Expenses	\$28,713	\$23,364	(\$5,349)	\$172,899	\$141,731	(\$31,168)
Total Overhead Contribution	\$8,786	\$4,513	\$4,273	\$37,902	\$28,937	\$8,965
7 Paradise Kilometers	4,876.3	3,623.4	1,252.9	27,412.3	22,183.5	5,228.8
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	16.1					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	14.7					
2016-2024	8.4					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$680	\$7,000	(\$6,320)	\$7,594	\$14,700	(\$7,106)
Total Revenue	\$680	\$7,000	(\$6,320)	\$7,594	\$14,700	(\$7,106)
EXPENSES						
Operators Salary Expense	\$414	\$2,330	\$1,916	\$5,675	\$4,840	(\$835)
Operation's Salaries Expense	300	300	0	700	700	0
Diesel Fuel Expense	78	710	632	850	1,510	660
Maintenance Expenses *	118	1,170	1,052	601	2,460	1,859
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$909	\$4,510	\$3,601	\$7,826	\$9,860	\$2,034
PROFIT / (LOSS)	(\$229)	\$2,490	(\$2,719)	(\$232)	\$4,840	(\$5,072)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JUNE, 2024



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$12,950	\$20,000	(\$7,050)	\$66,049	\$80,000	(\$13,951)
Total Revenues	\$12,950	\$20,000	(\$7,050)	\$66,049	\$80,000	(\$13,951)
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$21,232	\$21,240	\$8
Sales Commission	1,408	2,110	702	7,281	8,660	1,379
Sign Production	508	580	72	3,040	3,480	440
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	2,946	2,940	(6)
Telephone	52	60	8	272	360	88
Advertising	550	890	340	2,050	5,340	3,290
Sign Installations	339	630	291	3,070	3,780	710
9 Entertainment	0	190	190	0	1,140	1,140
Advertising Software	360	360	0	2,160	2,160	0
Total Expenses	\$7,024	\$8,630	\$1,606	\$42,051	\$49,100	\$7,049
PROFIT / (LOSS)	\$5,926	\$11,370	(\$5,444)	\$23,998	\$30,900	(\$6,902)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$13,500	\$13,500	\$0
TOTAL PROFIT / (LOSS)	\$8,176	\$13,620	(\$5,444)	\$37,498	\$44,400	(\$6,902)

KEY PERFORMANCE INDICATORS

	6 MTH 2024	6 MTH 2023	6 MTH 2022	6 MTH 2021	6 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	33.62	30.92	20.69	14.30	16.03	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.77	21.55	23.32	13.48	11.59	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	26.8%	35.3%	27.5%	23.9%	21.8%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.77	29.72	27.53	28.38	30.47	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.64	1.71	1.93	2.30	1.98	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	56.08	53.72	41.18	33.89	32.69	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.54	5.20	7.59	10.50	10.01	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	907.6	932.0	930.3	920.7	872.8	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	5,886	5,827	4,474	3,363	3,119	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.49	6.25	4.81	3.65	3.57	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	25,400	42,375	-	-	50,000	85,000
PASSENGER REVENUE	10,142	11,781	9,196	6,749	6,025	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.17	12.64	9.88	34.92	55.45	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	1,776.9	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	9,477	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.33	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	37,500	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	11,671	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	27.67	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

10

KEY PERFORMANCE INDICATORS	6 MTH 2024	% of Paid Trips	6 MTH 2023	% of Paid Trips	6 MTH 2022	% of Paid Trips	6 MTH 2021	% of Paid Trips	6 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	42,878	63.0%	36,864	#DIV/0!	31,277	#DIV/0!	29,859	#DIV/0!	22,434	59.5%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	22,232	32.7%	27,222	#DIV/0!	17,345	#DIV/0!	12,152	#DIV/0!	13,513	35.6%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	65,110		64,086		48,622		42,011		35,947		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	2,974	4.4%	3,888	#DIV/0!	2,475	#DIV/0!	1,760	#DIV/0!	1,776	4.7%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	68,084		67,974		51,097		43,771		37,723		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	49,643	72.9%	44,221	#DIV/0!	23,188	#DIV/0!	22,546	#DIV/0!	47,051	124.7%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	14,512	21.3%	13,900	#DIV/0!	12,231	#DIV/0!	7,816	#DIV/0!	5,122	13.6%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.32		28.45		36.04		32.20		32.92		30.79		35.29		31.60		31.91	

