



St. John's  
Transportation  
Commission

July 31

2023

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MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 6, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JULY, 2023



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,306,280	\$1,306,280	\$0	\$9,547,490	\$9,547,490	\$0
Passenger Revenue	467,072	330,840	136,232	3,334,233	2,417,850	916,383
Low Income Pass Revenue	152,969	153,810	(841)	1,090,478	1,096,290	(5,812)
Mt. Pearl Revenue	90,692	93,360	(2,668)	638,257	673,210	(34,953)
Paradise Revenue	25,500	25,970	(470)	180,923	187,400	(6,477)
Charter Revenue	7,536	7,000	536	12,408	21,700	(9,292)
Transit Advertising Revenue	16,263	27,250	(10,987)	85,702	120,750	(35,048)
Community Bus Revenue	2,164	1,600	564	13,945	11,200	2,745
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	31,593	10,000	21,593	290,837	70,000	220,837
<b>TOTAL REVENUE</b>	<b>\$2,100,069</b>	<b>\$1,956,110</b>	<b>\$143,959</b>	<b>\$16,321,268</b>	<b>\$14,145,890</b>	<b>\$2,175,378</b>
<b>OPERATIONS</b>						
Operators Salaries	\$491,205	\$524,850	\$33,645	\$3,477,340	\$3,530,410	\$53,070
Salaries Operations	115,095	109,320	(5,775)	809,891	801,430	(8,461)
Diesel Fuel	216,211	360,290	144,079	1,770,238	2,761,290	991,052
Company Vehicles	1,715	3,010	1,295	14,631	21,070	6,439
Licenses	4,990	4,990	0	41,682	40,630	(1,052)
Communications Expense	1,929	2,230	301	18,646	15,610	(3,036)
Miscellaneous	1,403	670	(733)	6,845	5,340	(1,505)
Uniforms & Clothing	5,503	5,720	217	37,510	38,840	1,330
Advertising Expense	11,348	12,460	1,112	67,419	75,840	8,421
Bus Charter Expense	4,884	4,460	(424)	9,111	14,200	5,089
Transit Advertising Expense	7,103	9,070	1,967	43,713	57,750	14,037
Community Bus Expense	9,457	9,990	533	69,991	70,990	999
Promotions Expense	5,129	6,680	1,551	44,590	46,760	2,170
Registration & Membership	1,023	1,010	(13)	18,490	21,700	3,210
Schedules & Transfers	2,290	1,250	(1,040)	8,954	9,150	196
<b>TOTAL OPERATIONS</b>	<b>\$879,285</b>	<b>\$1,056,000</b>	<b>\$176,715</b>	<b>\$6,439,051</b>	<b>\$7,511,010</b>	<b>\$1,071,959</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$179,713	\$188,270	\$8,557	\$1,372,405	\$1,405,260	\$32,855
Wash Salaries	25,369	26,320	951	185,346	198,120	12,774
Shop Tools & Equipment	758	1,450	692	10,285	15,320	5,035
Stock Parts	111,525	64,880	(46,645)	705,735	492,080	(213,655)
Garage Expense	16,593	6,300	(10,293)	66,838	49,600	(17,238)
Bus Lubricants	23,594	10,290	(13,304)	105,231	80,680	(24,551)
Tire Expense	13,127	7,870	(5,257)	75,405	72,750	(2,655)
Body Shop Supplies	(22)	780	802	1,557	7,980	6,423
Bus Wash	178	270	92	366	4,980	4,614
Building & Yards	2,800	5,230	2,430	125,139	102,710	(22,429)
Utilities	11,668	15,700	4,032	214,978	222,000	7,022
Maintenance Vehicles	1,482	2,800	1,318	26,821	30,400	3,579
Bus Stop & Shelters	1,763	4,650	2,887	17,638	25,500	7,862
Janitorial & Sanitation	3,670	3,500	(170)	24,267	25,600	1,333

