



St. John's  
Transportation  
Commission

August 31

2023

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MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 20, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,556,710	\$1,556,710	\$0	\$11,104,200	\$11,104,200	\$0
Passenger Revenue	481,117	353,920	127,197	3,815,350	2,771,770	1,043,580
Low Income Pass Revenue	152,952	153,810	(858)	1,243,430	1,250,100	(6,670)
Mt. Pearl Revenue	93,252	96,620	(3,368)	731,509	769,830	(38,321)
Paradise Revenue	27,241	27,750	(509)	208,164	215,150	(6,986)
Charter Revenue	8,062	7,000	1,062	20,470	28,700	(8,230)
Transit Advertising Revenue	14,565	27,250	(12,685)	100,267	148,000	(47,733)
Community Bus Revenue	1,928	1,600	328	15,873	12,800	3,073
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	30,722	10,000	20,722	321,559	80,000	241,559
<b>TOTAL REVENUE</b>	<b>\$2,366,549</b>	<b>\$2,234,660</b>	<b>\$131,889</b>	<b>\$18,687,817</b>	<b>\$16,380,550</b>	<b>\$2,307,267</b>
<b>OPERATIONS</b>						
Operators Salaries	\$604,901	\$626,200	\$21,299	\$4,082,241	\$4,156,610	\$74,369
Salaries Operations	142,067	136,440	(5,627)	951,958	937,870	(14,088)
Diesel Fuel	248,491	374,650	126,159	2,018,729	3,135,940	1,117,211
Company Vehicles	1,761	3,010	1,249	16,392	24,080	7,688
Licenses	4,613	4,600	(13)	46,295	45,230	(1,065)
Communications Expense	2,380	2,230	(150)	21,026	17,840	(3,186)
Miscellaneous	1,796	670	(1,126)	8,641	6,010	(2,631)
Uniforms & Clothing	5,485	5,720	235	42,995	44,560	1,565
Advertising Expense	12,002	13,570	1,568	79,421	89,410	9,989
Bus Charter Expense	5,144	4,460	(684)	14,255	18,660	4,405
Transit Advertising Expense	6,546	9,880	3,334	50,259	67,630	17,371
Community Bus Expense	14,595	10,950	(3,645)	84,586	81,940	(2,646)
Promotions Expense	5,968	6,680	712	50,558	53,440	2,882
Registration & Membership	397	380	(17)	18,887	22,080	3,193
Schedules & Transfers	1,620	1,250	(370)	10,574	10,400	(174)
<b>TOTAL OPERATIONS</b>	<b>\$1,057,766</b>	<b>\$1,200,690</b>	<b>\$142,924</b>	<b>\$7,496,817</b>	<b>\$8,711,700</b>	<b>\$1,214,883</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$226,497	\$240,890	\$14,393	\$1,598,902	\$1,646,150	\$47,248
Wash Salaries	30,484	34,040	3,556	215,830	232,160	16,330
Shop Tools & Equipment	1,616	1,450	(166)	11,901	16,770	4,869
Stock Parts	104,504	83,800	(20,704)	810,239	575,880	(234,359)
Garage Expense	12,873	6,690	(6,183)	79,711	56,290	(23,421)
Bus Lubricants	5,438	4,510	(928)	110,669	85,190	(25,479)
Tire Expense	24,509	8,350	(16,159)	99,914	81,100	(18,814)
Body Shop Supplies	(22)	1,530	1,552	1,535	9,510	7,975
Bus Wash	1,680	1,470	(210)	2,046	6,450	4,404
Building & Yards	21,340	15,430	(5,910)	146,479	118,140	(28,339)
Utilities	10,400	15,200	4,800	225,378	237,200	11,822
Maintenance Vehicles	9,944	8,800	(1,144)	36,765	39,200	2,435
Bus Stop & Shelters	1,510	2,650	1,140	19,148	28,150	9,002
Janitorial & Sanitation	5,127	3,500	(1,627)	29,394	29,100	(294)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
AUGUST, 2023



