



St. John's
Transportation
Commission

November 30

2023

MONTHLY FINANCIAL STATEMENTS

Issued: DECEMBER 14, 2023

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 NOVEMBER, 2023



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,518,130	\$1,518,130	\$0	\$15,070,560	\$15,070,560	\$0
Passenger Revenue	559,591	410,600	148,991	5,564,877	4,023,270	1,541,607
Low Income Pass Revenue	185,156	186,530	(1,374)	1,767,039	1,776,970	(9,931)
On Demand Pilot Grant	5,000	0	5,000	15,000	0	15,000
Mt. Pearl Revenue	86,597	95,320	(8,723)	986,701	1,049,960	(63,259)
Paradise Revenue	24,740	26,000	(1,260)	281,863	293,220	(11,357)
Charter Revenue	627	700	(73)	38,246	43,400	(5,154)
Transit Advertising Revenue	6,560	22,250	(15,690)	148,168	214,750	(66,582)
Community Bus Revenue	1,928	1,600	328	21,364	17,600	3,764
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	94,027	10,000	84,027	500,236	110,000	390,236
TOTAL REVENUE	\$2,482,356	\$2,271,130	\$211,226	\$25,521,049	\$22,599,730	\$2,921,319
OPERATIONS						
Operators Salaries	\$670,449	\$626,920	(\$43,529)	\$5,726,051	\$5,765,990	\$39,939
Salaries Operations	134,952	134,930	(22)	1,300,152	1,291,970	(8,182)
Diesel Fuel	297,863	408,090	110,227	2,907,096	4,325,650	1,418,554
Company Vehicles	2,980	3,010	30	24,645	33,110	8,465
Licenses	5,395	5,250	(145)	61,406	60,070	(1,336)
Communications Expense	2,279	2,400	121	30,807	24,870	(5,937)
Miscellaneous	2,125	600	(1,525)	13,360	8,380	(4,980)
Uniforms & Clothing	5,301	5,420	119	58,772	60,820	2,048
Advertising Expense	16,801	17,870	1,069	116,239	123,720	7,481
Bus Charter Expense	5,690	520	(5,170)	30,267	28,210	(2,057)
Transit Advertising Expense	7,205	10,380	3,175	71,723	95,150	23,427
Community Bus Expense	11,061	10,530	(531)	118,152	112,350	(5,802)
Promotions Expense	8,842	13,680	4,838	81,398	89,180	7,782
Registration & Membership	397	380	(17)	26,215	27,760	1,545
Schedules & Transfers	1,782	1,250	(532)	19,103	14,550	(4,553)
TOTAL OPERATIONS	\$1,173,122	\$1,241,230	\$68,108	\$10,585,386	\$12,061,780	\$1,476,394
MAINTENANCE						
Garage Salaries	\$221,315	\$241,370	\$20,055	\$2,153,157	\$2,268,560	\$115,403
Wash Salaries	31,822	33,110	1,288	297,751	318,450	20,699
Shop Tools & Equipment	5,186	1,550	(3,636)	21,874	25,220	3,346
Stock Parts	153,426	64,840	(88,586)	1,160,525	770,520	(390,005)
Garage Expense	37,566	8,540	(29,026)	148,989	79,130	(69,859)
Bus Lubricants	28,738	15,640	(13,098)	161,666	121,950	(39,716)
Tire Expense	12,181	11,960	(221)	133,021	113,500	(19,521)
Body Shop Supplies	(22)	1,780	1,802	2,837	14,360	11,523
Bus Wash	706	6,270	5,564	4,889	14,460	9,571
Building & Yards	25,157	9,330	(15,827)	201,931	151,230	(50,701)
Utilities	36,404	34,000	(2,404)	303,531	317,500	13,969
Maintenance Vehicles	5,803	4,100	(1,703)	56,236	52,400	(3,836)
Bus Stop & Shelters	11,396	4,250	(7,146)	39,062	39,700	638

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Janitorial & Sanitation	3,293	3,500	207	39,639	39,600	(39)
Farebox Repairs	0	1,400	1,400	7,352	14,900	7,548
Capital Out of Revenue	0	0	0	165,920	0	(165,920)
TOTAL MAINTENANCE	\$572,971	\$441,640	(\$131,331)	\$4,898,380	\$4,341,480	(\$556,900)
FINANCE & ADMINISTRATION						
Administration Salaries	\$90,889	\$90,440	(\$449)	\$862,567	\$863,390	\$823
Employer's Payroll Tax	23,571	22,660	(911)	214,322	214,380	58
Sick Leave	19,000	19,000	0	209,000	209,000	0
Worker's Compensation	15,083	16,210	1,127	182,119	198,090	15,971
Employment Insurance	10,443	6,760	(3,683)	204,140	194,600	(9,540)
Group Insurance	51,031	48,800	(2,231)	548,698	552,150	3,452
Retiring Allowance Expense	3,600	3,600	0	39,600	39,600	0
CPP Expense	36,776	27,440	(9,336)	531,300	521,770	(9,530)
Pension Expense	240,584	141,710	(98,874)	1,393,674	1,391,650	(2,024)
Audit & Legal Fees	2,000	2,000	0	53,101	45,600	(7,501)
Telephone Expense	2,212	2,550	338	25,918	28,950	3,032
Computer Expense	29,315	21,600	(7,715)	284,346	263,030	(21,316)
Office Supplies Expense	4,865	5,950	1,085	68,301	72,030	3,729
Travel Expense	6,491	11,380	4,889	9,866	22,260	12,394
Training Expense	3,000	3,600	600	32,983	38,750	5,767
Fleet Insurance Expense	39,978	41,500	1,522	441,618	439,000	(2,618)
General Insurance Expense	5,828	6,000	172	63,048	61,500	(1,548)
Miscellaneous Expense	6,480	5,050	(1,430)	77,454	53,950	(23,504)
Capital Out of Revenue	1,000	0	(1,000)	400,903	40,000	(360,903)
TOTAL FINANCE & ADMIN.	\$592,146	\$476,250	(\$115,896)	\$5,642,958	\$5,249,700	(\$393,258)
Total Expenses	\$2,338,239	\$2,159,120	(\$179,119)	\$21,126,724	\$21,652,960	\$526,236
NET BEFORE DEBT	\$144,117	\$112,010	\$32,107	\$4,394,325	\$946,770	\$3,447,555
DEBT CHARGES						
Loan Interest Expense	8,689	19,010	10,321	\$112,215	\$142,770	\$30,555
Bank Loan Payment	69,000	93,000	24,000	759,000	804,000	45,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$66,428	\$0	\$66,428	\$3,523,110	\$0	\$3,523,110
LESS: ICIP Funding received	\$0	\$0	\$0	(\$1,126,995)	\$0	\$1,126,995
SURPLUS/(COST) OF SERVICE	\$66,428	\$0	\$66,428	\$2,396,115	\$0	\$2,396,115

