



St. John's
Transportation
Commission

September 30

2024

MONTHLY FINANCIAL STATEMENTS

Issued: OCTOBER 23, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 SEPTEMBER, 2024



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,135,300	\$1,135,300	\$0	\$11,103,020	\$11,103,020	\$0
Passenger Revenue	595,225	522,750	72,475	4,847,811	4,427,450	420,361
Low Income Pass Revenue	152,327	153,810	(1,483)	1,392,954	1,403,910	(10,956)
On Demand Pilot Grant	5,828	0	5,828	49,140	0	49,140
Mt. Pearl Revenue	81,479	85,110	(3,631)	757,936	818,160	(60,224)
Paradise Revenue	31,195	24,730	6,465	292,378	237,640	54,738
Charter Revenue	115	7,000	(6,885)	17,876	35,700	(17,824)
Transit Advertising Revenue	22,663	22,250	413	134,788	170,250	(35,462)
Other Income	29,134	12,000	17,134	289,989	108,000	181,989
TOTAL REVENUE	\$2,053,266	\$1,962,950	\$90,316	\$18,885,892	\$18,304,130	\$581,762
OPERATIONS						
Operators Salaries	\$504,613	\$517,810	\$13,197	\$4,888,904	\$4,953,160	\$64,256
Salaries Operations	114,797	120,210	5,413	1,087,145	1,143,400	56,255
Diesel Fuel	243,668	352,510	108,842	2,391,771	3,272,070	880,299
Company Vehicles	901	3,430	2,529	16,486	30,870	14,384
Licenses	4,600	5,100	500	51,538	51,400	(138)
Communications Expense	2,104	2,230	126	20,639	20,070	(569)
Miscellaneous	2,538	1,170	(1,368)	14,056	7,180	(6,876)
Uniforms & Clothing	5,102	5,420	318	48,210	49,980	1,770
Advertising Expense	35,436	8,470	(26,966)	162,813	102,980	(59,833)
Bus Charter Expense	89	4,810	4,721	15,181	23,690	8,509
Transit Advertising Expense	7,128	8,630	1,502	62,836	76,820	13,984
Promotions Expense	6,358	7,130	772	54,574	64,170	9,596
Registration & Membership	7,782	4,380	(3,402)	26,312	27,880	1,568
Schedules & Transfers	4,693	1,930	(2,763)	19,760	14,570	(5,190)
TOTAL OPERATIONS	\$939,809	\$1,043,230	\$103,421	\$8,860,225	\$9,838,240	\$978,015
MAINTENANCE						
Garage Salaries	\$168,330	\$197,480	\$29,150	\$1,811,098	\$1,856,520	\$45,422
Wash Salaries	22,088	26,890	4,802	236,336	259,020	22,684
Shop Tools & Equipment	10,803	4,130	(6,673)	34,042	21,280	(12,762)
Stock Parts	146,788	90,450	(56,338)	1,051,688	892,050	(159,638)
Garage Expense	11,489	6,390	(5,099)	95,333	63,440	(31,893)
Bus Lubricants	10,626	10,070	(556)	112,514	113,700	1,186
Tire Expense	16,911	12,500	(4,411)	118,740	109,500	(9,240)
Body Shop Supplies	0	2,300	2,300	2,639	11,950	9,311
Bus Wash	645	270	(375)	4,609	6,720	2,111
Building & Yards	12,685	8,830	(3,855)	135,092	117,970	(17,122)
Utilities	19,132	21,800	2,668	257,155	280,500	23,345
Maintenance Vehicles	2,856	3,300	444	36,488	42,500	6,012
Bus Stop & Shelters	10,830	4,950	(5,880)	41,218	33,100	(8,118)
Janitorial & Sanitation	2,852	3,500	648	33,515	32,600	(915)
Farebox Repairs	0	1,400	1,400	1,489	12,200	10,711

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 SEPTEMBER, 2024



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$436,035	\$394,260	(\$41,775)	\$3,997,979	\$3,853,050	(\$144,929)
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,410	\$74,130	(\$280)	\$714,236	\$714,070	(\$166)
Employer's Payroll Tax	19,230	19,940	710	180,596	183,140	2,544
Sick Leave	19,000	19,000	0	171,000	171,000	0
Worker's Compensation	16,254	16,740	486	172,371	175,300	2,929
Employment Insurance	16,729	16,170	(559)	194,926	194,810	(116)
Retiring Allowance Expense	4,000	4,000	0	36,000	36,000	0
Group Insurance	59,342	59,170	(172)	515,494	514,800	(694)
CPP Expense	46,162	50,320	4,158	490,448	501,850	11,402
Pension Expense	155,106	106,350	(48,756)	1,038,871	1,006,670	(32,201)
Professional Fees	17,040	2,000	(15,040)	152,449	93,000	(59,449)
Telephone Expense	2,635	2,900	265	22,463	24,300	1,837
2 Computer Expense	42,609	58,290	15,681	262,545	294,410	31,865
Office Supplies Expense	5,093	6,650	1,557	47,873	56,910	9,037
Travel Expense	0	1,500	1,500	4,570	10,880	6,310
Training Expense	638	1,000	362	36,733	35,000	(1,733)
Fleet Insurance Expense	39,978	41,500	1,522	359,802	373,500	13,698
General Insurance Expense	5,828	6,100	272	52,452	54,900	2,448
Miscellaneous Expense	15,857	10,200	(5,657)	85,352	59,200	(26,152)
Capital Out of Revenue	48,867	0	(48,867)	2,321,591	0	(2,321,591)
TOTAL FINANCE & ADMIN.	\$588,778	\$495,960	(\$92,818)	\$6,859,772	\$4,499,740	(\$2,360,032)
Total Expenses	\$1,964,622	\$1,933,450	(\$31,172)	\$19,717,976	\$18,191,030	(\$1,526,946)
NET BEFORE DEBT	\$88,644	\$29,500	\$59,144	(\$832,084)	\$113,100	(\$945,184)
DEBT CHARGES						
Loan Interest Expense	0	7,500	7,500	\$0	\$27,100	\$27,100
Bank Loan Payment	0	22,000	22,000	0	86,000	86,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$88,644	\$0	\$88,644	(\$832,084)	\$0	(\$832,084)
LESS: ICIP Funding	\$40,721	\$0	\$40,721	\$1,929,036	\$0	\$1,929,036
SURPLUS/(COST) OF SERVICE	\$129,365	\$0	\$129,365	\$1,096,952	\$0	\$1,096,952

