



St. John's  
Transportation  
Commission

December 31

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: JANUARY 20, 2023

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
DECEMBER, 2022



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,399,800	\$1,399,800	\$0	\$14,271,150	\$14,271,150	\$0
Passenger Revenue	431,117	305,680	125,437	4,564,520	3,833,080	731,440
Low Income Pass Revenue	186,034	199,500	(13,466)	1,959,443	2,100,000	(140,557)
Mt. Pearl Revenue	86,731	86,260	471	1,063,173	1,013,630	49,543
Paradise Revenue	25,832	23,720	2,112	291,511	274,990	16,521
Charter Revenue	2,419	0	2,419	36,907	43,400	(6,493)
Transit Advertising Revenue	10,044	12,250	(2,206)	168,160	227,000	(58,840)
Community Bus Revenue	1,905	0	1,905	19,421	0	19,421
Other Income	16,589	10,000	6,589	178,388	120,000	58,388
<b>TOTAL REVENUE</b>	<b>\$2,160,471</b>	<b>\$2,037,210</b>	<b>\$123,261</b>	<b>\$22,552,673</b>	<b>\$21,883,250</b>	<b>\$669,423</b>
<b>OPERATIONS</b>						
Operators Salaries	\$600,146	\$555,890	(\$44,256)	\$6,067,151	\$6,027,120	(\$40,031)
Salaries Operations	123,440	128,920	5,480	1,330,604	1,350,330	19,726
Diesel Fuel	319,470	186,210	(133,260)	3,416,568	2,179,960	(1,236,608)
Company Vehicles	4,111	3,210	(901)	33,243	38,120	4,877
Licenses	5,500	4,600	(900)	65,138	63,150	(1,988)
Communications Expense	2,101	2,230	129	25,149	26,760	1,611
Miscellaneous	2,188	460	(1,728)	15,184	8,840	(6,344)
Uniforms & Clothing	5,773	5,420	(353)	64,387	66,240	1,853
Advertising Expense	9,667	31,870	22,203	97,575	135,590	38,015
Bus Charter Expense	9,256	100	(9,156)	36,930	25,250	(11,680)
Transit Advertising Expense	6,983	10,160	3,177	78,821	110,790	31,969
Community Bus Expense	9,417	0	(9,417)	124,037	0	(124,037)
Promotions Expense	5,094	5,980	886	77,499	87,460	9,961
Registration & Membership	365	630	265	26,908	26,890	(18)
Schedules & Transfers	2,887	1,250	(1,637)	18,244	15,800	(2,444)
<b>TOTAL OPERATIONS</b>	<b>\$1,106,398</b>	<b>\$936,930</b>	<b>(\$169,468)</b>	<b>\$11,477,438</b>	<b>\$10,162,300</b>	<b>(\$1,315,138)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$230,267	\$230,950	\$683	\$2,439,493	\$2,427,150	(\$12,343)
Wash Salaries	35,497	40,500	5,003	367,133	420,580	53,447
Shop Tools & Equipment	3,548	1,300	(2,248)	24,555	21,940	(2,615)
Stock Parts	81,384	56,750	(24,634)	942,185	710,500	(231,685)
Garage Expense	5,603	14,990	9,387	76,171	89,160	12,989
Bus Lubricants	11,043	6,150	(4,893)	153,534	104,800	(48,734)
Tire Expense	9,789	8,800	(989)	153,078	105,000	(48,078)
Body Shop Supplies	(27)	800	827	597	15,350	14,753
Bus Wash	38	7,230	7,192	2,386	19,740	17,354
Building & Yards	36,421	22,260	(14,161)	318,756	155,150	(163,606)
Utilities	50,796	23,800	(26,996)	331,157	409,500	78,343
Maintenance Vehicles	3,718	3,100	(618)	57,698	45,500	(12,198)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
DECEMBER, 2022



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,936	2,550	(386)	47,075	42,250	(4,825)
Janitorial & Sanitation	3,529	3,500	(29)	44,192	43,100	(1,092)
Farebox Repairs	4,731	1,300	(3,431)	11,128	16,200	5,072
<b>TOTAL MAINTENANCE</b>	<b>\$479,273</b>	<b>\$423,980</b>	<b>(\$55,293)</b>	<b>\$4,969,138</b>	<b>\$4,625,920</b>	<b>(\$343,218)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$91,190	\$87,160	(\$4,030)	\$910,671	\$904,890	(\$5,781)
Employer's Payroll Tax	23,689	21,150	(2,539)	223,582	227,100	3,518
Sick Leave	19,000	19,000	0	228,000	228,000	0
Worker's Compensation	8,541	7,500	(1,041)	175,001	175,720	719
Employment Insurance	4,581	3,390	(1,191)	194,942	181,170	(13,772)
Retiring Allowance Expense	3,600	3,600	0	43,200	43,200	0
Group Insurance	47,208	50,830	3,622	574,650	643,640	68,990
CPP Expense	15,352	10,260	(5,092)	501,577	475,230	(26,347)
Pension Expense	136,387	181,570	45,183	1,516,238	1,909,140	392,902
Professional Fees	23,900	46,000	22,100	74,396	84,400	10,004
Telephone Expense	2,201	2,910	709	26,957	32,520	5,563
Computer Expense	24,268	20,320	(3,948)	288,897	265,810	(23,087)
Office Supplies Expense	7,977	5,750	(2,227)	71,616	77,780	6,164
Travel Expense	0	0	0	10,167	22,260	12,093
Training Expense	3,481	29,000	25,519	18,521	48,750	30,229
Fleet Insurance Expense	40,164	40,500	336	476,958	476,000	(958)
General Insurance Expense	5,722	6,000	278	64,623	69,000	4,377
Miscellaneous Expense	17,165	9,860	(7,305)	76,947	54,920	(22,027)
Capital Out of Revenue	0	40,000	40,000	149,569	40,000	(109,569)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$474,426</b>	<b>\$584,800</b>	<b>\$115,466</b>	<b>\$5,626,512</b>	<b>\$5,959,530</b>	<b>\$333,018</b>
Total Expenses	\$2,060,097	\$1,945,710	(\$114,387)	\$22,073,088	\$20,747,750	(\$1,325,338)
<b>NET BEFORE DEBT</b>	<b>\$100,374</b>	<b>\$91,500</b>	<b>\$8,874</b>	<b>\$479,585</b>	<b>\$1,135,500</b>	<b>(\$655,915)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	11,027	5,500	(5,527)	\$83,823	\$55,500	(\$28,323)
Bank Loan Payment	52,000	86,000	34,000	614,000	1,080,000	466,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$37,347</b>	<b>\$0</b>	<b>\$37,347</b>	<b>(\$218,238)</b>	<b>\$0</b>	<b>(\$218,238)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
DECEMBER, 2022



