



St. John's  
Transportation  
Commission

November 30

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: DECEMBER 20, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
NOVEMBER, 2022



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,072,530	\$1,072,530	\$0	\$12,871,350	\$12,871,350	\$0
Passenger Revenue	480,627	362,800	117,827	4,133,403	3,527,400	606,003
Low Income Pass Revenue	186,153	199,500	(13,347)	1,773,409	1,900,500	(127,091)
Mt. Pearl Revenue	87,352	85,800	1,552	976,442	927,370	49,072
Paradise Revenue	24,489	22,070	2,419	265,679	251,270	14,409
Charter Revenue	1,045	700	345	34,488	43,400	(8,912)
Transit Advertising Revenue	9,336	22,250	(12,914)	158,116	214,750	(56,634)
Community Bus Revenue	1,701	0	1,701	17,516	0	17,516
Other Income	19,684	10,000	9,684	161,799	110,000	51,799
<b>TOTAL REVENUE</b>	<b>\$1,882,917</b>	<b>\$1,775,650</b>	<b>\$107,267</b>	<b>\$20,392,202</b>	<b>\$19,846,040</b>	<b>\$546,162</b>
<b>OPERATIONS</b>						
Operators Salaries	\$501,810	\$501,250	(\$560)	\$5,467,005	\$5,471,230	\$4,225
Salaries Operations	98,281	104,120	5,839	1,207,164	1,221,410	14,246
Diesel Fuel	337,335	187,370	(149,965)	3,097,098	1,993,750	(1,103,348)
Company Vehicles	2,090	3,210	1,120	29,132	34,910	5,778
Licenses	4,860	5,250	390	59,638	58,550	(1,088)
Communications Expense	2,258	2,230	(28)	23,048	24,530	1,482
Miscellaneous	963	600	(363)	12,996	8,380	(4,616)
Uniforms & Clothing	5,317	5,420	103	58,614	60,820	2,206
Advertising Expense	3,309	9,870	6,561	87,908	103,720	15,812
Bus Charter Expense	733	470	(263)	27,674	25,150	(2,524)
Transit Advertising Expense	5,685	9,170	3,485	75,128	100,630	25,502
Community Bus Expense	12,312	0	(12,312)	114,620	0	(114,620)
Promotions Expense	15,682	11,680	(4,002)	72,405	81,480	9,075
Registration & Membership	855	330	(525)	26,543	26,260	(283)
Schedules & Transfers	1,085	1,250	165	15,357	14,550	(807)
<b>TOTAL OPERATIONS</b>	<b>\$992,575</b>	<b>\$842,220</b>	<b>(\$150,355)</b>	<b>\$10,374,330</b>	<b>\$9,225,370</b>	<b>(\$1,148,960)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$192,284	\$189,990	(\$2,294)	\$2,209,226	\$2,196,200	(\$13,026)
Wash Salaries	27,323	32,520	5,197	331,636	380,080	48,444
Shop Tools & Equipment	482	1,150	668	21,007	20,640	(367)
Stock Parts	117,905	56,250	(61,655)	860,801	653,750	(207,051)
Garage Expense	8,441	8,640	199	70,568	74,170	3,602
Bus Lubricants	22,303	8,870	(13,433)	142,491	98,650	(43,841)
Tire Expense	29,435	8,000	(21,435)	143,289	96,200	(47,089)
Body Shop Supplies	(17)	1,800	1,817	624	14,550	13,926
Bus Wash	0	1,230	1,230	2,348	12,510	10,162
Building & Yards	17,743	17,850	107	282,335	132,890	(149,445)
Utilities	28,931	37,700	8,769	280,361	385,700	105,339
Maintenance Vehicles	7,213	3,100	(4,113)	53,980	42,400	(11,580)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
NOVEMBER, 2022



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	4,739	4,250	(489)	44,139	39,700	(4,439)
Janitorial & Sanitation	3,360	3,500	140	40,663	39,600	(1,063)
Farebox Repairs	0	1,400	1,400	6,397	14,900	8,503
<b>TOTAL MAINTENANCE</b>	<b>\$460,142</b>	<b>\$376,250</b>	<b>(\$83,892)</b>	<b>\$4,489,865</b>	<b>\$4,201,940</b>	<b>(\$287,925)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$71,094	\$70,160	(\$934)	\$819,481	\$817,730	(\$1,751)
Employer's Payroll Tax	9,452	17,940	8,488	199,893	205,950	6,057
Sick Leave	19,000	19,000	0	209,000	209,000	0
Worker's Compensation	9,798	9,690	(108)	166,460	168,220	1,760
Employment Insurance	5,888	2,840	(3,048)	190,361	177,780	(12,581)
Retiring Allowance Expense	3,600	3,600	0	39,600	39,600	0
Group Insurance	50,980	55,040	4,060	527,442	592,810	65,368
CPP Expense	22,787	11,110	(11,677)	486,225	464,970	(21,255)
Pension Expense	117,196	184,730	67,534	1,379,851	1,727,570	347,719
Professional Fees	2,000	2,000	0	50,496	38,400	(12,096)
Telephone Expense	2,651	2,610	(41)	24,756	29,610	4,854
Computer Expense	25,307	20,970	(4,337)	264,629	245,490	(19,139)
Office Supplies Expense	6,515	5,950	(565)	63,639	72,030	8,391
Travel Expense	0	5,380	5,380	10,167	22,260	12,093
Training Expense	4,536	5,600	1,064	15,040	19,750	4,710
Fleet Insurance Expense	40,164	40,500	336	436,794	435,500	(1,294)
General Insurance Expense	5,722	6,000	278	58,901	63,000	4,099
Miscellaneous Expense	5,393	4,460	(933)	59,782	45,060	(14,722)
Capital Out of Revenue	3,374	0	(3,374)	149,569	0	(149,569)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$405,457</b>	<b>\$467,580</b>	<b>\$73,800</b>	<b>\$5,152,086</b>	<b>\$5,374,730</b>	<b>\$222,644</b>
Total Expenses	\$1,858,174	\$1,686,050	(\$172,124)	\$20,016,282	\$18,802,040	(\$1,214,242)
<b>NET BEFORE DEBT</b>	<b>\$24,743</b>	<b>\$89,600</b>	<b>(\$64,857)</b>	<b>\$375,920</b>	<b>\$1,044,000</b>	<b>(\$668,080)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	10,385	5,600	(4,785)	\$72,796	\$50,000	(\$22,796)
Bank Loan Payment	52,000	84,000	32,000	562,000	994,000	432,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$37,642)</b>	<b>\$0</b>	<b>(\$37,642)</b>	<b>(\$258,876)</b>	<b>\$0</b>	<b>(\$258,876)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
NOVEMBER, 2022