REVENUES

		<u>2024</u>	<u>2023</u>	<u>Variance</u>
PASSENGER REVENUE				
(\$9,373)	Cash Revenue	\$96,411	\$100,797	(\$4,386)
	10-Ride Passes	\$134,870	\$123,494	\$11,376
	Monthly Passes	\$267,520	\$228,625	\$38,895
	Other (double-rides, Go-Cards, etc)	\$8,152	\$7,657	\$496
	M-Card fees	\$3,608	\$3,020	\$588
	Credits / Discounts / Allocations	(\$1,059)	(\$2,568)	\$1,509
	Commission Paid	(\$1,414)	(\$1,421)	\$6
	Total Revenue	\$508,087	\$459,603	\$48,484

- ☆ Cash revenue down 4% from 2023 and cash ridership was up 2%. (U12 Child rides up 30% - 9,996 vs 7,638).
- ☆ 10-Ride pass revenue was up 9% from last year. 10-Ride riders were up 5% & sales were up 9%.
- ☆ Monthly pass revenue was up 17% from last year. Monthly riders were up 15% & sales were up 17%.
- ☆ LIF riders were down 2% from 2023.
- ☆ Ridership of 429,326 was 7% higher than 2023 (400,379) and 3% higher than budget (414,000).
 NOTE: There were 20 week days in 2024 vs 22 in 2023.
- ☆ Avg fare (Incl. LIFT) of \$1.53 compared to \$1.52 last year and \$1.58 budget.
- ☆ Rides per pass ratio was 28.6 (LIFT passes incl.) compared to 29.2 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.0%	13.8%	51.3%	23.9%
2023	12.6%	14.7%	47.0%	25.7%
2022	17.1%	17.2%	37.9%	27.8%
2021	18.3%	16.5%	31.5%	33.7%
2020	32.6%	16.3%	51.1%	0.0%
2019	25.4%	17.1%	57.5%	0.0%
2018	28.0%	17.0%	55.0%	0.0%

ON DEMAND PILOT GRANT ☆ Second month of new 3 year agreement with Memorial University.
 \$8,750

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget (particularly LIF), resulting in lower direct billing.
 (\$5,463) (See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Ridership revenues higher than budget , resulting in lower direct billing.
 \$7,890 ☆ Higher KM Billed than budget due increase in service hours as requested from the town.
 (See Paradise statement for more information).

CHARTER REVENUE ☆ Less billable hours than budgeted (4 vs 40).
 (\$6,320) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were less than budget.
 (\$7,050) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$17,420
 \$17,830

OPERATIONS DEPT

OPERATIONS SALARIES	☆	More operator hours at lower pay scale than budgeted.	\$8,923
\$11,238	☆	Vacation weeks more than budget (32 vs 30).	(\$2,758)
	☆	Operators on RTW in call centre.	\$10,673
	☆	Weekly overshift higher than budget.	(\$4,940)
			\$11,898
FUEL EXPENSE	☆	Budgeted Usage: 149,933 litres @ \$2.2500 /L	\$337,349
\$87,539	☆	Actual Usage: 158,219 litres @ \$1.5899 /L	(\$251,551)
		sub-total	\$85,798
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,741
		Total Variance	\$87,539
	☆	Volume Variance: (149,933 - 158,219) @ \$2.2500 /L	(\$18,644)
	☆	Price Variance: 158,219 @ (\$2.2500 - \$1.5899)	\$104,441
		sub-total	\$85,798
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,741
		Total Variance	\$87,539
	☆	<i>Actual burn was 62.7 L / 100KM vs budget of 60.0 L / 100KM.</i>	
	☆	<i>Actual total KM was 256,600 vs budget of 256,610.</i>	

