



St. John's
Transportation
Commission

December 31

2023

MONTHLY FINANCIAL STATEMENTS

Issued: JANUARY 18, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 DECEMBER, 2023



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,348,150	\$1,348,150	\$0	\$16,418,710	\$16,418,710	\$0
Passenger Revenue	486,739	316,660	170,079	6,051,616	4,339,930	1,711,686
Low Income Pass Revenue	185,256	186,530	(1,274)	1,952,295	1,963,500	(11,205)
On Demand Pilot Grant	5,000	0	5,000	20,000	0	20,000
Mt. Pearl Revenue	78,989	91,540	(12,551)	1,065,690	1,141,500	(75,810)
Paradise Revenue	23,894	25,720	(1,826)	305,757	318,940	(13,183)
Charter Revenue	2,168	0	2,168	40,414	43,400	(2,986)
Transit Advertising Revenue	13,410	12,250	1,160	161,578	227,000	(65,422)
Community Bus Revenue	1,661	1,600	61	23,025	19,200	3,825
ICIP Funding	0	0	0	1,126,995	0	1,126,995
Other Income	32,912	10,000	22,912	533,148	120,000	413,148
TOTAL REVENUE	\$2,178,179	\$1,992,450	\$185,729	\$27,699,228	\$24,592,180	\$3,107,048
OPERATIONS						
Operators Salaries	\$491,817	\$467,670	(\$24,147)	\$6,217,868	\$6,233,660	\$15,792
Salaries Operations	108,212	108,370	158	1,408,364	1,400,340	(8,024)
Diesel Fuel	265,088	385,280	120,192	3,172,184	4,710,930	1,538,746
Company Vehicles	1,967	3,010	1,043	26,612	36,120	9,508
Licenses	4,730	4,600	(130)	66,136	64,670	(1,466)
Communications Expense	2,242	2,400	158	33,049	27,270	(5,779)
Miscellaneous	2,443	460	(1,983)	15,803	8,840	(6,963)
Uniforms & Clothing	5,276	5,420	144	64,048	66,240	2,192
Advertising Expense	5,882	11,870	5,988	122,121	135,590	13,469
Bus Charter Expense	8,695	100	(8,595)	38,962	28,310	(10,652)
Transit Advertising Expense	7,164	7,570	406	78,887	102,720	23,833
Community Bus Expense	12,205	9,410	(2,795)	130,357	121,760	(8,597)
Promotions Expense	5,477	6,680	1,203	86,875	95,860	8,985
Registration & Membership	1,690	680	(1,010)	27,905	28,440	535
Schedules & Transfers	1,650	1,250	(400)	20,753	15,800	(4,953)
TOTAL OPERATIONS	\$924,538	\$1,014,770	\$90,232	\$11,509,924	\$13,076,550	\$1,566,626
MAINTENANCE						
Garage Salaries	\$165,986	\$191,120	\$25,134	\$2,319,143	\$2,459,680	\$140,537
Wash Salaries	25,222	26,610	1,388	322,973	345,060	22,087
Shop Tools & Equipment	1,255	1,700	445	23,129	26,920	3,791
Stock Parts	83,848	64,960	(18,888)	1,244,373	835,480	(408,893)
Garage Expense	13,859	8,910	(4,949)	162,848	88,040	(74,808)
Bus Lubricants	13,810	6,530	(7,280)	175,476	128,480	(46,996)
Tire Expense	21,474	10,480	(10,994)	154,495	123,980	(30,515)
Body Shop Supplies	(23)	790	813	2,814	15,150	12,336
Bus Wash	0	1,470	1,470	4,889	15,930	11,041
Building & Yards	45,278	10,440	(34,838)	247,209	161,670	(85,539)
Utilities	45,573	42,000	(3,573)	349,104	359,500	10,396
Maintenance Vehicles	6,954	4,100	(2,854)	63,190	56,500	(6,690)
Bus Stop & Shelters	2,164	2,550	386	41,226	42,250	1,024

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 DECEMBER, 2023



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation	2,630	3,500	870	42,269	43,100	831
Farebox Repairs	200	1,300	1,100	7,552	16,200	8,648
Capital Out of Revenue	8,220	0	(8,220)	174,140	0	(174,140)
TOTAL MAINTENANCE	\$436,450	\$376,460	(\$59,990)	\$5,334,830	\$4,717,940	(\$616,890)
FINANCE & ADMINISTRATION						
Administration Salaries	\$72,711	\$72,780	\$69	\$934,854	\$936,170	\$1,316
Employer's Payroll Tax	18,869	17,420	(1,449)	233,191	231,800	(1,391)
Sick Leave	19,000	19,000	0	228,000	228,000	0
Worker's Compensation	9,256	11,070	1,814	191,375	209,160	17,785
Employment Insurance	4,726	1,880	(2,846)	208,866	196,480	(12,386)
Group Insurance	57,567	54,160	(3,407)	606,265	606,310	45
Retiring Allowance Expense	3,600	3,600	0	43,200	43,200	0
CPP Expense	16,918	11,830	(5,088)	548,218	533,600	(14,618)
Pension Expense	102,763	163,230	60,467	1,496,437	1,554,880	58,443
Audit & Legal Fees	14,130	37,000	22,870	67,231	82,600	15,369
Telephone Expense	2,238	2,850	612	28,156	31,800	3,644
Computer Expense	20,723	20,850	127	305,069	283,880	(21,189)
Office Supplies Expense	5,741	5,750	9	74,042	77,780	3,738
Travel Expense	0	0	0	9,866	22,260	12,394
Training Expense	1,088	10,000	8,912	34,071	48,750	14,679
Fleet Insurance Expense	39,978	41,500	1,522	481,596	480,500	(1,096)
General Insurance Expense	5,828	6,000	172	68,876	67,500	(1,376)
Miscellaneous Expense	13,184	10,650	(2,534)	90,638	64,600	(26,038)
Capital Out of Revenue	83,902	0	(83,902)	484,805	40,000	(444,805)
TOTAL FINANCE & ADMIN.	\$492,222	\$489,570	(\$2,652)	\$6,134,756	\$5,739,270	(\$395,486)
Total Expenses	\$1,853,210	\$1,880,800	\$27,590	\$22,979,510	\$23,533,760	\$554,250
NET BEFORE DEBT	\$324,969	\$111,650	\$213,319	\$4,719,718	\$1,058,420	\$3,661,298
DEBT CHARGES						
Loan Interest Expense	7,804	18,650	10,846	\$120,019	\$161,420	\$41,401
Bank Loan Payment	1,597,000	93,000	(1,504,000)	2,356,000	897,000	(1,459,000)
NET TOTAL SURPLUS/(COST) OF SERVICE	(\$1,279,835)	\$0	(\$1,279,835)	\$2,243,699	\$0	\$2,243,699
LESS: ICIP Funding received	\$0	\$0	\$0	(\$1,126,995)	\$0	\$1,126,995
SURPLUS/(COST) OF SERVICE	(\$1,279,835)	\$0	(\$1,279,835)	\$1,116,704	\$0	\$1,116,704