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$420,910	\$420,910	\$0	\$4,537,610	\$4,537,610	\$0
Passenger Revenue	9,313	20,700	(11,387)	113,327	236,700	(123,373)
Low Income Pass Revenue	13,347	0	13,347	127,091	0	127,091
Mount Pearl Admin	5,243	5,600	(357)	73,739	76,600	(2,861)
Government Grant	7,875	7,900	(25)	86,625	86,900	(275)
<b>TOTAL REVENUE</b>	<b>\$456,688</b>	<b>\$455,110</b>	<b>\$1,578</b>	<b>\$4,938,392</b>	<b>\$4,937,810</b>	<b>\$582</b>
<b>EXPENSES</b>						
MVT Subsidy	\$376,660	\$414,510	\$37,850	\$3,355,286	\$4,348,490	\$993,204
Administration Salaries	10,807	10,930	123	125,263	133,280	8,017
Employer's Payroll Tax	217	220	3	2,508	2,680	172
Worker's Compensation	190	190	0	2,196	2,330	134
Employment Insurance	239	340	101	2,763	4,120	1,357
Group Insurance	182	190	8	2,314	2,210	(104)
CPP Expense	588	620	32	6,784	7,600	816
Pension Expense	624	770	146	7,284	9,360	2,076
Professional Fees	2,571	7,540	4,969	56,411	82,940	26,529
Telephone Expense	42	360	318	850	3,960	3,110
Computer Expense	19,200	15,600	(3,600)	174,998	180,140	5,142
Office Supplies Expense	856	250	(606)	3,006	2,750	(256)
Promotions Expense	161	310	149	1,847	3,410	1,563
Travel Expense	0	0	0	2,042	5,000	2,958
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,096	3,280	(2,816)	62,984	36,140	(26,844)
<b>TOTAL EXPENSE</b>	<b>\$418,433</b>	<b>\$455,110</b>	<b>\$36,677</b>	<b>\$3,806,536</b>	<b>\$4,824,410</b>	<b>\$1,017,874</b>
<b>NET BEFORE DEBT</b>	<b>\$38,255</b>	<b>\$0</b>	<b>\$38,255</b>	<b>\$1,131,856</b>	<b>\$113,400</b>	<b>\$1,018,456</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$499	\$400	(\$99)
Bank Loan Payment	0	0	0	113,000	113,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$38,255</b>	<b>\$0</b>	<b>\$38,255</b>	<b>\$1,018,357</b>	<b>\$0</b>	<b>\$1,018,357</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,234	7,410	1,176	62,553	77,666	15,113
TAXI TRIPS *	4,877	4,940	63	37,377	51,784	14,407
<b>TOTAL TRIPS</b>	<b>11,111</b>	<b>12,350</b>	<b>1,239</b>	<b>99,930</b>	<b>129,450</b>	<b>29,520</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	21.09%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	16.33%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	18.55%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	15.16%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	16.91%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	24.35%
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	<u>2,674,605</u>	<u>57.56%</u>	<u>2,783,618</u>	<u>4.08%</u>	<u>3,035,109</u>	<u>9.03%</u>	<u>1,771,249</u>	<u>-41.64%</u>	<u>2,067,334</u>	<u>16.72%</u>	<u>3,204,622</u>	<u>55.01%</u>	<u>5.59%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,204,622</u>		
Weekdays	231		234		231		226		230		231		
Saturdays	45		47		48		46		48		47		
Sundays	48		45		47		47		48		48		
No Service	3		1		1		9		1		1		
Stats	7		7		7		7		7		7		
	<b>334</b>		<b>334</b>		<b>334</b>		<b>335</b>		<b>334</b>		<b>334</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>2,367,679</u>	<u>58.45%</u>	<u>2,441,060</u>	<u>3.10%</u>	<u>2,635,225</u>	<u>7.95%</u>	<u>1,550,050</u>	<u>-41.18%</u>	<u>1,744,321</u>	<u>12.53%</u>	<u>2,690,254</u>	<u>54.23%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,690,254</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
NOVEMBER, 2022



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$22,538	\$20,050	\$2,488	\$230,192	\$247,067	(\$16,875)
City of Mount Pearl Billing	87,352	85,800	1,552	976,441	927,370	49,071
<b>Total Revenue</b>	<b>\$109,890</b>	<b>\$105,850</b>	<b>\$4,040</b>	<b>\$1,206,633</b>	<b>\$1,174,437</b>	<b>\$32,196</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$53,456	\$45,975	(\$7,481)	\$579,025	\$517,200	(\$61,825)
Maintenance Expenses	22,408	17,568	(4,840)	220,768	206,873	(13,895)
Finance & Admin. Expenses	13,450	17,367	3,917	187,876	210,388	22,512
<b>Total Expenses</b>	<b>\$89,314</b>	<b>\$80,910</b>	<b>(\$8,404)</b>	<b>\$987,669</b>	<b>\$934,461</b>	<b>(\$53,208)</b>
<b>Total Overhead Contribution</b>	<b>\$20,576</b>	<b>\$24,940</b>	<b>(\$4,364)</b>	<b>\$218,964</b>	<b>\$239,976</b>	<b>(\$21,012)</b>
Mount Pearl Kilometers	15,053.4	15,056.5	(3.1)	166,970.1	167,063.1	(93.0)
Cost per Kilometer	\$7.30	\$7.03		\$7.23	\$7.03	
Riders Per Hour^ - Route 21	24.0					
Riders Per Hour^ - Route 22	21.8					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.5	18.4				
<b>2015-2022</b>	<b>18.8</b>	<b>15.2</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,975	\$1,633	\$342	\$18,410	\$13,230	\$5,180
Town of Paradise Billing	24,489	22,070	2,419	265,680	251,270	14,410
<b>Total Revenue</b>	<b>\$26,464</b>	<b>\$23,703</b>	<b>\$2,761</b>	<b>\$284,090</b>	<b>\$264,500</b>	<b>\$19,590</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$12,873	\$10,297	(\$2,576)	\$136,549	\$116,487	(\$20,062)
Maintenance Expenses	5,396	3,934	(1,462)	52,075	46,589	(5,486)
Finance & Admin. Expenses	2,596	3,231	635	43,546	46,727	3,181
<b>Total Expenses</b>	<b>\$20,865</b>	<b>\$17,462</b>	<b>(\$3,403)</b>	<b>\$232,170</b>	<b>\$209,803</b>	<b>(\$22,367)</b>
<b>Total Overhead Contribution</b>	<b>\$5,599</b>	<b>\$6,241</b>	<b>(\$642)</b>	<b>\$51,920</b>	<b>\$54,697</b>	<b>(\$2,777)</b>
Paradise Kilometers	3,625.2	3,372.0	253.2	39,294.9	37,625.0	1,669.9
Cost per Kilometer	\$7.30	\$7.03		\$7.23	\$7.03	
Riders Per Hour*	11.8					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
<b>2016-2022</b>	<b>6.7</b>					