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
SEPTEMBER, 2024



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$374,080	374,080	\$0	\$3,503,380	\$3,503,380	\$0
Passenger Revenue	10,868	12,500	(1,632)	99,476	112,500	(13,024)
Low Income Pass Revenue	12,173	10,690	1,483	108,547	97,590	10,957
Mt Pearl & Eastern Health Charges	7,592	7,190	402	70,108	65,530	4,578
Government Grant	7,875	7,900	(25)	70,875	71,100	(225)
TOTAL REVENUE	\$412,588	\$412,360	\$228	\$3,852,386	\$3,850,100	\$2,286
EXPENSES						
Contractor Expense	\$292,564	\$325,990	\$33,426	\$2,601,333	\$3,064,850	\$463,517
Administration Salaries	12,140	10,830	(1,310)	117,267	103,830	(13,437)
Employer's Payroll Tax	244	220	(24)	2,355	2,090	(265)
Worker's Compensation	241	210	(31)	2,330	2,040	(290)
Employment Insurance	274	350	76	2,717	3,370	653
Group Insurance	385	210	(175)	3,743	1,940	(1,803)
CPP Expense	693	640	(53)	6,693	6,160	(533)
3 Pension Expense	692	760	68	6,593	7,270	677
Gasoline Expense	40,726	45,900	5,174	329,297	413,100	83,803
Professional Fees	2,305	2,280	(25)	23,757	20,520	(3,237)
Telephone Expense	42	360	318	373	3,240	2,867
Computer Expense	13,749	15,600	1,851	130,514	143,100	12,586
Office Supplies Expense	2	250	248	680	2,250	1,570
Promotions Expense	106	310	204	1,099	2,790	1,691
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,904	6,250	(1,654)	60,671	56,250	(4,421)
TOTAL EXPENSE	\$372,067	\$410,160	\$38,093	\$3,289,422	\$3,835,300	\$545,878
NET BEFORE DEBT	\$40,521	\$2,200	\$38,321	\$562,964	\$14,800	\$548,164
DEBT CHARGES						
Loan Interest Expense	\$0	\$200	\$200	\$0	\$3,800	\$3,800
Bank Loan Payment	0	2,000	2,000	0	11,000	11,000
TOTAL SURPLUS/(COST) OF SERVICE	\$40,521	\$0	\$40,521	\$562,964	\$0	\$562,964
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,734	8,680	946	67,477	81,270	13,793
TAXI TRIPS (incl. taxi no shows) *	3,266	3,720	454	31,266	34,830	3,564
TOTAL TRIPS	11,000	12,400	1,400	98,743	116,100	17,357

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>2,406,667</u>		<u>1,418,577</u>	<u>-41.06%</u>	<u>1,558,544</u>	<u>9.87%</u>	<u>2,447,452</u>	<u>57.03%</u>	<u>3,465,152</u>	<u>41.58%</u>	<u>3,846,486</u>	<u>11.00%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>3,846,486</u>	
Weekdays	189		186		189		190		190		188	
Saturdays	39		37		39		38		38		39	
Sundays	39		37		39		39		38		38	
No Service	1		9		1		1		2		4	
Stats	5		5		5		5		5		5	
	273		274		273		273		273		274	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>2,092,128</u>		<u>1,252,476</u>	-40.13%	<u>1,312,081</u>	4.76%	<u>2,060,070</u>	57.01%	<u>2,858,528</u>	38.76%	<u>3,101,730</u>	8.51%
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>3,101,730</u>	

