



St. John's
Transportation
Commission

SEPTEMBER
2025

MONTHLY FINANCIAL STATEMENTS

Issued On: OCTOBER 22, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

		SEPTEMBER			YEAR TO DATE		
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
METROBUS							
REVENUE							
	SJMC Subsidy	\$1,264,850	\$1,264,850	\$0	\$11,512,440	\$11,512,440	\$0
	Passenger Revenue	567,530	555,440	12,090	4,574,237	4,928,390	(354,153)
	Low Income Pass Revenue	151,027	153,810	(2,783)	1,382,679	1,403,910	(21,232)
	On Demand Pilot Grant	5,828	0	5,828	52,452	0	52,452
	Mt. Pearl Revenue	102,304	85,690	16,614	801,938	774,620	27,318
	Paradise Revenue	55,202	33,790	21,412	328,458	309,380	19,078
	Transit Advertising Revenue	23,309	22,250	1,059	196,633	170,250	26,383
	Other Income	23,013	15,000	8,013	212,854	135,000	77,854
	TOTAL REVENUE	\$2,193,063	\$2,130,830	\$62,233	\$19,061,691	\$19,233,990	(\$172,300)
OPERATIONS							
	Operators Salaries	\$553,541	\$583,160	\$29,619	\$5,168,323	\$5,285,240	\$116,917
	Salaries Operations	132,980	127,340	(5,640)	1,221,127	1,205,550	(15,577)
	Diesel Fuel	233,017	345,930	112,913	2,127,892	2,853,780	725,888
	Company Vehicles	2,888	3,040	152	23,818	27,360	3,542
	Licenses	5,185	5,100	(85)	52,097	51,400	(697)
	Communications Expense	2,034	2,230	196	37,939	20,070	(17,869)
1	On-Board Security Services	12,498	10,240	(2,258)	100,440	99,840	(600)
	Miscellaneous	1,507	1,170	(337)	11,115	10,180	(935)
	Uniforms & Clothing	5,577	5,420	(157)	50,085	49,980	(105)
	Advertising Expense	2,713	3,570	857	56,555	76,980	20,425
	Transit Advertising Expense	7,452	8,540	1,088	69,400	80,220	10,820
	Promotions Expense	4,997	7,130	2,133	41,037	64,170	23,133
	Registration & Membership	7,771	4,450	(3,321)	25,808	29,470	3,662
	Schedules & Transfers	8,009	3,030	(4,979)	24,521	15,670	(8,851)
	TOTAL OPERATIONS	\$980,169	\$1,110,350	\$130,181	\$9,010,157	\$9,869,910	\$859,753
MAINTENANCE							
	Garage Salaries	\$201,933	\$223,850	\$21,917	\$1,972,196	\$2,032,980	\$60,784
	Wash Salaries	23,580	27,720	4,140	235,052	265,190	30,138
	Shop Tools & Equipment	532	4,130	3,598	15,162	22,230	7,068
	Stock Parts	160,722	102,950	(57,772)	1,260,684	992,550	(268,134)
	Garage Expense	13,362	6,390	(6,972)	101,032	63,440	(37,592)
	Bus Lubricants	18,511	15,070	(3,441)	121,626	118,700	(2,926)
	Tire Expense	16,192	12,500	(3,692)	114,315	114,300	(15)
	Body Shop Supplies	374	2,300	1,926	3,281	11,950	8,669
	Bus Wash	41	270	229	5,192	6,720	1,528
	Building & Yards	31,774	14,830	(16,944)	265,824	198,470	(67,354)
	Utilities	18,832	20,400	1,568	260,830	287,200	26,370
	Maintenance Vehicles	3,241	3,300	59	40,253	42,500	2,247
	Bus Stop & Shelters	2,905	4,950	2,045	19,569	33,100	13,531

