



St. John's
Transportation
Commission

November 30

2021

MONTHLY FINANCIAL STATEMENTS

Issued: DECEMBER 21, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2021



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,083,370	\$1,083,370	\$0	\$12,813,090	\$12,813,090	\$0
Passenger Revenue	337,400	306,330	31,070	2,723,431	2,563,430	160,001
Low Income Pass Revenue	186,473	199,500	(13,027)	1,778,873	1,900,500	(121,627)
Mt. Pearl Revenue	83,022	86,810	(3,788)	954,798	970,740	(15,942)
Paradise Revenue	22,300	22,090	210	256,847	251,590	5,257
Charter Revenue	780	700	80	6,838	43,400	(36,562)
Transit Advertising Revenue	9,885	22,250	(12,365)	154,316	214,750	(60,434)
Community Bus Revenue	5,848	0	5,848	60,701	0	60,701
Other Income	7,582	10,000	(2,418)	126,168	110,000	16,168
TOTAL REVENUE	\$1,736,660	\$1,731,050	\$5,610	\$18,875,062	\$18,867,500	\$7,562
OPERATIONS						
Operators Salaries	\$470,662	\$486,830	\$16,168	\$5,109,800	\$5,238,600	\$128,800
Salaries Operations	96,224	100,820	4,596	1,136,516	1,181,380	44,864
Diesel Fuel	202,223	147,560	(54,663)	1,739,477	1,537,480	(201,997)
Company Vehicles	2,279	3,230	951	28,432	34,170	5,738
Licenses	5,420	5,550	130	61,799	61,850	51
Communications Expense	3,689	2,230	(1,459)	25,452	24,530	(922)
Miscellaneous	1,781	460	(1,321)	14,832	8,380	(6,452)
Uniforms & Clothing	6,072	5,720	(352)	64,436	64,120	(316)
Advertising Expense	3,304	9,870	6,566	39,768	53,720	13,952
Bus Charter Expense	1,050	460	(590)	6,052	24,850	18,798
Park & Ride Shuttle Expense	8,391	0	(8,391)	8,391	0	(8,391)
Transit Advertising Expense	5,816	8,530	2,714	89,391	93,770	4,379
Community Bus Expense	9,776	0	(9,776)	101,289	0	(101,289)
Promotions Expense	4,522	13,180	8,658	31,046	75,780	44,734
Registration & Membership	810	330	(480)	19,816	25,950	6,134
Schedules & Transfers	969	1,250	281	16,432	14,550	(1,882)
TOTAL OPERATIONS	\$822,988	\$786,020	(\$36,968)	\$8,492,929	\$8,439,130	(\$53,799)
MAINTENANCE						
Garage Salaries	\$169,583	\$181,360	\$11,777	\$2,102,775	\$2,085,440	(\$17,335)
Wash Salaries	28,591	36,570	7,979	364,353	403,810	39,457
Shop Tools & Equipment	2,860	1,150	(1,710)	17,326	18,350	1,024
Stock Parts	64,434	47,750	(16,684)	754,392	636,750	(117,642)
Garage Expense	8,259	8,640	381	76,969	74,170	(2,799)
Bus Lubricants	9,698	7,670	(2,028)	114,637	103,450	(11,187)
Tire Expense	9,295	7,500	(1,795)	95,535	97,200	1,665
Body Shop Supplies	367	4,100	3,733	1,646	15,150	13,504
Bus Wash	2,621	3,230	609	13,636	14,510	874
Building & Yards	17,111	18,650	1,539	131,369	131,390	21
Utilities	28,173	34,700	6,527	288,572	353,200	64,628

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2021



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	5,736	3,100	(2,636)	37,994	42,400	4,406
Bus Stop & Shelters	8,613	9,200	587	41,234	39,450	(1,784)
Janitorial & Sanitation	2,087	3,550	1,463	38,483	39,050	567
Farebox Repairs	338	1,400	1,062	16,244	14,900	(1,344)
TOTAL MAINTENANCE	\$357,766	\$368,570	\$10,804	\$4,095,165	\$4,069,220	(\$25,945)
FINANCE & ADMINISTRATION						
Administration Salaries	\$69,295	\$70,410	\$1,115	\$828,691	\$825,660	(\$3,031)
Employer's Payroll Tax	17,682	17,480	(202)	201,647	198,830	(2,817)
Sick Leave	19,000	19,000	0	209,000	209,000	0
Worker's Compensation	9,155	6,410	(2,745)	135,698	129,180	(6,518)
Employment Insurance	4,396	2,830	(1,566)	177,802	177,280	(522)
Group Insurance	54,664	60,820	6,156	494,475	598,180	103,705
Retiring Allowance Expense	3,600	3,600	0	84,746	96,820	12,074
CPP Expense	18,337	7,650	(10,687)	432,613	421,830	(10,783)
Pension Expense	119,930	146,360	26,430	1,436,101	1,659,730	223,629
Audit & Legal Fees	2,000	2,000	0	30,656	30,200	(456)
Telephone Expense	2,343	2,510	167	27,290	28,510	1,220
Computer Expense	17,869	16,690	(1,179)	199,940	196,400	(3,540)
Office Supplies Expense	6,634	7,850	1,216	55,533	67,030	11,497
Travel Expense	0	11,380	11,380	0	22,260	22,260
Training Expense	1,428	3,600	2,172	25,701	36,750	11,049
Fleet Insurance Expense	36,163	35,570	(593)	378,153	372,470	(5,683)
General Insurance Expense	5,542	6,530	988	58,280	71,830	13,550
Miscellaneous Expense	5,065	4,460	(605)	50,480	45,060	(5,420)
Capital Out of Revenue	22,734	31,300	8,566	31,431	40,000	8,569
TOTAL FINANCE & ADMIN.	\$415,837	\$456,450	\$51,300	\$4,858,237	\$5,227,020	\$368,783
Total Expenses	\$1,596,591	\$1,611,040	\$14,449	\$17,446,331	\$17,735,370	\$289,039
NET BEFORE DEBT	\$140,069	\$120,010	\$20,059	\$1,428,731	\$1,132,130	\$296,601
DEBT CHARGES						
Loan Interest Expense	4,049	6,410	2,361	\$50,206	\$65,530	\$15,324
Bank Loan Payment	100,000	113,600	13,600	1,006,000	1,066,600	60,600
TOTAL SURPLUS/(COST) OF SERVICE	\$36,020	\$0	\$36,020	\$372,525	\$0	\$372,525