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Farebox Repairs	885	1,400	515	4,769	9,500	4,731
Capital Out of Revenue	0	0	0	161,066	0	(161,066)
<b>TOTAL MAINTENANCE</b>	<b>\$393,103</b>	<b>\$339,710</b>	<b>(\$53,393)</b>	<b>\$3,097,846</b>	<b>\$2,742,480</b>	<b>(\$355,366)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$72,636	\$72,780	\$144	\$535,466	\$536,950	\$1,484
Employer's Payroll Tax	20,637	20,560	(77)	132,051	132,170	119
Sick Leave	19,000	19,000	0	133,000	133,000	0
Worker's Compensation	18,010	18,150	140	121,117	127,520	6,403
Employment Insurance	20,682	19,460	(1,222)	145,689	144,790	(899)
Group Insurance	52,629	51,610	(1,019)	349,426	351,070	1,644
Retiring Allowance Expense	3,600	3,600	0	25,200	25,200	0
CPP Expense	52,940	52,670	(270)	366,545	361,180	(5,365)
Pension Expense	97,471	117,830	20,359	835,694	870,570	34,876
Audit & Legal Fees	2,000	2,000	0	33,058	22,600	(10,458)
Telephone Expense	2,477	2,550	73	16,426	18,450	2,024
Computer Expense	21,130	23,350	2,220	172,281	168,340	(3,941)
Office Supplies Expense	4,177	6,970	2,793	37,796	43,810	6,014
Travel Expense	0	0	0	2,643	9,380	6,737
Training Expense	598	600	2	26,610	30,200	3,590
Fleet Insurance Expense	40,164	39,750	(414)	281,148	278,250	(2,898)
General Insurance Expense	5,722	5,550	(172)	40,054	38,850	(1,204)
Miscellaneous Expense	6,984	3,850	(3,134)	44,621	33,350	(11,271)
Capital Out of Revenue	20,000	20,000	0	24,050	20,000	(4,050)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$460,857</b>	<b>\$480,280</b>	<b>\$19,693</b>	<b>\$3,322,875</b>	<b>\$3,345,680</b>	<b>\$22,805</b>
Total Expenses	\$1,733,245	\$1,875,990	\$142,745	\$12,859,772	\$13,599,170	\$739,398
<b>NET BEFORE DEBT</b>	<b>\$366,824</b>	<b>\$80,120</b>	<b>\$286,704</b>	<b>\$3,461,496</b>	<b>\$546,720</b>	<b>\$2,914,776</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,247	10,120	(127)	\$74,791	\$66,720	(\$8,071)
Bank Loan Payment	70,000	70,000	0	480,000	480,000	0
<b>NET TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$286,577</b>	<b>\$0</b>	<b>\$286,577</b>	<b>\$2,906,705</b>	<b>\$0</b>	<b>\$2,906,705</b>
<b>LESS: ICIP Funding received</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$1,126,995)</b>	<b>\$0</b>	<b>\$1,126,995</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$286,577</b>	<b>\$0</b>	<b>\$286,577</b>	<b>\$1,779,710</b>	<b>\$0</b>	<b>\$1,779,710</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$380,060	\$380,060	\$0	\$2,739,940	\$2,739,940	\$0
Passenger Revenue	12,677	11,000	1,677	87,666	77,000	10,666
Low Income Pass Revenue	11,531	10,690	841	82,024	76,210	5,814
Mt Pearl & Eastern Health Charges	8,083	7,780	303	131,156	55,250	75,906
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
<b>TOTAL REVENUE</b>	<b>\$420,226</b>	<b>\$417,430</b>	<b>\$2,796</b>	<b>\$3,095,911</b>	<b>\$3,003,700</b>	<b>\$92,211</b>
<b>EXPENSES</b>						
Contractor Subsidy	\$238,851	\$328,020	\$89,169	\$1,903,686	\$2,370,230	\$466,544
Administration Salaries	11,713	10,290	(1,423)	79,686	75,560	(4,126)
Employer's Payroll Tax	235	210	(25)	1,602	1,520	(82)
Worker's Compensation	218	200	(18)	1,481	1,480	(1)
Employment Insurance	267	330	63	1,819	2,410	591
Group Insurance	185	190	5	1,375	1,380	5
CPP Expense	668	610	(58)	4,523	4,490	(33)
Pension Expense	657	720	63	4,778	5,290	512
Gasoline Expense	26,973	44,630	17,657	207,819	312,410	104,591
Professional Fees	3,368	2,280	(1,088)	23,313	15,960	(7,353)
Telephone Expense	42	360	318	294	2,520	2,226
Computer Expense	12,971	15,600	2,629	101,388	111,900	10,512
Office Supplies Expense	315	250	(65)	1,822	1,750	(72)
Promotions Expense	92	310	218	1,105	2,170	1,065
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,830	3,650	(4,180)	44,683	25,550	(19,133)
<b>TOTAL EXPENSE</b>	<b>\$304,385</b>	<b>\$407,650</b>	<b>\$103,265</b>	<b>\$2,379,374</b>	<b>\$2,937,120</b>	<b>\$557,746</b>
