



St. John's  
Transportation  
Commission

October 31

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: NOVEMBER 18, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
OCTOBER, 2022



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$980,870	\$980,870	\$0	\$11,798,820	\$11,798,820	\$0
Passenger Revenue	501,455	371,000	130,455	3,652,776	3,164,600	488,176
Low Income Pass Revenue	186,014	199,500	(13,486)	1,587,256	1,701,000	(113,744)
Mt. Pearl Revenue	86,291	82,910	3,381	889,090	841,570	47,520
Paradise Revenue	24,292	22,200	2,092	241,190	229,200	11,990
Charter Revenue	8,667	7,000	1,667	33,443	42,700	(9,257)
Transit Advertising Revenue	17,603	22,250	(4,647)	148,780	192,500	(43,720)
Community Bus Revenue	1,687	0	1,687	15,815	0	15,815
Other Income	12,938	10,000	2,938	142,115	100,000	42,115
<b>TOTAL REVENUE</b>	<b>\$1,819,817</b>	<b>\$1,695,730</b>	<b>\$124,087</b>	<b>\$18,509,285</b>	<b>\$18,070,390</b>	<b>\$438,895</b>
<b>OPERATIONS</b>						
Operators Salaries	\$465,967	\$470,800	\$4,833	\$4,965,195	\$4,969,980	\$4,785
Salaries Operations	97,296	104,270	6,974	1,108,883	1,117,290	8,407
Diesel Fuel	316,683	183,640	(133,043)	2,759,763	1,806,380	(953,383)
Company Vehicles	2,514	3,210	696	27,042	31,700	4,658
Licenses	5,120	4,600	(520)	54,778	53,300	(1,478)
Communications Expense	1,929	2,230	301	20,790	22,300	1,510
Miscellaneous	1,060	600	(460)	12,033	7,780	(4,253)
Uniforms & Clothing	5,253	5,420	167	53,297	55,400	2,103
Advertising Expense	3,593	4,870	1,277	84,599	93,850	9,251
Bus Charter Expense	8,253	3,760	(4,493)	26,941	24,680	(2,261)
Transit Advertising Expense	8,962	9,170	208	69,443	91,460	22,017
Community Bus Expense	8,780	0	(8,780)	102,308	0	(102,308)
Promotions Expense	16,265	16,880	615	56,723	69,800	13,077
Registration & Membership	389	870	481	25,688	25,930	242
Schedules & Transfers	1,435	1,250	(185)	14,272	13,300	(972)
<b>TOTAL OPERATIONS</b>	<b>\$943,499</b>	<b>\$811,570</b>	<b>(\$131,929)</b>	<b>\$9,381,755</b>	<b>\$8,383,150</b>	<b>(\$998,605)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$178,978	\$181,710	\$2,732	\$2,016,942	\$2,006,210	(\$10,732)
Wash Salaries	27,498	32,100	4,602	304,313	347,560	43,247
Shop Tools & Equipment	1,623	3,750	2,127	20,525	19,490	(1,035)
Stock Parts	107,185	56,250	(50,935)	742,896	597,500	(145,396)
Garage Expense	8,147	9,090	943	62,127	65,530	3,403
Bus Lubricants	16,164	8,070	(8,094)	120,188	89,780	(30,408)
Tire Expense	9,757	9,000	(757)	113,854	88,200	(25,654)
Body Shop Supplies	(25)	800	825	641	12,750	12,109
Bus Wash	0	1,230	1,230	2,348	11,280	8,932
Building & Yards	4,791	5,550	759	264,592	115,040	(149,552)
Utilities	16,160	28,900	12,740	251,430	348,000	96,570
Maintenance Vehicles	2,665	2,500	(165)	46,767	39,300	(7,467)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
OCTOBER, 2022



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,834	2,350	(484)	39,400	35,450	(3,950)
Janitorial & Sanitation	3,977	3,500	(477)	37,303	36,100	(1,203)
Farebox Repairs	0	1,300	1,300	6,397	13,500	7,103
<b>TOTAL MAINTENANCE</b>	<b>\$379,754</b>	<b>\$346,100</b>	<b>(\$33,654)</b>	<b>\$4,029,723</b>	<b>\$3,825,690</b>	<b>(\$204,033)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$71,019	\$70,160	(\$859)	\$748,387	\$747,570	(\$817)
Employer's Payroll Tax	17,807	17,300	(507)	190,441	188,010	(2,431)
Sick Leave	19,000	19,000	0	190,000	190,000	0
Worker's Compensation	11,146	11,140	(6)	156,662	158,530	1,868
Employment Insurance	10,523	4,140	(6,383)	184,473	174,940	(9,533)
Retiring Allowance Expense	3,600	3,600	0	36,000	36,000	0
Group Insurance	50,793	55,040	4,247	476,462	537,770	61,308
CPP Expense	29,787	21,320	(8,467)	463,438	453,860	(9,578)
Pension Expense	113,020	152,400	39,380	1,262,655	1,542,840	280,185
Professional Fees	2,000	2,000	0	48,496	36,400	(12,096)
Telephone Expense	2,508	2,610	102	22,105	27,000	4,895
Computer Expense	26,677	19,820	(6,857)	239,322	224,520	(14,802)
Office Supplies Expense	6,151	9,170	3,019	57,124	66,080	8,956
Travel Expense	10,167	10,000	(167)	10,167	16,880	6,713
Training Expense	169	1,950	1,781	10,504	14,150	3,646
Fleet Insurance Expense	39,663	39,500	(163)	396,630	395,000	(1,630)
General Insurance Expense	5,293	5,700	407	53,179	57,000	3,821
Miscellaneous Expense	8,265	3,510	(4,755)	54,389	40,600	(13,789)
Capital Out of Revenue	0	0	0	146,195	0	(146,195)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$427,588</b>	<b>\$448,360</b>	<b>\$29,239</b>	<b>\$4,746,629</b>	<b>\$4,907,150</b>	<b>\$160,521</b>
Total Expenses	\$1,750,841	\$1,606,030	(\$144,811)	\$18,158,108	\$17,115,990	(\$1,042,118)
<b>NET BEFORE DEBT</b>	<b>\$68,976</b>	<b>\$89,700</b>	<b>(\$20,724)</b>	<b>\$351,177</b>	<b>\$954,400</b>	<b>(\$603,223)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,109	5,700	(4,409)	\$62,411	\$44,400	(\$18,011)
Bank Loan Payment	52,000	84,000	32,000	510,000	910,000	400,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$6,867</b>	<b>\$0</b>	<b>\$6,867</b>	<b>(\$221,234)</b>	<b>\$0</b>	<b>(\$221,234)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
 OCTOBER, 2022