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 NOVEMBER, 2022



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$1,045	\$700	\$345	\$34,488	\$43,400	(\$8,912)
<b>Total Revenue</b>	<b>\$1,045</b>	<b>\$700</b>	<b>\$345</b>	<b>\$34,488</b>	<b>\$43,400</b>	<b>(\$8,912)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$430	\$220	(\$210)	\$14,467	\$13,580	(\$887)
Operation's Salaries Expense	100	100	0	1,600	1,800	200
Diesel Fuel Expense	134	40	(94)	4,848	2,240	(2,608)
Maintenance Expenses *	69	110	41	6,734	6,880	146
Meals & Miscellaneous Expenses	0	0	0	25	0	(25)
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$733</b>	<b>\$470</b>	<b>(\$263)</b>	<b>\$27,674</b>	<b>\$25,150</b>	<b>(\$2,524)</b>
<b>PROFIT / (LOSS)</b>	<b>\$312</b>	<b>\$230</b>	<b>\$82</b>	<b>\$6,814</b>	<b>\$18,250</b>	<b>(\$11,436)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 NOVEMBER, 2022



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$7,086	\$20,000	(\$12,914)	\$128,531	\$190,000	(\$61,469)
<b>Total Revenues</b>	<b>\$7,086</b>	<b>\$20,000</b>	<b>(\$12,914)</b>	<b>\$128,531</b>	<b>\$190,000</b>	<b>(\$61,469)</b>
<b>EXPENSES</b>						
Salaries	\$3,193	\$3,950	\$757	\$37,242	\$47,200	\$9,958
Sales Commission	821	2,110	1,289	14,334	20,210	5,876
Sign Production	(120)	580	700	2,798	6,380	3,582
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	5,335	4,180	(1,155)
Telephone	42	80	38	521	880	359
Advertising	565	890	325	4,829	9,790	4,961
Sign Installations	339	630	291	6,108	6,930	822
Entertainment	0	190	190	0	2,090	2,090
Advertising Software	360	360	0	3,960	3,960	0
<b>Total Expenses</b>	<b>\$5,685</b>	<b>\$9,170</b>	<b>\$3,485</b>	<b>\$75,127</b>	<b>\$101,620</b>	<b>\$26,493</b>
<b>PROFIT / (LOSS)</b>	<b>\$1,401</b>	<b>\$10,830</b>	<b>(\$9,429)</b>	<b>\$53,404</b>	<b>\$88,380</b>	<b>(\$34,976)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$29,585	\$24,750	\$4,835
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$3,651</b>	<b>\$13,080</b>	<b>(\$9,429)</b>	<b>\$82,989</b>	<b>\$113,130</b>	<b>(\$30,141)</b>

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	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,701	\$0	\$1,701	\$17,516	\$0	\$17,516
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,701</b>	<b>\$0</b>	<b>\$1,701</b>	<b>\$17,516</b>	<b>\$0</b>	<b>\$17,516</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$61,842	\$0	(\$61,842)
Operations Salaries	0	0	0	0	0	0
Benefits	670	0	(670)	7,236	0	(7,236)
Diesel / Gas	2,404	0	(2,404)	22,214	0	(22,214)
Maintenance Expenses	1,028	0	(1,028)	11,460	0	(11,460)
Other*	2,494	0	(2,494)	11,868	0	(11,868)
<b>Total Expenses</b>	<b>\$12,312</b>	<b>\$0</b>	<b>(\$12,312)</b>	<b>\$114,620</b>	<b>\$0</b>	<b>(\$114,620)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$10,611)</b>	<b>\$0</b>	<b>(\$10,611)</b>	<b>(\$97,104)</b>	<b>\$0</b>	<b>(\$97,104)</b>
West # 1 (Mon) X 4	141			1,510		
East # 1 (Tue) X 5	154			1,416		
West # 2 (Wed) X 5	223			1,962		
East # 2 (Thu) X 4	163			1,665		
Bidgoods (Fri) X 3	144			2,090		
	<b>825</b>			<b>8,643</b>		

Riders Per Hour\* 5.3

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.1
<b>2014-2022</b>	<b>4.7</b>

\* Other expenses consist of:

Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
Backing plates	225
Brake calipers / brake pads front & rear	2,764
Power start batteries	389
Burb Side Mirror assembly	786
Fuel float / fuel sending unit	953
Circuit boards	474
Brochures	944
Tires	868
Front coil springs	315
Rear shocks & bearings	391
Batteries	371
Other / miscellaneous	2,200
	<b>11,868</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
NOVEMBER, 2022



KEY PERFORMANCE INDICATORS	11 MTH	11 MTH	11 MTH	11 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	24.83	17.24	15.61	24.13	17.17	15.51	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.99	14.50	11.13	14.25	14.72	11.14	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	30.6%	27.1%	23.0%	32.3%	26.9%	22.8%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.14	29.38	30.50	27.09	29.39	30.43	26.68
AVERAGE FARE (Low Income Pass incl.)	1.84	2.18	2.16	1.87	2.20	2.20	1.87
OPERATING REVENUE / HOUR	46.99	39.33	34.58	46.27	39.50	34.86	46.40
TOTAL COST PER RIDER	6.44	8.95	10.29	6.40	9.23	10.59	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
NOVEMBER, 2022



