



St. John's
Transportation
Commission

October 31

2023

MONTHLY FINANCIAL STATEMENTS

Issued: NOVEMBER 16, 2023

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
OCTOBER, 2023



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,183,450	\$1,183,450	\$0	\$13,552,430	\$13,552,430	\$0
Passenger Revenue	582,982	420,010	162,972	5,005,286	3,612,670	1,392,616
Low Income Pass Revenue	185,435	186,530	(1,095)	1,581,883	1,590,440	(8,557)
On Demand Pilot Grant	5,000	0	5,000	10,000	0	10,000
Mt. Pearl Revenue	85,463	93,770	(8,307)	900,104	954,640	(54,536)
Paradise Revenue	24,556	26,040	(1,484)	257,123	267,220	(10,097)
Charter Revenue	6,706	7,000	(294)	37,619	42,700	(5,081)
Transit Advertising Revenue	18,050	22,250	(4,200)	141,608	192,500	(50,892)
Community Bus Revenue	1,956	1,600	356	19,436	16,000	3,436
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	58,398	10,000	48,398	406,209	100,000	306,209
TOTAL REVENUE	\$2,151,996	\$1,950,650	\$201,346	\$23,038,693	\$20,328,600	\$2,710,093
OPERATIONS						
Operators Salaries	\$492,580	\$485,180	(\$7,400)	\$5,055,602	\$5,139,070	\$83,468
Salaries Operations	105,941	108,720	2,779	1,165,200	1,157,040	(8,160)
Diesel Fuel	298,085	399,000	100,915	2,609,233	3,917,560	1,308,327
Company Vehicles	1,719	3,010	1,291	21,665	30,100	8,435
Licenses	4,730	4,600	(130)	56,011	54,820	(1,191)
Communications Expense	2,792	2,400	(392)	28,528	22,470	(6,058)
Miscellaneous	2,129	600	(1,529)	11,235	7,780	(3,455)
Uniforms & Clothing	5,259	5,420	161	53,471	55,400	1,929
Advertising Expense	15,206	10,870	(4,336)	99,438	105,850	6,412
Bus Charter Expense	5,020	4,270	(750)	24,577	27,690	3,113
Transit Advertising Expense	7,510	8,570	1,060	64,518	84,770	20,252
Community Bus Expense	12,622	10,230	(2,392)	107,091	101,820	(5,271)
Promotions Expense	15,968	15,380	(588)	72,556	75,500	2,944
Registration & Membership	1,666	920	(746)	25,818	27,380	1,562
Schedules & Transfers	2,767	1,250	(1,517)	17,321	13,300	(4,021)
TOTAL OPERATIONS	\$973,994	\$1,060,420	\$86,426	\$9,412,264	\$10,820,550	\$1,408,286
MAINTENANCE						
Garage Salaries	\$160,309	\$186,380	\$26,071	\$1,931,842	\$2,027,190	\$95,348
Wash Salaries	24,811	26,320	1,509	265,929	285,340	19,411
Shop Tools & Equipment	3,438	3,050	(388)	16,688	23,670	6,982
Stock Parts	126,147	64,880	(61,267)	1,007,099	705,680	(301,419)
Garage Expense	15,055	8,000	(7,055)	111,423	70,590	(40,833)
Bus Lubricants	8,444	12,270	3,826	132,928	106,310	(26,618)
Tire Expense	9,221	10,470	1,249	120,840	101,540	(19,300)
Body Shop Supplies	1,347	780	(567)	2,859	12,580	9,721
Bus Wash	0	1,470	1,470	4,183	8,190	4,007
Building & Yards	22,694	14,930	(7,764)	176,774	141,900	(34,874)
Utilities	26,453	25,800	(653)	267,127	283,500	16,373
Maintenance Vehicles	6,739	5,800	(939)	50,433	48,300	(2,133)
Bus Stop & Shelters	6,825	2,350	(4,475)	27,666	35,450	7,784

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
OCTOBER, 2023



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation	4,482	3,500	(982)	36,346	36,100	(246)
Farebox Repairs	1,147	1,300	153	7,352	13,500	6,148
Capital Out of Revenue	0	0	0	165,920	0	(165,920)
TOTAL MAINTENANCE	\$417,112	\$367,300	(\$49,812)	\$4,325,409	\$3,899,840	(\$425,569)
FINANCE & ADMINISTRATION						
Administration Salaries	\$73,036	\$72,780	(\$256)	\$771,678	\$772,950	\$1,272
Employer's Payroll Tax	17,491	17,710	219	190,751	191,720	969
Sick Leave	19,000	19,000	0	190,000	190,000	0
Worker's Compensation	12,281	13,350	1,069	167,036	181,880	14,844
Employment Insurance	12,263	7,300	(4,963)	193,697	187,840	(5,857)
Group Insurance	53,515	54,160	645	497,667	503,350	5,683
Retiring Allowance Expense	3,600	3,600	0	36,000	36,000	0
CPP Expense	33,565	29,660	(3,905)	494,524	494,330	(194)
Pension Expense	99,212	118,830	19,618	1,153,090	1,249,940	96,850
Audit & Legal Fees	2,000	2,000	0	51,101	43,600	(7,501)
Telephone Expense	2,273	2,550	277	23,706	26,400	2,694
Computer Expense	24,217	19,700	(4,517)	255,031	241,430	(13,601)
Office Supplies Expense	7,179	9,170	1,991	63,436	66,080	2,644
Travel Expense	0	0	0	3,375	10,880	7,505
Training Expense	1,471	3,150	1,679	29,983	35,150	5,167
Fleet Insurance Expense	40,164	39,750	(414)	401,640	397,500	(4,140)
General Insurance Expense	5,722	5,550	(172)	57,220	55,500	(1,720)
Miscellaneous Expense	9,906	4,200	(5,706)	70,974	48,900	(22,074)
Capital Out of Revenue	30,152	0	(30,152)	399,903	40,000	(359,903)
TOTAL FINANCE & ADMIN.	\$447,047	\$422,460	(\$24,587)	\$5,050,812	\$4,773,450	(\$277,362)
Total Expenses	\$1,838,153	\$1,850,180	\$12,027	\$18,788,485	\$19,493,840	\$705,355
NET BEFORE DEBT	\$313,843	\$100,470	\$213,373	\$4,250,208	\$834,760	\$3,415,448
DEBT CHARGES						
Loan Interest Expense	9,309	19,470	10,161	\$103,526	\$123,760	\$20,234
Bank Loan Payment	70,000	81,000	11,000	690,000	711,000	21,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$234,534	\$0	\$234,534	\$3,456,682	\$0	\$3,456,682
LESS: ICIP Funding received	\$0	\$0	\$0	(\$1,126,995)	\$0	\$1,126,995
SURPLUS/(COST) OF SERVICE	\$234,534	\$0	\$234,534	\$2,329,687	\$0	\$2,329,687