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$384,390	\$384,390	\$0	\$4,922,000	\$4,922,000	\$0
Passenger Revenue	8,402	18,000	(9,598)	121,729	254,700	(132,971)
Low Income Pass Revenue	13,466	0	13,466	140,557	0	140,557
Mount Pearl Admin	5,017	5,710	(693)	78,756	82,310	(3,554)
Government Grant	7,875	7,600	275	94,500	94,500	0
<b>TOTAL REVENUE</b>	<b>\$419,150</b>	<b>\$415,700</b>	<b>\$3,450</b>	<b>\$5,357,542</b>	<b>\$5,353,510</b>	<b>\$4,032</b>
<b>EXPENSES</b>						
MVT Subsidy	\$359,570	\$371,800	\$12,230	\$3,714,856	\$4,720,290	\$1,005,434
Administration Salaries	12,914	13,650	736	138,177	146,930	8,753
Employer's Payroll Tax	260	270	10	2,768	2,950	182
Worker's Compensation	227	240	13	2,423	2,570	147
Employment Insurance	203	420	217	2,966	4,540	1,574
Group Insurance	228	240	12	2,542	2,450	(92)
CPP Expense	701	780	79	7,485	8,380	895
Pension Expense	780	960	180	8,064	10,320	2,256
Professional Fees	3,812	7,540	3,728	60,223	90,480	30,257
Telephone Expense	42	360	318	892	4,320	3,428
Computer Expense	13,836	15,600	1,764	188,834	195,740	6,906
Office Supplies Expense	2	250	248	3,008	3,000	(8)
Promotions Expense	89	310	221	1,936	3,720	1,784
Travel Expense	0	0	0	2,042	5,000	2,958
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,203	3,280	(1,923)	68,187	39,420	(28,767)
<b>TOTAL EXPENSE</b>	<b>\$397,867</b>	<b>\$415,700</b>	<b>\$17,833</b>	<b>\$4,204,403</b>	<b>\$5,240,110</b>	<b>\$1,035,707</b>
<b>NET BEFORE DEBT</b>	<b>\$21,283</b>	<b>\$0</b>	<b>\$21,283</b>	<b>\$1,153,139</b>	<b>\$113,400</b>	<b>\$1,039,739</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	\$0	\$0	\$0	\$499	\$400	(\$99)
Bank Loan Payment	0	0	0	113,000	113,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$21,283</b>	<b>\$0</b>	<b>\$21,283</b>	<b>\$1,039,640</b>	<b>\$0</b>	<b>\$1,039,640</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	5,632	6,624	992	68,185	84,290	16,105
TAXI TRIPS *	4,460	4,416	(44)	41,837	56,200	14,363
<b>TOTAL TRIPS</b>	<b>10,092</b>	<b>11,040</b>	<b>948</b>	<b>110,022</b>	<b>140,490</b>	<b>30,468</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	21.09%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	16.33%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	18.55%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	15.16%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	16.91%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	24.35%
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	34.22%
Year-to-date	<u>2,880,115</u>	<u>69.66%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>	<u>-40.88%</u>	<u>2,258,870</u>	<u>16.57%</u>	<u>3,530,379</u>	<u>56.29%</u>	<u>7.71%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		
Weekdays	250		253		251		248		253		252		
Saturdays	50		52		52		49		51		52		
Sundays	53		50		52		51		51		51		
No Service	5		3		3		11		3		3		
Stats	7		7		7		7		7		7		
	<b>365</b>		<b>365</b>		<b>365</b>		<b>365</b>		<b>365</b>		<b>365</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%
Year-to-date	<u>2,548,736</u>	<u>70.57%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>	<u>-40.61%</u>	<u>1,911,827</u>	<u>13.12%</u>	<u>2,960,704</u>	<u>54.86%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
DECEMBER, 2022



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$22,738	\$19,185	\$3,553	\$252,930	\$266,252	(\$13,322)
City of Mount Pearl Billing	86,731	86,260	471	1,063,172	1,013,630	49,542
<b>Total Revenue</b>	<b>\$109,469</b>	<b>\$105,445</b>	<b>\$4,024</b>	<b>\$1,316,102</b>	<b>\$1,279,882</b>	<b>\$36,220</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$60,819	\$50,530	(\$10,289)	\$639,844	\$567,730	(\$72,114)
Maintenance Expenses	21,765	21,000	(765)	242,533	227,873	(14,660)
Finance & Admin. Expenses	14,863	17,027	2,164	202,739	227,415	24,676
<b>Total Expenses</b>	<b>\$97,447</b>	<b>\$88,557</b>	<b>(\$8,890)</b>	<b>\$1,085,116</b>	<b>\$1,023,018</b>	<b>(\$62,098)</b>
<b>Total Overhead Contribution</b>	<b>\$12,022</b>	<b>\$16,888</b>	<b>(\$4,866)</b>	<b>\$230,986</b>	<b>\$256,864</b>	<b>(\$25,878)</b>
Mount Pearl Kilometers	14,995.7	14,998.4	(2.7)	181,965.8	182,061.5	(95.7)
Cost per Kilometer	\$7.30	\$7.03		\$7.23	\$7.03	
Riders Per Hour^ - Route 21	23.4					
Riders Per Hour^ - Route 22	18.9					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
<b>2015-2022</b>	<b>18.8</b>	<b>15.3</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 DECEMBER, 2022