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
NOVEMBER, 2021



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$284,470	\$284,470	\$0	\$3,149,620	\$3,149,620	\$0
Passenger Revenue	11,975	16,100	(4,125)	120,077	184,100	(64,023)
Low Income Pass Revenue	13,027	0	13,027	122,430	0	122,430
Mount Pearl Admin	6,060	5,860	200	73,246	70,700	2,546
Government Grant	7,875	7,900	(25)	86,625	86,900	(275)
TOTAL REVENUE	\$323,407	\$314,330	\$9,077	\$3,551,998	\$3,491,320	\$60,678
EXPENSES						
MVT Subsidy	\$287,804	\$269,250	(\$18,554)	\$2,697,349	\$2,947,460	\$250,111
Administration Salaries	15,121	10,700	(4,421)	138,455	125,590	(12,865)
Employer's Payroll Tax	303	210	(93)	2,779	2,490	(289)
Worker's Compensation	221	150	(71)	2,029	1,770	(259)
Employment Insurance	177	240	63	2,458	2,820	362
Group Insurance	304	190	(114)	3,541	2,210	(1,331)
CPP Expense	408	580	172	5,949	6,830	881
Pension Expense	749	640	(109)	8,490	7,510	(980)
Professional Fees	1,950	7,540	5,590	27,250	82,940	55,690
Telephone Expense	293	360	67	3,787	3,960	173
Computer Expense	12,731	2,300	(10,431)	133,358	85,580	(47,778)
Office Supplies Expense	485	250	(235)	2,681	2,750	69
Promotions Expense	119	310	191	1,321	3,410	2,089
Travel Expense	0	2,500	2,500	0	5,000	5,000
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,748	2,920	(2,828)	49,707	29,930	(19,777)
TOTAL EXPENSE	\$326,413	\$298,140	(\$28,273)	\$3,079,154	\$3,310,250	\$231,096
NET BEFORE DEBT	(\$3,006)	\$16,190	(\$19,196)	\$472,844	\$181,070	\$291,774
DEBT CHARGES						
Loan Interest Expense	155	190	35	\$2,768	\$3,070	\$302
Bank Loan Payment	16,000	16,000	0	178,000	178,000	0
TOTAL SURPLUS/(COST) OF SERVICE	(\$19,161)	\$0	(\$19,161)	\$292,076	\$0	\$292,076
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	5,998	5,376	(622)	60,379	58,888	(1,491)
TAXI TRIPS *	3,434	3,584	150	28,573	39,255	10,682
TOTAL TRIPS	9,432	8,960	(472)	88,952	98,143	9,191

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	-39.68%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	-56.09%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	-57.65%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	-39.32%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	-31.71%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	-24.57%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	-24.94%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	-22.33%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	-22.47%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	-23.16%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	-14.58%
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%			
Year-to-date	<u>2,674,605</u>	<u>57.56%</u>	<u>2,783,618</u>	<u>4.08%</u>	<u>3,035,109</u>	<u>9.03%</u>	<u>1,771,249</u>	<u>-41.64%</u>	<u>2,067,334</u>	<u>16.72%</u>	<u>-31.89%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,067,334</u>		
Weekdays	232		233		230		219		229		
Saturdays	45		47		48		46		48		
Sundays	48		45		47		46		48		
No Service	1		1		1		16		1		
Stats	8		8		8		8		8		
	334		334		334		335		334		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	-38.07%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	-58.66%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	-59.82%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	-41.45%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	-33.77%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	-27.72%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	-28.01%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	-25.75%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	-24.44%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	-24.77%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	-15.69%
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%			
Year-to-date	<u>2,367,679</u>	<u>58.45%</u>	<u>2,441,060</u>	<u>3.10%</u>	<u>2,635,225</u>	<u>7.95%</u>	<u>1,550,050</u>	<u>-41.18%</u>	<u>1,744,321</u>	<u>12.53%</u>	<u>-33.81%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,744,321</u>		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
NOVEMBER, 2021