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	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$28,561	\$23,565	\$4,996	\$257,051	\$209,263	\$47,788
City of Mount Pearl Billing	81,479	85,110	(3,631)	757,937	818,160	(60,223)
Total Revenue	\$110,040	\$108,675	\$1,365	\$1,014,988	\$1,027,423	(\$12,435)
*Less Variable Expenses						
Operating Expenses	\$47,715	\$53,705	\$5,990	\$486,553	\$530,031	\$43,478
Maintenance Expenses	20,494	18,497	(1,997)	196,474	185,256	(11,218)
Finance & Admin. Expenses	18,261	15,960	(2,301)	160,382	155,940	(4,442)
Total Expenses	\$86,470	\$88,162	\$1,692	\$843,409	\$871,227	\$27,818
6 Total Overhead Contribution	\$23,570	\$20,513	\$3,057	\$171,579	\$156,196	\$15,383
Mount Pearl Kilometers	14,309.5	14,125.4	184.2	131,988.0	133,546.6	(1,558.6)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	34.4					
Riders Per Hour^ - Route 22	28.1					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.2	28.3				
2016-2024	21.2	17.4				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 SEPTEMBER, 2024



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$4,498	\$2,040	\$2,458	\$33,003	\$18,903	\$14,100
Town of Paradise Billing	31,195	24,730	6,465	292,377	237,640	54,737
Total Revenue	\$35,693	\$26,770	\$8,923	\$325,381	\$256,543	\$68,838
*Less Variable Expenses						
Operating Expenses	\$15,477	\$13,231	(\$2,246)	\$156,447	\$132,395	(\$24,052)
Maintenance Expenses	6,647	4,557	(2,090)	63,017	46,277	(16,740)
Finance & Admin. Expenses	5,923	3,932	(1,991)	51,491	38,948	(12,543)
Total Expenses	\$28,047	\$21,720	(\$6,327)	\$270,955	\$217,620	(\$53,335)
Total Overhead Contribution	\$7,646	\$5,050	\$2,596	\$54,426	\$38,923	\$15,503
7 Paradise Kilometers	4,641.5	3,479.9	1,161.6	42,312.1	33,347.9	8,964.2
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	18.9					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	15.9					
2016-2024	8.9					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$115	\$7,000	(\$6,885)	\$17,876	\$35,700	(\$17,824)
Total Revenue	\$115	\$7,000	(\$6,885)	\$17,876	\$35,700	(\$17,824)
EXPENSES						
Operators Salary Expense	\$0	\$2,330	\$2,330	\$9,702	\$11,830	\$2,128
Operation's Salaries Expense	0	300	300	1,300	1,600	300
Diesel Fuel Expense	60	710	650	2,111	3,640	1,529
Maintenance Expenses *	29	1,170	1,141	2,068	5,970	3,902
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	300	300	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$89	\$4,810	\$4,721	\$15,181	\$23,690	\$8,509
PROFIT / (LOSS)	\$26	\$2,190	(\$2,164)	\$2,695	\$12,010	(\$9,315)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 SEPTEMBER, 2024



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$20,413	\$20,000	\$413	\$114,538	\$150,000	(\$35,462)
Total Revenues	\$20,413	\$20,000	\$413	\$114,538	\$150,000	(\$35,462)
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$32,028	\$32,030	\$2
Sales Commission	2,154	2,110	(44)	12,468	15,990	3,522
Sign Production	288	580	292	4,084	5,220	1,136
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	4,401	4,410	9
Telephone	52	60	8	428	540	112
Advertising	300	890	590	2,950	8,010	5,060
Sign Installations	167	630	463	3,237	5,670	2,433
9 Entertainment	0	190	190	0	1,710	1,710
Advertising Software	360	360	0	3,240	3,240	0
Total Expenses	\$7,128	\$8,630	\$1,502	\$62,836	\$76,820	\$13,984
PROFIT / (LOSS)	\$13,285	\$11,370	\$1,915	\$51,702	\$73,180	(\$21,478)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$20,250	\$20,250	\$0
TOTAL PROFIT / (LOSS)	\$15,535	\$13,620	\$1,915	\$71,952	\$93,430	(\$21,478)

KEY PERFORMANCE INDICATORS

	9 MTH 2024	9 MTH 2023	9 MTH 2022	9 MTH 2021	9 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.50	32.27	23.36	16.12	15.64	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.46	21.52	23.32	13.88	11.22	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.9%	36.3%	28.8%	25.1%	22.6%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.79	30.09	28.78	30.36	30.75	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.62	1.68	1.86	2.20	2.14	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	57.19	55.38	44.70	36.78	34.25	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.52	5.10	6.91	9.68	10.35	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,367.9	1,402.2	1,391.4	1,379.6	1,328.4	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	8,855	8,793	7,002	5,332	5,017	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.47	6.27	5.03	3.86	3.78	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	38,600	63,825	-	-	50,000	85,000
PASSENGER REVENUE	14,850	17,480	14,128	10,652	9,830	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	10.86	12.47	10.15	35.70	55.45	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	2,679.7	304.0	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	14,132	1,128	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.27	3.71	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	63,750	5,000	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	20,916	1,725	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	31.60	22.12	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS	9 MTH 2024	% of Paid Trips	9 MTH 2023	% of Paid Trips	9 MTH 2022	% of Paid Trips	9 MTH 2021	% of Paid Trips	9 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	67,477	65.3%	53,497	53.7%	49,879	61.1%	47,842	66.3%	36,023	61.1%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	31,266	30.3%	40,202	40.3%	27,672	33.9%	21,431	29.7%	20,489	34.7%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	98,743		93,699		77,551		69,273		56,512		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	4,523	4.4%	5,942	6.0%	4,132	5.1%	2,855	4.0%	2,463	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	103,266		99,641		81,683		72,128		58,975		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	74,121	71.8%	64,903	65.1%	39,650	48.5%	34,168	47.4%	61,360	104.0%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	23,636	22.9%	23,944	24.0%	19,439	23.8%	14,553	20.2%	9,599	16.3%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.78		28.65		35.53		32.24		32.42		30.79		35.29		31.60		31.91	