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
DECEMBER, 2023



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$371,540	371,540	\$0	\$4,698,810	\$4,698,810	\$0
Passenger Revenue	9,733	11,000	(1,267)	140,570	132,000	8,570
Low Income Pass Revenue	14,244	12,970	1,274	147,707	136,500	11,207
Mt Pearl & Eastern Health Charges	9,329	7,590	1,739	175,331	94,810	80,521
Government Grant	7,875	7,600	275	94,500	94,500	0
TOTAL REVENUE	\$412,721	\$410,700	\$2,021	\$5,256,918	\$5,156,620	\$100,298
EXPENSES						
Contractor Subsidy	\$244,844	\$320,720	\$75,876	\$3,178,832	\$4,064,280	\$885,448
Administration Salaries	11,196	10,290	(906)	142,422	132,130	(10,292)
Employer's Payroll Tax	225	210	(15)	2,862	2,670	(192)
Worker's Compensation	208	200	(8)	2,646	2,580	(66)
Employment Insurance	52	330	278	2,748	4,220	1,472
Group Insurance	383	190	(193)	2,852	2,410	(442)
CPP Expense	276	610	334	7,222	7,840	618
Pension Expense	657	720	63	8,391	9,250	859
Gasoline Expense	37,999	44,630	6,631	359,901	535,560	175,659
Professional Fees	1,950	2,280	330	37,140	27,360	(9,780)
Telephone Expense	42	360	318	504	4,320	3,816
Computer Expense	14,335	15,600	1,265	173,315	189,900	16,585
Office Supplies Expense	21	250	229	3,539	3,000	(539)
Promotions Expense	870	310	(560)	2,306	3,720	1,414
Travel Expense	0	0	0	2,236	5,000	2,764
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,784	3,650	(3,134)	84,181	43,800	(40,381)
TOTAL EXPENSE	\$319,842	\$400,350	\$80,508	\$4,011,096	\$5,038,040	\$1,026,944
NET BEFORE DEBT	\$92,879	\$10,350	\$82,529	\$1,245,822	\$118,580	\$1,127,242
DEBT CHARGES						
Loan Interest Expense	1,354	1,350	(4)	\$25,644	\$16,580	(\$9,064)
Bank Loan Payment	277,000	9,000	(268,000)	370,000	102,000	(268,000)
TOTAL SURPLUS/(COST) OF SERVICE	(\$185,475)	\$0	(\$185,475)	\$850,178	\$0	\$850,178

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,988	8,610	2,622	71,402	109,690	38,288
TAXI TRIPS *	3,681	3,690	9	53,614	47,010	(6,604)
TOTAL TRIPS	9,669	12,300	2,631	125,016	156,700	31,684

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2018 to DECEMBER 2023



Month	2018		2019		2020		2021		2022		2023	
	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023
January	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%
February	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%
March	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%
April	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%
May	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%
June	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%
July	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%
August	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%
September	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%
October	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%
November	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%
December	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%
Year-to-date	<u>2,999,802</u>	<u>1119.48%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>	<u>-40.88%</u>	<u>2,258,870</u>	<u>16.57%</u>	<u>3,530,379</u>	<u>56.29%</u>	<u>4,759,833</u>	<u>34.82%</u>
Total Year	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>	
Weekdays	253		251		248		253		252		252	
Saturdays	52		52		49		51		52		49	
Sundays	50		52		51		51		51		52	
No Service	3		3		11		3		3		5	
Stats	7		7		7		7		7		7	
	365		365		365		365		365		365	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2018		2019		2020		2021		2022		2023	
	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023
January	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%
February	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%
March	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%
April	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%
May	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%
June	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%
July	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%
August	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%
September	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%
October	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%
November	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%
December	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%
Year-to-date	<u>2,631,008</u>	<u>1104.76%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>	<u>-40.61%</u>	<u>1,911,827</u>	<u>13.12%</u>	<u>2,960,704</u>	<u>54.86%</u>	<u>3,913,613</u>	<u>32.19%</u>
Total Year	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
DECEMBER, 2023