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$22,351	\$16,414	\$5,937	\$209,806	\$172,775	\$37,031
City of Mount Pearl Billing	83,022	86,810	(3,788)	954,798	970,740	(15,942)
Total Revenue	\$105,373	\$103,224	\$2,149	\$1,164,604	\$1,143,515	\$21,089
*Less Variable Expenses						
Operating Expenses	\$45,399	\$43,138	(\$2,261)	\$508,025	\$489,727	(\$18,298)
Maintenance Expenses	17,009	16,527	(482)	221,339	207,020	(14,319)
Finance & Admin. Expenses	14,334	15,239	905	195,636	201,860	6,224
Total Expenses	\$76,742	\$74,904	(\$1,838)	\$925,000	\$898,607	(\$26,393)
Total Overhead Contribution	\$28,631	\$28,320	\$311	\$239,604	\$244,908	(\$5,304)
Mount Pearl Kilometers	15,053.4	14,749.7	303.7	166,372.1	163,410.3	2,961.8
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	20.0					
Riders Per Hour^ - Route 22	16.0					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.7				
2015-2021	18.5	14.9				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,259	\$1,406	(\$147)	\$11,491	\$10,680	\$811
Town of Paradise Billing	22,300	22,090	210	256,847	251,590	5,257
Total Revenue	\$23,559	\$23,496	\$63	\$268,338	\$262,270	\$6,068
*Less Variable Expenses						
Operating Expenses	\$10,150	\$9,823	(\$327)	\$118,394	\$112,314	(\$6,080)
Maintenance Expenses	3,803	3,763	(40)	51,571	47,479	(4,092)
Finance & Admin. Expenses	3,205	3,470	265	45,661	46,296	635
Total Expenses	\$17,158	\$17,056	(\$102)	\$215,626	\$206,089	(\$9,537)
Total Overhead Contribution	\$6,401	\$6,440	(\$39)	\$52,712	\$56,181	(\$3,470)
Paradise Kilometers	3,365.7	3,358.5	7.2	38,334.0	37,480.3	853.7
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	6.9					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.1					
2016-2021	6.3					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 NOVEMBER, 2021



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$780	\$700	\$80	\$6,838	\$43,400	(\$36,562)
Total Revenue	\$780	\$700	\$80	\$6,838	\$43,400	(\$36,562)
EXPENSES						
Operators Salary Expense	\$589	\$220	(\$369)	\$3,384	\$13,580	\$10,196
Operation's Salaries Expense	100	100	0	210	1,700	1,490
Diesel Fuel Expense	135	30	(105)	889	1,820	931
Maintenance Expenses *	226	110	(116)	1,569	7,000	5,431
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$1,050	\$460	(\$590)	\$6,052	\$24,750	\$18,698
PROFIT / (LOSS)	(\$270)	\$240	(\$510)	\$786	\$18,650	(\$17,864)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 NOVEMBER, 2021



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$6,940	\$20,000	(\$13,060)	\$128,176	\$190,000	(\$61,824)
Total Revenues	\$6,940	\$20,000	(\$13,060)	\$128,176	\$190,000	(\$61,824)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$45,973	\$45,950	(\$23)
Sales Commission	744	2,110	1,366	14,000	20,210	6,210
Sign Production	(945)	580	1,525	3,722	6,380	2,658
Promotion	0	0	0	87	0	(87)
Vehicle	485	370	(115)	5,335	4,070	(1,265)
Telephone	42	80	38	636	880	244
Advertising	879	300	(579)	8,464	3,300	(5,164)
Sign Installations	338	630	292	7,214	6,930	(284)
Entertainment	0	190	190	0	2,090	2,090
Advertising Software	360	360	0	3,960	3,960	0
Total Expenses	\$5,816	\$8,530	\$2,714	\$89,391	\$93,770	\$4,379
PROFIT / (LOSS)	\$1,124	\$11,470	(\$10,346)	\$38,785	\$96,230	(\$57,445)
Contra Transit Advertising Revenue	\$2,945	\$2,250	\$695	\$26,140	\$24,750	\$1,390
TOTAL PROFIT / (LOSS)	\$4,069	\$13,720	(\$9,651)	\$64,925	\$120,980	(\$56,055)

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	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,448	\$0	\$1,448	\$13,501	\$0	\$13,501
Government Grant	4,400	0	4,400	47,200	0	47,200
Total Revenues	\$5,848	\$0	\$5,848	\$60,701	\$0	\$60,701
EXPENSES						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$61,580	\$0	(\$61,580)
Operations Salaries	0	0	0	0	0	0
Benefits	637	0	(637)	6,860	0	(6,860)
Diesel / Gas	1,761	0	(1,761)	17,290	0	(17,290)
Maintenance Expenses	1,130	0	(1,130)	12,422	0	(12,422)
Other	532	0	(532)	3,137	0	(3,137)
Total Expenses	\$9,776	\$0	(\$9,776)	\$101,289	\$0	(\$101,289)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$3,928)	\$0	(\$3,928)	(\$40,588)	\$0	(\$40,588)
West # 1 (Mon) X 5	198			1,529		
East # 1 (Tue) X 5	90			900		
West # 2 (Wed) X 4	170			1,526		
East # 2 (Thu) X 3	92			1,103		
Bidgoods (Fri) X 4	188			1,715		
	738			6,773		

Riders Per Hour*

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2014-2021	4.8

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Batteries	289
Shaft for bus	294
Circulator pump	327
Fuel Lines	348
DEF line & labour	514
Tires	369
Brochures	561
Other	409

Total Other **3,137**

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2021



KEY PERFORMANCE INDICATORS	11 MTH	11 MTH	11 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2020	2019	2018	2017
PASSENGERS PER HOUR	17.24	15.61	24.13	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	14.50	11.13	14.25	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.1%	23.0%	32.3%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.38	30.50	27.09	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.18	2.16	1.87	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	39.33	34.58	46.27	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	8.95	10.29	6.40	10.59	6.44	6.97	6.99