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$445,040	\$445,040	\$0	\$4,116,700	\$4,116,700	\$0
Passenger Revenue	10,740	20,700	(9,960)	104,014	216,000	(111,986)
Low Income Pass Revenue	13,486	0	13,486	113,744	0	113,744
Mount Pearl Admin	5,726	5,280	446	68,496	71,000	(2,504)
Government Grant	7,875	7,900	(25)	78,750	79,000	(250)
<b>TOTAL REVENUE</b>	<b>\$482,867</b>	<b>\$478,920</b>	<b>\$3,947</b>	<b>\$4,481,704</b>	<b>\$4,482,700</b>	<b>(\$996)</b>
<b>EXPENSES</b>						
MVT Subsidy	\$378,212	\$435,820	\$57,608	\$2,978,626	\$3,933,980	\$955,354
Administration Salaries	10,473	10,930	457	114,456	122,350	7,894
Employer's Payroll Tax	210	220	10	2,291	2,460	169
Worker's Compensation	184	190	6	2,006	2,140	134
Employment Insurance	232	340	108	2,524	3,780	1,256
Group Insurance	182	190	8	2,132	2,020	(112)
CPP Expense	569	620	51	6,196	6,980	784
Pension Expense	624	770	146	6,660	8,590	1,930
Professional Fees	3,812	7,540	3,728	53,840	75,400	21,560
Telephone Expense	42	360	318	808	3,600	2,792
Computer Expense	15,308	15,600	292	155,798	164,540	8,742
Office Supplies Expense	299	250	(49)	2,150	2,500	350
Promotions Expense	251	310	59	1,686	3,100	1,414
Travel Expense	2,042	2,500	458	2,042	5,000	2,958
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,270	3,280	(2,990)	56,888	32,860	(24,028)
<b>TOTAL EXPENSE</b>	<b>\$418,710</b>	<b>\$478,920</b>	<b>\$60,210</b>	<b>\$3,388,103</b>	<b>\$4,369,300</b>	<b>\$981,197</b>
<b>NET BEFORE DEBT</b>	<b>\$64,157</b>	<b>\$0</b>	<b>\$64,157</b>	<b>\$1,093,601</b>	<b>\$113,400</b>	<b>\$980,201</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$499	\$400	(\$99)
Bank Loan Payment	0	0	0	113,000	113,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$64,157</b>	<b>\$0</b>	<b>\$64,157</b>	<b>\$980,102</b>	<b>\$0</b>	<b>\$980,102</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,440	7,782	1,342	56,319	70,256	13,937
TAXI TRIPS *	4,828	5,188	360	32,500	46,844	14,344
<b>TOTAL TRIPS</b>	<b>11,268</b>	<b>12,970</b>	<b>1,702</b>	<b>88,819</b>	<b>117,100</b>	<b>28,281</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%		
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%		
Year-to-date	<u>2,405,592</u>	<u>41.71%</u>	<u>2,500,382</u>	<u>3.94%</u>	<u>2,733,344</u>	<u>9.32%</u>	<u>1,599,096</u>	<u>-41.50%</u>	<u>1,809,561</u>	<u>13.16%</u>	<u>2,829,365</u>	<u>56.36%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>2,829,365</u>	
Weekdays	209		212		211		206		209		210	
Saturdays	42		43		43		42		44		43	
Sundays	44		42		43		42		44		44	
No Service	3		1		1		9		1		1	
Stats	6		6		6		6		6		6	
	<b>304</b>		<b>304</b>		<b>304</b>		<b>305</b>		<b>304</b>		<b>304</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	-45.24%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	-16.72%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	-10.20%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	-3.34%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	8.23%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	16.23%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	12.17%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	13.46%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	10.95%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	12.66%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%			
Year-to-date	<u>2,131,400</u>	<u>42.64%</u>	<u>2,193,600</u>	<u>2.92%</u>	<u>2,374,470</u>	<u>8.25%</u>	<u>1,405,448</u>	<u>-40.81%</u>	<u>1,524,490</u>	<u>8.47%</u>	<u>2,378,149</u>	<u>56.00%</u>	<u>0.15%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,378,149</u>		

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
OCTOBER, 2022



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$23,209	\$22,557	\$652	\$207,654	\$227,017	(\$19,363)
City of Mount Pearl Billing	86,291	82,910	3,381	889,089	841,570	47,519
<b>Total Revenue</b>	<b>\$109,499</b>	<b>\$105,467</b>	<b>\$4,032</b>	<b>\$1,096,743</b>	<b>\$1,068,587</b>	<b>\$28,156</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$49,608	\$43,601	(\$6,007)	\$525,569	\$471,225	(\$54,344)
Maintenance Expenses	19,344	16,917	(2,427)	198,360	189,305	(9,055)
Finance & Admin. Expenses	14,223	16,078	1,855	174,426	193,021	18,595
<b>Total Expenses</b>	<b>\$83,175</b>	<b>\$76,596</b>	<b>(\$6,579)</b>	<b>\$898,355</b>	<b>\$853,551</b>	<b>(\$44,804)</b>
<b>Total Overhead Contribution</b>	<b>\$26,324</b>	<b>\$28,871</b>	<b>(\$2,547)</b>	<b>\$198,388</b>	<b>\$215,036</b>	<b>(\$16,648)</b>
Mount Pearl Kilometers	14,999.9	15,003.7	(3.8)	151,916.7	152,006.5	(89.8)
Cost per Kilometer	\$7.30	\$7.03		\$7.22	\$7.03	
Riders Per Hour^ - Route 21	24.3					
Riders Per Hour^ - Route 22	23.1					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	16.6				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.3	12.4				
2022	17.8	15.8				
<b>2015-2022</b>	<b>18.4</b>	<b>14.9</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 OCTOBER, 2022