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
SEPTEMBER, 2025



			SEPTEMBER	YEAR TO DATE				
			ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation			3,583	3,500	(83)	33,597	32,600	(997)
Farebox Repairs			58	1,400	1,342	9,033	12,200	3,167
Capital Out of Revenue			0	0	0	58,586	0	(58,586)
TOTAL MAINTENANCE			\$495,640	\$443,560	(\$52,080)	\$4,516,233	\$4,234,130	(\$282,103)
FINANCE & ADMINISTRATION								
Administration Salaries			\$76,647	\$75,950	(\$697)	\$730,766	\$729,440	(\$1,326)
Employer's Payroll Tax			21,360	21,970	610	191,837	195,080	3,243
Sick Leave			20,000	20,000	0	180,000	180,000	0
Worker's Compensation			19,488	19,630	142	191,257	194,930	3,673
Employment Insurance			19,000	18,530	(470)	204,705	208,690	3,985
Retiring Allowance Expense			4,000	4,000	0	36,000	36,000	0
Group Insurance			57,969	62,470	4,501	556,239	542,370	(13,869)
CPP Expense			52,790	56,360	3,570	523,600	537,360	13,760
Pension Expense			113,021	109,450	(3,571)	1,075,664	1,036,910	(38,754)
Professional Fees			17,932	3,150	(14,782)	101,607	55,560	(46,047)
Telephone Expense			2,780	2,950	170	26,040	24,750	(1,290)
2	Computer Expense		19,019	35,260	16,241	238,660	310,420	71,760
	Office Supplies Expense		5,097	6,600	1,503	44,810	56,460	11,650
	Travel Expense		3,035	1,500	(1,535)	4,936	10,880	5,944
	Training Expense		94	1,000	906	58,011	38,900	(19,111)
	Fleet Insurance Expense		40,506	41,500	994	364,554	373,500	8,946
	General Insurance Expense		6,135	6,100	(35)	55,215	54,900	(315)
	Miscellaneous Expense		10,208	10,200	(8)	83,831	59,200	(24,631)
	TOTAL FINANCE & ADMIN.		\$489,081	\$496,620	\$7,539	\$4,667,731	\$4,645,350	(\$22,381)
Total Expenses			\$1,964,890	\$2,050,530	\$85,640	\$18,194,121	\$18,749,390	\$555,269
NET BEFORE DEBT			\$228,173	\$80,300	\$147,873	\$867,570	\$484,600	\$382,970
DEBT CHARGES								
Loan Interest Expense			\$0	\$19,300	19,300	\$0	\$129,600	\$129,600
Bank Loan Payment			0	61,000	61,000	0	355,000	355,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE			\$228,173	\$0	\$228,173	\$867,570	\$0	\$867,570
Capital Out of Revenue			\$269,204	\$0	(\$269,204)	\$7,454,675	\$0	(\$7,454,675)
LESS: ICIP Funding			185,839	0	185,839	5,418,046	0	5,418,046
NET Capital out of Revenue			(\$83,365)	\$0	(\$83,365)	(\$2,036,629)	\$0	(\$2,036,629)
SURPLUS/(COST) OF SERVICE			\$144,808	\$0	\$144,808	(\$1,169,060)	\$0	(\$1,169,060)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
SEPTEMBER, 2025



			SEPTEMBER			YEAR TO DATE		
			ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
GOBUS								
REVENUE								
SJMC Subsidy			\$359,290	\$359,290	\$0	\$3,372,740	\$3,372,740	\$0
Passenger Revenue			13,001	12,500	501	108,786	112,500	(3,714)
Low Income Pass Revenue			13,473	10,690	2,783	118,824	97,590	21,234
Mt Pearl & Eastern Health Charges			7,409	6,830	579	74,690	63,030	11,660
Government Grant			7,875	7,900	(25)	70,875	71,100	(225)
TOTAL REVENUE			\$401,048	\$397,210	\$3,838	\$3,745,915	\$3,716,960	\$28,955
EXPENSES								
Contractor Expense			\$323,147	\$317,120	(\$6,027)	\$2,978,527	\$2,981,540	\$3,013
Administration Salaries			12,726	12,810	84	123,043	122,380	(663)
Employer's Payroll Tax			257	260	3	2,479	2,460	(19)
Worker's Compensation			263	260	(3)	2,552	2,510	(42)
Employment Insurance			257	420	163	2,791	3,990	1,199
Group Insurance			332	400	68	3,968	3,900	(68)
CPP Expense			728	760	32	7,058	7,280	222
3 Pension Expense			796	900	104	7,373	8,580	1,207
Gasoline Expense			34,023	40,500	6,477	326,200	364,500	38,300
Professional Fees			5,113	2,750	(2,363)	31,175	24,750	(6,425)
Telephone Expense			42	60	18	388	540	152
Computer Expense			17,266	14,270	(2,996)	126,653	131,730	5,077
Office Supplies Expense			2	250	248	2,959	2,250	(709)
Promotions Expense			74	200	126	2,109	1,800	(309)
Travel Expense			0	0	0	0	2,500	2,500
Training Expense			0	0	0	1,643	0	(1,643)
Miscellaneous Expense			10,147	6,250	(3,897)	76,702	56,250	(20,452)
TOTAL EXPENSE			\$405,172	\$397,210	(\$7,962)	\$3,695,620	\$3,716,960	\$21,340
NET BEFORE DEBT			(\$4,124)	\$0	(\$4,124)	\$50,294	\$0	\$50,294
DEBT CHARGES								
Loan Interest Expense			0	0	0	\$0	\$0	\$0
Bank Loan Payment			0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE			(\$4,124)	\$0	(\$4,124)	\$50,294	\$0	\$50,294
CONTRACTOR TRIPS INFORMATION								
BUS TRIPS			8,424	8,264	(160)	76,888	77,245	357
TAXI TRIPS (incl. taxi no shows) *			3,268	3,534	266	31,768	33,088	1,320
TOTAL TRIPS			11,692	11,798	106	108,656	110,333	1,677

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY RIDERSHIP STATISTICS
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%	426,236	-5.46%
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%	415,201	-3.29%
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%	418,098	-5.17%
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%	400,433	-7.33%
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%	439,214	-2.84%
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	1,418,577	-56.72%	1,558,544	9.87%	2,447,452	57.03%	3,465,152	41.58%	3,846,486	11.00%	3,716,461	-3.38%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		3,716,461	
Weekdays	184		189		190		190		187		189	
Saturdays	38		39		38		38		38		39	
Sundays	38		39		39		38		38		39	
No Service	9		1		1		2		6		1	
Stats	5		5		5		5		5		5	
	274		273		273		273		274		273	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%	340,137	-5.78%
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%	333,403	-3.41%
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%	340,004	-4.98%
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%	322,372	-8.02%
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%	354,007	-3.56%
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	<u>1,252,476</u>	<u>-55.99%</u>	<u>1,312,081</u>	<u>4.76%</u>	<u>2,060,070</u>	<u>57.01%</u>	<u>2,858,528</u>	<u>38.76%</u>	<u>3,101,730</u>	<u>8.51%</u>	<u>2,983,967</u>	<u>-3.80%</u>
Total Year	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>4,143,394</u>		<u>2,983,967</u>	