KEY PERFORMANCE INDICATORS	11 MTH	% of	11 MTH	% of	11 MTH	% of	11 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	62,553	59.4%	60,594	364.9%	47,344	400.8%	90,222	60.5%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	37,377	35.5%	28,778	173.3%	26,360	223.1%	53,606	35.9%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS</b>	<b>99,930</b>		<b>89,372</b>		<b>73,704</b>		<b>143,828</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS	5,438	5.2%	3,887	23.4%	3,159	26.7%	5,385	3.6%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS</b>	<b>105,368</b>		<b>93,259</b>		<b>76,863</b>		<b>149,213</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS	51,515	48.9%	42,781	257.6%	67,742	573.5%	62,592	41.9%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	24,134	22.9%	16,605	100.0%	11,813	100.0%	22,142	14.8%	18,254	17.9%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's only)	35.27		31.97		31.92		30.07		32.21		31.91		30.05	

**REVENUES**

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
\$117,827	Cash Revenue	\$95,167	\$150,061	(\$54,894)
	10-Ride Passes	\$119,934	\$104,774	\$15,160
	Monthly Passes	\$259,313	\$284,467	(\$25,154)
	Other (double-rides, Go-Cards, etc)	\$7,039	\$10,816	(\$3,777)
	M-Card fees	\$3,672	\$5,393	(\$1,721)
	Credits / Discounts / Allocations	(\$2,754)	(\$2,144)	(\$610)
	Commission Paid	(\$1,743)	(\$1,829)	\$85
	<b>Total Revenue</b>	<b><u>\$480,627</u></b>	<b><u>\$551,538</u></b>	<b><u>(\$70,911)</u></b>

- ☆ Cash revenue down 37% from 2019 while cash ridership down 27%.
- ☆ 10-Ride pass revenue was up 14% from 2019. 10-Ride riders were up 8% & sales were up 14%.
- ☆ Monthly pass revenue was down 9% from 2019. Monthly riders were down 4% & sales were down 10%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 375,258 was 24% higher than 2019 (301,765) and 36% higher than budget (275,850).  
*NOTE: There were 21 week days in 2022 and 2021, vs 20 in 2019.*
- ☆ Avg fare (Incl. LIFT) of \$1.78 compared to \$1.83 in 2019 and \$2.04 budget.
- ☆ Rides per pass ratio was 27.5 (LIFT passes incl.) compared to 23.6 in 2021, 20.2 in 2020, and 47.6 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	16.6%	15.8%	40.6%	27.1%
2021	18.3%	16.3%	34.2%	31.2%
2020	29.2%	17.6%	46.4%	6.8%
2019	25.8%	16.6%	57.5%	0.0%
2018	29.0%	16.8%	54.2%	0.0%
2017	30.8%	16.9%	52.3%	0.0%
2016	32.7%	16.1%	51.2%	0.0%

LOW INCOME PASS REVENUE (\$13,347) ☆ 6,403 active cards at end of month - 94,625 rides this month (25% of total rides).  
 ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

PARADISE REVENUE \$2,419 ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 ☆ New updated scheduling software maps increased actual route 30 KM totals.  
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE (\$12,914) ☆ Sales booked for the month were lower than budget.  
 (See Transit Advertising statement for more information).

OTHER INCOME \$9,684 ☆ Interest earned on bank balance much higher than budget.

**OPERATIONS DEPT**

OPERATIONS SALARIES	☆ One Supervisor position unfilled.	\$6,640
\$5,839	☆ OT & stat pay less than budget.	\$2,170
	☆ Part time ISR had 64 more hours than budget.	(\$1,471)
	☆ Allocation of 20% of TA Manager salary for operations work.	(\$798)
	☆ Actual pay rates 1% higher than budget.	(\$964)
		<b><u>\$5,577</u></b>

## ST. JOHN'S TRANSPORTATION COMMISSION

## BUDGET VARIANCES (CONTINUED...)

NOVEMBER, 2022



DIESEL FUEL EXPENSE (\$149,965)	☆ Budgeted Usage: 156,795 litres @ \$1.1950 /L	\$187,370
	☆ Actual Usage: 163,533 litres @ \$2.0628 /L	(\$337,335)
		<b>(\$149,965)</b>
	☆ Volume Variance: (156,795 - 163,533) @ \$1.1950 /L	(\$8,052)
	☆ Price Variance: 163,533 @ (\$1.1950 - \$2.0628)	(\$141,913)
		<b>(\$149,965)</b>

☆ Actual burn was 61.7 L / 100KM vs budget of 59.5 L / 100KM.

☆ Actual total KM was 267,154 vs budget of 263,520.

BUS CHARTER EXPENSE (\$6,561) ☆ Bus hours (8 vs 4) and diesel expense higher than budget .

COMMUNITY BUS EXPENSE (\$12,312) ☆ Community bus route not budgeted as status was unavailable at budget time.  
(See Community Bus statement for more information).

PROMOTIONS EXPENSE (\$4,002) ☆ Service awards and lunch expenses - timing issue. (\$3,200)

<b>MAINTENANCE DEPT</b>
-------------------------

GARAGE SALARIES (\$2,294)	☆ One mechanic (apprentice) back to school.	\$6,270
	☆ Several positions at lower pay rate than budget.	\$2,844
	☆ One mechanic was off unpaid leave.	\$6,270
	☆ Actual pay rates 1% higher than budget.	(\$1,885)
	☆ Overtime, Stat pay higher than budget.	(\$16,440)
		<b>(\$2,941)</b>

WASH SALARIES \$5,197	☆ One covid cleaning position less than budget for full month.	\$4,230
	☆ Overtime, Stat pay less than budget.	\$1,005
		<b>\$5,235</b>

STOCK PARTS EXPENSE (\$61,655)	☆ Parts prices across the board have seen higher than normal increases since last year.	
	☆ Parts used in the month higher than forecasted.	
	High cost items include:	
	☆ Turbo Bus 1206	(\$5,938)
	☆ Rear axle parts - spare	(\$7,326)
	☆ Parts for Bus 1831 (insurance claim will get back)	(\$10,254)
	☆ Engine rebuild costs for bus 1203 not budgeted.	(\$19,910)

BUS LUBRICANTS (\$13,433) ☆ Tender pricing has changed due to awarded contract in spring 2022.  
☆ Timing of purchases - large order of Synthetic transmission fluid bought in November.