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$27,293	\$17,328	\$9,965	\$308,413	\$246,035	\$62,378
City of Mount Pearl Billing	78,989	91,540	(12,551)	1,065,690	1,141,500	(75,810)
Total Revenue	\$106,282	\$108,868	(\$2,586)	\$1,374,103	\$1,387,535	(\$13,432)
*Less Variable Expenses						
Operating Expenses	\$50,452	\$53,858	\$3,406	\$638,862	\$708,168	\$69,306
Maintenance Expenses	18,667	17,243	(1,424)	256,440	226,881	(29,559)
Finance & Admin. Expenses	13,390	15,627	2,237	207,389	203,797	(3,592)
Total Expenses	\$82,509	\$86,728	\$4,219	\$1,102,691	\$1,138,846	\$36,155
Total Overhead Contribution	\$23,773	\$22,140	\$1,633	\$271,412	\$248,689	\$22,723
Mount Pearl Kilometers	13,856.9	14,198.4	(341.5)	179,153.0	180,956.7	(1,803.7)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour^ - Route 21	32.1					
Riders Per Hour^ - Route 22	22.3					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2015-2023	20.0	16.3				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 DECEMBER, 2023



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$2,783	\$976	\$1,807	\$30,046	\$19,042	\$11,004
Town of Paradise Billing	23,894	25,720	(1,826)	305,758	318,940	(13,182)
Total Revenue	\$26,677	\$26,696	(\$19)	\$335,804	\$337,982	(\$2,178)
*Less Variable Expenses						
Operating Expenses	\$12,664	\$13,208	\$544	\$156,218	\$172,471	\$16,253
Maintenance Expenses	4,685	4,229	(456)	62,684	55,259	(7,425)
Finance & Admin. Expenses	3,361	3,832	471	50,660	49,650	(1,010)
Total Expenses	\$20,710	\$21,269	\$559	\$269,562	\$277,380	\$7,818
Total Overhead Contribution	\$5,967	\$5,427	\$540	\$66,242	\$60,602	\$5,640
Paradise Kilometers	3,478.1	3,481.9	(3.8)	43,781.5	44,080.4	(298.9)
Cost per Kilometer	\$7.67	\$7.67		\$7.67	\$7.67	
Riders Per Hour*	15.5					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2016-2023	7.9					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$2,168	\$0	\$2,168	\$40,414	\$43,400	(\$2,986)
Total Revenue	\$2,168	\$0	\$2,168	\$40,414	\$43,400	(\$2,986)
EXPENSES						
Operators Salary Expense	\$5,955	\$0	(\$5,955)	\$23,503	\$14,090	(\$9,413)
Operation's Salaries Expense	100	100	0	1,700	1,900	200
Diesel Fuel Expense	1,784	0	(1,784)	6,382	4,730	(1,652)
Maintenance Expenses *	856	0	(856)	7,377	6,940	(437)
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$8,695	\$100	(\$8,595)	\$38,963	\$28,310	(\$10,653)
PROFIT / (LOSS)	(\$6,527)	-\$100	(\$6,427)	\$1,451	\$15,090	(\$13,639)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 DECEMBER, 2023



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$11,160	\$10,000	\$1,160	\$134,578	\$200,000	(\$65,422)
Total Revenues	\$11,160	\$10,000	\$1,160	\$134,578	\$200,000	(\$65,422)
EXPENSES						
Salaries	\$3,257	\$3,260	\$3	\$41,985	\$42,000	\$15
Sales Commission	1,228	1,110	(118)	14,329	21,320	6,991
Sign Production	565	580	15	724	6,960	6,236
Promotion	0	0	0	0	1,000	1,000
Vehicle	381	490	109	5,716	5,880	164
Telephone	42	60	18	570	720	150
Advertising	275	890	615	3,300	10,680	7,380
Sign Installations	556	630	74	7,411	7,560	149
Entertainment	500	190	(310)	533	2,280	1,747
Advertising Software	360	360	0	4,320	4,320	0
Total Expenses	\$7,164	\$7,570	\$406	\$78,888	\$102,720	\$23,832
PROFIT / (LOSS)	\$3,996	\$2,430	\$1,566	\$55,690	\$97,280	(\$41,590)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$27,000	\$27,000	\$0
TOTAL PROFIT / (LOSS)	\$6,246	\$4,680	\$1,566	\$82,690	\$124,280	(\$41,590)

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
DECEMBER, 2023



KEY PERFORMANCE INDICATORS	12 MTH	12 MTH	12 MTH	12 MTH	12 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2023	2022	2021	2020	2019	2022	2021	2020	2019
PASSENGERS PER HOUR	32.73	25.04	17.17	15.61	24.21	25.04	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	21.81	24.23	14.72	11.13	14.36	24.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.7%	30.6%	26.9%	23.0%	32.7%	30.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.16	29.33	29.39	30.50	26.68	29.33	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.68	1.85	2.20	2.16	1.87	1.85	2.20	2.16	1.87
OPERATING REVENUE / HOUR	56.28	47.47	39.50	34.58	46.40	47.47	39.50	34.58	46.40
TOTAL COST PER RIDER	5.03	6.42	9.23	10.29	6.44	6.42	9.23	10.29	6.44

	4 MTH Sep-Dec 2023
ROUTE 29 (On-Demand)	
REVENUE HOURS	1,192.4
RIDERS	4,874
PASSENGERS PER HOUR	4.09
OPERATING FUNDING	20,000
PASSENGER REVENUE	7,235
OPERATING REVENUE / HOUR	22.84