<b>NET BEFORE DEBT</b>	<b>\$115,841</b>	<b>\$9,780</b>	<b>\$106,061</b>	<b>\$716,537</b>	<b>\$66,580</b>	<b>\$649,957</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,710	780	(930)	\$17,900	\$9,580	(\$8,320)
Bank Loan Payment	9,000	9,000	0	57,000	57,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$105,131</b>	<b>\$0</b>	<b>\$105,131</b>	<b>\$641,637</b>	<b>\$0</b>	<b>\$641,637</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	5,338	8,890	3,552	42,202	63,910	21,708
TAXI TRIPS *	4,121	3,810	(311)	31,343	27,390	(3,953)
<b>TOTAL TRIPS</b>	<b>9,459</b>	<b>12,700</b>	<b>3,241</b>	<b>73,545</b>	<b>91,300</b>	<b>17,755</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%		
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%		
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%		
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%		
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	<u>1,672,483</u>	<u>579.90%</u>	<u>1,825,779</u>	<u>9.17%</u>	<u>1,109,423</u>	<u>-39.24%</u>	<u>1,107,795</u>	<u>-0.15%</u>	<u>1,769,512</u>	<u>59.73%</u>	<u>2,613,447</u>	<u>47.69%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>2,613,447</u>	
Weekdays	149		148		144		147		147		148	
Saturdays	30		30		28		31		30		28	
Sundays	29		30		29		30		31		30	
No Service	1		1		9		1		1		3	
Sunday Stats	3		3		3		3		3		3	
	<b>212</b>		<b>212</b>		<b>213</b>		<b>212</b>		<b>212</b>		<b>212</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%		
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%		
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%		
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%		
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%		
Year-to-date	<u>1,463,737</u>	<u>570.26%</u>	<u>1,583,518</u>	<u>8.18%</u>	<u>983,249</u>	<u>-37.91%</u>	<u>930,833</u>	<u>-5.33%</u>	<u>1,489,899</u>	<u>60.06%</u>	<u>2,155,658</u>	<u>44.68%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>2,155,658</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$24,050	\$22,093	\$1,957	\$168,989	\$139,082	\$29,907
City of Mount Pearl Billing	90,692	93,360	(2,668)	638,257	673,210	(34,953)
<b>Total Revenue</b>	<b>\$114,742</b>	<b>\$115,453</b>	<b>(\$711)</b>	<b>\$807,246</b>	<b>\$812,292</b>	<b>(\$5,046)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$52,853	\$60,585	\$7,732	\$356,094	\$405,727	\$49,633
Maintenance Expenses	23,497	18,397	(5,100)	146,033	130,578	(15,455)
Finance & Admin. Expenses	18,049	18,233	184	122,186	121,226	(960)
<b>Total Expenses</b>	<b>\$94,399</b>	<b>\$97,215</b>	<b>\$2,816</b>	<b>\$624,313</b>	<b>\$657,531</b>	<b>\$33,218</b>
<b>Total Overhead Contribution</b>	<b>\$20,343</b>	<b>\$18,238</b>	<b>\$2,105</b>	<b>\$182,933</b>	<b>\$154,761</b>	<b>\$28,172</b>
Mount Pearl Kilometers	14,959.8	15,056.5	(96.7)	105,247.2	105,934.8	(687.6)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	29.9					
Riders Per Hour^ - Route 22	22.6					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	27.5	24.2				
<b>2015-2023</b>	<b>19.4</b>	<b>15.9</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,305	\$1,813	\$492	\$14,828	\$36,026	(\$21,198)
Town of Paradise Billing	25,500	25,970	(470)	180,924	161,848	19,076
<b>Total Revenue</b>	<b>\$27,805</b>	<b>\$27,783</b>	<b>\$22</b>	<b>\$195,751</b>	<b>\$197,874</b>	<b>(\$2,123)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$12,808	\$14,581	\$1,773	\$86,381	\$98,836	\$12,455
Maintenance Expenses	5,694	4,427	(1,267)	35,440	31,810	(3,630)
Finance & Admin. Expenses	4,374	4,388	14	29,640	29,531	(109)
<b>Total Expenses</b>	<b>\$22,876</b>	<b>\$23,396</b>	<b>\$520</b>	<b>\$151,461</b>	<b>\$160,177</b>	<b>\$8,716</b>
<b>Total Overhead Contribution</b>	<b>\$4,929</b>	<b>\$4,387</b>	<b>\$542</b>	<b>\$44,290</b>	<b>\$37,697</b>	<b>\$6,593</b>
Paradise Kilometers	3,625.2	3,623.6	1.6	25,521.7	25,808.2	(286.5)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	14.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	13.0					
<b>2016-2023</b>	<b>7.3</b>					