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,679	\$917	\$762	\$20,089	\$14,147	\$5,942
Town of Paradise Billing	25,832	23,720	2,112	291,512	274,990	16,522
<b>Total Revenue</b>	<b>\$27,512</b>	<b>\$24,637</b>	<b>\$2,875</b>	<b>\$311,601</b>	<b>\$289,137</b>	<b>\$22,464</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$15,285	\$11,807	(\$3,478)	\$151,834	\$128,294	(\$23,540)
Maintenance Expenses	5,470	4,907	(563)	57,545	51,496	(6,049)
Finance & Admin. Expenses	3,735	3,978	243	47,281	50,705	3,424
<b>Total Expenses</b>	<b>\$24,490</b>	<b>\$20,692</b>	<b>(\$3,798)</b>	<b>\$256,660</b>	<b>\$230,495</b>	<b>(\$26,165)</b>
<b>Total Overhead Contribution</b>	<b>\$3,022</b>	<b>\$3,945</b>	<b>(\$923)</b>	<b>\$54,941</b>	<b>\$58,642</b>	<b>(\$3,701)</b>
Paradise Kilometers	3,768.7	3,504.5	264.2	43,063.6	41,129.5	1,934.1
Cost per Kilometer	\$7.30	\$7.03		\$7.24	\$7.03	
Riders Per Hour*	9.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
<b>2016-2022</b>	<b>6.7</b>					

\*Based on actual/budget kilometers and cost per kilometer





	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$2,419	\$0	\$2,419	\$36,907	\$43,400	(\$6,493)
<b>Total Revenue</b>	<b>\$2,419</b>	<b>\$0</b>	<b>\$2,419</b>	<b>\$36,907</b>	<b>\$43,400</b>	<b>(\$6,493)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$5,243	\$0	(\$5,243)	\$19,710	\$13,580	(\$6,130)
Operation's Salaries Expense	688	100	(588)	2,288	1,900	(388)
Diesel Fuel Expense	1,650	0	(1,650)	6,498	2,240	(4,258)
Maintenance Expenses *	1,558	0	(1,558)	8,292	6,880	(1,412)
Miscellaneous Expenses	117	0	(117)	142	0	(142)
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$9,256</b>	<b>\$100</b>	<b>(\$9,156)</b>	<b>\$36,930</b>	<b>\$25,250</b>	<b>(\$11,680)</b>
<b>PROFIT / (LOSS)</b>	<b>(\$6,837)</b>	<b>-\$100</b>	<b>(\$6,737)</b>	<b>(\$23)</b>	<b>\$18,150</b>	<b>(\$18,173)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 DECEMBER, 2022



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$7,794	\$10,000	(\$2,206)	\$136,325	\$200,000	(\$63,675)
<b>Total Revenues</b>	<b>\$7,794</b>	<b>\$10,000</b>	<b>(\$2,206)</b>	<b>\$136,325</b>	<b>\$200,000</b>	<b>(\$63,675)</b>
<b>EXPENSES</b>						
Salaries	\$3,990	\$4,940	\$950	\$41,232	\$52,140	\$10,908
Sales Commission	892	1,110	218	15,226	21,320	6,094
Sign Production	0	580	580	(492)	6,960	7,452
Promotion	0	1,000	1,000	0	1,000	1,000
Vehicle	485	380	(105)	5,820	4,560	(1,260)
Telephone	42	80	38	563	960	397
Advertising	275	890	615	5,104	10,680	5,576
Sign Installations	439	630	191	6,547	7,560	1,013
Entertainment	500	190	(310)	500	2,280	1,780
Advertising Software	360	360	0	4,320	4,320	0
<b>Total Expenses</b>	<b>\$6,983</b>	<b>\$10,160</b>	<b>\$3,177</b>	<b>\$78,820</b>	<b>\$111,780</b>	<b>\$32,960</b>
<b>PROFIT / (LOSS)</b>	<b>\$811</b>	<b>(\$160)</b>	<b>\$971</b>	<b>\$57,505</b>	<b>\$88,220</b>	<b>(\$30,715)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$31,835	\$27,000	\$4,835
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$3,061</b>	<b>\$2,090</b>	<b>\$971</b>	<b>\$89,340</b>	<b>\$115,220</b>	<b>(\$25,880)</b>

6



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,905	\$0	\$1,905	\$19,421	\$0	\$19,421
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,905</b>	<b>\$0</b>	<b>\$1,905</b>	<b>\$19,421</b>	<b>\$0</b>	<b>\$19,421</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$67,559	\$0	(\$67,559)
Operations Salaries	0	0	0	0	0	0
Benefits	670	0	(670)	7,906	0	(7,906)
Diesel / Gas	1,961	0	(1,961)	24,175	0	(24,175)
Maintenance Expenses	1,047	0	(1,047)	12,507	0	(12,507)
Other*	23	0	(23)	11,891	0	(11,891)
<b>Total Expenses</b>	<b>\$9,417</b>	<b>\$0</b>	<b>(\$9,417)</b>	<b>\$124,038</b>	<b>\$0</b>	<b>(\$124,038)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$7,512)</b>	<b>\$0</b>	<b>(\$7,512)</b>	<b>(\$104,616)</b>	<b>\$0</b>	<b>(\$104,616)</b>
West # 1 (Mon) X 3	134			1,644		
East # 1 (Tue) X 4	147			1,563		
West # 2 (Wed) X 4	188			2,150		
East # 2 (Thu) X 5	210			1,875		
Bidgoods (Fri) X 5	263			2,353		
	<b>942</b>			<b>9,585</b>		

Riders Per Hour\*

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	5.2
<b>2014-2022</b>	<b>4.8</b>

\* Other expenses consist of:

Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
Backing plates	225
Brake calipers / brake pads front & rear	2,764
Power start batteries	389
Burb Side Mirror assembly	786
Fuel float / fuel sending unit	953
Circuit boards	474
Brochures	944
Tires	868
Front coil springs	315
Rear shocks & bearings	391
Batteries	371
Other / miscellaneous	2,223
	<b>11,891</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
DECEMBER, 2022



KEY PERFORMANCE INDICATORS	12 MTH	12 MTH	12 MTH	12 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	25.04	17.17	15.51	24.21	17.17	15.51	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	24.23	14.72	11.14	14.36	14.72	11.14	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	30.6%	26.9%	22.8%	32.7%	26.9%	22.8%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.33	29.39	30.43	26.68	29.39	30.43	26.68
AVERAGE FARE (Low Income Pass incl.)	1.85	2.20	2.20	1.87	2.20	2.20	1.87
OPERATING REVENUE / HOUR	47.47	39.50	34.86	46.40	39.50	34.86	46.40
TOTAL COST PER RIDER	6.42	9.23	10.59	6.44	9.23	10.59	6.44