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$412,770	\$412,770	\$0	\$4,327,270	\$4,327,270	\$0
Passenger Revenue	9,991	11,000	(1,009)	130,837	121,000	9,837
Low Income Pass Revenue	14,344	12,970	1,374	133,463	123,530	9,933
Mt Pearl & Eastern Health Charges	8,359	8,290	69	166,002	87,220	78,782
Government Grant	7,875	7,900	(25)	86,625	86,900	(275)
TOTAL REVENUE	\$453,339	\$452,930	\$409	\$4,844,197	\$4,745,920	\$98,277
EXPENSES						
Contractor Subsidy	\$267,682	\$357,300	\$89,618	\$2,933,988	\$3,743,560	\$809,572
Administration Salaries	15,092	12,850	(2,242)	131,226	121,840	(9,386)
Employer's Payroll Tax	303	260	(43)	2,637	2,460	(177)
Worker's Compensation	280	250	(30)	2,438	2,380	(58)
Employment Insurance	164	410	246	2,696	3,890	1,194
Group Insurance	478	230	(248)	2,469	2,220	(249)
CPP Expense	410	760	350	6,946	7,230	284
Pension Expense	821	900	79	7,734	8,530	796
Gasoline Expense	24,008	44,630	20,622	321,902	490,930	169,028
Professional Fees	2,837	2,280	(557)	35,190	25,080	(10,110)
Telephone Expense	42	360	318	462	3,960	3,498
Computer Expense	14,378	15,600	1,222	158,980	174,300	15,320
Office Supplies Expense	1,468	250	(1,218)	3,518	2,750	(768)
Promotions Expense	103	310	207	1,436	3,100	1,664
Travel Expense	2,127	2,500	373	2,236	5,310	3,074
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,213	3,650	(3,563)	77,397	40,150	(37,247)
TOTAL EXPENSE	\$337,406	\$442,540	\$105,134	\$3,691,255	\$4,637,690	\$946,435
NET BEFORE DEBT	\$115,933	\$10,390	\$105,543	\$1,152,943	\$108,230	\$1,044,713
DEBT CHARGES						
Loan Interest Expense	1,507	1,390	(117)	\$24,290	\$15,230	(\$9,060)
Bank Loan Payment	9,000	9,000	0	93,000	93,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$105,426	\$0	\$105,426	\$1,035,653	\$0	\$1,035,653

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,962	9,660	3,698	65,414	101,080	35,666
TAXI TRIPS *	4,785	4,140	(645)	49,933	43,320	(6,613)
TOTAL TRIPS	10,747	13,800	3,053	115,347	144,400	29,053