\*Based on actual/budget kilometers and cost per kilometer





	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$7,536	\$7,000	\$536	\$12,408	\$21,700	(\$9,292)
<b>Total Revenue</b>	<b>\$7,536</b>	<b>\$7,000</b>	<b>\$536</b>	<b>\$12,408</b>	<b>\$21,700</b>	<b>(\$9,292)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$2,444	\$2,280	(\$164)	\$4,725	\$7,020	\$2,295
Operation's Salaries Expense	300	300	0	800	1,000	200
Diesel Fuel Expense	880	760	(120)	1,271	2,360	1,089
Maintenance Expenses *	1,260	1,120	(140)	2,315	3,470	1,155
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$4,884</b>	<b>\$4,460</b>	<b>(\$424)</b>	<b>\$9,112</b>	<b>\$14,200</b>	<b>\$5,088</b>
<b>PROFIT / (LOSS)</b>	<b>\$2,652</b>	<b>\$2,540</b>	<b>\$112</b>	<b>\$3,296</b>	<b>\$7,500</b>	<b>(\$4,204)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$14,013	\$25,000	(\$10,987)	\$69,952	\$105,000	(\$35,048)
<b>Total Revenues</b>	<b>\$14,013</b>	<b>\$25,000</b>	<b>(\$10,987)</b>	<b>\$69,952</b>	<b>\$105,000</b>	<b>(\$35,048)</b>
<b>EXPENSES</b>						
Salaries	\$3,257	\$3,260	\$3	\$24,074	\$24,080	\$6
Sales Commission	1,514	2,610	1,096	7,303	11,270	3,967
Sign Production	1,096	580	(516)	976	4,060	3,084
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	3,395	3,430	35
Telephone	52	60	8	330	420	90
Advertising	0	890	890	1,650	6,230	4,580
Sign Installations	339	630	291	3,465	4,410	945
Entertainment	0	190	190	0	1,330	1,330
Advertising Software	360	360	0	2,520	2,520	0
<b>Total Expenses</b>	<b>\$7,103</b>	<b>\$9,070</b>	<b>\$1,967</b>	<b>\$43,713</b>	<b>\$57,750</b>	<b>\$14,037</b>
<b>PROFIT / (LOSS)</b>	<b>\$6,910</b>	<b>\$15,930</b>	<b>(\$9,020)</b>	<b>\$26,239</b>	<b>\$47,250</b>	<b>(\$21,011)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$15,750	\$15,750	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$9,160</b>	<b>\$18,180</b>	<b>(\$9,020)</b>	<b>\$41,989</b>	<b>\$63,000</b>	<b>(\$21,011)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
JULY, 2023



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$2,164	\$1,600	\$564	\$13,945	\$11,200	\$2,745
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$2,164</b>	<b>\$1,600</b>	<b>\$564</b>	<b>\$13,945</b>	<b>\$11,200</b>	<b>\$2,745</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,566	\$5,680	\$114	\$40,022	\$39,730	(\$292)
Operations Salaries	0	0	0	0	0	0
Benefits	671	690	19	4,829	4,850	21
Diesel / Gas	2,020	2,380	360	12,430	17,610	5,180
Maintenance Expenses	1,200	1,240	40	8,508	8,800	292
Other*	0	0	0	4,201	0	(4,201)
<b>Total Expenses</b>	<b>\$9,457</b>	<b>\$9,990</b>	<b>\$533</b>	<b>\$69,990</b>	<b>\$70,990</b>	<b>\$1,000</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$7,293)</b>	<b>(\$8,390)</b>	<b>\$1,097</b>	<b>(\$56,045)</b>	<b>(\$59,790)</b>	<b>\$3,745</b>
West # 1 (Mon) X 5	206			1,269		
East # 1 (Tue) X 4	141			1,050		
West # 2 (Wed) X 4	240			1,502		
East # 2 (Thu) X 4	210			1,326		
Bidgoods (Fri) X 4	272			1,749		
	<b>1,069</b>			<b>6,896</b>		

Riders Per Hour*	6.9
* Riders per hour average:	
2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.3
<b>2014-2023</b>	<b>5.0</b>