MAINTENANCE DEPT

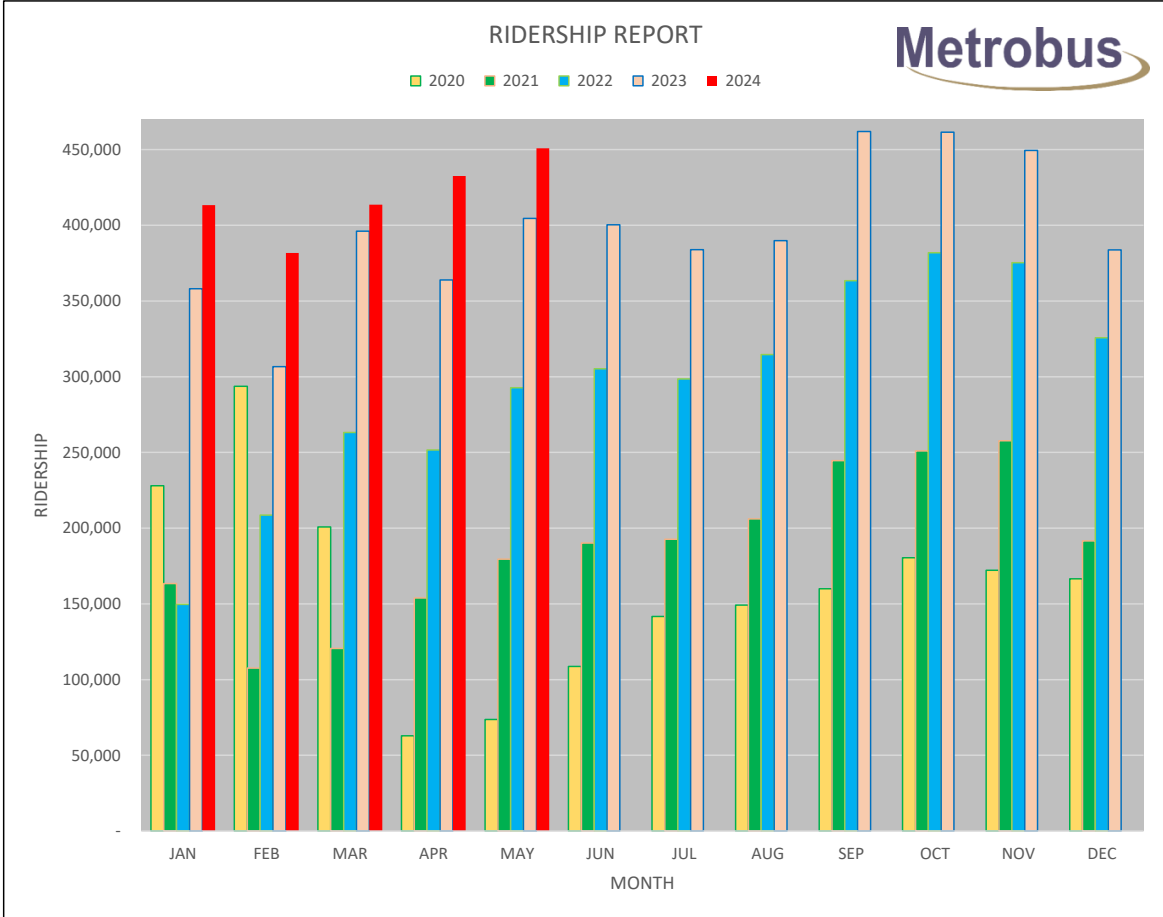
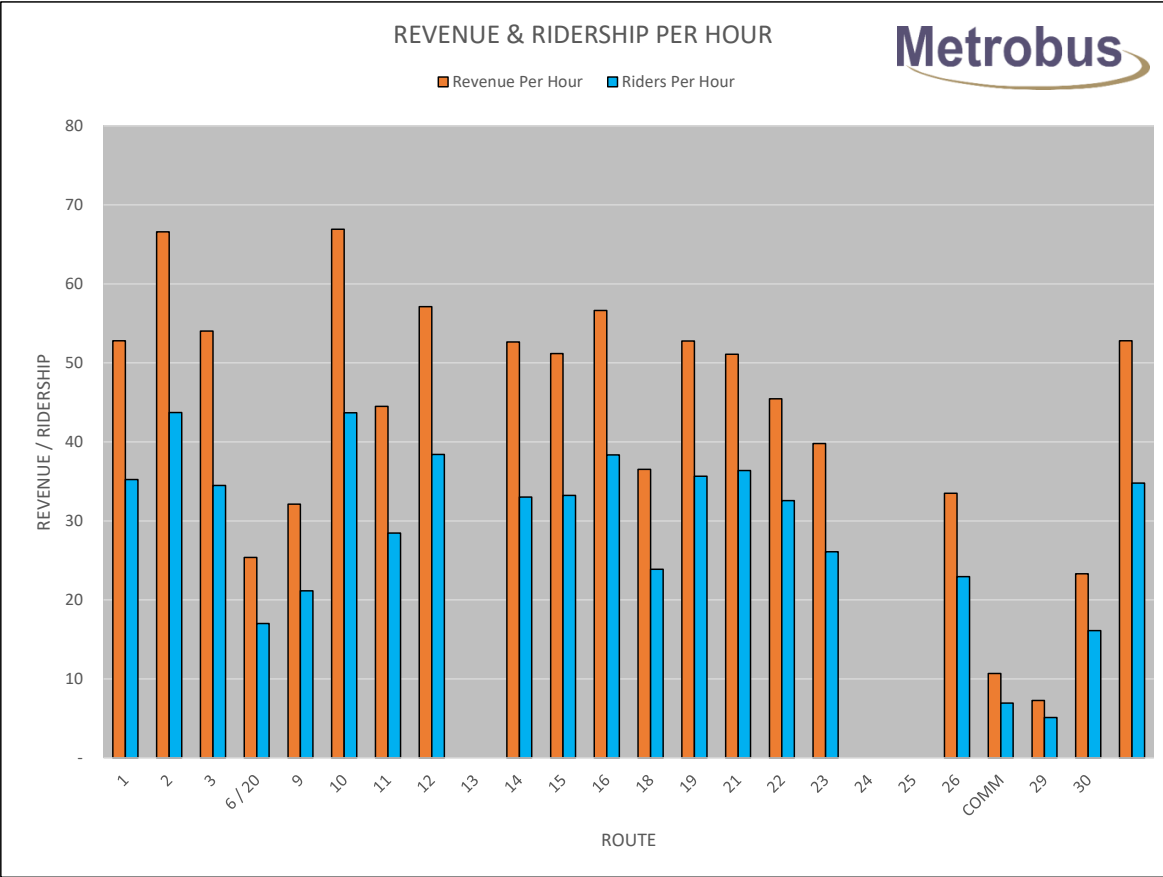
GARAGE SALARIES	☆	Two mechanic positions empty for month.	\$13,180
\$27,780	☆	One utility position empty for month.	\$5,440
	☆	Two apprentices returned from school last week of June.	\$10,067
	☆	Casual position empty until last week of June.	\$1,378
	☆	Several positions at lower scale.	\$2,127
	☆	Overtime, net of docked time, higher than budget.	(\$4,512)
			\$27,680
WASH SALARIES	☆	One position empty for month.	\$4,440
\$7,549	☆	One position empty for last 1.5 weeks of June.	\$1,550
	☆	One position empty on lower pay scale.	\$442
	☆	Overtime and Stat pay less than budget.	\$1,111
			\$7,543
UTILITIES EXPENSE	☆	Messenger Drive electricity	BUDGET \$21,000
\$8,599	☆	Messenger Drive electricity	ACTUAL (\$12,876)
	☆	Messenger Drive water	BUDGET \$1,500
	☆	Messenger Drive water	ACTUAL (\$1,025)
			\$8,599
	☆	<i>Current billing had 154,000 kWh & 650 kVA & while last year had 241,000 kWh & 690 kVA</i>	
CAPITAL OUT OF REVENUE	☆	Buyout of 2021 Sienna.	(\$26,023)
(\$26,023)			