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Farebox Repairs	0	1,300	1,300	4,769	10,800	6,031
Capital Out of Revenue	4,854	0	(4,854)	165,920	0	(165,920)
<b>TOTAL MAINTENANCE</b>	<b>\$460,754</b>	<b>\$429,610</b>	<b>(\$31,144)</b>	<b>\$3,558,600</b>	<b>\$3,172,090</b>	<b>(\$386,510)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$90,365	\$90,440	\$75	\$625,831	\$627,390	\$1,559
Employer's Payroll Tax	22,635	22,700	65	154,686	154,870	184
Sick Leave	19,000	19,000	0	152,000	152,000	0
Worker's Compensation	19,113	24,250	5,137	140,230	151,770	11,540
Employment Insurance	20,801	20,900	99	166,490	165,690	(800)
Group Insurance	45,468	46,510	1,042	394,894	397,580	2,686
Retiring Allowance Expense	3,600	3,600	0	28,800	28,800	0
CPP Expense	54,844	59,530	4,686	421,389	420,710	(679)
Pension Expense	118,228	141,710	23,482	953,922	1,012,280	58,358
Audit & Legal Fees	2,000	2,000	0	35,058	24,600	(10,458)
Telephone Expense	2,685	2,550	(135)	19,111	21,000	1,889
Computer Expense	27,793	25,920	(1,873)	200,074	194,260	(5,814)
Office Supplies Expense	11,900	6,450	(5,450)	49,696	50,260	564
Travel Expense	0	0	0	2,643	9,380	6,737
Training Expense	62	800	738	26,672	31,000	4,328
Fleet Insurance Expense	40,164	39,750	(414)	321,312	318,000	(3,312)
General Insurance Expense	5,722	5,550	(172)	45,776	44,400	(1,376)
Miscellaneous Expense	5,887	3,750	(2,137)	50,508	37,100	(13,408)
Capital Out of Revenue	24,631	0	(24,631)	48,681	20,000	(28,681)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$514,898</b>	<b>\$515,410</b>	<b>(\$4,174)</b>	<b>\$3,837,773</b>	<b>\$3,861,090</b>	<b>\$23,317</b>
Total Expenses	\$2,033,418	\$2,145,710	\$112,292	\$14,893,190	\$15,744,880	\$851,690
<b>NET BEFORE DEBT</b>	<b>\$333,131</b>	<b>\$88,950</b>	<b>\$244,181</b>	<b>\$3,794,627</b>	<b>\$635,670</b>	<b>\$3,158,957</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,047	18,950	8,903	\$84,838	\$85,670	\$832
Bank Loan Payment	70,000	70,000	0	550,000	550,000	0
<b>NET TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$253,084</b>	<b>\$0</b>	<b>\$253,084</b>	<b>\$3,159,789</b>	<b>\$0</b>	<b>\$3,159,789</b>
<b>LESS: ICIP Funding received</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$1,126,995)</b>	<b>\$0</b>	<b>\$1,126,995</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>\$253,084</b>	<b>\$0</b>	<b>\$253,084</b>	<b>\$2,032,794</b>	<b>\$0</b>	<b>\$2,032,794</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$375,720	\$375,720	\$0	\$3,115,660	\$3,115,660	\$0
Passenger Revenue	9,695	11,000	(1,305)	97,361	88,000	9,361
Low Income Pass Revenue	11,548	10,690	858	93,572	86,900	6,672
Mt Pearl & Eastern Health Charges	9,844	8,270	1,574	141,000	63,520	77,480
Government Grant	7,875	7,900	(25)	63,000	63,200	(200)
<b>TOTAL REVENUE</b>	<b>\$414,682</b>	<b>\$413,580</b>	<b>\$1,102</b>	<b>\$3,510,593</b>	<b>\$3,417,280</b>	<b>\$93,313</b>
<b>EXPENSES</b>						
Contractor Subsidy	\$248,997	\$320,390	\$71,393	\$2,152,683	\$2,690,620	\$537,937
Administration Salaries	14,347	12,850	(1,497)	94,033	88,410	(5,623)
Employer's Payroll Tax	288	260	(28)	1,890	1,780	(110)
Worker's Compensation	267	250	(17)	1,748	1,730	(18)
Employment Insurance	327	410	83	2,146	2,820	674
Group Insurance	231	230	(1)	1,606	1,610	4
CPP Expense	817	760	(57)	5,340	5,250	(90)
Pension Expense	821	900	79	5,599	6,190	591
Gasoline Expense	31,135	44,630	13,495	238,954	357,040	118,086
Professional Fees	2,748	2,280	(468)	26,061	18,240	(7,821)
Telephone Expense	42	360	318	336	2,880	2,544
Computer Expense	13,564	15,600	2,036	114,952	127,500	12,548
Office Supplies Expense	3	250	247	1,825	2,000	175
Promotions Expense	0	0	0	1,105	2,170	1,065
Travel Expense	109	310	201	109	2,810	2,701
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	8,592	3,650	(4,942)	53,275	29,200	(24,075)
<b>TOTAL EXPENSE</b>	<b>\$322,288</b>	<b>\$403,130</b>	<b>\$80,842</b>	<b>\$2,701,662</b>	<b>\$3,340,250</b>	<b>\$638,588</b>
<b>NET BEFORE DEBT</b>	<b>\$92,394</b>	<b>\$10,450</b>	<b>\$81,944</b>	<b>\$808,931</b>	<b>\$77,030</b>	<b>\$731,901</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,691	1,450	(241)	\$19,591	\$11,030	(\$8,561)
Bank Loan Payment	9,000	9,000	0	66,000	66,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$81,703</b>	<b>\$0</b>	<b>\$81,703</b>	<b>\$723,340</b>	<b>\$0</b>	<b>\$723,340</b>
<b>CONTRACTOR TRIPS INFORMATION</b>						
BUS TRIPS	5,526	8,680	3,154	47,728	72,590	24,862
TAXI TRIPS *	4,564	3,720	(844)	35,907	31,110	(4,797)
<b>TOTAL TRIPS</b>	<b>10,090</b>	<b>12,400</b>	<b>2,310</b>	<b>83,635</b>	<b>103,700</b>	<b>20,065</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	32.11%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	25.07%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	39.32%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	43.43%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	53.86%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	58.86%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	49.57%
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	46.92%
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%			
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%			
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%			
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%			
Year-to-date	<u>1,919,527</u>	<u>680.32%</u>	<u>2,091,129</u>	<u>8.94%</u>	<u>1,258,611</u>	<u>-39.81%</u>	<u>1,313,893</u>	<u>4.39%</u>	<u>2,084,085</u>	<u>58.62%</u>	<u>3,003,297</u>	<u>44.11%</u>	<u>43.62%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>3,003,297</u>		
Weekdays	171		169		164		168		169		170		
Saturdays	34		35		33		35		34		32		
Sundays	33		34		34		35		35		34		
No Service	1		1		9		1		1		3		
Stats	4		4		4		4		4		4		
	<b>243</b>		<b>243</b>		<b>244</b>		<b>243</b>		<b>243</b>		<b>243</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023		
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	25.60%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	19.53%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	33.14%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	36.83%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	46.32%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	49.94%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	41.80%
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	37.79%
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%			
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%			
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%			
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%			
Year-to-date	<u>1,683,596</u>	<u>670.93%</u>	<u>1,817,038</u>	<u>7.93%</u>	<u>1,113,786</u>	<u>-38.70%</u>	<u>1,104,228</u>	<u>-0.86%</u>	<u>1,754,858</u>	<u>58.92%</u>	<u>2,477,421</u>	<u>41.18%</u>	<u>36.34%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>2,477,421</u>		