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$426,010	\$426,010	\$0	\$3,914,500	\$3,914,500	\$0
Passenger Revenue	11,461	11,000	461	120,846	110,000	10,846
Low Income Pass Revenue	14,065	12,970	1,095	119,119	110,560	8,559
Mt Pearl & Eastern Health Charges	8,103	7,560	543	157,643	78,930	78,713
Government Grant	7,875	7,900	(25)	78,750	79,000	(250)
TOTAL REVENUE	\$467,514	\$465,440	\$2,074	\$4,390,858	\$4,292,990	\$97,868
EXPENSES						
Contractor Subsidy	\$263,378	\$375,380	\$112,002	\$2,666,306	\$3,386,260	\$719,954
Administration Salaries	10,947	10,290	(657)	116,134	108,990	(7,144)
Employer's Payroll Tax	220	210	(10)	2,334	2,200	(134)
Worker's Compensation	203	200	(3)	2,158	2,130	(28)
Employment Insurance	131	330	199	2,532	3,480	948
Group Insurance	200	190	(10)	1,991	1,990	(1)
CPP Expense	561	610	49	6,536	6,470	(66)
Pension Expense	657	720	63	6,913	7,630	717
Gasoline Expense	27,467	44,630	17,163	297,894	446,300	148,406
Professional Fees	3,367	2,280	(1,087)	32,353	22,800	(9,553)
Telephone Expense	42	360	318	420	3,600	3,180
Computer Expense	15,459	15,600	141	144,602	158,700	14,098
Office Supplies Expense	2	250	248	2,050	2,500	450
Promotions Expense	131	310	179	1,333	2,790	1,457
Travel Expense	0	0	0	109	2,810	2,701
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,625	3,650	(3,975)	70,184	36,500	(33,684)
TOTAL EXPENSE	\$330,390	\$455,010	\$124,620	\$3,353,849	\$4,195,150	\$841,301
NET BEFORE DEBT	\$137,124	\$10,430	\$126,694	\$1,037,010	\$97,840	\$939,170
DEBT CHARGES						
Loan Interest Expense	1,598	1,430	(168)	\$22,783	\$13,840	(\$8,943)
Bank Loan Payment	9,000	9,000	0	84,000	84,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$126,526	\$0	\$126,526	\$930,227	\$0	\$930,227

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,955	10,150	4,195	59,452	91,420	31,968
TAXI TRIPS *	4,547	4,350	(197)	45,148	39,180	(5,968)
TOTAL TRIPS	10,502	14,500	3,998	104,600	130,600	26,000

