



St. John's  
Transportation  
Commission

October 31

2021

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MONTHLY FINANCIAL STATEMENTS

Issued: NOVEMBER 18, 2021

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
OCTOBER, 2021



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$972,370	\$972,370	\$0	\$11,729,720	\$11,729,720	\$0
Passenger Revenue	363,623	313,250	50,373	2,386,031	2,257,100	128,931
Low Income Pass Revenue	186,493	199,500	(13,007)	1,592,400	1,701,000	(108,600)
Mt. Pearl Revenue	82,225	85,040	(2,815)	871,776	883,930	(12,154)
Paradise Revenue	22,252	22,200	52	234,547	229,500	5,047
Charter Revenue	4,205	7,000	(2,795)	6,058	42,700	(36,642)
Transit Advertising Revenue	16,306	22,250	(5,944)	144,431	192,500	(48,069)
Community Bus Revenue	5,601	0	5,601	54,853	0	54,853
Other Income	17,068	10,000	7,068	101,086	100,000	1,086
<b>TOTAL REVENUE</b>	<b>\$1,670,143</b>	<b>\$1,631,610</b>	<b>\$38,533</b>	<b>\$17,120,902</b>	<b>\$17,136,450</b>	<b>(\$15,548)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$454,146	\$456,320	\$2,174	\$4,639,138	\$4,751,770	\$112,632
Salaries Operations	90,848	100,000	9,152	1,040,292	1,080,560	40,268
Diesel Fuel	195,220	144,580	(50,640)	1,537,254	1,389,920	(147,334)
Company Vehicles	3,307	3,230	(77)	26,153	30,940	4,787
Licenses	4,900	4,900	0	56,379	56,300	(79)
Communications Expense	2,140	2,230	90	21,763	22,300	537
Miscellaneous	1,833	460	(1,373)	13,051	7,920	(5,131)
Uniforms & Clothing	5,763	5,720	(43)	58,364	58,400	36
Advertising Expense	3,739	3,870	131	36,464	43,850	7,386
Bus Charter Expense	3,830	3,720	(110)	5,002	24,390	19,388
Transit Advertising Expense	7,852	8,530	678	83,575	85,240	1,665
Community Bus Expense	9,488	0	(9,488)	91,513	0	(91,513)
Promotions Expense	4,507	8,780	4,273	26,524	62,600	36,076
Registration & Membership	706	3,960	3,254	19,006	25,620	6,614
Schedules & Transfers	1,470	1,250	(220)	15,463	13,300	(2,163)
<b>TOTAL OPERATIONS</b>	<b>\$789,749</b>	<b>\$747,550</b>	<b>(\$42,199)</b>	<b>\$7,669,941</b>	<b>\$7,653,110</b>	<b>(\$16,831)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$167,032	\$173,090	\$6,058	\$1,933,192	\$1,904,080	(\$29,112)
Wash Salaries	28,005	36,150	8,145	335,762	367,240	31,478
Shop Tools & Equipment	391	2,650	2,259	14,466	17,200	2,734
Stock Parts	71,619	47,750	(23,869)	689,958	589,000	(100,958)
Garage Expense	5,797	5,090	(707)	68,710	65,530	(3,180)
Bus Lubricants	13,780	12,070	(1,710)	104,939	95,780	(9,159)
Tire Expense	7,735	9,000	1,265	86,240	89,700	3,460
Body Shop Supplies	(42)	1,800	1,842	1,279	11,050	9,771
Bus Wash	1,271	1,230	(41)	11,015	11,280	265
Building & Yards	10,256	11,250	994	114,258	112,740	(1,518)
Utilities	20,149	26,200	6,051	260,399	318,500	58,101
Maintenance Vehicles	2,139	5,000	2,861	32,258	39,300	7,042