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$27,196	\$26,521	\$675	\$196,185	\$165,603	\$30,582
City of Mount Pearl Billing	93,252	96,620	(3,368)	731,509	769,830	(38,321)
<b>Total Revenue</b>	<b>\$120,448</b>	<b>\$123,141</b>	<b>(\$2,693)</b>	<b>\$927,694</b>	<b>\$935,433</b>	<b>(\$7,739)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$64,971	\$70,910	\$5,939	\$421,065	\$476,637	\$55,572
Maintenance Expenses	26,109	23,523	(2,586)	172,142	154,101	(18,041)
Finance & Admin. Expenses	19,610	20,874	1,264	141,796	142,100	304
<b>Total Expenses</b>	<b>\$110,690</b>	<b>\$115,307</b>	<b>\$4,617</b>	<b>\$735,003</b>	<b>\$772,838</b>	<b>\$37,835</b>
<b>Total Overhead Contribution</b>	<b>\$9,758</b>	<b>\$7,834</b>	<b>\$1,924</b>	<b>\$192,691</b>	<b>\$162,595</b>	<b>\$30,096</b>
Mount Pearl Kilometers	15,703.8	16,059.1	(355.3)	120,951.0	121,994.0	(1,043.0)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	31.5					
Riders Per Hour^ - Route 22	23.6					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	28.0	24.1				
<b>2015-2023</b>	<b>19.5</b>	<b>16.0</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,719	\$2,282	\$437	\$17,546	\$38,308	(\$20,762)
Town of Paradise Billing	27,241	27,750	(509)	208,165	189,598	18,567
<b>Total Revenue</b>	<b>\$29,960</b>	<b>\$30,032</b>	<b>(\$72)</b>	<b>\$225,711</b>	<b>\$227,906</b>	<b>(\$2,195)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$16,161	\$17,291	\$1,130	\$102,542	\$116,127	\$13,585
Maintenance Expenses	6,494	5,736	(758)	41,934	37,546	(4,388)
Finance & Admin. Expenses	4,878	5,090	212	34,518	34,621	103
<b>Total Expenses</b>	<b>\$27,533</b>	<b>\$28,117</b>	<b>\$584</b>	<b>\$178,994</b>	<b>\$188,294</b>	<b>\$9,300</b>
<b>Total Overhead Contribution</b>	<b>\$2,427</b>	<b>\$1,915</b>	<b>\$512</b>	<b>\$46,717</b>	<b>\$39,612</b>	<b>\$7,105</b>
Paradise Kilometers	3,906.1	3,916.0	(9.9)	29,427.8	29,724.2	(296.4)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	15.7					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	13.4					
<b>2016-2023</b>	<b>7.4</b>					

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$8,062	\$7,000	\$1,062	\$20,470	\$28,700	(\$8,230)
<b>Total Revenue</b>	<b>\$8,062</b>	<b>\$7,000</b>	<b>\$1,062</b>	<b>\$20,470</b>	<b>\$28,700</b>	<b>(\$8,230)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$2,915	\$2,280	(\$635)	\$7,639	\$9,300	\$1,661
Operation's Salaries Expense	300	300	0	1,100	1,300	200
Diesel Fuel Expense	823	760	(63)	2,094	3,120	1,026
Maintenance Expenses *	1,107	1,120	13	3,422	4,590	1,168
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$5,144</b>	<b>\$4,460</b>	<b>(\$684)</b>	<b>\$14,256</b>	<b>\$18,660</b>	<b>\$4,404</b>
<b>PROFIT / (LOSS)</b>	<b>\$2,918</b>	<b>\$2,540</b>	<b>\$378</b>	<b>\$6,214</b>	<b>\$10,040</b>	<b>(\$3,826)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$12,315	\$25,000	(\$12,685)	\$82,267	\$130,000	(\$47,733)
<b>Total Revenues</b>	<b>\$12,315</b>	<b>\$25,000</b>	<b>(\$12,685)</b>	<b>\$82,267</b>	<b>\$130,000</b>	<b>(\$47,733)</b>
<b>EXPENSES</b>						
Salaries	\$4,071	\$4,070	(\$1)	\$28,145	\$28,150	\$5
Sales Commission	1,344	2,610	1,266	8,647	13,880	5,233
Sign Production	(687)	580	1,267	289	4,640	4,351
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	3,880	3,920	40
Telephone	52	60	8	382	480	98
Advertising	550	890	340	2,200	7,120	4,920
Sign Installations	339	630	291	3,804	5,040	1,236
Entertainment	33	190	157	33	1,520	1,487
Advertising Software	360	360	0	2,880	2,880	0
<b>Total Expenses</b>	<b>\$6,547</b>	<b>\$9,880</b>	<b>\$3,333</b>	<b>\$50,260</b>	<b>\$67,630</b>	<b>\$17,370</b>
<b>PROFIT / (LOSS)</b>	<b>\$5,768</b>	<b>\$15,120</b>	<b>(\$9,352)</b>	<b>\$32,007</b>	<b>\$62,370</b>	<b>(\$30,363)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$18,000	\$18,000	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$8,018</b>	<b>\$17,370</b>	<b>(\$9,352)</b>	<b>\$50,007</b>	<b>\$80,370</b>	<b>(\$30,363)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
AUGUST, 2023