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2021



KEY PERFORMANCE INDICATORS	11 MTH		11 MTH		11 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	
BUS TRIPS	60,594	65.0%	47,344	61.6%	90,222	60.5%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	28,778	30.9%	26,360	34.3%	53,606	35.9%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
TOTAL TRIPS	89,372		73,704		143,828		81,719		156,097		141,840		121,878	
NO SHOWS	3,887	4.2%	3,159	4.1%	5,385	3.6%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
TOTAL PAID TRIPS	93,259		76,863		149,213		85,235		162,082		148,672		129,352	
CANCELLATIONS	42,781	45.9%	67,742	88.1%	62,592	41.9%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	16,605	17.8%	11,813	15.4%	22,142	14.8%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

REVENUES

PASSENGER REVENUE		2021	2019	Variance
\$31,070	Cash Revenue	\$82,478	\$150,061	(\$67,583)
	10-Ride Passes	\$86,296	\$104,774	(\$18,478)
	Monthly Passes	\$165,028	\$284,467	(\$119,439)
	Other (double-rides, Go-Cards, etc)	\$5,336	\$10,816	(\$5,481)
	M-Card fees	\$2,287	\$5,393	(\$3,106)
	Credits / Discounts / Allocations	(\$2,312)	(\$2,144)	(\$168)
	Commission Paid	(\$1,713)	(\$1,829)	\$116
	Total Revenue	\$337,400	\$551,538	(\$214,139)

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue down 45% from 2019 while cash ridership down 38%.

☆☆ 10-Ride pass revenue was down 17% from 2019. 10-Ride riders were down 15% & sales were down 17%.

☆☆ Monthly pass revenue was down 42% from 2019. Monthly riders were down 43% & sales were down 42%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆☆ Ridership of 257,773 was 14% lower than 2019 (301,765) but 5% higher than budget (245,201).

NOTE: There were 21 week days in 2021 and 20 in 2019.

☆☆ Avg fare (incl. LIFT) of \$1.91 compared to \$1.83 in 2019 and \$2.06 budget.

☆☆ Rides per pass ratio was 23.5 (LIFT passes incl.) compared to 20.2 in 2020, and 47.6 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.3%	16.3%	34.2%	31.2%
2020	29.2%	17.6%	46.4%	6.8%
2019	25.8%	16.6%	57.5%	0.0%
2018	29.0%	16.8%	54.2%	0.0%
2017	30.8%	16.9%	52.3%	0.0%
2016	32.7%	16.1%	51.2%	0.0%

LOW INCOME PASS REVENUE ☆☆ Month 15 of program - 5,155 active cards at end of month - 69,520 rides this month.

(\$13,027) ☆☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆☆ Ridership revenues higher than budget due Low Income Pass allocation, thus lower subsidy required.
 (\$3,788) (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE ☆☆ Sales booked for the month were lower than budget.
 (\$12,365) (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE ☆☆ Service not budgeted due to lack of committed Government funding. Funding was received in
 \$5,848 April - \$50,000 for the full year.
 (See Community Bus statement for more information).

OTHER INCOME ☆☆ Miscellaneous receipts, bank interest, and ITC's lower than budget.
 (\$2,418)

OPERATIONS DEPT

OPERATORS SALARIES \$16,168	<ul style="list-style-type: none"> ☆ More operator hours at lower pay scale than budgeted. \$3,160 ☆ Coffee Bonus higher than budget (\$500 vs \$445). (\$3,571) ☆ Vacation weeks less than budget (11 vs 25). \$18,189 ☆ Overtime, union bus., stat & temps (net of docked time) higher than budget. (\$2,023) 	<hr/> <hr/> \$15,755
OPERATIONS SALARIES \$4,596	<ul style="list-style-type: none"> ☆ Overtime & Stat pay less than budget. \$1,740 ☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale. \$2,980 	<hr/> <hr/> \$4,720
DIESEL FUEL EXPENSE (\$54,663)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 152,124 litres @ \$0.9700 /L \$147,560 ☆ Actual Usage: 154,569 litres @ \$1.3083 /L (\$202,223) 	<hr/> <hr/> (\$54,663)
	<ul style="list-style-type: none"> ☆ Volume Variance: (152,124 - 154,569) @ \$0.97 /L (\$2,372) ☆ Price Variance: 154,569 @ (\$0.97 - \$1.3083) (\$52,292) 	<hr/> <hr/> (\$54,663)
	<ul style="list-style-type: none"> ☆ Actual burn was 60.4 L / 100KM vs budget of 59.5 L / 100KM. ☆ Actual total KM was 259,155 vs budget of 255,663. 	
ADVERTISING EXPENSE \$6,566	<ul style="list-style-type: none"> ☆ Budget not fully used. 	
PARK & RIDE EXPENSE (\$8,391)	<ul style="list-style-type: none"> ☆ Cost of providing shuttles for the downtown Santa Claus Parade. 	
TRANSIT ADVERTISING EXPENSE \$2,714	<ul style="list-style-type: none"> ☆ Sales commission less than budget. (See Transit Advertising statement for more information). 	
COMMUNITY BUS EXPENSE (\$9,776)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information). 	
PROMOTIONS EXPENSE \$8,658	<ul style="list-style-type: none"> ☆ Air miles awarded less than budget. \$2,391 ☆ Awards lunch & social club xmas donation, & misc less than budget. \$6,267 	<hr/> <hr/> \$8,658

MAINTENANCE DEPT

GARAGE SALARIES \$11,777	<ul style="list-style-type: none"> ☆ Apprentice back to school for month. \$5,584 ☆ Overtime & stat pay lower than budget. \$3,916 ☆ Foreman at lower pay rate due to retirement. \$704 ☆ Mechanic at lower pay rate. \$620 	<hr/> <hr/> \$10,824
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ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