REVENUES

PASSENGER REVENUE		<u>2024</u>	<u>2023</u>	<u>Variance</u>
\$72,475	Cash Revenue	\$93,680	\$106,764	(\$13,084)
	10-Ride Passes	\$150,489	\$147,308	\$3,181
	Monthly Passes	\$343,918	\$343,872	\$46
	Other (double-rides, Go-Cards, etc)	\$7,814	\$10,745	(\$2,931)
	M-Card fees	\$7,142	\$9,512	(\$2,370)
	Credits / Discounts / Allocations	(\$4,711)	(\$7,105)	\$2,394
	Commission Paid	(\$3,108)	(\$4,143)	\$1,036
	Total Revenue	<u>\$595,225</u>	<u>\$606,954</u>	<u>(\$11,729)</u>

- ☆ Cash revenue down 12% from 2023 & cash ridership down 13%. (U12 Child rides down 8.6% - 8,169 vs 8,940).
- ☆ 10-Ride pass revenue was up 2.2% from last year. 10-Ride riders were down 1.7% & sales were up 2.2%.
- ☆ Monthly pass revenue was up 0.01% from last year. Monthly riders were down 0.2% & sales were down 0.06%.
- ☆ LIF riders were down 0.3% from 2023.
- ☆ Ridership of 452,051 was 2.1% lower than 2023 (461,855) but 8% higher than budget (418,500).
 NOTE: There were 20 week days in 2024 and 2023.
- ☆ Avg fare (Incl. LIFT) of \$1.65 compared to \$1.64 last year and \$1.63 budget.
- ☆ Rides per pass ratio was 27.0 (LIFT passes incl.) compared to 28.5 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.8%	13.7%	50.5%	24.0%
2023	13.1%	14.6%	46.9%	25.5%
2022	17.6%	16.3%	38.5%	27.6%
2021	18.9%	16.3%	32.1%	32.6%
2020	31.4%	17.8%	50.1%	0.8%
2019	26.8%	16.8%	56.4%	0.0%
2018	30.0%	16.8%	53.2%	0.0%

ON DEMAND PILOT GRANT \$5,828

- ☆ 5th month of new 3 year agreement with Memorial University.
- ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

PARADISE REVENUE \$6,465

- ☆ Ridership revenues higher than budget , resulting in lower direct billing.
- ☆ Higher KM billed than budget due increase in service hours as requested from the town. (See Paradise statement for more information).

CHARTER REVENUE (\$6,885)

- ☆ Less billable hours than budgeted. (See Charter statement for more information).

OTHER INCOME \$17,134

- ☆ Interest earned on bank balance higher than budget. \$14,461

OPERATIONS DEPT

OPERATIONS SALARIES \$13,197	☆ More operator hours at lower pay scale than budgeted.	\$11,863
	☆ Vacation weeks less than budget (16 vs 30).	\$19,303
	☆ 1 additional shift not budgeted.	(\$5,515)
	☆ Temp pay, OT, stat pay, net of docked time higher than budget.	(\$8,588)
	☆ Weekly overshift higher than budget.	(\$4,603)
		<u>\$12,460</u>

OPERATIONS SALARIES \$5,413	☆ Additional Supervisor position not yet filled.	\$5,830
FUEL EXPENSE \$108,842	☆ Budgeted Usage: 154,165 litres @ \$2.2500 /L ☆ Actual Usage: 167,000 litres @ \$1.4558 /L ☆ On Demand & Community Bus Gasoline less than budget. ☆ Refund for provincial gas tax paid on inventory July 1, 2023. ☆ Volume Variance: (154,165 - 167,000) @ \$2.2500 /L ☆ Price Variance: 167,000 @ (\$2.2500 - \$1.4558) ☆ On Demand Bus Gasoline @ Depot less than budget. ☆ Refund for provincial gas tax paid on inventory July 1, 2023. ☆ Actual burn was 65.6 L / 100KM vs budget of 60.0 L / 100KM. ☆ Actual total KM was 263,150 vs budget of 263,800.	\$346,870 (\$243,117) <hr/> sub-total \$103,754 <hr/> (\$502) \$5,590 <hr/> Total Variance \$108,842 <hr/> (\$28,879) \$132,632 <hr/> sub-total \$103,754 <hr/> (\$502) \$5,590 <hr/> Total Variance \$108,842 <hr/>
ADVERTISING EXPENSE (\$26,966)	☆ Expenses related to employment & recruiting outside of regular budget.	(\$22,316)

