



St. John's  
Transportation  
Commission

JUNE  
2025

---

## MONTHLY FINANCIAL STATEMENTS

*Issued On: JULY 21, 2025*

---

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>METROBUS</b>						
<b>REVENUE</b>						
SJMC Subsidy	\$1,168,690	\$1,168,690	\$0	\$7,495,570	\$7,495,570	\$0
Passenger Revenue	486,481	534,940	(48,459)	3,050,980	3,258,310	(207,330)
Low Income Pass Revenue	148,265	150,530	(2,265)	929,136	942,480	(13,345)
On Demand Pilot Grant	5,828	0	5,828	34,968	0	34,968
Mt. Pearl Revenue	86,052	83,840	2,212	521,615	516,820	4,795
Paradise Revenue	33,105	33,440	(335)	204,369	206,480	(2,111)
Transit Advertising Revenue	22,148	22,250	(102)	133,203	93,500	39,703
Other Income	27,931	15,000	12,931	137,307	90,000	47,307
<b>TOTAL REVENUE</b>	<b>\$1,978,500</b>	<b>\$2,008,690</b>	<b>(\$30,190)</b>	<b>\$12,507,148</b>	<b>\$12,603,160</b>	<b>(\$96,013)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$549,167	\$562,130	\$12,963	\$3,350,654	\$3,402,630	\$51,976
Salaries Operations	129,393	126,260	(3,133)	790,221	794,730	4,509
Diesel Fuel	201,345	305,830	104,485	1,487,626	1,916,700	429,074
Company Vehicles	2,278	3,040	762	16,376	18,240	1,864
Licenses	4,600	4,600	0	37,037	36,600	(437)
Communications Expense	3,488	2,230	(1,258)	26,640	13,380	(13,260)
1 On-Board Security Services	0	10,240	10,240	61,973	66,560	4,587
Miscellaneous	1,313	1,100	(213)	5,504	6,670	1,166
Uniforms & Clothing	5,486	5,720	234	33,496	33,120	(376)
Advertising Expense	2,458	7,430	4,972	15,910	32,380	16,470
Transit Advertising Expense	6,419	8,440	2,021	48,066	53,260	5,194
Promotions Expense	3,866	7,130	3,264	25,402	42,780	17,378
Registration & Membership	472	450	(22)	16,467	23,490	7,023
Schedules & Transfers	2,725	1,930	(795)	10,757	9,580	(1,177)
<b>TOTAL OPERATIONS</b>	<b>\$913,010</b>	<b>\$1,046,530</b>	<b>\$133,520</b>	<b>\$5,926,129</b>	<b>\$6,450,120</b>	<b>\$523,991</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$212,266	\$219,530	\$7,264	\$1,263,928	\$1,330,040	\$66,112
Wash Salaries	23,027	28,440	5,413	161,240	175,220	13,980
Shop Tools & Equipment	2,955	1,600	(1,355)	11,452	15,200	3,748
Stock Parts	152,288	99,950	(52,338)	839,020	660,700	(178,320)
Garage Expense	17,158	6,390	(10,768)	71,442	43,870	(27,572)
Bus Lubricants	7,206	5,750	(1,456)	80,109	85,960	5,851
Tire Expense	13,925	13,500	(425)	65,545	80,600	15,055
Body Shop Supplies	360	800	440	2,173	7,300	5,127
Bus Wash	87	1,470	1,383	2,540	4,710	2,170
Building & Yards	14,830	10,530	(4,300)	188,397	104,980	(83,417)
Utilities	16,529	21,800	5,271	216,767	236,300	19,533
Maintenance Vehicles	3,768	5,800	2,032	21,950	30,100	8,150
Bus Stop & Shelters	1,955	2,250	295	11,527	20,850	9,323

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JUNE, 2025



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation	6,723	3,500	(3,223)	23,338	22,100	(1,238)
Farebox Repairs	0	1,300	1,300	5,882	8,100	2,218
Capital Out of Revenue	(47)	0	47	58,586	0	(58,586)
<b>TOTAL MAINTENANCE</b>	<b>\$473,030</b>	<b>\$422,610</b>	<b>(\$50,420)</b>	<b>\$3,023,897</b>	<b>\$2,826,030</b>	<b>(\$197,867)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$75,868	\$75,950	\$82	\$482,775	\$483,150	\$375
Employer's Payroll Tax	19,877	20,410	533	122,021	124,720	2,699
Sick Leave	20,000	20,000	0	120,000	120,000	0
Worker's Compensation	20,159	21,020	861	124,771	128,460	3,689
Employment Insurance	22,153	21,720	(433)	137,414	142,930	5,516
Retiring Allowance Expense	4,000	4,000	0	24,000	24,000	0
Group Insurance	68,299	62,470	(5,829)	381,971	361,580	(20,391)
CPP Expense	55,580	57,720	2,140	343,427	353,040	9,613
Pension Expense	114,570	108,450	(6,120)	709,832	689,940	(19,892)
Professional Fees	7,553	2,000	(5,553)	57,527	38,000	(19,527)
Telephone Expense	2,666	2,950	284	17,332	16,500	(832)
2 Computer Expense	35,539	38,960	3,421	164,332	201,670	37,338
Office Supplies Expense	3,413	6,200	2,787	28,525	36,540	8,015
Travel Expense	0	0	0	1,901	9,380	7,479
Training Expense	3,101	1,200	(1,901)	35,059	26,500	(8,559)
Fleet Insurance Expense	40,506	41,500	994	243,036	249,000	5,964
General Insurance Expense	6,135	6,100	(35)	36,810	36,600	(210)
Miscellaneous Expense	9,379	7,300	(2,079)	51,720	39,200	(12,520)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$508,798</b>	<b>\$497,950</b>	<b>(\$10,848)</b>	<b>\$3,082,452</b>	<b>\$3,081,210</b>	<b>(\$1,242)</b>
Total Expenses	\$1,894,838	\$1,967,090	\$72,252	\$12,032,478	\$12,357,360	\$324,882
<b>NET BEFORE DEBT</b>	<b>\$83,662</b>	<b>\$41,600</b>	<b>\$42,062</b>	<b>\$474,669</b>	<b>\$245,800</b>	<b>\$228,869</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	\$0	\$11,600	11,600	\$0	\$69,800	\$69,800
Bank Loan Payment	0	30,000	30,000	0	176,000	176,000
<b>SUB-TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$83,662</b>	<b>\$0</b>	<b>\$83,662</b>	<b>\$474,669</b>	<b>\$0</b>	<b>\$474,669</b>
Capital Out of Revenue	\$133,713	\$0	(\$133,713)	\$6,784,327	\$0	(\$6,784,327)
LESS: ICIP Funding	105,625	0	105,625	4,937,162	0	4,937,162
<b>NET Capital out of Revenue</b>	<b>(\$28,088)</b>	<b>\$0</b>	<b>(\$28,088)</b>	<b>(\$1,847,165)</b>	<b>\$0</b>	<b>(\$1,847,165)</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$55,574</b>	<b>\$0</b>	<b>\$55,574</b>	<b>(\$1,372,496)</b>	<b>\$0</b>	<b>(\$1,372,496)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JUNE, 2025