NOVEMBER, 2021



<p>WASH SALARIES \$7,979</p>	<p>☆ One wash utility employee on unpaid leave. ☆ Two extra COVID cleaners vs 3 budget.</p>	<p>\$4,186 \$3,768 \$7,954</p>
<p>STOCK PARTS EXPENSE (\$16,684)</p>	<p>☆ Rear axle parts bus 0151 ☆ Turbo bus 1310 ☆ Other Inventory parts & external parts higher than budget.</p>	<p>(\$7,501) (\$5,175) (\$4,008) (\$16,684)</p>
<p>BUS LUBRICANTS (\$2,028)</p>	<p>☆ Required lubs were higher than budget.</p>	
<p>BODY SHOP SUPPLIES \$3,733</p>	<p>☆ Budget not fully used.</p>	
<p>UTILITIES EXPENSE \$6,527</p>	<p>☆ Messenger Drive electricity ☆ Messenger Drive electricity</p>	<p>BUDGET \$34,700 ACTUAL (\$28,173) \$6,527</p>
	<p>☆ <i>Current billing had 220,500 kWh & 614 kVA & while last year had 235,200 kWh & 771 kVA</i> ☆ <i>Budget is a 3 yr rolling average - October consisting of 2017-2018-2019.</i></p>	
<p>MAINTENANCE VEHICLES (\$2,636)</p>	<p>☆ Scrubber repairs budgeted last month were incurred this month.</p>	

FINANCE & HUMAN RESOURCES

<p>EMPLOYMENT INSURANCE (\$2,745)</p>	<p>☆ Contributions ceilings budgeted earlier than actually met for some employees.</p>	
<p>GROUP INSURANCE EXPENSE \$6,156</p>	<p>☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.</p>	
<p>CPP EXPENSE (\$10,687)</p>	<p>☆ Contributions ceilings budgeted earlier than actually met for some employees as numerous new hires have not reached ceiling.</p>	
<p>PENSION EXPENSE \$26,430</p>	<p>☆ ER rates increased to 144.9 from 127.9 for U & 195.0 from 181.2 for N-U. ☆ Special pension payment required is less than budget.</p>	<p>\$22,280</p>
<p>TRAVEL EXPENSE \$11,380</p>	<p>☆ Budget not used.</p>	
<p>TRAINING EXPENSE \$2,172</p>	<p>☆ Budget not fully used.</p>	

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 NOVEMBER, 2021



CAPITAL OUT OF REVENUE ☆ Purchase of spare tablets for new PIM system (\$22,735) put towards budget of \$31,300.
 \$8,566

INTEREST EXPENSE ☆ Debt total and interest rate both lower than budget.
 \$2,361

BANK LOAN PAYMENT ☆ (1) Account based PIM debt, (2) debt for accessibility app, and (3) debt for Avalon Mall shelters
 \$13,600 not yet taken.

GOBUS

PASSENGER REVENUE -
 ACCESSIBLE SERVICES ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.
 (\$4,125)

LOW INCOME PASS REVENUE ☆ Month 15 - 377 active Go-Cards at the end of the month representing 6.53% of all active LIFT cards.
 \$13,027

MVT SUBSIDY EXPENSE (\$18,554)	☆ BUDGET - Credit to MVT for GO-Card usage:	8,400 rides @ \$2.50	\$21,000
	☆ BUDGET - Ridership Subsidy:	8,960 rides @ \$27.26	\$244,247
	☆ BUDGET - No Show Subsidy:	320 rides @ \$12.51	\$4,003
			\$269,250
	☆ ACTUAL - Credit to MVT for GO-Card usage:	8,832 rides @ \$2.50 *	(\$23,026)
	☆ ACTUAL - Ridership Subsidy:	9,442 rides @ \$27.26 *	(\$257,122)
	☆ ACTUAL - No Show Subsidy:	612 rides @ \$12.51 *	(\$7,656)
			(\$287,804)
			(\$18,554)