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%		
Year-to-date	<u>2,783,618</u>	<u>1031.59%</u>	<u>3,035,109</u>	<u>9.03%</u>	<u>1,771,249</u>	<u>-41.64%</u>	<u>2,067,334</u>	<u>16.72%</u>	<u>3,204,622</u>	<u>55.01%</u>	<u>4,376,121</u>	<u>36.56%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,376,121</u>	
Weekdays	234		231		226		230		231		233	
Saturdays	47		48		46		48		47		44	
Sundays	45		47		47		48		48		47	
No Service	1		1		9		1		1		3	
Stats	7		7		7		7		7		7	
	334		334		335		334		334		334	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	Percentage change 2019/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	25.60%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	19.53%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	33.14%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	36.83%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	46.32%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	49.94%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	41.80%
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	37.79%
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	38.54%
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	33.99%
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	40.34%
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%			
Year-to-date	<u>2,441,060</u>	<u>1017.78%</u>	<u>2,635,225</u>	<u>7.95%</u>	<u>1,550,050</u>	<u>-41.18%</u>	<u>1,744,321</u>	<u>12.53%</u>	<u>2,690,254</u>	<u>54.23%</u>	<u>3,602,783</u>	<u>33.92%</u>	<u>36.72%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,602,783</u>		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$28,366	\$20,527	\$7,839	\$281,120	\$228,707	\$52,413
City of Mount Pearl Billing	86,597	95,320	(8,723)	986,701	1,049,960	(63,259)
Total Revenue	\$114,963	\$115,847	(\$884)	\$1,267,820	\$1,278,667	(\$10,847)
*Less Variable Expenses						
Operating Expenses	\$64,100	\$65,229	\$1,129	\$588,410	\$654,310	\$65,900
Maintenance Expenses	27,907	21,146	(6,761)	237,773	209,638	(28,135)
Finance & Admin. Expenses	22,985	15,795	(7,190)	193,999	188,170	(5,829)
Total Expenses	\$114,992	\$102,170	(\$12,822)	\$1,020,182	\$1,052,118	\$31,936
Total Overhead Contribution	(\$29)	\$13,677	(\$13,706)	\$247,638	\$226,549	\$21,089
Mount Pearl Kilometers	14,988.7	15,109.4	(120.7)	165,296.1	166,758.2	(1,462.1)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	32.5					
Riders Per Hour^ - Route 22	26.7					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	29.5	24.6				
2015-2023	19.9	16.3				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,079	\$1,800	\$1,279	\$27,263	\$43,618	(\$16,355)
Town of Paradise Billing	24,740	26,000	(1,260)	281,864	267,668	14,196
Total Revenue	\$27,819	\$27,800	\$19	\$309,127	\$311,286	(\$2,159)
*Less Variable Expenses						
Operating Expenses	\$15,511	\$15,651	\$140	\$143,554	\$159,263	\$15,709
Maintenance Expenses	6,753	5,074	(1,679)	57,999	51,030	(6,969)
Finance & Admin. Expenses	5,562	3,790	(1,772)	47,299	45,818	(1,481)
Total Expenses	\$27,826	\$24,515	(\$3,311)	\$248,852	\$256,111	\$7,259
Total Overhead Contribution	(\$7)	\$3,285	(\$3,292)	\$60,275	\$55,175	\$5,100
Paradise Kilometers	3,627.0	3,625.4	1.6	40,303.4	40,598.6	(295.2)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	17.3					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	14.9					
2016-2023	7.8					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$627	\$700	(\$73)	\$38,246	\$43,400	(\$5,154)
Total Revenue	\$627	\$700	(\$73)	\$38,246	\$43,400	(\$5,154)
EXPENSES						
Operators Salary Expense	\$4,139	\$230	(\$3,909)	\$17,548	\$14,090	(\$3,458)
Operation's Salaries Expense	100	100	0	1,600	1,800	200
Diesel Fuel Expense	1,041	80	(961)	4,598	4,730	132
Maintenance Expenses *	410	110	(300)	6,521	6,940	419
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$5,690	\$520	(\$5,170)	\$30,267	\$28,210	(\$2,057)
PROFIT / (LOSS)	(\$5,063)	\$180	(\$5,243)	\$7,979	\$15,190	(\$7,211)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 NOVEMBER, 2023



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$4,310	\$20,000	(\$15,690)	\$123,418	\$190,000	(\$66,582)
Total Revenues	\$4,310	\$20,000	(\$15,690)	\$123,418	\$190,000	(\$66,582)
EXPENSES						
Salaries	\$4,070	\$4,070	\$0	\$38,728	\$38,740	\$12
Sales Commission	544	2,110	1,566	13,101	20,210	7,109
Sign Production	360	580	220	159	6,380	6,221
Promotion	0	1,000	1,000	0	1,000	1,000
Vehicle	485	490	5	5,335	5,390	55
Telephone	42	60	18	528	660	132
Advertising	275	890	615	3,025	9,790	6,765
Sign Installations	1,069	630	(439)	6,855	6,930	75
Entertainment	0	190	190	33	2,090	2,057
Advertising Software	360	360	0	3,960	3,960	0
Total Expenses	\$7,205	\$10,380	\$3,175	\$71,724	\$95,150	\$23,426
PROFIT / (LOSS)	(\$2,895)	\$9,620	(\$12,515)	\$51,694	\$94,850	(\$43,156)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$24,750	\$24,750	\$0
TOTAL PROFIT / (LOSS)	(\$645)	\$11,870	(\$12,515)	\$76,444	\$119,600	(\$43,156)

6



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,928	\$1,600	\$328	\$21,364	\$17,600	\$3,764
Government Grant	0	0	0	0	0	0
Total Revenues	\$1,928	\$1,600	\$328	\$21,364	\$17,600	\$3,764
EXPENSES						
Operators Salaries	\$5,831	\$5,950	\$119	\$63,346	\$62,990	(\$356)
Operations Salaries	0	0	0	0	0	0
Benefits	703	730	27	7,642	7,680	38
Diesel / Gas	2,386	2,550	164	21,376	27,800	6,424
Maintenance Expenses	1,262	1,300	38	13,420	13,880	460
Other*	879	0	(879)	12,366	0	(12,366)
Total Expenses	\$11,061	\$10,530	(\$531)	\$118,150	\$112,350	(\$5,800)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$9,133)	(\$8,930)	(\$203)	(\$96,786)	(\$94,750)	(\$2,036)
West # 1 (Mon) X 4	185			1,895		
East # 1 (Tue) X 4	136			1,645		
West # 2 (Wed) X 5	284			2,407		
East # 2 (Thu) X 5	150			2,035		
Bidgoods (Fri) X 4	208			2,668		
	963			10,650		

Riders Per Hour* 6.0

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
2023	6.2
2014-2023	5.0

* Other expenses consist of:

Power Steering pump	370
Oil & filter	121
Filter, intake hose & clamp	273
Carrier bearing & brakes	310
Steerint box, cooler	1,175
Coupler, heater hose & clamps	233
Batteries	927
Seat belts	445
External repairs to pass inspection	2,507
Miscellaneous	1,722
Rear Axle Repairs	4,283
	12,366