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,928	\$1,600	\$328	\$15,873	\$12,800	\$3,073
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,928</b>	<b>\$1,600</b>	<b>\$328</b>	<b>\$15,873</b>	<b>\$12,800</b>	<b>\$3,073</b>
<b>EXPENSES</b>						
Operators Salaries	\$6,096	\$6,220	\$124	\$46,118	\$45,950	(\$168)
Operations Salaries	0	0	0	0	0	0
Benefits	735	750	15	5,564	5,600	36
Diesel / Gas	2,217	2,620	403	14,647	20,230	5,583
Maintenance Expenses	1,264	1,360	96	9,772	10,160	388
Other*	4,283	0	(4,283)	8,484	0	(8,484)
<b>Total Expenses</b>	<b>\$14,595</b>	<b>\$10,950</b>	<b>(\$3,645)</b>	<b>\$84,585</b>	<b>\$81,940</b>	<b>(\$2,645)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$12,667)</b>	<b>(\$9,350)</b>	<b>(\$3,317)</b>	<b>(\$68,712)</b>	<b>(\$69,140)</b>	<b>\$428</b>
West # 1 (Mon) X 4	131			1,400		
East # 1 (Tue) X 5	167			1,217		
West # 2 (Wed) X 4	222			1,724		
East # 2 (Thu) X 5	194			1,520		
Bidgoods (Fri) X 4	242			1,991		
	<b>956</b>			<b>7,852</b>		
Riders Per Hour*	5.9			* Other expenses consist of:		
				Power Steering pump	370	
				Oil & filter	121	
				Filter, intake hose & clamp	273	
				Carrier bearing & brakes	310	
				Steerint box, cooler	1,175	
				Coupler, heater hose & clamps	233	
				Batteries	556	
				Miscellaneous	1,163	
				Rear Axle Repairs	4,283	
					<b>8,484</b>	
* Riders per hour average:						
2014	2.3					
2015	4.2					
2016	5.5					
2017	5.9					
2018	5.7					
2019	5.5					
2020	3.9					
2021	4.0					
2022	5.2					
2023	6.3					
<b>2014-2023</b>	<b>5.0</b>					

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
AUGUST, 2023



KEY PERFORMANCE INDICATORS	8 MTH	8 MTH	8 MTH	8 MTH	8 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	31.60	22.46	15.38	15.73	23.22	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.24	23.35	13.71	11.40	14.26	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.2%	28.2%	24.4%	21.4%	30.5%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.71	28.67	29.58	31.22	27.57	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.68	1.87	2.21	2.01	1.87	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	54.28	43.23	35.15	32.46	44.56	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.17	7.14	9.95	10.30	6.75	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
AUGUST, 2023



KEY PERFORMANCE INDICATORS	8 MTH	% of	8 MTH	% of	8 MTH	% of	8 MTH	% of	8 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	47,728	53.7%	43,582	61.5%	41,822	66.9%	30,915	60.5%	65,254	60.8%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	35,907	40.4%	23,921	33.7%	18,257	29.2%	18,008	35.2%	38,086	35.5%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS (St. John's)</b>	<b>83,635</b>		<b>67,503</b>		<b>60,079</b>		<b>48,923</b>		<b>103,340</b>		<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS (St. John's)	5,241	5.9%	3,393	4.8%	2,478	4.0%	2,191	4.3%	4,037	3.8%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>88,876</b>		<b>70,896</b>		<b>62,557</b>		<b>51,114</b>		<b>107,377</b>		<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS (St. John's)	58,032	66.3%	34,408	48.5%	30,368	48.5%	58,257	114.0%	44,930	41.8%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	20,346	22.9%	17,250	24.3%	12,306	19.7%	8,006	15.7%	15,580	14.5%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.60		35.63		32.35		32.73		30.31		35.29		32.21		31.91		30.06	

**REVENUES**

PASSENGER REVENUE		<b>2023</b>	<b>2022</b>	<b>Variance</b>
\$127,297	Cash Revenue	\$112,534	\$113,621	(\$1,087)
	10-Ride Passes	\$127,413	\$107,946	\$19,467
	Monthly Passes	\$228,062	\$155,071	\$72,991
	Other (double-rides, Go-Cards, etc)	\$12,291	\$8,572	\$3,719
	M-Card fees	\$5,481	\$5,578	(\$97)
	Credits / Discounts / Allocations	(\$2,337)	(\$2,048)	(\$289)
	Commission Paid	(\$2,227)	(\$1,908)	(\$319)
	<b>Total Revenue</b>	<b>\$481,217</b>	<b>\$386,832</b>	<b>\$94,385</b>

- ☆ Cash revenue down 0.9% from last year while cash ridership was up 2%.
- ☆ 10-Ride pass revenue was up 18% from last year. 10-Ride riders were up 20% & sales were up 18%.
- ☆ Monthly pass revenue was up 47% from last year. Monthly riders were up 47% & sales were up 49%.
- ☆ LIF riders were up 13% from 2022.
- ☆ Ridership of 389,850 was 24% higher than 2022 (314,573) and 33% higher than budget (292,420).  
 NOTE: There were 22 week days in 2023 vs 22 in 2022.
- ☆ Avg fare (incl. LIFT) of \$1.63 compared to \$1.75 last year and \$1.77 budget.
- ☆ Rides per pass ratio was 26.2 (LIFT passes incl.) compared to 25.1 last year and 48.8 in 2019.
- ☆ Revenue source percentages with historical comparison.

	Cash	10R	Mth	LIFT
2023	13.2%	14.7%	46.2%	25.9%
2022	17.9%	16.5%	37.5%	28.0%
2021	18.9%	16.3%	31.2%	33.6%
2020	32.0%	17.5%	50.5%	0.0%
2019	27.0%	17.0%	56.1%	0.0%
2018	30.1%	16.8%	53.0%	0.0%
2017	32.0%	17.1%	50.9%	0.0%

LOW INCOME PASS REVENUE ☆ 7,170 active cards at end of month - 102,489 rides this month (26% of total rides).  
 (\$858)

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$12,685) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$15,394  
 \$20,722 ☆ Reimbursement for damages RE: non-preventable accident. \$3,609

**OPERATIONS DEPT**

OPERATORS SALARIES ☆ More operator hours at lower pay scale than budgeted. \$16,671  
 \$21,299 ☆ Operators on RTW in call centre. (\$5,901)  
 ☆ Vacation weeks less than budget (73 vs 85). \$16,219  
 ☆ Weekly overshift higher than budget. (\$1,252)  
 ☆ OT, Stat, temp pay, net of docked time, higher than budget. (\$2,416)  
**\$23,321**

OPERATIONS SALARIES ☆ Temporary supervisor costs not budgeted. (\$4,212)  
 (\$5,627) ☆ Part time ISR at full time for August. (\$1,876)  
 ☆ Overtime & stat pay less than budget. \$248  
**(\$5,840)**

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**BUDGET VARIANCES (CONTINUED...)**  
AUGUST, 2023