** Estimate and not yet finalized.*

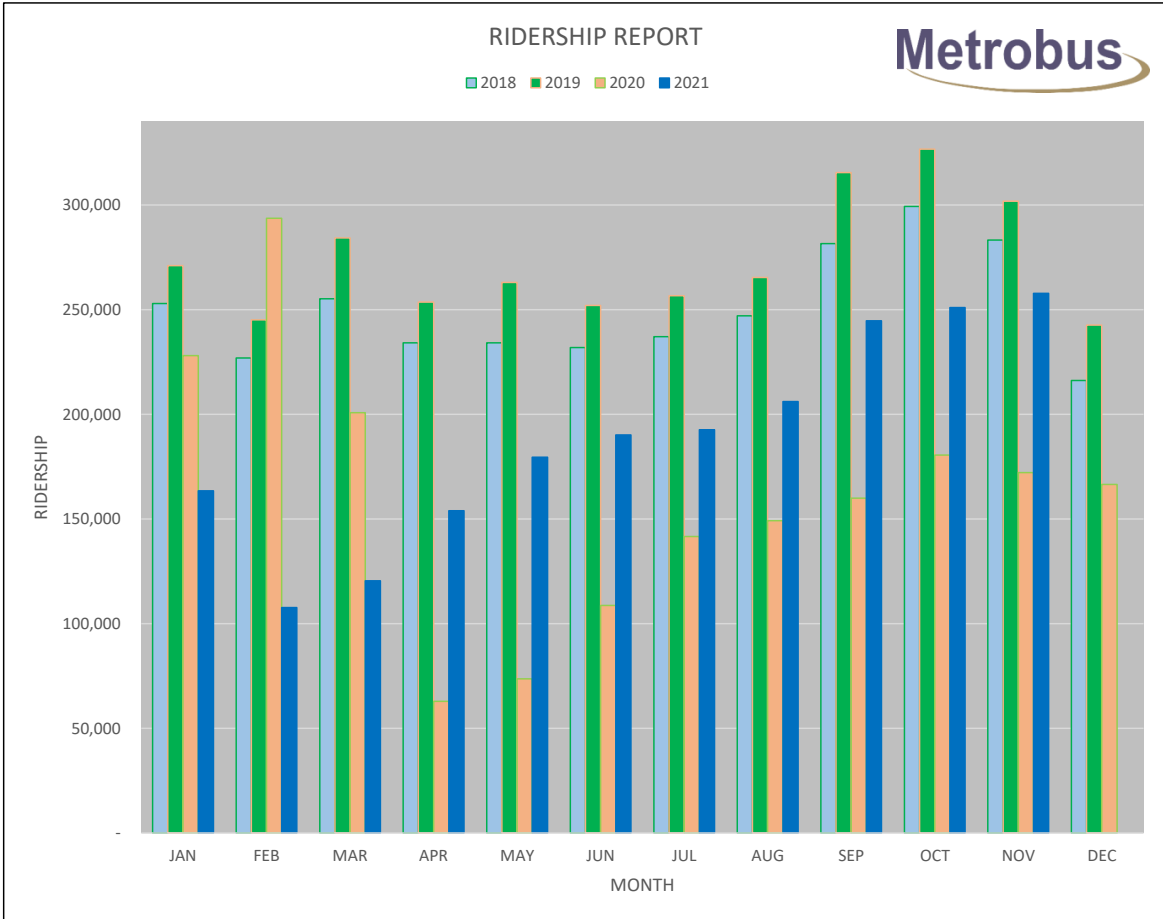
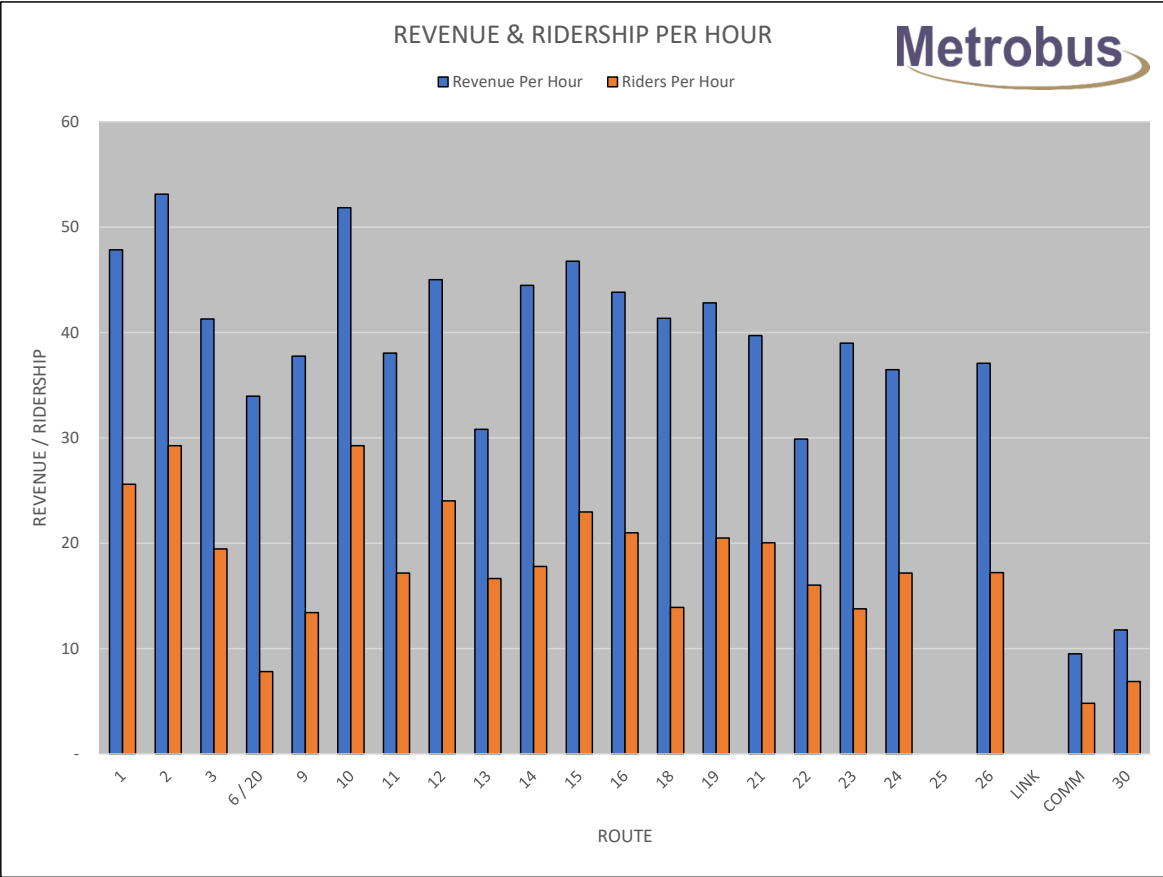
ADMINISTRATION SALARIES (\$4,421)	☆ Commerce student not budgeted.	(\$2,388)
	☆ IT Support actual hours higher than budget.	(\$1,942)
		(\$4,330)

PROFESSIONAL FEES ☆ Budget was 85 assessments - actual estimate was 22 completed. NOTE: Due to billing delay, actual
 \$5,590 figure not available as of Dec 21.