* Other expenses consist of:	
Power Steering pump	370
Oil & filter	121
Filter, intake hose & clamp	273
Carrier bearing & brakes	310
Steerint box, cooler	1,175
Coupler, heater hose & clamps	233
Batteries	556
Miscellaneous	1,163
	<b>4,201</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JULY, 2023



KEY PERFORMANCE INDICATORS	7 MTH	7 MTH	7 MTH	7 MTH	7 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	31.35	21.66	14.81	15.78	23.08	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.23	23.44	13.58	11.43	14.40	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.6%	27.5%	23.8%	21.4%	30.9%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.14	28.61	29.41	30.83	27.15	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.69	1.90	2.25	2.00	1.88	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	54.10	42.32	34.50	32.43	44.44	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.13	7.40	10.40	10.29	6.69	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JULY, 2023



KEY PERFORMANCE INDICATORS	7 MTH	% of	7 MTH	% of	7 MTH	% of	7 MTH	% of	7 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	42,202	54.2%	37,278	61.2%	35,855	67.6%	26,316	59.7%	56,743	60.0%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	31,343	40.3%	20,633	33.9%	15,100	28.5%	15,776	35.8%	34,241	36.2%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS (St. John's)</b>	<b>73,545</b>		<b>57,911</b>		<b>50,955</b>		<b>42,092</b>		<b>90,984</b>		<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS (St. John's)	4,288	5.5%	2,967	4.9%	2,087	3.9%	1,975	4.5%	3,654	3.9%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>77,833</b>		<b>60,878</b>		<b>53,042</b>		<b>44,067</b>		<b>94,638</b>		<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS (St. John's)	52,322	67.2%	28,345	46.6%	26,164	49.3%	53,468	121.3%	39,222	41.4%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	16,972	21.8%	14,813	24.3%	9,940	18.7%	6,489	14.7%	13,258	14.0%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.53		35.93		32.09		32.89		30.41		35.29		32.21		31.91		30.06	

**REVENUES**

		<b>2023</b>	<b>2022</b>	<b>Variance</b>
<b>PASSENGER REVENUE</b>				
\$136,232	Cash Revenue	\$108,109	\$103,456	\$4,653
	10-Ride Passes	\$124,439	\$97,709	\$26,730
	Monthly Passes	\$225,048	\$153,630	\$71,418
	Other (double-rides, Go-Cards, etc)	\$9,791	\$7,894	\$1,897
	M-Card fees	\$3,227	\$3,359	(\$132)
	Credits / Discounts / Allocations	(\$2,164)	(\$2,050)	(\$115)
	Commission Paid	(\$1,378)	(\$1,284)	(\$94)
	<b>Total Revenue</b>	<b>\$467,072</b>	<b>\$362,714</b>	<b>\$104,358</b>

- ☆ Cash revenue up 4% from last year while cash ridership was up 3%.
- ☆ 10-Ride pass revenue was up 27% from last year. 10-Ride riders were up 20% & sales were up 27%.
- ☆ Monthly pass revenue was up 47% from last year. Monthly riders were up 50% & sales were up 49%.
- ☆ LIF riders were up 21% from 2022.
- ☆ Ridership of 383,892 was 29% higher than 2022 (298,585) and 40% higher than budget (273,360).  
 NOTE: There were 21 week days in 2023 vs 20 in 2022.
- ☆ Avg fare (Incl. LIFT) of \$1.61 compared to \$1.76 last year and \$1.81 budget.
- ☆ Rides per pass ratio was 27.0 (LIFT passes incl.) compared to 24.7 last year and 50.6 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.6%	14.7%	46.8%	25.9%
2022	17.4%	16.8%	37.9%	27.9%
2021	18.6%	16.4%	31.4%	33.7%
2020	32.3%	17.0%	50.7%	0.0%
2019	25.9%	17.0%	57.0%	0.0%
2018	28.8%	17.0%	54.2%	0.0%
2017	30.8%	17.3%	51.9%	0.0%

LOW INCOME PASS REVENUE ☆ 7,034 active cards at end of month - 101,607 rides this month (26% of total rides).  
 (\$841)

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget.  
 (\$2,668) (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$10,987) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$14,068  
 \$21,593 ☆ Reimbursement for damages RE: non-preventable accident. \$4,723

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$15,038
\$33,645	☆ Operators on RTW in call centre.	(\$5,062)
	☆ Vacation weeks less than budget (62 vs 68).	\$8,110
	☆ Weekly overshift higher than budget.	(\$1,027)
	☆ OT, Stat, temp pay, net of docked time, less than budget.	\$14,412
		<b>\$31,471</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

JULY, 2023



OPERATIONS SALARIES (\$5,775)	<ul style="list-style-type: none"> <li>☆ Temporary supervisor costs not budgeted.</li> <li>☆ Part time ISR at full time for July.</li> <li>☆ Overtime &amp; stat pay higher than budget.</li> </ul>	(\$2,808) (\$1,501) (\$1,100) <hr/> <b>(\$5,409)</b>
DIESEL FUEL EXPENSE \$144,079	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 144,116 litres @ \$2.5000 /L</li> <li>☆ Actual Usage: 144,410 litres @ \$1.4972 /L</li> </ul>	\$360,290 (\$216,211) <hr/> <b>\$144,079</b>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (144,116 - 144,410) @ \$2.5000 /L</li> <li>☆ Price Variance: 144,410 @ (\$2.5000 - \$1.4972)</li> </ul>	(\$735) \$144,814 <hr/> <b>\$144,079</b>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 61.9 L / 100KM vs budget of 58.0 L / 100KM.</li> <li>☆ Actual total KM was 236,200 vs budget of 250,110.</li> </ul>	