DIESEL FUEL EXPENSE \$126,159	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 149,860 litres @ \$2.5000 /L</li> <li>☆ Actual Usage: 147,920 litres @ \$1.6799 /L</li> </ul>	<table border="0"> <tr><td>\$374,650</td></tr> <tr><td>(\$248,491)</td></tr> <tr><td><b>\$126,159</b></td></tr> </table>	\$374,650	(\$248,491)	<b>\$126,159</b>
\$374,650					
(\$248,491)					
<b>\$126,159</b>					
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (149,860 - 147,920) @ \$2.5000 /L</li> <li>☆ Price Variance: 147,920 @ (\$2.5000 - \$1.6799)</li> </ul>	<table border="0"> <tr><td>\$4,850</td></tr> <tr><td>\$121,309</td></tr> <tr><td><b>\$126,159</b></td></tr> </table>	\$4,850	\$121,309	<b>\$126,159</b>
\$4,850					
\$121,309					
<b>\$126,159</b>					
	<ul style="list-style-type: none"> <li>☆ Actual burn was 61.6 L / 100KM vs budget of 58.0 L / 100KM.</li> <li>☆ Actual total KM was 243,190 vs budget of 260,180.</li> </ul>				

**MAINTENANCE DEPT**

GARAGE SALARIES \$14,393	<ul style="list-style-type: none"> <li>☆ Four positions empty for month or part of month.</li> <li>☆ Several positions at lower scale (including wage subsidy received).</li> <li>☆ One additional casual worker.</li> <li>☆ Overtime (net of docked time) higher than budget.</li> </ul>	<table border="0"> <tr><td>\$23,400</td></tr> <tr><td>\$7,688</td></tr> <tr><td>(\$3,000)</td></tr> <tr><td>(\$13,463)</td></tr> <tr><td><b>\$14,625</b></td></tr> </table>	\$23,400	\$7,688	(\$3,000)	(\$13,463)	<b>\$14,625</b>
\$23,400							
\$7,688							
(\$3,000)							
(\$13,463)							
<b>\$14,625</b>							
STOCK PARTS EXPENSE (\$20,704)	<ul style="list-style-type: none"> <li>☆ Expenses much higher than budget again this month.</li> <li>☆ Higher costed non-inventoried expenses include: <ul style="list-style-type: none"> <li>☆ Repairs to on-demand Bus 1738</li> <li>☆ Turbocharger - Bus 1417</li> </ul> </li> </ul>	<table border="0"> <tr><td>(\$7,599)</td></tr> <tr><td>(\$5,804)</td></tr> </table>	(\$7,599)	(\$5,804)			
(\$7,599)							
(\$5,804)							
GARAGE EXPENSE (\$6,183)	<ul style="list-style-type: none"> <li>☆ Contractual foreman support costs not budgeted.</li> </ul>	<table border="0"> <tr><td>(\$6,062)</td></tr> </table>	(\$6,062)				
(\$6,062)							
TIRE EXPENSE (\$16,159)	<ul style="list-style-type: none"> <li>☆ Price increases and timing differences to budget.</li> </ul>						
BUILDING & YARDS (\$5,910)	<ul style="list-style-type: none"> <li>☆ Chiller repairs - parts &amp; intallation.</li> </ul>	<table border="0"> <tr><td>(\$6,799)</td></tr> </table>	(\$6,799)				
(\$6,799)							

**FINANCE & HUMAN RESOURCES**

WORKERS COMPENSATION \$5,137	<ul style="list-style-type: none"> <li>☆ Fewer union members and numerous employees have reached maximum assessable earnings.</li> </ul>										
PENSION EXPENSE \$23,482	<ul style="list-style-type: none"> <li>☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses.</li> <li>☆ ER rate change from budget.</li> </ul>	<table border="0"> <tr> <td></td> <td style="text-align: center;">Budget</td> <td style="text-align: center;">Actual</td> </tr> <tr> <td style="padding-left: 40px;">Union</td> <td style="text-align: center;">138.8%</td> <td style="text-align: center;">105.0%</td> </tr> <tr> <td style="padding-left: 40px;">Non Union</td> <td style="text-align: center;">188.8%</td> <td style="text-align: center;">156.9%</td> </tr> </table>		Budget	Actual	Union	138.8%	105.0%	Non Union	188.8%	156.9%
	Budget	Actual									
Union	138.8%	105.0%									
Non Union	188.8%	156.9%									
OFFICE SUPPLIES (\$5,450)	<ul style="list-style-type: none"> <li>☆ Extension to cashroom conveyor to allow door in vault for cash bills to open.</li> </ul>	<table border="0"> <tr><td>(\$4,818)</td></tr> </table>	(\$4,818)								
(\$4,818)											

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

AUGUST, 2023



CAPITAL OUT OF REVENUE      ☆ Camera kits and installation for 3 on-demand buses.  
 (\$24,631)