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
DECEMBER, 2023



KEY PERFORMANCE INDICATORS	12 MTH	% of	12 MTH	% of	12 MTH	% of	12 MTH	% of	12 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS (St. John's)	71,402	53.8%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%	68,185	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS (St. John's)	53,614	40.4%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%	41,837	36.1%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS (St. John's)	125,016		110,022		97,224		81,719		156,097		110,022		97,224		81,719		156,097	
NO SHOWS (St. John's)	7,679	5.8%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%	6,023	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS (St. John's)	132,695		116,045		101,723		85,235		162,082		116,045		101,723		85,235		162,082	
CANCELLATIONS (St. John's)	89,315	67.3%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%	58,465	50.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	32,396	24.4%	26,263	22.6%	18,254	17.9%	12,618	14.8%	23,976	14.8%	26,263	22.6%	18,254	17.9%	12,618	14.8%	23,976	14.8%
TOTAL COST PER RIDER (St. John's)	30.79		35.29		32.21		31.91		30.06		35.29		32.21		31.91		30.06	

REVENUES

PASSENGER REVENUE		2023	2022	Variance
\$170,079	Cash Revenue	\$85,352	\$93,084	(\$7,733)
	10-Ride Passes	\$127,319	\$115,515	\$11,804
	Monthly Passes	\$265,890	\$213,137	\$52,753
	Other (double-rides, Go-Cards, etc)	\$8,515	\$6,451	\$2,064
	M-Card fees	\$3,325	\$3,931	(\$606)
	Credits / Discounts / Allocations	(\$1,801)	(\$2,329)	\$528
	Commission Paid	(\$1,861)	(\$1,824)	(\$37)
	Total Revenue	\$486,739	\$427,965	\$58,774

- ☆ Cash revenue down 8% from last year while cash ridership was down 1%.
- ☆ 10-Ride pass revenue was up 10% from last year. 10-Ride riders were up 9.5% & sales were up 10%.
- ☆ Monthly pass revenue was up 25% from last year. Monthly riders were up 34% & sales were up 27%.
- ☆ LIF riders were up 6.5% from 2022.
- ☆ Ridership of 383,713 was 18% higher than 2022 (325,757) and 45% higher than budget (261,640).
NOTE: There were 19 week days in 2023 while there was 21 in 2022.
- ☆ Avg fare (Incl. LIFT) of \$1.67 compared to \$1.79 last year and \$1.97 budget.
- ☆ Rides per pass ratio was 25.8 (LIFT passes incl.) compared to 24.6 last year and 40.8 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2023	12.6%	14.2%	48.4%	24.8%
2022	16.4%	15.7%	40.8%	27.1%
2021	18.4%	16.3%	34.3%	30.9%
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%
2018	29.1%	16.8%	54.1%	0.0%
2017	30.8%	16.9%	52.3%	0.0%

- LOW INCOME PASS REVENUE (\$1,274) ☆ 7,335 active cards at end of month - 93,765 rides this month (24% of total rides).
- ON DEMAND PILOT GRANT \$5,000 ☆ Fourth month recognizing \$5,000 for 8 months - funds received from Memorial University.
- MOUNT PEARL REVENUE (\$12,551) ☆ Ridership revenues higher than budget, resulting in lower direct billing.
(See Mount Pearl statement for more information).
- OTHER INCOME \$22,912 ☆ Interest earned on bank balance higher than budget. \$21,756

OPERATIONS DEPT

- OPERATORS SALARIES (\$24,147) ☆ More operator hours at lower pay scale than budgeted. \$11,695
- ☆ Operators on RTW in call centre. (\$8,584)
- ☆ Two on-demand shifts not budgeted for the month. (\$11,151)
- ☆ Additional shift for route 1 help. (\$5,406)
- ☆ Weekly overshift higher than budget. (\$6,418)
- ☆ Vacation weeks higher than budget (23 vs 20). (\$4,055)
- ☆ OT, Stat, temp pay, net of docked time, higher than budget. (\$872)
- (\$24,791)**

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

DECEMBER, 2023



DIESEL FUEL EXPENSE	☆ Budgeted Usage:	154,112 litres @ \$2.5000 /L	\$385,280
\$120,192	☆ Actual Usage:	157,412 litres @ \$1.6558 /L	(\$260,644)
		sub-total	\$124,636
	☆ On Demand Bus Gasoline @ Depot		(\$4,444)
		Total Variance	\$120,192
	☆ Volume Variance:	(154,112 - 157,412) @ \$2.5000 /L	(\$8,251)
	☆ Price Variance:	157,412 @ (\$2.5000 - \$1.6558)	\$132,887
		sub-total	\$124,636
	☆ On Demand Bus Gasoline @ Depot		(\$4,444)
		Total Variance	\$120,192
	☆ Actual burn was 65.9 L / 100KM vs budget of 60.5 L / 100KM.		
	☆ Actual total KM was 240,809 vs budget of 256,400.		

ADVERTISING EXPENSE ☆ Full budget not utilized.
\$5,988

BUS CHARTER EXPENSE ☆ Costs for santa shuttles.
(\$8,595)

MAINTENANCE DEPT

GARAGE SALARIES	☆ Four positions empty for month or part of month.	\$25,190
\$25,134	☆ Several positions at lower scale.	\$4,625
	☆ Overtime, floaters, net of docked time, higher than budget.	(\$4,738)
		\$25,077

STOCK PARTS EXPENSE	☆ Expenses continue to be much higher than budget.	
(\$18,888)	☆ Higher costed expenses include:	
	☆ LED Headlight replacements.	(\$7,344)
	☆ Amber Module Kit - Bus 1313, 1209	(\$10,314)
		(\$17,658)

BUS LUBRICANTS ☆ Increased pricing of engine oil and DEF fluid.
(\$7,280) ☆ Timing of purchases vs budgeted month.