TIRE EXPENSE (\$21,435) ☆ Tender pricing increases due to awarded contract in spring 2022 (estimate \$16K extra thus far).  
☆ Additional tires purchased as more wear on tires - extra weight on buses due to ridership increases this year.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**BUDGET VARIANCES (CONTINUED...)**  
 NOVEMBER, 2022



UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$37,700
\$8,769	☆ Messenger Drive electricity	ACTUAL	\$28,931
			<u><u>\$66,631</u></u>

☆ *Current billing had 226,500 kWh & 660 kVA & while last year had 220,500 kWh & 620 kVA.*  
 ☆ *Budget is a 3 yr rolling average - this month consisting of 2018-2019-2020.*

MAINTENANCE VEHICLES	☆ Floor scrubber repairs (timing issue with budget).		(\$3,300)
(\$4,113)	☆ Fuel costs for support vehicles higher than budget.		(\$815)
			<u><u>(\$4,115)</u></u>

**FINANCE & HUMAN RESOURCES**

PAYROLL TAX	☆ Credits from Government for 2020 and 2021 tax years.		(\$5,959)
\$8,488	☆ Adjustment to 2022 total - a prior month calculation needed change.		(\$2,826)
			<u><u>(\$8,785)</u></u>

EMPLOYMENT INSURANCE (\$3,048) ☆ Budgeted to have numerous more employees at contribution ceiling than actual. New employees not at ceiling yet.

GROUP INSURANCE EXPENSE \$4,060 ☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.

CPP EXPENSE (\$11,677) ☆ Budgeted to have numerous more employees at contribution ceiling than actual. New employees not at ceiling yet.

PENSION EXPENSE \$67,534 ☆ More members in DC plan than budgeted (less in DB).  
 ☆ A number of union employees (14) not yet in the pension plan, reducing overall expense.  
 ☆ Special pension payment less than budget (26,219 vs 31,000).  
 ☆ Special pension budget amount over actual for Jan-Sep picked up in November budget.

COMPUTER EXPENSE (\$4,337) ☆ Trapeze support invoice (\$5204) was being held due to outstanding issue since January; finally put through, so 11 months expensed in November rather than monthly.

TRAVEL EXPENSE \$5,380 ☆ Budget not fully required in 2022.

CAPITAL OUT OF REVENUE	☆ Final 50% of LED Lighting retrofit rebate from NL Power.		\$10,119
(\$3,374)	☆ New concrete pad for Elizabeth Ave by old NLC.		(\$8,112)
	☆ New concrete pad for at Airport (World Parkway) - ICIP funding to come.		(\$5,381)
			<u><u>(\$3,374)</u></u>