**MAINTENANCE DEPT**

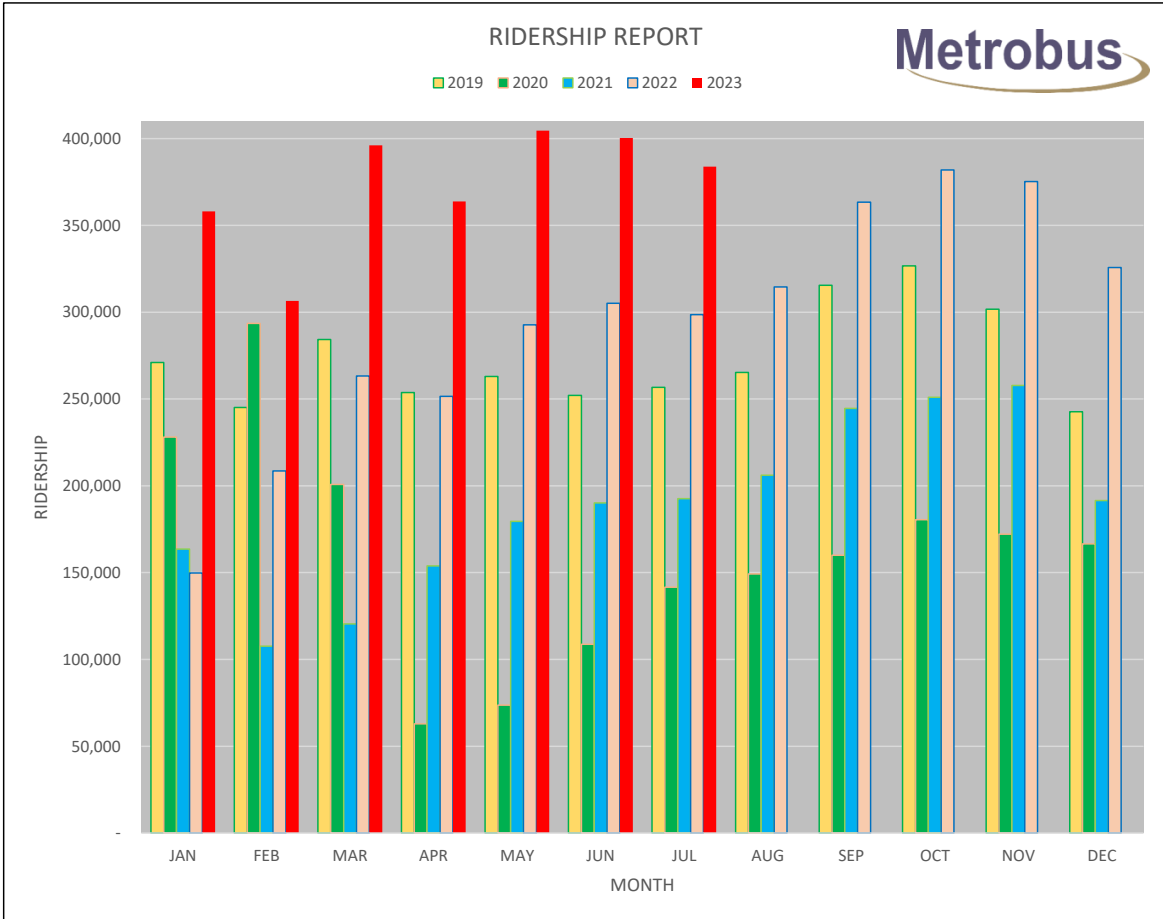
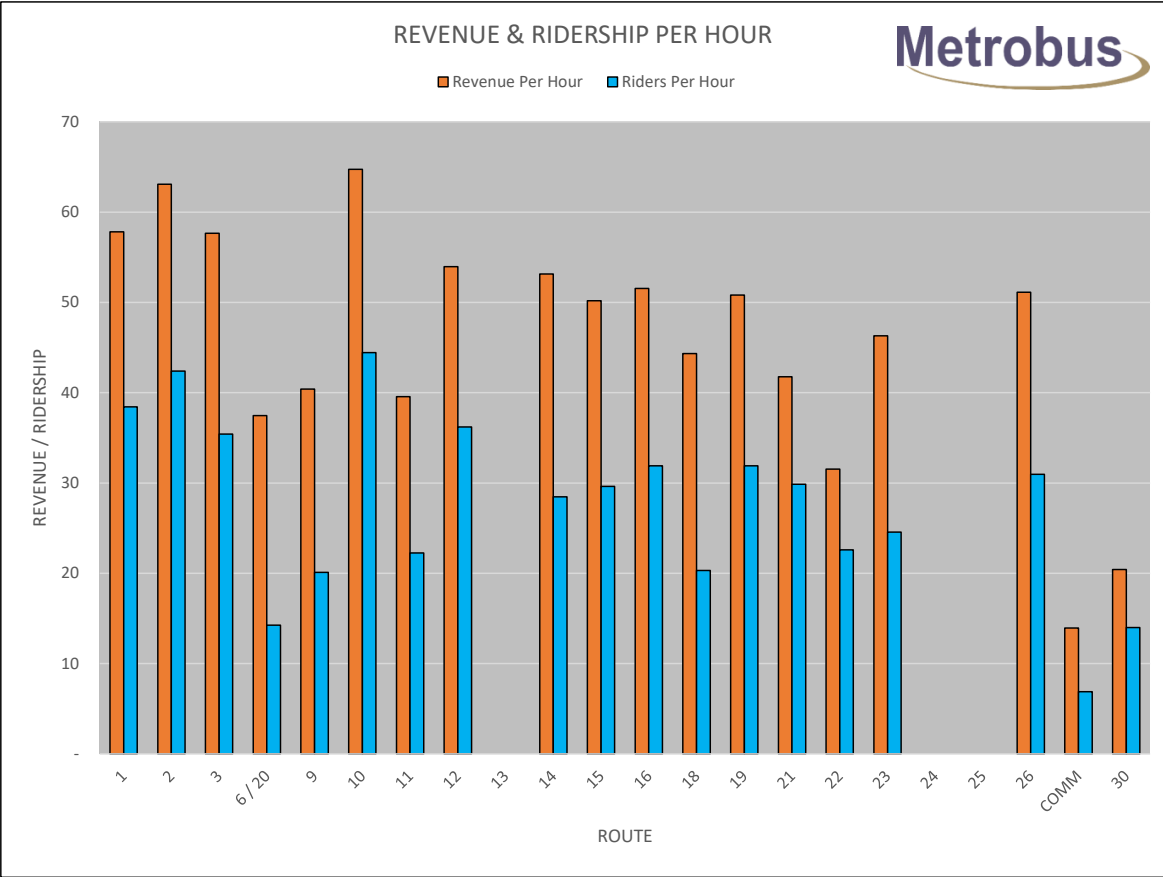
GARAGE SALARIES \$8,557	<ul style="list-style-type: none"> <li>☆ Three positions empty for month or part of month.</li> <li>☆ Several positions at lower scale (including wage subsidy received).</li> <li>☆ One additional casual worker.</li> <li>☆ Overtime higher than budget.</li> </ul>	\$18,730 \$8,107 (\$1,680) (\$16,325) <hr/> <b>\$8,832</b>
STOCK PARTS EXPENSE (\$46,645)	<ul style="list-style-type: none"> <li>☆ Expenses much higher than budget again this month.</li> <li>☆ Higher costed non-inventoried expenses include:                         <ul style="list-style-type: none"> <li>☆ Fuel Pump Head - Bus 1630</li> <li>☆ ECM Programming - Bus 0963</li> <li>☆ Turbocharger - Bus 1312</li> <li>☆ Bumper &amp; Bracket Kit - Bus 1207</li> <li>☆ Turbocharger - Bus 1202</li> <li>☆ Inspection Repairs - On-Demand Bus 1736</li> </ul> </li> </ul>	(\$2,268) (\$2,678) (\$6,146) (\$4,036) (\$6,146) (\$6,650)
GARAGE EXPENSE (\$10,293)	<ul style="list-style-type: none"> <li>☆ Contractual foreman support costs not budgeted.</li> </ul>	(\$7,215)
BUS LUBRICANTS (\$13,304)	<ul style="list-style-type: none"> <li>☆ Price increases and timing differences to budget.</li> </ul>	
TIRE EXPENSE (\$5,257)	<ul style="list-style-type: none"> <li>☆ Price increases and timing differences to budget.</li> </ul>	
BUILDING & YARDS \$2,430	<ul style="list-style-type: none"> <li>☆ Timing differences to budget.</li> </ul>	
BUS STOPS & SHELTERS \$2,887	<ul style="list-style-type: none"> <li>☆ Glass budget for shelters in the month not used.</li> </ul>	