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
OCTOBER, 2021



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,583	2,350	767	32,621	30,250	(2,371)
Janitorial & Sanitation	3,929	3,550	(379)	36,396	35,500	(896)
Farebox Repairs	1,951	1,300	(651)	15,906	13,500	(2,406)
<b>TOTAL MAINTENANCE</b>	<b>\$335,595</b>	<b>\$338,480</b>	<b>\$2,885</b>	<b>\$3,737,399</b>	<b>\$3,700,650</b>	<b>(\$36,749)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$69,274	\$70,410	\$1,136	\$759,396	\$755,250	(\$4,146)
Employer's Payroll Tax	16,999	16,840	(159)	183,965	181,350	(2,615)
Sick Leave	19,000	19,000	0	190,000	190,000	0
Worker's Compensation	9,347	7,950	(1,397)	126,543	122,770	(3,773)
Employment Insurance	8,876	5,890	(2,986)	173,406	174,450	1,044
Group Insurance	3,600	3,600	0	439,811	537,360	97,549
Retiring Allowance Expense	48,746	60,820	12,074	81,146	93,220	12,074
CPP Expense	28,628	19,880	(8,748)	414,276	414,180	(96)
Pension Expense	125,926	146,320	20,394	1,316,171	1,513,370	197,199
Audit & Legal Fees	2,000	2,000	0	28,656	28,200	(456)
Telephone Expense	2,335	2,510	175	24,947	26,000	1,053
Computer Expense	16,668	16,160	(508)	182,071	179,710	(2,361)
Office Supplies Expense	4,935	6,270	1,335	48,899	59,180	10,281
Travel Expense	0	0	0	0	10,880	10,880
Training Expense	735	1,150	415	24,273	33,150	8,877
Fleet Insurance Expense	34,999	35,570	571	341,990	336,900	(5,090)
General Insurance Expense	5,284	6,530	1,246	52,738	65,300	12,562
Miscellaneous Expense	4,961	3,510	(1,451)	45,415	40,600	(4,815)
Capital Out of Revenue	0	0	0	8,697	8,700	3
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$402,313</b>	<b>\$424,410</b>	<b>\$18,771</b>	<b>\$4,442,400</b>	<b>\$4,770,570</b>	<b>\$328,170</b>
Total Expenses	\$1,527,656	\$1,510,440	(\$17,216)	\$15,849,740	\$16,124,330	\$274,590
<b>NET BEFORE DEBT</b>	<b>\$142,487</b>	<b>\$121,170</b>	<b>\$21,317</b>	<b>\$1,271,162</b>	<b>\$1,012,120</b>	<b>\$259,042</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	4,300	6,570	2,270	\$46,157	\$59,120	\$12,963
Bank Loan Payment	101,000	114,600	13,600	906,000	953,000	47,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$37,187</b>	<b>\$0</b>	<b>\$37,187</b>	<b>\$319,005</b>	<b>\$0</b>	<b>\$319,005</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$282,320	\$282,320	\$0	\$2,865,150	\$2,865,150	\$0
Passenger Revenue	13,358	16,100	(2,742)	108,102	168,000	(59,898)
Low Income Pass Revenue	13,007	0	13,007	109,403	0	109,403
Mount Pearl Admin	5,830	5,540	290	67,186	64,840	2,346
Government Grant	7,875	7,900	(25)	78,750	79,000	(250)
<b>TOTAL REVENUE</b>	<b>\$322,390</b>	<b>\$311,860</b>	<b>\$10,530</b>	<b>\$3,228,591</b>	<b>\$3,176,990</b>	<b>\$51,601</b>
<b>EXPENSES</b>						
MVT Subsidy	\$322,119	\$269,250	(\$52,869)	\$2,420,934	\$2,678,210	\$257,276
Administration Salaries	13,683	10,700	(2,983)	123,334	114,890	(8,444)
Employer's Payroll Tax	275	210	(65)	2,476	2,280	(196)
Worker's Compensation	200	150	(50)	1,808	1,620	(188)
Employment Insurance	145	240	95	2,281	2,580	299
Group Insurance	304	190	(114)	3,237	2,020	(1,217)
CPP Expense	330	580	250	5,541	6,250	709
Pension Expense	749	640	(109)	7,741	6,870	(871)
Professional Fees	3,191	7,540	4,349	25,300	75,400	50,100
Telephone Expense	293	360	67	3,494	3,600	106
Computer Expense	3,961	2,300	(1,661)	120,627	83,280	(37,347)
Office Supplies Expense	17	250	233	2,196	2,500	304
Promotions Expense	133	310	177	1,202	3,100	1,898
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,411	2,920	(2,491)	43,959	27,010	(16,949)
<b>TOTAL EXPENSE</b>	<b>\$350,811</b>	<b>\$295,640</b>	<b>(\$55,171)</b>	<b>\$2,764,130</b>	<b>\$3,012,110</b>	<b>\$247,980</b>
<b>NET BEFORE DEBT</b>	<b>(\$28,421)</b>	<b>\$16,220</b>	<b>(\$44,641)</b>	<b>\$464,461</b>	<b>\$164,880</b>	<b>\$299,581</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	180	220	40	\$2,613	\$2,880	\$267
Bank Loan Payment	16,000	16,000	0	162,000	162,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$44,601)</b>	<b>\$0</b>	<b>(\$44,601)</b>	<b>\$299,848</b>	<b>\$0</b>	<b>\$299,848</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,754	5,376	(1,378)	54,596	53,512	(1,084)
TAXI TRIPS *	3,913	3,584	(329)	25,344	35,671	10,327
<b>TOTAL TRIPS</b>	<b>10,667</b>	<b>8,960</b>	<b>(1,707)</b>	<b>79,940</b>	<b>89,183</b>	<b>9,243</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	-39.68%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	-56.09%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	-57.65%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	-39.32%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	-31.71%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	-24.57%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	-24.94%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	-22.33%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	-22.47%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	-23.16%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%			
Year-to-date	<u>2,405,592</u>	<u>41.71%</u>	<u>2,500,382</u>	<u>3.94%</u>	<u>2,733,344</u>	<u>9.32%</u>	<u>1,599,096</u>	<u>-41.50%</u>	<u>1,809,561</u>	<u>13.16%</u>	<u>-33.80%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>1,809,561</u>		
Weekdays	210		211		210		199		208		
Saturdays	42		43		43		42		44		
Sundays	44		42		43		41		44		
No Service	1		1		1		16		1		
Stats	7		7		7		7		7		
	<b>304</b>		<b>304</b>		<b>304</b>		<b>305</b>		<b>304</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	-38.07%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	-58.66%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	-59.82%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	-41.45%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	-33.77%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	-27.72%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	-28.01%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	-25.75%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	-24.44%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	-24.77%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%			
Year-to-date	<u>2,131,400</u>	42.64%	<u>2,193,600</u>	2.92%	<u>2,374,470</u>	8.25%	<u>1,405,448</u>	-40.81%	<u>1,524,490</u>	8.47%	-35.80%
Total Year	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>		<u>1,524,490</u>		