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2023



KEY PERFORMANCE INDICATORS	11 MTH	11 MTH	11 MTH	11 MTH	11 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	32.81	24.83	17.24	15.61	24.13	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.79	23.99	14.50	11.13	14.25	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.5%	30.6%	27.1%	23.0%	32.3%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.46	29.14	29.38	30.50	27.09	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.68	1.84	2.18	2.16	1.87	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	56.19	46.99	39.33	34.58	46.27	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.03	6.44	8.95	10.29	6.40	6.42	9.23	10.29	6.44

11

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2023



KEY PERFORMANCE INDICATORS	11 MTH	% of	11 MTH	% of	11 MTH	% of	11 MTH	% of	11 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	65,414	53.2%	62,553	59.4%	60,594	65.0%	47,344	61.6%	90,222	60.5%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	49,933	40.6%	37,377	35.5%	28,778	30.9%	26,360	34.3%	53,606	35.9%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS (St. John's)	115,347		99,930		89,372		73,704		143,828		110,022		97,224		81,719		156,097	
NO SHOWS (St. John's)	7,513	6.1%	5,438	5.2%	3,887	4.2%	3,159	4.1%	5,385	3.6%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS (St. John's)	122,860		105,368		93,259		76,863		149,213		116,045		101,723		85,235		162,082	
CANCELLATIONS (St. John's)	81,002	65.9%	51,515	48.9%	42,781	45.9%	67,742	88.1%	62,592	41.9%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	29,756	24.2%	24,134	22.9%	16,605	17.8%	11,813	15.4%	22,142	14.8%	26,263	22.6%	20,396	20.1%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	28.54		35.22		31.97		31.92		30.07		35.29		32.21		31.91		30.06	

REVENUES

PASSENGER REVENUE		2023	2022	Variance
\$148,991	Cash Revenue	\$90,936	\$95,167	(\$4,231)
	10-Ride Passes	\$132,813	\$119,934	\$12,879
	Monthly Passes	\$327,618	\$259,313	\$68,305
	Other (double-rides, Go-Cards, etc)	\$11,898	\$7,039	\$4,859
	M-Card fees	\$2,938	\$3,672	(\$734)
	Credits / Discounts / Allocations	(\$5,070)	(\$2,754)	(\$2,315)
	Commission Paid	(\$1,542)	(\$1,743)	\$202
	Total Revenue	\$559,591	\$480,627	\$78,964

- ☆ Cash revenue down 4% from last year while cash ridership was down 3%.
- ☆ 10-Ride pass revenue was up 11% from last year. 10-Ride riders were up 11% & sales were up 11%.
- ☆ Monthly pass revenue was up 26% from last year. Monthly riders were up 35% & sales were up 27%.
- ☆ LIF riders were up 8% from 2022.
- ☆ Ridership of 449,467 was 20% higher than 2022 (375,258) and 33% higher than budget (339,250).
 NOTE: There were 21 week days in 2023 and 2022.
- ☆ Avg fare (incl. LIFT) of \$1.59 compared to \$1.69 last year and \$1.80 budget.
- ☆ Rides per pass ratio was 29.4 (LIFT passes incl.) compared to 27.5 last year and 47.6 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.6%	14.2%	48.3%	24.9%
2022	16.6%	15.8%	40.6%	27.1%
2021	18.3%	16.3%	34.2%	31.2%
2020	29.2%	17.6%	46.4%	6.8%
2019	25.8%	16.6%	57.5%	0.0%
2018	29.0%	16.8%	54.2%	0.0%
2017	30.8%	16.9%	52.3%	0.0%

LOW INCOME PASS REVENUE ☆ 7,199 active cards at end of month - 101,686 rides this month (23% of total rides).
 (\$1,374)

ON DEMAND PILOT GRANT ☆ Third month recognizing \$5,000 for 8 months - funds received from Memorial University.
 \$5,000

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget, resulting in lower direct billing.
 (\$8,723) (See Mount Pearl statement for more information).

OTHER INCOME ☆ Interest earned on bank balance higher than budget. \$21,887
 \$84,027 ☆ Repairs reimbursement for 1207 that was struck by car turing left on red light. \$59,561
 ☆ Other miscellaneous receipts. \$2,579
\$84,027

OPERATIONS DEPT

OPERATORS SALARIES ☆ More operator hours at lower pay scale than budgeted. \$15,757
 (\$43,529) ☆ Operators on RTW in call centre. (\$10,345)
 ☆ Two on-demand shifts not budgeted for the month. (\$13,938)
 ☆ Additional shift for route 1 help. (\$6,758)
 ☆ Weekly overshift higher than budget. (\$7,982)
 ☆ OT, Stat, temp pay, net of docked time, higher than budget. (\$17,923)
(\$41,189)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

NOVEMBER, 2023



DIESEL FUEL EXPENSE	☆ Budgeted Usage:	163,236 litres @ \$2.5000 /L	\$408,090
\$110,227	☆ Actual Usage:	168,816 litres @ \$1.7456 /L	(\$294,685)
		sub-total	\$113,405
	☆ On Demand Bus Gasoline @ Depot		(\$3,178)
		Total Variance	\$110,227
	☆ Volume Variance:	(163,236 - 168,816) @ \$2.5000 /L	(\$13,950)
	☆ Price Variance:	168,029 @ (\$2.5000 - \$1.7859)	\$127,355
		sub-total	\$113,405
	☆ On Demand Bus Gasoline @ Depot		(\$3,178)
		Total Variance	\$110,227
	☆ Actual burn was 65.4 L / 100KM vs budget of 60.0 L / 100KM.		
	☆ Actual total KM was 260,898 vs budget of 273,760.		