	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$29,193	\$27,714	\$1,479	\$245,615	\$255,307	(\$9,692)
City of Mount Pearl Billing	102,304	85,690	16,614	801,939	774,620	27,319
Total Revenue	\$131,498	\$113,404	\$18,094	\$1,047,554	\$1,029,927	\$17,627
*Less Variable Expenses						
Operating Expenses	\$54,690	\$52,675	(\$2,015)	\$478,270	\$511,354	\$33,084
Maintenance Expenses	25,338	19,307	(6,031)	211,577	194,889	(16,688)
Finance & Admin. Expenses	17,930	15,380	(2,550)	162,754	158,802	(3,952)
Total Expenses	\$97,958	\$87,362	(\$10,596)	\$852,601	\$865,045	\$12,444
6 Total Overhead Contribution	\$33,540	\$26,042	\$7,498	\$194,953	\$164,882	\$30,071
Mount Pearl Kilometers	17,077.6	14,720.3	2,357.3	136,046.0	133,688.5	2,357.5
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	32.5					
Riders Per Hour^ - Route 22	23.1					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	32.9	25.3				
2016-2025	21.5	17.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$5,309	\$3,388	\$1,921	\$36,223	\$32,116	\$4,107
Town of Paradise Billing	55,202	33,790	21,412	328,458	309,380	19,078
Total Revenue	\$60,511	\$37,178	\$23,333	\$364,680	\$341,496	\$23,184
*Less Variable Expenses						
Operating Expenses	\$25,167	\$17,272	(\$7,895)	\$165,747	\$169,514	\$3,767
Maintenance Expenses	11,660	6,331	(5,329)	73,474	64,637	(8,837)
Finance & Admin. Expenses	8,251	5,043	(3,208)	56,315	52,643	(3,672)
Total Expenses	\$45,078	\$28,646	(\$16,432)	\$295,536	\$286,794	(\$8,742)
Total Overhead Contribution	\$15,433	\$8,532	\$6,901	\$69,144	\$54,702	\$14,442

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Paradise Kilometers	7,858.6	4,826.6	3,032.0	47,361.1	44,329.2	3,031.9
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour* 12.2

* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	15.1
2016-2025	9.9

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
SEPTEMBER, 2025



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$21,059	\$25,000	(\$3,941)	\$176,383	\$155,000	\$21,383
Total Revenues	\$21,059	\$25,000	(\$3,941)	\$176,383	\$155,000	\$21,383
EXPENSES						
Salaries	\$3,422	\$3,420	(\$2)	\$32,811	\$32,700	(\$111)
Sales Commission	1,923	1,920	(3)	18,750	18,720	(30)
Sign Production	63	580	517	2,339	5,220	2,881
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	5,291	4,410	(881)
Telephone	52	60	8	438	540	102
Advertising	300	890	590	2,700	8,010	5,310
Sign Installations	391	630	239	735	5,670	4,935
8 Entertainment	0	190	190	0	1,710	1,710
Advertising Software	782	360	(422)	6,335	3,240	(3,095)
Total Expenses	\$7,452	\$8,540	\$1,088	\$69,399	\$80,220	\$10,821
PROFIT / (LOSS)	\$13,607	\$16,460	(\$2,853)	\$106,984	\$74,780	\$32,204
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$20,250	\$20,250	\$0
TOTAL PROFIT / (LOSS)	\$15,857	\$18,710	(\$2,853)	\$127,234	\$95,030	\$32,204

KEY PERFORMANCE INDICATORS

	9 MTH 2025	9 MTH 2024	9 MTH 2023	9 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
FULL SYSTEM								
PASSENGERS PER HOUR	31.74	34.50	32.27	23.36	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	18.17	21.46	21.52	23.32	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	33.9%	36.9%	36.3%	28.8%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	32.57	30.79	30.09	28.78	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.60	1.62	1.68	1.86	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	52.56	57.19	55.38	44.70	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.90	4.52	5.10	6.91	4.52	5.03	6.42	9.23
ROUTE 28 (Community Bus)								
REVENUE HOURS	1,377.1	1,367.9	1,402.2	1,391.4	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	9,142	8,855	8,793	7,002	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.64	6.47	6.27	5.03	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	13,895	14,850	17,480	14,128	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.09	10.86	12.47	10.15	10.92	12.41	10.53	35.17
ROUTE 29 (On -Demand)								
REVENUE HOURS	2,695.1	2,679.7	304.0	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	16,550	14,132	1,128	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.14	5.27	3.71	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	78,750	63,750	5,000	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	24,993	20,916	1,725	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	38.49	31.60	22.12	n/a	33.32	22.84	n/a	n/a