TIRE EXPENSE ☆ Larger than normal order placed due to upcoming potential supply issues with tire availability.
(\$10,994)

BUILDING & YARDS EXPENSE	☆ Overhead door required in Storage.	(\$16,039)
(\$34,838)	☆ Replace depot NO2 Sensors - expired.	(\$13,210)
	☆ LED lighting for depot - NL Power rebate will follow.	(\$2,879)
		(\$32,128)

CAPITAL OUT OF REVENUE ☆ Three Solar Panel skirts for bus shelters. (\$8,220)
(\$8,220)

FINANCE & HUMAN RESOURCES

<p>CPP EXPENSE (\$5,088)</p>	<p>☆ Fewer EE's reached contribution ceilings as of December than budgeted.</p>												
<p>PENSION EXPENSE \$60,467</p>	<p>☆ Fewer union EE's - empty maintenance positions and operators not yet in pension meaning lower pension expenses. ☆ ER rate change from budget.</p> <table border="0" style="margin-left: 20px;"> <tr> <td></td> <td style="text-align: center;">Budget</td> <td style="text-align: center;">Actual</td> </tr> <tr> <td style="text-align: center;">Union</td> <td style="text-align: center;">138.8%</td> <td style="text-align: center;">105.0%</td> </tr> <tr> <td style="text-align: center;">Non Union</td> <td style="text-align: center;">188.8%</td> <td style="text-align: center;">156.9%</td> </tr> </table> <p>☆ Special payment less than budget.</p>		Budget	Actual	Union	138.8%	105.0%	Non Union	188.8%	156.9%			
	Budget	Actual											
Union	138.8%	105.0%											
Non Union	188.8%	156.9%											
<p>AUDIT & LEGAL FEES \$22,870</p>	<p>☆ Remaining budget not utilized.</p>												
<p>TRAINING EXPENSE \$8,912</p>	<p>☆ Full budget not utilized.</p>												
<p>CAPITAL OUT OF REVENUE (\$83,902)</p>	<p>☆ Three fareboxes (shorter version). ☆ Vault upgrade, installation, etc associated with farebox upgrade project. ☆ Additional camera installation on 3 on-demand buses.</p>		<p>(\$66,749) (\$15,643) (\$1,510) <hr style="border-top: 3px double black;"/> (\$83,902)</p>										
<p>BANK LOAN INTEREST \$10,846</p>	<p>☆ Budget Rate of 5.75%. Actual Rate of 6.40%. ☆ New debt forecasted for 2023 not yet taken.</p> <table border="0" style="margin-left: 20px;"> <tr> <td>☆ On-board Announcement System</td> <td style="text-align: right;">\$425,000</td> </tr> <tr> <td>☆ Avalon Mall Shelters</td> <td style="text-align: right;">\$80,000</td> </tr> <tr> <td>☆ Community Bus</td> <td style="text-align: right;">\$50,000</td> </tr> <tr> <td>☆ Radio System Upgrade</td> <td style="text-align: right;">\$150,000</td> </tr> <tr> <td>☆ Hybrid buses (8)</td> <td style="text-align: right;">\$1,550,000</td> </tr> </table>	☆ On-board Announcement System	\$425,000	☆ Avalon Mall Shelters	\$80,000	☆ Community Bus	\$50,000	☆ Radio System Upgrade	\$150,000	☆ Hybrid buses (8)	\$1,550,000		
☆ On-board Announcement System	\$425,000												
☆ Avalon Mall Shelters	\$80,000												
☆ Community Bus	\$50,000												
☆ Radio System Upgrade	\$150,000												
☆ Hybrid buses (8)	\$1,550,000												
<p>BANK LOAN PAYMENT (\$1,504,000)</p>	<p>☆ Entire debt balance paid off on December 28th when renewal was due.</p>												