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%		
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	<u>2,500,382</u>	<u>916.45%</u>	<u>2,733,344</u>	<u>9.32%</u>	<u>1,599,096</u>	<u>-41.50%</u>	<u>1,809,561</u>	<u>13.16%</u>	<u>2,829,365</u>	<u>56.36%</u>	<u>3,926,654</u>	<u>38.78%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>3,926,654</u>	
Weekdays	212		211		206		209		210		211	
Saturdays	43		43		42		44		43		41	
Sundays	42		43		42		44		44		43	
No Service	1		1		9		1		1		3	
Stats	6		6		6		6		6		6	
	304		304		305		304		304		304	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%		
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%		
Year-to-date	<u>2,193,600</u>	<u>904.46%</u>	<u>2,374,470</u>	<u>8.25%</u>	<u>1,405,448</u>	<u>-40.81%</u>	<u>1,524,490</u>	<u>8.47%</u>	<u>2,378,149</u>	<u>56.00%</u>	<u>3,236,835</u>	<u>36.11%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,236,835</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$28,854	\$21,682	\$7,172	\$252,754	\$208,180	\$44,574
City of Mount Pearl Billing	85,463	93,770	(8,307)	900,104	954,640	(54,536)
Total Revenue	\$114,318	\$115,452	(\$1,134)	\$1,152,857	\$1,162,820	(\$9,963)
*Less Variable Expenses						
Operating Expenses	\$51,314	\$57,327	\$6,013	\$524,310	\$589,081	\$64,771
Maintenance Expenses	19,476	17,057	(2,419)	209,866	188,492	(21,374)
Finance & Admin. Expenses	14,160	14,453	293	171,014	172,375	1,361
Total Expenses	\$84,950	\$88,837	\$3,887	\$905,190	\$949,948	\$44,758
Total Overhead Contribution	\$29,368	\$26,615	\$2,753	\$247,667	\$212,872	\$34,795
Mount Pearl Kilometers	14,904.5	15,056.5	(152.0)	150,307.4	151,648.9	(1,341.5)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	33.5					
Riders Per Hour^ - Route 22	25.4					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	29.2	24.3				
2015-2023	19.8	16.2				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,249	\$1,742	\$1,507	\$24,184	\$41,818	(\$17,634)
Town of Paradise Billing	24,556	26,040	(1,484)	257,124	241,668	15,456
Total Revenue	\$27,805	\$27,782	\$23	\$281,308	\$283,486	(\$2,178)
*Less Variable Expenses						
Operating Expenses	\$12,481	\$13,797	\$1,316	\$128,043	\$143,612	\$15,569
Maintenance Expenses	4,737	4,105	(632)	51,246	45,956	(5,290)
Finance & Admin. Expenses	3,444	3,478	34	41,737	42,028	291
Total Expenses	\$20,662	\$21,380	\$718	\$221,026	\$231,596	\$10,570
Total Overhead Contribution	\$7,143	\$6,402	\$741	\$60,282	\$51,890	\$8,392
Paradise Kilometers	3,625.2	3,623.6	1.6	36,676.4	36,973.2	(296.8)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	18.7					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	14.7					
2016-2023	7.7					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$6,706	\$7,000	(\$294)	\$37,619	\$42,700	(\$5,081)
Total Revenue	\$6,706	\$7,000	(\$294)	\$37,619	\$42,700	(\$5,081)
EXPENSES						
Operators Salary Expense	\$2,999	\$2,280	(\$719)	\$13,409	\$13,860	\$451
Operation's Salaries Expense	100	100	0	1,500	1,700	200
Diesel Fuel Expense	920	770	(150)	3,557	4,650	1,093
Maintenance Expenses *	1,001	1,120	119	6,111	6,830	719
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$5,020	\$4,270	(\$750)	\$24,577	\$27,690	\$3,113
PROFIT / (LOSS)	\$1,686	\$2,730	(\$1,044)	\$13,042	\$15,010	(\$1,968)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$15,800	\$20,000	(\$4,200)	\$119,108	\$170,000	(\$50,892)
Total Revenues	\$15,800	\$20,000	(\$4,200)	\$119,108	\$170,000	(\$50,892)
EXPENSES						
Salaries	\$3,256	\$3,260	\$4	\$34,658	\$34,670	\$12
Sales Commission	1,693	2,110	417	12,557	18,100	5,543
Sign Production	(150)	580	730	(201)	5,800	6,001
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	4,850	4,900	50
Telephone	52	60	8	486	600	114
Advertising	275	890	615	2,750	8,900	6,150
Sign Installations	1,539	630	(909)	5,786	6,300	514
Entertainment	0	190	190	33	1,900	1,867
Advertising Software	360	360	0	3,600	3,600	0
Total Expenses	\$7,510	\$8,570	\$1,060	\$64,519	\$84,770	\$20,251
PROFIT / (LOSS)	\$8,290	\$11,430	(\$3,140)	\$54,589	\$85,230	(\$30,641)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$22,500	\$22,500	\$0
TOTAL PROFIT / (LOSS)	\$10,540	\$13,680	(\$3,140)	\$77,089	\$107,730	(\$30,641)

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ST. JOHN'S TRANSPORTATION COMMISSION
COMMUNITY BUS FINANCIAL STATEMENT
OCTOBER, 2023



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,956	\$1,600	\$356	\$19,436	\$16,000	\$3,436
Government Grant	0	0	0	0	0	0
Total Revenues	\$1,956	\$1,600	\$356	\$19,436	\$16,000	\$3,436
EXPENSES						
Operators Salaries	\$5,831	\$5,680	(\$151)	\$57,515	\$57,040	(\$475)
Operations Salaries	0	0	0	0	0	0
Benefits	704	690	(14)	6,939	6,950	11
Diesel / Gas	2,344	2,620	276	18,990	25,250	6,260
Maintenance Expenses	1,209	1,240	31	12,158	12,580	422
Other*	2,534	0	(2,534)	11,487	0	(11,487)
Total Expenses	\$12,622	\$10,230	(\$2,392)	\$107,089	\$101,820	(\$5,269)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$10,666)	(\$8,630)	(\$2,036)	(\$87,653)	(\$85,820)	(\$1,833)
West # 1 (Mon) X 4	176			1,710		
East # 1 (Tue) X 5	145			1,509		
West # 2 (Wed) X 4	211			2,123		
East # 2 (Thu) X 4	155			1,885		
Bidgoods (Fri) X 4	207			2,460		
	894			9,687		

Riders Per Hour*

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.2
2014-2023	5.0

* Other expenses consist of:

Power Steering pump	370
Oil & filter	121
Filter, intake hose & clamp	273
Carrier bearing & brakes	310
Steerint box, cooler	1,175
Coupler, heater hose & clamps	233
Batteries	556
External repairs to pass inspection	2,507
Miscellaneous	1,659
Rear Axle Repairs	4,283
	11,487