11

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
DECEMBER, 2022



KEY PERFORMANCE INDICATORS	12 MTH	% of	12 MTH	% of	12 MTH	% of	12 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	68,185	58.8%	65,456	358.6%	52,523	416.3%	98,012	60.5%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	41,837	36.1%	31,768	174.0%	29,196	231.4%	58,085	35.8%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS</b>	<b>110,022</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS	6,023	5.2%	4,499	24.6%	3,516	27.9%	5,985	3.7%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS</b>	<b>116,045</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS	58,465	50.4%	48,379	265.0%	71,522	566.8%	70,239	43.3%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	26,180	22.6%	18,254	100.0%	12,618	100.0%	23,976	14.8%	18,254	17.9%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's only)	35.29		32.21		31.91		30.06		32.21		31.91		30.05	

**REVENUES**

PASSENGER REVENUE		<b>2022</b>	<b>2019</b>	<b>Variance</b>
\$125,437	Cash Revenue	\$96,236	\$141,021	(\$44,785)
	10-Ride Passes	\$115,515	\$88,502	\$27,013
	Monthly Passes	\$213,137	\$242,780	(\$29,643)
	Other (double-rides, Go-Cards, etc)	\$6,451	\$6,120	\$331
	M-Card fees	\$3,931	\$4,421	(\$490)
	Credits / Discounts / Allocations	(\$2,329)	(\$4,475)	\$2,146
	Commission Paid	(\$1,824)	(\$2,811)	\$987
	<b>Total Revenue</b>	<b>\$431,117</b>	<b>\$475,558</b>	<b>(\$44,441)</b>

- ☆ Cash revenue down 32% from 2019 while cash ridership down 28%.
- ☆ 10-Ride pass revenue was up 30% from 2019. 10-Ride riders were up 20% & sales were up 29%.
- ☆ Monthly pass revenue was down 12% from 2019. Monthly riders were up 3% & sales were down 13%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 325,757 was 34% higher than 2019 (242,702) and 44% higher than budget (226,232).  
*NOTE: There were 21 week days in 2022 vs 23 in 2021, and 20 in 2019.*
- ☆ Avg fare (incl. LIFT) of \$1.89 compared to \$1.96 in 2019 and \$2.23 budget.
- ☆ Rides per pass ratio was 24.6 (LIFT passes incl.) compared to 17.1 in 2021, 19.5 in 2020, and 40.8 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	16.4%	15.7%	40.8%	27.1%
2021	18.4%	16.3%	34.3%	30.9%
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%
2018	29.1%	16.8%	54.1%	0.0%
2017	30.8%	16.9%	52.3%	0.0%
2016	32.8%	16.2%	51.0%	0.0%

LOW INCOME PASS REVENUE ☆ 6,456 active cards at end of month - 88,042 rides this month (27% of total rides).  
 (\$13,466) ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

PARADISE REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 \$2,112 ☆ New updated scheduling software maps increased actual route 30 KM totals.  
 (See Paradise statement for more information).

CHARTER REVENUE ☆ Budget was 0 billable hours while actual was 13 hours.  
 \$2,419 (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.  
 (\$2,206) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Interest earned on bank balance much higher than budget.  
 \$6,589

**OPERATIONS DEPT**

OPERATORS SALARIES (\$44,256)	<ul style="list-style-type: none"> <li>☆ More operator hours at lower pay scale than budgeted.</li> <li>☆ More vacation weeks than budgeted (25 vs 20).</li> <li>☆ Floater holiday payouts much higher than budgeted floater days.</li> <li>☆ Weekly overshift higher than budget (43 hrs / wk vs 21).</li> <li>☆ Overtime, paid sick time, Temp pay (net of docks) higher than budget.</li> <li>☆ Actual pay rates 1% higher than budget.</li> </ul>	<ul style="list-style-type: none"> <li>\$9,583</li> <li>(\$6,626)</li> <li>(\$12,195)</li> <li>(\$2,855)</li> <li>(\$27,606)</li> <li>(\$5,978)</li> <li><b>(\$45,677)</b></li> </ul>
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OPERATIONS SALARIES \$5,480	<ul style="list-style-type: none"> <li>☆ One Supervisor position unfilled.</li> <li>☆ OT &amp; stat pay less than budget.</li> <li>☆ Part time ISR had 74 more hours than budget.</li> <li>☆ Allocation of 20% of TA Manager salary for operations work.</li> <li>☆ Actual pay rates 1% higher than budget.</li> </ul>	<ul style="list-style-type: none"> <li>\$8,300</li> <li>\$956</li> <li>(\$1,701)</li> <li>(\$998)</li> <li>(\$1,210)</li> <li><b>\$5,347</b></li> </ul>
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DIESEL FUEL EXPENSE (\$133,260)	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 155,824 litres @ \$1.1950 /L</li> <li>☆ Actual Usage: 160,425 litres @ \$1.9914 /L</li> </ul>	<ul style="list-style-type: none"> <li>\$186,210</li> <li>(\$319,470)</li> <li><b>(\$133,260)</b></li> </ul>
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<ul style="list-style-type: none"> <li>☆ Volume Variance: (155,824 - 160,425) @ \$1.1950 /L</li> <li>☆ Price Variance: 163,533 @ (\$1.1950 - \$2.0628)</li> </ul>	<ul style="list-style-type: none"> <li>(\$5,498)</li> <li>(\$127,761)</li> <li><b>(\$133,260)</b></li> </ul>
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☆ Actual burn was 62.2 L / 100KM vs budget of 59.5 L / 100KM.  
 ☆ Actual total KM was 260,672 vs budget of 261,885.