			YEAR TO DATE		
			ACTUAL	BUDGET	VARIANCE
GOBUS			ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>					
SJMC Subsidy	\$367,450	\$367,450	\$0	\$2,283,560	\$2,283,560
Passenger Revenue	10,747	12,500	(1,753)	72,515	75,000
Low Income Pass Revenue	12,735	10,470	2,265	78,867	65,520
Mt Pearl & Eastern Health Charges	8,857	6,850	2,007	51,369	42,070
Government Grant	7,875	7,900	(25)	47,250	47,400
<b>TOTAL REVENUE</b>	<b>\$407,664</b>	<b>\$405,170</b>	<b>\$2,494</b>	<b>\$2,533,561</b>	<b>\$2,513,550</b>
<b>EXPENSES</b>					
Contractor Expense	\$329,111	\$325,080	(\$4,031)	\$2,014,243	\$2,022,350
Administration Salaries	12,456	12,810	354	81,975	80,740
Employer's Payroll Tax	251	260	9	1,652	1,620
Worker's Compensation	259	260	1	1,701	1,660
Employment Insurance	286	420	134	1,883	2,630
Group Insurance	437	400	(37)	2,758	2,600
CPP Expense	715	760	45	4,705	4,810
3 Pension Expense	796	900	104	4,785	5,660
Gasoline Expense	36,185	40,500	4,315	225,426	243,000
Professional Fees	3,191	2,750	(441)	19,059	16,500
Telephone Expense	42	60	18	252	360
Computer Expense	14,254	14,270	16	90,399	88,920
Office Supplies Expense	784	250	(534)	814	1,500
Promotions Expense	60	200	140	1,914	1,200
Travel Expense	0	0	0	0	2,500
Training Expense	0	0	0	1,643	0
Miscellaneous Expense	9,522	6,250	(3,272)	47,294	37,500
<b>TOTAL EXPENSE</b>	<b>\$408,349</b>	<b>\$405,170</b>	<b>(\$3,179)</b>	<b>\$2,500,504</b>	<b>\$2,513,550</b>
<b>NET BEFORE DEBT</b>	<b>(\$685)</b>	<b>\$0</b>	<b>(\$685)</b>	<b>\$33,057</b>	<b>\$0</b>
<b>DEBT CHARGES</b>					
Loan Interest Expense	0	0	0	\$0	\$0
Bank Loan Payment	0	0	0	0	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$685)</b>	<b>\$0</b>	<b>(\$685)</b>	<b>\$33,057</b>	<b>\$0</b>
<b>CONTRACTOR TRIPS INFORMATION</b>					
BUS TRIPS	7,947	8,446	499	52,219	52,271
TAXI TRIPS (incl. taxi no shows) *	3,895	3,620	(275)	21,439	22,400
<b>TOTAL TRIPS</b>	<b>11,842</b>	<b>12,066</b>	<b>224</b>	<b>73,658</b>	<b>74,671</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
MONTHLY RIDERSHIP STATISTICS  
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%	426,236	-5.46%
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%	415,201	-3.29%
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	967,753	-70.48%	915,145	-5.44%	1,470,928	60.73%	2,229,555	51.57%	2,521,419	13.09%	2,458,716	-2.49%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		2,458,716	
Weekdays	121		126		127		127		124		126	
Saturdays	25		26		25		25		25		26	
Sundays	25		26		26		25		25		26	
No Service	9		1		1		2		6		1	
Stats	2		2		2		2		2		2	
	182		181		181		181		182		181	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%	340,137	-5.78%
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%	333,403	-3.41%
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	858,733	-69.82%	769,888	-10.35%	1,239,121	60.95%	1,838,644	48.38%	2,026,355	10.21%	1,967,584	-2.90%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		1,967,584	