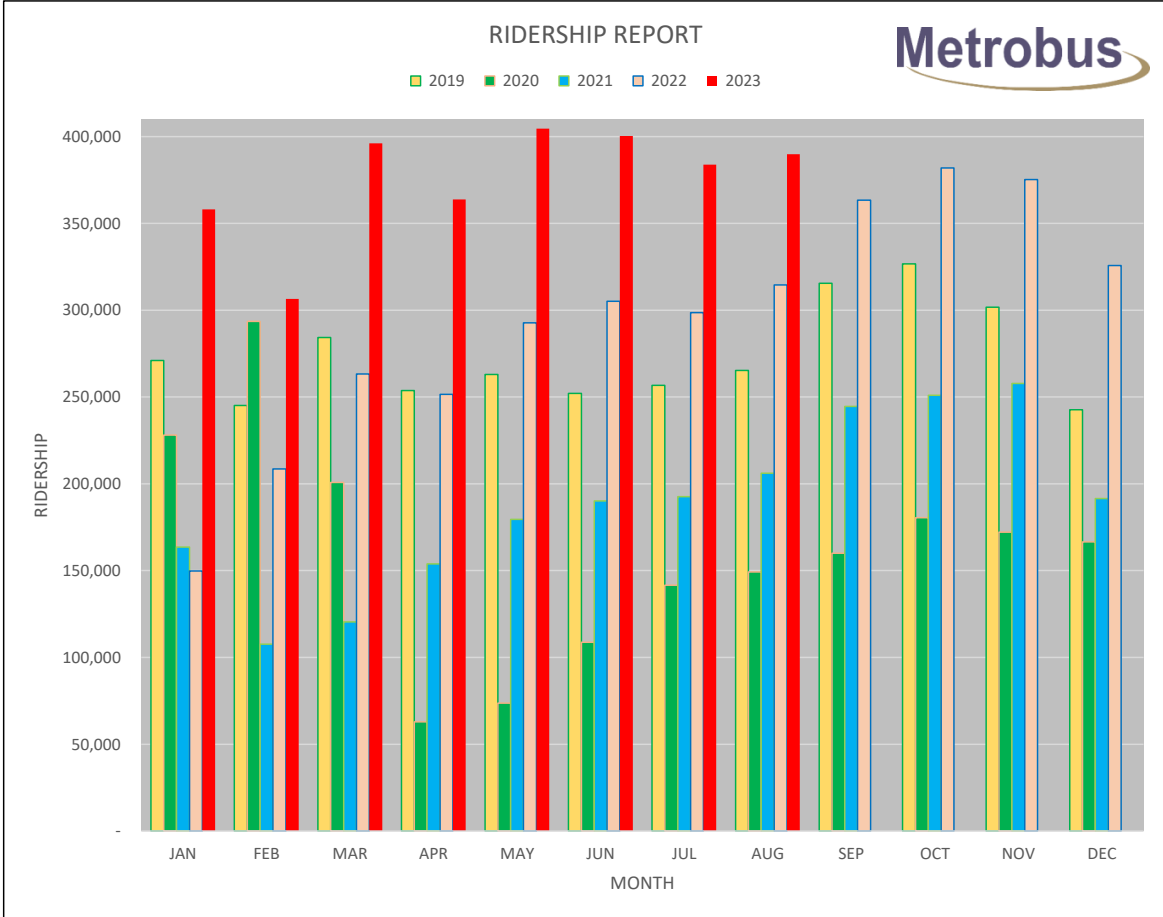
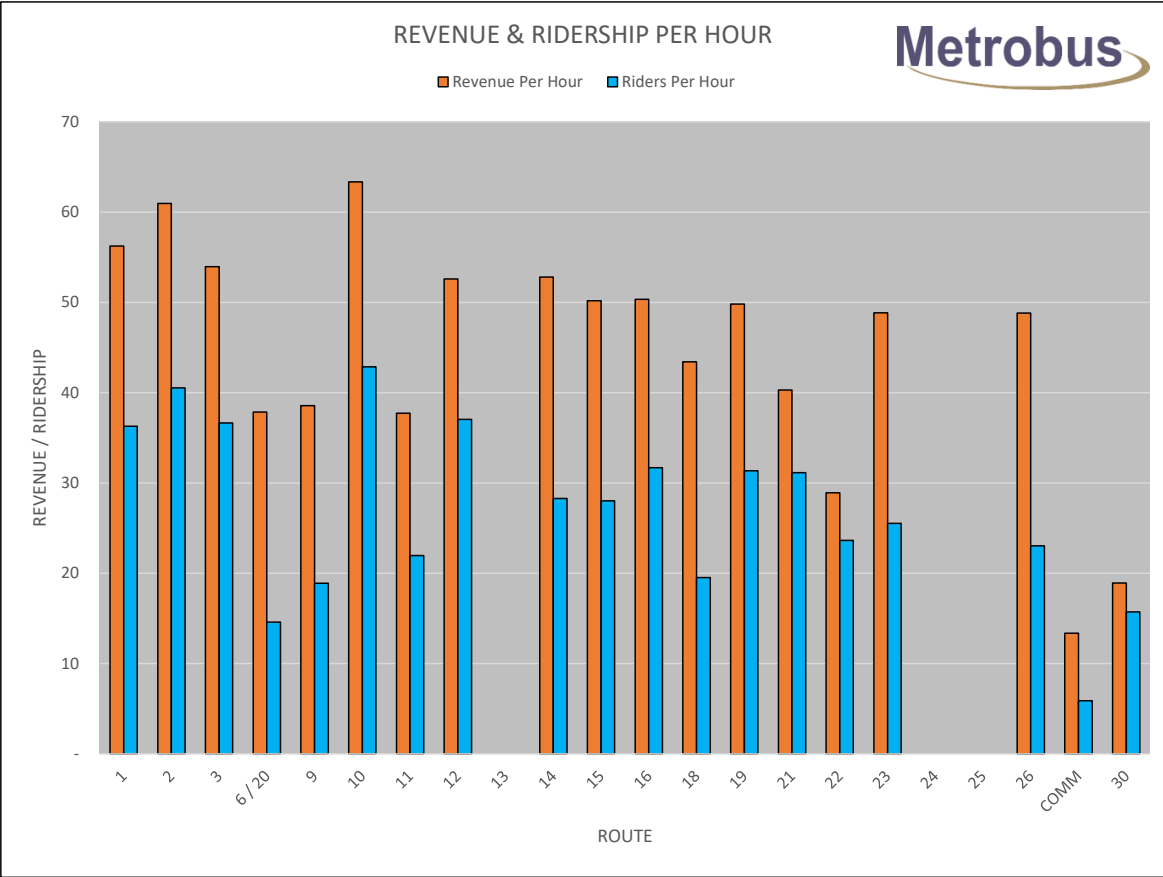
BANK LOAN INTEREST      ☆ Budget Rate of 5.5%. Actual Rate of 6.38%.  
 \$8,903      ☆ New debt forecasted for August 2023 not yet materialized.  
                                  ☆ On-board Announcement System      \$425,000  
                                  ☆ Community Bus      \$50,000  
                                  ☆ Radio System Upgrade      \$150,000  
                                  ☆ Hybrid buses (8)      \$1,550,000