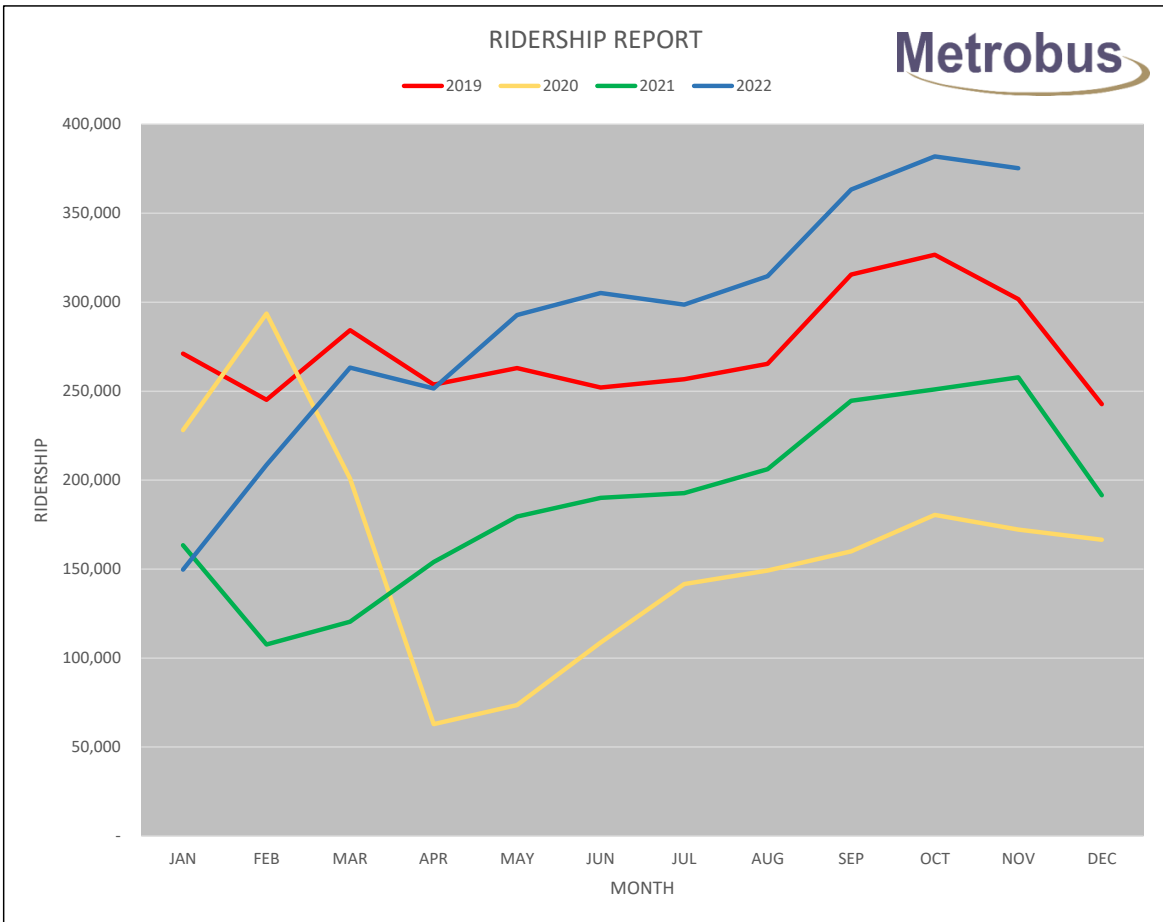
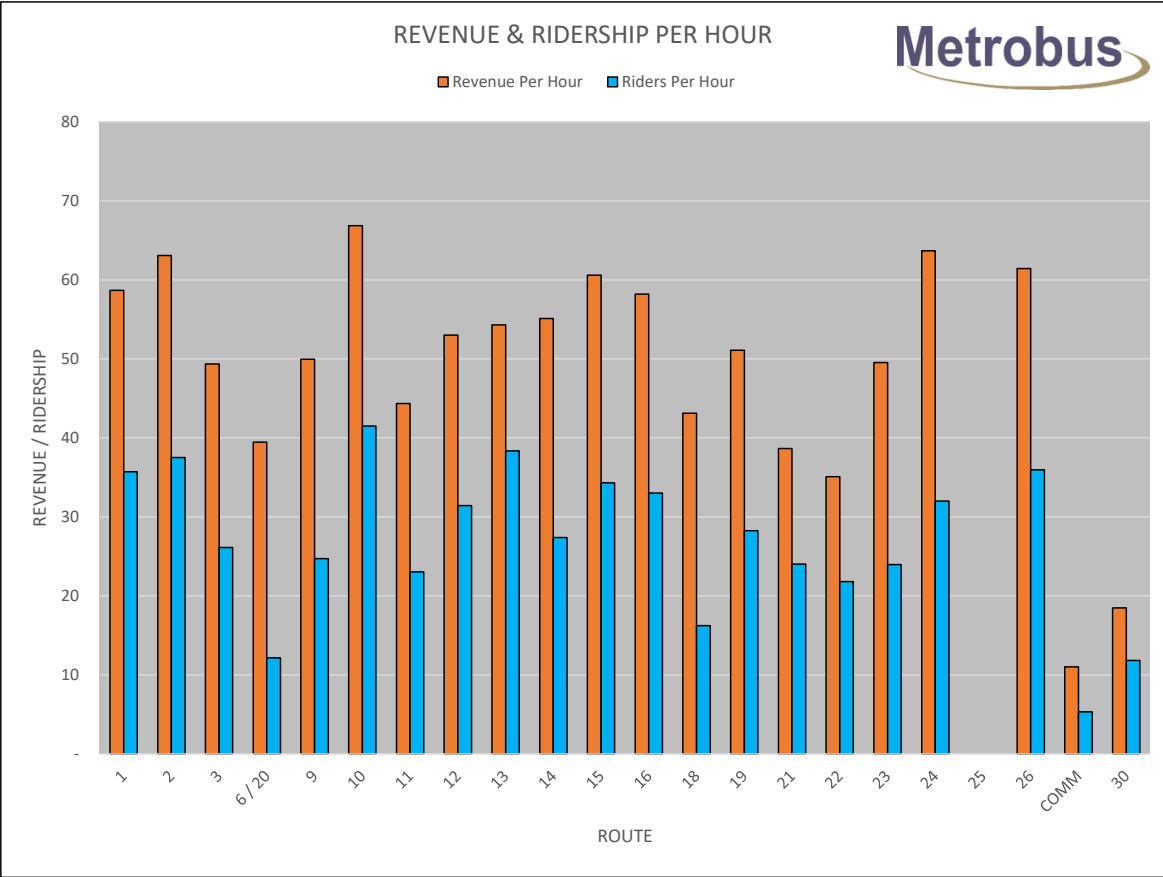
BANK LOAN INTEREST (\$4,785) ☆ Budgeted rate of 1.95% vs Actual rate of 5.40%.

BANK LOAN PAYMENT \$32,000 ☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$11,387)	☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.		
LOW INCOME PASS REVENUE \$13,347	☆ 459 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.		
MVT SUBSIDY EXPENSE \$37,850	☆ BUDGET - Credit to MVT for GO-Card usage:	11,780 rides @ \$2.50	\$29,450
	☆ BUDGET - Ridership Subsidy:	12,350 rides @ \$30.74	\$379,681
	☆ BUDGET - No Show Subsidy:	430 rides @ \$12.51	\$5,379
			<u><b>\$414,510</b></u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	9,817 rides @ \$2.50	(\$25,594)
	☆ ACTUAL - Ridership Subsidy:	11,111 rides @ \$30.74	(\$341,432)
	☆ ACTUAL - No Show Subsidy:	770 rides @ \$12.51	(\$9,633)
			<u><b>(\$376,659)</b></u>
			<u><u><b>\$37,850</b></u></u>
PROFESSIONAL FEES (\$4,969)	☆ Budget 85 assessments - actual was 29.		
COMPUTER EXPENSE (\$3,600)	☆ Expensing remainder of Tripspark modules cost left on balance sheet.		(\$4,592)
MISCELLANEOUS EXPENSE (\$2,816)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.		