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$27,295	\$29,558	(\$2,263)	\$160,654	\$165,791	(\$5,137)
City of Mount Pearl Billing	86,052	83,840	2,212	521,616	516,820	4,796
<b>Total Revenue</b>	<b>\$113,346</b>	<b>\$113,398</b>	<b>(\$52)</b>	<b>\$682,269</b>	<b>\$682,611</b>	<b>(\$342)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$49,037	\$55,128	\$6,091	\$306,005	\$330,191	\$24,186
Maintenance Expenses	23,398	20,596	(2,802)	133,524	127,293	(6,231)
Finance & Admin. Expenses	17,833	17,297	(536)	104,302	104,028	(274)
<b>Total Expenses</b>	<b>\$90,268</b>	<b>\$93,021</b>	<b>\$2,753</b>	<b>\$543,831</b>	<b>\$561,512</b>	<b>\$17,681</b>
6 <b>Total Overhead Contribution</b>	<b>\$23,078</b>	<b>\$20,377</b>	<b>\$2,701</b>	<b>\$138,438</b>	<b>\$121,099</b>	<b>\$17,339</b>
Mount Pearl Kilometers	14,720.3	14,720.3	0.0	88,606.4	88,606.2	0.2
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	34.3					
Riders Per Hour^ - Route 22	27.0					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	32.4	26.0				
<b>2016-2025</b>	<b>21.5</b>	<b>17.6</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$4,060	\$3,740	\$320	\$22,237	\$20,232	\$2,005
Town of Paradise Billing	33,105	33,440	(335)	204,369	206,480	(2,111)
<b>Total Revenue</b>	<b>\$37,165</b>	<b>\$37,180</b>	<b>(\$15)</b>	<b>\$226,606</b>	<b>\$226,712</b>	<b>(\$106)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$16,079	\$18,076	\$1,997	\$101,644	\$109,675	\$8,031
Maintenance Expenses	7,672	6,753	(919)	44,355	42,292	(2,063)
Finance & Admin. Expenses	5,847	5,671	(176)	34,640	34,551	(89)
<b>Total Expenses</b>	<b>\$29,598</b>	<b>\$30,500</b>	<b>\$902</b>	<b>\$180,639</b>	<b>\$186,518</b>	<b>\$5,879</b>
<b>Total Overhead Contribution</b>	<b>\$7,567</b>	<b>\$6,680</b>	<b>\$887</b>	<b>\$45,967</b>	<b>\$40,194</b>	<b>\$5,773</b>

7

Paradise Kilometers	4,826.6	4,826.6	(0.0)	29,429.3	29,429.4	(0.1)
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour\* 17.2

\* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	15.0
<b>2016-2025</b>	<b>9.6</b>

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
TRANSIT ADVERTISING FINANCIAL STATEMENT  
JUNE, 2025



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$19,898	\$20,000	(\$102)	\$119,703	\$80,000	\$39,703
<b>Total Revenues</b>	<b>\$19,898</b>	<b>\$20,000</b>	<b>(\$102)</b>	<b>\$119,703</b>	<b>\$80,000</b>	<b>\$39,703</b>
<b>EXPENSES</b>						
Salaries	\$3,422	\$3,320	(\$102)	\$21,692	\$21,580	(\$112)
Sales Commission	1,923	1,920	(3)	12,500	12,480	(20)
Sign Production	(540)	580	1,120	3,885	3,480	(405)
Promotion	0	0	0	0	0	0
Vehicle	527	490	(37)	3,527	2,940	(587)
Telephone	52	60	8	282	360	78
Advertising	300	890	590	1,800	5,340	3,540
Sign Installations	0	630	630	344	3,780	3,436
8 Entertainment	0	190	190	0	1,140	1,140
Advertising Software	735	360	(375)	4,036	2,160	(1,876)
<b>Total Expenses</b>	<b>\$6,419</b>	<b>\$8,440</b>	<b>\$2,021</b>	<b>\$48,066</b>	<b>\$53,260</b>	<b>\$5,194</b>
<b>PROFIT / (LOSS)</b>	<b>\$13,479</b>	<b>\$11,560</b>	<b>\$1,919</b>	<b>\$71,637</b>	<b>\$26,740</b>	<b>\$44,897</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$13,500	\$13,500	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$15,729</b>	<b>\$13,810</b>	<b>\$1,919</b>	<b>\$85,137</b>	<b>\$40,240</b>	<b>\$44,897</b>

KEY PERFORMANCE INDICATORS

	6 MTH 2025	6 MTH 2024	6 MTH 2023	6 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
<b>FULL SYSTEM</b>								
PASSENGERS PER HOUR	31.30	33.62	30.92	20.69	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	18.94	21.77	21.55	23.32	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	34.5%	26.8%	35.3%	27.5%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.64	29.77	29.72	27.53	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.62	1.64	1.71	1.93	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	52.36	56.08	53.72	41.18	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.89	4.54	5.20	7.59	4.52	5.03	6.42	9.23
<b>ROUTE 28 (Community Bus)</b>								
REVENUE HOURS	916.9	907.6	932.0	930.3	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	6,149	5,886	5,827	4,474	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.71	6.49	6.25	4.81	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	9,562	10,142	11,781	9,196	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.43	11.17	12.64	9.88	10.92	12.41	10.53	35.17
<b>ROUTE 29 (On -Demand)</b>								
REVENUE HOURS	1,792.3	1,776.9	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	11,407	9,477	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.36	5.33	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	52,500	37,500	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	17,251	11,671	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	38.92	27.67	n/a	n/a	33.32	22.84	n/a	n/a