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$22,774	\$17,778	\$4,996	\$187,455	\$156,361	\$31,094
City of Mount Pearl Billing	82,225	85,040	(2,815)	871,776	883,930	(12,154)
<b>Total Revenue</b>	<b>\$104,999</b>	<b>\$102,818</b>	<b>\$2,181</b>	<b>\$1,059,231</b>	<b>\$1,040,291</b>	<b>\$18,940</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$43,294	\$40,754	(\$2,540)	\$462,626	\$446,589	(\$16,037)
Maintenance Expenses	17,102	16,277	(825)	204,330	190,493	(13,837)
Finance & Admin. Expenses	15,026	16,027	1,001	181,302	186,621	5,319
<b>Total Expenses</b>	<b>\$75,422</b>	<b>\$73,058</b>	<b>(\$2,364)</b>	<b>\$848,258</b>	<b>\$823,703</b>	<b>(\$24,555)</b>
<b>Total Overhead Contribution</b>	<b>\$29,577</b>	<b>\$29,760</b>	<b>(\$183)</b>	<b>\$210,973</b>	<b>\$216,588</b>	<b>(\$5,615)</b>
Mount Pearl Kilometers	14,999.9	14,693.6	306.3	151,318.7	148,660.5	2,658.2
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	19.4					
Riders Per Hour^ - Route 22	17.0					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.3	12.4				
<b>2015-2021</b>	<b>18.5</b>	<b>14.8</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,291	\$1,299	(\$8)	\$10,232	\$9,274	\$958
Town of Paradise Billing	22,252	22,200	52	234,547	229,500	5,047
<b>Total Revenue</b>	<b>\$23,542</b>	<b>\$23,499</b>	<b>\$43</b>	<b>\$244,779</b>	<b>\$238,774</b>	<b>\$6,005</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$9,707	\$9,315	(\$392)	\$108,244	\$102,491	(\$5,753)
Maintenance Expenses	3,835	3,720	(115)	47,768	43,716	(4,052)
Finance & Admin. Expenses	3,369	3,663	294	42,456	42,826	370
<b>Total Expenses</b>	<b>\$16,911</b>	<b>\$16,698</b>	<b>(\$213)</b>	<b>\$198,468</b>	<b>\$189,033</b>	<b>(\$9,435)</b>
<b>Total Overhead Contribution</b>	<b>\$6,631</b>	<b>\$6,801</b>	<b>(\$170)</b>	<b>\$46,311</b>	<b>\$49,741</b>	<b>(\$3,431)</b>
Paradise Kilometers	3,363.2	3,358.4	4.8	34,968.3	34,121.8	846.5
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	6.8					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	4.9					
<b>2016-2021</b>	<b>6.3</b>					

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$4,205	\$7,000	(\$2,795)	\$6,058	\$42,700	(\$36,642)
<b>Total Revenue</b>	<b>\$4,205</b>	<b>\$7,000</b>	<b>(\$2,795)</b>	<b>\$6,058</b>	<b>\$42,700</b>	<b>(\$36,642)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$2,079	\$2,190	\$111	\$2,795	\$13,360	\$10,565
Operation's Salaries Expense	100	100	0	110	1,600	1,490
Diesel Fuel Expense	519	300	(219)	754	1,790	1,036
Maintenance Expenses *	1,132	1,130	(2)	1,343	6,890	5,547
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$3,830</b>	<b>\$3,720</b>	<b>(\$110)</b>	<b>\$5,002</b>	<b>\$24,290</b>	<b>\$19,288</b>
<b>PROFIT / (LOSS)</b>	<b>\$375</b>	<b>\$3,280</b>	<b>(\$2,905)</b>	<b>\$1,056</b>	<b>\$18,410</b>	<b>(\$17,354)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$13,361	\$20,000	(\$6,639)	\$121,236	\$170,000	(\$48,764)
<b>Total Revenues</b>	<b>\$13,361</b>	<b>\$20,000</b>	<b>(\$6,639)</b>	<b>\$121,236</b>	<b>\$170,000</b>	<b>(\$48,764)</b>
<b>EXPENSES</b>						
Salaries	\$3,912	\$3,910	(\$2)	\$42,060	\$42,040	(\$20)
Sales Commission	1,316	2,110	794	13,256	18,100	4,844
Sign Production	488	580	92	4,667	5,800	1,133
Promotion	0	0	0	87	0	(87)
Vehicle	485	370	(115)	4,850	3,700	(1,150)
Telephone	52	80	28	594	800	206
Advertising	900	300	(600)	7,585	3,000	(4,585)
Sign Installations	339	630	291	6,876	6,300	(576)
Entertainment	0	190	190	0	1,900	1,900
Advertising Software	360	360	0	3,600	3,600	0
<b>Total Expenses</b>	<b>\$7,852</b>	<b>\$8,530</b>	<b>\$678</b>	<b>\$83,575</b>	<b>\$85,240</b>	<b>\$1,665</b>
<b>PROFIT / (LOSS)</b>	<b>\$5,509</b>	<b>\$11,470</b>	<b>(\$5,961)</b>	<b>\$37,661</b>	<b>\$84,760</b>	<b>(\$47,099)</b>
Contra Transit Advertising Revenue	\$2,945	\$2,250	\$695	\$23,195	\$22,500	\$695
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$8,454</b>	<b>\$13,720</b>	<b>(\$5,266)</b>	<b>\$60,856</b>	<b>\$107,260</b>	<b>(\$46,404)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
 COMMUNITY BUS FINANCIAL STATEMENT  
 OCTOBER, 2021



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,401	\$0	\$1,401	\$12,053	\$0	\$12,053
Government Grant	4,200	0	4,200	42,800	0	42,800
<b>Total Revenues</b>	<b>\$5,601</b>	<b>\$0</b>	<b>\$5,601</b>	<b>\$54,853</b>	<b>\$0</b>	<b>\$54,853</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,457	\$0	(\$5,457)	\$55,864	\$0	(\$55,864)
Operations Salaries	0	0	0	0	0	0
Benefits	608	0	(608)	6,223	0	(6,223)
Diesel / Gas	1,716	0	(1,716)	15,529	0	(15,529)
Maintenance Expenses	1,106	0	(1,106)	11,292	0	(11,292)
Other	601	0	(601)	2,605	0	(2,605)
<b>Total Expenses</b>	<b>\$9,488</b>	<b>\$0</b>	<b>(\$9,488)</b>	<b>\$91,513</b>	<b>\$0</b>	<b>(\$91,513)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$3,887)</b>	<b>\$0</b>	<b>(\$3,887)</b>	<b>(\$36,660)</b>	<b>\$0</b>	<b>(\$36,660)</b>
West # 1 (Mon) X 3	113			1,331		
East # 1 (Tue) X 4	100			810		
West # 2 (Wed) X 4	170			1,356		
East # 2 (Thu) X 4	119			1,011		
Bidgoods (Fri) X 5	201			1,527		
	<b>703</b>			<b>6,035</b>		