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
OCTOBER, 2023



KEY PERFORMANCE INDICATORS	10 MTH	10 MTH	10 MTH	10 MTH	10 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	32.62	24.20	16.70	15.61	24.13	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.67	23.60	14.19	11.13	14.25	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	37.0%	30.9%	26.2%	23.0%	32.3%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.71	28.76	29.82	30.50	27.09	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.68	1.85	2.20	2.16	1.87	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	55.98	46.08	38.06	34.58	46.27	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	4.99	6.62	9.29	10.29	6.40	6.42	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
OCTOBER, 2023



KEY PERFORMANCE INDICATORS	10 MTH	% of	10 MTH	% of	10 MTH	% of	10 MTH	% of	10 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	59,452	53.4%	56,319	60.2%	54,596	65.6%	41,813	61.3%	81,894	60.7%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	45,148	40.6%	32,500	34.8%	25,344	30.5%	23,529	34.5%	48,210	35.7%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS (St. John's)	104,600		88,819		79,940		65,342		130,104		110,022		97,224		81,719		156,097	
NO SHOWS (St. John's)	6,708	6.0%	4,668	5.0%	3,275	3.9%	2,817	4.1%	4,903	3.6%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS (St. John's)	111,308		93,487		83,215		68,159		135,007		116,045		101,723		85,235		162,082	
CANCELLATIONS (St. John's)	72,905	65.5%	45,441	48.6%	37,943	45.6%	64,671	94.9%	56,564	41.9%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	26,927	24.2%	21,730	23.2%	16,605	20.0%	10,876	16.0%	20,080	14.9%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.53		35.31		32.09		32.14		30.15		35.29		32.21		31.91		30.06	

REVENUES

PASSENGER REVENUE		<u>2023</u>	<u>2022</u>	<u>Variance</u>
\$162,972	Cash Revenue	\$96,871	\$104,032	(\$7,160)
	10-Ride Passes	\$134,654	\$122,544	\$12,110
	Monthly Passes	\$344,506	\$266,517	\$77,989
	Other (double-rides, Go-Cards, etc)	\$10,342	\$8,144	\$2,198
	M-Card fees	\$3,618	\$5,184	(\$1,566)
	Credits / Discounts / Allocations	(\$5,255)	(\$3,140)	(\$2,114)
	Commission Paid	(\$1,755)	(\$1,825)	\$70
	Total Revenue	<u>\$582,982</u>	<u>\$501,455</u>	<u>\$81,526</u>

- ☆ Cash revenue down 6% from last year while cash ridership was down 1.5%.
- ☆ 10-Ride pass revenue was up 10% from last year. 10-Ride riders were up 10% & sales were up 10%.
- ☆ Monthly pass revenue was up 29% from last year. Monthly riders were up 38% & sales were up 29%.
- ☆ LIF riders were up 6% from 2022.
- ☆ Ridership of 461,502 was 21% higher than 2022 (381,913) and 33% higher than budget (347,030).
NOTE: There were 21 week days in 2023 vs 20 in 2022.
- ☆ Avg fare (Incl. LIFT) of \$1.59 compared to \$1.72 last year and \$1.79 budget.
- ☆ Rides per pass ratio was 29.3 (LIFT passes incl.) compared to 27.9 last year and 48.0 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.9%	14.4%	47.6%	25.1%
2022	17.1%	16.0%	39.6%	27.3%
2021	18.6%	16.3%	33.3%	31.8%
2020	30.3%	17.7%	48.0%	4.0%
2019	26.3%	16.7%	57.1%	0.0%
2018	29.5%	16.8%	53.8%	0.0%
2017	31.2%	16.9%	51.8%	0.0%

LOW INCOME PASS REVENUE (\$1,095) ☆ 7,294 active cards at end of month - 104,049 rides this month (23% of total rides).

ON DEMAND PILOT GRANT \$5,000 ☆ Second month recognizing \$5,000 for 8 months - funds received from Memorial University.

MOUNT PEARL REVENUE (\$8,307) ☆ Ridership revenues higher than budget, resulting in lower direct billing.
 (See Mount Pearl statement for more information).

OTHER INCOME \$48,398 ☆ Interest earned on bank balance higher than budget. \$17,063
 ☆ Crestline - reimbursement for repairs to new GOBUS's needed upon arrival. \$29,010
\$46,073

OPERATIONS DEPT

OPERATORS SALARIES (\$7,400) ☆ More operator hours at lower pay scale than budgeted. \$11,512
 ☆ Operators on RTW in call centre. (\$6,383)
 ☆ Vacation weeks less than budget (18 vs 30). \$16,219
 ☆ Two on-demand shifts not budgeted for the month. (\$11,151)
 ☆ Weekly overshift higher than budget. (\$6,307)
 ☆ OT, Stat, temp pay, net of docked time, higher than budget. (\$10,806)
(\$6,916)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

OCTOBER, 2023



DIESEL FUEL EXPENSE	☆ Budgeted Usage:	159,600 litres @ \$2.5000 /L	\$399,000
\$100,915	☆ Actual Usage:	168,029 litres @ \$1.7549 /L	(\$294,874)
		sub-total	\$104,126
	☆ On Demand Bus Gasoline @ Depot		(\$3,211)
		Total Variance	\$100,915
	☆ Volume Variance:	(159,600 - 168,029) @ \$2.5000 /L	(\$21,073)
	☆ Price Variance:	168,029 @ (\$2.5000 - \$1.7859)	\$125,198
		sub-total	\$104,126
	☆ On Demand Bus Gasoline @ Depot		(\$3,211)
		Total Variance	\$100,915
	☆ Actual burn was 64.3 L / 100KM vs budget of 58.5 L / 100KM.		
	☆ Actual total KM was 264,128 vs budget of 274,610.		