9

KEY PERFORMANCE INDICATORS	6 MTH 2025	% of Paid Trips	6 MTH 2024	% of Paid Trips	6 MTH 2023	% of Paid Trips	6 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	52,219	68.0%	42,878	63.0%	36,864	54.2%	31,277	61.2%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	21,439	27.9%	22,232	32.7%	27,222	40.0%	17,345	33.9%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
<b>TOTAL TRIPS (St. John's)</b>	<b>73,658</b>		<b>65,110</b>		<b>64,086</b>		<b>48,622</b>		<b>134,538</b>		<b>125,016</b>		<b>110,022</b>		<b>97,224</b>	
NO SHOWS (St. John's)	3,152	4.1%	2,974	4.4%	3,888	5.7%	2,475	4.8%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>76,810</b>		<b>68,084</b>		<b>67,974</b>		<b>51,097</b>		<b>140,461</b>		<b>132,695</b>		<b>116,045</b>		<b>101,723</b>	
CANCELLATIONS (St. John's)	47,651	62.0%	49,643	72.9%	44,221	65.1%	23,188	45.4%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	17,860	23.3%	14,512	21.3%	13,900	20.4%	12,231	23.9%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.55		29.32		28.45		36.04		29.56		30.79		35.29		31.60	

**REVENUES**

PASSENGER REVENUE	2025	2024	Variance
(\$48,459)			
Cash Revenue	\$83,581	\$96,411	(\$12,830)
10-Ride Passes	\$133,483	\$134,870	(\$1,387)
Monthly Passes	\$260,060	\$267,520	(\$7,460)
Other (double-rides, Go-Cards, etc)	\$9,912	\$8,152	\$1,760
M-Card fees	\$3,201	\$3,608	(\$407)
Credits / Discounts / Allocations	(\$2,530)	(\$1,059)	(\$1,471)
Commission Paid	(\$1,227)	(\$1,414)	\$188
<b>Total Revenue</b>	<b>\$486,481</b>	<b>\$508,087</b>	<b>(\$21,606)</b>

- ☆ Cash revenue down 13% from last year & cash ridership down 14%.
- ☆ 10-Ride pass revenue was down 1.0% from last year. 10-Ride riders were up 5.4% & sales were down 1.0%.
- ☆ Monthly pass revenue was down 2.8% from last year. Monthly riders were down 9.2% & sales were down 2.4%.
- ☆ LIF riders were up 9.3% from 2024.
- ☆ Ridership of 415,201 was 3.3% lower than 2024 (429,326) and 2.7% lower than budget (426,680).  
*NOTE: There were 21 week days in 2025 vs 20 in 2024.*
- ☆ Avg fare (incl. LIFT) of \$1.53 compared to \$1.61 last year and \$1.61 budget.
- ☆ Rides per pass ratio was 25.5 (LIFT passes incl.) compared to 28.6 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.8%	15.0%	48.8%	26.4%
2024	11.0%	13.8%	51.3%	23.9%
2023	12.6%	14.7%	47.0%	25.7%
2022	17.1%	17.2%	37.9%	27.8%
2021	18.3%	16.5%	31.5%	33.7%
2020	32.6%	16.3%	51.1%	0.0%
2019	25.4%	17.1%	57.5%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ☆ 2nd month in 2nd year of 3-year agreement with Memorial University.
  - ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.  
This is 85 passes @ 50% discount rate.

- OTHER INCOME \$12,931
- ☆ Interest earned on bank balance higher than budget. \$7,110
  - ☆ Reimbursement of not at fault damages from Feb 12, 2025 accident. \$5,821
- \$12,931**

**OPERATIONS DEPT**

- OPERATORS SALARIES \$12,963
- ☆ More operator hours at lower pay scale than budgeted. \$7,769
  - ☆ Temp, OT, stat, floaters, net of docked time less than budget. \$7,022
  - ☆ One less summer shift than budget for last wk of June (start of summer). \$1,420
  - ☆ Weekly overshift higher than budget. (\$4,004)
- \$12,207**
- FUEL EXPENSE \$104,485
- ☆ Budgeted Usage: 167,705 litres @ \$1.8000 /L \$301,870
  - ☆ Actual Usage: 153,128 litres @ \$1.2793 /L (\$195,897)
- sub-total \$105,973**
- ☆ On Demand & Community Bus Gasoline higher than budget.\*\* (\$1,489)
- Total Variance \$104,485**

## ST. JOHN'S TRANSPORTATION COMMISSION

## BUDGET VARIANCES (CONTINUED...)

JUNE, 2025



FUEL EXPENSE (Cont'd)	☆ Volume Variance:	(167,705 - 153,128) @ \$1.8000 /L	\$26,240
\$104,485	☆ Price Variance:	153,128 @ (\$1.8000 - \$1.2793)	\$79,734
		<b>sub-total</b>	<b>\$105,973</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$1,489)
	<b>Total Variance</b>		<b>\$104,485</b>
	☆ Actual burn was 59.2 L / 100KM vs budget of 64.0 L / 100KM.		
	☆ Actual total KM was 267,980 vs budget of 268,750.		

ON-BOARD SECURITY SERVICES	☆ BUDGET - On-board security	320 hours @ \$32.00	\$10,240
\$10,240			<b>\$10,240</b>
	☆ ACTUAL - On-board security guard	0 hours @ \$29.20	\$0
	☆ ACTUAL - On-board security patrol vehicle	0 hours @ \$36.50	\$0
	<b>0 hours total</b>		<b>\$0</b>
			<b>\$10,240</b>

**MAINTENANCE DEPT**

GARAGE SALARIES	☆ Two Mechanic positions empty for parts of June (school).	\$8,236
\$7,264	☆ Five positions at lower pay step.	\$3,018
	☆ Casual positions budgeted for June but not yet started	\$1,840
	☆ Overtime, net of docked time, higher than budget.	(\$5,830)
		<b>\$7,264</b>