Riders Per Hour\* 4.9

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
<b>2014-2021</b>	<b>4.8</b>

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Batteries	289
Shaft for bus	294
Circulator pump	327
DEF line & labour	514
Tires	369
Brochures	561
Other	225
<b>Total Other</b>	<b>2,605</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
OCTOBER, 2021



KEY PERFORMANCE INDICATORS	10 MTH	10 MTH	10 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2020	2019	2018	2017
PASSENGERS PER HOUR	16.70	15.61	24.13	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	14.19	11.13	14.25	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	26.2%	23.0%	32.3%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.82	30.50	27.09	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.20	2.16	1.87	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	38.06	34.58	46.27	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	9.29	10.29	6.40	10.59	6.44	6.97	6.99

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
OCTOBER, 2021



KEY PERFORMANCE INDICATORS	10 MTH		10 MTH	% of	10 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	
BUS TRIPS	54,596	65.6%	41,813	61.3%	81,894	60.7%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	25,344	30.5%	23,529	34.5%	48,210	35.7%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
<b>TOTAL TRIPS</b>	<b>79,940</b>		<b>65,342</b>		<b>130,104</b>		<b>81,719</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>	
NO SHOWS	3,275	3.9%	2,817	4.1%	4,903	3.6%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
<b>TOTAL PAID TRIPS</b>	<b>83,215</b>		<b>68,159</b>		<b>135,007</b>		<b>85,235</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>	
CANCELLATIONS	37,943	45.6%	64,671	94.9%	56,564	41.9%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	16,605	20.0%	10,876	16.0%	20,080	14.9%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

**REVENUES**

PASSENGER REVENUE		2021	2019	Variance
\$50,373	Cash Revenue	\$83,482	\$166,925	(\$83,443)
	10-Ride Passes	\$91,314	\$107,222	(\$15,908)
	Monthly Passes	\$180,358	\$305,570	(\$125,212)
	Other (double-rides, Go-Cards, etc)	\$8,287	\$8,615	(\$329)
	M-Card fees	\$3,968	\$5,505	(\$1,537)
	Credits / Discounts / Allocations	(\$1,883)	(\$5,096)	\$3,213
	Commission Paid	(\$1,903)	(\$2,389)	\$486
	<b>Total Revenue</b>	<b>\$363,623</b>	<b>\$586,351</b>	<b>(\$222,729)</b>

☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆ Cash revenue down 50% from 2019 while cash ridership down 43%.

☆ 10-Ride pass revenue was down 15% from 2019. 10-Ride riders were down 19% & sales were down 15%.

☆ Monthly pass revenue was down 43% from 2019. Monthly riders were down 49% & sales were down 42%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆ Ridership of 251,017 was 23% lower than 2019 (326,677) but 1% higher than budget (250,746).

NOTE: There were 20 week days in 2021 and 21 in 2019.

☆ Avg fare (incl. LIFT) of \$2.19 compared to \$1.79 in 2019 and \$2.04 budget.

☆ Rides per pass ratio was 21.5 (LIFT passes incl.) compared to 21.7 in 2020, and 48.0 in 2019.

☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.6%	16.3%	33.3%	31.8%
2020	30.3%	17.7%	48.0%	4.0%
2019	26.3%	16.7%	57.1%	0.0%
2018	29.5%	16.8%	53.8%	0.0%
2017	31.2%	16.9%	51.8%	0.0%
2016	33.1%	16.2%	50.7%	0.0%

LOW INCOME PASS REVENUE ☆ Month 14 of program - 5,288 active cards at end of month - 66,700 rides this month.

(\$13,007) ☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget due Low Income Pass allocation, thus lower subsidy required.  
 (\$2,815) (See Mount Pearl statement for more information).

CHARTER REVENUE ☆ Less billable hours than budgeted.  
 (\$2,795) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget for the first time since the pandemic.  
 (\$5,944) (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE ☆ Service not budgeted due to lack of committed Government funding. Funding was received in  
 \$5,601 April - \$50,000 for the full year.  
 (See Community Bus statement for more information).

OTHER INCOME ☆ Miscellaneous receipts, bank interest, and ITC's higher than budget. \$2,502  
 \$7,068 ☆ Receipt of bus damages from accident 20-12-03-1313. \$4,566  
**\$7,068**