GOBUS

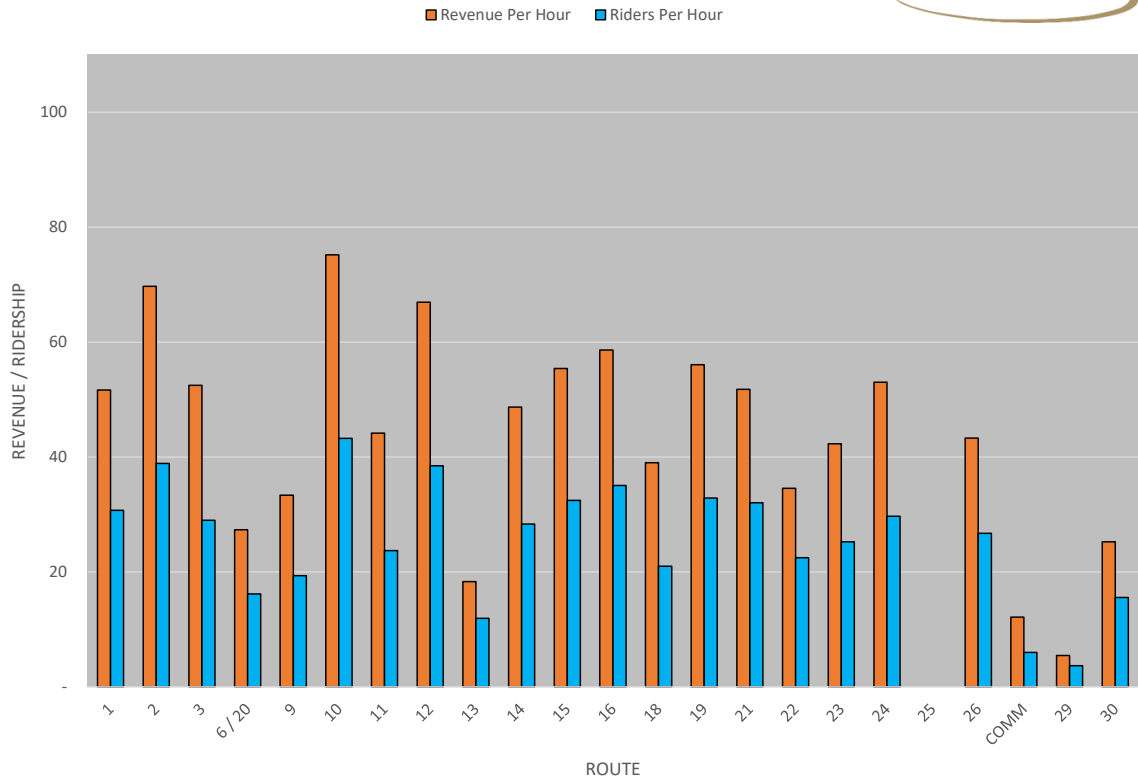
<p>CONTRACTOR SUBSIDY EXP \$75,876</p>	<p>☆ BUDGET - Ridership Bus: ☆ BUDGET - Ridership Taxi: ☆ BUDGET - No Shows:</p>	<p>8,610 rides @ \$26.06 3,690 rides @ \$23.99 600 rides @ \$13.03</p>	<p>\$224,377 \$88,525 \$7,818 <hr style="border-top: 3px double black;"/> \$320,720</p>
	<p>☆ ACTUAL - Ridership Bus: ☆ ACTUAL - Ridership Taxi: incl. taxi no shows. ☆ ACTUAL - No Shows:</p>	<p>5,988 rides @ \$26.06 3,681 rides @ \$22.18 549 rides @ \$13.03</p>	<p>(\$156,054) (\$81,635) (\$7,157) <hr style="border-top: 3px double black;"/> (\$244,845) <hr style="border-top: 3px double black;"/> \$75,876</p>

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2023

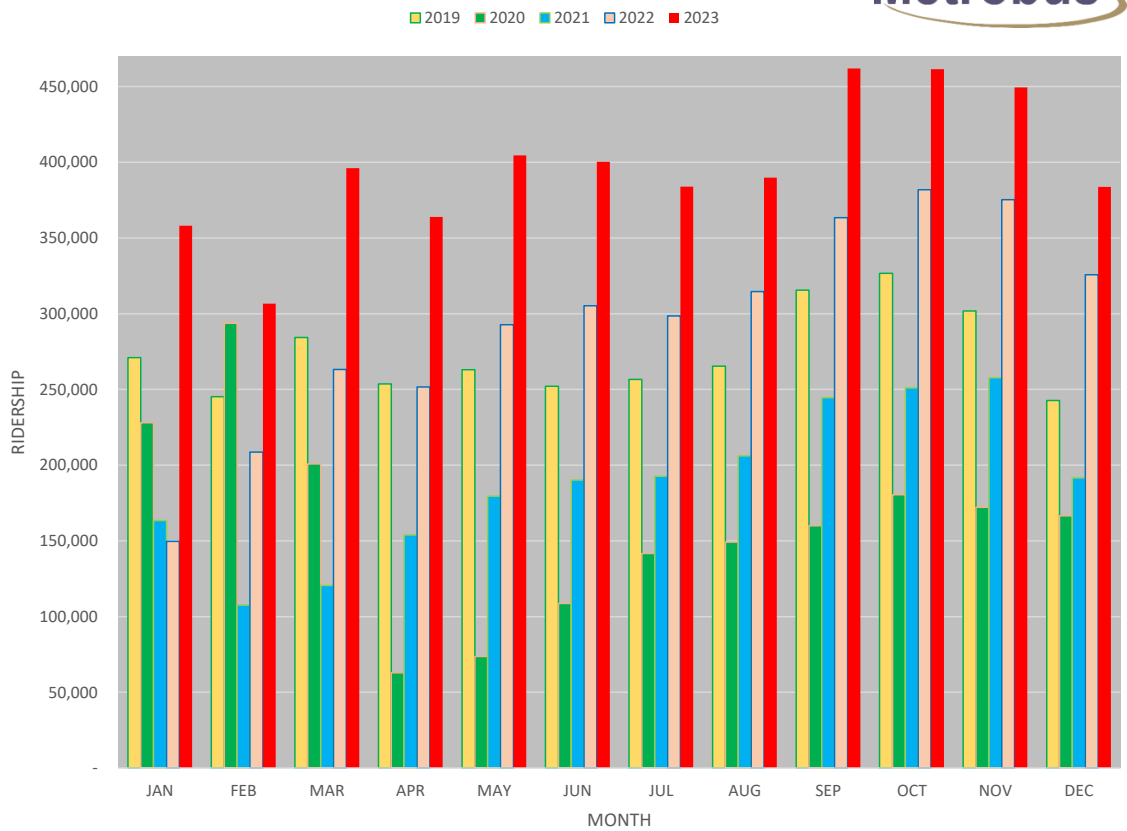


GASOLINE EXPENSE \$6,631	☆ Budgeted Usage: 29,170 litres @ \$1.5300 / L ☆ Actual Usage: 21,794 litres @ \$1.7436 / L	\$44,630 (\$37,999) <hr/> \$6,631
	☆ Volume Variance: (29,170 - 21,794) @ \$1.5300 / L ☆ Price Variance: 21,794 @ (\$1.5300 - \$1.7436) / L	\$11,286 (\$4,655) <hr/> \$6,631
BANK LOAN PAYMENT (\$268,000)	☆ Entire debt balance paid off on December 28th when renewal was due.	