WASH SALARIES	☆ One utility wash position empty for the month.	\$4,570
\$5,413	☆ Two positions at lower pay step.	\$1,369
	☆ Overtime, net of docked time, higher than budget.	(\$526)
		<b>\$5,413</b>

STOCK PARTS EXPENSE	☆ Expenses higher than budget for the month.	
(\$52,338)	☆ Higher costed expenses include:	
	☆ Injector kit - Bus 1208	(\$11,698)
	☆ Fuel pump - Bus 0859	(\$4,921)
	☆ Injector kit - Bus 1415	(\$10,408)
	☆ Rebuilt Transmission - Bus 1311	(\$8,317)
	☆ Hose & Fittings - Bus 0963	(\$3,906)
	☆ EGR Cooler - Bus 1209	(\$2,288)
	☆ EGR Cooler - Bus 1202	(\$2,288)
	☆ EGR Cooler - Bus 1208	(\$2,288)
	☆ Engine overhaul package - Bus 1208	(\$5,052)
		<b>(\$51,166)</b>

GARAGE EXPENSE	☆ Towing services for month.	(\$2,632)
(\$10,768)	☆ Step stools.	(\$1,183)
	☆ Bulk purchase of brake cleaner - last of prior cleaner available. New cleaner that is available not as powerful or cheap.	(\$6,318)
		<b>(\$10,133)</b>

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$20,300
\$5,271	☆ Messenger Drive electricity	ACTUAL	(\$15,870)
	☆ Messenger Drive water	BUDGET	\$1,500
	☆ Messenger Drive water	ACTUAL	(\$659)
			<b>\$5,271</b>

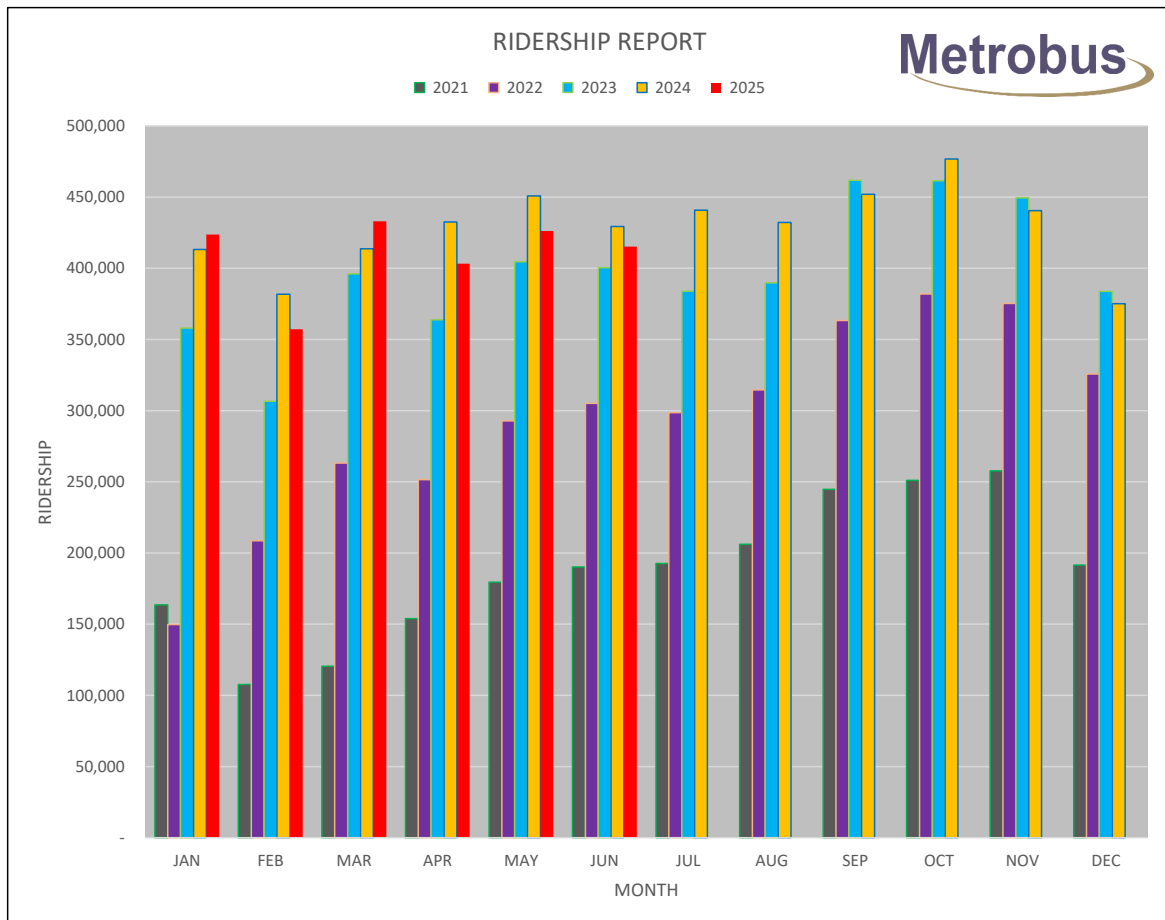
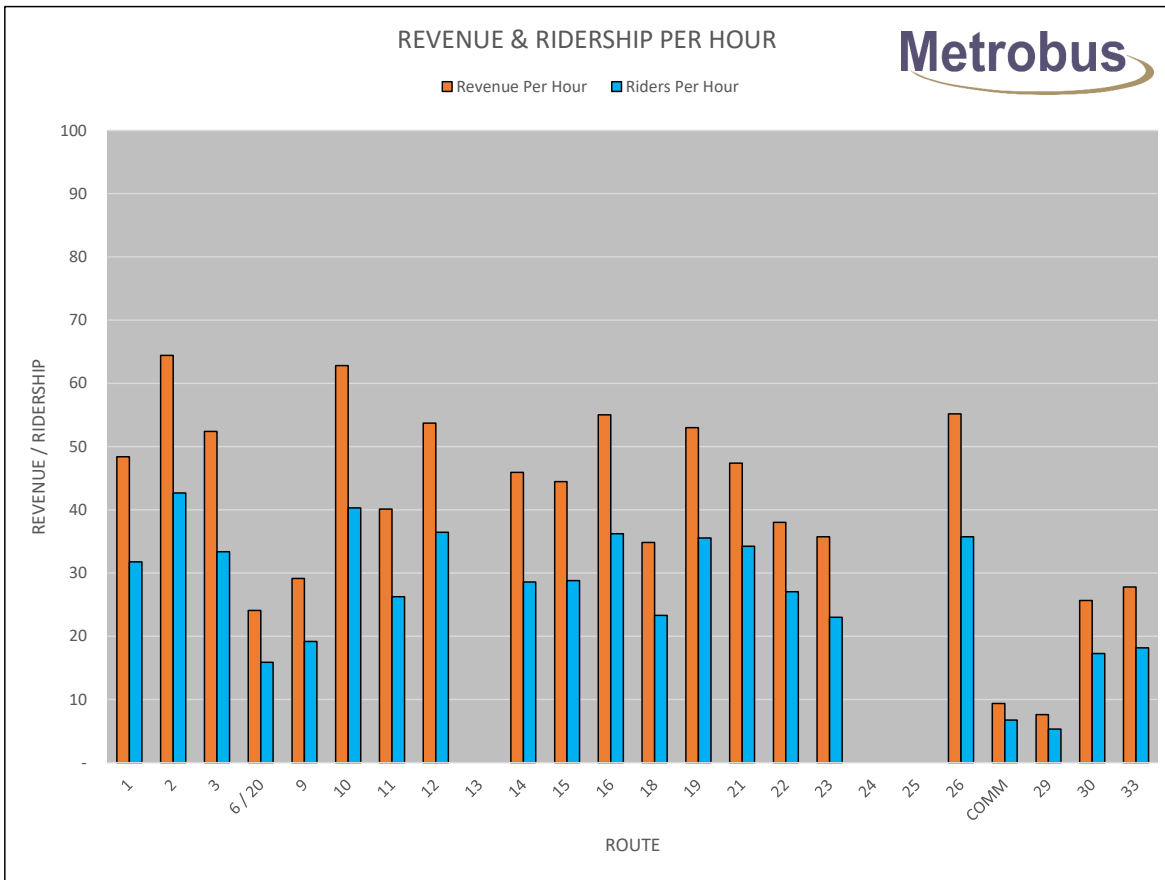
☆ Current billing had 147,000 kWh & 893 kVA & while last year had 154,200 kWh & 652 kVA