MAINTENANCE DEPT

GARAGE SALARIES	☆ Five positions empty for month or part of month.	\$30,359
\$26,071	☆ Several positions at lower scale (including wage subsidy received).	\$6,851
	☆ Overtime (net of docked time) higher than budget.	(\$11,605)
		\$25,605
STOCK PARTS EXPENSE	☆ Expenses continue to be higher than budget.	
(\$61,267)	☆ Higher costed non-iventoried expenses include:	
	☆ Turbo - bus 1207	(\$6,146)
	☆ Distributor kit - bus 0152	(\$3,372)
	☆ Fuel pump - bus 1522	(\$5,041)
	☆ Transmission - bus 1207	(\$11,985)
	☆ Transmission - bus 0965	(\$11,985)
GARAGE EXPENSE	☆ Contractual foreman support costs not budgeted.	(\$7,615)
(\$7,055)		
BUILDING & YARDS EXPENSE	☆ Repairs needed to parade street terminal (plumbing).	(\$4,087)
(\$7,764)	☆ Timing difference to budget of filters purchase (penthouse systems).	(\$3,438)
		(\$7,525)

FINANCE & HUMAN RESOURCES

PENSION EXPENSE	☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses.	
\$19,618	☆ ER rate change from budget.	
		Budget Actual
	Union	138.8% 105.0%
	Non Union	188.8% 156.9%
MISCELLANEOUS EXPENSE	☆ e-store bank fees higher than budgeted (increased volumes).	(\$2,833)
(\$5,706)	☆ Retirement event related expenses.	(\$2,834)
		(\$5,667)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