COMPUTER EXPENSE (\$10,431)	☆ VIA fees for November - estimate . Not budgeted.	(\$8,103)
	☆ Bell Mobility fees higher than budget (new system not budgeted).	(\$912)
	☆ Bing map use and voice/sms fees from Tripspark not budgeted. - ending.	(\$1,091)
		(\$10,106)

TRAVEL EXPENSE ☆ Budget not used for CUTA.
 (\$2,491)

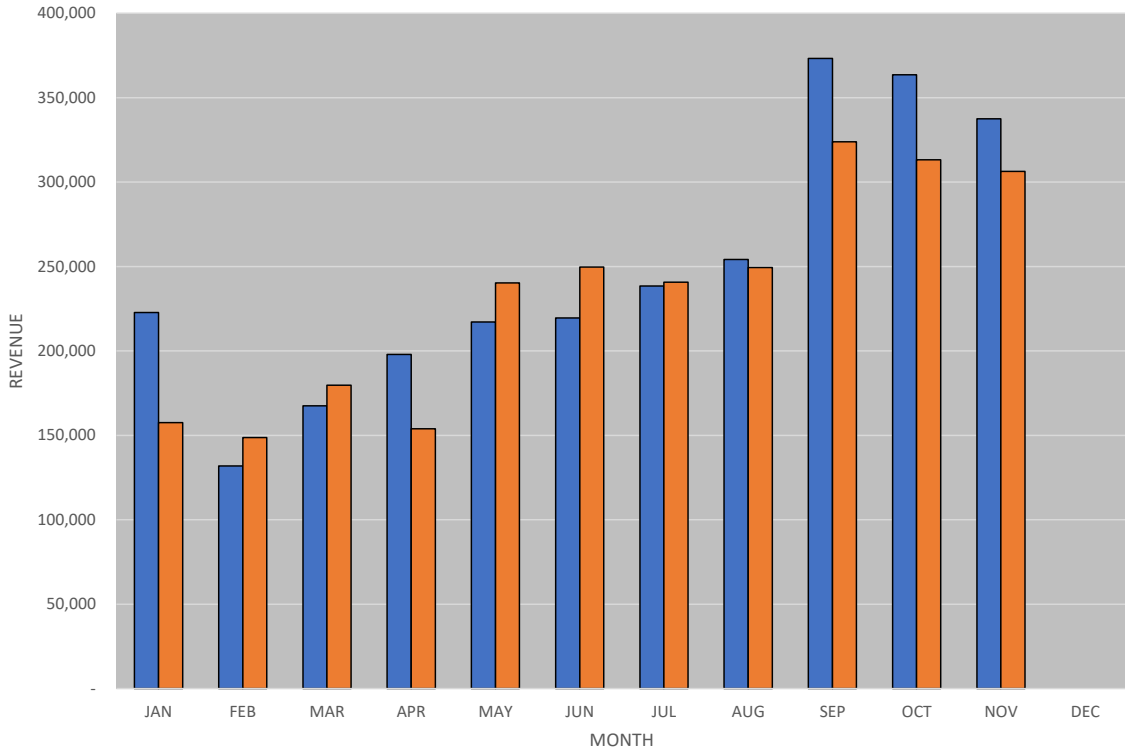
MISCELLANEOUS EXPENSE ☆ Go-card rides on Metrobus allocation higher than budget.
 (\$2,828)