MAINTENANCE DEPT

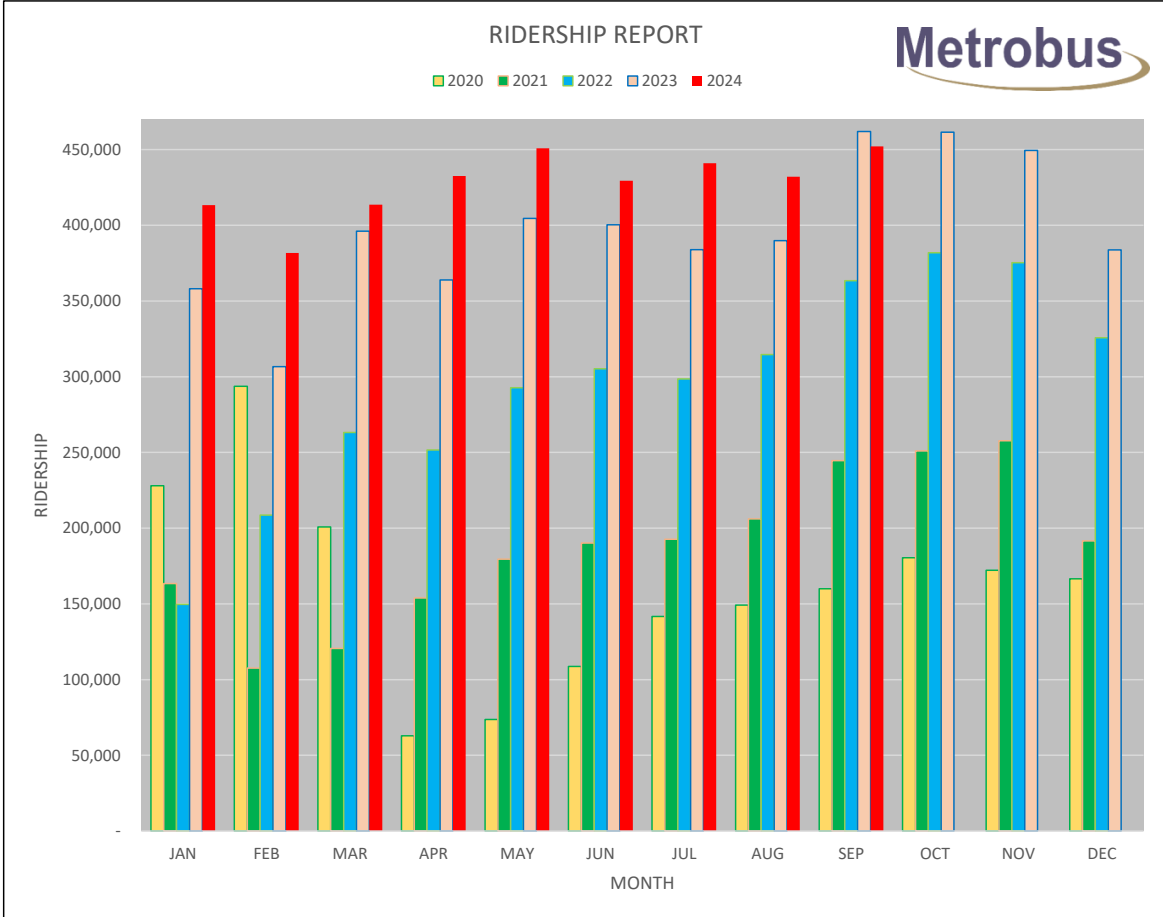
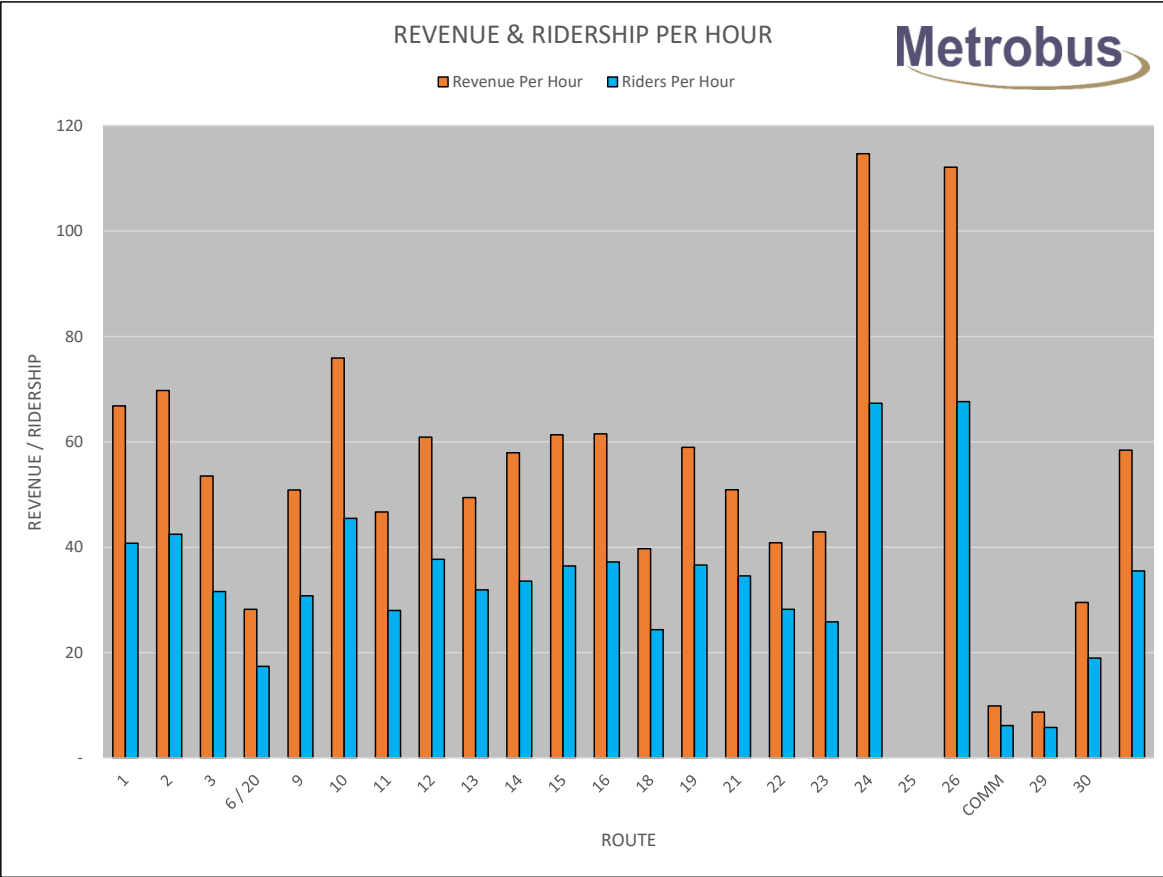
GARAGE SALARIES \$29,150	☆ Three mechanic positions empty for month. ☆ One apprentice returned to school. ☆ Overtime, net of docked time, lower than budget.	\$19,770 \$5,270 \$4,436 <hr/> \$29,476 <hr/>
SHOP TOOLS & EQUIPMENT (\$6,673)	☆ Unbudgeted item - two toughbook laptops for maintenance diagnostics.	(\$7,656)
STOCK PARTS EXPENSE (\$56,338)	☆ Expenses much than budget for the month. Now 18% over budget through 9 months. ☆ Higher costed expenses include: <ul style="list-style-type: none"> ☆ Injector Kit - Bus 0964 (\$8,598) ☆ Fuel Pump, Turbo, Injector Kit - Bus 1314 (\$23,609) ☆ Turbo - Bus 1417 (\$6,230) ☆ Radiator - Bus 1203 (\$3,401) ☆ EGR Coolers (5) - Bus 0964, 1312, 1202, 1417, 1419 (\$10,462) 	<hr/> \$52,300 <hr/>
GARAGE EXPENSE (\$5,099)	☆ Contractual foreman support costs not budgeted. ☆ Towing services during the month.	(\$2,004) (\$824)
BUS STOP & SHELTERS (\$5,880)	☆ Remove concrete pad & install new accessible pad - Fall River Plaza.	(\$8,112)