OCTOBER, 2023



CAPITAL OUT OF REVENUE (\$30,152)	<ul style="list-style-type: none"> ☆ Installation costs for camera system on bus 0135. ☆ Radio System upgrade related expenses. ☆ Garival - vault and software upgrade for new fareboxes. 	(\$1,189) (\$3,814) (\$25,150) <hr/> (\$30,152)
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BANK LOAN INTEREST \$10,161	<ul style="list-style-type: none"> ☆ Budget Rate of 5.75%. Actual Rate of 6.42%. ☆ New debt forecasted for August 2023 not yet taken. <ul style="list-style-type: none"> ☆ On-board Announcement System \$425,000 ☆ Community Bus \$50,000 ☆ Radio System Upgrade \$150,000 ☆ Hybrid buses (8) \$1,550,000
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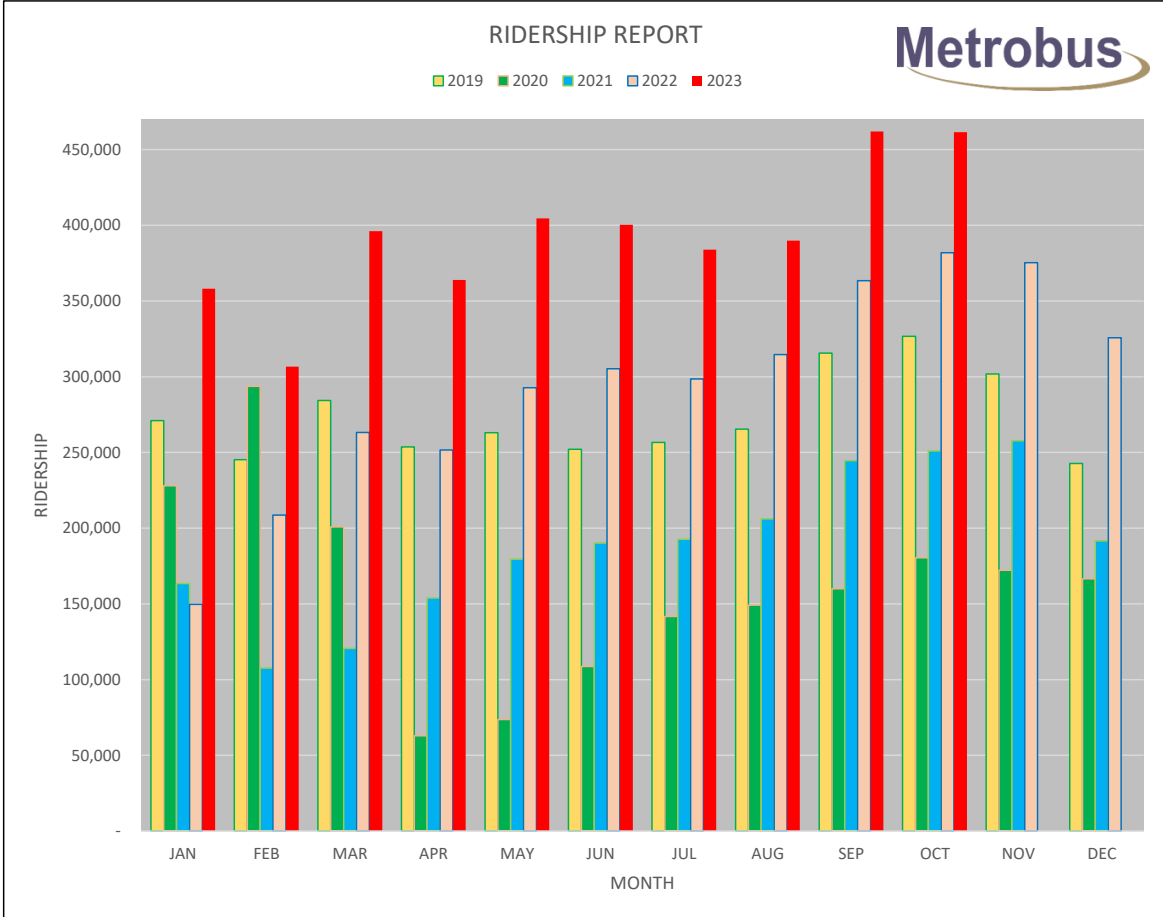
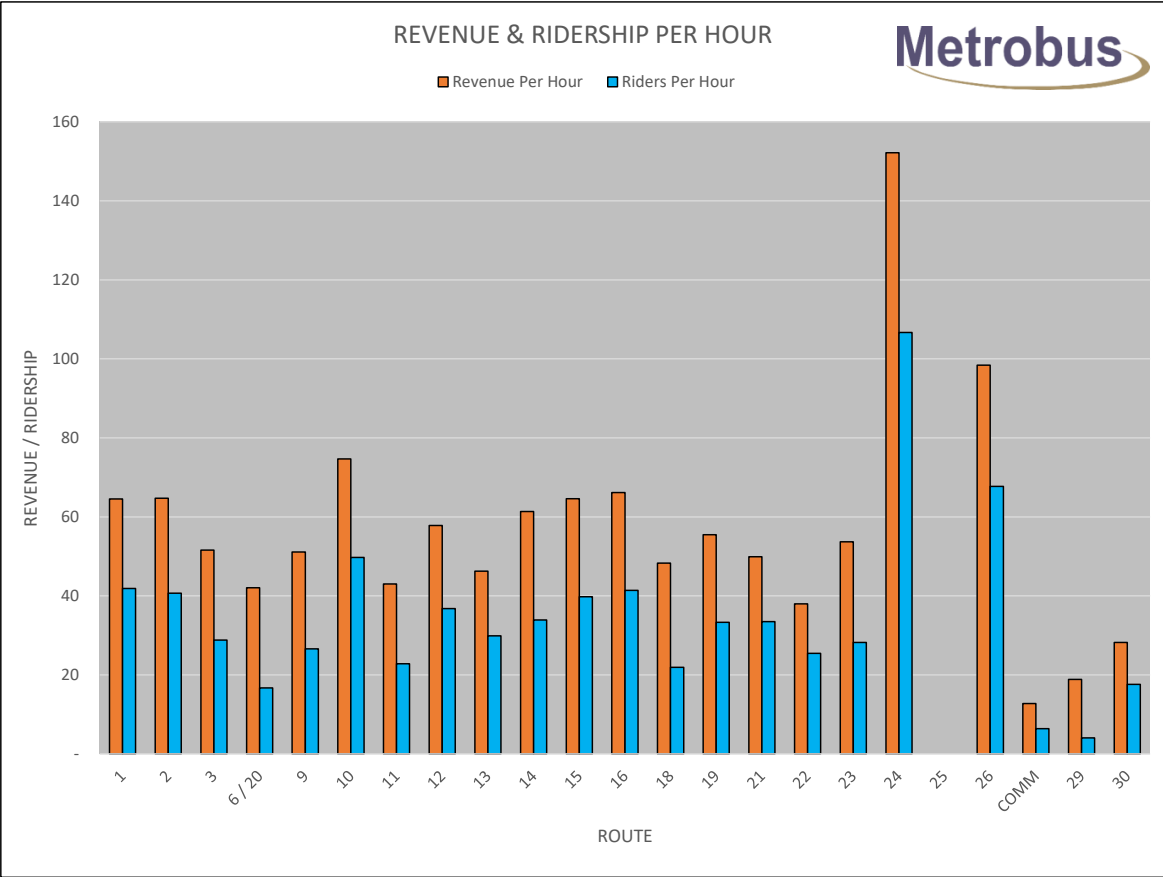
BANK LOAN PAYMENT \$11,000	<ul style="list-style-type: none"> ☆ New debt forecasted for August 2023 not yet taken. <ul style="list-style-type: none"> ☆ On-board Announcement System ☆ Community Bus ☆ Radio System Upgrade ☆ Hybrid buses (8)
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GOBUS