**GOBUS**

LOW INCOME PASS REVENUE      ☆ 541 active Go-Cards at the end of the month representing 7.1% of all active LIFT cards.  
 \$858

CONTRACTOR SUBSIDY EXP	☆ BUDGET - Ridership Bus:	8,680 rides @ \$26.06	\$226,200
\$71,393	☆ BUDGET - Ridership Taxi:	3,720 rides @ \$23.99	\$89,240
	☆ BUDGET - No Shows:	380 rides @ \$13.03	\$4,950
			<b>\$320,390</b>
	☆ ACTUAL - Ridership Bus:	5,526 rides @ \$26.06	(\$144,008)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	4,564 rides @ \$21.90	(\$99,948)
	☆ ACTUAL - No Shows:	387 rides @ \$13.03	(\$5,043)
			<b>(\$248,998)</b>
			<b>\$71,393</b>

GASOLINE EXPENSE	☆ Budgeted Usage:	29,170 litres @ \$1.5300 / L	\$44,630
\$13,495	☆ Actual Usage:	21,011 litres @ \$1.4818 / L	(\$31,135)
			<b>\$13,495</b>
	☆ Volume Variance:	(29,170 - 21,011) @ \$1.5300 / L	\$12,483
	☆ Price Variance:	21,011 @ (\$1.5300 - \$1.4818) / L	\$1,012
			<b>\$13,495</b>