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,158	\$1,493	\$665	\$16,435	\$11,597	\$4,838
Town of Paradise Billing	24,292	22,200	2,092	241,191	229,200	11,991
<b>Total Revenue</b>	<b>\$26,451</b>	<b>\$23,693</b>	<b>\$2,758</b>	<b>\$257,626</b>	<b>\$240,797</b>	<b>\$16,829</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$11,983	\$9,791	(\$2,192)	\$123,676	\$106,190	(\$17,486)
Maintenance Expenses	4,673	3,799	(874)	46,679	42,655	(4,024)
Finance & Admin. Expenses	3,436	3,611	175	40,950	43,496	2,546
<b>Total Expenses</b>	<b>\$20,092</b>	<b>\$17,201</b>	<b>(\$2,891)</b>	<b>\$211,305</b>	<b>\$192,341</b>	<b>(\$18,964)</b>
<b>Total Overhead Contribution</b>	<b>\$6,359</b>	<b>\$6,492</b>	<b>(\$133)</b>	<b>\$46,321</b>	<b>\$48,456</b>	<b>(\$2,135)</b>
Paradise Kilometers	3,623.4	3,369.2	254.2	35,669.7	34,253.0	1,416.7
Cost per Kilometer	\$7.30	\$7.03		\$7.22	\$7.03	
Riders Per Hour*	12.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.0					
<b>2016-2022</b>	<b>6.6</b>					

\*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$8,667	\$7,000	\$1,667	\$33,443	\$42,700	(\$9,257)
<b>Total Revenue</b>	<b>\$8,667</b>	<b>\$7,000</b>	<b>\$1,667</b>	<b>\$33,443</b>	<b>\$42,700</b>	<b>(\$9,257)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$4,494	\$2,190	(\$2,304)	\$14,037	\$13,360	(\$677)
Operation's Salaries Expense	100	100	0	1,500	1,700	200
Diesel Fuel Expense	1,605	360	(1,245)	4,714	2,200	(2,514)
Maintenance Expenses *	2,029	1,110	(919)	6,665	6,770	105
Meals & Miscellaneous Expenses	25	0	(25)	25	0	(25)
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$8,253</b>	<b>\$3,760</b>	<b>(\$4,493)</b>	<b>\$26,941</b>	<b>\$24,680</b>	<b>(\$2,261)</b>
<b>PROFIT / (LOSS)</b>	<b>\$414</b>	<b>\$3,240</b>	<b>(\$2,826)</b>	<b>\$6,502</b>	<b>\$18,020</b>	<b>(\$11,518)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 OCTOBER, 2022



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$15,353	\$20,000	(\$4,647)	\$121,445	\$170,000	(\$48,555)
<b>Total Revenues</b>	<b>\$15,353</b>	<b>\$20,000</b>	<b>(\$4,647)</b>	<b>\$121,445</b>	<b>\$170,000</b>	<b>(\$48,555)</b>
<b>EXPENSES</b>						
Salaries	\$3,193	\$3,950	\$757	\$34,049	\$43,250	\$9,201
Sales Commission	1,648	2,110	462	13,513	18,100	4,587
Sign Production	1,890	580	(1,310)	2,918	5,800	2,882
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	4,850	3,800	(1,050)
Telephone	52	80	28	479	800	321
Advertising	275	890	615	4,264	8,900	4,636
Sign Installations	1,059	630	(429)	5,769	6,300	531
Entertainment	0	190	190	0	1,900	1,900
Advertising Software	360	360	0	3,600	3,600	0
<b>Total Expenses</b>	<b>\$8,962</b>	<b>\$9,170</b>	<b>\$208</b>	<b>\$69,442</b>	<b>\$92,450</b>	<b>\$23,008</b>
<b>PROFIT / (LOSS)</b>	<b>\$6,391</b>	<b>\$10,830</b>	<b>(\$4,439)</b>	<b>\$52,003</b>	<b>\$77,550</b>	<b>(\$25,547)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$27,335	\$22,500	\$4,835
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$8,641</b>	<b>\$13,080</b>	<b>(\$4,439)</b>	<b>\$79,338</b>	<b>\$100,050</b>	<b>(\$20,712)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
 COMMUNITY BUS FINANCIAL STATEMENT  
 OCTOBER, 2022