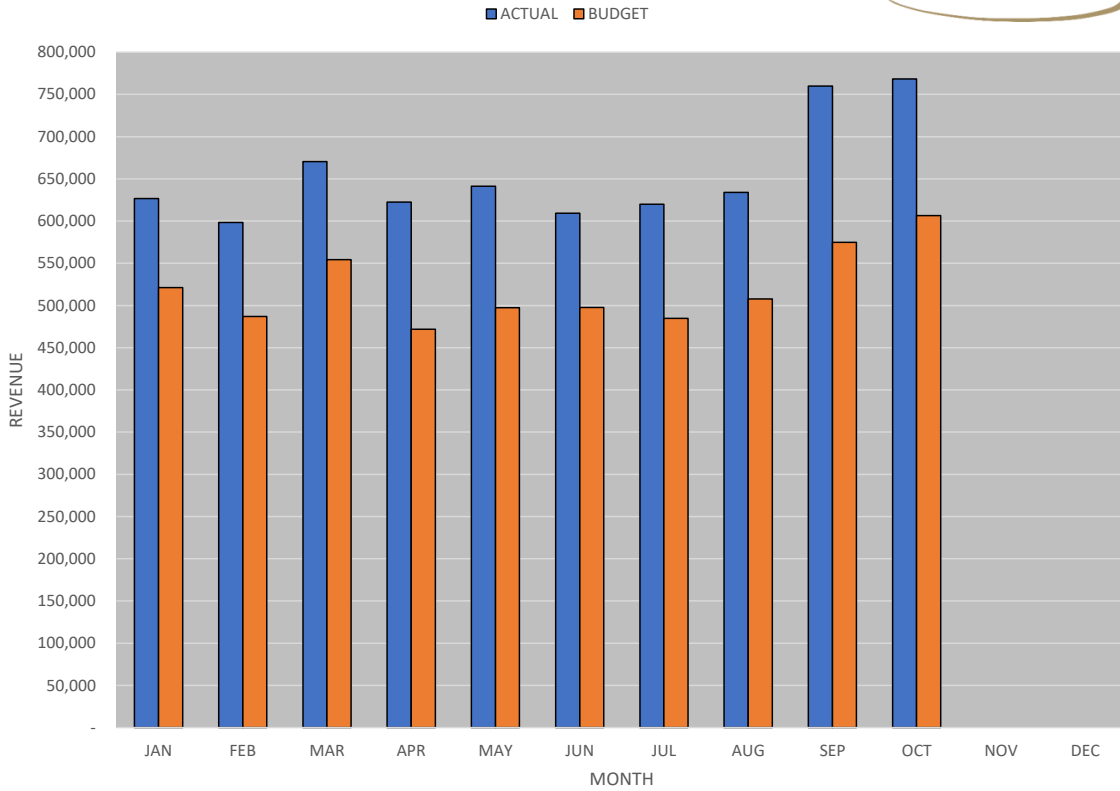
LOW INCOME PASS REVENUE \$1,095	<ul style="list-style-type: none"> ☆ 553 active Go-Cards at the end of the month representing 7.1% of all active LIFT cards.
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CONTRACTOR SUBSIDY EXP \$112,002	<ul style="list-style-type: none"> ☆ BUDGET - Ridership Bus: 10,150 rides @ \$26.06 \$264,508 ☆ BUDGET - Ridership Taxi: 4,350 rides @ \$23.99 \$104,357 ☆ BUDGET - No Shows: 500 rides @ \$13.03 \$6,515 <hr/> <ul style="list-style-type: none"> ☆ ACTUAL - Ridership Bus: 5,955 rides @ \$26.06 (\$155,187) ☆ ACTUAL - Ridership Taxi: incl. taxi no shows. 4,547 rides @ \$22.59 (\$102,731) ☆ ACTUAL - No Shows: 419 rides @ \$13.03 (\$5,460) <hr/> <p>(\$263,378)</p> <hr/> <p>\$112,002</p>
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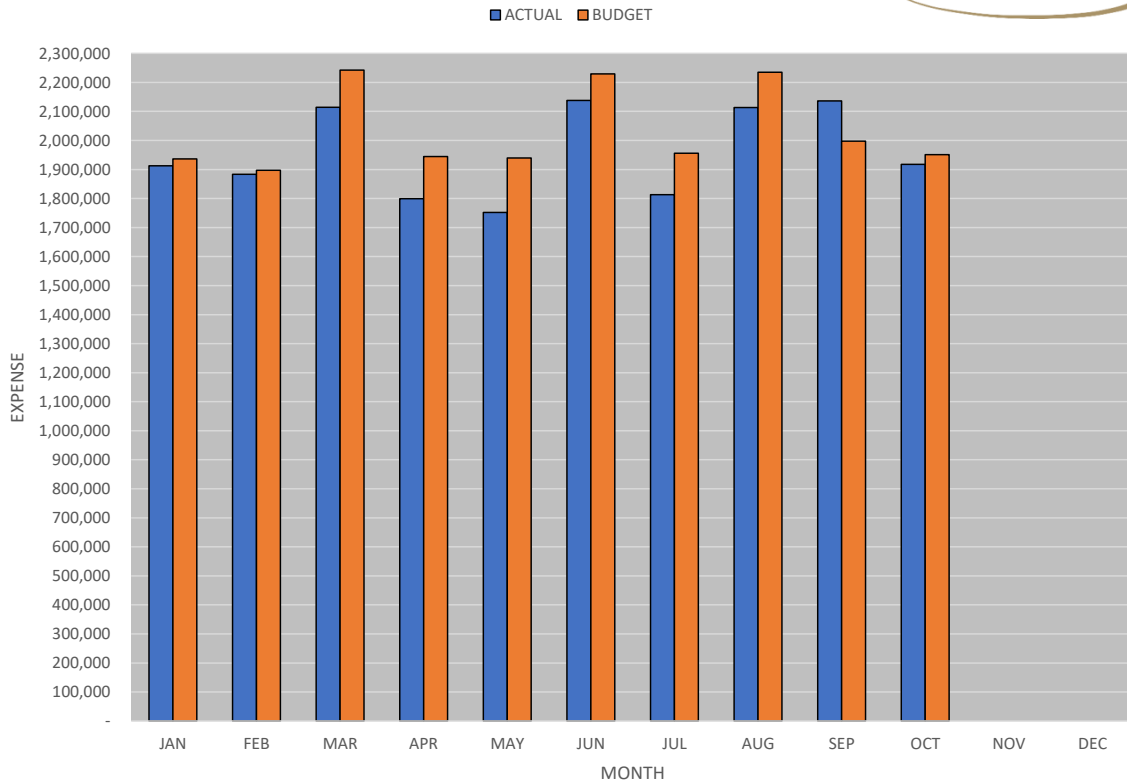
GASOLINE EXPENSE \$17,163	<ul style="list-style-type: none"> ☆ Budgeted Usage: 29,170 litres @ \$1.5300 / L \$44,630 ☆ Actual Usage: 21,258 litres @ \$1.2920 / L (\$27,467) <hr/> <p>\$17,163</p> <hr/> <ul style="list-style-type: none"> ☆ Volume Variance: (29,170 - 21,258) @ \$1.5300 / L \$12,105 ☆ Price Variance: 21,011 @ (\$1.5300 - \$1.2920) / L \$5,057 <hr/> <p>\$17,163</p>
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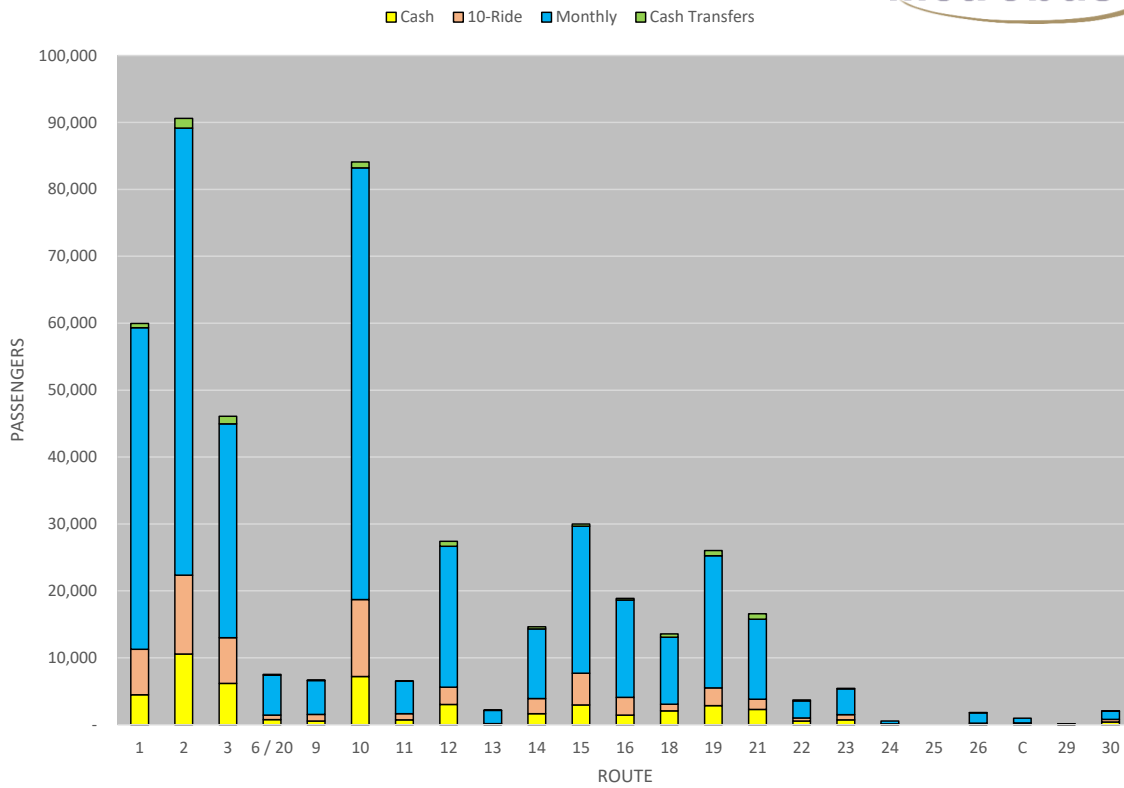