**FINANCE & HUMAN RESOURCES**

PENSION EXPENSE \$20,359	<ul style="list-style-type: none"> <li>☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses.</li> <li>☆ Rate decreases for ER contributions from updated actuary report.</li> </ul>	(\$18,485)
COMPUTER EXPENSE \$2,220	<ul style="list-style-type: none"> <li>☆ Timing differences to budget.</li> </ul>	
OFFICE SUPPLIES \$2,793	<ul style="list-style-type: none"> <li>☆ Timing differences to budget.</li> </ul>	
MISCELLANEOUS EXPENSE (\$3,134)	<ul style="list-style-type: none"> <li>☆ Large increase in e-store sales from budget leading to extra credit card fees.</li> </ul>	

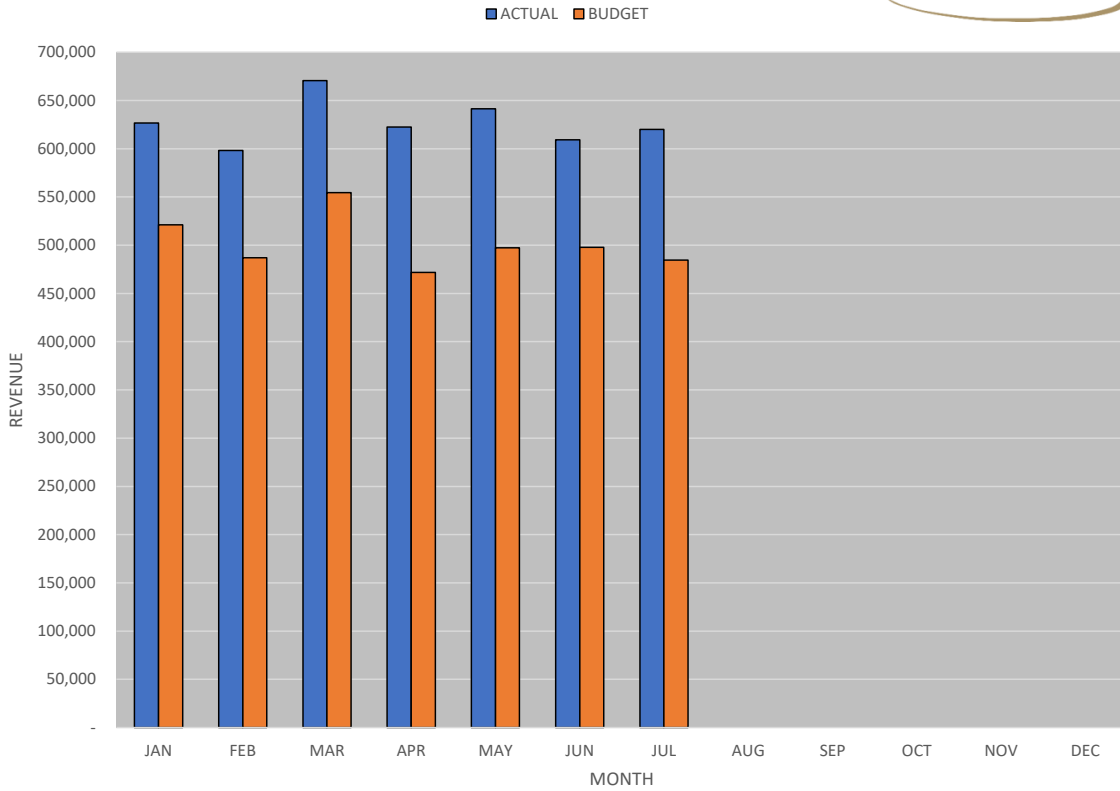
**GOBUS**

LOW INCOME PASS REVENUE \$841	<ul style="list-style-type: none"> <li>☆ 530 active Go-Cards at the end of the month representing 7.1% of all active LIFT cards.</li> </ul>										
CONTRACTOR SUBSIDY EXP \$89,169	<ul style="list-style-type: none"> <li>☆ BUDGET - Ridership Bus: 8,890 rides @ \$26.06</li> <li>☆ BUDGET - Ridership Taxi: 3,810 rides @ \$23.99</li> <li>☆ BUDGET - No Shows: 400 rides @ \$13.03</li> <li>☆ ACTUAL - Ridership Bus: 5,338 rides @ \$26.06</li> <li>☆ ACTUAL - Ridership Taxi: incl. taxi no shows. 4,121 rides @ \$22.94</li> <li>☆ ACTUAL - No Shows: 395 rides @ \$13.03</li> </ul>	<table border="0" style="width: 100%;"> <tr> <td style="border-top: 1px solid black;">\$231,673</td> </tr> <tr> <td style="border-top: 1px solid black;">\$91,395</td> </tr> <tr> <td style="border-top: 1px solid black;">\$5,212</td> </tr> <tr> <td style="border-top: 1px solid black; border-bottom: 1px solid black;"><b>\$328,280</b></td> </tr> <tr> <td style="border-top: 1px solid black;">(\$139,108)</td> </tr> <tr> <td style="border-top: 1px solid black;">(\$94,857)</td> </tr> <tr> <td style="border-top: 1px solid black;">(\$5,147)</td> </tr> <tr> <td style="border-top: 1px solid black; border-bottom: 3px double black;"><b>(\$239,112)</b></td> </tr> <tr> <td style="border-bottom: 3px double black;"><b>\$89,169</b></td> </tr> </table>	\$231,673	\$91,395	\$5,212	<b>\$328,280</b>	(\$139,108)	(\$94,857)	(\$5,147)	<b>(\$239,112)</b>	<b>\$89,169</b>
\$231,673											
\$91,395											
\$5,212											
<b>\$328,280</b>											
(\$139,108)											
(\$94,857)											
(\$5,147)											
<b>(\$239,112)</b>											
<b>\$89,169</b>											
GASOLINE EXPENSE \$17,657	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 29,170 litres @ \$1.5300 /L</li> <li>☆ Actual Usage: 23,570 litres @ \$1.1444 /L</li> <li>☆ Volume Variance: (29,170 - 23,570) @ \$1.5300 /L</li> <li>☆ Price Variance: 22,594 @ (\$1.5300 - \$1.1444)</li> </ul>	<table border="0" style="width: 100%;"> <tr> <td style="border-top: 1px solid black;">\$44,630</td> </tr> <tr> <td style="border-top: 1px solid black;">(\$26,974)</td> </tr> <tr> <td style="border-top: 1px solid black; border-bottom: 3px double black;"><b>\$17,657</b></td> </tr> <tr> <td style="border-top: 1px solid black;">\$8,568</td> </tr> <tr> <td style="border-top: 1px solid black;">\$9,089</td> </tr> <tr> <td style="border-top: 1px solid black; border-bottom: 3px double black;"><b>\$17,657</b></td> </tr> </table>	\$44,630	(\$26,974)	<b>\$17,657</b>	\$8,568	\$9,089	<b>\$17,657</b>			
\$44,630											
(\$26,974)											
<b>\$17,657</b>											
\$8,568											
\$9,089											
<b>\$17,657</b>											
COMPUTER EXPENSE \$2,629	<ul style="list-style-type: none"> <li>☆ Lower VIA expenses for the month.</li> </ul>										
MISCELLANEOUS EXPENSE (\$4,180)	<ul style="list-style-type: none"> <li>☆ Allocation for GOBUS rides on Metrobus higher than budget (3,072 vs 1,460).</li> </ul>										