FINANCE & HUMAN RESOURCES

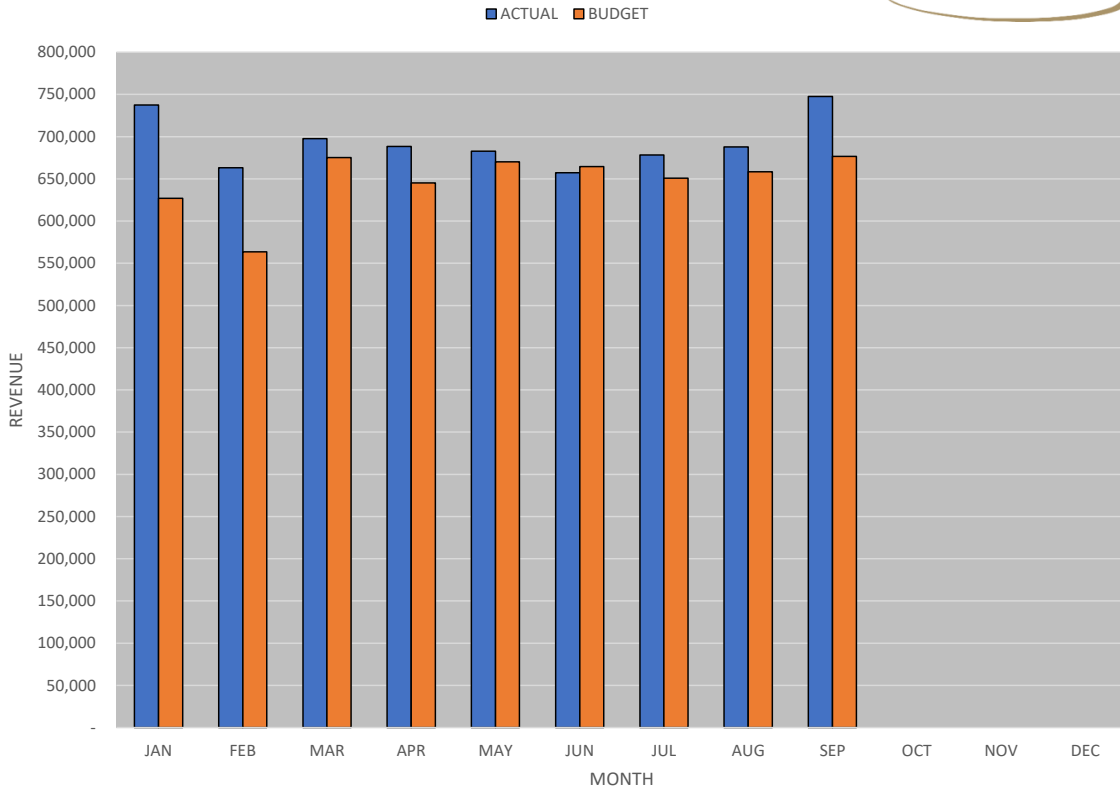
PENSION EXPENSE (\$48,755)	☆ Retro Jan-Aug ER contributions based on new rates: (Union 122.8% vs 105%, Non-union 159.7% vs 156.9%)	(\$46,790)
PROFESSIONAL FEES (\$15,040)	☆ Onboard Security services. ☆ Call centre support expenses. ☆ Labour Impact Assessment (50%).	(\$9,930) (\$3,155) (\$1,955) <hr/> (\$15,040)
COMPUTER EXPENSE \$15,681	☆ Remix fees for 2024 lower than budgeted (June start vs Jan budget).	\$15,333
MISCELLANEOUS EXPENSE (\$5,657)	☆ Expenses related to operator training screening. ☆ Estore fees higher than budget.	(\$3,125) (\$1,899) <hr/> (\$5,024)
CAPITAL OUT OF REVENUE (\$48,867)	☆ Expenses related to Radio System Upgrade.	(\$48,867)
BANK LOAN PAYMENT & INTEREST (\$29,500)	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, and on-board stop announcement system not yet taken.	
ICIP FUNDING \$40,721	☆ Accrual for funding claim on above Radio System Upgrade expenses.	\$40,721