REVENUE REPORT



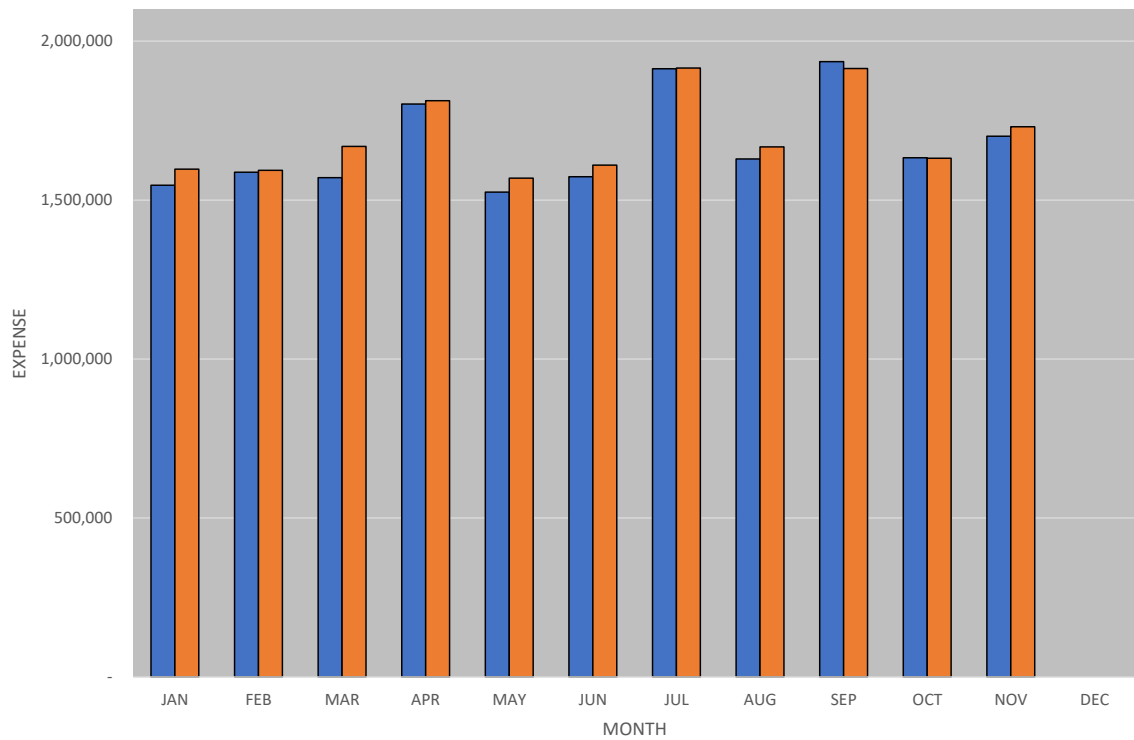
■ ACTUAL ■ BUDGET



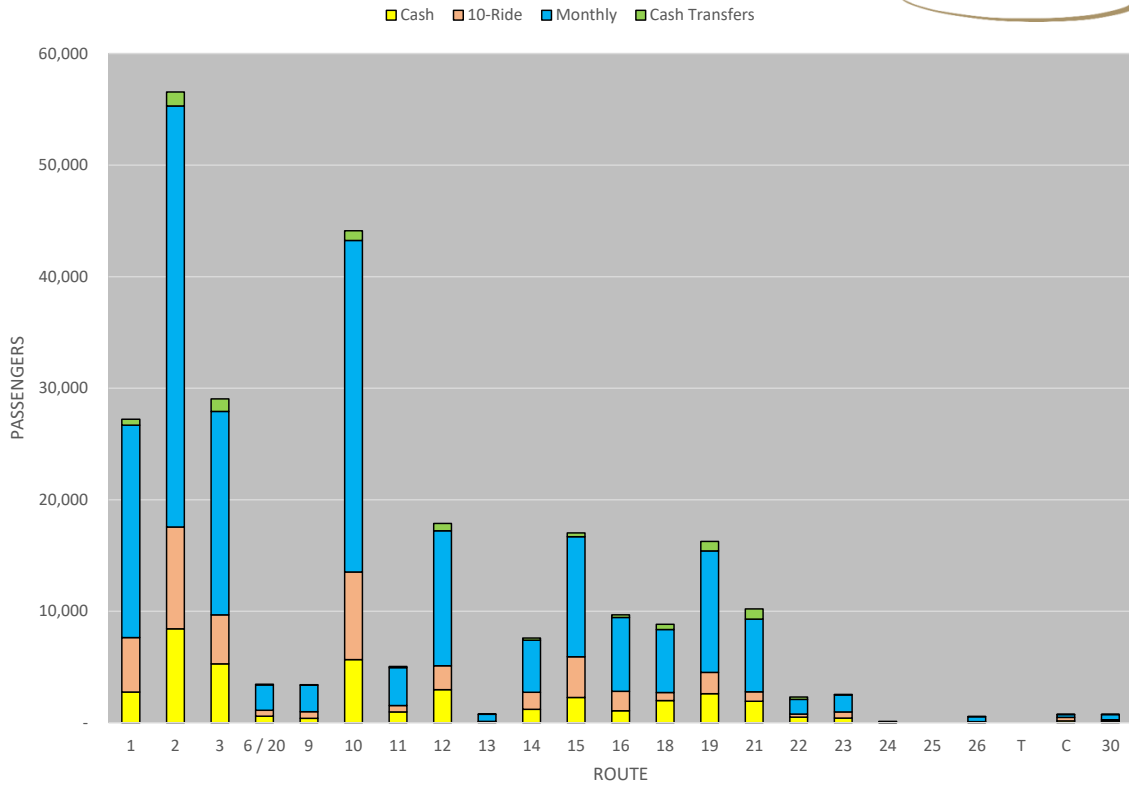
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,042.90		\$49,900.92	\$150,595.80	0.33	0.23
2	1,890.21		\$100,438.63	\$272,948.21	0.37	0.30
3	1,434.73		\$59,232.11	\$207,176.45	0.29	0.24
6	433.50		\$14,718.99	\$62,597.83	0.24	0.19
9	250.32		\$9,447.90	\$36,146.46	0.26	0.20
10	1,478.22		\$76,639.59	\$213,456.45	0.36	0.27
11	288.32		\$10,969.21	\$41,633.70	0.26	0.21
12	715.97		\$32,236.39	\$103,386.78	0.31	0.25
13	45.57		\$1,403.63	\$6,580.35	0.21	0.21
14	416.00		\$18,500.30	\$60,070.82	0.31	0.22
15	726.47		\$33,976.23	\$104,902.99	0.32	0.23
16	449.42		\$19,699.64	\$64,896.70	0.30	0.22
18	601.22		\$24,859.88	\$86,816.77	0.29	0.25
19	751.79		\$32,179.30	\$108,559.23	0.30	0.24
21	464.18	\$60,338.85	\$18,427.95	\$67,028.06	0.27	0.22
22	131.25	\$22,683.63	\$3,923.37	\$18,952.63	0.21	0.16
23	181.00		\$7,058.17	\$26,136.58	0.27	0.21
24	6.93		\$252.73	\$1,000.70	0.25	0.31
26	31.50		\$1,168.23	\$4,548.63	0.26	0.28
28	152.43	\$4,400.00	\$1,447.80	\$9,776.00	0.15	0.13
30	106.93	\$22,300.00	\$1,259.65	\$15,440.80	0.08	0.06
	11,598.86	\$109,722.48	\$517,740.60	\$1,662,651.94	0.31	0.24

Cost / revenue hour (includes regular debt payments & special pension):

\$144.40

Total Expenses	\$1,596,591
Debt Interest	\$4,049
Debt Payment	\$100,000