BUS CHARTER EXPENSE (\$5,170) ☆ Costs for santa shuttles not budgeted.

MAINTENANCE DEPT

GARAGE SALARIES	☆ Four positions empty for month or part of month.	\$31,470
\$20,055	☆ Several positions at lower scale (including wage subsidy received).	\$7,067
	☆ Overtime (net of docked time) higher than budget.	(\$19,940)
	☆ Tool allowance less than budget.	\$1,923
		\$20,520

STOCK PARTS EXPENSE (\$88,586)	☆ Expenses continue to be much higher than budget.	
	☆ Higher costed expenses include:	
	☆ Rebuilt Transmission - Bus 1524	(\$6,114)
	☆ Radiator assembly - Bus 1419	(\$2,968)
	☆ Inspection repairs - Bus 1737	(\$2,480)
	☆ Rebuild engine - Bus 1419	(\$27,160)
	☆ Seat assembly - Bus 1736, 1737, 1738	(\$6,616)
	☆ Turbo parts & labour - Bus 1204	(\$10,516)
	☆ Engine repairs - Bus 0754	(\$16,779)
	☆ Fuel Injectors - Bus 0755	(\$2,616)
	☆ LED Headlight replacements.	(\$8,721)
		(\$83,970)

GARAGE EXPENSE (\$29,026)	☆ Contractual foreman support costs not budgeted.	(\$11,623)
	☆ Transmitters replaced on numerous buses - openers for garage doors.	(\$14,892)
	☆ Bus tows to depot (7).	(\$2,988)
		(\$29,503)

BUS LUBRICANTS (\$13,098) ☆ Pricing higher than budget and timing of large order of Transmission Fluid.

BUS WASH EXPENSE \$5,564 ☆ New set of brushes budgeted in 2023 - was not used.

BUILDING & YARDS EXPENSE (\$15,827)	☆ Crane repairs.				(\$4,288)
	☆ Timing of bulk road salt first purchase for winter.				(\$4,346)
	☆ Oil storage cover replacement.				(\$3,126)
	☆ Carpet cleaning for office area.				(\$1,416)
	☆ Roof repairs required in storage area.				(\$2,555)
					(\$15,731)
<hr/>					
BUS STOP & SHELTERS (\$7,146)	☆ Concrete pad and retaining wall - Galway Shelter.				(\$9,303)

FINANCE & HUMAN RESOURCES

CPP EXPENSE (\$9,336)	☆ Fewer EE's reached contribution ceilings as of November than budgeted.				
PENSION EXPENSE (\$98,874)	☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses.				
	☆ ER rate change from budget.				
		Union	Budget	Actual	
		Non Union	138.8%	105.0%	
			188.8%	156.9%	
	☆ Solvency deficit payment for former 3 former employees.				(\$121,061)
COMPUTER EXPENSE (\$7,715)	☆ Additional texting credits required - budget exhausted in October.				(\$6,518)
BANK LOAN INTEREST \$10,321	☆ Budget Rate of 5.75%. Actual Rate of 6.40%.				
	☆ New debt forecasted for 2023 not yet taken.				
	☆ On-board Announcement System			\$425,000	
	☆ Avalon Mall Shelters			\$80,000	
	☆ Community Bus			\$50,000	
	☆ Radio System Upgrade			\$150,000	
	☆ Hybrid buses (8)			\$1,550,000	
BANK LOAN PAYMENT \$24,000	☆ New debt forecasted for 2023 not yet taken per above.				