GOBUS

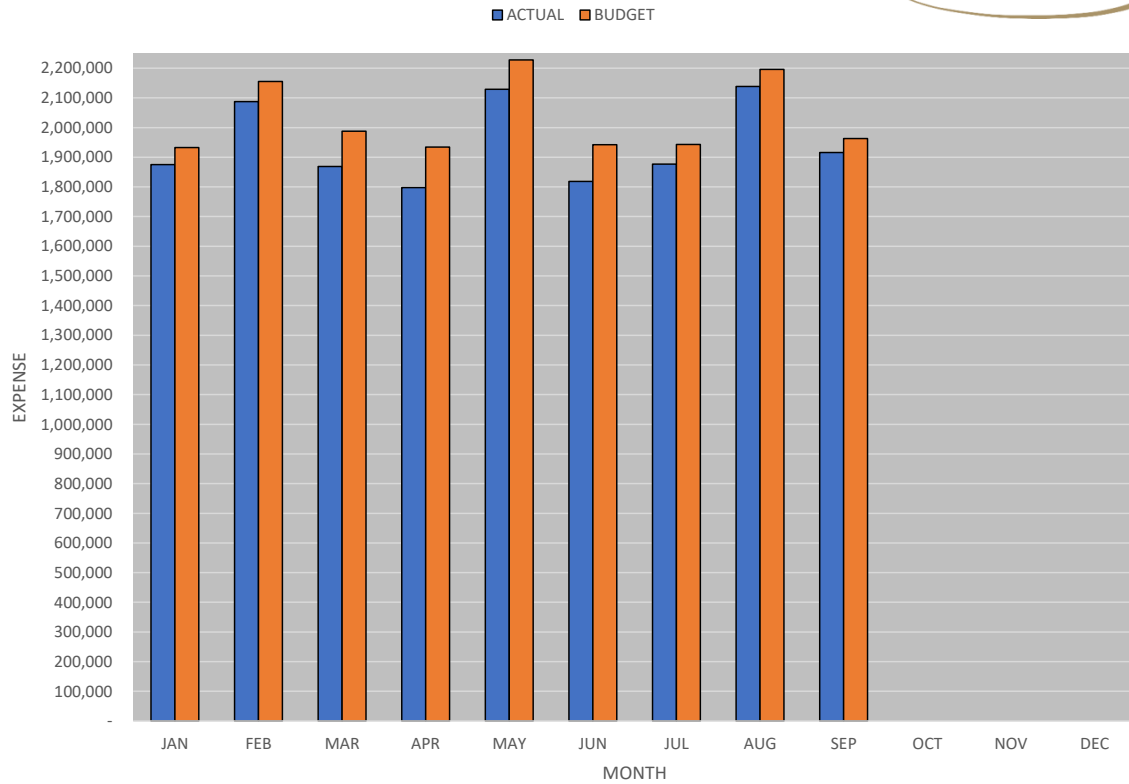
CONTRACTOR EXPENSE \$33,426	☆ BUDGET - Ridership Bus: 8,680 rides @ \$26.71 ☆ BUDGET - Ridership Taxi: 3,810 rides @ \$23.99 ☆ BUDGET - No Shows: 370 rides @ \$13.35	\$231,843 \$89,207 \$4,941 <hr/> \$325,990
	☆ ACTUAL - Ridership Bus: 7,734 rides @ \$26.71 ☆ ACTUAL - Ridership Taxi: incl. 172 taxi no shows. 3,266 rides @ \$24.42 ☆ ACTUAL - No Shows: 468 rides @ \$13.35	(\$206,575) (\$79,741) (\$6,248) <hr/> (\$292,564) <hr/> \$33,426
GASOLINE EXPENSE \$5,174	☆ Budgeted Usage: 27,000 litres @ \$1.7000 / L ☆ Actual Usage: 26,898 litres @ \$1.5141 / L	\$45,900 (\$40,726) <hr/> \$5,174
	☆ Volume Variance: (27,000 - 26,898) @ \$1.7000 / L ☆ Price Variance: 26,898 @ (\$1.7000 - \$1.5141) / L	\$173 \$5,000 <hr/> \$5,174