**OPERATIONS DEPT**

OPERATORS SALARIES \$2,174	<ul style="list-style-type: none"> <li>☆ More operator hours at lower pay scale than budgeted.</li> <li>☆ Employee working call centre on RTW.</li> <li>☆ Vacation weeks less than budget (24 vs 30).</li> <li>☆ Overtime, union bus., stat &amp; temps (net of docked time) higher than budget.</li> </ul>	\$3,551 (\$1,057) \$7,795 (\$8,636) <hr/> <b>\$1,653</b>
OPERATIONS SALARIES \$9,152	<ul style="list-style-type: none"> <li>☆ Overtime &amp; Stat pay less than budget.</li> <li>☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale.</li> <li>☆ One supervisor short (covered 1 week in month).</li> </ul>	\$1,176 \$3,160 \$4,933 <hr/> <b>\$9,269</b>
DIESEL FUEL EXPENSE (\$50,640)	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 149,051 litres @ \$0.9700 /L</li> <li>☆ Actual Usage: 150,843 litres @ \$1.2942 /L</li> </ul>	\$144,580 (\$195,220) <hr/> <b>(\$50,640)</b>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (149,051 - 150,843) @ \$0.97 /L</li> <li>☆ Price Variance: 150,843 @ (\$0.97 - \$1.2942)</li> </ul>	(\$1,738) (\$48,902) <hr/> <b>(\$50,640)</b>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 58.5 L / 100KM vs budget of 58.0 L / 100KM.</li> <li>☆ Actual total KM was 260,661 vs budget of 256,984.</li> </ul>	
COMMUNITY BUS EXPENSE (\$9,488)	<ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).</li> </ul>	
PROMOTIONS EXPENSE \$4,273	<ul style="list-style-type: none"> <li>☆ Air miles awarded less than budget.</li> <li>☆ Awards lunch &amp; other misc less than budget.</li> </ul>	\$2,444 \$1,829 <hr/> <b>\$4,273</b>
REGISTRATIONS & MEMBERSHIPS \$3,254	<ul style="list-style-type: none"> <li>☆ CUTA conference budgeted for 4 reps - actual was 1 virtual rep.</li> </ul>	

**MAINTENANCE DEPT**

GARAGE SALARIES \$6,058	<ul style="list-style-type: none"> <li>☆ Mechanic short for the first week of month.</li> <li>☆ Apprentice back to school for last week of month.</li> <li>☆ Overtime &amp; stat pay lower than budget.</li> <li>☆ Foreman at lower pay rate due to retirement.</li> <li>☆ Two mechanic apprentice at lower pay rate.</li> </ul>	\$1,551 \$1,396 \$1,291 \$704 \$1,086 <hr/> <b>\$6,028</b>
WASH SALARIES \$8,145	<ul style="list-style-type: none"> <li>☆ One wash utility employee on unpaid leave.</li> <li>☆ Two extra COVID cleaners vs 3 budget.</li> </ul>	\$4,186 \$3,768 <hr/> <b>\$7,954</b>

SHOP TOOLS & EQUIPMENT \$2,259	☆ Actual expenses less than budget.		
STOCK PARTS EXPENSE (\$23,869)	☆ Turbocharger bus 1418		\$5,576
	☆ Allison transmission parts bus 1209		\$2,098
	☆ Repairs to A/C bus 1831		\$2,613
	☆ Rad core bus 1831		\$3,048
	☆ Parts for transmission (0753 & Spare)		\$2,034
	☆ Flywheel housing bus 1204		\$1,123
	☆ Other Inventory parts & external parts higher than budget.		\$7,377
			<b>\$23,869</b>
UTILITIES EXPENSE \$6,051	☆ Messenger Drive electricity	BUDGET	\$26,200
	☆ Messenger Drive electricity	ACTUAL	(\$20,149)
			<b>\$6,051</b>
	☆ <i>Current billing had 165,000 kWh &amp; 596 kVA &amp; while last year had 165,000 kWh &amp; 870 kVA</i>		
	☆ <i>Budget is a 3 yr rolling average - October consisting of 2017-2018-2019.</i>		
MAINTENANCE VEHICLES \$2,861	☆ Scrubber repairs budget of \$2,500 not used in the month.		