9

KEY PERFORMANCE INDICATORS	9 MTH 2025	% of Paid Trips	9 MTH 2024	% of Paid Trips	9 MTH 2023	% of Paid Trips	9 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	76,888	68.2%	67,477	65.3%	53,497	53.7%	49,879	61.1%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	31,768	28.2%	31,266	30.3%	40,202	40.3%	27,672	33.9%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
TOTAL TRIPS (St. John's)	108,656		98,743		93,699		77,551		134,538		125,016		110,022		97,224	
NO SHOWS (St. John's) (Bus)	4,063	3.6%	4,523	4.4%	5,942	6.0%	4,132	5.1%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
TOTAL PAID TRIPS (St. John's)	112,719		103,266		99,641		81,683		140,461		132,695		116,045		101,723	
CANCELLATIONS (St. John's)	72,750	64.5%	74,121	71.8%	64,903	65.1%	39,650	48.5%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	29,173	25.9%	23,636	22.9%	23,944	24.0%	19,439	23.8%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.58		29.78		28.65		35.53		29.56		30.79		35.29		31.60	

REVENUES

PASSENGER REVENUE		2025	2024	Variance
\$12,090	Cash Revenue	\$85,987	\$93,680	(\$7,693)
	10-Ride Passes	\$163,719	\$150,489	\$13,230
	Monthly Passes	\$305,006	\$343,918	(\$38,912)
	Other (double-rides, Go-Cards, etc)	\$15,143	\$7,814	\$7,329
	M-Card fees	\$6,811	\$7,142	(\$331)
	Credits / Discounts / Allocations	(\$6,330)	(\$4,711)	(\$1,619)
	Commission Paid	(\$2,806)	(\$3,108)	\$301
	Total Revenue	\$567,530	\$595,225	(\$27,695)

- ☆ Cash revenue down 8% from last year & cash ridership down 7.3%.
- ☆ 10-Ride pass revenue was up 8.8% from last year. 10-Ride riders were up 10.4% & sales were up 9.1%.
- ☆ Monthly pass revenue was down 11.3% from last year. Monthly riders were down 12.7% & sales were down 11.1%.
- ☆ LIF riders were up 13.7% from 2024.
- ☆ Ridership of 439,214 was 2.8% lower than 2024 (452,051) and 1.6% lower than budget (446,180).
- NOTE: There were 21 week days in 2025 vs 20 in 2024.
- ☆ Avg fare (Incl. LIFT) of \$1.64 compared to \$1.64 last year and \$1.60 budget.
- ☆ Rides per pass ratio was 25.8 (LIFT passes incl.) compared to 27.0 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	10.7%	15.1%	47.5%	26.8%
2024	11.8%	13.7%	50.5%	24.0%
2023	13.1%	14.6%	46.9%	25.5%
2022	17.6%	16.3%	38.5%	27.6%
2021	18.9%	16.3%	32.1%	32.6%
2020	31.4%	17.8%	50.1%	0.8%
2019	26.8%	16.8%	56.4%	0.0%

LOW INCOME PASS REVENUE ☆ 8,458 active m-Cards (GoBus cards excluded) - 118,426 rides this month (27% of total rides).
(\$2,783)

ON DEMAND PILOT GRANT ☆ 5th month in 2nd year of 3-year agreement with Memorial University.
\$5,828 ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.
This is 85 passes @ 50% discount rate.

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget (particularly LIF).
\$16,614 ☆ Higher KM billed than budget due increase in service hours.
(See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Ridership revenues higher than budget, resulting in lower direct billing.
\$21,412 ☆ Higher KM billed than budget due increase in service hours.
(See Paradise statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$6,372
\$8,013 ☆ Charter billings in September. \$1,375
\$7,747

OPERATIONS DEPT

OPERATORS SALARIES \$26,619	- More operator hours at lower pay scale than budgeted. - Weekly overshift less than budget. - Vacation weeks taken less than budget (19 vs 30).	\$10,233 \$575 \$15,620 \$26,428
OPERATIONS SALARIES (\$5,640)	- Stat pay and OT less than budget. - Temporary Supervisor vacation coverage not budgeted.	\$3,190 (\$8,963) (\$5,773)
FUEL EXPENSE \$112,913	- Budgeted Usage: 189,980 litres @ \$1.8000 /L - Actual Usage: 168,605 litres @ \$1.3372 /L	\$341,964 (\$225,459) \$116,505
	On Demand & Community Bus Gasoline higher than budget.**	(\$3,592) \$112,913
	- Volume Variance: (189,980 - 168,605) @ \$1.8000 /L - Price Variance: 168,605 @ (\$1.8000 - \$1.3372)	\$38,475 \$78,030 \$116,505
	On Demand & Community Bus Gasoline higher than budget.**	(\$3,592) \$112,913
	- Actual burn was 59.7 L / 100KM vs budget of 65.0 L / 100KM. - Actual total KM was 293,000 vs budget of 299,010.	