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	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,687	\$0	\$1,687	\$15,815	\$0	\$15,815
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,687</b>	<b>\$0</b>	<b>\$1,687</b>	<b>\$15,815</b>	<b>\$0</b>	<b>\$15,815</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,457	\$0	(\$5,457)	\$56,126	\$0	(\$56,126)
Operations Salaries	0	0	0	0	0	0
Benefits	640	0	(640)	6,566	0	(6,566)
Diesel / Gas	1,690	0	(1,690)	19,810	0	(19,810)
Maintenance Expenses	993	0	(993)	10,432	0	(10,432)
Other*	0	0	0	9,374	0	(9,374)
<b>Total Expenses</b>	<b>\$8,780</b>	<b>\$0</b>	<b>(\$8,780)</b>	<b>\$102,308</b>	<b>\$0</b>	<b>(\$102,308)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$7,093)</b>	<b>\$0</b>	<b>(\$7,093)</b>	<b>(\$86,492)</b>	<b>\$0</b>	<b>(\$86,492)</b>
West # 1 (Mon) X 4	145			1,369		
East # 1 (Tue) X 4	135			1,262		
West # 2 (Wed) X 4	178			1,739		
East # 2 (Thu) X 4	169			1,502		
Bidgoods (Fri) X 4	189			1,946		
	<b>816</b>			<b>7,818</b>		
Riders Per Hour*	5.6					
* Riders per hour average:			* Other expenses consist of:			
2014	2.3			Front wheel bearings & shocks		554
2015	4.2			Sensors, transmission line, connectors		634
2016	5.5			Backing plates		225
2017	5.9			Brake calipers / brake pads front & rear		2,648
2018	5.7			Power start batteries		389
2019	5.5			Burb Side Mirror assembly		786
2020	3.9			Fuel float / fuel sending unit		953
2021	4.0			Circuit boards		474
2022	5.1			Brochures		944
<b>2014-2022</b>	<b>4.7</b>			Front coil springs		315
				Rear shocks & bearings		391
				Other		1,061
						<b>9,374</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
OCTOBER, 2022



KEY PERFORMANCE INDICATORS	10 MTH	10 MTH	10 MTH	10 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	24.20	16.70	15.61	24.13	17.17	15.51	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.60	14.19	11.13	14.25	14.72	11.14	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	30.9%	26.2%	23.0%	32.3%	26.9%	22.8%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.76	29.82	30.50	27.09	29.39	30.43	26.68
AVERAGE FARE (Low Income Pass incl.)	1.85	2.20	2.16	1.87	2.20	2.20	1.87
OPERATING REVENUE / HOUR	46.08	38.06	34.58	46.27	39.50	34.86	46.40
TOTAL COST PER RIDER	6.62	9.29	10.29	6.40	9.23	10.59	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
OCTOBER, 2022



KEY PERFORMANCE INDICATORS	10 MTH	% of	10 MTH	% of	10 MTH	% of	10 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	56,319	60.2%	54,596	65.6%	41,813	61.3%	81,894	60.7%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	32,500	34.8%	25,344	30.5%	23,529	34.5%	48,210	35.7%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS</b>	<b>88,819</b>		<b>79,940</b>		<b>65,342</b>		<b>130,104</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS	4,668	5.0%	3,275	3.9%	2,817	4.1%	4,903	3.6%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS</b>	<b>93,487</b>		<b>83,215</b>		<b>68,159</b>		<b>135,007</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS	45,441	48.6%	37,943	45.6%	64,671	94.9%	56,564	41.9%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	21,730	23.2%	16,605	20.0%	10,876	16.0%	20,080	14.9%	18,254	17.9%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's only)	35.16		32.09		32.14		30.15		32.21		36.32		30.05	

**REVENUES**

		<u>2022</u>	<u>2019</u>	<u>Variance</u>
PASSENGER REVENUE				
\$130,455	Cash Revenue	\$104,032	\$166,925	(\$62,893)
	10-Ride Passes	\$122,544	\$107,222	\$15,322
	Monthly Passes	\$266,517	\$305,570	(\$39,053)
	Other (double-rides, Go-Cards, etc)	\$8,144	\$8,615	(\$471)
	M-Card fees	\$5,184	\$5,505	(\$321)
	Credits / Discounts / Allocations	(\$3,140)	(\$5,096)	\$1,956
	Commission Paid	(\$1,825)	(\$2,389)	\$564
	<b>Total Revenue</b>	<b>\$501,455</b>	<b>\$586,351</b>	<b>(\$84,896)</b>

- ☆ Cash revenue down 37% from 2019 while cash ridership down 29%.
- ☆ 10-Ride pass revenue was up 14% from 2019. 10-Ride riders were up 5% & sales were up 13%.
- ☆ Monthly pass revenue was down 13% from 2019. Monthly riders were down 12% & sales were down 14%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 381,913 was 17% higher than 2019 (326,677) and 35% higher than budget (282,090).  
*NOTE: There were 20 week days in 2022 and 2021, vs 21 2020 and 20 in 2019.*
- ☆ Avg fare (Incl. LIFT) of \$1.84 compared to \$1.79 in 2019 and \$2.02 budget.
- ☆ Rides per pass ratio was 27.9 (LIFT passes incl.) compared to 21.7 in 2021, 21.2 in 2020, and 48.0 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.1%	16.0%	39.6%	27.3%
2021	18.6%	16.3%	33.3%	31.8%
2020	30.3%	17.7%	48.0%	4.0%
2019	26.3%	16.7%	57.1%	0.0%
2018	29.5%	16.8%	53.8%	0.0%
2017	31.2%	16.9%	51.8%	0.0%
2016	33.1%	16.2%	50.7%	0.0%

LOW INCOME PASS REVENUE ☆ 6,290 active cards at end of month - 97,573 rides this month (26% of total rides).  
 (\$13,486) ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 \$3,381 (See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 \$2,092 ☆ New updated scheduling software maps increased actual route 30 KM totals.  
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$4,647) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget.  
 \$2,938

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$5,815
\$4,833	☆ Less vacation weeks than budgeted (19 vs 30).	\$14,577
	☆ Weekly overshift higher than budget (43 hrs / wk vs 21).	(\$2,915)
	☆ Overtime, Temp pay (net of docked time) higher than budget.	(\$7,713)
	☆ Actual pay rates 1% higher than budget.	(\$4,641)
		<b>\$5,123</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