FINANCE & HUMAN RESOURCES

AUDIT & LEGAL FEES (\$7,395)	☆ Arbitration related expense.		(\$7,395)
MISCELLANEOUS EXPENSE (\$5,125)	☆ Expenses related to operator training screening. ☆ Estore fees higher than budget.		(\$3,525) (\$1,474) (\$4,999)
CAPITAL OUT OF REVENUE (\$10,496)	☆ Expenses related to Radio System Upgrade. ☆ Expenses related to Solar Panel Kits.		(\$6,900) (\$3,596) (\$10,496)
BANK LOAN PAYMENT \$15,000	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, and on-board stop announcement system not yet taken.		
ICIP FUNDING RECEIVED \$5,750	☆ Accrual for funding claim on above Radio System Upgrade expenses. ☆ Federal 50.00% ☆ Provincial 33.33%		\$3,450 \$2,300 \$5,750

GOBUS

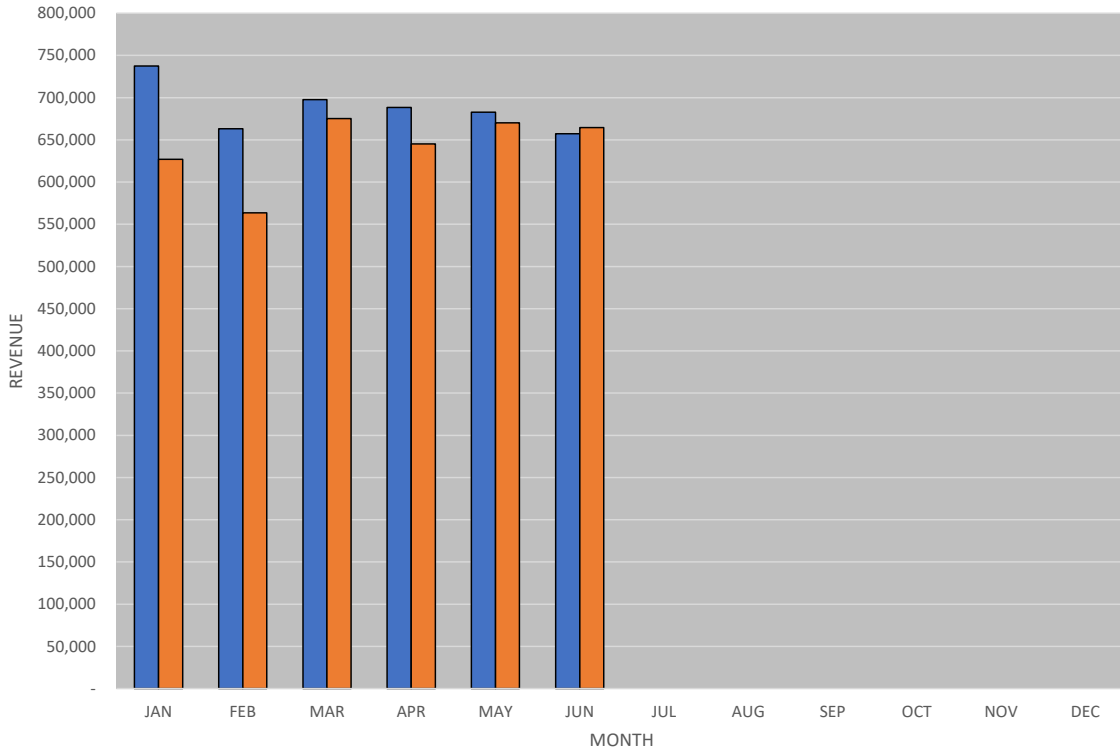
CONTRACTOR EXPENSE \$59,458	☆ BUDGET - Ridership Bus:	8,890 rides @ \$26.71	\$237,452
	☆ BUDGET - Ridership Taxi:	3,810 rides @ \$23.99	\$91,368
	☆ BUDGET - No Shows:	400 rides @ \$13.35	\$5,340
			\$334,160
	☆ ACTUAL - Ridership Bus:	7,108 rides @ \$26.71	(\$189,839)
	☆ ACTUAL - Ridership Taxi: incl. 251 taxi no shows:	3,304 rides @ \$23.79	(\$78,602)
	☆ ACTUAL - No Shows:	469 rides @ \$13.35	(\$6,261)
			(\$274,702)
			\$59,458
GASOLINE EXPENSE \$6,272	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
	☆ Actual Usage:	25,202 litres @ \$1.5724 / L	(\$39,628)
			\$6,272
	☆ Volume Variance:	(27,000 - 25,202) @ \$1.7000 / L	\$3,057
	☆ Price Variance:	25,944 @ (\$1.7000 - \$1.4213) / L	\$3,216
			\$6,272