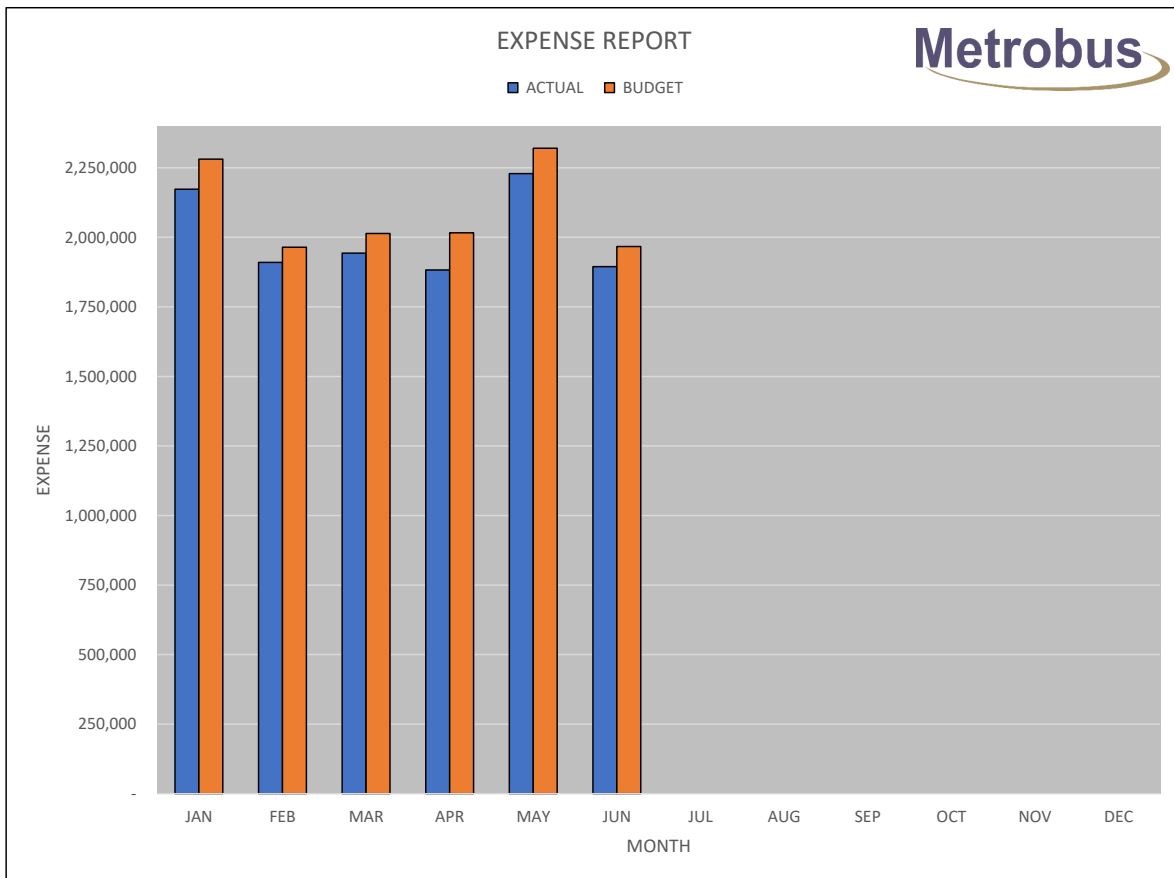
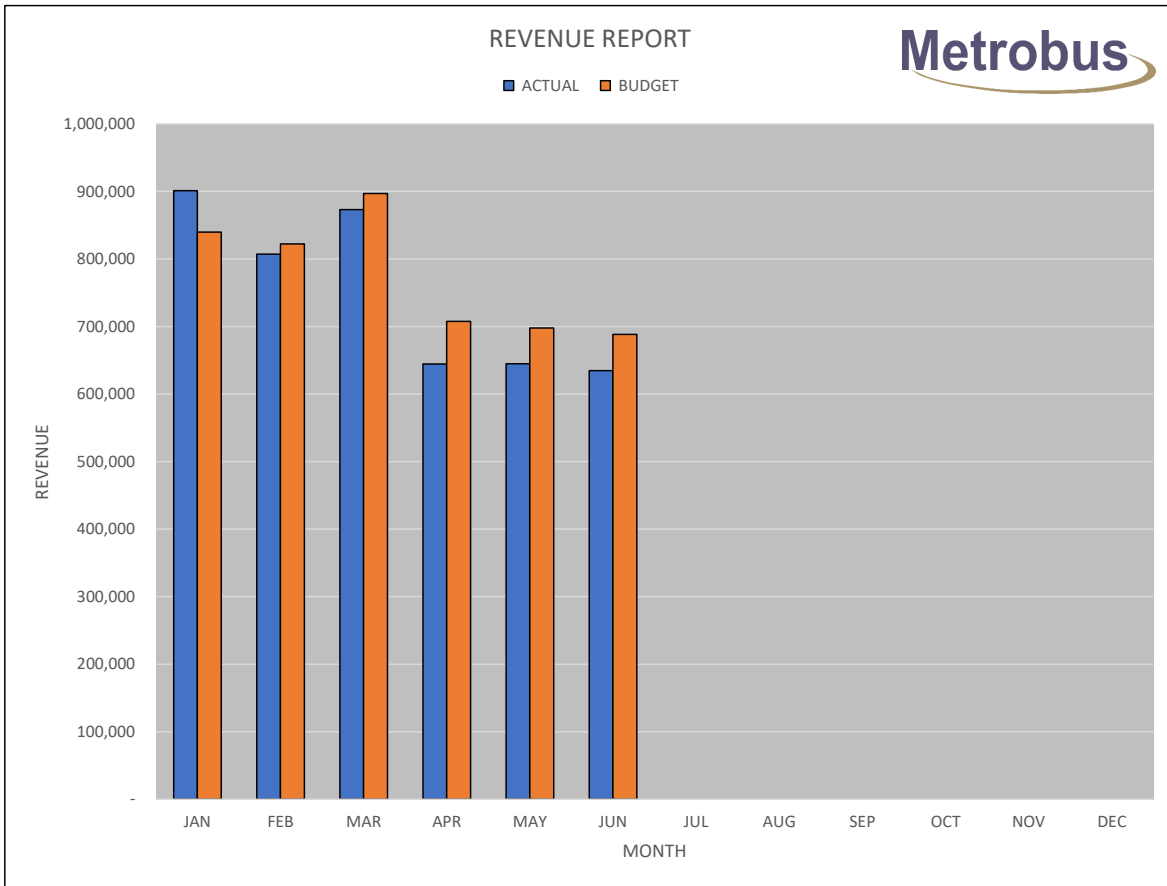
## FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE	☆ Actual renewal was higher than budgeted increase.		
(\$5,829)			
PENSION EXPENSE	☆ DC monthly admin fee not budgeted. Will be moving forward.		(\$2,430)
(\$6,120)	☆ More DC members than budgeted & slightly higher DB rate.		(\$3,690)
			<b>(\$6,120)</b>
PROFESSIONAL FEES	☆ Legal fees - human rights complaint.		(\$4,035)
(\$5,553)	☆ Call centre support - vacation relief.		(\$1,518)
			<b>(\$5,553)</b>
BANK LOAN PAYMENT & INTEREST	☆ Debt related to 8 Hybrid buses and on-board stop announcement system budgeted but not utilized yet.		
\$41,600			
CAPITAL OUT OF REVENUE	☆ Sienna (2025) #2 - lease to TOK for use in para-transit service.		(\$55,670)
(\$133,713)	☆ Validators / consoles / tablets - smartcard upgrade project.		(\$75,399)
	☆ Equipment for solar kits.		(\$333)
	☆ Tooling for Hybrid buses.		(\$2,311)
			<b>(\$133,713)</b>
ICIP FUNDING	☆ Claim for Sienna (2025) purchase .		\$40,822
\$105,625	☆ Claim - Validators / consoles / tablets - smartcard upgrade project.		\$62,830
	☆ Claim - Equipment for solar kits.		\$278
	☆ Claim - Tooling for Hybrid buses.		\$1,695
			<b>\$105,625</b>