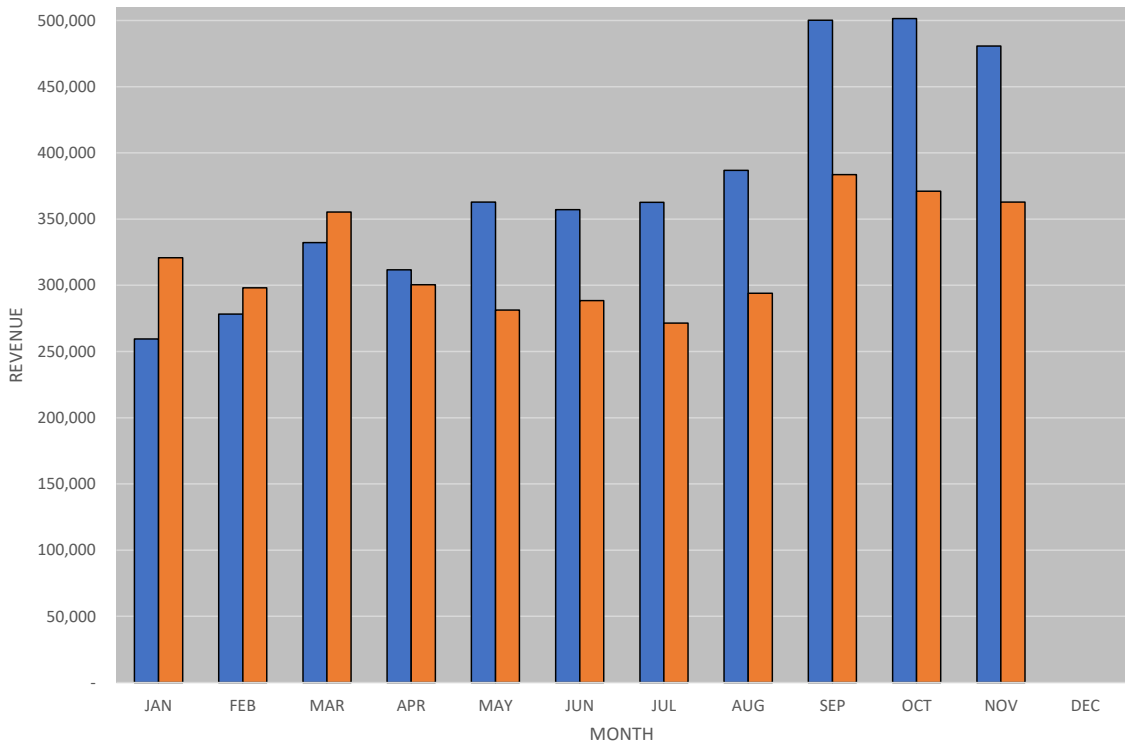




REVENUE REPORT



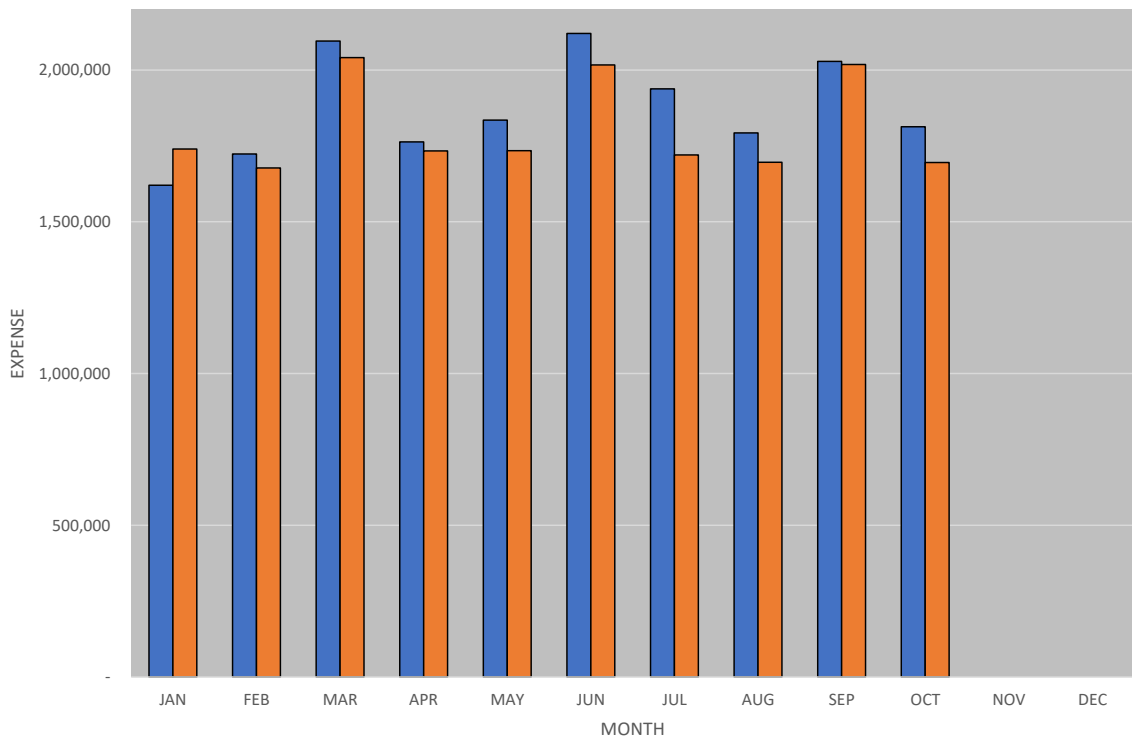
■ ACTUAL ■ BUDGET



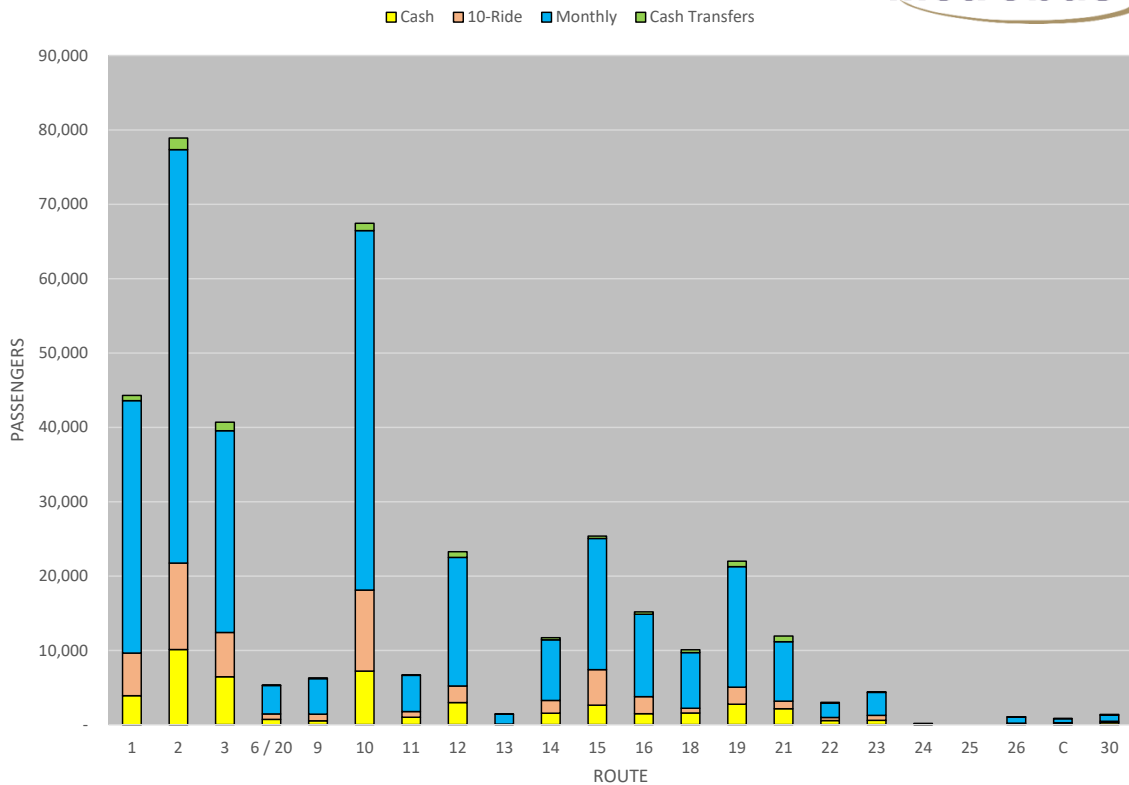
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