ADVERTISING EXPENSE \$22,203	<ul style="list-style-type: none"> <li>☆ Full budget for 2023 was not utilized.</li> </ul>	
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BUS CHARTER EXPENSE (\$9,156)	<ul style="list-style-type: none"> <li>☆ Costs for the month included the Santa Shuttles. There were no budgeted hours.</li> </ul>	
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TRANSIT ADVERTISING EXPENSE \$3,177	<ul style="list-style-type: none"> <li>☆ Allocation of 20% of TA Manager salary for operations work.</li> <li>☆ Sales commissions less than budget due to lower sales. (See Transit Advertising statement for more information).</li> </ul>	
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COMMUNITY BUS EXPENSE (\$9,417)	<ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).</li> </ul>	
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**MAINTENANCE DEPT**

WASH SALARIES \$5,003	<ul style="list-style-type: none"> <li>☆ One covid cleaning position less than budget for full month.</li> </ul>	<ul style="list-style-type: none"> <li>\$5,280</li> </ul>
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SHOP TOOLS & EQUIPMENT (\$2,248)	<ul style="list-style-type: none"> <li>☆ Radiator for forklift</li> <li>☆ Forklift rental while waiting for repairs.</li> </ul>	(\$1,408) (\$1,804) <u><u>(\$3,211)</u></u>
STOCK PARTS EXPENSE (\$24,634)	<ul style="list-style-type: none"> <li>☆ Parts prices across the board have seen higher than normal increases since last year.</li> <li>☆ Parts used in the month higher than forecasted.               <ul style="list-style-type: none"> <li>☆ High cost items include:                   <ul style="list-style-type: none"> <li>☆ Turbo Bus 1628</li> <li>☆ Turbo Bus 0964</li> </ul> </li> </ul> </li> </ul>	(\$7,387) (\$5,623)
GARAGE EXPENSE \$9,387	<ul style="list-style-type: none"> <li>☆ Full budget for 2023 was not utilized.</li> </ul>	
BUS LUBRICANTS (\$4,893)	<ul style="list-style-type: none"> <li>☆ Tender pricing has changed due to awarded contract in spring 2022.</li> </ul>	
BUS WASH EXPENSE \$7,192	<ul style="list-style-type: none"> <li>☆ Set of brushes budgeted but not needed in 2022.</li> </ul>	
BUILDING & YARDS (\$14,161)	<ul style="list-style-type: none"> <li>☆ Mold removal from piping in garage and reinstallation.</li> </ul>	(\$20,857)
UTILITIES EXPENSE (\$26,996)	<ul style="list-style-type: none"> <li>☆ Current billing had 323,400 kWh &amp; 1,132 kVA &amp; while last year had 216,300 kWh &amp; 1,460 kVA.</li> <li>☆ Timing of meter readings. Year to date still well under budget.</li> <li>☆ Budget is a 3 yr rolling average - this month consisting of 2018-2019-2020.</li> </ul>	
FAREBOX REPAIRS (\$3,431)	<ul style="list-style-type: none"> <li>☆ Timing of expenditures - overall under budget for the year.</li> </ul>	

**FINANCE & HUMAN RESOURCES**

ADMINISTRATION SALARIES (\$4,030)	<ul style="list-style-type: none"> <li>☆ Retro pay processed in month for 1 employee.</li> <li>☆ Actual pay rates 1% higher than budget.</li> </ul>	(\$2,763) (\$1,267) <u><u>(\$4,030)</u></u>
PAYROLL TAX (\$2,539)	<ul style="list-style-type: none"> <li>☆ Higher due to actual salaries in month.</li> </ul>	
GROUP INSURANCE EXPENSE \$3,622	<ul style="list-style-type: none"> <li>☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.</li> </ul>	
CPP EXPENSE (\$5,092)	<ul style="list-style-type: none"> <li>☆ Budgeted to have numerous more employees at contribution ceiling than actual. New employees not at ceiling yet.</li> </ul>	

PENSION EXPENSE \$45,183	<ul style="list-style-type: none"> <li>☆ More members in DC plan than budgeted (less in DB).</li> <li>☆ A number of union employees (18) not yet in the pension plan, reducing overall expense.</li> <li>☆ Special pension payment less than budget (26,219 vs 31,000).</li> <li>☆ ER rates decreased to 138.8% for Union (budget 144.9%)</li> <li>☆ ER rates decreased to 188.8% for Non-Union (budget 195.0%)</li> </ul>	
AUDIT & LEGAL FEES \$22,100	<ul style="list-style-type: none"> <li>☆ Remaining 2022 budget for electrification plan costs.</li> </ul>	
COMPUTER EXPENSE (\$3,948)	<ul style="list-style-type: none"> <li>☆ Additional 100,000 texting credits purchased.</li> </ul>	(\$3,129)
OFFICE SUPPLIES (\$2,227)	<ul style="list-style-type: none"> <li>☆ New Shredder purchased for administration office.</li> </ul>	(\$3,712)
TRAINING EXPENSE \$25,519	<ul style="list-style-type: none"> <li>☆ Full budget for 2023 was not utilized.</li> </ul>	
MISCELLANEOUS (\$7,305)	<ul style="list-style-type: none"> <li>☆ eStore Related:             <ul style="list-style-type: none"> <li>☆ Sales way up over budget thus increasing service fees.</li> <li>☆ Timing for eStore fees - eStore moved back to Moneris in late November. Previous processor billed fees after month end, but Moneris bills daily. Nov &amp; Dec 2022 expensed this month.</li> </ul> </li> <li>☆ Christmas related items higher than budget.</li> </ul>	(\$5,776) (\$1,032) <hr style="border: 1px solid black;"/> <b>(\$6,808)</b>
CAPITAL OUT OF REVENUE \$40,000	<ul style="list-style-type: none"> <li>☆ Budget for 2022 picked up in December. Year-to-date expenses of \$149,569.</li> </ul>	
BANK LOAN INTEREST (\$5,527)	<ul style="list-style-type: none"> <li>☆ Budgeted rate of 1.95% vs Actual rate of 5.67%.</li> </ul>	
BANK LOAN PAYMENT \$34,000	<ul style="list-style-type: none"> <li>☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for the month were paid in advance.</li> </ul>	

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$9,598)	<ul style="list-style-type: none"> <li>☆ Pass sales lower than budget as ridership remains down &amp; some users moved to LIFT program.</li> </ul>	
LOW INCOME PASS REVENUE \$13,466	<ul style="list-style-type: none"> <li>☆ 467 active Go-Cards at the end of the month representing 6.7% of all active LIFT cards.</li> </ul>	