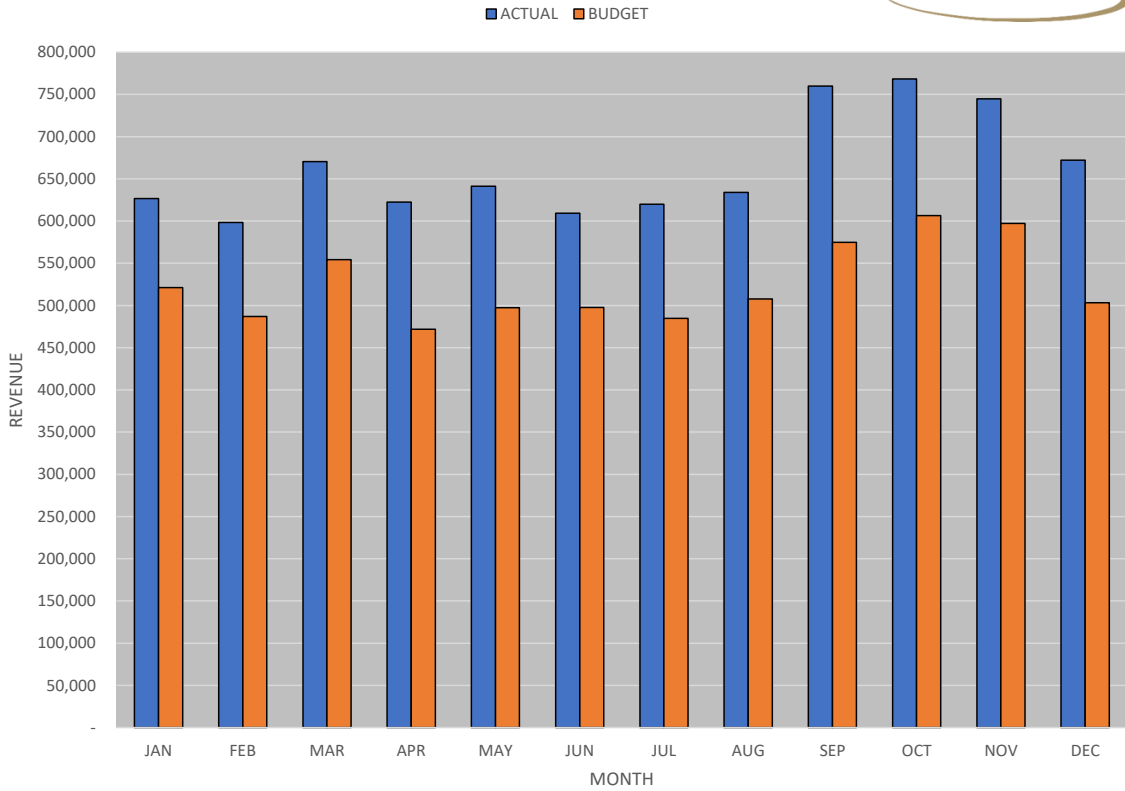
REVENUE & RIDERSHIP PER HOUR



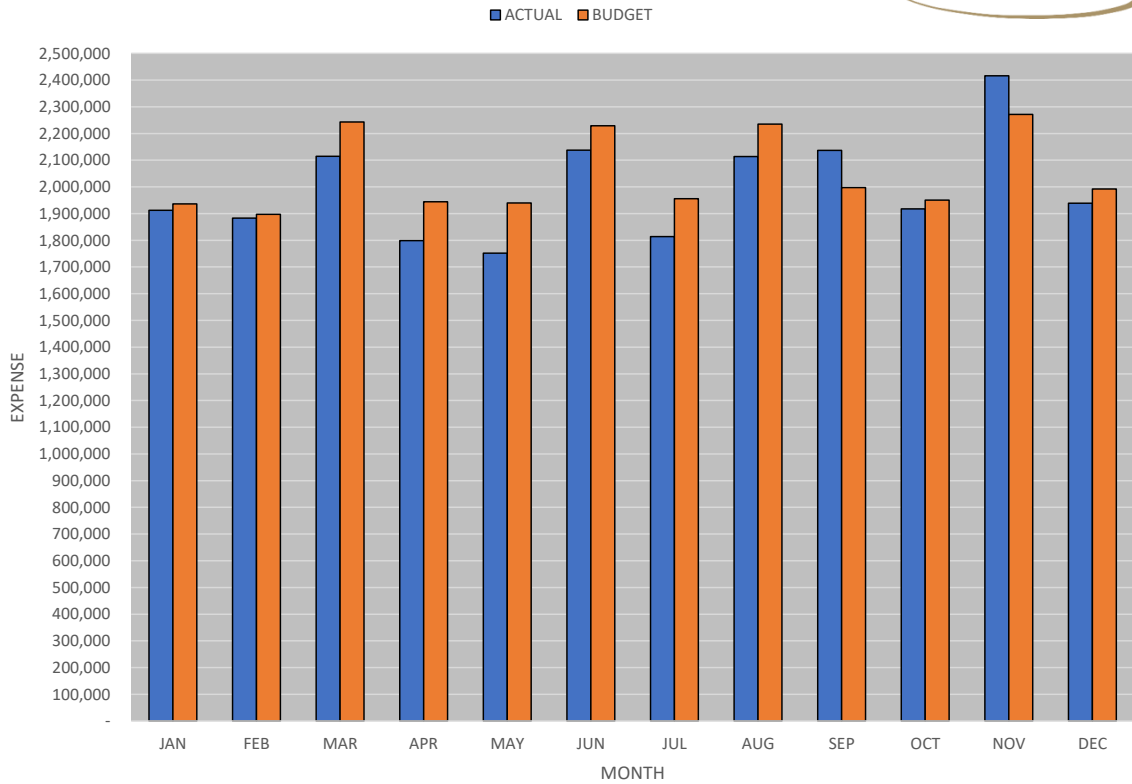
RIDERSHIP REPORT



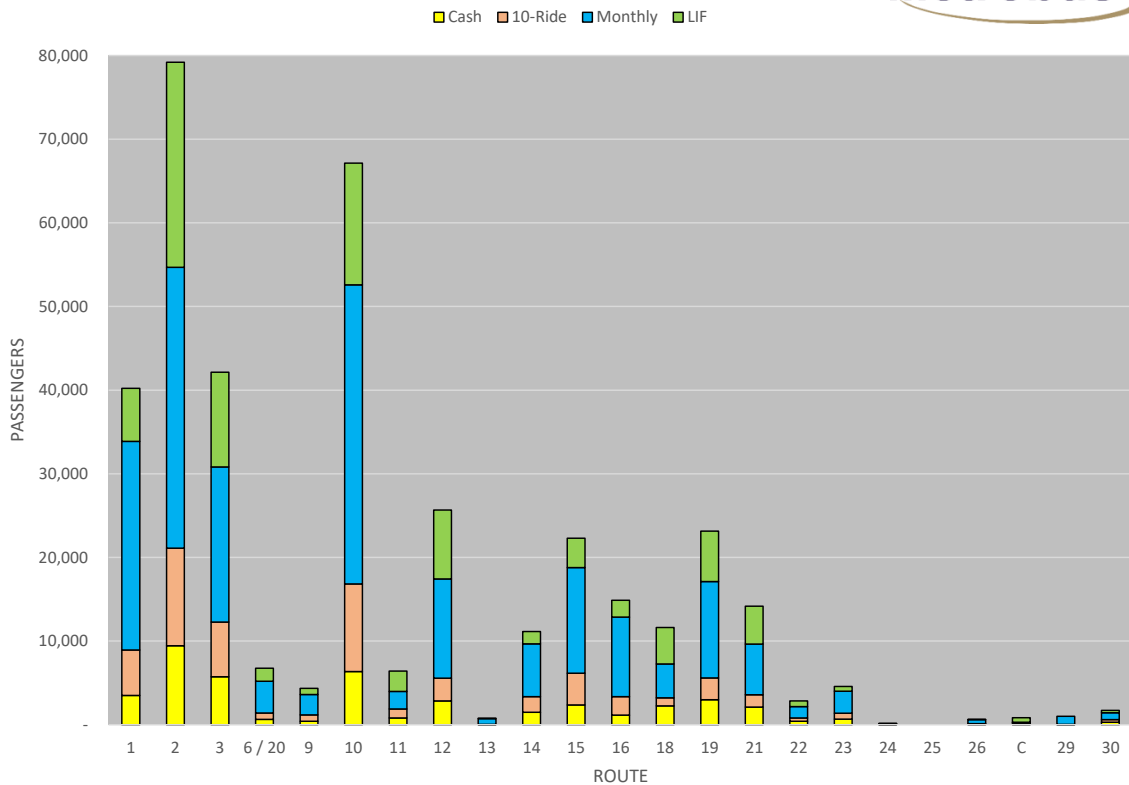
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,307.84		\$67,573.85	\$198,604.66	0.34	0.36
2	2,036.35		\$141,966.46	\$309,234.00	0.46	0.40
3	1,453.48		\$76,270.73	\$220,721.11	0.35	0.32
6	416.79		\$11,399.91	\$63,292.48	0.18	0.21
9	224.77		\$7,501.74	\$34,132.90	0.22	0.26
10	1,552.40		\$116,701.59	\$235,742.81	0.50	0.43
11	269.82		\$11,913.63	\$40,974.06	0.29	0.25
12	667.41		\$44,694.96	\$101,350.88	0.44	0.34
13	64.98		\$1,189.91	\$9,867.67	0.12	0.26
14	393.55		\$19,168.34	\$59,763.32	0.32	0.34
15	686.41		\$38,044.87	\$104,236.16	0.36	0.35
16	424.72		\$24,903.55	\$64,496.71	0.39	0.35
18	553.91		\$21,608.36	\$84,115.11	0.26	0.25
19	704.99		\$39,517.21	\$107,057.67	0.37	0.31
21	442.37	\$55,287.99	\$22,912.26	\$67,176.98	0.34	0.28
22	126.73	\$23,701.21	\$4,380.96	\$19,244.84	0.23	0.23
23	181.00		\$7,656.42	\$27,486.12	0.28	0.29
24	4.75		\$251.77	\$721.32	0.35	0.59
26	23.75		\$1,028.18	\$3,606.60	0.29	0.43
28	138.52	\$0.00	\$1,680.81	\$12,205.00	0.14	0.17
29	272.27	\$5,000.00	\$1,482.98	\$41,346.11	0.04	0.04
30	110.19	\$23,894.04	\$2,782.99	\$16,733.12	0.17	0.14
	12,057.00	\$107,883.24	\$664,631.47	\$1,822,109.62	0.36	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$151.86

Total Expenses	\$1,853,210
Debt Interest	\$7,804
Debt Payment	\$78,000
Debt Payment (Additional)	\$1,796,000