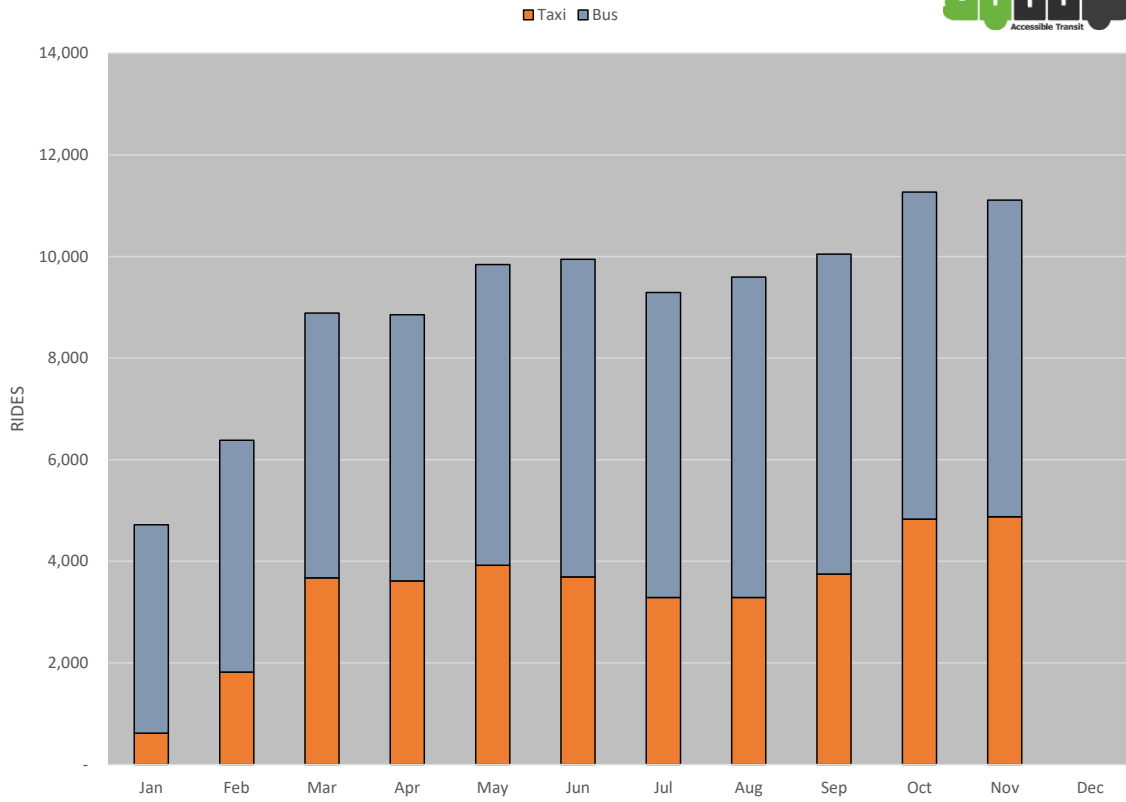
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,220.65		\$71,626.63	\$193,402.23	0.37	0.28
2	2,062.00		\$130,069.60	\$326,707.40	0.40	0.34
3	1,514.03		\$74,738.72	\$239,885.94	0.31	0.27
6	433.50		\$17,100.55	\$68,684.61	0.25	0.21
9	250.32		\$12,504.92	\$39,661.20	0.32	0.24
10	1,601.14		\$107,053.99	\$253,687.82	0.42	0.34
11	288.32		\$12,789.32	\$45,682.00	0.28	0.24
12	715.97		\$37,959.95	\$113,439.72	0.33	0.29
13	36.75		\$1,995.62	\$5,822.74	0.34	0.25
14	416.00		\$22,918.21	\$65,911.87	0.35	0.29
15	729.83		\$44,218.51	\$115,635.72	0.38	0.29
16	449.42		\$26,155.78	\$71,207.00	0.37	0.28
18	595.97		\$25,704.47	\$94,426.68	0.27	0.24
19	751.79		\$38,417.23	\$119,115.11	0.32	0.28
21	464.18	\$64,208.31	\$17,934.67	\$73,545.61	0.24	0.23
22	131.25	\$23,143.46	\$4,603.61	\$20,795.51	0.22	0.19
23	181.00		\$8,962.93	\$28,678.00	0.31	0.26
24	5.25		\$334.27	\$831.82	0.40	0.31
26	27.93		\$1,715.39	\$4,425.29	0.39	0.30
28	154.62	\$0.00	\$1,701.40	\$12,312.00	0.14	0.15
30	106.93	\$24,489.44	\$1,975.25	\$16,942.20	0.12	0.10
	<b>12,136.85</b>	<b>\$111,841.21</b>	<b>\$660,481.01</b>	<b>\$1,910,800.49</b>	<b>0.35</b>	<b>0.29</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$158.44

Total Expenses	\$1,858,174
Debt Interest	\$385
Debt Payment	\$52,000

### BUS RIDES / TAXI RIDES



### GOBUS RIDERS USING METROBUS