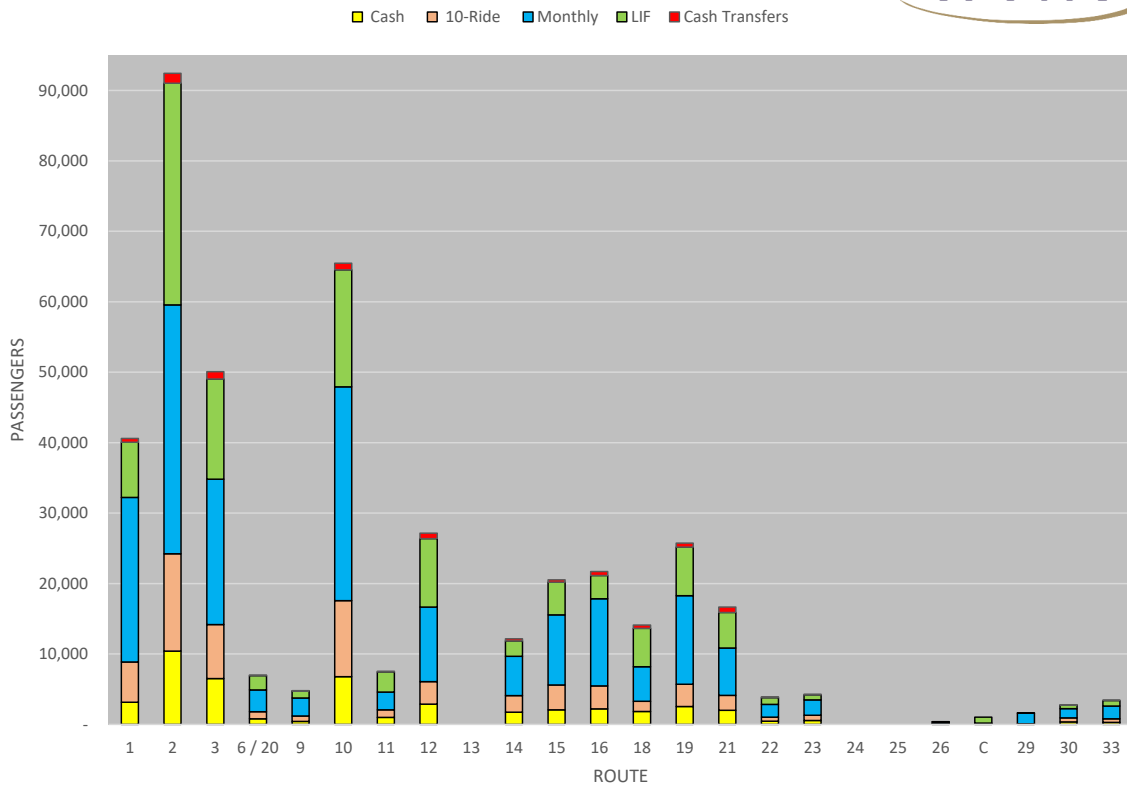
## GOBUS

CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,446 rides @ \$27.38	\$231,251
(\$4,031)	☆ BUDGET - Ridership Taxi:	3,620 rides @ \$24.50	\$88,626
	☆ BUDGET - No Shows:	385 rides @ \$13.69	\$5,202
			<b>\$325,080</b>
	☆ ACTUAL - Ridership Bus:	7,947 rides @ \$27.38	(\$217,589)
	☆ ACTUAL - Ridership Taxi: incl. 235 taxi no shows.	3,895 rides @ \$27.26	(\$106,169)
	☆ ACTUAL - No Shows:	391 rides @ \$13.69	(\$5,353)
			<b>(\$329,110)</b>
			<b>(\$4,031)</b>





# TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,261.56		\$61,042.29	\$186,893.81	0.33	0.35
2	2,134.08		\$137,508.50	\$316,153.28	0.43	0.42
3	1,469.02		\$76,963.20	\$217,627.97	0.35	0.32
6	436.01		\$10,491.63	\$64,592.70	0.16	0.17
9	248.43		\$7,237.19	\$36,803.66	0.20	0.23
10	1,600.67		\$100,546.72	\$237,131.26	0.42	0.43
11	284.18		\$11,399.45	\$42,099.85	0.27	0.27
12	723.70		\$38,871.12	\$107,212.54	0.36	0.35
13	0.00		\$0.00	\$0.00		0.26
14	414.74		\$19,039.98	\$61,441.66	0.31	0.31
15	700.44		\$31,154.13	\$103,766.68	0.30	0.33
16	583.96		\$32,133.59	\$86,510.75	0.37	0.36
18	585.69		\$20,396.43	\$86,767.05	0.24	0.23
19	708.40		\$37,538.41	\$104,945.92	0.36	0.35
21	463.61	\$60,218.79	\$21,967.93	\$68,681.50	0.32	0.31
22	140.07	\$25,832.72	\$5,323.87	\$20,750.67	0.26	0.25
23	182.83		\$6,530.19	\$27,085.35	0.24	0.23
24	0.00		\$0.00	\$0.00		0.37
26	11.22		\$619.03	\$1,662.19	0.37	0.68
28 - Community	153.86		\$1,441.01	\$22,793.59	0.06	0.07
29 - On-Demand	300.93	\$5,828.00	\$2,287.62	\$44,581.27	0.05	0.06
30	158.32	\$33,104.62	\$4,060.20	\$23,454.32	0.17	0.15
33	185.43		\$5,150.63	\$27,470.53	0.19	0.19
12,747.15		\$124,984.13	\$631,703.13	\$1,888,426.54	0.33	0.33

Cost / revenue hour (includes regular debt payments & special pension):

\$148.14

Total Expenses	\$1,894,838
Debt Interest	\$0
Debt Payment	\$0