REVENUE REPORT



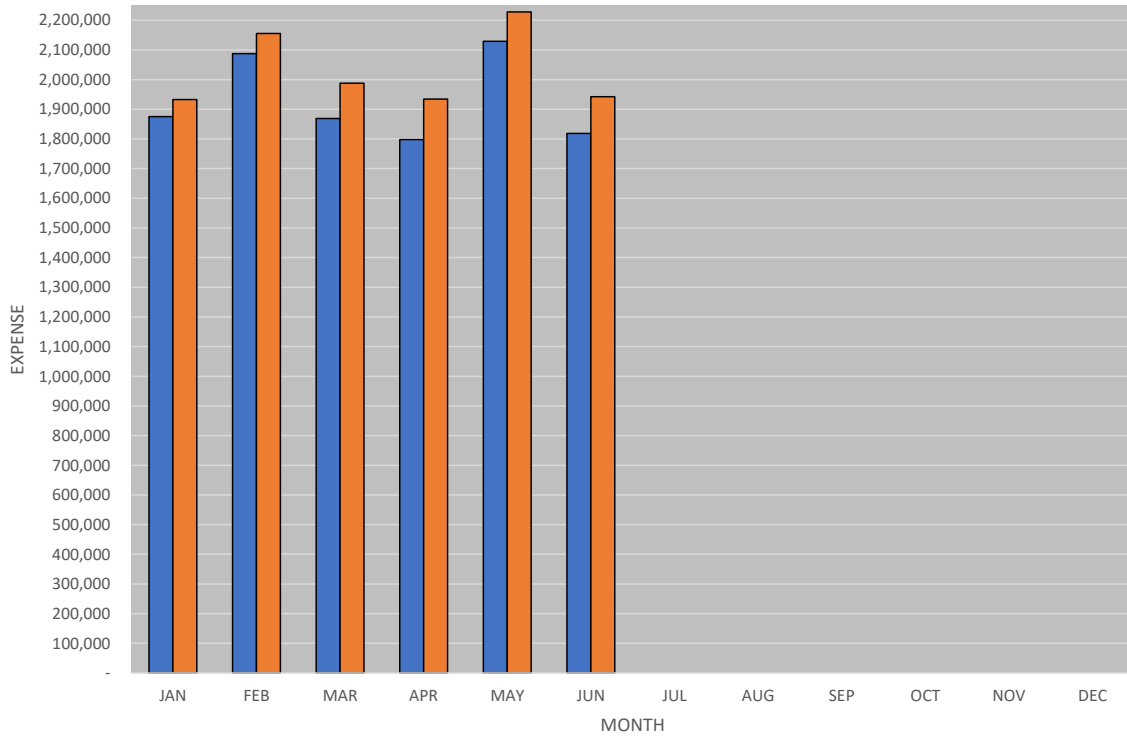
■ ACTUAL ■ BUDGET



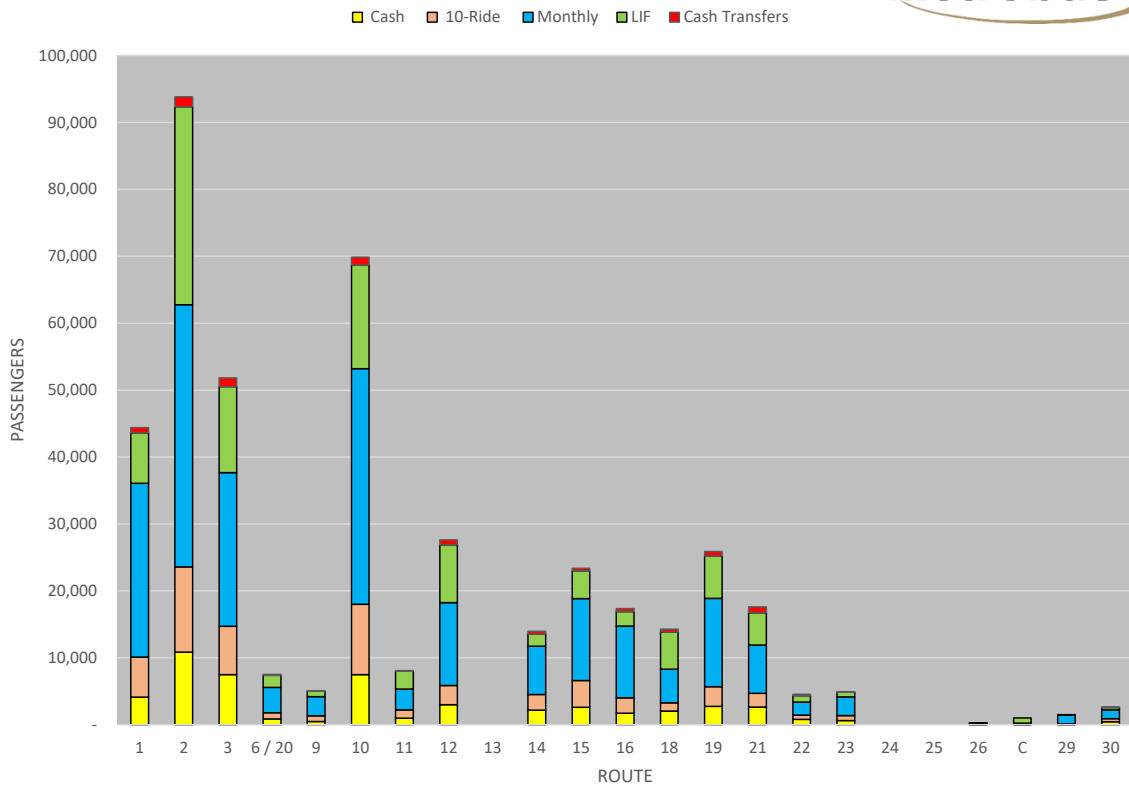
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,238.35		\$65,418.12	\$179,289.55	0.36	0.39
2	2,112.00		\$140,763.51	\$305,777.47	0.46	0.44
3	1,464.35		\$79,166.71	\$212,010.06	0.37	0.33
6	432.95		\$11,041.14	\$62,682.93	0.18	0.17
9	236.60		\$7,605.36	\$34,255.18	0.22	0.25
10	1,572.90		\$105,311.45	\$227,726.03	0.46	0.48
11	281.60		\$12,544.23	\$40,770.33	0.31	0.28
12	699.90		\$40,010.15	\$101,332.22	0.39	0.38
13	0.00		\$0.00	\$0.00	0.00	0.27
14	409.55		\$21,575.46	\$59,295.06	0.36	0.36
15	691.60		\$35,418.03	\$100,130.54	0.35	0.39
16	440.80		\$24,970.90	\$63,819.46	0.39	0.40
18	579.90		\$21,211.30	\$83,958.50	0.25	0.24
19	707.05		\$37,331.86	\$102,367.41	0.36	0.35
21	459.95	\$58,003.90	\$23,493.95	\$66,592.02	0.35	0.32
22	133.40	\$23,573.56	\$6,063.70	\$19,313.79	0.31	0.27
23	186.25		\$7,396.89	\$26,965.46	0.27	0.27
24	0.00		\$0.00	\$0.00	0.00	0.74
26	10.80		\$361.83	\$1,563.63	0.23	0.47
28 - Community	146.36		\$1,569.97	\$21,190.15	0.07	0.07
29 - On-Demand	286.60	\$8,750.00	\$2,081.45	\$41,494.23	0.05	0.05
30	160.40	\$33,759.84	\$3,738.91	\$23,222.87	0.16	0.15
	12,251.31	\$124,087.30	\$647,074.91	\$1,773,756.91	0.36	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$144.78