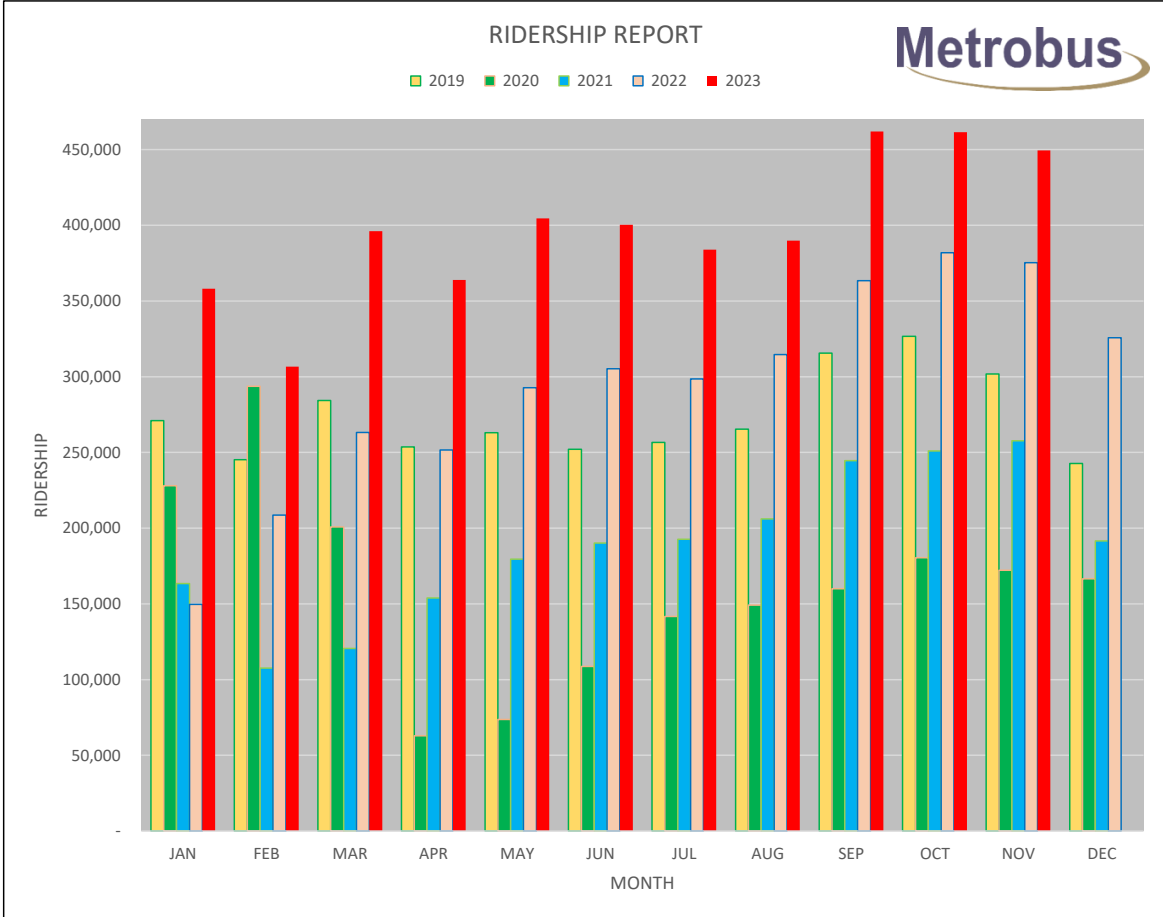
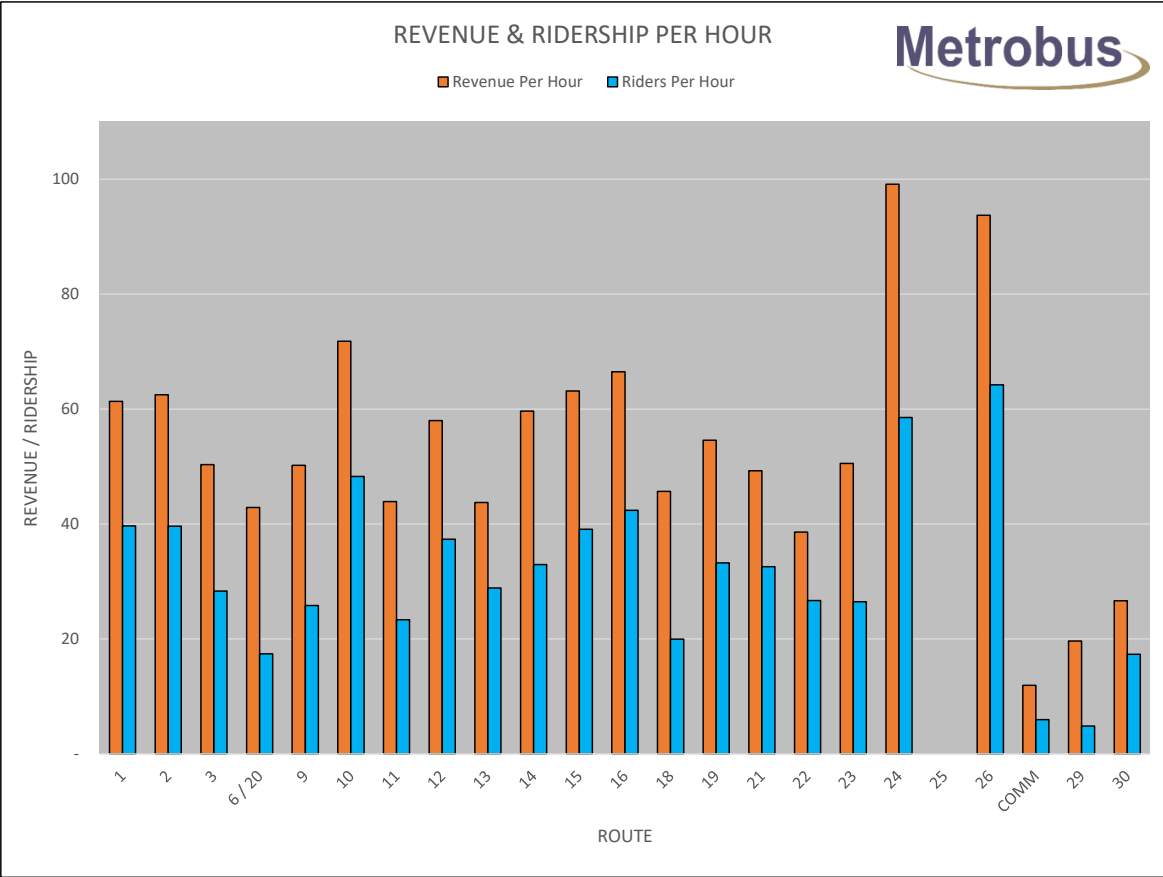
GOBUS

CONTRACTOR SUBSIDY EXP \$89,618	☆ BUDGET - Ridership Bus:	9,660 rides @ \$26.06	\$251,727
	☆ BUDGET - Ridership Taxi:	4,140 rides @ \$23.99	\$99,319
	☆ BUDGET - No Shows:	480 rides @ \$13.03	\$6,254
			\$357,300
	☆ ACTUAL - Ridership Bus:	5,962 rides @ \$26.06	(\$155,376)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	4,785 rides @ \$22.32	(\$106,818)
	☆ ACTUAL - No Shows:	421 rides @ \$13.03	(\$5,488)
			(\$267,682)
			\$89,618