OCTOBER, 2022



OPERATIONS SALARIES \$6,974	<ul style="list-style-type: none"> <li>☆ One Supervisor position unfilled.</li> <li>☆ Part-time ISR had 43 more hours than budget.</li> <li>☆ OT &amp; stat pay less than budget.</li> <li>☆ Allocation of 20% of TA Manager salary for operations work.</li> <li>☆ Actual pay rates 1% higher than budget.</li> </ul>	<p>\$6,640 (\$988) \$2,806 (\$798) (\$954)</p> <hr/> <p><b>\$6,706</b></p>
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DIESEL FUEL EXPENSE (\$133,043)	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 153,674 litres @ \$1.1950 /L</li> <li>☆ Actual Usage: 161,845 litres @ \$1.9567 /L</li> </ul>	<p>\$183,640 (\$316,683)</p> <hr/> <p><b>(\$133,043)</b></p>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (153,674 - 161,845) @ \$1.1950 /L</li> <li>☆ Price Variance: 161,845 @ (\$1.1950 - \$1.7268)</li> </ul>	<p>(\$9,765) (\$123,278)</p> <hr/> <p><b>(\$133,043)</b></p>

☆ Actual burn was 60.6 L / 100KM vs budget of 58.0 L / 100KM.  
 ☆ Actual total KM was 269,637 vs budget of 264,960.

BUS CHARTER EXPENSE (\$4,493)	<ul style="list-style-type: none"> <li>☆ Bus hours (73 vs 40) and diesel expense higher than budget .</li> </ul>
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COMMUNITY BUS EXPENSE (\$8,780)	<ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).</li> </ul>
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**MAINTENANCE DEPT**

GARAGE SALARIES \$2,732	<ul style="list-style-type: none"> <li>☆ One mechanic (apprentice) back to school last week of month.</li> <li>☆ Apprentice position empty for 1 week.</li> <li>☆ Several positions at lower pay rate than budget.</li> <li>☆ One mechanic was off unpaid time for just over 1 week.</li> <li>☆ Actual pay rates 1% higher than budget.</li> <li>☆ Overtime, Stat pay higher than budget.</li> </ul>	<p>\$1,568 \$1,295 \$2,968 \$1,899 (\$1,755) (\$3,641)</p> <hr/> <p><b>\$2,333</b></p>
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WASH SALARIES \$4,602	<ul style="list-style-type: none"> <li>☆ One covid cleaning position less than budget for full month.</li> </ul>	<p>\$4,230</p>
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SHOP TOOLS \$2,127	<ul style="list-style-type: none"> <li>☆ Overall expenses less than budget.</li> </ul>
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STOCK PARTS EXPENSE (\$50,935)	<ul style="list-style-type: none"> <li>☆ Parts used in the month higher than forecasted.</li> <li>☆ Parts prices across the board have seen higher than normal increases since last year.</li> <li>☆ Blown engine rebuild costs for bus 1313 not budgeted.</li> </ul>	<p>(\$28,265)</p>
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BUS LUBRICANTS (\$8,094)	<ul style="list-style-type: none"> <li>☆ Tender pricing has changed due to awarded contract in spring 2022.</li> </ul>
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**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

OCTOBER, 2022



UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$28,900
\$12,740	☆ Messenger Drive electricity	ACTUAL	(\$16,160)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			<b>\$12,740</b>

☆ *Current billing had 132,000 kWh & 560 kVA & while last year had 165,000 kWh & 596 kVA.*  
 ☆ *Budget is a 3 yr rolling average - this month consisting of 2018-2019-2020.*

**FINANCE & HUMAN RESOURCES**

EMPLOYMENT INSURANCE ☆ Budgeted to have numerous more employees at contribution ceiling than actual. New employees  
 (\$6,383) not at ceiling yet.

GROUP INSURANCE EXPENSE ☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an  
 \$4,247 8% increase based on fall data from Mercer before negotiated rates were finalized.

CPP EXPENSE ☆ Budgeted to have numerous more employees at contribution ceiling than actual. New employees  
 (\$8,467) not at ceiling yet.

PENSION EXPENSE ☆ More members in DC plan than budgeted (less in DB).  
 \$39,380 ☆ A number of union employees (14) not yet in the pension plan, reducing overall expense.  
 ☆ Special pension payment less than budget (26,219 vs 31,000).

COMPUTER EXPENSE ☆ Had to purchase an additional block of texting credits as more customers use the texting feature  
 (\$6,857) for route information and next bus.

OFFICE SUPPLIES EXPENSE ☆ Supplies less than budget (bus pass stock, office supplies, cashroom supplies).  
 \$3,019

MISCELLANEOUS EXPENSE ☆ eStore bank fees higher than budget as more sales move online and more  
 (\$4,755) sales occur than budgeted. (\$4,173)

BANK LOAN INTEREST ☆ Budgeted rate of 1.95% vs Actual rate of 5.15%.  
 (\$4,409)

BANK LOAN PAYMENT ☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments  
 \$32,000 for March were paid in advance.

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES ☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.  
 (\$9,960)