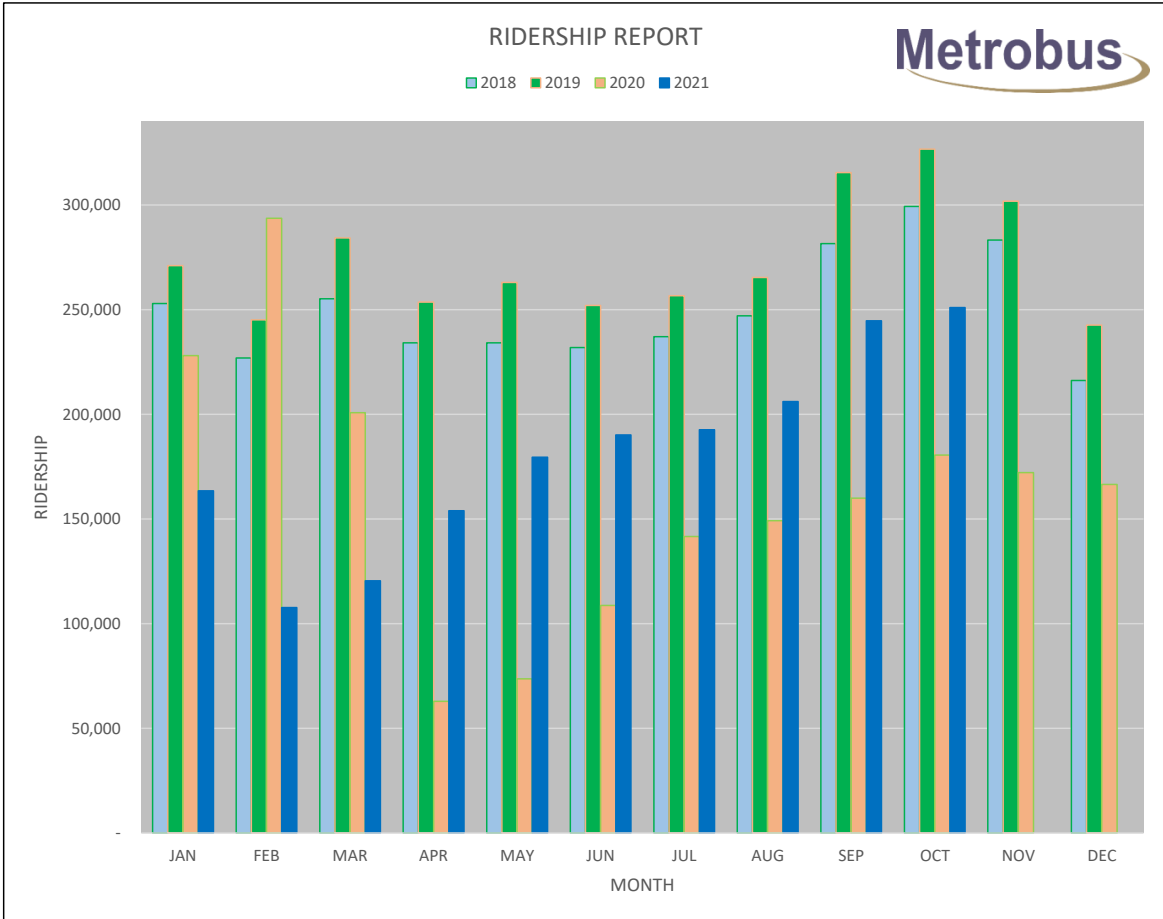
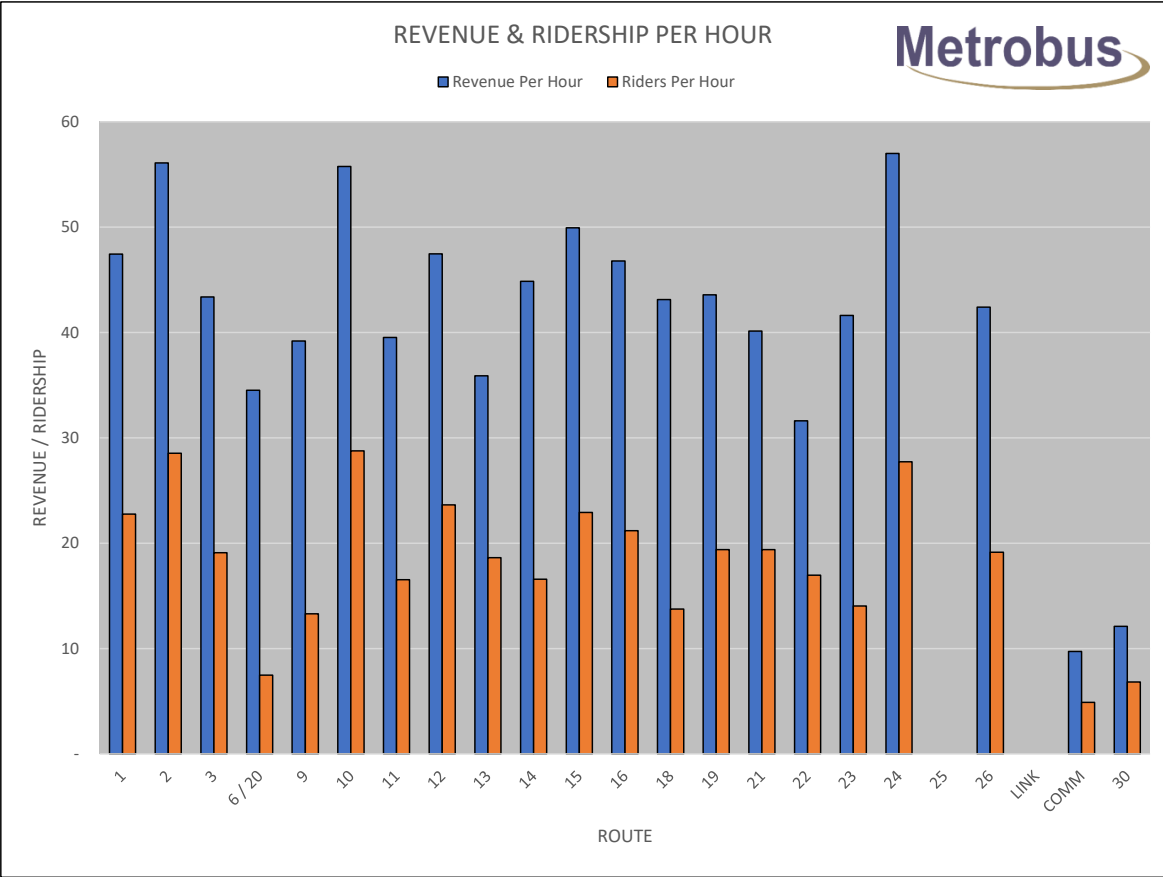
**FINANCE & HUMAN RESOURCES**

EMPLOYMENT INSURANCE (\$2,986)	☆ Contributions ceilings budgeted earlier than actually met for some employees.		
GROUP INSURANCE EXPENSE \$12,074	☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.		
CPP EXPENSE (\$8,748)	☆ Contributions ceilings budgeted earlier than actually met for some employees.		
PENSION EXPENSE \$20,394	☆ ER rates increased to 144.9 from 127.9 for U & 195.0 from 181.2 for N-U.		
	☆ Special pension payment required is less than budget.		\$22,280
INTEREST EXPENSE \$2,270	☆ Debt total and interest rate both lower than budget.		
BANK LOAN PAYMENT \$13,600	☆ (1) Account based PIM debt, (2) debt for accessibility app, and (3) debt for Avalon Mall shelters not yet taken.		