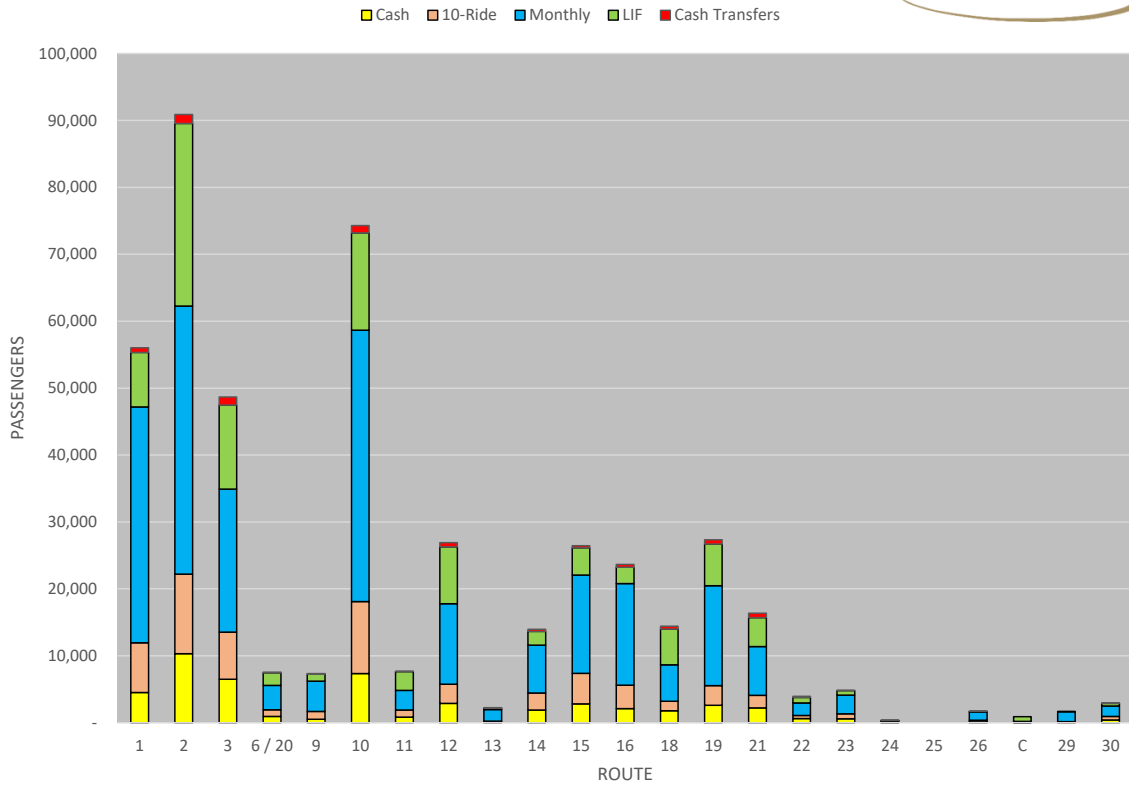
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,357.66		\$90,759.50	\$203,684.30	0.45	0.39
2	2,108.58		\$147,132.35	\$316,341.82	0.47	0.43
3	1,503.12		\$80,487.79	\$225,507.08	0.36	0.34
6	428.70		\$12,103.48	\$64,316.15	0.19	0.17
9	236.60		\$12,039.51	\$35,496.15	0.34	0.25
10	1,608.98		\$122,176.46	\$241,388.83	0.51	0.47
11	272.40		\$12,725.06	\$40,867.08	0.31	0.28
12	696.90		\$42,457.94	\$104,553.12	0.41	0.38
13	68.40		\$3,382.64	\$10,261.78	0.00	0.28
14	406.80		\$23,578.32	\$61,030.58	0.39	0.35
15	716.90		\$43,990.83	\$107,553.64	0.41	0.37
16	624.30		\$38,412.90	\$93,661.23	0.41	0.39
18	575.40		\$22,852.63	\$86,324.96	0.26	0.23
19	728.98		\$43,001.10	\$109,365.95	0.39	0.36
21	453.78	\$57,293.41	\$23,109.39	\$68,078.80	0.34	0.32
22	133.40	\$24,185.68	\$5,451.58	\$20,013.47	0.27	0.26
23	185.16		\$7,950.24	\$27,778.81	0.29	0.26
24	5.00		\$573.68	\$750.13	0.00	0.75
26	25.00		\$2,803.81	\$3,750.65	0.75	0.49
28 - Community	146.36		\$1,443.97	\$21,957.81	0.07	0.07
29 - On-Demand	286.60	\$5,828.00	\$2,492.88	\$42,997.45	0.06	0.05
30	152.32	\$31,195.33	\$4,497.81	\$22,851.96	0.20	0.15
TOTAL	12,721.34	\$118,502.42	\$743,423.86	\$1,908,531.75	0.39	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$150.02

Total Expenses	\$1,915,755
Debt Interest	\$0
Debt Payment	\$0