ST. JOHN'S TRANSPORTATION COMMISSION  
 BUDGET VARIANCES (CONTINUED...)  
 OCTOBER, 2022



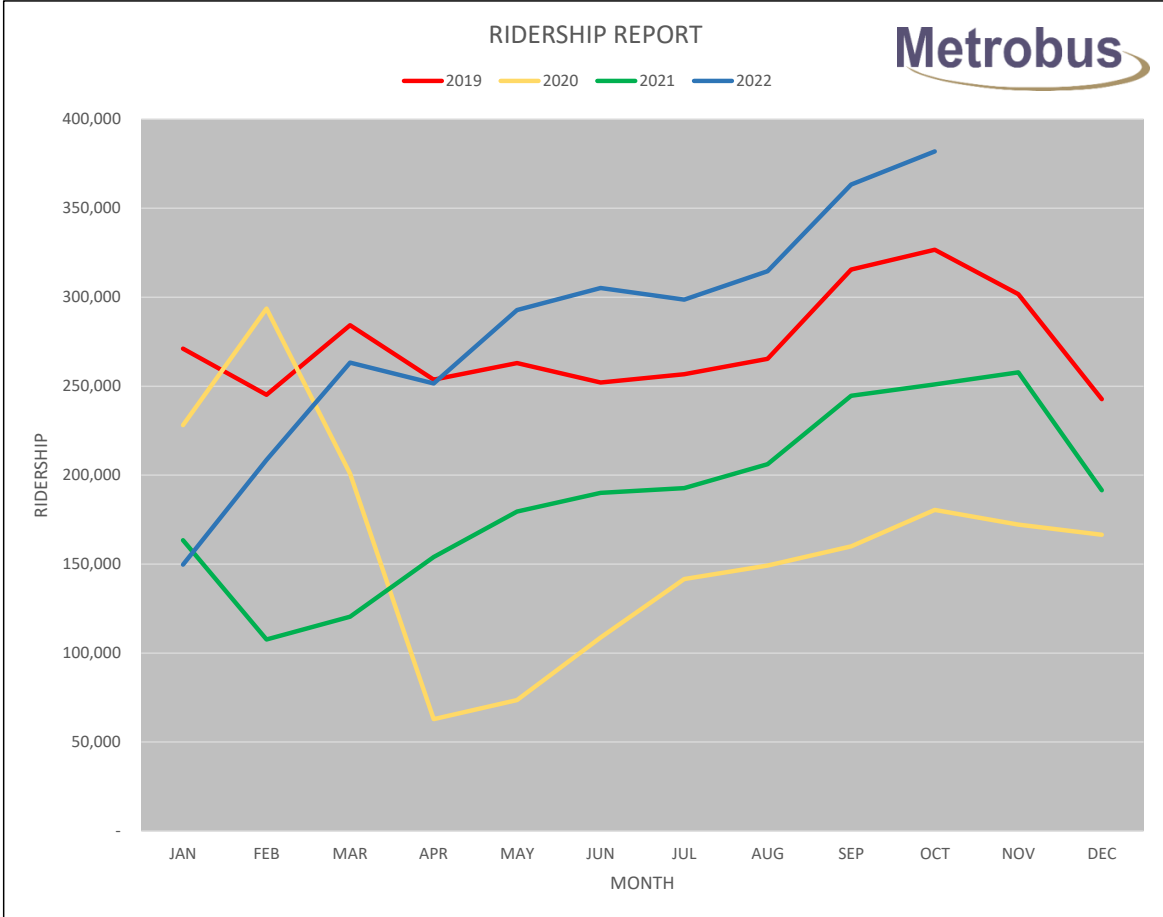
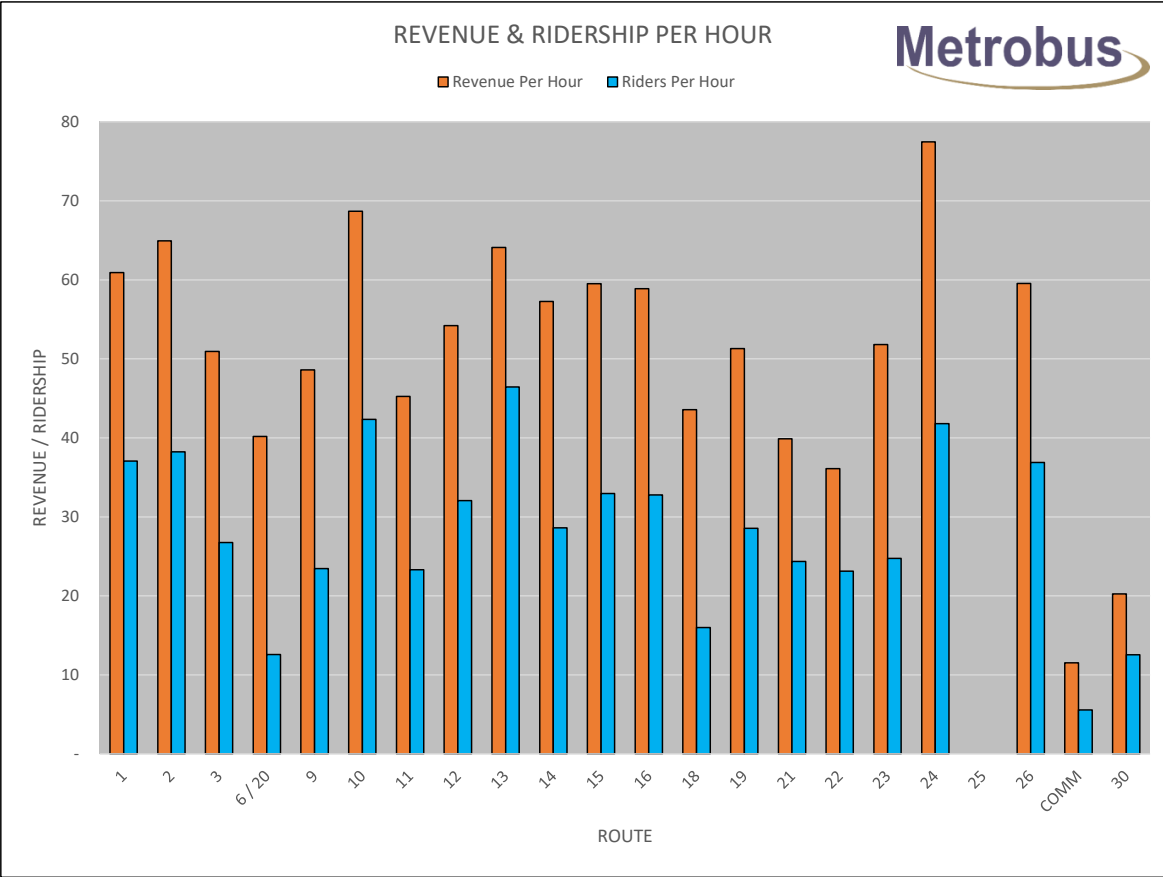
LOW INCOME PASS REVENUE      ☆ 456 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.  
 \$13,486

MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	12,580 rides @ \$2.50	\$31,450
\$57,608	☆ BUDGET - Ridership Subsidy:	11,970 rides @ \$30.74	\$398,741
	☆ BUDGET - No Show Subsidy:	450 rides @ \$12.51	\$5,630
			<u><b>\$435,820</b></u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	9,622 rides @ \$2.50	(\$25,086)
	☆ ACTUAL - Ridership Subsidy:	11,268 rides @ \$30.74	(\$346,420)
	☆ ACTUAL - No Show Subsidy:	536 rides @ \$12.51	(\$6,705)
			<u><b>(\$378,212)</b></u>
			<u><u><b>\$57,608</b></u></u>

PROFESSIONAL FEES      ☆ Budget 85 assessments - actual was 43.  
 \$3,728

MISCELLANEOUS EXPENSE      ☆ Ride allocation for GO-CARD on Metrobus higher than budget.  
 (\$2,990)

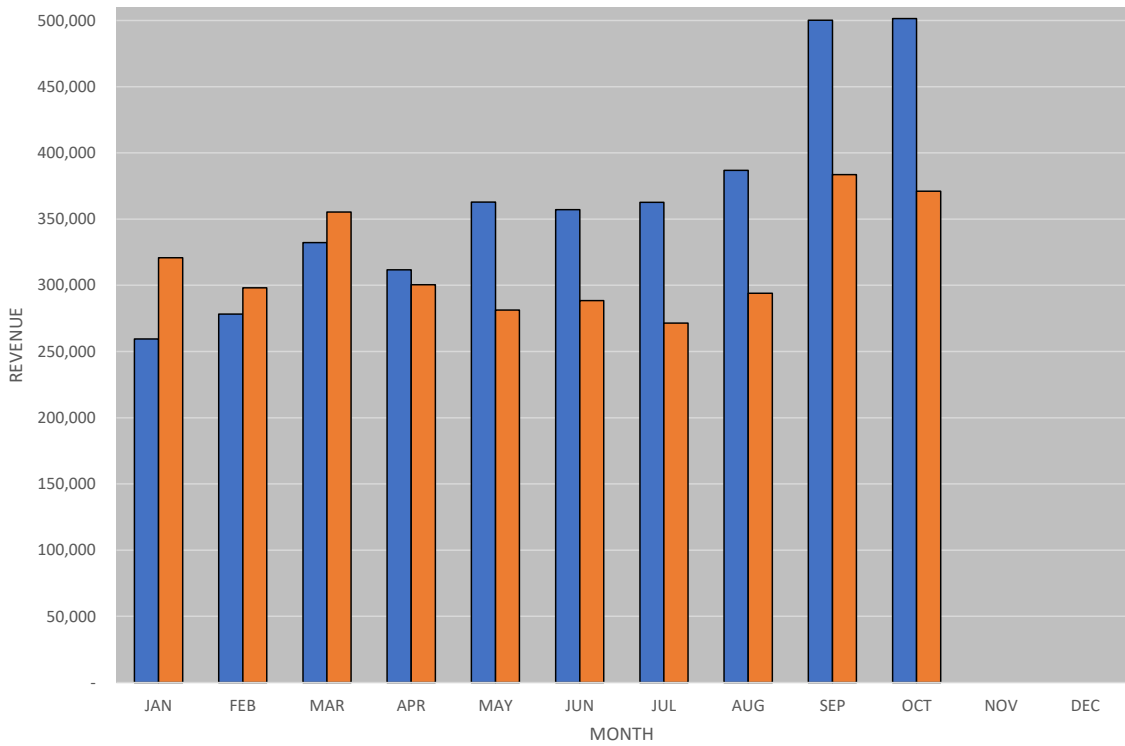




REVENUE REPORT



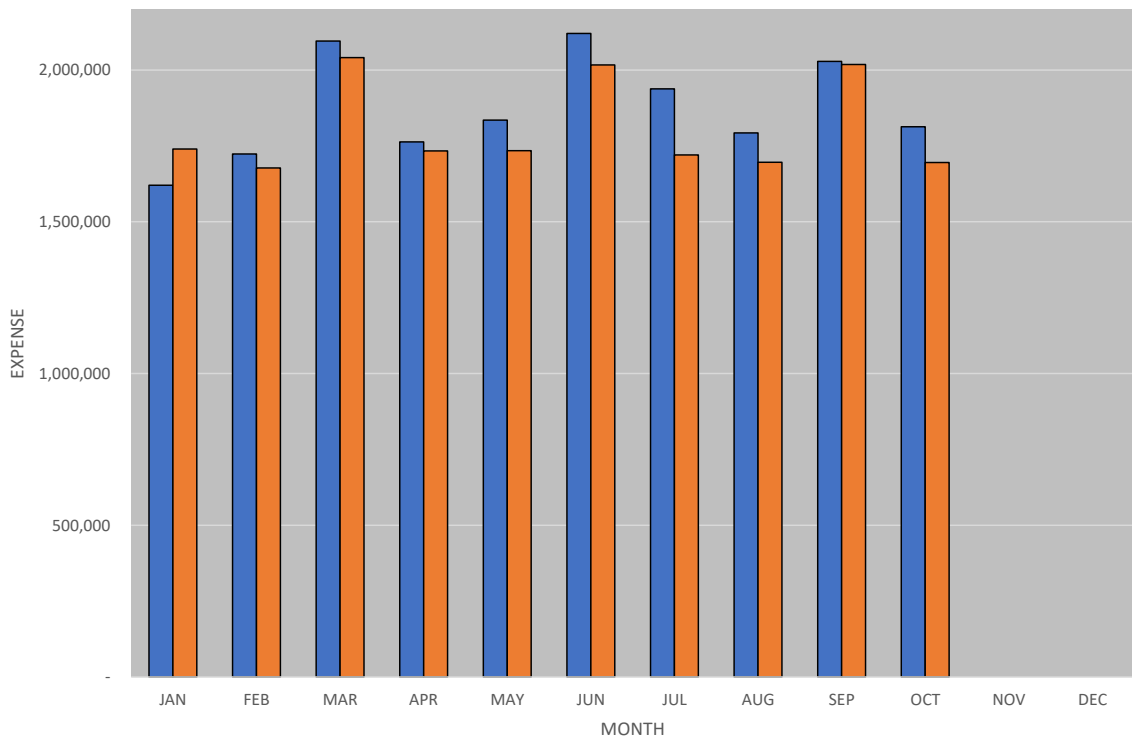
■ ACTUAL ■ BUDGET



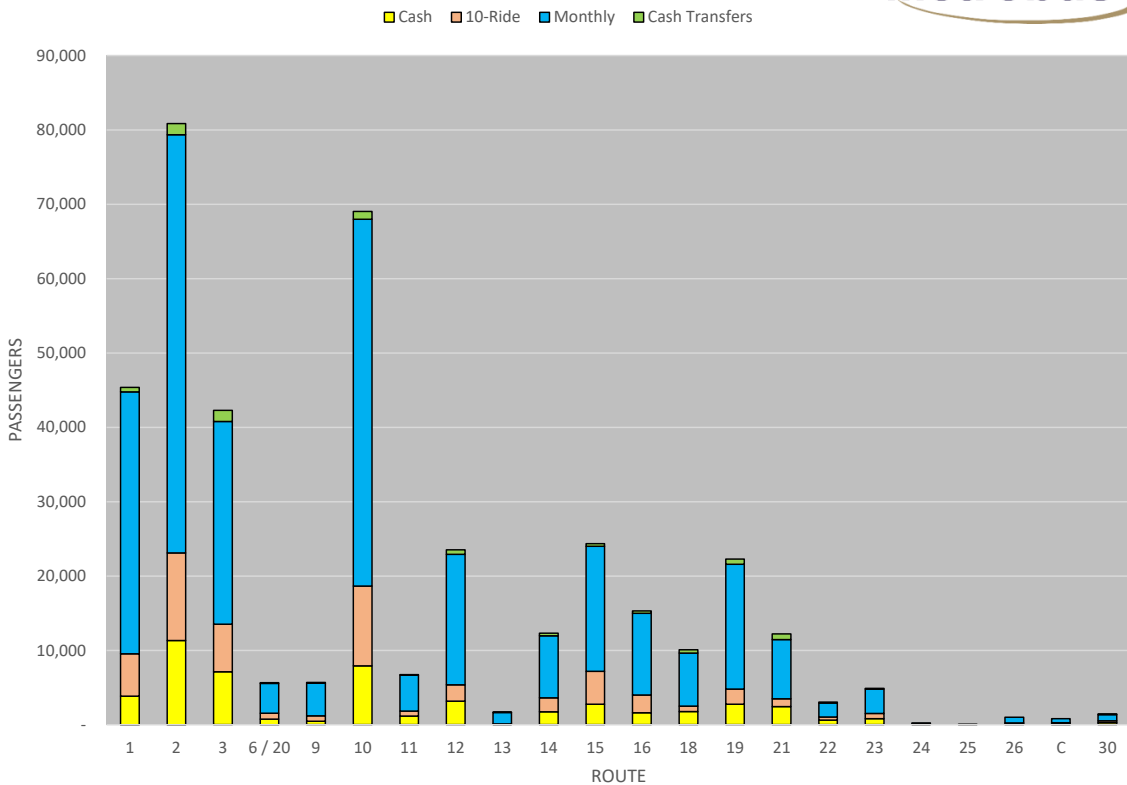
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,207.73		\$73,568.73	\$179,607.57	0.41	0.27
2	2,076.35		\$134,818.93	\$308,784.39	0.44	0.33
3	1,525.12		\$77,696.00	\$226,808.22	0.34	0.27