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$2,742)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.		
LOW INCOME PASS REVENUE \$13,007	☆ Month 14 - 369 active Go-Cards at the end of the month representing 6.52% of all active LIFT cards.		
MVT SUBSIDY EXPENSE (\$52,869)	☆ BUDGET - Credit to MVT for GO-Card usage: ☆ BUDGET - Ridership Subsidy: ☆ BUDGET - No Show Subsidy:  ☆ ACTUAL - Credit to MVT for GO-Card usage: ☆ ACTUAL - Ridership Subsidy: ☆ ACTUAL - No Show Subsidy:	8,400 rides @ \$2.50 8,960 rides @ \$27.26 320 rides @ \$12.51  10,002 rides @ \$2.50 10,667 rides @ \$27.26 420 rides @ \$12.51	\$21,000 \$244,247 \$4,003 <hr/> <b>\$269,250</b> <hr/> (\$26,082) (\$290,782) (\$5,254) <hr/> <b>(\$322,118)</b> <hr/> <b>(\$52,869)</b>
ADMINISTRATION SALARIES (\$2,983)	☆ Commerce student not budgeted.		(\$2,388)
PROFESSIONAL FEES \$4,349	☆ Budget was 85 assessments - actual estimate was 33 completed. NOTE: Due to billing delay, actual figure not available as of Nov 17.		
MISCELLANEOUS EXPENSE (\$2,491)	☆ Go-card rides on Metrobus allocation higher than budget.		