MAINTENANCE DEPT

GARAGE SALARIES \$21,917	- One mechanic position not filled. - Youth Apprentice not budgeted - Net of \$2,920 received in Sept. - Overtime, net of docked time, less than budget.	\$6,780 \$2,570 \$12,150 \$21,500
STOCK PARTS EXPENSE (\$57,772)	- Expenses higher than budget for the month. - Higher costed expenses include: - Overhaul kit Bus 1525 (\$6,254) - Air compressor / gasket Bus 1524 (\$6,100) - Injector kits Bus 1525 (\$8,103) - Transmission rebuild Bus 0965 (\$14,085) - TCM / labour Bus 0965 (\$4,858) - Transmission rebuild Bus 1416 (\$8,732) - Transmission rebuild Bus 1525 (\$11,246)	(\$59,378)
GARAGE EXPENSE (\$6,972)	- PPE costs for required equipment necessary for work on Hybrid buses. - Towing costs for the month. - Drum of grease (timing of bulk order). - Other miscellaneous items over budget this month.	(\$2,273) (\$1,856) (\$1,575) (\$1,268) (\$6,972)

BUILDING & YARDS EXPENSE	☆ HVAC unit for penthouse not budgeted.	(\$9,490)
(\$16,944)	☆ Storage required during building upgrades.	(\$7,352)
		(\$16,842)

FINANCE & HUMAN RESOURCES

PROFESSIONAL FEES	☆ Pay Scales Market Survey access.	(\$10,240)
(\$14,782)	☆ Mercer EPIPE Database access.	(\$2,685)
	☆ Call Centre support - early September.	(\$1,950)
		(\$14,875)

COMPUTER EXPENSE	☆ New Planning software not implemented.	\$5,000
\$16,241	☆ New Accounting software not implemented.	\$3,500
	☆ New Stop Announcement support not implemented.	\$4,333
	☆ Other general expenses less than budget.	\$3,408
		\$16,241

BANK LOAN PAYMENT & INTEREST	☆ Debt related to 16 Hybrid buses and on-board stop announcement system budgeted but not utilized yet.	
\$80,300		

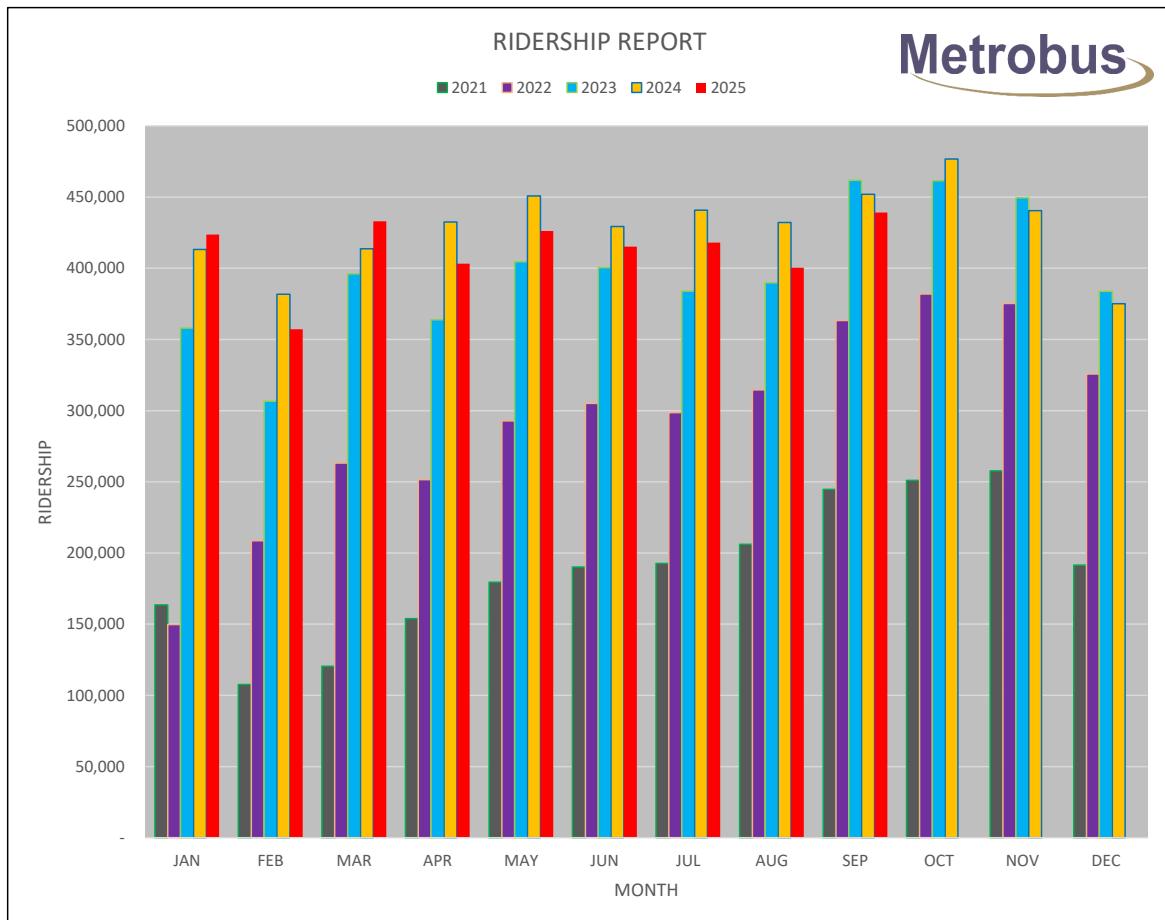
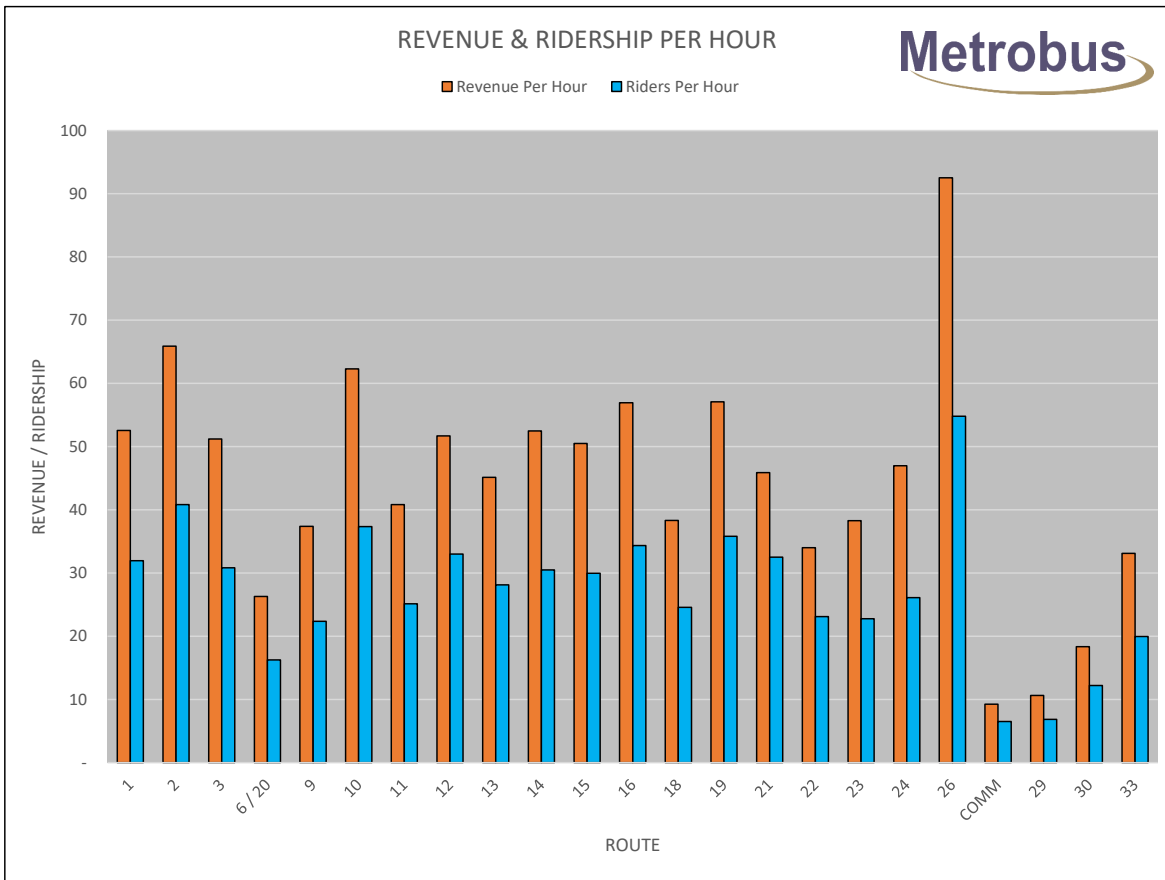
CAPITAL OUT OF REVENUE	☆ On-board Stop Announcement System milestone # 1.	(\$223,015)
(\$269,204)	☆ SUV purchase for use on para-transit system.	(\$46,189)
		(\$269,204)