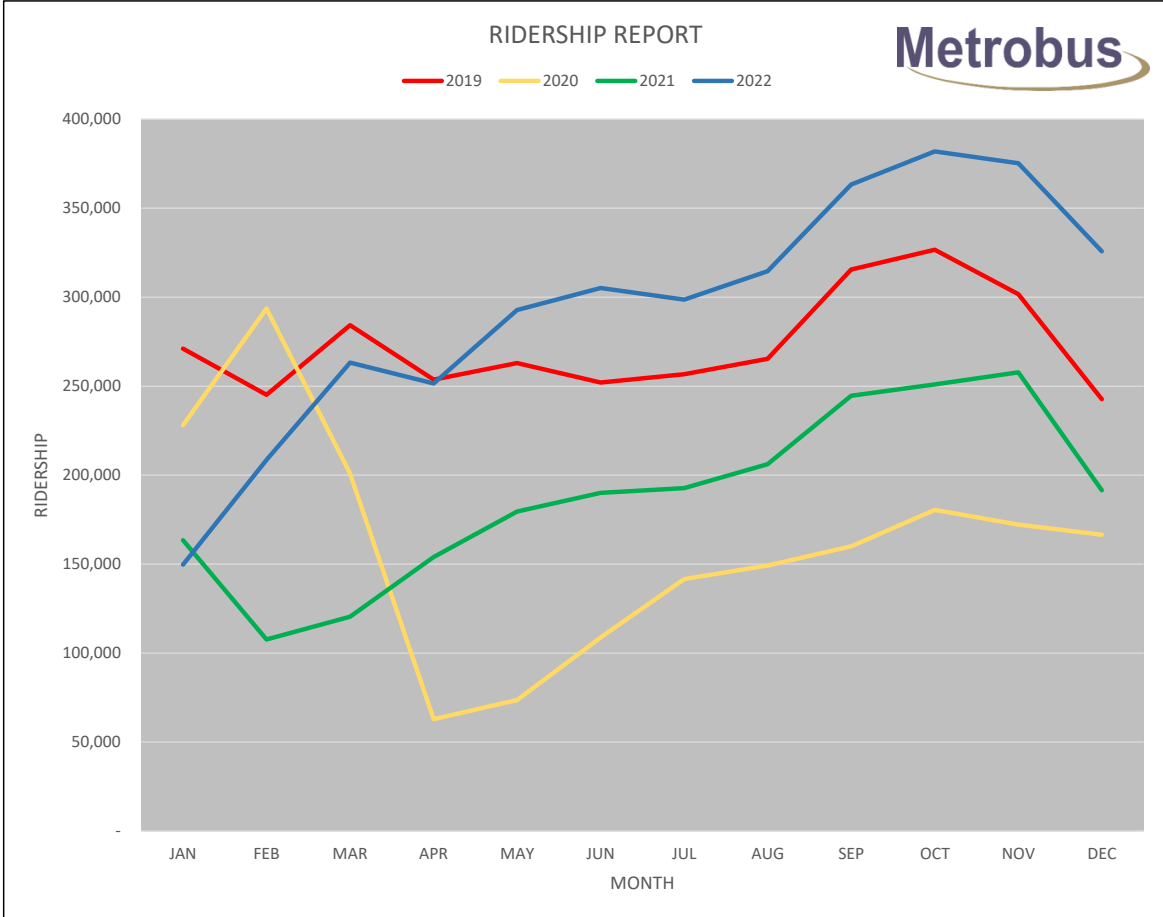
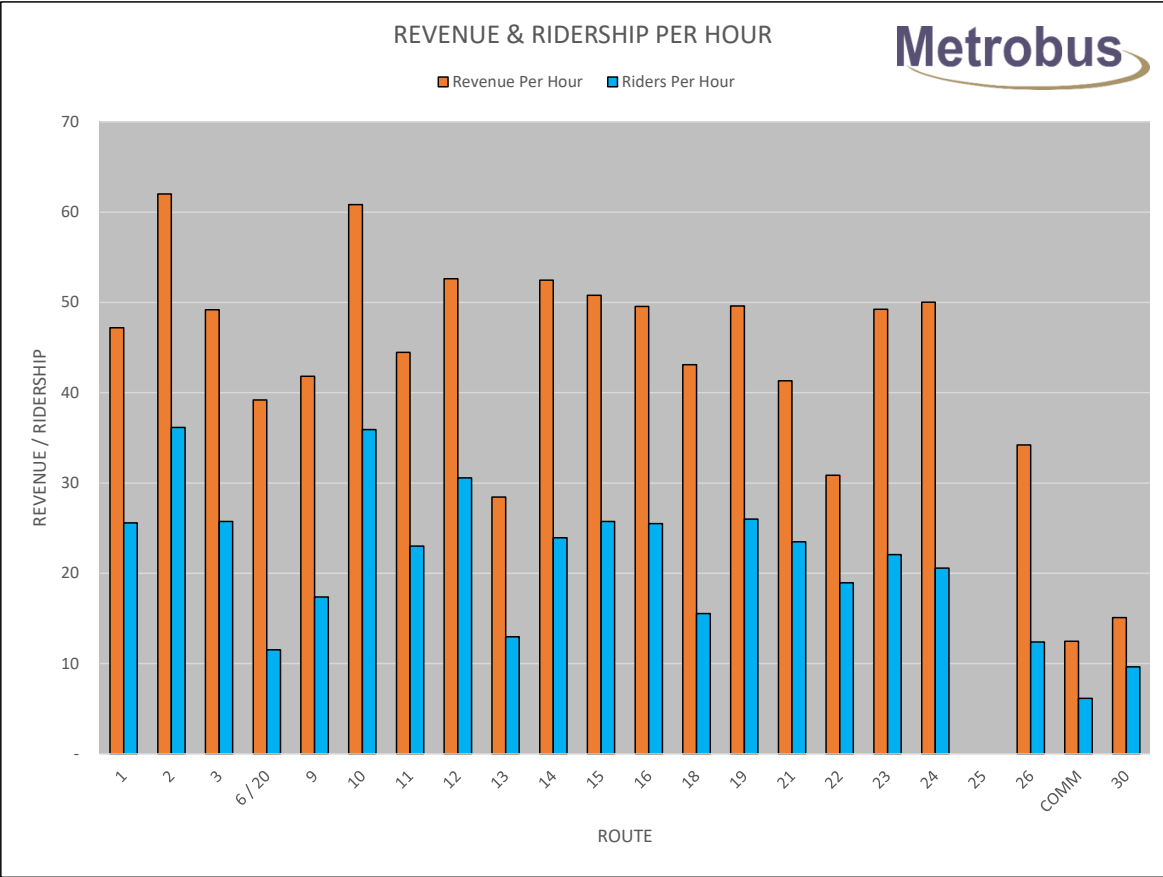