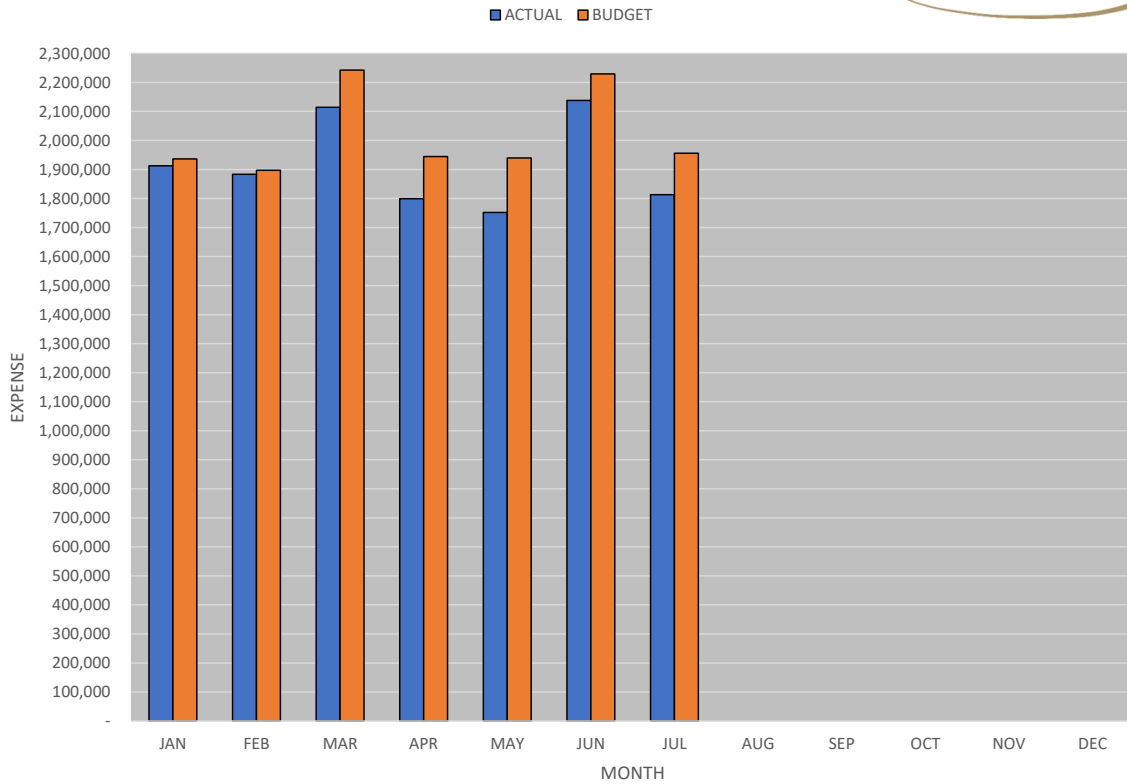




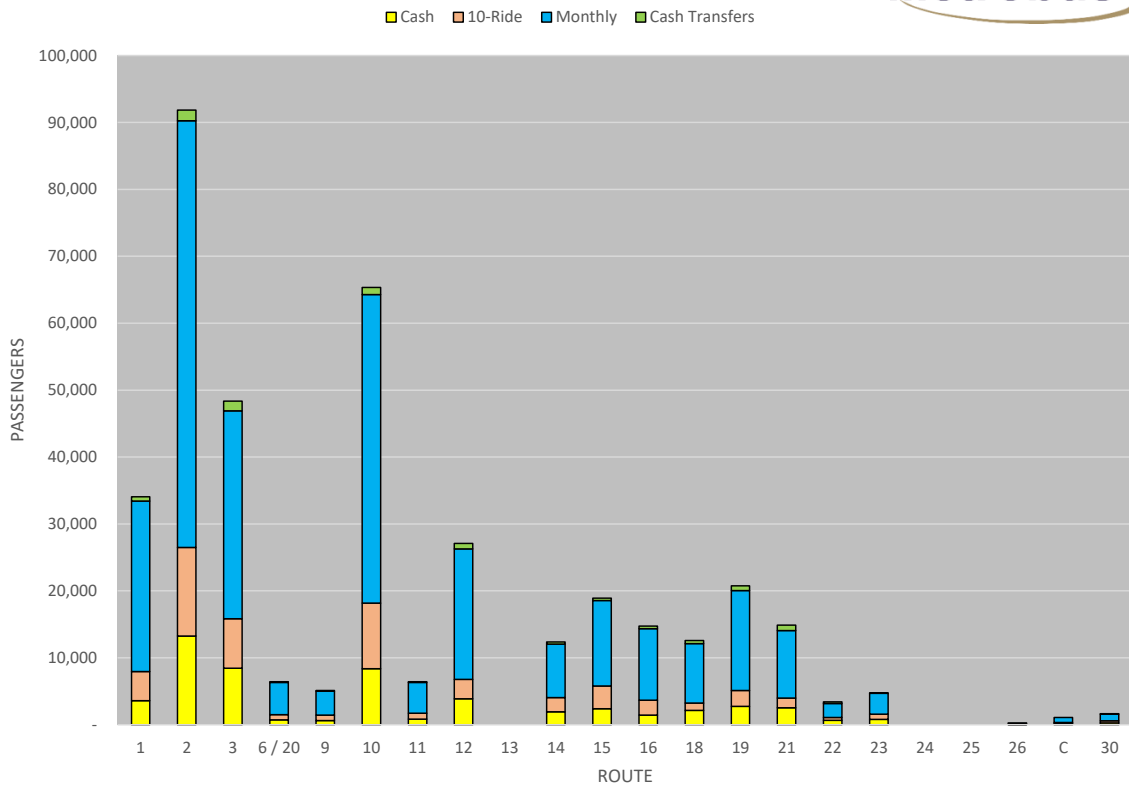
### REVENUE REPORT



### EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	869.86		\$50,294.01	\$138,630.46	0.36	0.34
2	2,128.23		\$134,269.46	\$339,178.14	0.40	0.39
3	1,324.62		\$76,376.07	\$211,106.01	0.36	0.32
6	444.20		\$16,636.93	\$70,792.60	0.24	0.23
9	248.43		\$10,039.43	\$39,592.54	0.25	0.27
10	1,446.30		\$93,628.75	\$230,498.28	0.41	0.40
11	284.18		\$11,240.39	\$45,290.05	0.25	0.24
12	725.44		\$39,134.81	\$115,614.10	0.34	0.32
13	0.00		\$0.00	\$0.00	n/a	0.27
14	422.80		\$22,466.82	\$67,382.06	0.33	0.34
15	627.37		\$31,478.58	\$99,984.58	0.31	0.34
16	449.38		\$23,165.21	\$71,618.14	0.32	0.33
18	596.80		\$26,463.91	\$95,112.61	0.28	0.27
19	628.16		\$31,918.06	\$100,110.49	0.32	0.30
21	471.36	\$64,017.22	\$19,686.26	\$75,121.11	0.26	0.26
22	140.07	\$26,674.91	\$4,417.53	\$22,323.10	0.20	0.23
23	190.41		\$8,815.57	\$30,345.83	0.29	0.29
24	0.00		\$0.00	\$0.00	n/a	0.45
26	8.82		\$451.00	\$1,405.65	0.32	0.33
28	155.22	\$0.00	\$2,164.10	\$9,457.00	0.23	0.20
30	112.18	\$25,499.80	\$2,291.98	\$17,878.24	0.13	0.12
	<b>11,273.83</b>	<b>\$116,191.93</b>	<b>\$604,938.86</b>	<b>\$1,781,440.99</b>	<b>0.34</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$159.37

Total Expenses	\$1,733,245
Debt Interest	\$10,247
Debt Payment	\$70,000