6	442.50		\$17,777.25	\$65,806.39	0.27	0.21
9	238.40		\$11,589.51	\$35,453.66	0.33	0.23
10	1,605.30		\$110,272.43	\$238,732.19	0.46	0.34
11	285.90		\$12,937.87	\$42,517.62	0.30	0.24
12	714.38		\$38,723.78	\$106,239.02	0.36	0.28
13	35.00		\$2,243.44	\$5,205.03	0.43	0.23
14	418.00		\$23,941.43	\$62,162.87	0.39	0.28
15	727.58		\$43,308.12	\$108,202.06	0.40	0.28
16	456.92		\$26,907.86	\$67,950.86	0.40	0.27
18	601.38		\$26,202.15	\$89,434.23	0.29	0.24
19	756.03		\$38,785.05	\$112,433.00	0.34	0.27
21	468.85	\$64,378.00	\$18,695.27	\$69,725.03	0.27	0.22
22	125.00	\$21,912.72	\$4,513.28	\$18,589.38	0.24	0.19
23	193.00		\$9,999.10	\$28,702.00	0.35	0.25
24	5.00		\$387.32	\$743.58	0.52	0.29
26	26.60		\$1,583.91	\$3,955.82	0.40	0.29
28	146.36	\$0.00	\$1,687.20	\$8,780.00	0.19	0.15
30	106.60	\$24,292.47	\$2,158.35	\$15,853.02	0.14	0.09
	<b>12,162.00</b>	<b>\$110,583.19</b>	<b>\$677,919.64</b>	<b>\$1,795,685.90</b>	<b>0.38</b>	<b>0.28</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$148.72

Total Expenses	\$1,750,841
Debt Interest	\$10,109
Debt Payment	\$52,000