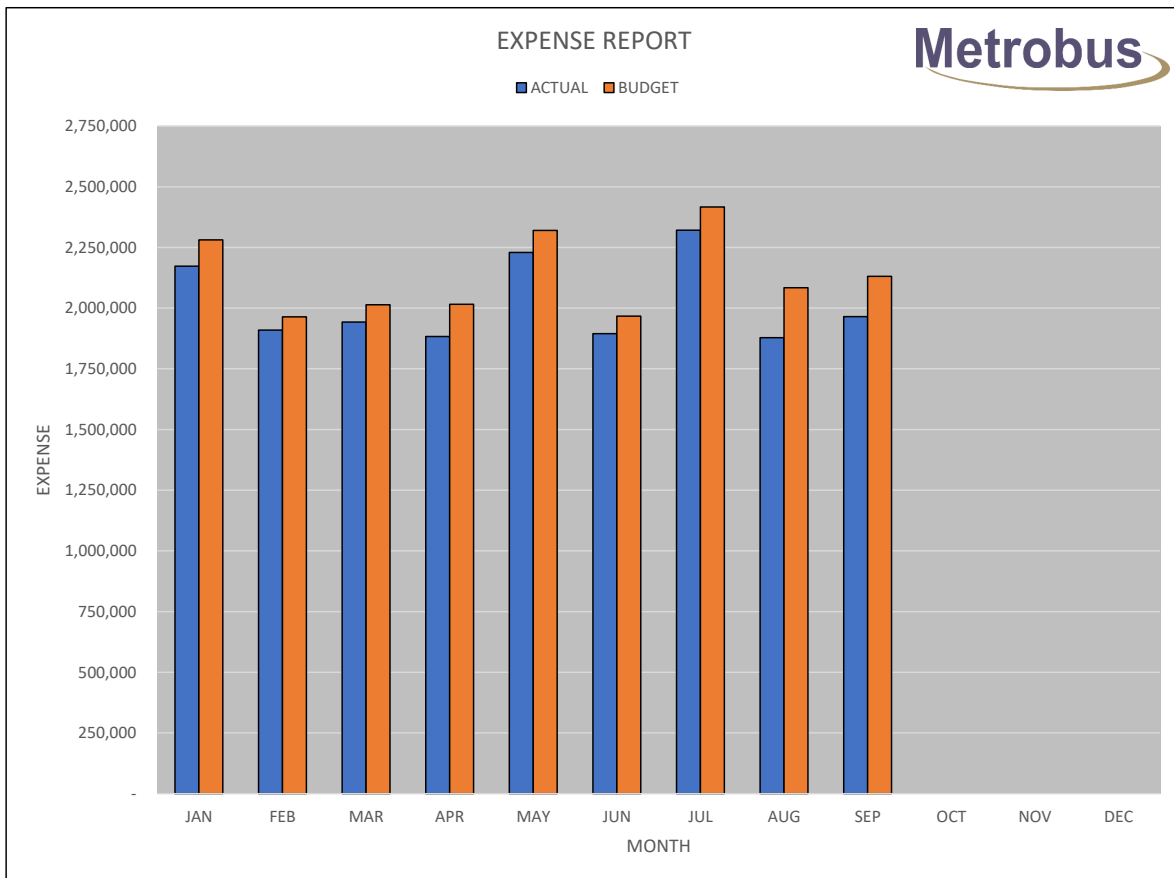
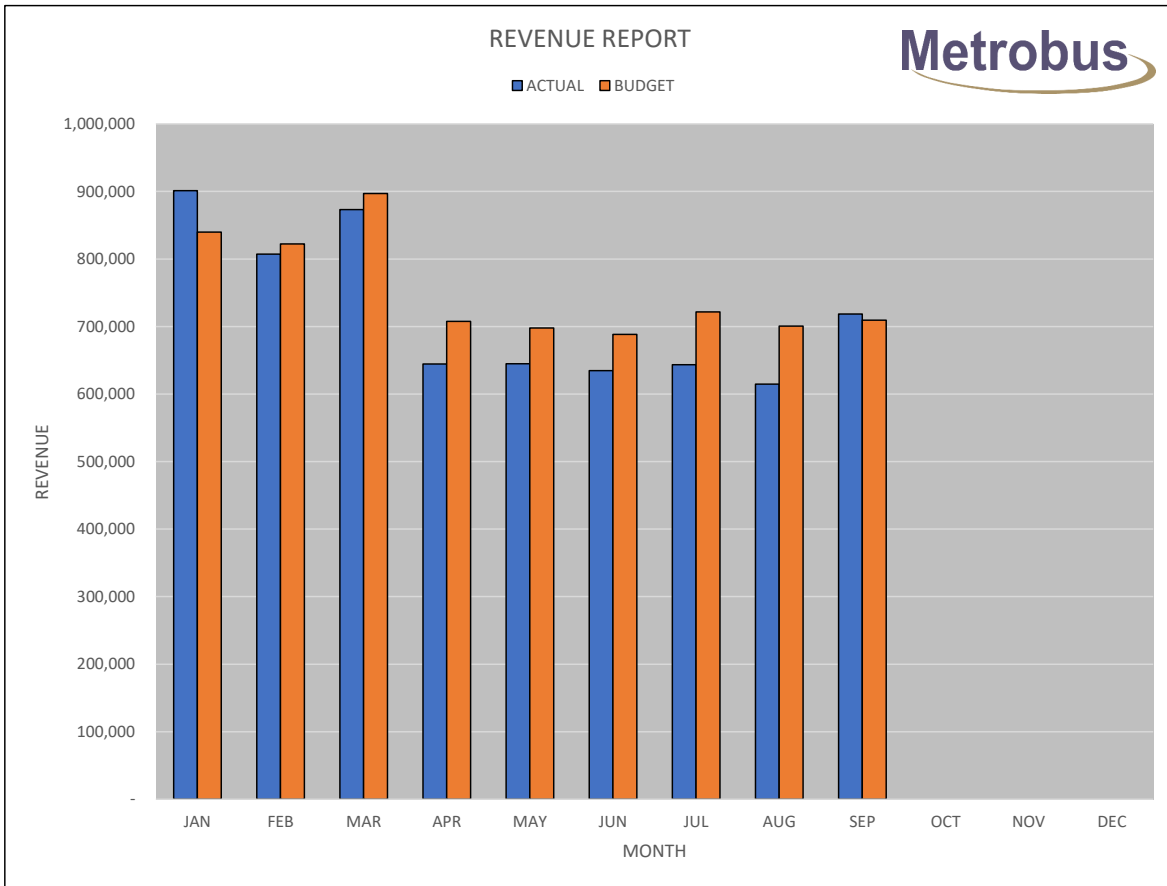
ICIP FUNDING	☆ Claim - On-board Stop Announcement System.	\$185,839
\$185,839		