ST. JOHN'S TRANSPORTATION COMMISSION
 BUDGET VARIANCES (CONTINUED...)
 NOVEMBER, 2023



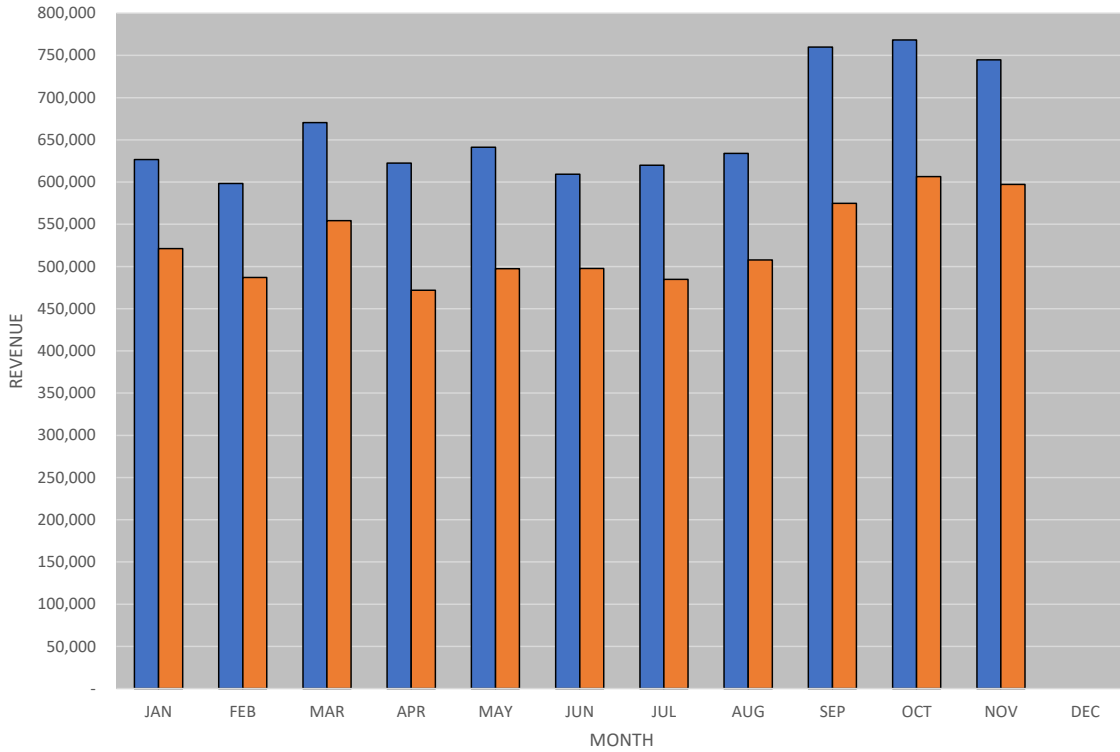
GASOLINE EXPENSE \$20,622	☆ Budgeted Usage: 29,170 litres @ \$1.5300 / L ☆ Actual Usage: 20,345 litres @ \$1.1801 / L	\$44,630 (\$24,008) <hr/> \$20,622
	☆ Volume Variance: (29,170 - 20,345) @ \$1.5300 / L ☆ Price Variance: 20,345 @ (\$1.5300 - \$1.1801) / L	\$13,504 \$7,119 <hr/> \$20,622