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,416.91		\$91,416.33	\$205,476.04	0.44	0.36
2	2,190.91		\$141,742.60	\$317,719.20	0.45	0.39
3	1,562.40		\$80,570.08	\$226,574.56	0.36	0.33
6	444.20		\$18,686.33	\$64,416.55	0.29	0.24
9	248.43		\$12,703.02	\$36,026.57	0.35	0.28
10	1,673.73		\$124,980.43	\$242,719.30	0.51	0.42
11	284.18		\$12,231.48	\$41,210.93	0.30	0.25
12	725.23		\$41,911.65	\$105,170.68	0.40	0.33
13	71.82		\$3,323.47	\$10,415.12	0.32	0.31
14	422.80		\$25,948.29	\$61,313.19	0.42	0.35
15	746.23		\$48,193.14	\$108,216.04	0.45	0.35
16	450.38		\$29,806.65	\$65,312.76	0.46	0.35
18	597.23		\$28,856.29	\$86,608.50	0.33	0.27
19	757.73		\$42,024.33	\$109,883.73	0.38	0.31
21	471.36	\$59,746.35	\$23,532.98	\$68,355.21	0.34	0.27
22	140.07	\$25,716.68	\$5,321.51	\$20,312.53	0.26	0.23
23	190.41		\$10,226.53	\$27,612.69	0.37	0.30
24	5.25		\$798.95	\$761.34	1.05	0.61
26	26.25		\$2,583.05	\$3,806.70	0.68	0.42
28	153.53	\$0.00	\$1,955.50	\$12,622.00	0.15	0.18
29	300.93	\$5,000.00	\$5,666.06	\$43,639.97	0.13	0.12
30	115.18	\$24,556.21	\$3,249.07	\$16,703.06	0.19	0.14
	12,995.16	\$115,019.24	\$755,727.74	\$1,874,876.66	0.40	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$145.01

Total Expenses	\$1,838,153
Debt Interest	\$9,309
Debt Payment	\$70,000