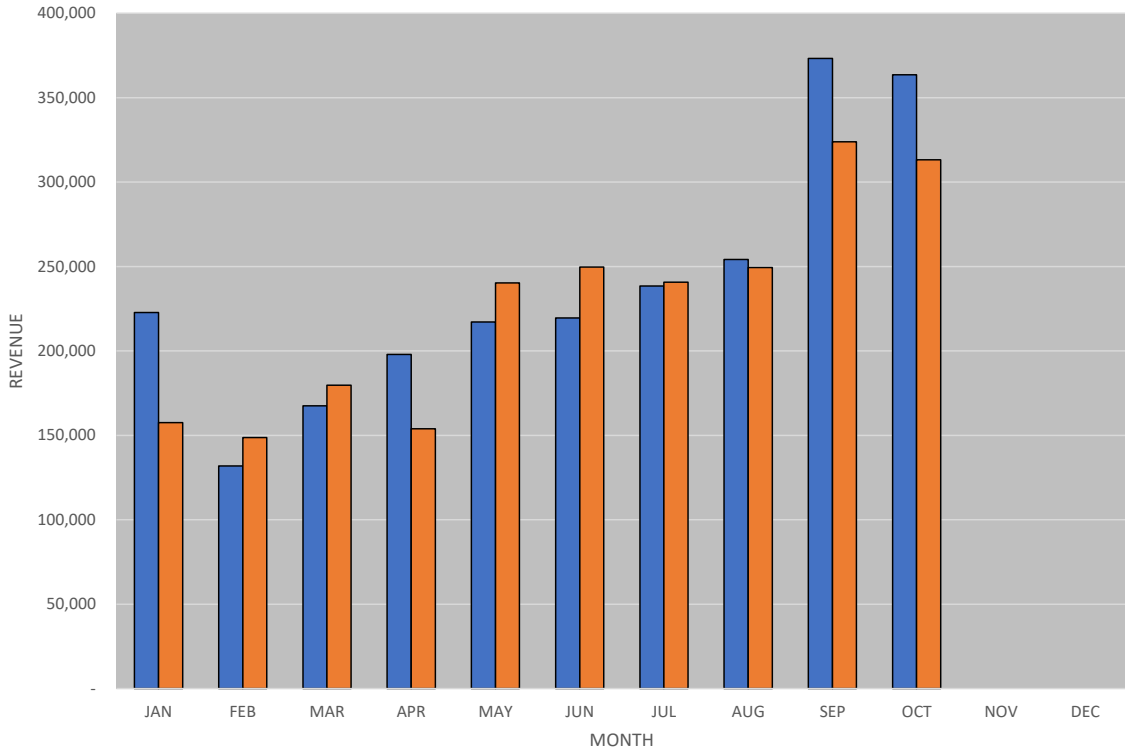




### REVENUE REPORT



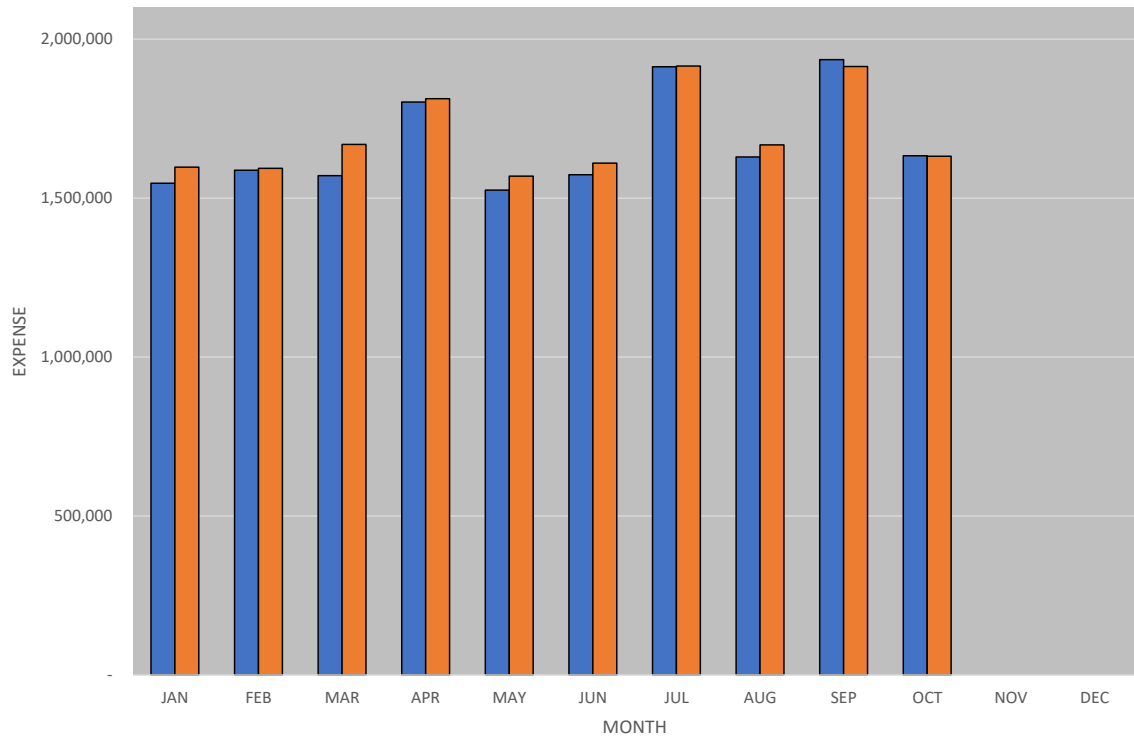
■ ACTUAL ■ BUDGET



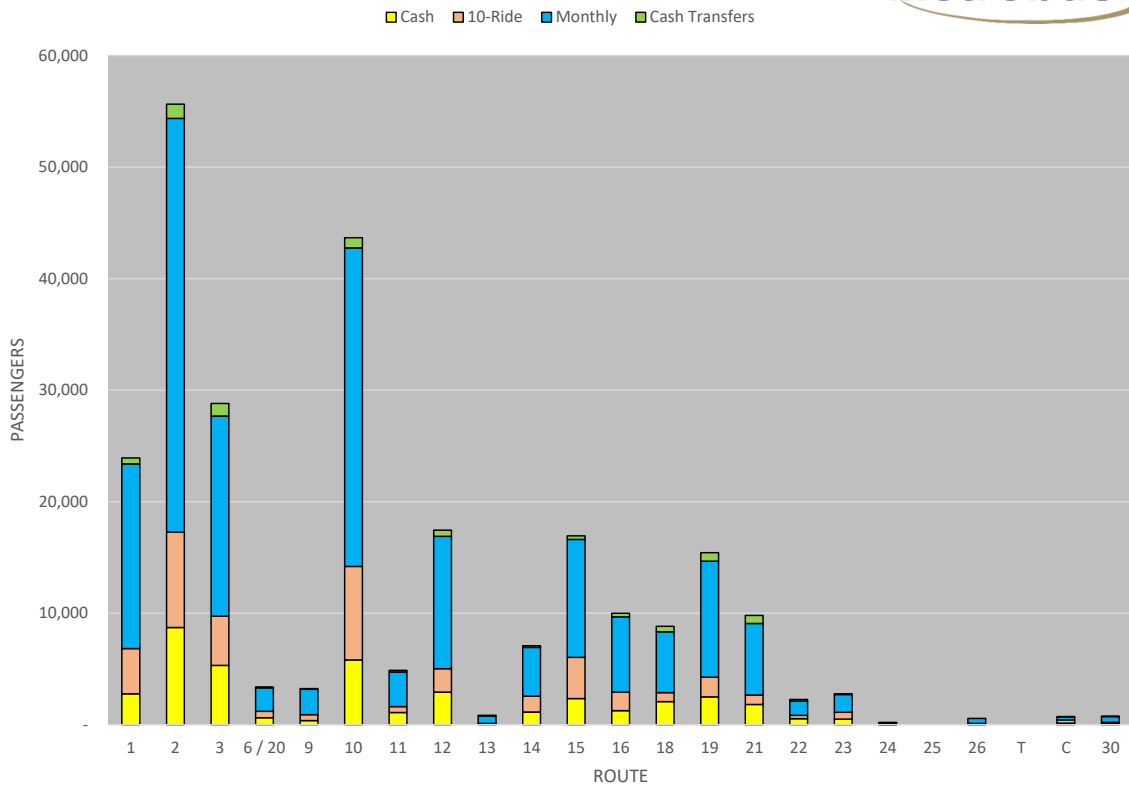
### EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	997.22		\$44,876.50	\$171,947.65	0.26	0.21
2	1,829.31		\$101,430.34	\$315,422.44	0.32	0.28
3	1,387.67		\$59,791.29	\$239,271.78	0.25	0.23
6	425.00		\$13,277.44	\$73,281.48	0.18	0.18
9	250.32		\$9,293.29	\$43,161.93	0.22	0.18
10	1,423.44		\$83,619.65	\$245,439.49	0.34	0.25
11	281.32		\$10,996.87	\$48,507.16	0.23	0.20
12	707.05		\$33,304.68	\$121,914.51	0.27	0.23
14	407.50		\$18,015.28	\$70,264.00	0.26	0.20
15	699.22		\$34,133.69	\$120,564.41	0.28	0.20
16	440.92		\$20,860.14	\$76,026.51	0.27	0.20
18	590.89		\$25,530.61	\$101,885.39	0.25	0.24
19	719.93		\$30,153.92	\$124,135.37	0.24	0.22
21	456.51	\$61,540.14	\$17,226.66	\$78,714.65	0.22	0.21
22	131.25	\$23,089.99	\$3,517.01	\$22,631.04	0.16	0.15
23	173.50		\$6,724.84	\$29,916.08	0.22	0.20
28	152.60	\$4,400.00	\$1,246.20	\$10,430.00	0.12	0.13
30	106.93	\$22,427.36	\$1,132.54	\$18,437.62	0.06	0.06
	<b>11,252.58</b>	<b>\$111,457.49</b>	<b>\$517,974.61</b>	<b>\$1,924,366.25</b>	<b>0.27</b>	<b>0.23</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$172.43

Total Expenses	\$1,830,179
Debt Interest	\$4,254
Debt Payment	\$101,000