REVENUE REPORT



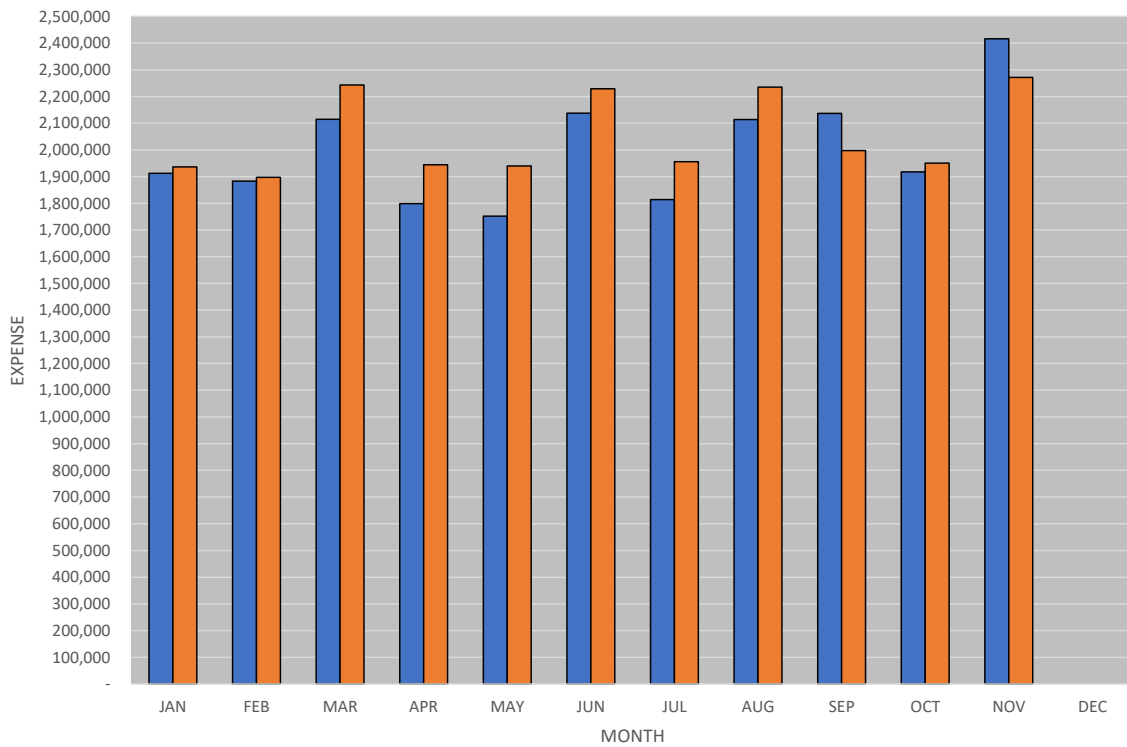
■ ACTUAL ■ BUDGET



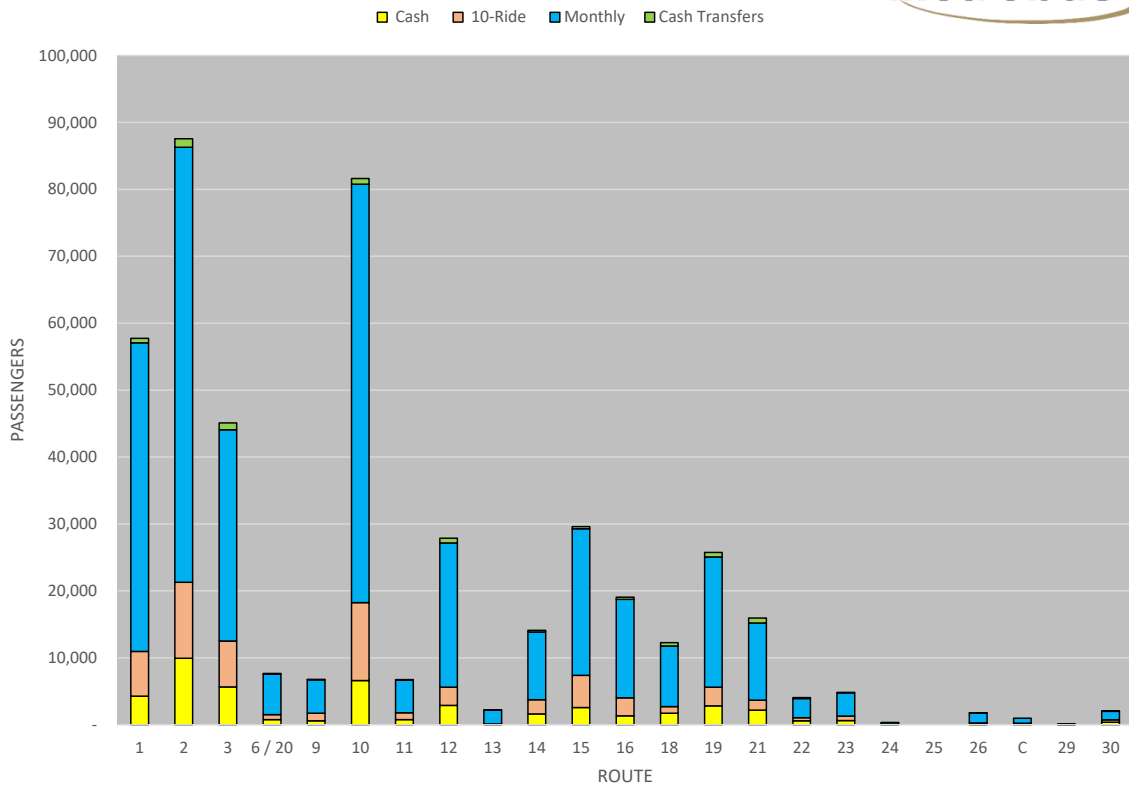
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,438.91		\$88,257.31	\$267,922.16	0.33	0.36
2	2,177.16		\$136,028.18	\$405,382.84	0.34	0.39
3	1,554.40		\$78,225.99	\$289,426.17	0.27	0.32
6	435.11		\$18,657.62	\$81,016.61	0.23	0.23
9	260.26		\$13,065.89	\$48,459.89	0.27	0.28
10	1,672.15		\$120,085.19	\$311,350.99	0.39	0.41
11	286.76		\$12,590.15	\$53,394.14	0.24	0.25
12	726.90		\$42,178.92	\$135,347.33	0.31	0.33
13	75.24		\$3,291.82	\$14,009.54	0.23	0.29
14	420.89		\$25,101.90	\$78,368.88	0.32	0.35
15	748.90		\$47,308.64	\$139,443.68	0.34	0.35
16	442.62		\$29,440.36	\$82,414.96	0.36	0.35
18	590.40		\$26,970.72	\$109,931.30	0.25	0.27
19	753.90		\$41,149.01	\$140,374.67	0.29	0.31
21	467.27	\$59,746.76	\$23,025.49	\$87,004.74	0.26	0.27
22	146.74	\$26,850.56	\$5,665.94	\$27,322.69	0.21	0.23
23	179.41		\$9,065.89	\$33,405.78	0.27	0.30
24	5.50		\$545.26	\$1,024.09	0.53	0.60
26	27.50		\$2,577.79	\$5,120.45	0.50	0.43
28	161.45	\$0.00	\$1,927.95	\$11,061.00	0.17	0.18
29	315.26	\$5,000.00	\$6,198.28	\$58,700.78	0.11	0.11
30	115.51	\$24,740.00	\$3,079.21	\$21,507.73	0.14	0.14
13,002.24	\$116,337.32	\$734,437.51	\$2,401,990.42	0.31	0.34	

Cost / revenue hour (includes regular debt payments & special pension):

\$186.20

Total Expenses	\$2,338,239
Debt Interest	\$8,689
Debt Payment	\$69,000