ST. JOHN'S TRANSPORTATION COMMISSION  
 BUDGET VARIANCES (CONTINUED...)  
 DECEMBER, 2022



MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT - Go-Card usage:	10,250 rides @ \$2.50	\$25,625
\$12,230	☆ BUDGET - Ridership Subsidy:	11,040 rides @ \$30.74	\$339,420
	☆ BUDGET - No Show Subsidy:	540 rides @ \$12.51	\$6,755
			<u>\$371,800</u>
	☆ ACTUAL - Credit to MVT - Dec Go-Card usage:	8,629 rides @ \$2.50	(\$22,497)
	☆ ACTUAL - Credit to MVT - Feb-Jul Go-Card usage		
	in dedicated Taxis - previously not billed.	7,213 rides @ \$2.50	(\$18,805)
	☆ ACTUAL - Ridership Subsidy:	10,092 rides @ \$30.74	(\$310,949)
	☆ ACTUAL - No Show Subsidy:	585 rides @ \$12.51	(\$7,318)
			<u>(\$359,569)</u>
			<u><u>\$12,230</u></u>

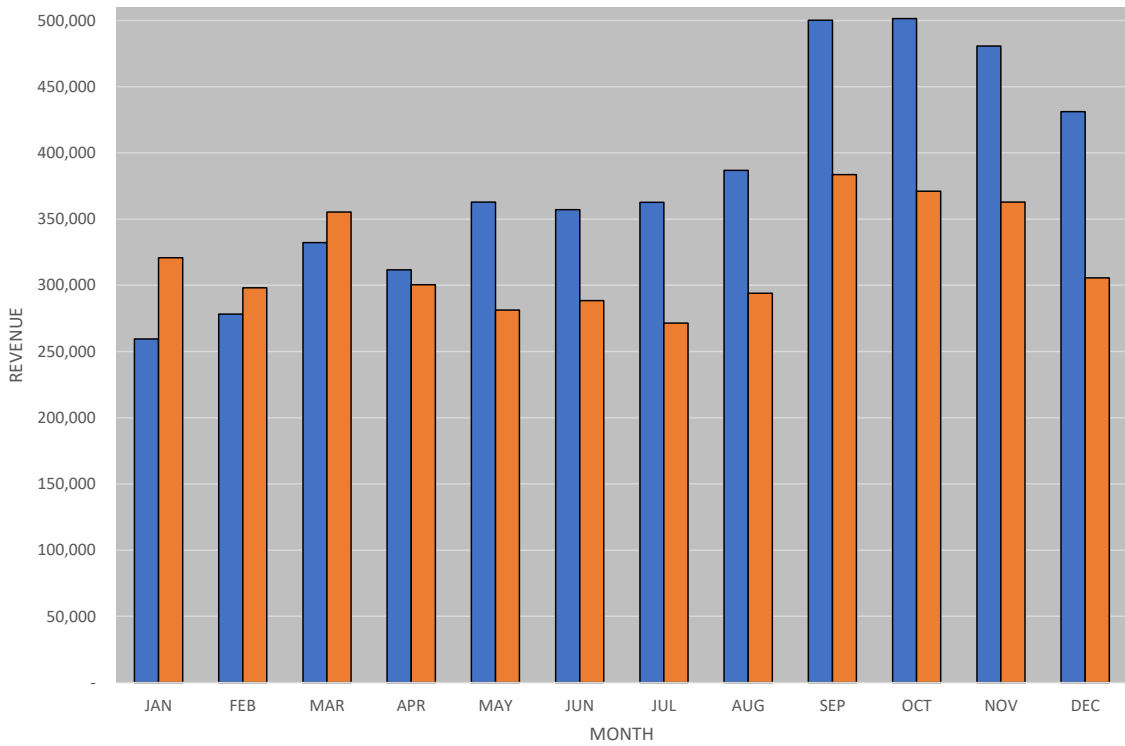
PROFESSIONAL FEES                      ☆ Budget 85 assessments - actual was 43.  
 \$3,728