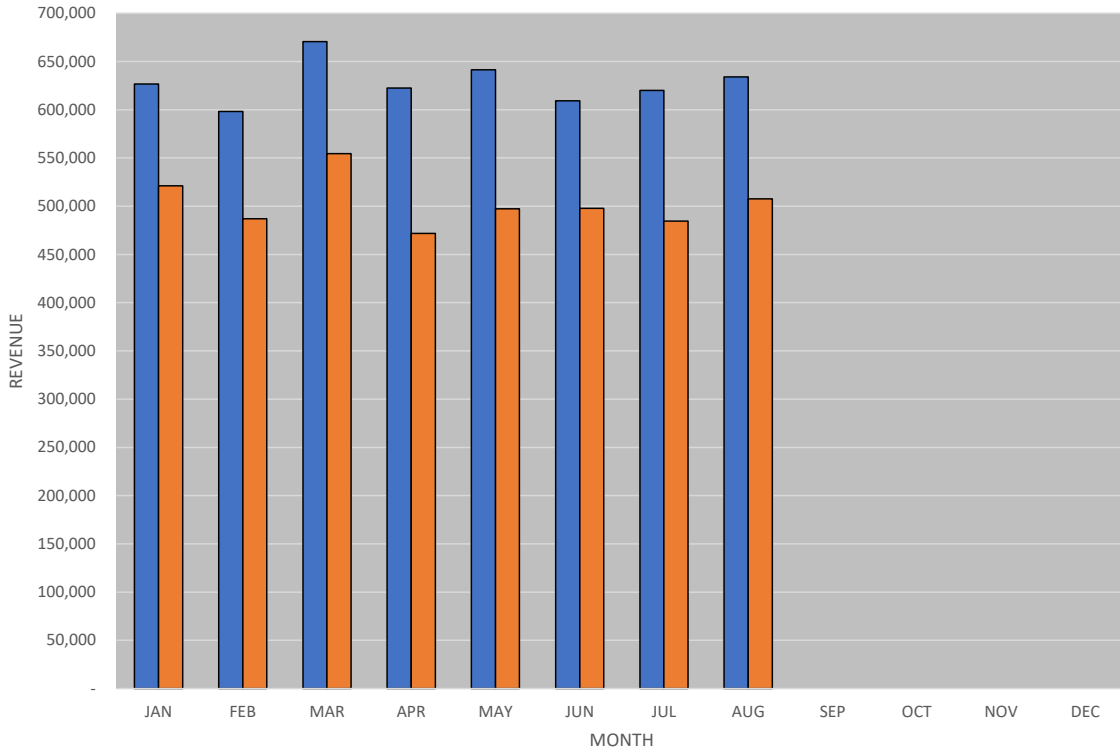




REVENUE REPORT



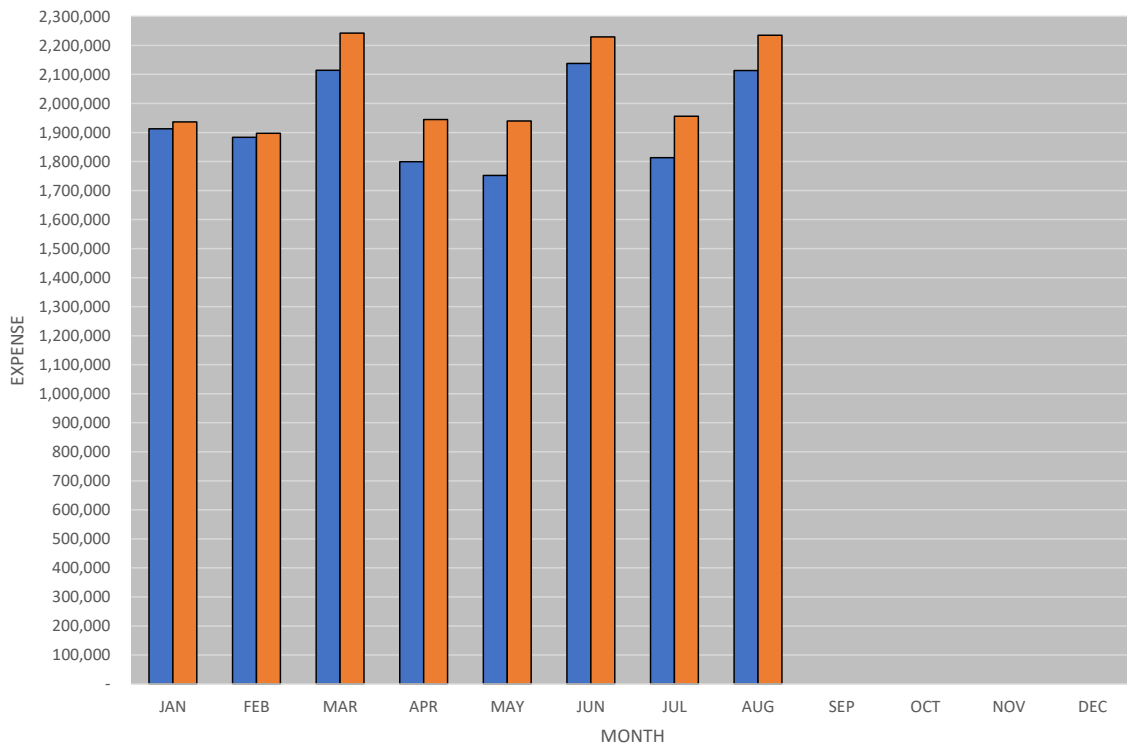
■ ACTUAL ■ BUDGET



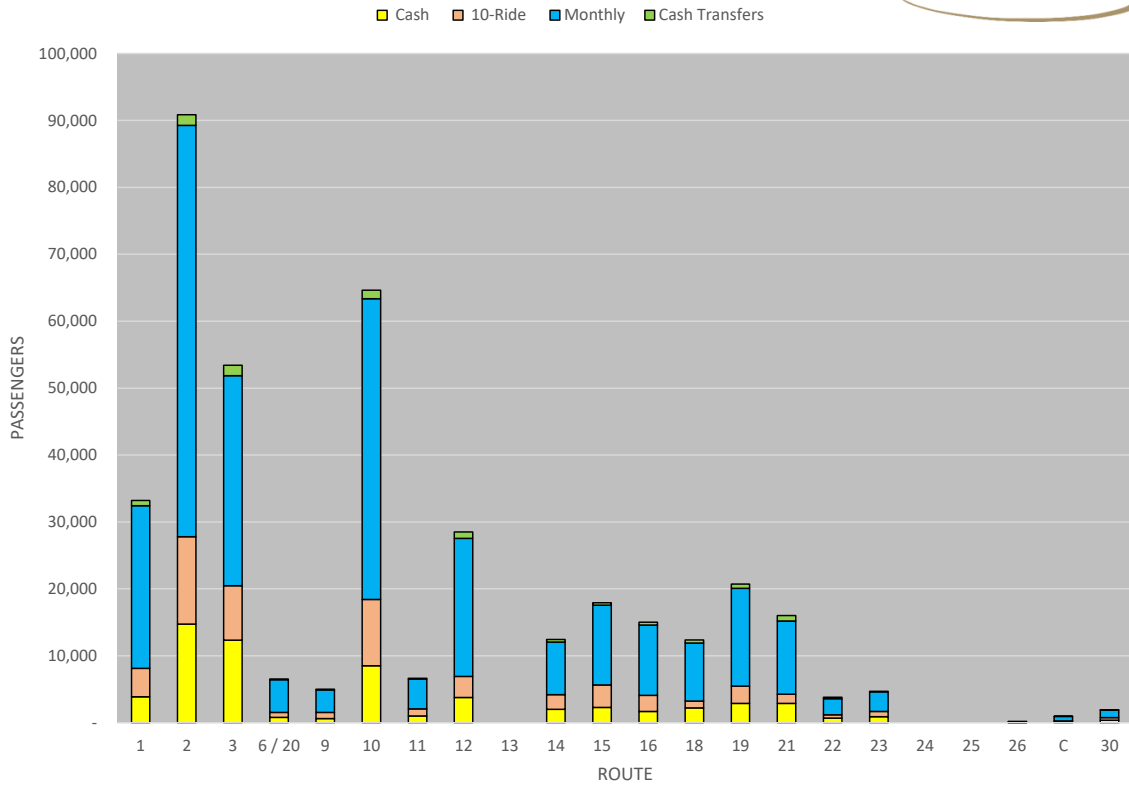
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	894.40		\$50,005.22	\$159,882.05	0.31	0.33
2	2,202.20		\$136,084.31	\$393,663.07	0.35	0.38
3	1,415.48		\$83,763.17	\$253,029.79	0.33	0.32
6	439.36		\$16,452.89	\$78,539.55	0.21	0.23
9	260.26		\$10,313.34	\$46,523.82	0.22	0.26
10	1,478.06		\$94,051.45	\$264,216.53	0.36	0.39
11	297.96		\$11,891.16	\$53,263.03	0.22	0.24
12	744.12		\$41,091.73	\$133,018.15	0.31	0.32
13	0.00		\$0.00	\$0.00	n/a	0.27
14	425.56		\$22,762.97	\$76,072.68	0.30	0.33
15	627.38		\$30,417.83	\$112,149.82	0.27	0.33
16	460.12		\$23,848.81	\$82,250.59	0.29	0.32
18	609.56		\$26,223.00	\$108,964.34	0.24	0.26
19	640.78		\$32,752.50	\$114,545.19	0.29	0.30
21	488.44	\$64,653.69	\$21,858.94	\$87,313.05	0.25	0.26
22	152.74	\$28,598.46	\$5,282.67	\$27,303.65	0.19	0.23
23	180.50		\$8,749.02	\$32,266.00	0.27	0.29
24	0.00		\$0.00	\$0.00	n/a	0.45
26	9.24		\$405.74	\$1,651.73	0.25	0.32
28	162.06	\$0.00	\$1,927.50	\$14,595.00	0.13	0.19
30	121.09	\$27,241.00	\$2,708.24	\$21,645.93	0.13	0.12
	<b>11,609.31</b>	<b>\$120,493.15</b>	<b>\$620,590.48</b>	<b>\$2,060,893.96</b>	<b>0.30</b>	<b>0.32</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$178.76

Total Expenses	\$2,033,418
Debt Interest	\$10,047
Debt Payment	\$70,000