GOBUS

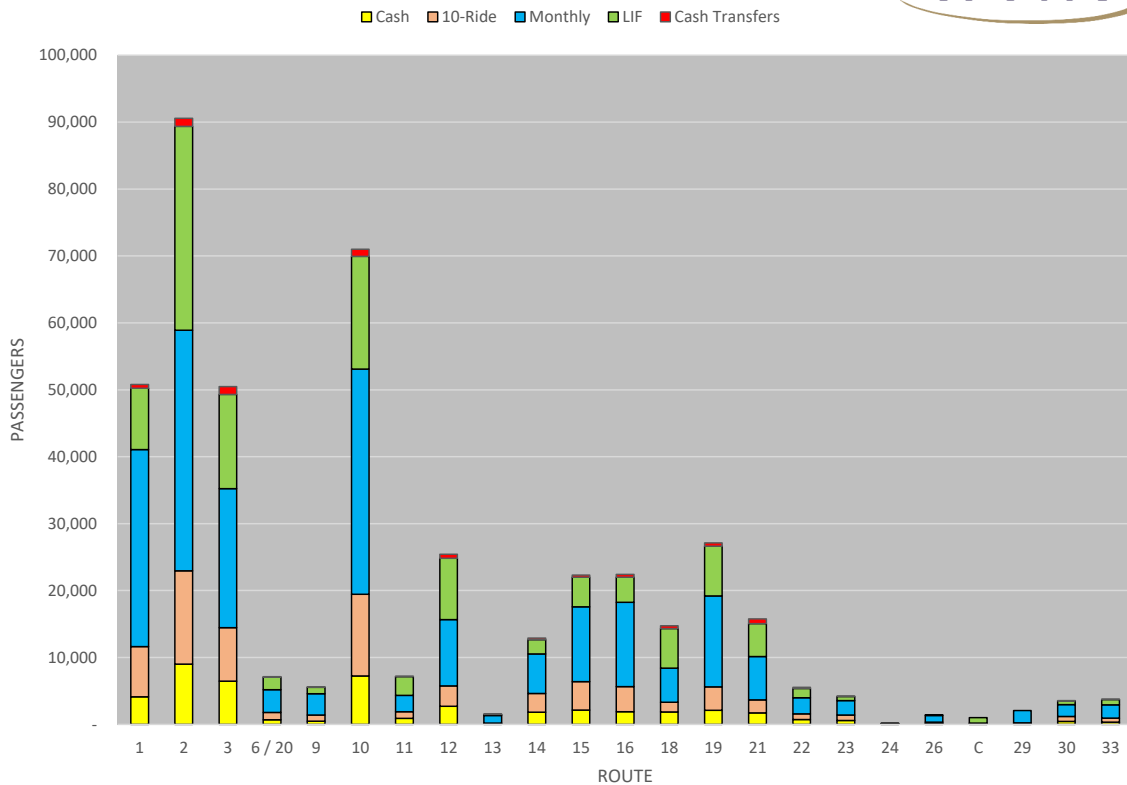
CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,246 rides @ \$27.38	\$225,775
(\$6,027)	☆ BUDGET - Ridership Taxi:	3,534 rides @ \$24.50	\$86,539
	☆ BUDGET - No Shows:	352 rides @ \$13.69	\$4,805
			\$317,120
	☆ ACTUAL - Ridership Bus:	8,424 rides @ \$27.38	(\$230,649)
	☆ ACTUAL - Ridership Taxi: incl. 198 taxi no shows.	3,268 rides @ \$26.55	(\$86,788)
	☆ ACTUAL - No Shows:	417 rides @ \$13.69	(\$5,709)
			(\$323,146)
			(\$6,027)

GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.5000 / L	\$40,500
\$6,477	☆ Actual Usage:	27,677 litres @ \$1.2293 / L	(\$34,023)
			\$6,477
	☆ Volume Variance:	(27,000 - 27,677) @ \$1.5000 / L	(\$1,016)
	☆ Price Variance:	27,677 @ (\$1.7000 - \$1.2293) / L	\$7,492
			\$6,477





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,572.25		\$82,629.54	\$220,346.12	0.37	0.35
2	2,189.78		\$144,269.88	\$306,891.10	0.47	0.42
3	1,599.20		\$81,913.72	\$224,123.08	0.37	0.33
6	434.43		\$11,413.85	\$60,884.06	0.19	0.16
9	248.43		\$9,286.11	\$34,816.72	0.27	0.22
10	1,873.29		\$116,698.85	\$262,535.97	0.44	0.42
11	284.18		\$11,606.61	\$39,826.97	0.29	0.27
12	752.72		\$38,902.74	\$105,491.45	0.37	0.35
13	54.18		\$2,446.25	\$7,593.16	0.32	0.27
14	415.22		\$21,794.21	\$58,191.84	0.37	0.31
15	734.40		\$37,081.84	\$102,923.96	0.36	0.31
16	640.21		\$36,442.60	\$89,723.51	0.41	0.36
18	582.83		\$22,327.26	\$81,681.88	0.27	0.24
19	744.22		\$42,492.73	\$104,300.20	0.41	0.35
21	463.61	\$60,907.87	\$21,278.85	\$64,973.55	0.33	0.29
22	232.68	\$41,396.42	\$7,914.38	\$32,609.40	0.24	0.26
23	182.83		\$7,001.17	\$25,623.08	0.27	0.23
24	5.25		\$246.51	\$735.77	0.34	0.36
26	26.25		\$2,428.63	\$3,678.86	0.66	0.63
28 - Community	153.53		\$1,419.52	\$21,516.77	0.07	0.07
29 - On-Demand	300.93	\$5,828.00	\$3,199.83	\$42,174.44	0.08	0.06
30	289.57	\$55,202.03	\$5,309.19	\$40,582.37	0.13	0.15
33	185.43		\$6,141.38	\$25,987.46	0.24	0.19
	13,965.42	\$163,334.32	\$714,245.65	\$1,957,211.72	0.36	0.33

Cost / revenue hour (includes regular debt payments & special pension):

\$140.15

Total Expenses	\$1,964,890
Debt Interest	\$0
Debt Payment	\$0