REVENUE REPORT



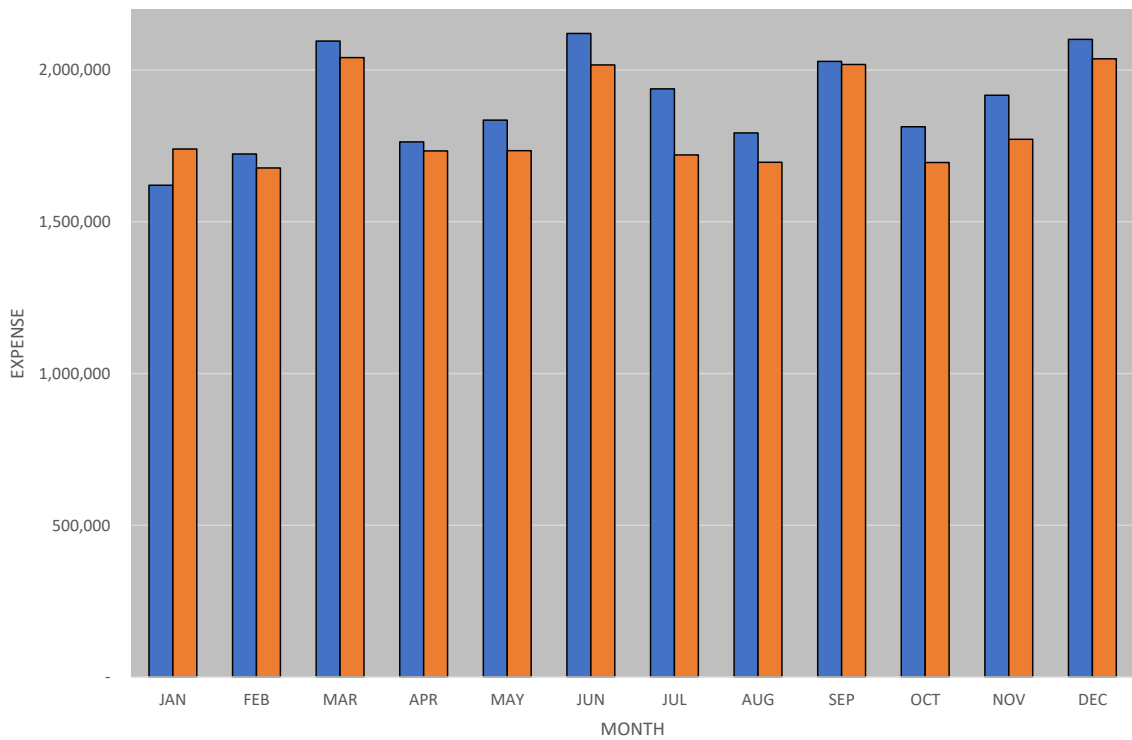
■ ACTUAL ■ BUDGET



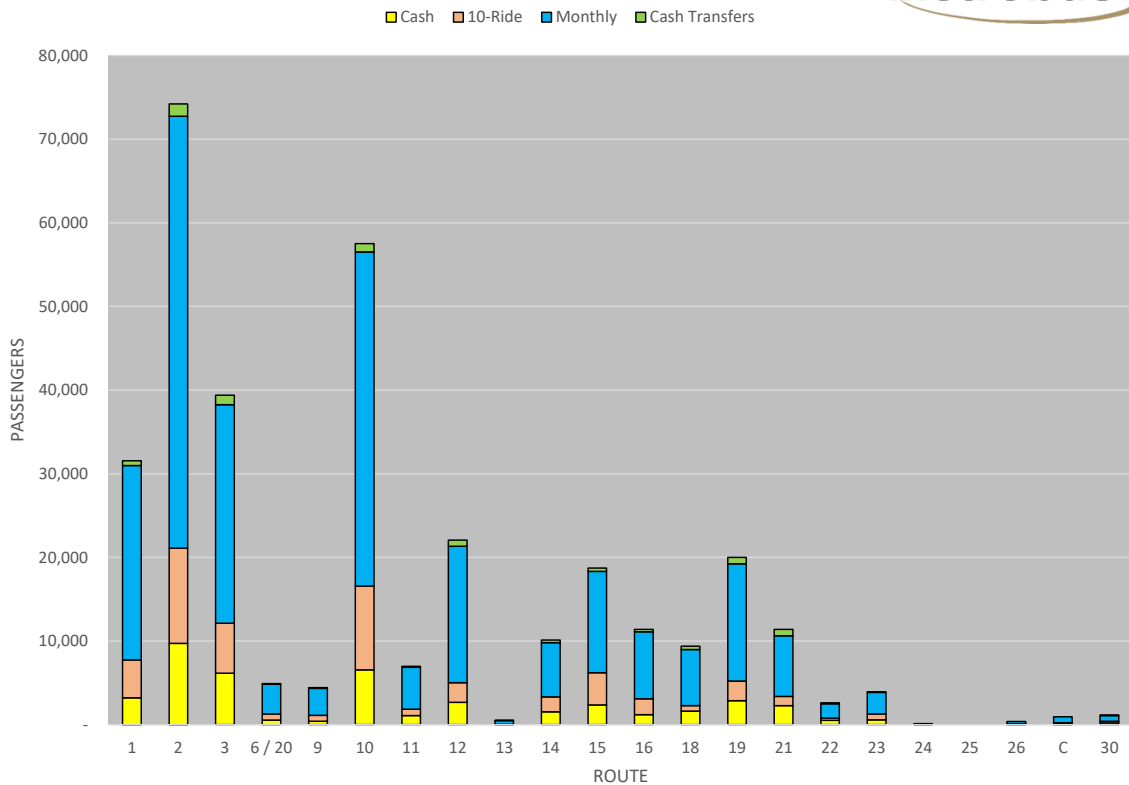
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,211.00		\$57,164.36	\$213,765.72	0.27	0.28
2	2,012.05		\$124,747.72	\$355,167.07	0.35	0.34
3	1,485.69		\$73,077.50	\$262,254.00	0.28	0.27
6	421.00		\$16,499.36	\$74,314.92	0.22	0.21
9	250.32		\$10,465.76	\$44,186.49	0.24	0.24
10	1,572.88		\$95,687.38	\$277,644.78	0.34	0.34
11	297.82		\$13,245.69	\$52,571.19	0.25	0.24
12	697.31		\$36,693.40	\$123,089.16	0.30	0.29
13	36.75		\$1,045.26	\$6,487.11	0.16	0.23
14	410.00		\$21,511.61	\$72,373.20	0.30	0.29
15	711.17		\$36,110.47	\$125,535.73	0.29	0.29
16	435.24		\$21,571.98	\$76,828.56	0.28	0.28
18	576.73		\$24,861.23	\$101,804.38	0.24	0.24
19	738.62		\$36,646.62	\$130,381.20	0.28	0.28
21	452.35	\$63,033.33	\$18,688.08	\$79,848.82	0.23	0.23
22	131.25	\$23,697.66	\$4,049.64	\$23,168.25	0.17	0.19
23	174.00		\$8,568.74	\$30,714.48	0.28	0.26
24	5.25		\$262.70	\$926.73	0.28	0.31
26	27.93		\$955.84	\$4,930.20	0.19	0.29
28	152.86	\$0.00	\$1,905.05	\$9,417.00	0.20	0.16
30	110.93	\$25,832.00	\$1,675.21	\$19,581.36	0.09	0.10
	<b>11,911.15</b>	<b>\$112,562.99</b>	<b>\$605,433.61</b>	<b>\$2,084,990.35</b>	<b>0.29</b>	<b>0.29</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$176.52

Total Expenses	\$2,038,197
Debt Interest	\$11,027
Debt Payment	\$52,000

